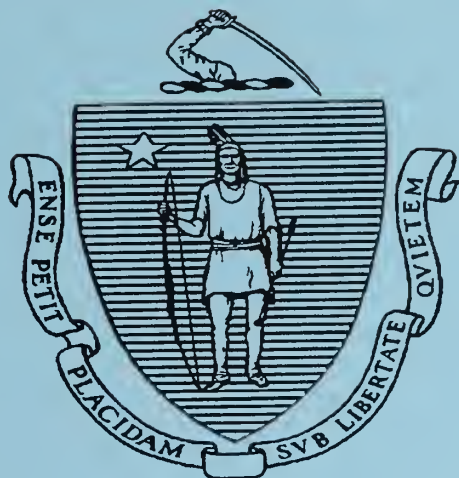




COMMONWEALTH OF MASSACHUSETTS  
DIVISION OF INSURANCE

**2002**

**ANNUAL REPORT**

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**COMMONWEALTH OF MASSACHUSETTS**  
**Office of Consumer Affairs and Business Regulation**  
**DIVISION OF INSURANCE**

One South Station • Boston, MA 02110-2208  
(617) 521-7794 • FAX (617) 521-7758  
TTY/TDD (617) 521-7490  
<http://www.state.ma.us/doi>

MITT ROMNEY  
GOVERNOR

KERRY HEALEY  
LIEUTENANT GOVERNOR

BETH LINDSTROM  
DIRECTOR, CONSUMER AFFAIRS  
AND BUSINESS REGULATION

JULIANNE M. BOWLER  
COMMISSIONER OF INSURANCE

June 30, 2003

To the Honorable Members of the General Court and the Citizens of the Commonwealth:

Amid an uncertain national economy, a sluggish stock market and the high profile collapses of several corporate conglomerates, the mission of monitoring the financial solvency of domestic insurers becomes all the more critical to an insurance regulator. The Massachusetts Division of Insurance is focused on ensuring that insurers remain financially viable so that they keep the promise they make to policyholders: payment of claims when they are due.

Statutory financial examinations and scrutiny of insurers' certified financial statements are the basis of regulating for solvency, but it doesn't end there. Regular dialogue with company officers, key financial personnel and Boards of Directors is imperative. In this respect, the role of the regulator is not only one in which she enforces compliance with insurance laws but also acts as facilitator. A healthy marketplace is one that doesn't rest solely on the shoulders of regulation, but sits on four solid foundations; efficient regulation, knowledgeable management, engaged Boards of Directors and independent auditors. Each brings its own valuable perspective, but is for naught if those perspectives are not shared regularly.

I invite you to review the dedicated work and accomplishments of the staff of the Division of Insurance and welcome any questions or comments you may have.

Respectfully,

A handwritten signature in black ink that reads "Julianne M. Bowler".

Julianne M. Bowler  
Commissioner of Insurance

State Library of Massachusetts  
State House, Boston

2000-01-01  
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## *Financial Surveillance & Company Licensing*

The Financial Surveillance section monitors the financial solvency of domestic and foreign (domiciled in another state) insurance companies. There are currently 1,376 insurance companies licensed or authorized to transact insurance business in the Commonwealth. Included in this number are life insurers, accident and health insurers, property & casualty insurers, health maintenance organizations, fraternal benefit societies, title insurers, surplus lines insurers and reinsurers. Financial Surveillance also monitors transactions entered into by Massachusetts' domestic insurers.

In December 2002, the Division of Insurance approved a petition by The Savings Bank Life Insurance Company of Massachusetts to exceed the "safety fund" limit set forth in M.G.L. Chapter 175 section 141 by the amount of the deferred tax asset due to a change in statutory accounting principles that requires deferred taxes to be reported as an asset. In May 2003, the Division also approved such a petition by Massachusetts Mutual Life Insurance Company.

The Company Licensing staff is responsible for the review and processing of all applications from insurers seeking to obtain or amend licenses to transact insurance business in the Commonwealth. During 2002, twenty-seven insurers were newly licensed and eighteen others received approval to amend their licenses to sell additional lines of insurance.

The Financial Surveillance & Company Licensing staff also processes license certifications, analyzes annual statement filings and manages other revenue collections that resulted in approximately \$480,000 in collected revenue in 2002.

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## *Financial Examination*

The Financial Examination section plays a vital role in monitoring the solvency of insuring organizations chartered in Massachusetts, principally by conducting on-site audits of domestic licensees. In 2002, Massachusetts was the domicile of fifty-seven property/casualty insurers, nineteen life, accident and health insurers, two title insurance companies, ten health maintenance organizations, two lodge fraternal organizations, three medical service corporations, twenty-six workers' compensation self-insured groups, a number of residual market pools, (e.g., FAIR Plan and Commonwealth Automobile Reinsurers) and one hundred fifty fraternal benefit societies. These licensed or approved insurers write a total of \$55.4 billion in direct premium worldwide.

The statutory requirement for the examination of most insurance companies is every five years, two years for health maintenance organizations, three years for self-insured workers' compensation groups, three years for medical service corporations, (e.g., Blue Cross and Blue Shield of Massachusetts) and three years for fraternal organizations. The examination schedule may be accelerated if regulatory needs arise.

In 2002, the Financial Examination section completed examinations of twenty-eight insuring organizations. The section continued its special purpose examinations of domestic managed care organizations to evaluate their premium rate setting processes. Examinations were also conducted of twenty-five fraternal benefit societies. Thirty-three examinations were in progress at year's end.

Insurers undergoing examination by Division staff are charged \$220.00 per day per examiner plus expenses. In fiscal year 2002, examination revenues totaled \$778,000. Massachusetts domiciled life insurers are assessed annually for the actuarial valuation and certification of their reserves. Assessments paid in 2002 for calendar year 2001 totaled \$429,000. The Division also collects state taxes on the excess and surplus lines business written by special brokers licensed in Massachusetts. Collections in calendar year 2002 totaled \$18.3 million.

**FINANCIAL EXAMINATION REPORTS ISSUED  
AS OF DECEMBER 31, 2002**

|                                                          | <u>Type</u> | <u>Nationwide<br/>Direct Premium</u> | <u>Massachusetts<br/>Direct Premium</u> | <u>Surplus</u>     |
|----------------------------------------------------------|-------------|--------------------------------------|-----------------------------------------|--------------------|
| Blue Cross Blue Shield of Mass, Inc.                     | H           | \$2,759,329                          | \$2,759,329                             | \$441,191          |
| BCBS of Mass., Inc. Premium Rating Target Exam           | H           | -                                    | -                                       | -                  |
| Centre Life Insurance Company                            | L           | 59,242                               | 2,726                                   | 59,121             |
| CIGNA HealthCare of MA, Inc.                             | H           | 160,333                              | 160,333                                 | 23,319             |
| CIGNA HealthCare of MA, Inc Premium Rating Target Exam   | H           | -                                    | -                                       | -                  |
| ConnectiCare of Massachusetts, Inc.                      | H           | 1,972                                | 1,972                                   | 1,621              |
| Health New England                                       | H           | 164,341                              | 164,341                                 | 5,711              |
| MA Healthcare Self-Insurance Group (ManagedComp)         | SIG         | 4,989                                | 4,989                                   | -                  |
| MA Care Self-Insurance Group (ManagedComp)               | SIG         | 1,482                                | 1,482                                   | -                  |
| MA Manufacturing Self-Insurance Group (ManagedComp)      | SIG         | 4,999                                | 4,999                                   | -                  |
| MA Trade Self-Insurance Group (ManagedComp)              | SIG         | 1,103                                | 1,103                                   | -                  |
| Massachusetts Title Insurance Company                    | T           | 0                                    | 0                                       | 1,561              |
| Manufacturers of MA Compensation Group, Inc. (TPA)       | SIG         | 1,889                                | 1,889                                   | -                  |
| Independent Schools Compensation Group, Inc. (TPA)       | SIG         | 3,390                                | 3,390                                   | -                  |
| Graphic Arts Compensation Corporation (TPA)              | SIG         | 1,014                                | 1,014                                   | -                  |
| Commonwealth Transportation Compensation Group (TPA)     | SIG         | 1,387                                | 1,387                                   | -                  |
| Wholesale/Retail Suppliers Compensation Corp. (TPA)      | SIG         | 1,960                                | 1,960                                   | -                  |
| Automotive Industries Compensation Corp (TPA)            | SIG         | 875                                  | 875                                     | -                  |
| Construction Industries Compensation Corp. (TPA)         | SIG         | 723                                  | 723                                     | -                  |
| Neighborhood Health Plan, Inc.                           | H           | 293,256                              | 293,256                                 | 28,911             |
| New England Title Insurance Company                      | T           | 0                                    | 0                                       | 161                |
| Paul Revere Life Insurance Co.                           | LAH         | 918,581                              | 31,340                                  | 660,341            |
| Paul Revere Variable Annuity Ins. Co.                    | LAH         | 47,290                               | 1,592                                   | 105,541            |
| Peoples Service Insurance Company                        | P&C         | 22,723                               | 22,723                                  | 5,921              |
| Tufts Associated Health Plans                            | H           | 766,154                              | 740,372                                 | 75,121             |
| Tufts Associated Health Plans Premium Rating Target Exam | H           | -                                    | -                                       | -                  |
| The Premier Insurance Co. of MA                          | P           | 227,939                              | 227,939                                 | 160,761            |
| Worcester Insurance Co. (Harleysville Group)             | P&C         | 146,234                              | 64,884                                  | 104,951            |
| <b>Total</b>                                             |             | <b>\$5,591,205</b>                   | <b>\$4,494,618</b>                      | <b>\$1,674,281</b> |

**Legend:**

F = Fraternal Benefit Association

LAH = Life, Accident &amp; Health

P&amp;C = Property/Casualty

H = Health Entity

O = Non Risk Bearing Insurance Entity

SIG = Self-Insured Group

T = Title Insurance Company

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**FINANCIAL EXAMINATIONS IN PROGRESS AS OF DECEMBER 31, 2002**

| <b><u>DOI Staffed Examinations I</u></b>                            | <b><u>Type</u></b> | <b><u>Nationwide<br/>Direct Premium</u></b> | <b><u>Massachusetts<br/>Direct Premium</u></b> | <b><u>Surplus</u></b> |
|---------------------------------------------------------------------|--------------------|---------------------------------------------|------------------------------------------------|-----------------------|
| Boston Mutual Life Insurance Company                                | LAH                | \$188,842                                   | \$53,256                                       | \$56,964              |
| Catholic Association of Foresters                                   | F                  | 305                                         | 222                                            | 2,361                 |
| Dental Service of Massachusetts, Inc.                               | H                  | 285,688                                     | 285,688                                        | \$100,325             |
| Employers Fire Insurance Company (OneBeacon Group)                  | P-C                | 118,629                                     | 25,090                                         | 42,890                |
| American Employers Ins. Company (OneBeacon Group)                   | P-C                | 280,262                                     | 15,278                                         | 103,689               |
| Northern Assurance Co. of America (One Beacon Group)                | P-C                | 184,896                                     | 27,956                                         | 115,974               |
| Mass. Homeland Ins. Co. (One Beacon Group)                          | P-C                | 224,257                                     | 224,257                                        | 9,531                 |
| OneBeacon American Ins. Co. (OneBeacon Group)                       | P-C                | 689,608                                     | 95,410                                         | 382,723               |
| MIIA Property-Casualty Group, Inc. (Self-Insured Group)             | SIG                | 19,920                                      | 19,920                                         | 59,180                |
| <b>Subtotal - DOI Staffed Examinations</b>                          |                    | <b>1,992,407</b>                            | <b>747,077</b>                                 | <b>873,637</b>        |
| <b><u>Field Work Completed - Report in Process</u></b>              |                    |                                             |                                                |                       |
| Commonwealth Automobile Reinsurers                                  | O                  | 0                                           | 0                                              | 0                     |
| First Allmerica Financial Life Insurance Co.                        | LAH                | 175,463                                     | 9,692                                          | 523,466               |
| <b>Subtotal - Reports In Process</b>                                |                    | <b>175,463</b>                              | <b>9,692</b>                                   | <b>523,466</b>        |
| <b><u>Contracted Examinations In Progress</u></b>                   |                    |                                             |                                                |                       |
| Blue Cross Blue Shield of MA, Inc. Premium Rating Target Exam       | H                  | n/a                                         | n/a                                            | n/a                   |
| Boston Old Colony Insurance Company                                 | P-C                | 128,086                                     | 89,743                                         | 13,785                |
| CIGNA HealthCare of MA, Inc. Premium Rating Target Exam             | H                  | n/a                                         | n/a                                            | n/a                   |
| ConnectiCare of MA, Inc. Premium Rating Target Exam                 | H                  | n/a                                         | n/a                                            | n/a                   |
| Fallon Community Health Plan, Inc.                                  | H                  | 586,114                                     | 586,114                                        | 64,403                |
| Fallon Community Health Plan, Inc. Premium Rating Target Exam       | H                  | n/a                                         | n/a                                            | n/a                   |
| Fallon Health & Life Assurance Company                              | L                  | 229                                         | 229                                            | 3,420                 |
| Harvard Pilgrim Health Care (HCHP Group)                            | H                  | 1,151,209                                   | 1,151,209                                      | 140,160               |
| Pilgrim Health Care (HCHP Group)                                    | H                  | 912,593                                     | 912,593                                        | 112,033               |
| Liberty Mutual Insurance Co. Target Examination                     | P-C                | n/a                                         | n/a                                            | n/a                   |
| Liberty Mutual Fire Insurance Co. Target Examination                | P-C                | n/a                                         | n/a                                            | n/a                   |
| One Health Plan of MA, Inc.                                         | H                  | 11,235                                      | 11,235                                         | 1,313                 |
| One Health Plan of MA, Inc. Premium Rating Target Exam              | H                  | n/a                                         | n/a                                            | n/a                   |
| Tufts Associated HMO, Inc. Premium Rating Target Exam               | H                  | n/a                                         | n/a                                            | n/a                   |
| <b>Subtotal - Contract Exams in Progress</b>                        |                    | <b>2,789,486</b>                            | <b>2,725,100</b>                               | <b>335,114</b>        |
| <b><u>Field Work Completed - Report in Process - Contracted</u></b> |                    |                                             |                                                |                       |
| Arbella Mutual Insurance Co. (Arbella Group)                        | P-C                | 460,860                                     | 460,860                                        | 213,032               |
| Arbella Protection Insurance Co. (Arbella Group)                    | P-C                | 155,305                                     | 126,129                                        | 38,629                |
| Arbella Indemnity Insurance Co. (Arbella Group)                     | P-C                | 11,955                                      | 9,253                                          | 11,233                |
| Arbella Life & Health Insurance Co. (Arbella Group)                 | P-C                | 4,310                                       | 4,310                                          | 5,550                 |
| Commonwealth Mutual Insurance Co. (Arbella Group)                   | P-C                | 27,463                                      | 27,463                                         | 5,500                 |
| Commonwealth Reinsurance Co. (Arbella Group)                        | P-C                | 0                                           | 0                                              | 7,125                 |
| ProSelect Insurance Co. Target Examination                          | P-C                | n/a                                         | n/a                                            | n/a                   |
| Medical Professional Mutual Ins. Co. Target Exam                    | P-C                | n/a                                         | n/a                                            | n/a                   |
| <b>Subtotal</b>                                                     |                    | <b>659,893</b>                              | <b>628,015</b>                                 | <b>281,069</b>        |
| <b>Total - DOI and Contracted Examinations</b>                      |                    | <b>\$5,617,229</b>                          | <b>\$4,109,884</b>                             | <b>\$2,013,286</b>    |

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## *Market Conduct*

The Market Conduct section is responsible for: (1) monitoring the compliance of domestic and foreign licensed entities with Massachusetts insurance laws and regulations; (2) conducting and supervising market conduct examinations; (3) ensuring that settlements of insurance class action lawsuits are implemented in fairness to consumers; and (4) participation in National Association of Insurance Commissioners (NAIC) market conduct working groups.

In 2002, the Market Conduct section was reorganized and brought under the supervision of the Financial Examination section in consideration of the interaction between insurer internal controls and compliance and insurer financial results. The activities of the Market Conduct section in 2002 included:

- Soliciting input from industry and consumer groups towards the reorganization of the Market Conduct section and the implementation of new internal practices and procedures governing market conduct examinations;
- Initiation of targeted market conduct examinations of seven domestic life insurers concerning Insurance Marketplace Standards Association certification, one domestic life insurer concerning advertising compliance and nine health maintenance organizations concerning accreditation requirements;
- Participation in three regulatory settlement agreements involving class action lawsuits for alleged race-based underwriting as well as ongoing outreach to potential Massachusetts members of one class action lawsuit concerning alleged racial discrimination in the sale of certain life insurance policies;
- Continued participation as a member of the NAIC Holocaust Commission Task Force.

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## *Special Investigations & Enforcement*

The Special Investigations staff pursues allegations of misconduct by Division licensees including agents, brokers, advisors, adjusters, insurance companies and health maintenance organizations. These investigations include the review of documented evidence supporting allegations of unfair methods of competition, unfair and deceptive acts or trade practices and other violations of insurance law and regulations. Referrals come from the general public, other state and federal investigative and prosecutorial agencies as well as other sections within the Division of Insurance.

Enforcement actions include letters of reprimand, cease and desist orders, the establishment of compliance programs, license sanctions such as revocation or suspension and the imposition of civil fines or assessments through negotiated settlements or administrative hearings. Special Investigators or enforcement counsel make referrals to agencies of the federal and state government and report evidence of criminal activity to the appropriate law enforcement authority. Enforcement actions are reported to the National Association of Insurance Commissioners Regulatory Information Retrieval System and posted on the Division's website.

For calendar year 2002, Special Investigations and Enforcement:

- Opened 581 cases;
- Closed 561 cases, resulting in \$608,097 in fines and assessments and \$1,257,729 in restitution;
- Revoked 48 licenses and issued 230 cease and desist orders;
- Referred 375 cases for enforcement action.

## Consumer Service

The Consumer Service staff responds to inquiries and assists consumers in resolving complaints against insurers, agents, brokers and other licensees. In addition to providing consumers with general insurance information, Consumer Service also advises consumers of their options and rights under their policies, state laws and regulations. In 2002, the staff resolved 1,812 written complaints and recovered \$1,676,868 for consumers.

Consumer Service maintains a database that lists complaints and inquiries received. The complaint log may indicate patterns of unfair or deceptive insurance practices by an agent, broker, insurance company or other licensee. When appropriate, information is referred to Special Investigations & Enforcement for further action. "Slow pay" patterns and other questionable industry trends are brought to the attention of the Division's Financial Surveillance staff, as these may be early indicators of liquidity or solvency problems.

### 2002 Activity

| Month                 | Contacts      | Phone         | Cases        | Internet  | Recovery           |
|-----------------------|---------------|---------------|--------------|-----------|--------------------|
| January               | 1,256         | 1,033         | 220          | 3         | \$ 65,144          |
| February              | 3,010         | 2,736         | 265          | 9         | \$ 77,650          |
| March                 | 3,013         | 2,707         | 292          | 14        | \$ 91,319          |
| April                 | 2,827         | 2,515         | 301          | 11        | \$ 184,876         |
| May                   | 2,705         | 2,456         | 242          | 7         | \$ 125,961         |
| June                  | 2,590         | 2,322         | 264          | 4         | \$ 52,713          |
| July                  | 2,601         | 2,334         | 250          | 17        | \$ 41,503          |
| August                | 2,737         | 2,481         | 250          | 6         | \$ 563,307         |
| September             | 6,177         | 5,964         | 203          | 10        | \$ 58,290          |
| October               | 5,135         | 4,835         | 294          | 6         | \$ 63,495          |
| November              | 3,815         | 3,596         | 213          | 6         | \$ 244,237         |
| December              | 3,445         | 3,275         | 170          | 0         | \$ 107,847         |
| Quarterly Adjustments |               |               |              |           | \$ 526             |
| <b>Total</b>          | <b>39,311</b> | <b>36,254</b> | <b>2,964</b> | <b>93</b> | <b>\$1,676,868</b> |

**Contacts:** all phone calls, letters and other communication with consumers received by Consumer Service.

**Phone:** all phone calls received by Consumer Service.

**Cases:** all consumer issues that are actively pursued by Consumer Service.

**Internet:** cases and inquiries received via the internet.

**Recovery:** the total amount of money received by consumers who have requested intervention.

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## ***Board of Appeal on Motor Vehicle Liability Policies & Bonds***

Massachusetts General Law Chapter 26 section 8A established the Board of Appeal to hear appeals of motor vehicle accident surcharges issued in accordance with the Massachusetts Safe Driver Insurance Plan (SDIP), decisions of the Registrar of Motor Vehicles and automobile insurance cancellations.

The SDIP is mandated by state law to establish classifications of risks to reflect the driving records of insureds and adjust premiums based in part on the predictive value of past driving experience. The SDIP encourages safe driving by rewarding drivers who do not cause accidents, incur traffic law violations or have property damage claims with a credit to their automobile insurance premiums, and discourages unsafe driving by requiring high-risk drivers to pay a greater share of insurance costs. A three-member panel, consisting of representatives of the Registrar of Motor Vehicles, the Attorney General and the Commissioner of Insurance, conducts appeals from actions of the Registrar of Motor Vehicles. These appeals reflect license suspensions ranging in duration from thirty days to lifetime suspensions.

In 2002 the Board of Appeal conducted:

- 44,704 appeals of Safe Driver Insurance Plan (SDIP) surcharges;
- 4,367 appeals of Registrar of Motor Vehicles actions and;
- 123 appeals of automobile insurance cancellations.

In 2002 the Board of Appeal generated revenues of:

- \$1,105,875 from surcharge appeals filed;
- \$163,225 from Registrar of Motor Vehicles appeals filed and;
- \$1,352 from record certification fees.

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|             |                        |
|-------------|------------------------|
| \$1,270,452 | Total Revenue for 2002 |
|-------------|------------------------|

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## *State Rating Bureau*

The State Rating Bureau (SRB) serves as a consumer representative in hearings on the appropriateness of rates filed by auto, workers' compensation and health insurance carriers, including Blue Cross and Blue Shield of Massachusetts. The SRB reviews life, health (including Medicare Supplement), property, liability insurance policies and rates, as well as health maintenance organizations and preferred provider arrangement applications for compliance with applicable laws and regulations. The SRB also provides technical advice to the Commissioner on oversight of the auto, workers' compensation, health and other insurance markets.

Following is a summary of the SRB's major activities and accomplishments in the course of carrying out its responsibilities in 2002:

### *Private Passenger Automobile*

- Participated in the annual private passenger automobile rate insurance hearings that included: stipulations in the biennial territorial classification docket and in the cost containment docket, which resulted in a -0.0375 adjustment to the overall rate. The Commissioner's decision in the case resulted in a 2.7% average increase to the overall rate from 2002 to 2003, representing a reduction of approximately \$194 million in premium from the rates filed by the automobile insurance industry.
- Participated in hearings regarding private passenger automobile insurance rate deviations sought under M.G.L. c. 175, section 113B, popularly known as "safe driver discounts".
- Reviewed and approved 1,829 auto insurance group marketing discounts off of 2002 rates under M.G.L. c. 175, section 193R, which are available to more than three million eligible members. Disapproved 41 requests.
- Convened a task force to examine prospects for introducing competition in the private passenger automobile insurance market.

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## *Workers' Compensation*

- Reviewed, amended and subsequently approved the Workers' Compensation Rating and Inspection Bureau's (WCRIB) amendments to: its Constitution relative to resignations; the servicing carrier fee; the Pool Plan, Procedures Manual, and Application; its filing regarding the exclusion of certain 9/11/01-related compensation claims from the Massachusetts Experience Rating Plan; rules regarding the premium charges for sole proprietors who elect coverage for themselves under a new statute; and endorsements and other materials regarding "limited other states coverages".
- Worked with ManagedComp, Inc. and First Cardinal Corporation to transfer four workers' compensation self-insurance groups under ManagedComp's management to First Cardinal.

## *Health*

- Implemented regulation for specified disease insurance including strict disclosure and benefit requirements while permitting the sale beginning January 2003 of individual products that have not been sold in the Commonwealth since the 1980s.
- Implemented amendments to the managed care and HMO licensing regulations to clarify provisions associated with accreditation procedures. Completed renewal accreditation for 48 companies and licensure for 12 Health Maintenance Organizations. Concentrated efforts on improving provider directories and conducting on-site review of carrier's managed behavioral health systems.

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## ***Policy Form and Rate Review***

- Completed the review of 5,832 life and property & casualty insurance rate and form filings.
- Met with representatives of the insurance industry and associated industries to address issues raised with the enactment of the federal Terrorism Risk Insurance Act of 2002. Issued Bulletin 02-18 regarding state filing requirements for terrorism endorsements pursuant to the Terrorism Risk Insurance Act of 2002.
- Provided guidance to property and casualty insurers on required minimum coverages for toxic mold and sexual abuse and molestation.
- Worked with the NAIC to develop uniform standards for policy form filing of individual flexible deferred annuity products under the Consolidated Advertising Rate & Form Review Authority (CARFRA).
- During calendar year 2002, policy form filing fees generated income of \$314,030 and rate form filing fees generated income of \$247,725 for total revenues of \$561,755.

## ***Other Property & Casualty***

- Completed annual report examining the state of the homeowner insurance market as required by Chapter 93 of the Acts of 1996.
- Reviewed proposed rates submitted by the Massachusetts Property Insurance Underwriting Association (MPIUA also known as the FAIR Plan) for homeowner insurance. Negotiated rate increase of 1.92% with MPIUA and entered into a stipulated agreement that was approved by the Commissioner.

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## *Administration*

The Administration section carries out a variety of functions relating to the Division's internal operations. Working closely with the Administrative Services Unit of the Office of Consumer Affairs & Business Regulation, the Administration section implements spending and hiring plans, purchases commodities and services, processes accounts receivables and billables, provides general operational functions to the Division and ensures employee security in a safe physical plant.

In fiscal year 2002, the Administration section collected \$55,974,612 in revenue for the Commonwealth's General Fund and other funds and administered an operational budget of \$10,446,621. The Administration section's accomplishments during fiscal year 2002 included:

- The design and implementation of new security procedures for the Division's offices at One South Station, including employee evacuation, mail handling, bomb threat procedures and the coordination of employee traumatic incident counseling services.
- The Administration section worked closely with the Agent & Broker Licensing and Management Information Systems sections to improve the functionality of the online agent appointment renewal system, a project that earned participants a Commonwealth Performance Recognition Award.

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## *Hearings & Appeals*

The Commissioner of Insurance, as administrator of the insurance laws, must conduct hearings on a wide range of issues, including statewide insurance rate cases, actions taken by the Division against its licensees and administrative appeals, including those from decisions of the residual market entities overseen by the Commissioner. These matters significantly affect Massachusetts consumers and businesses and are the top priority of the Hearings & Appeals staff. The administrative hearing process offers a flexible alternative to litigation and allows participants to benefit from the Commissioner's expertise.

In 2002, more than one hundred hearings were held at locations in Boston, Brockton and Lowell. Rate hearings were held for private passenger automobile insurance, individual insurers' applications to deviate from fixed and established private passenger automobile rates, commercial automobile insurance, homeowners insurance available through the FAIR Plan and Medicare supplement insurance. In related matters, the Division held informational hearings on the Massachusetts market for Medicare supplement insurance and conducted hearings on proposed regulatory changes with the goal of fostering a healthy, competitive insurance marketplace.

Hearings and Appeals staff maintains all official records of cases before the Division, issues notices of public hearings and ensures prompt public access to records, many of which may now be obtained at the Division's website. The Docket Clerk provides assistance to consumers and industry representatives who have questions regarding cases or who wish to conduct in-house reviews of case records.

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## *Office of the General Counsel*

The Office of the General Counsel provides legal support and advice to the Commissioner, Division staff, consumers, executive and legislative branch members and others with interest in the Massachusetts insurance marketplace. Attorneys research and draft bulletins, regulations and interpretative letters on Massachusetts insurance law. Staff counsel analyzes insurance-related legislation and frequently serve as hearing officers in administrative proceedings. Attorneys are required to possess general knowledge of laws impacting insurance and related areas, including the Massachusetts Administrative Procedures Act and Public Records Law.

In 2002, members of the Office of the General Counsel worked on a variety of insurance company transactions, including acquisitions, asset allocations and reorganizations. Staff assisted in the implementation of new policy on emerging issues, including licensing requirements, electronic commerce matters, solvency matters and federal involvement in the financial services industry. Attorneys also work closely on the defense of various actions in state and federal courts in conjunction with the Office of the Attorney General.

Members of the Office of the General Counsel also serve as appointees by the Commissioner to an advisory committee that reviews all applications for written consent to engage or participate in the business of insurance under the provisions of the federal Violent Crime Control and Law Enforcement Act of 1994, 18 U.S.C. §1033.

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## *Management Information Systems*

The Management Information Systems (MIS) section provides technical service and support to all sections of the Division. The staff is responsible for day-to-day operations of the Division's telecommunications system, local area network, desktop PCs, licensing applications and data connections to MAGNet, the Commonwealth's mainframe, as well as the private data circuit to the National Association of Insurance Commissioners.

In 2002, MIS special projects and progress included:

- Implementation of significant changes to the Division's licensing database (CLARIS) and the online renewal appointment website (ARE) as part of the Uniform Producer Licensing project. MIS staff and consultants also developed a new online system to be utilized by insurers to appoint insurance agents and brokers. By the close of the calendar year, the project team had conducted a functional analysis, drafted a functional specifications document, and begun the software design for both of these major initiatives;
- Assisting the State Rating Bureau's Policy Form & Rate Review section with linking to and accessing the NAIC's System for Electronic Rate and Form Filing (SERFF), designed for insurance regulators to improve the efficiency of the rate and form filing and approval process;
- Procurement and implementation of a new telecommunications system that more effectively manages and directs the 15,000 monthly inbound telephone calls received by the Division and provides managers with phone training and call reporting tools.

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## *Agents & Brokers Licensing*

The Agents & Brokers Licensing section issues licenses to qualified individuals, corporations, limited liability companies, partnerships and qualified Motor Clubs as agents, brokers, advisers, surplus lines brokers, public adjusters, reinsurance intermediaries, viatical settlement brokers and viatical settlement representatives.

Responsibilities of the Agent & Brokers Licensing section include:

- Review and processing of all new and renewal applications;
- Processing of all letters of certification and clearance letters;
- Examination of all licensing records and documents to ensure compliance with applicable Massachusetts General Laws, regulations and agency guidelines;
- Maintaining the Division's licensing database, testing and implementing the new electronic agent renewal website and;
- Responding to approximately 5,000 licensing inquiries per month from insurers, licensees and consumers.

During 2002, the Division issued fifteen licenses to banks, allowing for the sale of insurance products. There are currently over 213,000 active agent licenses (individual and corporate) and 20,600 active broker (individual and corporate) licenses in the Commonwealth. Fiscal year 2002 licensing activity generated \$6,503,557 in revenue for the Commonwealth's General Fund.

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## *Automobile Damage Appraiser Board*

Housed within the Division of Insurance but not reporting to the Commissioner of Insurance, the Automobile Damage Appraiser Licensing Board is responsible for the regulation of motor vehicle damage appraisers in Massachusetts. The Governor appoints four of five Board members. The fifth member is appointed by the Commissioner of Insurance and serves as the Board's chair. The Board institutes and maintains standards for the conduct of motor vehicle damage appraisers. It conducts licensing examinations, processes applications and issues and renews licenses. Its members can suspend, cancel and revoke licenses following a hearing process that may result from complaints that are brought before the Board. The Board sets licensing eligibility requirements, approves training programs and establishes license revocation guidelines.

In 2002, the Board and staff issued 181 new appraiser licenses and renewed 4,861 licenses. No licenses were suspended and none were revoked. As of December 31, 2002, there were 5,042 licensed Motor Vehicle Damage Appraisers in the Commonwealth.

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## *Acts, Regulations & Bulletins*

**Note:** The summaries provided in these sections should not be interpreted as the Division's formal legal interpretation or recommendation nor are the summaries inclusive of all aspects of any laws enacted, regulations promulgated or bulletins issued in 2002.

### *Acts*

#### **Chapter 5 of the Acts of 2002**

##### **An Act Relative to Group Marketing Plans**

Chapter 5 waives the 35% participation requirement under M.G.L. c. 175, section 193R for all group-marketing plans approved and in effect during 2001. This law is necessary in order to ensure that group marketing plan participants experience uninterrupted access to private passenger automobile insurance through their groups.

#### **Chapter 36 of the Acts of 2002**

##### **An Act Authorizing Certain Military Personnel to Receive Group Insurance Discounts**

Chapter 36 extends the availability of group-marketing plans to those persons who become policyholders of the insurer while engaged in military service.

#### **Chapter 49 of the Acts of 2002**

##### **An Act Providing Equitable Coverage of Services under Health Plans**

Chapter 49 requires accident and sickness policies, individual and group hospital service plans, group medical service agreements, and group health maintenance organization contracts to provide coverage for hormone replacement therapy and outpatient contraceptive services at the same level of coverage of other outpatient services. Exceptions are granted under the Act to church-controlled employers.

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**Chapter 106 of the Acts of 2002****An Act Relative to the Licensing of Insurance Producers**

Chapter 106 amends all existing statutes that relate to the licensing of insurance producers (agents and brokers). It simplifies and organizes the statutory language to improve efficiency, permit the use of new technology and reduce costs associated with issuing and renewing insurance licenses. Chapter 106 is based on a model law drafted by the National Association of Insurance Commissioners, which was produced in an effort to preserve the authority of the states to license insurance producers, while complying with the requirements of the Gramm-Leach-Bliley Act, a federal law enacted in 1999.

**Chapter 138 of the Acts of 2002****An Act Relative to Fraudulent Insurance Claims**

Chapter 138 increases fines and imposes a state prison sentencing option of up to five years for certain insurance fraud convictions.

**Chapter 162 of the Acts of 2002****An Act Relative to the Insurers Insolvency Fund**

Chapter 162 amends the M.G.L. Chapter 175D, section 1 definition of net direct written premiums as it applies to the insurers insolvency fund to include workers' compensation policies in an amount equal to standard premiums plus any applicable all risk adjustment program amounts.

**Chapter 169 of the Acts of 2002****An Act Relative to Workers' Compensation Coverage for Sole Proprietors, Partnerships and Corporate Officers**

Chapter 169 permits sole proprietors and partners in partnerships to purchase workers' compensation coverage for themselves as well as for their employees. It remains an option for sole proprietors to purchase (less expensive) workers' compensation policies that will cover only their employees. As of the same date, officers or directors of a corporation have the option to waive their rights to coverage under the workers' compensation laws if each officer or director owns at least 25% of the corporation.

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**Chapter 211 of the Acts of 2002****An Act Relative to Liquor Liability Insurance**

Chapter 211 repeals provisions that would have caused the expiration of the statute controlling the existence and operation of the Liquor Liability Joint Underwriting Association of Massachusetts as of December 31, 2004.

**Chapter 232 of the Acts of 2002****An Act Further Regulating Motor Vehicle Rental Agreements**

Chapter 232 allows automobile rental companies that rent private passenger and other non-commercial automobiles to sell non-compulsory insurance coverage without an agent or broker license from the Division of Insurance. Chapter 232 also clarifies that the “collision damage waiver” offered by automobile rental companies within the Commonwealth is not insurance.

**Chapter 257 of the Acts of 2002****An Act Providing for Insurance Coverage of Certain Clinical Trials**

Chapter 257 requires all insured contracts to cover and reimburse the cost of patient care services provided through a qualified clinical trial intended to treat cancer to the same extent as would be covered and reimbursed if patient care services were not received in a qualified clinical trial.

**Chapter 279 of the Acts of 2002****An Act Relative to Insurance Assessments**

Chapter 279 clarifies that all workers’ compensation insurers writing business in the Commonwealth are required to pay State Rating Bureau assessments on the basis of direct written premium regardless of an insurer’s membership, or lack thereof, in the Workers’ Compensation Rating and Inspection Bureau. Chapter 279 further specifies that all workers’ compensation insurers and all private passenger automobile insurers writing business in the Commonwealth be assessed for the operation of the fraud prevention unit within the Office of the Attorney General.

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**Chapter 294 of the Acts of 2002****An Act Relative to Dental and Vision Care Services**

Chapter 294 exempts dental and vision products from the annual accreditation process as well as other requirements of M.G.L. Chapter 176O created under Chapter 141 of the Acts of 2000. Chapter 294 also creates an advisory committee and requires that committee to make recommendations to the General Court by October 1, 2004 as to the continuance of the exemption for dental and vision products after December 31, 2005.

**Chapter 314 of the Acts of 2002****An Act Further Regulating the Licensing of Public Insurance Adjusters**

Chapter 314 enhances the regulatory authority over public insurance adjusters by requiring the completion of 15 hours of approved continuing education in order to be eligible to renew a three year license and to require two years of experience in adjusting property insurance losses as a requirement for eligibility to take the licensing examination. Chapter 314 also requires public insurance adjusters to use a contract containing a proviso that the contract may be cancelled without expense to the insured within three calendar days of the contract's creation.

**Chapter 426 of the Acts of 2002****An Act Relative to Certain Group Life Insurance**

Chapter 426 expands the type of groups to whom group life insurance and annuities may be marketed. Chapter 426 allows group insurance policies and group annuities to be issued to "discretionary groups" as long as the issuance is not contrary to the public interest, would result in economies of acquisition or administration, and contains benefits, which are reasonable in relation to the premiums charged.

**Chapter 438 of the Acts of 2002****An Act Making Corrective Changes in Certain General and Special Laws**

Chapter 438 makes technical corrections to insurance statutes mandating health insurance coverage for speech, language and hearing disorders as well as human leukocyte antigen testing.

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**Chapter 454 of the Acts of 2002****An Act Relative to Credit Unions**

Chapter 454 permits credit unions to sell insurance products and authorizes the Commissioner of Insurance to license state and federally chartered credit unions as insurance producers.

**Chapter 485 of the Acts of 2002****An Act Relative to Group Marketing Plans**

Chapter 485 waives the 35% participation requirement under M.G.L. c. 175, section 193R for all group-marketing plans approved and in effect during 2002. This law is necessary in order to ensure that group marketing plan participants experience uninterrupted access to private passenger automobile insurance through their groups.

**Amended Regulations****211 CMR 41.00, Nongroup Health Insurance Rate and Policy Form Filings, Review and Hearing Procedures**

This regulation was amended to incorporate technical changes regarding Adjusted Composite Rate Worksheets at 211 CMR 41.98 and to define the term “Health Plan” at 211 CMR 41.02. These changes were required to make text more consistent and readable and to conform to certain sections of Chapter 141 of the Acts of 2000 that took effect November 1, 2001, following the promulgation of the most recent version of 211 CMR 41.00.

**211 CMR 52.00, Managed Care Consumer Protection and Accreditation of Carriers**

This regulation was amended to permit the standards of the American Accreditation HealthCare Commission (URAC) to be used in considering deemed accreditation of health plans. 211 CMR 52.00 was also amended to align the deadlines for filing submissions with the deadlines for filing submissions required for Health Maintenance Organizations under 211 CMR 43.00.

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**211 CMR 71.00, Medicare Supplement Insurance and Evidences of Coverage issued pursuant to a risk or cost contract – to facilitate the implementation of M.G.L. Chapter 176K and the federal Social Security Act amendments of 1994**

This regulation was amended twice in 2002 to: (1) conform to new federal requirements for guarantee issue periods; eligibility; and payment rates as outlined by amendments to the National Association of Insurance Commissioners (NAIC) model regulation for Medicare Supplement insurance adopted on June 12, 2000; (2) require coverage under Chapter 80 of the Acts of 2000, An Act Relative to Mental Health Benefits; (3) provide further guidance for actuarial forms associated with refund calculations; (4) incorporate technical changes required by Chapter 49 of the Acts of 2002; (5) make technical citation and formatting changes to revisions promulgated in February and; (6) update tables to reflect current Medicare deductible and cost-sharing levels.

**211 CMR 94.00, Mandatory Pre-Insurance Inspection of Private Passenger Motor Vehicles**

This regulation was amended to expand the circumstances in which an insurer may waive pre-insurance inspections, increase the period of time in which a pre-insurance inspection may be deferred and permit insurers to furnish a list of inspection sites to applicants for insurance by telephone or electronic access.

**Bulletins****Bulletin 2002-01**

This bulletin reminds Massachusetts private passenger automobile insurers that Massachusetts insurance law does not require that a person have a Massachusetts driver's license in order to purchase private passenger automobile insurance. Insurers may not refuse to issue policies solely because no driver listed on an application has a Massachusetts driver's license.

**Bulletin 2002-02**

This bulletin informs insurers that the U.S. Secretary of Health and Human Services declared the month of December 2001 to be a Special Enrollment Period based on exceptional circumstances. As such, the Division reminded carriers that they were required to participate in a required open enrollment period to offer special enrollment rights to certain Medicare beneficiaries for a certain period of time. Additionally, the Division authorized insurers to withhold certain guaranteed issue rights under M.G.L. c. 176K, the Medicare Supplemental Insurance law, with respect to certain Medicare beneficiaries who seek to enroll later than the deadline set by the federal government.

**Bulletin 2002-03**

This bulletin informs insurers that Massachusetts residents who had coverage underwritten by an unlicensed health insurance company may nevertheless avoid pre-existing condition limitations under "portability" provisions of M.G.L. c. 176M ("Nongroup Health Insurance"), M.G.L. c. 176J ("Small Group Health Insurance") and M.G.L. c. 176N.

**Bulletin 2002-04**

This bulletin, issued jointly by the Commissioner of Insurance and the Commissioner of Public Health, clarifies the procedures that carriers must follow, under M.G.L. c. 176O, when an insured is hospitalized. The clarified requirements relate to carriers' obligations to give notice and to guarantee appeal rights to patients and their health care professionals with regard to approvals and disapprovals of health care services.

**Bulletin 2002-05**

This bulletin, issued jointly by the Commissioner of Insurance and the Commissioner of Public Health, clarifies the procedures that carriers must follow, under M.G.L. c. 176O, when asking insureds to agree to waive or extend time limits regarding appeals and grievances. Carriers are directed to ensure that any agreements that extend the deadlines for insurers to render decisions to resolve internal appeals and grievances contain written, specific information that ensures that insureds are fully aware of their rights and the consequences of waiving those rights.

**Bulletin 2002-06**

This bulletin informs carriers that the mandated benefit for early intervention was amended by Chapter 203 of the Acts of 2001 to authorize "early intervention specialists" who follow "operational standards" established by the Department of Public Health to deliver occupational, physical and speech therapy and nursing care and psychological counseling services. Previously, such services were to be provided by "persons licensed under the provisions of" M.G.L. c 112.

**Bulletin 2002-07**

This bulletin, issued jointly by the Commissioner of Insurance and the Commissioner of Public Health, reminds carriers to provide coverage for and adequate access to appropriate behavioral health services to all insureds under both the Mental Health Parity law and the Managed Care law.

**Bulletin 2002-08**

This bulletin provides new and updated information concerning the renewal of individual broker licenses, continuing education requirements for agents and brokers, licensing of corporations and licensing of surplus lines brokers.

**Bulletin 2002-09**

This bulletin informs carriers of the enactment of Chapter 49 of the Acts of 2002, which guarantees that insurance plans that already cover outpatient services or prescription drugs and devices shall provide hormone replacement therapy services for peri and post-menopausal women and outpatient contraceptive services, prescription drugs or devices under the same terms and conditions as for such other outpatient services, prescription drugs or devices.

**Bulletin 2002-10**

This bulletin advises private passenger automobile insurers of their responsibility to complete the reprogramming of systems by August 15, 2002 in order to accommodate changes to 211 CMR 94.00, which addresses mandatory pre-insurance inspections of private passenger motor vehicles.

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**Bulletin 2002-11**

This bulletin reminds individuals and corporations licensed to sell health insurance that the marketing and sale of so-called "health plans" offered by entities not licensed to conduct insurance business in Massachusetts may subject Division of Insurance licensees to license suspension or revocation; monetary penalties; and liability for unpaid claims.

**Bulletin 2002-12**

This bulletin informs carriers of the enactment of Chapter 249 of the Acts of 2002, which exempts policies that provide coverage solely for dental care services or vision care services from the Managed Care Accreditation requirements of M.G.L. 176O.

**Bulletin 2002-13**

This bulletin informs carriers of the enactment of Chapter 257 of the Acts of 2002, effective for new policies and policy renewals on January 1, 2003. The law adds health insurance statutes and mandates coverage for patient care service furnished pursuant to qualified clinical trials to the same extent as they would be covered and reimbursed if the patient did not receive care in a qualified clinical trial. The term "patient care service" is defined and standards are set to qualify clinical trials for equitable coverage.

**Bulletin 2002-14**

This bulletin informs Medicare managed care plans of a required special open enrollment to be held between October 1, 2002 and December 15, 2002 for certain Medicare beneficiaries whose coverage was terminated due to terminated contracts between the federal Centers for Medicare and Medicaid Services and certain health plans for coverage in specified areas.

**Bulletin 2002-15**

This bulletin informs commercial health insurers, health maintenance organizations and Blue Cross and Blue Shield of Massachusetts that they must provide to those eligible for Medicare pursuant to 211 CMR 42.09(4) and 211 CMR 71.13(2)(d)4 a copy of the Massachusetts Addendum to the "2002 Guide to Health Insurance for People with Medicare". The bulletin was issued with a sample copy of the Massachusetts Addendum.

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**Bulletin 2002-16**

No bulletin issued.

**Bulletin 2002-17**

No bulletin issued.

**Bulletin 2001-18**

This bulletin informs all property and casualty insurers writing commercial lines insurance products of the Massachusetts form and rate filing requirements and procedures under the federal Terrorism Risk Insurance Act of 2002.

## *Appendices*

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*ANCILLARY RECEIVERSHIPS IN LIQUIDATION*

| <u>Date</u> | <u>Company</u>                          | <u>Home State</u> | <u>Estimated Assets</u> | <u>Closed</u> |
|-------------|-----------------------------------------|-------------------|-------------------------|---------------|
| 12/26/84    | Ideal Mutual Company                    | New York          | \$2,471,000.00          |               |
| 12/3/85     | Transit Casualty Insurance Company      | Missouri          | \$439,000.00            |               |
| 4/3/86      | Midland Insurance Company               | New York          | \$1,423,000.00          |               |
| 2/24/87     | Mission Insurance Company               | California        | \$100,000.00            |               |
| 2/11/91     | Employers Casualty of Texas             | Texas             | \$300,000.00            |               |
| 4/23/91     | Western Employers                       | California        | \$2,760,000.00          |               |
| 7/28/94     | Premier Alliance                        | California        | \$100,000.00            |               |
| 12/12/97    | American Eagle Insurance Company        | Texas             | \$550,000.00            |               |
| 5/8/00      | American Chambers Life Insurance Co.    | Ohio              | \$100,000.00            |               |
| 8/16/00     | Hamilton Insurance Company              | Pennsylvania      | \$100,000.00            |               |
| 10/01/00    | Agora-Inex Syndicate                    | Illinois          | \$725,000.00            |               |
| 1/5/01      | Credit General Insurance Company        | Ohio              | \$2,865,000.00          |               |
| 2/28/01     | Acceleration National Insurance Company | Ohio              | \$200,000.00            |               |
| 6/7/01      | Amwest/Far West                         | Nebraska          | \$705,000.00            |               |
| 10/3/01     | Reliance Insurance Company              | Pennsylvania      | \$56,272,000.00         |               |
| 11/14/01    | United Capital Insurance Company        | Illinois          | \$300,000.00            |               |
| 2/1/02      | PHICO Insurance Company                 | Pennsylvania      | \$560,000.00            |               |
| 5/17/02     | The Connecticut Surety Company          | Connecticut       | \$500,000.00            |               |
| 10/16/02    | Legion Insurance Company                | Pennsylvania      | \$57,520,000.00         |               |
| 7/16/85     | Union Indemnity Insurance Company       | New York          |                         | 5/8/02        |

## ***DOMESTIC RECEIVERSHIPS***

Receiverships listed below are ongoing; assets are being marshaled and claims are being paid consistent with the law.

In liquidations, payments are made to the guaranty funds through the "Early Access Plan" as called for under the law.

### ***COMPANIES***

Abington Mutual Liquidating Trust  
American Mutual Liability Insurance Company (In Liquidation)  
American Mutual Insurance Company of Boston (In Liquidation)  
Attleboro Mutual Liquidating Trust  
Lumber Mutual Insurance Company (In Rehabilitation)  
    -North American Lumber Insurance Company  
    -SEACO Insurance Company  
Monarch Life Insurance Company (In Rehabilitation)  
New England Fidelity Insurance Company (In Liquidation)  
Trust Insurance Company (In Liquidation)  
    -Trust Assurance Company

***MASSACHUSETTS  
DOMESTIC COMPANIES  
GENERAL INFORMATION***

**Division of Insurance**  
Massachusetts Domestic Life Insurance Companies  
Address Information as of December 31, 2001

| NAIC # | Company Name                        | Address                     | City        | State | ZIP        | Telephone          |
|--------|-------------------------------------|-----------------------------|-------------|-------|------------|--------------------|
| 60056  | Arbella Life & Health Ins Co        | 1100 Crown Colony Drive     | Quincy      | MA    | 02269-9103 | 617-328-2936       |
| 84654  | Assumption Mut Life Ins Co          | P.O. Box 160 / 770 Main St. | Moncton     | CN    | E1C-8L1    | 506-853-6040-760   |
| 71714  | Berkshire Life Ins Co of Amer       | 700 South Street            | Pittsfield  | MA    | 01201      | 413-395-4224       |
| 61476  | Boston Mut Life Ins Co              | 120 Royall Street           | Canton      | MA    | 02021-1098 | 781-828-7000-303   |
| 80896  | Centre Life Ins Co                  | One Chase Manhattan Plaza   | New York    | NY    | 10005      | 212-898-5322       |
| 66828  | Fallon Health & Life Assur Co       | 10 Chestnut Street          | Worcester   | MA    | 01608-2810 | 508-368-9475       |
| 69140  | First Allmerica Fin Life Ins Co     | 440 Lincoln Street          | Worcester   | MA    | 01653      | 508-855-2531       |
| 65099  | John Hancock Life Ins Co            | PO Box 111                  | Boston      | MA    | 02117-0111 | 617-572-0748       |
| 90204  | John Hancock Variable Life Ins Co   | PO Box 717                  | Boston      | MA    | 02117-0717 | 617-572-0748       |
| 65315  | Liberty Life Assur Co Of Boston     | 100 Liberty Way             | Dover       | NH    | 03820      | 603-749-2600-35066 |
| 65935  | Massachusetts Mut Life Ins Co       | 1295 State Street           | Springfield | MA    | 01111      | 413-788-8411-2880  |
| 66265  | Monarch Life Ins Co                 | One Monarch Place           | Springfield | MA    | 01133      | 413-784-6461       |
| 91626  | New England Life Ins Co             | 4100 Boy Scout Boulevard    | Tampa       | FL    | 33607      | 813-801-2100       |
| 67598  | Paul Revere Life Ins Co             | 1 Fountain Square, 6S       | Chattanooga | TN    | 37402      | 423-755-1373       |
| 67601  | Paul Revere Variable Annuity Ins Co | 1 Fountain Square           | Chattanooga | TN    | 37402-1330 | 423-755-1373       |
| 65919  | Primerica Life Ins Co               | 3120 Breckinridge Boulevard | Duluth      | GA    | 30099-0001 | 770-564-6201       |
| 74920  | Regal Reins Co                      | One Monarch Place           | Springfield | MA    | 01133      | 413-784-6461       |
| 70435  | Savings Bank Life Ins Co Of MA      | One Linscott Road           | Woburn      | MA    | 01801      | 781-994-5423       |

**Division of Insurance**  
Massachusetts Domestic Property and Casualty Insurance Companies  
Address Information as of December 31, 2001

| NAIC # | Company Name                        | Address                         | City          | State | ZIP        | Telephone         |
|--------|-------------------------------------|---------------------------------|---------------|-------|------------|-------------------|
| 20613  | American Employers Ins Co           | One Beacon Street               | Boston        | MA    | 02108-3100 | 617-725-6522      |
| 35548  | American Transportation Ins Co Inc  | 200 Newbury Street Fourth Floor | Boston        | MA    | 02116-2504 | 617-262-6920      |
| 10017  | Arbella Ind Ins Co                  | 1100 Crown Colony Drive         | Quincy        | MA    | 02269-9103 | 617-328-2693      |
| 17000  | Arbella Mut Ins Co                  | 1100 Crown Colony Drive         | Quincy        | MA    | 02269-9103 | 617-328-2936      |
| 41360  | Arbella Protection Ins Co           | 1100 Crown Colony Drive         | Quincy        | MA    | 02269-9103 | 617-328-2936      |
| 31887  | Arkwright Ins Co                    | P.O. Box 7500                   | Johnston      | RI    | 02919-0500 | 401-275-3000-1665 |
| 13374  | Arrow Mut Liability Ins Co          | 23 Commonwealth Avenue          | Chestnut Hill | MA    | 02467      | 617-244-5730      |
| 11104  | Associated Employers Ins Co         | P.O. Box 4070                   | Burlington    | MA    | 01803      | 781-221-1600-1800 |
| 33758  | Associated Industries Of MA Mut Ins | P.O. Box 4070                   | Burlington    | MA    | 01803-0970 | 781-221-1600-1800 |
| 44326  | Atlantic Charter Ins Co             | 25 New Chardon St               | Boston        | MA    | 02114      | 617-488-6500      |
| 41955  | Barnstable County Ins Co            | PO Box 339                      | Yarmouth Port | MA    | 02675-0339 | 508-362-4567-16   |
| 13463  | Barnstable County Mut Ins Co        | PO Box 339                      | Yarmouth Port | MA    | 02675-0339 | 508-362-4567-16   |
| 19763  | Bay State Ins Co                    | 95 Old River Road               | Andover       | MA    | 01810-1078 | 978-475-3300-155  |
| 13498  | Berkshire Mut Ins Co                | P.O. Box 1164                   | Pittsfield    | MA    | 01202-1164 | 413-443-4461-111  |
| 20761  | Boston Old Colony Ins Co            | CNA Plaza                       | Chicago       | IL    | 60685      | 312-822-1538      |
| 10394  | Bunker Hill Ins Co                  | 695 Atlantic Avenue             | Boston        | MA    | 02111-2217 | 617-956-6340      |
| 19771  | Cambridge Mut Fire Ins Co           | 95 Old River Road               | Andover       | MA    | 01810-1078 | 978-475-3300-155  |
| 40274  | Citation Ins Co                     | 211 Main Street                 | Webster       | MA    | 01570-0758 | 508-949-4452-4452 |
| 34754  | Commerce Ins Co                     | 212 Main Street                 | Webster       | MA    | 01570-0758 | 508-949-4452      |
| 10231  | Commonwealth Mut Ins Co             | 1100 Crown Colony Drive         | Quincy        | MA    | 02269-9103 | 617-328-2936      |
| 10230  | Commonwealth Rein Co                | 1100 Crown Colony Drive         | Quincy        | MA    | 02269-9103 | 617-328-2936      |
| 37346  | Danbury Ins Co                      | 230 Beal Street                 | Hingham       | MA    | 02043      | 781-749-0841-122  |
| 13706  | Dorchester Mut Fire Ins Co          | P. O. Box 9109                  | Dedham        | MA    | 02027-9109 | 781-326-4010-1235 |
| 39659  | Eastern Cas Ins Co                  | 325 Donald J. Lynch Boulevard   | Marlborough   | MA    | 01752      | 508-303-1000      |
| 21261  | Electric Ins Co                     | 152 Conant Street, PO Box 1029  | Beverly       | MA    | 01915-0729 | 978-524-5367      |
| 20648  | Employers Fire Ins Co               | One Beacon Street               | Boston        | MA    | 02108-3100 | 617-725-6522      |
| 10664  | Endeavour Ins Co                    | 25 New Chardon St               | Boston        | MA    | 02114-4721 | 617-488-6500      |
| 23137  | First Return Ins Co                 | 93 Worcester Street             | Wellesley     | MA    | 02481-9181 | 617-509-5696      |
| 13943  | Fitchburg Mut Ins Co                | 781 Main Street                 | Fitchburg     | MA    | 01420      | 978-345-7516      |
| 16160  | Groveland Mut Ins Co                | P. O. Box 9109                  | Dedham        | MA    | 02027-9109 | 781-326-4010-1235 |
| 26182  | Harleysville Worcester Ins Co       | 120 Front Street, Suite 500     | Worcester     | MA    | 01608-1408 | 315-782-1160-224  |
| 14192  | Hingham Mut Fire Ins Co             | 230 Beal Street                 | Hingham       | MA    | 02043      | 781-749-0841-122  |

**Division of Insurance**  
Massachusetts Domestic Property and Casualty Insurance Companies  
Address Information as of December 31, 2001

| NAIC # | Company Name                     | Address                         | City        | State | ZIP        | Telephone          |
|--------|----------------------------------|---------------------------------|-------------|-------|------------|--------------------|
| 14206  | Holyoke Mut Ins Co In Salem      | Holyoke Square                  | Salem       | MA    | 01970-6506 | 978-740-2202       |
| 18975  | HPHC Ins Co Inc                  | 93 Worcester Street             | Wellesley   | MA    | 02481-9181 | 617-509-5679       |
| 23035  | Liberty Mut Fire Ins Co          | 175 Berkeley Street             | Boston      | MA    | 02117      | 617-357-9500-44606 |
| 23043  | Liberty Mut Ins Co               | 175 Berkeley Street             | Boston      | MA    | 02117      | 617-357-9500-44606 |
| 14435  | Lumber Mut Ins Co                | One Speen Street, P.O. Box 9165 | Framingham  | MA    | 01701-9165 | 508-620-9575-4617  |
| 40320  | Massachusetts Homeland Ins Co    | One Beacon Street               | Boston      | MA    | 02108-3100 | 617-725-6522       |
| 34100  | Masswest Ins Co Inc              | One General Drive               | Sun Prairie | WI    | 53596      | 608-825-5943       |
| 10206  | Medical Professional Mut Ins Co  | 101 Arch Street, P.O.Box 55178  | Boston      | MA    | 02205      | 617-330-1755-254   |
| 19798  | Merrimack Mut Fire Ins Co        | 95 Old River Road               | Andover     | MA    | 01810-1078 | 978-475-3300-155   |
| 16152  | Newburyport Mut Fire Ins Co      | P.O. BOX 761                    | Newburyport | MA    | 01950      | 978-465-8427       |
| 23965  | Norfolk & Dedham Mut Fire Ins Co | P.O. Box 9109                   | Dedham      | MA    | 02027-9109 | 781-326-4010-1235  |
| 43702  | North American Lumber Ins Co     | One Speen Street, P.O. Box 9165 | Framingham  | MA    | 01701-9165 | 508-620-9575-4617  |
| 38369  | Northern Assur Co Of Amer        | One Beacon Street               | Boston      | MA    | 02108-3100 | 617-725-6522-      |
| 20621  | OneBeacon America Ins Co         | One Beacon Street               | Boston      | MA    | 02108-3100 | 617-725-6522-0000  |
| 15625  | Peoples Services Ins Co          | PO Box 2288                     | Acton       | MA    | 01720-6288 | 603-224-4086-6212  |
| 21750  | Pilgrim Ins Co                   | 695 Atlantic Avenue             | Boston      | MA    | 02111-2217 | 617-956-6340       |
| 14737  | Plymouth Rock Assur Corp         | 695 Atlantic Avenue             | Boston      | MA    | 02111      | 617-951-1515       |
| 12850  | Premier Ins Co Of MA             | Ten Chestnut Street, Suite 410  | Worcester   | MA    | 01608-2898 | 508-751-4201       |
| 10638  | Proselect Ins Co                 | 101 Arch Street, P.O.Box 55178  | Boston      | MA    | 02205      | 617-330-1755-254   |
| 15067  | Quincy Mut Fire Ins Co           | P.O. Box 9155                   | Quincy      | MA    | 02269-9155 | 617-770-5152       |
| 33618  | Safety Ind Ins Co                | 20 Custom House Street          | Boston      | MA    | 02110      | 617-951-0600       |
| 39454  | Safety Ins Co                    | 20 Custom House Street          | Boston      | MA    | 02110      | 617-951-0600       |
| 21130  | Seaco Ins Co                     | One Speen Street, P.O. Box 9165 | Framingham  | MA    | 01701-9165 | 508-620-9575-4617  |
| 36226  | United Cas & Surety Ins Co       | 170 Milk Street                 | Boston      | MA    | 02109      | 617-542-3232-109   |
| 23973  | West Newbury Mut Fire Ins Co     | P. O. box 9109                  | Dedham      | MA    | 02027-9109 | 781-326-4010-1235  |

## Division of Insurance

### H.M.O. and Limited Health Service Organizations Address Information as of December 31, 2001

| NAIC # | Company Name                            | Address                             | City           | State | ZIP        | Telephone    |
|--------|-----------------------------------------|-------------------------------------|----------------|-------|------------|--------------|
| 95236  | Aetna Health Inc MA Corp                | 980 Jolly Road, U14C, P.O. Box 1109 | Blue Bell      | PA    | 19422      | 215-775-6508 |
| 53228  | BCBS of MA                              | 401 Park Drive                      | Boston         | MA    | 02215-3326 | 617-246-5460 |
| 95520  | Cigna Healthcare Of MA Inc              | 100 Front Street, 8th Floor         | Worcester      | MA    | 01608      | 860-226-6172 |
| 96725  | Community Health Plan                   | 36 British American Blvd            | Latham         | NY    | 12110      | 518-785-2085 |
| 95299  | Connecticare Of MA Inc                  | 260 Franklin St                     | Boston         | MA    | 02210-3173 | 860-674-5834 |
| 95057  | Coordinated Health Partners Inc         | 15 LaSalle Square                   | Providence     | RI    | 02903      | 401-459-5500 |
| 52060  | Dental Dental of Massachusetts          | 465 Medford Street                  | Boston         | MA    | 02129      | 617-886-1000 |
| 95541  | Fallon Comm Health Plan Inc             | 10 Chestnut Street                  | Worcester      | MA    | 01608-2810 | 508-368-9475 |
| 96911  | Harvard Pilgrim Health Care Inc         | 93 Worcester Street                 | Wellesley      | MA    | 02481-9181 | 617-509-5679 |
| 96717  | Harvard Pilgrim Health Care New England | 93 Worcester Street                 | Wellesley      | MA    | 02481-9181 | 617-509-5679 |
| 95673  | Health New England Inc                  | One Monarch Place Suite 1500        | Springfield    | MA    | 01144      | 413-787-4000 |
| 47093  | Massachusetts Vision Service Plan       | 3333 Quality Drive                  | Rancho Cordova | CA    | 95670      | 916-851-5000 |
| 95527  | Matthew Thorton Health Plan Inc         | 3000 Goffs Falls Road               | Manchester     | NH    | 03111      | 207-822-8175 |
| 11109  | Neighborhood Health Plan Inc            | 253 Summer St.                      | Boston         | MA    | 02210-1120 | 617-478-7107 |
| 95659  | One Health Plan Of MA Inc               | 1 Centennial Avenue                 | Piscataway     | NJ    | 08855      | 732-357-2783 |
| 95304  | Pilgrim Health Care Inc                 | 1200 Crown Colony Drive             | Quincy         | MA    | 02169      | 617-745-1000 |
| 95688  | Tufts Assocd Hmo Inc                    | 333 Wyman Street                    | Waltham        | MA    | 02451      | 781-466-9490 |
| 95149  | United Healthcare Of New England Inc    | 475 Kilvert Street, Suite 310       | Warwick        | RI    | 02886-1392 | 401-732-7108 |

## Division of Insurance

### Fraternal Benefit Societies

Address information as of December 31, 2001

| NAIC # | Company Name                      | Address                 | City   | State | ZIP        | Telephone    |
|--------|-----------------------------------|-------------------------|--------|-------|------------|--------------|
| 58130  | Catholic Association Of Foresters | 347 Commonwealth Avenue | Boston | MA    | 02115-1999 | 617-536-8221 |
| 58165  | Portuguese Continental Union USA  | 30 Cummings Park        | Woburn | MA    | 01801      | 781-376-0271 |
| 58181  | Supreme Council The Royal Arcanum | P.O. Box 392            | Boston | MA    | 02101      | 617-426-4135 |

**Division of Insurance**  
**Title Insurance Company**  
 Address Information as of December 31, 2001

| NAIC # | Company Name                    | Address              | City   | State | ZIP   | Telephone         |
|--------|---------------------------------|----------------------|--------|-------|-------|-------------------|
| 50989  | Massachusetts Title Ins Company | One Financial Center | Boston | MA    | 02108 | 617-772-9238      |
| 50997  | New England Title Ins Company   | 151 Tremont Street   | Boston | MA    | 02111 | 617-423-7000-0166 |

***MASSACHUSETTS  
DOMESTIC COMPANIES  
FINANCIAL INFORMATION***

## Division of Insurance

Massachusetts Domestic Life Insurance Companies  
Select Financial Information as of December 31, 2001

| NAIC # | Company Name                        | Premium Written<br>in MA as of<br>12/31/2001 | Total Premium<br>Written as of<br>12/31/2001 | Total Assets       | Total Liabilities  | Total Capital<br>and Surplus |
|--------|-------------------------------------|----------------------------------------------|----------------------------------------------|--------------------|--------------------|------------------------------|
| 60056  | Arbella Life & Health Ins Co        | \$ 70,850                                    | \$ 109,800                                   | \$ 8,111,464       | \$ 65,841          | \$ 8,045,623                 |
| 84654  | Assumption Mut Life Ins Co          | \$ 521,868                                   | \$ 1,197,434                                 | \$ 51,681,688      | \$ 42,404,922      | \$ 9,276,767                 |
| 71714  | Berkshire Life Ins Co of Amer       | \$ 131,722                                   | \$ 613,311                                   | \$ 1,452,807,256   | \$ 1,188,690,603   | \$ 264,116,653               |
| 61476  | Boston Mut Life Ins Co              | \$ 52,855,366                                | \$ 232,823,016                               | \$ 606,223,154     | \$ 551,258,994     | \$ 54,964,156                |
| 80896  | Centre Life Ins Co                  | \$ 2,504,798                                 | \$ 55,568,957                                | \$ 1,861,715,643   | \$ 1,759,553,777   | \$ 102,161,865               |
| 66828  | Fallon Health & Life Assur Co       | \$ 229,234                                   | \$ 229,234                                   | \$ 4,482,757       | \$ 663,048         | \$ 3,819,708                 |
| 69140  | First Allmerica Fin Life Ins Co     | \$ 101,338,129                               | \$ 463,880,721                               | \$ 6,502,948,090   | \$ 6,125,081,984   | \$ 377,866,106               |
| 65099  | John Hancock Life Ins Co            | \$ 4,242,489,886                             | \$ 7,629,303,611                             | \$ 64,301,127,561  | \$ 60,787,488,474  | \$ 3,513,639,087             |
| 90204  | John Hancock Variable Life Ins Co   | \$ 331,922,602                               | \$ 1,762,678,759                             | \$ 10,202,218,264  | \$ 9,641,174,515   | \$ 561,043,749               |
| 65315  | Liberty Life Assur Co Of Boston     | \$ 200,288,134                               | \$ 799,524,247                               | \$ 6,659,206,073   | \$ 6,528,174,596   | \$ 131,031,477               |
| 65935  | Massachusetts Mut Life Ins Co       | \$ 790,724,409                               | \$ 10,194,613,561                            | \$ 70,239,048,400  | \$ 65,087,858,717  | \$ 5,151,189,683             |
| 66265  | Monarch Life Ins Co                 | \$ 1,933,441                                 | \$ 52,062,341                                | \$ 1,109,180,901   | \$ 1,096,202,405   | \$ 12,978,499                |
| 91626  | New England Life Ins Co             | \$ 155,319,441                               | \$ 1,694,575,242                             | \$ 6,686,814,032   | \$ 6,322,452,393   | \$ 364,361,639               |
| 67598  | Paul Revere Life Ins Co             | \$ 25,687,485                                | \$ 679,586,170                               | \$ 5,162,564,302   | \$ 4,280,721,761   | \$ 881,842,541               |
| 67601  | Paul Revere Variable Annuity Ins Co | \$ 919,847                                   | \$ 6,825,817                                 | \$ 178,630,232     | \$ 40,619,447      | \$ 138,010,785               |
| 65919  | Primerica Life Ins Co               | \$ 29,411,277                                | \$ 1,244,395,918                             | \$ 4,546,919,333   | \$ 2,984,160,160   | \$ 1,562,759,173             |
| 74920  | Regal Reins Co                      | \$ -                                         | \$ -                                         | \$ 15,287,479      | \$ 468,234         | \$ 14,819,245                |
| 70435  | Savings Bank Life Ins Co Of MA      | \$ 108,852,214                               | \$ 146,733,209                               | \$ 1,379,386,980   | \$ 1,207,230,872   | \$ 172,156,108               |
|        | <b>Total</b>                        | \$ 6,045,200,703                             | \$ 24,964,721,348                            | \$ 180,968,353,609 | \$ 167,644,270,743 | \$ 13,324,082,864            |

## Division of Insurance

### Massachusetts Domestic Property and Casualty Insurers Select Financial Information as of December 31, 2001

| NAIC # | Company Name                        | Premium<br>Written in MA<br>as of 12/31/2001 | Net Premium<br>Written in MA<br>as of 12/31/2001 | Gross Premium<br>Written in MA<br>as of 12/31/2001 | Total Admitted<br>Assets | Total Liabilities | Total<br>Policyholder<br>Surplus |
|--------|-------------------------------------|----------------------------------------------|--------------------------------------------------|----------------------------------------------------|--------------------------|-------------------|----------------------------------|
| 20613  | American Employers Ins Co           | \$ 15,278,493                                | \$ 63,378,522                                    | \$ 343,640,533                                     | \$ 395,782,345           | \$ 292,093,557    | \$ 103,688,789                   |
| 35548  | American Transportation Ins Co Inc  | \$ -                                         | \$ (502,665)                                     | \$ (502,665)                                       | \$ 12,405,187            | \$ 4,222,481      | \$ 8,182,705                     |
| 10017  | Arbella Ind Ins Co                  | \$ 10,842,605                                | \$ 10,610,887                                    | \$ 11,929,583                                      | \$ 35,039,668            | \$ 23,096,649     | \$ 11,943,019                    |
| 17000  | Arbella Mut Ins Co                  | \$ 452,013,558                               | \$ 365,767,381                                   | \$ 529,919,210                                     | \$ 651,499,896           | \$ 422,222,139    | \$ 229,277,757                   |
| 41360  | Arbella Protection Ins Co           | \$ 139,141,186                               | \$ 146,852,051                                   | \$ 191,883,315                                     | \$ 256,984,197           | \$ 215,135,299    | \$ 41,848,898                    |
| 31887  | Arkwright Ins Co                    | \$ (1,090)                                   | \$ (11,873,700)                                  | \$ (11,873,700)                                    | \$ 279,016,105           | \$ 43,281,221     | \$ 235,734,884                   |
| 13374  | Arrow Mut Liability Ins Co          | \$ 4,746,164                                 | \$ 5,580,362                                     | \$ 5,779,237                                       | \$ 54,880,678            | \$ 25,581,200     | \$ 29,299,478                    |
| 11104  | Associated Employers Ins Co         | \$ 3,377,296                                 | \$ -                                             | \$ 3,377,296                                       | \$ 3,284,182             | \$ 225,073        | \$ 3,059,109                     |
| 33758  | Associated Industries Of MA Mut Ins | \$ 63,247,945                                | \$ 53,226,084                                    | \$ 66,626,114                                      | \$ 163,279,212           | \$ 116,576,325    | \$ 46,702,887                    |
| 44326  | Atlantic Charter Ins Co             | \$ 22,934,547                                | \$ 30,070,171                                    | \$ 30,928,261                                      | \$ 105,341,488           | \$ 49,500,975     | \$ 55,840,513                    |
| 41955  | Barnstable County Ins Co            | \$ 4,340                                     | \$ 4,340                                         | \$ 4,340                                           | \$ 10,710,545            | \$ 225,042        | \$ 10,485,503                    |
| 13463  | Barnstable County Mut Ins Co        | \$ 10,963,878                                | \$ 8,946,190                                     | \$ 10,975,083                                      | \$ 58,106,109            | \$ 15,006,756     | \$ 43,099,353                    |
| 19763  | Bay State Ins Co                    | \$ -                                         | \$ 37,723,123                                    | \$ 39,777,187                                      | \$ 179,385,869           | \$ 58,520,503     | \$ 120,865,366                   |
| 13498  | Berkshire Mut Ins Co                | \$ 45,562,991                                | \$ 27,675,974                                    | \$ 50,682,754                                      | \$ 54,548,101            | \$ 52,191,855     | \$ 2,356,246                     |
| 20761  | Boston Old Colony Ins Co            | \$ 89,743,062                                | \$ 55,617,464                                    | \$ 191,776,808                                     | \$ 81,601,453            | \$ 67,816,609     | \$ 13,784,845                    |
| 10394  | Bunker Hill Ins Co                  | \$ 24,910,406                                | \$ 17,711,650                                    | \$ 24,910,406                                      | \$ 30,036,349            | \$ 21,695,629     | \$ 8,340,720                     |
| 19771  | Cambridge Mut Fire Ins Co           | \$ 30,977,729                                | \$ 88,020,620                                    | \$ 160,696,994                                     | \$ 308,300,012           | \$ 127,707,488    | \$ 180,592,524                   |
| 40274  | Citation Ins Co                     | \$ 45,514,941                                | \$ 18,407,231                                    | \$ 45,514,941                                      | \$ 146,892,899           | \$ 39,670,911     | \$ 107,221,988                   |
| 34754  | Commerce Ins Co                     | \$ 963,281,567                               | \$ 932,079,492                                   | \$ 1,043,452,973                                   | \$ 1,613,543,678         | \$ 1,004,833,835  | \$ 608,709,843                   |
| 10231  | Commonwealth Mut Ins Co             | \$ 6,312,450                                 | \$ -                                             | \$ 7,642,635                                       | \$ 9,287,746             | \$ 3,787,746      | \$ 5,500,000                     |
| 10230  | Commonwealth Rein Co                | \$ -                                         | \$ 29,692,929                                    | \$ 27,083,150                                      | \$ 37,027,967            | \$ 27,333,006     | \$ 9,694,961                     |
| 37346  | Danbury Ins Co                      | \$ 33,416                                    | \$ 2,099,940                                     | \$ 6,090,585                                       | \$ 12,013,996            | \$ 3,516,671      | \$ 8,497,325                     |
| 13706  | Dorchester Mut Fire Ins Co          | \$ 9,173,984                                 | \$ 11,451,101                                    | \$ 22,258,617                                      | \$ 25,850,327            | \$ 17,788,439     | \$ 8,061,888                     |
| 39659  | Eastern Cas Ins Co                  | \$ 82,815,458                                | \$ 99,580,047                                    | \$ 100,902,826                                     | \$ 249,060,195           | \$ 185,153,499    | \$ 63,906,696                    |
| 21261  | Electric Ins Co                     | \$ 22,500,911                                | \$ 327,961,586                                   | \$ 327,276,784                                     | \$ 939,450,012           | \$ 684,364,600    | \$ 255,085,412                   |
| 20648  | Employers Fire Ins Co               | \$ 25,089,946                                | \$ 18,583,966                                    | \$ 137,212,939                                     | \$ 147,692,012           | \$ 104,802,021    | \$ 42,889,992                    |
| 10664  | Endeavour Ins Co                    | \$ 7,913,447                                 | \$ -                                             | \$ 7,913,447                                       | \$ 3,753,125             | \$ 15,570         | \$ 3,737,556                     |
| 23137  | First Return Ins Co                 | \$ 2,906,114                                 | \$ 2,906,114                                     | \$ 2,906,114                                       | \$ 4,433,440             | \$ 627,746        | \$ 3,805,694                     |
| 13943  | Fitchburg Mut Ins Co                | \$ 39,716,487                                | \$ 54,604,053                                    | \$ 63,369,053                                      | \$ 87,830,842            | \$ 63,982,465     | \$ 23,848,377                    |
| 16160  | Groveland Mut Ins Co                | \$ 110                                       | \$ 110                                           | \$ 110                                             | \$ 72,685                | \$ -              | \$ 72,685                        |

Division of Insurance

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

# Division of Insurance

## Massachusetts Domestic Property and Casualty Insurers Select Financial Information as of December 31, 2001

| NAIC # | Company Name                              | Premium<br>Written in MA<br>as of 12/31/2001 | Net Premium<br>Written in MA<br>as of 12/31/2001 | Gross Premium<br>Written in MA<br>as of 12/31/2001 | Total Admitted<br>Assets | Total Liabilities       | Total<br>Policyholder<br>Surplus |
|--------|-------------------------------------------|----------------------------------------------|--------------------------------------------------|----------------------------------------------------|--------------------------|-------------------------|----------------------------------|
| 26182  | Harleysville Worcester Ins Co             | \$ 70,834,606                                | \$ 155,747,205                                   | \$ 348,385,286                                     | \$ 369,169,283           | \$ 262,016,875          | \$ 107,152,408                   |
| 14192  | Hingham Mut Fire Ins Co                   | \$ 34,225,536                                | \$ 39,898,854                                    | \$ 49,519,653                                      | \$ 106,031,074           | \$ 52,119,054           | \$ 53,912,020                    |
| 14206  | Holyoke Mut Ins Co In Salem               | \$ 52,316,952                                | \$ 57,096,134                                    | \$ 136,126,635                                     | \$ 129,705,047           | \$ 80,947,130           | \$ 48,757,917                    |
| 18975  | HPHC Ins Co Inc                           | \$ 4,189,859                                 | \$ 4,835,597                                     | \$ 4,835,717                                       | \$ 6,782,294             | \$ 2,518,100            | \$ 4,264,194                     |
| 23035  | Liberty Mut Fire Ins Co                   | \$ 102,171,929                               | \$ 739,841,436                                   | \$ 4,642,128,954                                   | \$ 2,791,446,382         | \$ 1,974,977,957        | \$ 816,468,425                   |
| 23043  | Liberty Mut Ins Co                        | \$ 323,614,611                               | \$ 4,661,001,178                                 | \$ 8,943,964,936                                   | \$ 19,151,797,502        | \$ 14,675,590,384       | \$ 4,476,207,118                 |
| 14435  | Lumber Mut Ins Co                         | \$ 166,800                                   | \$ 1,900,414                                     | \$ 2,376,887                                       | \$ 108,131,729           | \$ 101,821,128          | \$ 6,310,600                     |
| 40320  | Massachusetts Homeland Ins Co             | \$ 224,257,424                               | \$ -                                             | \$ 224,257,424                                     | \$ 9,731,059             | \$ 199,884              | \$ 9,531,174                     |
| 34100  | Masswest Ins Co Inc                       | \$ 25,605,025                                | \$ 20,999,475                                    | \$ 49,143,791                                      | \$ 47,863,801            | \$ 32,815,951           | \$ 15,047,851                    |
| 10206  | Medical Professional Mut Ins Co           | \$ 103,253,713                               | \$ 130,841,775                                   | \$ 152,220,186                                     | \$ 1,295,470,397         | \$ 930,964,372          | \$ 364,506,025                   |
| 19798  | Merrimack Mut Fire Ins Co                 | \$ 83,339,536                                | \$ 125,743,742                                   | \$ 267,562,045                                     | \$ 507,647,920           | \$ 185,579,573          | \$ 322,068,348                   |
| 16152  | Newburyport Mutual Fire Insurance Company | \$ 1,284                                     | \$ 1,284                                         | \$ 1,284                                           | \$ 954,930               | \$ 2,513                | \$ 952,417                       |
| 23965  | Norfolk & Dedham Mut Fire Ins Co          | \$ 54,872,784                                | \$ 57,255,509                                    | \$ 87,258,382                                      | \$ 167,429,322           | \$ 94,261,403           | \$ 73,167,919                    |
| 43702  | North American Lumber Ins Co              | \$ 113,256                                   | \$ 218,122                                       | \$ 405,169                                         | \$ 18,297,089            | \$ 12,365,255           | \$ 5,931,834                     |
| 38369  | Northern Assur Co Of Amer                 | \$ 27,955,742                                | \$ 93,455,978                                    | \$ 278,351,835                                     | \$ 465,460,421           | \$ 349,486,198          | \$ 115,974,228                   |
| 20621  | OneBeacon America Ins Co                  | \$ 95,409,937                                | \$ 197,333,090                                   | \$ 886,941,425                                     | \$ 1,402,544,585         | \$ 1,019,821,675        | \$ 382,722,910                   |
| 15625  | Peoples Services Ins Co                   | \$ 22,169,981                                | \$ -                                             | \$ 24,386,874                                      | \$ 12,270,664            | \$ 6,169,551            | \$ 6,101,113                     |
| 21750  | Pilgrim Ins Co                            | \$ 43,874,558                                | \$ -                                             | \$ 43,874,558                                      | \$ 26,949,667            | \$ 20,468,802           | \$ 6,480,865                     |
| 14737  | Plymouth Rock Assur Corp                  | \$ 126,493,855                               | \$ 122,643,812                                   | \$ 167,538,833                                     | \$ 230,439,719           | \$ 167,708,434          | \$ 62,731,285                    |
| 12850  | Premier Ins Co Of MA                      | \$ 250,493,601                               | \$ 314,515,638                                   | \$ 346,695,518                                     | \$ 551,800,196           | \$ 371,861,929          | \$ 179,938,267                   |
| 10638  | Proselect Ins Co                          | \$ 3,041,213                                 | \$ 3,371,582                                     | \$ 38,057,205                                      | \$ 48,661,740            | \$ 23,655,813           | \$ 25,005,927                    |
| 15067  | Quincy Mut Fire Ins Co                    | \$ 115,373,557                               | \$ 241,996,685                                   | \$ 265,752,227                                     | \$ 780,336,463           | \$ 378,342,568          | \$ 401,993,895                   |
| 33618  | Safety Ind Ins Co                         | \$ 43,647,197                                | \$ 24,301,313                                    | \$ 67,948,510                                      | \$ 34,670,067            | \$ 21,947,617           | \$ 12,722,450                    |
| 39454  | Safety Ins Co                             | \$ 428,218,994                               | \$ 461,724,896                                   | \$ 537,595,046                                     | \$ 664,600,525           | \$ 444,519,798          | \$ 220,080,727                   |
| 21130  | Seaco Ins Co                              | \$ 167,823                                   | \$ 53,915                                        | \$ 343,347                                         | \$ 25,721,577            | \$ 16,769,874           | \$ 8,951,702                     |
| 36226  | United Cas & Surety Ins Co                | \$ 1,378,575                                 | \$ 1,436,936                                     | \$ 1,578,727                                       | \$ 5,301,406             | \$ 2,732,444            | \$ 2,568,962                     |
| 23973  | West Newbury Mut Fire Ins Co              | \$ 5,993,468                                 | \$ 7,634,068                                     | \$ 14,212,224                                      | \$ 18,426,663            | \$ 11,808,038           | \$ 6,618,625                     |
|        | <b>Totals</b>                             | <b>\$4,362,183,757</b>                       | <b>\$9,860,023,661</b>                           | <b>\$21,023,617,608</b>                            | <b>\$34,934,751,842</b>  | <b>\$24,912,447,630</b> | <b>\$10,022,304,219</b>          |

**Division of Insurance**  
H.M.O. and Limited Health Service Organizations  
Select Financial Information as of December 31, 2001

| NAIC # | Company                                 | Total Assets     | Total Liabilities | Total Net Worth<br>(Capital & Surplus) | Total Premium<br>Revenue |
|--------|-----------------------------------------|------------------|-------------------|----------------------------------------|--------------------------|
| 95236  | Aetna Health Inc MA Corp                | \$ 48,196,377    | \$ 39,008,361     | \$ 9,188,016                           | \$ 176,709,492           |
| 53228  | BCBS of MA                              | \$ 2,107,077,509 | \$ 1,581,394,340  | \$ 525,683,169                         | \$ 3,573,954,439         |
| 95520  | CIGNA Healthcare of MA                  | \$ 54,005,975    | \$ 34,927,598     | \$ 19,078,377                          | \$ 206,920,300           |
| 96725  | Community Health Plan                   | \$ 130,197,807   | \$ 78,656,256     | \$ 51,541,551                          | \$ 657,757               |
| 95299  | Connecticare Of MA Inc                  | \$ 4,098,082     | \$ 2,010,795      | \$ 2,087,287                           | \$ 6,659,641             |
| 95057  | Coordinated Health Partners Inc         | \$ 139,912,111   | \$ 84,756,719     | \$ 55,155,392                          | \$ 430,196,080           |
| 52060  | Delta Dental of MA                      | \$ 186,516,229   | \$ 86,191,322     | \$ 100,324,907                         | \$ 281,505,756           |
| 95541  | Fallon Comm Health Plan Inc             | \$ 124,998,135   | \$ 60,595,155     | \$ 64,402,980                          | \$ 585,935,052           |
| 96911  | Harvard Pilgrim Health Care Inc         | \$ 393,248,437   | \$ 281,563,983    | \$ 111,684,454                         | \$ 1,645,367,347         |
| 96717  | Harvard Pilgrim Health Care New England | \$ 13,225,874    | \$ 2,433,708      | \$ 10,792,166                          | \$ 55,977,817            |
| 95673  | Health New England Inc                  | \$ 42,166,958    | \$ 34,277,280     | \$ 7,889,678                           | \$ 169,271,851           |
| 47093  | Massachusetts Vision Service Plan       | \$ 6,043,324     | \$ 2,210,372      | \$ 3,832,952                           | \$ 6,634,475             |
| 95527  | Matthew Thorton Health Plan Inc         | \$ 178,250,443   | \$ 112,480,621    | \$ 65,769,822                          | \$ 491,220,461           |
| 11109  | Neighborhood Health Plan Inc            | \$ 73,666,618    | \$ 45,829,536     | \$ 27,837,082                          | \$ 337,939,029           |
| 95659  | One Health Plan Of MA Inc               | \$ 6,460,359     | \$ 5,147,260      | \$ 1,313,099                           | \$ 2,589,688             |
| 95304  | Pilgrim Health Care Inc                 | \$ 68,477,861    | \$ 49,255,419     | \$ 19,222,442                          | \$ 5,379,675             |
| 95688  | Tufts Assocd Hmo Inc                    | \$ 560,036,659   | \$ 402,073,591    | \$ 157,963,068                         | \$ 2,052,055,620         |
| 95149  | United Healthcare Of New England Inc    | \$ 140,851,609   | \$ 79,999,807     | \$ 60,851,802                          | \$ 448,445,841           |
|        | <b>Totals</b>                           | \$ 4,277,430,367 | \$ 2,982,812,123  | \$ 1,294,618,244                       | \$ 10,477,420,321        |

Division of Insurance

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

## Division of Insurance

### Fraternal Benefit Societies

Select Financial Information as of December 31, 2001

| NAIC # | Company Name                      | Life Insurance<br>Premium<br>Written in MA<br>as of 12/31/2001 | Accident and<br>Health Premium<br>Written in MA<br>as of 12/31/2001 | Total Insurance<br>Premium<br>Written in MA<br>as of 12/31/2001 | Market Share<br>in MA as of<br>12/31/2001 | Total Life<br>Insurance<br>Premium<br>Written as of<br>12/31/2001 | Total Accident<br>and Health<br>Premium<br>Written as of<br>12/31/2001 |
|--------|-----------------------------------|----------------------------------------------------------------|---------------------------------------------------------------------|-----------------------------------------------------------------|-------------------------------------------|-------------------------------------------------------------------|------------------------------------------------------------------------|
| 58130  | Catholic Association Of Foresters | \$ 221,512                                                     | \$ 17,047                                                           | \$ 238,559                                                      | 68.00%                                    | \$ 294,695                                                        | \$ 23,508                                                              |
| 58165  | Portuguese Continental Union USA  | \$ 79,887                                                      | \$ 2,198                                                            | \$ 82,085                                                       | 23.40%                                    | \$ 147,731                                                        | \$ 4,573                                                               |
| 58181  | Supreme Council The Royal Arcanum | \$ 30,144                                                      | \$ 46                                                               | \$ 30,190                                                       | 8.61%                                     | \$ 1,124,689                                                      | \$ 566                                                                 |
|        | Totals                            | \$ 331,543                                                     | \$ 19,291                                                           | \$ 350,834                                                      | 100%                                      | \$ 1,567,115                                                      | \$ 28,647                                                              |

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

***MASSACHUSETTS  
SURPLUS LINES COMPANIES  
GENERAL INFORMATION***

**Division of Insurance**  
Authorized Surplus Lines Companies

| NAIC # | Company Name                                       | Address                              | City           | State | ZIP        | Telephone    |
|--------|----------------------------------------------------|--------------------------------------|----------------|-------|------------|--------------|
| 37958  | Acceptance Insurance Company                       | 301 South 13th St. Suite 500         | Lincoln        | NE    | 68508      | 800-999-7475 |
| 24856  | Admiral Insurance Company                          | 1255 Caldwell Road P.O. Box 5725     | Cherry Hill    | NJ    | 08034-3220 | 856-429-9200 |
| 36420  | Allianz Underwriters Insurance Company             | P. O. Box 7780                       | Burbank        | CA    | 91510      | 800-421-0504 |
| 35351  | American Empire Surplus Lines Insurance Company    | P.O. Box 5370                        | Cincinnati     | OH    | 45201      | 513-369-3000 |
| 43117  | American Equity Insurance Company                  | 7676 E Pinnacle Peak Road            | Scottsdale     | AZ    | 85255      | 800-991-5334 |
| 26883  | American International Specialty Lines Ins. Co.    | 70 Pine Street                       | New York       | NY    | 10270      | 201-309-1100 |
| 35092  | American Special Risk Insurance Company            | 7230 McGinnis Ferry Road Suite 300   | Suwanee        | GA    | 30024      | 770-813-6220 |
| 35912  | American Western Home Insurance Company            | PO Box 5323                          | Cincinnati     | OH    | 45201-5323 | 800-543-2644 |
| 10316  | Appalachian Insurance Company                      | P.O. Box 7500                        | Johnston       | RI    | 02919      | 401-275-3000 |
| 21199  | Arch Specialty Insurance Company                   | 100 First Stamford Pl. Suite 325     | Stamford       | CT    | 06902      | 800-447-0633 |
| 27189  | Associated International Insurance Company         | 21820 Burbank Blvd. Suite 330        | Woodland Hills | CA    | 91367      | 818-595-0600 |
| 42846  | Atlantic Casualty Insurance Company                | P.O. Box 8010                        | Goldsboro      | NC    | 27533-8010 | 919-759-3276 |
| 26743  | Caliber One Indemnity Company                      | 800 Township Line Rd.                | Yardley        | PA    | 19067      | 267-306-3500 |
| 38989  | Chubb Custom Insurance Company                     | 15 Mountain View Road P.O. Box 1615  | Warren         | NJ    | 07061-1615 | 908-903-2000 |
| 43095  | Clarendon America Insurance Company                | 1177 Ave of the Americas             | New York       | NY    | 10036      | 201-402-4889 |
| 39993  | Colony Insurance Company                           | 9201 Forest Hill Avenue Suite 200    | Richmond       | VA    | 23235-6865 | 804-327-1700 |
| 31127  | Columbia Casualty Company                          | CNA Plaza, 9th Floor                 | Chicago        | IL    | 60685      | 312-822-5000 |
| 36374  | Commercial Casualty Ins. Company of North Carolina | 350 Research Court Suite 200         | Norcross       | GA    | 30092      | 770-729-8101 |
| 19489  | Commercial Underwriters Insurance Company          | 650 Elm St.                          | Manchester     | NH    | 03101      | 310-670-0254 |
| 44520  | Crum & Forster Specialty Insurance Company         | 305 Madison Ave.                     | Morristown     | NJ    | 07960      | 602-266-1166 |
| 10717  | Dakota Specialty Insurance Company                 | One Canterbury Green                 | Stamford       | CT    | 06901      | 888-242-7899 |
| 21334  | Empire Indemnity Insurance Company                 | 13810 FNB Parkway                    | Omaha          | NE    | 68154-5202 | 402-963-5000 |
| 39020  | Essex Insurance Company                            | 4521 Highwoods Parkway               | Glen Allen     | VA    | 23060-6148 | 804-273-1400 |
| 35378  | Evanston Insurance Company                         | Ten Parkway North                    | Deerfield      | IL    | 60015      | 847-572-6000 |
| 10851  | Everest Indemnity Insurance Company                | P.O. Box 830                         | Liberty Corner | NJ    | 07938-0830 | 908-604-6000 |
| 44792  | Executive Risk Specialty Insurance Company         | 15 Mountain View Rd.                 | Warren         | NJ    | 07061      | 860-408-2488 |
| 12203  | Fidelity Excess and Surplus Insurance Company      | P.O. Box 5370                        | Cincinnati     | OH    | 45201      | 513-369-3000 |
| 39040  | Fireman's Fund Insurance Company of Ohio           | 777 San Marin Dr. Regulatory Affairs | Novato         | CA    | 94998      | 513-762-5700 |
| 11177  | First Financial Insurance Company                  | 238 International Road               | Burlington     | NC    | 27215-5129 | 336-586-2500 |
| 34916  | First Specialty Insurance Corporation              | P.O. Box 2938                        | Overland Park  | KS    | 66201-1338 | 913-676-5800 |
| 10833  | Gemini Insurance Company                           | 475 Steamboat Rd.                    | Greenwich      | CT    | 06830      | 973-301-8000 |
| 36838  | General Agents Insurance Company of America, Inc.  | PO Box 2933                          | Fort Worth     | TX    | 76113      | 817-336-2500 |
| 37079  | General Security Indemnity Company                 | 199 Water St., 21st Floor            | New York       | NY    | 10038      | 212-480-1900 |

# **Division of Insurance** Authorized Surplus Lines Companies

| NAIC # | Company Name                                  | Address                                     | City            | State | ZIP        | Telephone    |
|--------|-----------------------------------------------|---------------------------------------------|-----------------|-------|------------|--------------|
| 20559  | General Security Indemnity Company of Arizona | One Seaport Plaza 199 Water St.             | New York        | NY    | 10038-3526 | 408-481-3500 |
| 37362  | General Star Indemnity Company                | 695 East Main Street P.O. Box 10354         | Stamford        | CT    | 06901      | 203-328-5596 |
| 11231  | Generali U.S. Branch                          | One Liberty Plaza                           | New York        | NY    | 10006      | 212-602-7600 |
| 34991  | Genesis Indemnity Insurance Company           | Financial Centre P.O. Box 10350             | Stamford        | CT    | 06904-2350 | 203-328-6663 |
| 37532  | Great American E & S Insurance Company        | 580 Walnut Street                           | Cincinnati      | OH    | 45202      | 513-369-5000 |
| 41858  | Great American Fidelity Insurance Company     | P.O. Box 2575                               | Cincinnati      | OH    | 45201-5370 | 513-369-3000 |
| 38580  | Great American Protection Insurance Company   | 580 Walnut Street                           | Cincinnati      | OH    | 45202      | 513-369-5000 |
| 11401  | Guaranty National Insurance Company           | P.O. Box 1000                               | Charlotte       | NC    | 28201-1000 | 303-754-8400 |
| 42811  | Gulf Underwriters Insurance Company           | P.O. Box 131771                             | Dallas          | TX    | 75313-1771 | 860-277-8297 |
| 18376  | Hermitage Insurance Company                   | 1311 Mamaroneck Ave. Suite 135              | White Plains    | NY    | 10605      | 914-683-8008 |
| 34452  | Homeland Insurance Company of New York        | One Beacon St.                              | Boston          | MA    | 02108-3100 | 215-625-1000 |
| 42374  | Houston Casualty Company                      | 13403 Northwest Freeway                     | Houston         | TX    | 77040      | 713-462-1000 |
| 27960  | Illinois Union Insurance Company              | 8755 West Higgins Road                      | Chicago         | IL    | 60631      | 312-380-8100 |
| 36940  | Indian Harbor Insurance Company               | Seaview House 70 Seaview Ave.               | Stamford        | CT    | 06902-6040 | 203-622-5333 |
| 09989  | INEX Insurance Exchange                       | 1 South Wacker Drive Suite 2720             | Chicago         | IL    | 60606-6619 | 800-525-8471 |
| 22829  | Interstate Fire and Casualty Company          | 777 San Marin Dr.                           | Novato          | CA    | 94998      | 312-346-6400 |
| 40991  | Kemper Indemnity Insurance Company            | 1 Kemper Drive                              | Long Grove      | IL    | 60049-0001 | 847-320-2000 |
| 10940  | Kemper Surplus Lines Insurance Company        | 1 Kemper Drive                              | Long Grove      | IL    | 60049-0001 | 847-320-2000 |
| 29912  | Legion Indemnity Company                      | One Logan Square Suite 1400                 | Philadelphia    | PA    | 19103      | 215-963-1200 |
| 19437  | Lexington Insurance Company                   | 200 State Street                            | Boston          | MA    | 02109-2694 | 617-330-8436 |
| 10725  | Liberty Surplus Insurance Corporation         | 175 Berkeley Street                         | Boston          | MA    | 02117      | 617-357-9500 |
| 33189  | Monticello Insurance Company                  | Newport Tower 525 Washington Blvd           | Jersey City     | NJ    | 07310      | 201-222-8666 |
| 37974  | Mt. Hawley Insurance Company                  | 9025 North Lindbergh Dr.                    | Peoria          | IL    | 61615      | 302-734-7528 |
| 35947  | Mt. McKinley Insurance Company                | 477 Martinsville Road P.O. Box 830          | Liberty Corner  | NJ    | 07938-0830 | 908-604-3145 |
| 20079  | National Fire & Marine Insurance Company      | 3024 Harney Street                          | Omaha           | NE    | 68131-3580 | 402-536-3269 |
| 20087  | National Indemnity Company                    | 3024 Harney Street                          | Omaha           | NE    | 68131      | 402-346-7400 |
| 17370  | Nautilus Insurance Company                    | 7273 East Butherus Drive                    | Scottsdale      | AZ    | 85260      | 480-951-0905 |
| 36056  | NIC Insurance Company                         | One Penn Plaza, 55th Fl                     | New York        | NY    | 10119      | 212-244-2333 |
| 17400  | Noetic Specialty Insurance Company            | 181 West Madison Suite 2600                 | Chicago         | IL    | 60602      | 312-822-5000 |
| 25038  | North American Capacity Insurance Company     | 650 Elm St. Sixth Fl.                       | Manchester      | NH    | 03101-2596 | 603-644-6600 |
| 24015  | Northland Insurance Company                   | 1295 Northland Drive Attn: Daniel R. Moline | Mendota Heights | MN    | 55120      | 800-237-9334 |
| 39608  | Nutmeg Insurance Company                      | Hartford Plaza                              | Hartford        | CT    | 06115      | 203-547-5000 |
| 37338  | Pacific Insurance Company                     | CNA Plaza                                   | Chicago         | IL    | 60685      | 312-822-4314 |

Division of Insurance

Amounts from December 31, 2001 Annual Statements on file at the Massachusetts Division of Insurance

## Division of Insurance

### Authorized Surplus Lines Companies

| NAIC # | Company Name                                      | Address                                         | City             | State | ZIP        | Telephone    |
|--------|---------------------------------------------------|-------------------------------------------------|------------------|-------|------------|--------------|
| 10046  | Pacific Insurance Company, Limited                | 150 Federal Street                              | Boston           | MA    | 02110      | 860-547-5000 |
| 32859  | Penn America Insurance Company                    | 420 South York Road                             | Hatboro          | PA    | 19040      | 215-443-3600 |
| 23850  | Philadelphia Insurance Company                    | One Bala Plaza Suite 100                        | Bala Cynwyd      | PA    | 19004      | 610-617-7900 |
| 10786  | Princeton Excess and Surplus Lines Insurance Co.  | 555 College Road East                           | Princeton        | NJ    | 08543-5241 | 609-243-4200 |
| 34487  | Professional Underwriters Liability Insurance Co. | 185 Greenwood Road                              | Napa             | CA    | 94558      | 707-421-2368 |
| 24252  | Progressive American Insurance Company            | 6300 Wilson Mills Rd. Corp. Finance Dept. W33   | Mayfield Village | OH    | 44143-2182 | 800-274-4499 |
| 41807  | Royal Surplus Lines Insurance Company             | 9300 Arrowpoint Blvd.                           | Charlotte        | NC    | 28201-1000 | 704-522-2000 |
| 11100  | SAFECO Surplus Lines Insurance Company            | SAFECO Plaza                                    | Seattle          | WA    | 98185      | 206-545-5000 |
| 41297  | Scottsdale Insurance Company                      | P.O. Box 4110                                   | Scottsdale       | AZ    | 85261-4120 | 602-948-0505 |
| 26620  | Sheffield Insurance Corporation                   | P.O. Box 43360                                  | Birmingham       | AL    | 35243      | 205-970-7000 |
| 11622  | Specialty Surplus Insurance Company               | One Kemper Dr.                                  | Long Grove       | IL    | 60049-0001 | 847-320-2000 |
| 30481  | St. Paul Surplus Lines Insurance Company          | 385 Washington St.                              | St. Paul         | MN    | 55102      | 651-310-2806 |
| 10932  | Starr Excess Liability Insurance Company, Ltd.    | 70 Pine Street                                  | New York         | NY    | 10270      | 212-770-7000 |
| 26387  | Steadfast Insurance Company                       | 1400 American Lane                              | Schaumburg       | IL    | 60196-1056 | 847-762-7365 |
| 25445  | TIG Specialty Insurance Company                   | P.O. Box 152870                                 | Irving           | TX    | 75015-8830 | 972-831-5000 |
| 29696  | Travelers Excess and Surplus Lines Company        | One Tower Square                                | Hartford         | CT    | 06183      | 860-277-0111 |
| 37982  | Tudor Insurance Company                           | 400 Parson's Pond Drive                         | Franklin Lakes   | NJ    | 07417-2600 | 201-847-8600 |
| 24319  | Ulico Indemnity Company                           | 111 Massachusetts Ave NW                        | Washington       | DC    | 20001      | 202-682-0900 |
| 15792  | Underwriters At Lloyd's, London                   | LeBoeuf Lamb Greene MacRae 125 West 55th Street | New York         | NY    | 10019-5389 | 212-424-8000 |
| 28053  | United Coastal Insurance Company                  | 233 Main Street P.O. Box 11000                  | New Britain      | CT    | 06050-0411 | 203-223-5000 |
| 13064  | United National Insurance Company                 | Three Bala Plaza East Suite 300                 | Bala Cynwyd      | PA    | 19004      | 610-664-1500 |
| 25895  | United States Liability Insurance Company         | P.O. Box 6700                                   | Wayne            | PA    | 19087-2191 | 610-688-2535 |
| 17159  | USF Insurance Company                             | 1760 Market Street                              | Philadelphia     | PA    | 19103-0000 | 215-563-3800 |
| 40428  | Voyager Indemnity Insurance Company               | P.O. Box 901045                                 | Fort Worth       | TX    | 76102      | 800-334-9282 |
| 27502  | Western General Insurance Company                 | 16501 Ventura Boulevard                         | Encino           | CA    | 91436      | 818-880-9070 |
| 37150  | Western Heritage Insurance Company                | P.O. Box 5100                                   | Scottsdale       | AZ    | 85261      | 602-951-0703 |
| 29548  | Western Indemnity Insurance Company               | 820 Gessner, Suite 1340                         | Houston          | TX    | 77024      | 713-461-1504 |
| 13196  | Western World Insurance Company, Inc.             | 400 Parson's Pond Drive                         | Franklin Lakes   | NJ    | 07417-2600 | 201-847-8600 |
| 19607  | XL Select Insurance Company                       | Seaview House 70 Seaview Avenue                 | Stamford         | CT    | 06902-6040 | 214-559-0222 |
| 24317  | ZC Specialty Insurance Company                    | One Exchange Place Suite 1000                   | Jersey City      | NJ    | 07302      | 512-345-6505 |
| 27855  | Zurich American Insurance Company of Illinois     | 1400 American Lane                              | Schaumburg       | IL    | 60196      | 847-605-6000 |

***MASSACHUSETTS  
DIRECT PREMIUM WRITTEN  
FOR COMPANIES  
BOILER & MACHINERY***

**Division of Insurance**  
Line of Business:  
Boiler and Machinery

| NAIC # | Company Name                         | Address                                 | City          | State | ZIP        | Telephone         | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------------------------------|-----------------------------------------|---------------|-------|------------|-------------------|----------------------------------------------|----------------------------------------------|
| 21482  | Factory Mut Ins Co                   | P.O. Box 7500                           | Johnston      | RI    | 02919-0500 | 401-275-3000-1665 | \$ 4,605,524                                 | 20.43%                                       |
| 25674  | Travelers Ind Co Of IL               | 215 SHUMAN BOULEVARD                    | NAPERVILLE    | IL    | 60563      | 860-277-3966      | \$ 3,707,002                                 | 16.44%                                       |
| 11452  | Hartford Steam Boil Inspece & Ins Co | One State Street, P.O. Box 5024         | Hartford      | CT    | 06102-5024 | 860-722-5160      | \$ 2,372,880                                 | 10.52%                                       |
| 20281  | Federal Ins Co                       | 15 Mountain View Road, P.O. Box 1615    | Warren        | NJ    | 07061-1615 | 908-903-2525      | \$ 2,372,540                                 | 10.52%                                       |
| 20443  | Continental Cas Co                   | CNA PLAZA                               | CHICAGO       | IL    | 60685      | 312-822-1538      | \$ 1,356,262                                 | 6.02%                                        |
| 34207  | Westport Ins Corp                    | P.O. Box 2991                           | Overland Park | KS    | 66201-1391 | 913-676-5710      | \$ 1,244,335                                 | 5.52%                                        |
| 19445  | National Union Fire Ins Co Of Pitts  | 70 PINE STREET                          | NEW YORK      | NY    | 10270      | 212-770-0705      | \$ 1,137,025                                 | 5.04%                                        |
| 26247  | American Guarantee & Liability Ins   | 1400 American Lane, Tower 1, 19th Floor | Schaumburg    | IL    | 60196-1056 | 847-762-7365      | \$ 587,141                                   | 2.60%                                        |
| 10014  | Affiliated Fm Ins Co                 | P.O. Box 7500                           | Johnston      | RI    | 02919-0500 | 401-275-3000-1665 | \$ 536,684                                   | 2.38%                                        |
| 16535  | Zurich American Ins Co               | 1400 American Lane, Tower 1, 19th Floor | Schaumburg    | IL    | 60196-1056 | 847-762-7365      | \$ 411,528                                   | 1.83%                                        |
| 24767  | St Paul Fire & Marine Ins Co         | 385 Washington Street                   | St. Paul      | MN    | 55102      | 651-310-8644      | \$ 399,404                                   | 1.77%                                        |
| 31325  | Acadia Ins Co                        | P.O. Box 9010                           | Westbrook     | ME    | 04098-5010 | 207-772-4300      | \$ 349,575                                   | 1.55%                                        |
| 41181  | Universal Underwriters Ins Co        | 7045 College Boulevard                  | Overland Park | KS    | 66211      | 913-339-1000-3088 | \$ 324,818                                   | 1.44%                                        |
| 20303  | Great Northern Ins Co                | 15 Mountain View Road, P.O. Box 1615    | Warren        | NJ    | 07061-1615 | 908-903-2525      | \$ 288,054                                   | 1.28%                                        |
| 24791  | St Paul Mercury Ins Co               | 385 Washington Street                   | St. Paul      | MN    | 55102      | 651-310-8644      | \$ 262,572                                   | 1.16%                                        |
| 20397  | Vigilant Ins Co                      | 15 Mountain View Road, P.O. Box 1615    | Warren        | NJ    | 07061-1615 | 908-903-2525      | \$ 244,384                                   | 1.08%                                        |
| 25658  | Travelers Ind Co                     | ONE TOWER SQUARE                        | HARTFORD      | CT    | 06183-6014 | 860-277-3966      | \$ 231,261                                   | 1.03%                                        |
| 21881  | National Surety Corp                 | 233 South Wacker Drive, Suite 2000      | Chicago       | IL    | 60606-6308 | 312-441-6401      | \$ 194,575                                   | 0.86%                                        |
| 24775  | St Paul Guardian Ins Co              | 385 Washington Street                   | St. Paul      | MN    | 55102      | 651-310-8644      | \$ 159,242                                   | 0.71%                                        |
| 35300  | Allianz Ins Co                       | P.O. BOX 7780                           | BURBANK       | CA    | 91510-7780 | 818-260-7109      | \$ 135,173                                   | 0.60%                                        |
| 21970  | OneBeacon Ins Co                     | ONE BEACON STREET                       | BOSTON        | MA    | 02108-3100 | 617-725-6522-0000 | \$ 131,262                                   | 0.58%                                        |
| 10205  | Mountain Valley Ind Co               | 95 Route 17 South                       | Paramus       | NJ    | 07653-0931 | 201-291-7401      | \$ 112,026                                   | 0.50%                                        |
| 19682  | Hartford Fire In Co                  | Hartford Plaza                          | Hartford      | CT    | 06115-0000 | 860-547-3935      | \$ 110,922                                   | 0.49%                                        |
| 25887  | US Fidelity & Guaranty Co            | 385 Washington Street                   | St. Paul      | MN    | 55102      | 651-310-8644      | \$ 99,463                                    | 0.44%                                        |
| 22322  | Greenwich Ins Co                     | Seaview House, 70 Seaview Avenue        | Stamford      | CT    | 06902-6040 | 203-964-5221      | \$ 98,745                                    | 0.44%                                        |
| 20621  | OneBeacon America Ins Co             | ONE BEACON STREET                       | BOSTON        | MA    | 02108-3100 | 617-725-6522-     | \$ 72,167                                    | 0.32%                                        |
| 35386  | Fidelity & Guaranty Ins Co           | 385 Washington Street                   | St. Paul      | MN    | 55102      | 651-310-8644      | \$ 68,636                                    | 0.30%                                        |
| 21180  | Sentry Select Ins Co                 | 1800 NORTH POINT DRIVE                  | STEVENS POINT | WI    | 54481-8020 | 715-346-6000      | \$ 64,022                                    | 0.28%                                        |
| 15067  | Quincy Mut Fire Ins Co               | P.O. Box 9155                           | Quincy        | MA    | 02269-9155 | 617-770-5152      | \$ 63,104                                    | 0.28%                                        |
| 20346  | Pacific Ind Co                       | 15 Mountain View Road, P.O. Box 1615    | Warren        | NJ    | 07061-1615 | 908-903-2525      | \$ 61,520                                    | 0.27%                                        |
| 25879  | Fidelity & Guaranty Ins Underwriters | 385 Washington Street                   | St. Paul      | MN    | 55102      | 651-310-8644      | \$ 61,428                                    | 0.27%                                        |

## Division of Insurance

Line of Business:

Boiler and Machinery

| NAIC # | Company Name                         | Address                                    | City          | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------------------------------|--------------------------------------------|---------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 19704  | American States Ins Co               | SAFECO PLAZA                               | SEATTLE       | WA    | 98185      | 206-545-5000       | \$ 45,251                                    | 0.20%                                        |
| 14982  | Penn Millers Ins Co                  | P.O. BOX P                                 | WILKES-BARRE  | PA    | 18773-0016 | 570-822-8111       | \$ 39,461                                    | 0.18%                                        |
| 26980  | Royal Ins Co Of Amer                 | 1240 E. Diehl Rd., Ste 500, P. O. Box 3144 | Naperville    | IL    | 60566      | 704-522-2914       | \$ 37,510                                    | 0.17%                                        |
| 20494  | Transportation Ins Co                | CNA PLAZA                                  | CHICAGO       | IL    | 60685      | 312-822-1538       | \$ 34,525                                    | 0.15%                                        |
| 25534  | TIG Ins Co                           | P.O. Box 152870                            | Irving        | TX    | 75015      | 972-831-6504       | \$ 29,450                                    | 0.13%                                        |
| 21873  | Firemans Fund Ins Co                 | 777 San Marin Drive                        | Novato        | CA    | 94998      | 415-899-3033       | \$ 27,767                                    | 0.12%                                        |
| 19372  | Northern Ins Co Of NY                | 1400 American Lane, Tower 1, 19th Floor    | Seahamburg    | IL    | 60196-1056 | 847-762-7365       | \$ 27,538                                    | 0.12%                                        |
| 20508  | Valley Forge Ins Co                  | CNA PLAZA                                  | CHICAGO       | IL    | 60685      | 312-822-1538       | \$ 27,130                                    | 0.12%                                        |
| 13978  | Florists Mut Ins Co                  | #1 Horticultural Lane                      | Edwardsville  | IL    | 62025      | 618-655-1813       | \$ 26,006                                    | 0.12%                                        |
| 20222  | All Amer Ins Co                      | 800 South Washington Street                | Van Wert      | OH    | 45891      | 419-238-5551 -2437 | \$ 24,470                                    | 0.11%                                        |
| 21458  | Employers Ins of Wausau              | Post Office Box 8017                       | Wausau        | WI    | 54402-8017 | 617-357-9500-43660 | \$ 22,895                                    | 0.10%                                        |
| 39306  | Fidelity & Deposit Co Of MD          | 1400 American Lane, Tower 1, 19th Floor    | Seahamburg    | IL    | 60196-1056 | 847-762-7365       | \$ 21,353                                    | 0.09%                                        |
| 26344  | Great American Assur Co              | 580 Walnut Street                          | Cincinnati    | OH    | 45202      | 513-369-5092       | \$ 20,652                                    | 0.09%                                        |
| 22977  | Lumbermens Mut Cas Co                | I Kemper Drive                             | Long Grove    | IL    | 60049-0001 | 847-320-4509       | \$ 20,200                                    | 0.09%                                        |
| 20486  | Transcontinental Ins Co              | CNA PLAZA                                  | CHICAGO       | IL    | 60685      | 312-822-1538       | \$ 20,061                                    | 0.09%                                        |
| 16691  | Great American Ins Co                | 580 Walnut Street                          | Cincinnati    | OH    | 45202      | 513-369-5092       | \$ 18,969                                    | 0.08%                                        |
| 23841  | New Hampshire Ins Co                 | 70 PINE STREET                             | NEW YORK,     | NY    | 10270      | 212-770-0705       | \$ 16,823                                    | 0.07%                                        |
| 22292  | Hanover Ins Co                       | 440 Lincoln Street                         | WORCESTER     | MA    | 01653      | 508-853-7200-4476  | \$ 15,585                                    | 0.07%                                        |
| 21857  | American Ins Co                      | 777 San Marin Drive                        | Novato        | CA    | 94998      | 415-899-3033       | \$ 15,356                                    | 0.07%                                        |
| 21865  | Associated Ind Corp                  | 777 San Marin Drive                        | Novato        | CA    | 94998      | 415-899-3033       | \$ 15,244                                    | 0.07%                                        |
| 10815  | Verlan Fire Ins Co MD                | 8401 Colesville Road, Suite 110            | Silver Spring | MD    | 20910-3352 | 301-495-7722       | \$ 15,145                                    | 0.07%                                        |
| 37052  | Regis Ins Co                         | P.O. Box 686                               | Southeastern  | PA    | 19399      | 610-647-1280       | \$ 14,603                                    | 0.06%                                        |
| 22306  | Massachusetts Bay Ins Co             | 440 Lincoln St                             | WORCESTER     | MA    | 01653      | 508-853-7200-4476  | \$ 14,064                                    | 0.06%                                        |
| 12904  | Tokio Marine & Fire Ins Co Ltd Us Br | 230 Park Avenue                            | New York      | NY    | 10169-0005 | 212-297-6600-6687  | \$ 13,263                                    | 0.06%                                        |
| 13935  | Federated Mut Ins Co                 | 121 East Park Square                       | Owatonna      | MN    | 55060      | 507-444-7133       | \$ 13,195                                    | 0.06%                                        |
| 22667  | Acc American Ins Co                  | 1601 CHESTNUT STREET, P.O. BOX 41484       | Philadelphia  | PA    | 19101-1484 | 215-640-2324       | \$ 12,260                                    | 0.05%                                        |
| 13331  | American Hardware Mut Ins Co         | 471 East Broad Street                      | Columbus      | OH    | 43215      | 614-225-8331       | \$ 10,702                                    | 0.05%                                        |
| 22136  | Great American Ins Co of NY          | 580 Walnut Street                          | Cincinnati    | OH    | 45202      | 513-369-5092       | \$ 9,864                                     | 0.04%                                        |
| 25682  | Travelers Ind Co Of CT               | ONE TOWER SQUARE                           | HARTFORD      | CT    | 06183-6014 | 860-277-3966       | \$ 8,384                                     | 0.04%                                        |
| 19895  | Atlantic Mut Ins Co                  | 140 BROADWAY                               | NEW YORK      | NY    | 10005-1101 | 973-408-6142       | \$ 8,265                                     | 0.04%                                        |
| 41343  | Gerling Amer Ins Co                  | 717 Fifth Avenue                           | New York      | NY    | 10022      | 212-756-2600-776   | \$ 7,236                                     | 0.03%                                        |

Division of Insurance

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

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**Division of Insurance**  
Line of Business:  
Boiler and Machinery

| NAIC # | Company Name                      | Address                                 | City          | State | ZIP        | Telephone           | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-----------------------------------|-----------------------------------------|---------------|-------|------------|---------------------|----------------------------------------------|----------------------------------------------|
| 20230  | Central Mut Ins Co                | 800 South Washington Street             | Van Wert      | OH    | 45891      | 419-238-5551        | -2437                                        | \$ 7,225 0.03%                               |
| 24074  | Ohio Cas Ins Co                   | 9450 Seward Road                        | Fairfield     | OH    | 45014      | 513-603-2245        | \$                                           | \$ 6,927 0.03%                               |
| 26832  | Great American Alliance Ins Co    | 580 Walnut Street                       | Cincinnati    | OH    | 45202      | 513-369-5092        | \$                                           | \$ 5,319 0.02%                               |
| 20427  | American Cas Co Of Reading PA     | CNA PLAZA                               | CHICAGO       | IL    | 60685      | 312-822-1538        | \$                                           | \$ 4,961 0.02%                               |
| 20478  | National Fire Ins Co Of Hartford  | CNA PLAZA                               | CHICAGO       | IL    | 60685      | 312-822-1538        | \$                                           | \$ 3,854 0.02%                               |
| 29459  | Twin City Fire Ins Co Co          | Hartford Plaza                          | Hartford      | CT    | 06115-0000 | 860-547-3935        | \$                                           | \$ 3,839 0.02%                               |
| 11991  | National Cas Co                   | P.O. Box 4110                           | Scottsdale    | AZ    | 85261-4110 | 480-365-4000-2324   | \$                                           | \$ 3,834 0.02%                               |
| 25666  | Travelers Ind Co Of Amer          | ONE TOWER SQUARE                        | HARTFORD      | CT    | 06183-6014 | 860-277-3966        | \$                                           | \$ 3,655 0.02%                               |
| 19305  | Assurance Co Of Amer              | 1400 American Lane, Tower 1, 19th Floor | Schaumburg    | IL    | 60196-1056 | 847-762-7365        | \$                                           | \$ 2,937 0.01%                               |
| 19356  | Maryland Cas Co                   | 1400 American Lane, Tower 1, 19th Floor | Schaumburg    | IL    | 60196-1056 | 847-762-7365        | \$                                           | \$ 2,653 0.01%                               |
| 23809  | Granite State Ins Co              | 70 PINE STREET                          | NEW YORK      | NY    | 10270      | 212-770-0705        | \$                                           | \$ 2,316 0.01%                               |
| 21415  | Employers Mut Cas Co              | P. O. BOX 712                           | DES MOINES    | IA    | 50303-0712 | 515-280-2789        | \$                                           | \$ 2,092 0.01%                               |
| 25615  | Charter Oak Fire Ins Co           | ONE TOWER SQUARE                        | HARTFORD      | CT    | 06183-6014 | 860-277-3966        | \$                                           | \$ 2,073 0.01%                               |
| 24988  | Sentry Ins A Mut Co               | 1800 NORTH POINT DRIVE                  | STEVENS POINT | WI    | 54481-8020 | 715-346-6000        | \$                                           | \$ 1,961 0.01%                               |
| 10677  | Cincinnati Ins Co                 | P.O. BOX 145496                         | CINCINNATI    | OH    | 45250-5496 | 513-870-2604        | \$                                           | \$ 1,680 0.01%                               |
| 22918  | American Motorists Ins Co         | 1 Kemper Drive                          | Long Grove    | IL    | 60049-0001 | 847-320-4509        | \$                                           | \$ 1,499 0.01%                               |
| 19690  | American Economy Ins Co           | SAFECO PLAZA                            | SEATTLE       | WA    | 98185      | 206-545-5000        | \$                                           | \$ 1,358 0.01%                               |
| 29424  | Hartford Cas Ins Co               | Hartford Plaza                          | Hartford      | CT    | 06115-0000 | 860-547-3935        | \$                                           | \$ 1,330 0.01%                               |
| 22187  | Greater NY Mut Ins Co             | 200 Madison Avenue                      | New York      | NY    | 10016-3903 | 212-683-9700-211    | \$                                           | \$ 1,196 0.01%                               |
| 25496  | TIG Ind Co                        | P.O. Box 152870                         | Irving        | TX    | 75015      | 972-831-6504        | \$                                           | \$ 817 0.00%                                 |
| 30562  | American Manufacturers Mut Ins Co | 1 Kemper Drive                          | Long Grove    | IL    | 60049-0001 | 847-320-4509        | \$                                           | \$ 813 0.00%                                 |
| 21849  | American Automobile Ins Co        | 777 San Marin Drive                     | Novato        | CA    | 94998      | 415-899-3033        | \$                                           | \$ 620 0.00%                                 |
| 23329  | Merchants Mut Ins Co              | 250 Main Street                         | Buffalo       | NY    | 14240-0903 | (716)849-3333 -3184 | \$                                           | \$ 232 0.00%                                 |
| 37877  | Nationwide Prop & Cas Ins Co      | One Nationwide Plaza                    | Columbus      | OH    | 43215-2220 | 614-249-1545        | \$                                           | \$ 219 0.00%                                 |
| 12777  | Chubb Ind Ins Co                  | 15 Mountain View Road, P.O. Box 1615    | Warren        | NJ    | 07061-1615 | 908-903-2525        | \$                                           | \$ 176 0.00%                                 |
| 20702  | Ace Fire Underwriters Ins Co      | 1601 CHESTNUT STREET, P.O. Box 41484    | Philadelphia  | PA    | 19101-1484 | 215-640-2324        | \$                                           | \$ 50 0.00%                                  |
| 19909  | Centennial Ins Co                 | 140 BROADWAY                            | NEW YORK      | NY    | 10005-1101 | 973-408-6142        | \$                                           | \$ 50 0.00%                                  |
| 24740  | Safeco Ins Co Of Amer             | SAFECO PLAZA                            | SEATTLE       | WA    | 98185      | 206-545-5000        | \$                                           | \$ (3) 0.00%                                 |
| 31887  | Arkwright Ins Co                  | P.O. Box 7500                           | Johnston      | RI    | 02919-0500 | 401-275-3000-1665   | \$                                           | \$ (59) 0.00%                                |
| 22730  | Converium Ins North Amer Inc      | One Chase Manhattan Plaza               | New York      | NY    | 10005      | 203-965-8826        | \$                                           | \$ (157) 0.00%                               |
| 18910  | American Protection Ins Co        | 1 Kemper Drive                          | Long Grove    | IL    | 60049-0001 | 847-320-4509        | \$                                           | \$ (542) 0.00%                               |

## Division of Insurance

Line of Business:

Boiler and Machinery

| NAIC # | Company Name                     | Address                   | City       | State | ZIP        | Telephone        | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|----------------------------------|---------------------------|------------|-------|------------|------------------|----------------------------------------------|----------------------------------------------|
| 20613  | American Employers Ins Co        | ONE BEACON STREET         | BOSTON     | MA    | 02108-3100 | 617-725-6522-    | \$ (2,819)                                   | -0.01%                                       |
| 23108  | Lumbermens Underwriting Alliance | 2501 North Military Trail | Boca Raton | FL    | 33431      | 561-994-1900-250 | \$ (8,946)                                   | -0.04%                                       |
|        |                                  |                           |            |       |            |                  | \$ 22,547,661                                |                                              |

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Division of Insurance

2002 Annual Report

***MASSACHUSETTS  
DIRECT PREMIUM WRITTEN  
FOR COMPANIES  
BURGLARY & THEFT***

## Division of Insurance

Line of Business:

Burglary and Theft

| NAIC # | Company Name                        | Address                                    | City          | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-------------------------------------|--------------------------------------------|---------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 20281  | Federal Ins Co                      | 15 Mountain View Road, P. O. Box 1615      | Warren        | NJ    | 07061-1615 | 908-903-2525       | \$ 1,210,978                                 | 36.86%                                       |
| 31194  | Travelers Cas & Surety Co Of Amer   | ONE TOWER SQUARE                           | HARTFORD      | CT    | 06183-6014 | 860-277-3966       | \$ 437,629                                   | 13.32%                                       |
| 41181  | Universal Underwriters Ins Co       | 7045 College Boulevard                     | Overland Park | KS    | 66211      | 913-339-1000-3088  | \$ 425,549                                   | 12.95%                                       |
| 19445  | National Union Fire Ins Co Of Pitts | 70 PINE STREET                             | NEW YORK      | NY    | 10270      | 212-770-0705       | \$ 251,149                                   | 7.64%                                        |
| 22977  | Lumbermens Mut Cas Co               | 1 Kemper Drive                             | Long Grove    | IL    | 60049-0001 | 847-320-4509       | \$ 187,968                                   | 5.72%                                        |
| 22292  | Hanover Ins Co                      | 440 Lincoln Street                         | WORCESTER     | MA    | 01653      | 508-853-7200-4476  | \$ 127,726                                   | 3.89%                                        |
| 39306  | Fidelity & Deposit Co Of MD         | 1400 American Lane, Tower 1, 19th Floor    | Schaumburg    | IL    | 60196-1056 | 847-762-7365       | \$ 122,626                                   | 3.73%                                        |
| 29424  | Hartford Cas Ins Co                 | Hartford Plaza                             | Hartford      | CT    | 06115-0000 | 860-547-3935       | \$ 122,120                                   | 3.72%                                        |
| 22217  | Gulf Ins Co                         | P.O. Box 131771                            | Dallas        | TX    | 75313-1771 | 972-650-2887       | \$ 68,394                                    | 2.08%                                        |
| 16691  | Great American Ins Co               | 580 Walnut Street                          | Cincinnati    | OH    | 45202      | 513-369-5092       | \$ 49,371                                    | 1.50%                                        |
| 26980  | Royal Ins Co Of Amer                | 1240 E. Diehl Rd., Ste 500, P. O. Box 3144 | Naperville    | IL    | 60566      | 704-522-2914       | \$ 43,219                                    | 1.32%                                        |
| 24767  | St Paul Fire & Marine Ins Co        | 385 Washington Street                      | St. Paul      | MN    | 55102      | 651-310-8644       | \$ 38,116                                    | 1.16%                                        |
| 23043  | Liberty Mut Ins Co                  | 175 Berkeley Street                        | Boston        | MA    | 02117      | 617-357-9500-43660 | \$ 20,887                                    | 0.64%                                        |
| 19682  | Hartford Fire In Co                 | Hartford Plaza                             | Hartford      | CT    | 06115-0000 | 860-547-3935       | \$ 19,402                                    | 0.59%                                        |
| 24791  | St Paul Mercury Ins Co              | 385 Washington Street                      | St. Paul      | MN    | 55102      | 651-310-8644       | \$ 19,147                                    | 0.58%                                        |
| 21180  | Sentry Select Ins Co                | 1800 NORTH POINT DRIVE                     | STEVENS POINT | WI    | 54481-8020 | 715-346-6000       | \$ 15,182                                    | 0.46%                                        |
| 10014  | Affiliated Fm Ins Co                | P.O. Box 7500                              | Johnston      | RI    | 02919-0500 | 401-275-3000-1665  | \$ 12,638                                    | 0.38%                                        |
| 20346  | Pacific Ind Co                      | 15 Mountain View Road, P.O. Box 1615       | Warren        | NJ    | 07061-1615 | 908-903-2525       | \$ 12,383                                    | 0.38%                                        |
| 13935  | Federated Mut Ins Co                | 121 East Park Square                       | Owatonna      | MN    | 55060      | 507-444-7133       | \$ 10,225                                    | 0.31%                                        |
| 26182  | Harleysville Worester Ins Co        | 120 Front Street, Suite 500                | Worcester     | MA    | 01608-1408 | 315-782-1160 -224  | \$ 9,166                                     | 0.28%                                        |
| 26344  | Great American Assur Co             | 580 Walnut Street                          | Cincinnati    | OH    | 45202      | 513-369-5092       | \$ 8,989                                     | 0.27%                                        |
| 25887  | US Fidelity & Guaranty Co           | 385 Washington Street                      | St. Paul      | MN    | 55102      | 651-310-8644       | \$ 8,907                                     | 0.27%                                        |
| 19372  | Northern Ins Co Of NY               | 1400 American Lane, Tower 1, 19th Floor    | Schaumburg    | IL    | 60196-1056 | 847-762-7365       | \$ 7,459                                     | 0.23%                                        |
| 10205  | Mountain Valley Ind Co              | 95 Route 17 South                          | Paramus       | NJ    | 07653-0931 | 201-291-7401       | \$ 6,929                                     | 0.21%                                        |
| 14982  | Penn Millers Ins Co                 | P.O. BOX P                                 | WILKES-BARRE  | PA    | 18773-0016 | 570-822-8111       | \$ 6,661                                     | 0.20%                                        |
| 24775  | St Paul Guardian Ins Co             | 385 Washington Street                      | St. Paul      | MN    | 55102      | 651-310-8644       | \$ 6,414                                     | 0.20%                                        |
| 21458  | Employers Ins of Wausau             | Post Office Box 8017                       | Wausau        | WI    | 54402-8017 | 617-357-9500-43660 | \$ 6,274                                     | 0.19%                                        |
| 25976  | Utica Mut Ins Co                    | Post Office Box 530                        | Utica         | NY    | 13503-0530 | 315-734-2385       | \$ 6,047                                     | 0.18%                                        |
| 20397  | Vigilant Ins Co                     | 15 Mountain View Road, P.O. Box 1615       | Warren        | NJ    | 07061-1615 | 908-903-2525       | \$ 5,230                                     | 0.16%                                        |
| 22306  | Massachusetts Bay Ins Co            | 440 Lincoln St                             | WORCESTER     | MA    | 01653      | 508-853-7200-4476  | \$ 5,143                                     | 0.16%                                        |
| 15024  | Preferred Mut Ins Co                | One Preferred Way                          | New Berlin    | NY    | 13411-1896 | 607-847-6161-1317  | \$ 4,671                                     | 0.14%                                        |

Division of Insurance

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

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**Division of Insurance**  
Line of Business:  
Burglary and Theft

| NAIC # | Company Name                         | Address                                 | City          | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------------------------------|-----------------------------------------|---------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 19038  | Travelers Cas & Surety Co            | ONE TOWER SQUARE                        | HARTFORD      | CT    | 06183-6014 | 860-277-3966       | \$ 4,118                                     | 0.13%                                        |
| 25682  | Travelers Ind Co Of CT               | ONE TOWER SQUARE                        | HARTFORD      | CT    | 06183-6014 | 860-277-3966       | \$ 3,751                                     | 0.11%                                        |
| 20303  | Great Northern Ins Co                | 15 Mountain View Road, P.O. Box 1615    | Warren        | NJ    | 07061-1615 | 908-903-2525       | \$ 3,673                                     | 0.11%                                        |
| 41483  | Farmington Cas Co                    | ONE TOWER SQUARE                        | HARTFORD      | CT    | 06183-6014 | 860-277-3966       | \$ 3,200                                     | 0.10%                                        |
| 20443  | Continental Cas Co                   | CNA PLAZA                               | CHICAGO       | IL    | 60685      | 312-822-1538       | \$ 3,102                                     | 0.09%                                        |
| 21415  | Employers Mut Cas Co                 | P. O. BOX 712                           | DES MOINES    | IA    | 50303-0712 | 515-280-2789       | \$ 2,861                                     | 0.09%                                        |
| 25674  | Travelers Ind Co Of IL               | 215 SHUMAN BOULEVARD                    | NAPERVILLE    | IL    | 60563      | 860-277-3966       | \$ 2,210                                     | 0.07%                                        |
| 19356  | Maryland Cas Co                      | 1400 American Lane, Tower 1, 19th Floor | Schaumburg    | IL    | 60196-1056 | 847-762-7365       | \$ 2,032                                     | 0.06%                                        |
| 24988  | Sentry Ins A Mut Co                  | 1800 NORTH POINT DRIVE                  | STEVENS POINT | WI    | 54481-8020 | 715-346-6000       | \$ 1,823                                     | 0.06%                                        |
| 13331  | American Hardware Mut Ins Co         | 471 East Broad Street                   | Columbus      | OH    | 43215      | 614-225-8331       | \$ 1,793                                     | 0.05%                                        |
| 26247  | American Guarantee & Liability Ins   | 1400 American Lane, Tower 1, 19th Floor | Schaumburg    | IL    | 60196-1056 | 847-762-7365       | \$ 1,481                                     | 0.05%                                        |
| 14788  | Natl Grange Mut Ins Co               | 55 WEST STREET                          | KEENE         | NH    | 03431      | 603-358-1225       | \$ 1,426                                     | 0.04%                                        |
| 16535  | Zurich American Ins Co               | 1400 American Lane, Tower 1, 19th Floor | Schaumburg    | IL    | 60196-1056 | 847-762-7365       | \$ 1,416                                     | 0.04%                                        |
| 29874  | North American Specialty Ins Co      | 650 Elm Street                          | Manchester    | NH    | 03101      | 603-644-6600-676   | \$ 1,398                                     | 0.04%                                        |
| 21326  | Empire Fire & Marine Ins Co          | 13810 FNB Parkway                       | Omaha         | NE    | 68154-5202 | 847-762-7365       | \$ 1,388                                     | 0.04%                                        |
| 25658  | Travelers Ind Co                     | ONE TOWER SQUARE                        | HARTFORD      | CT    | 06183-6014 | 860-277-3966       | \$ 1,338                                     | 0.04%                                        |
| 22136  | Great American Ins Co of NY          | 580 Walnut Street                       | Cincinnati    | OH    | 45202      | 513-369-5092       | \$ 1,292                                     | 0.04%                                        |
| 26018  | Vermont Mut Ins Co                   | P.O. Box 188                            | Montpelier    | VT    | 05601-0188 | 802-223-2341       | \$ 1,207                                     | 0.04%                                        |
| 12904  | Tokio Marine & Fire Ins Co Ltd Us Br | 230 Park Avenue                         | New York      | NY    | 10169-0005 | 212-297-6600-6687  | \$ 1,140                                     | 0.03%                                        |
| 21113  | United States Fire Ins Co            | 305 Madison Avenue                      | Morristown    | NJ    | 07960      | 973-490-6822       | \$ 1,118                                     | 0.03%                                        |
| 22918  | American Motorists Ins Co            | 1 Kemper Drive                          | Long Grove    | IL    | 60049-0001 | 847-320-4509       | \$ 897                                       | 0.03%                                        |
| 24732  | General Ins Co Of Amer               | SAFECO PLAZA                            | SEATTLE       | WA    | 98185      | 206-545-5000       | \$ 840                                       | 0.03%                                        |
| 25666  | Travelers Ind Co Of Amer             | ONE TOWER SQUARE                        | HARTFORD      | CT    | 06183-6014 | 860-277-3966       | \$ 839                                       | 0.03%                                        |
| 19305  | Assurance Co Of Amer                 | 1400 American Lane, Tower 1, 19th Floor | Schaumburg    | IL    | 60196-1056 | 847-762-7365       | \$ 798                                       | 0.02%                                        |
| 24031  | Northland Cas Co                     | PO BOX 64816                            | ST PAUL       | MN    | 55164-0816 | 651-688-4290       | \$ 682                                       | 0.02%                                        |
| 26832  | Great American Alliance Ins Co       | 580 Walnut Street                       | Cincinnati    | OH    | 45202      | 513-369-5092       | \$ 642                                       | 0.02%                                        |
| 24147  | Old Republic Ins Co                  | PO Box 789                              | Greensburg    | PA    | 15601-0789 | 724-834-5000-5406  | \$ 576                                       | 0.02%                                        |
| 23337  | Merchants Ins Co Of NH Inc           | 250 Main Street                         | Buffalo       | NY    | 14240-0903 | (716)849-3333-3184 | \$ 527                                       | 0.02%                                        |
| 21482  | Factory Mut Ins Co                   | P.O. Box 7500                           | Johnston      | RI    | 02919-0500 | 401-275-3000-1665  | \$ 516                                       | 0.02%                                        |
| 44784  | Fairfield Ins Co                     | 695 EAST MAIN STREET; P.O. BOX 10350    | STAMFORD      | CT    | 06904-2350 | 203-328-6461       | \$ 500                                       | 0.02%                                        |
| 24074  | Ohio Cas Ins Co                      | 9450 Seward Road                        | Fairfield     | OH    | 45014      | 513-603-2245       | \$ 464                                       | 0.01%                                        |

## Division of Insurance

Line of Business:  
Burglary and Theft

| NAIC # | Company Name                         | Address                                | City          | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------------------------------|----------------------------------------|---------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 19704  | American States Ins Co               | SAFECO PLAZA                           | SEATTLE       | WA    | 98185      | 206-545-5000       | \$ 457                                       | 0.01%                                        |
| 34100  | Masswest Ins Co Inc                  | One General Drive                      | Sun Prairie   | WI    | 53596      | 608-825-5718       | \$ 417                                       | 0.01%                                        |
| 14486  | Merchants & Business Mens Mut Ins Co | 62 Maple Avenue                        | Keene         | NH    | 17105      | 603-358-4143-      | \$ 396                                       | 0.01%                                        |
| 21970  | OneBeacon Ins Co                     | ONE BEACON STREET                      | BOSTON        | MA    | 02108-3100 | 617-725-6522-0000  | \$ 350                                       | 0.01%                                        |
| 25992  | Northern Security Ins Co Inc         | P.O. Box 188                           | Montpelier    | VT    | 05601-0188 | 802-223-2341       | \$ 335                                       | 0.01%                                        |
| 13056  | RLI Ins Co                           | 9025 N. Lindbergh Drive                | Peoria        | IL    | 61615      | 309-692-1000-5357  | \$ 250                                       | 0.01%                                        |
| 14974  | Pennsylvania Lumbermens Mut Ins      | 170 S. Independence Mall West Ste 200E | Philadelphia  | PA    | 19106-3388 | 215-625-9233-310   | \$ 195                                       | 0.01%                                        |
| 22195  | Insurance Co Of Greater NY           | 200 Madison Avenue                     | New York      | NY    | 10016-3903 | 212-683-9700-211   | \$ 163                                       | 0.00%                                        |
| 20427  | American Cas Co Of Reading PA        | CNA PLAZA                              | CHICAGO       | IL    | 60685      | 312-822-1538       | \$ 138                                       | 0.00%                                        |
| 20230  | Central Mut Ins Co                   | 800 South Washington Street            | Van Wert      | OH    | 45891      | 419-238-5551 -2437 | \$ 117                                       | 0.00%                                        |
| 34266  | Frontier Ins Co                      | 195 LAKE LOUISE MARIE ROAD             | ROCK HILL     | NY    | 12775-8000 | 845-796-2100-5069  | \$ 100                                       | 0.00%                                        |
| 20621  | OneBeacon America Ins Co             | ONE BEACON STREET                      | BOSTON        | MA    | 02108-3100 | 617-725-6522-      | \$ 74                                        | 0.00%                                        |
| 23434  | Middlesex Ins Co                     | 1800 NORTH POINT DRIVE                 | STEVENS POINT | WI    | 54481-8020 | 715-346-6000       | \$ 70                                        | 0.00%                                        |
| 25860  | Union Mut Fire Ins Co                | P.O. BOX 158                           | MONTPELIER    | VT    | 05601      | 802-229-5514-      | \$ 68                                        | 0.00%                                        |
| 20648  | Employers Fire Ins Co                | ONE BEACON STREET                      | BOSTON        | MA    | 02108-3100 | 617-725-6522-      | \$ 41                                        | 0.00%                                        |
| 25534  | TIG Ins Co                           | P.O. Box 152870                        | Irving        | TX    | 75015      | 972-831-6504       | \$ 38                                        | 0.00%                                        |
| 26433  | Harco Natl Ins Co                    | P.O. Box 68309                         | Schaumburg    | IL    | 60168-0309 | 847-321-4974-      | \$ 37                                        | 0.00%                                        |
| 24422  | Legion Ins Co                        | One Logan Square, Suite 1400           | Philadelphia  | PA    | 19103      | 414-225-4516       | \$ 32                                        | 0.00%                                        |
| 35386  | Fidelity & Guaranty Ins Co           | 385 Washington Street                  | St. Paul      | MN    | 55102      | 651-310-8644       | \$ (3)                                       | 0.00%                                        |
| 23841  | New Hampshire Ins Co                 | 70 PINE STREET                         | NEW YORK,     | NY    | 10270      | 212-770-0705       | \$ (19)                                      | 0.00%                                        |
| 25984  | Graphic Arts Mut Ins Co              | Post Office Box 530                    | Utica         | NY    | 13503-0530 | 315-734-2385       | \$ (158)                                     | 0.00%                                        |
| 20494  | Transportation Ins Co                | CNA PLAZA                              | CHICAGO       | IL    | 60685      | 312-822-1538       | \$ (43,373)                                  | -1.32%                                       |
|        |                                      |                                        |               |       |            |                    | \$ 3,285,372                                 |                                              |

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

***MASSACHUSETTS  
DIRECT PREMIUM WRITTEN  
FOR COMPANIES  
COMMERCIAL AUTO  
(NO FAULT & PHYSICAL DAMAGE)***

**Division of Insurance**  
Line of Business:  
Commercial Auto No Fault

| NAIC # | Company Name                     | Address                                    | City         | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|----------------------------------|--------------------------------------------|--------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 41360  | Arbella Protection Ins Co        | 1100 Crown Colony Drive                    | Quincy       | MA    | 02269-9103 | 617-328-2936       | \$ 1,995,563                                 | 14.86%                                       |
| 21750  | Pilgrim Ins Co                   | 695 ATLANTIC AVENUE                        | BOSTON       | MA    | 02111-2217 | 617-956-6340       | \$ 1,494,120                                 | 11.12%                                       |
| 20478  | National Fire Ins Co Of Hartford | CNA PLAZA                                  | CHICAGO      | IL    | 60685      | 312-822-1538       | \$ 943,959                                   | 7.03%                                        |
| 25658  | Travelers Ind Co                 | ONE TOWER SQUARE                           | HARTFORD     | CT    | 06183-6014 | 860-277-3966       | \$ 868,791                                   | 6.47%                                        |
| 21350  | Empire Ins Co                    | 45 MAIN STREET, 3RD FLOOR                  | BROOKLYN     | NY    | 11201-1021 | 718-422-4380       | \$ 868,327                                   | 6.47%                                        |
| 34754  | Commeree Ins Co                  | 211 MAIN STREET                            | WEBSTER      | MA    | 01570-0758 | 508-949-4452       | \$ 792,792                                   | 5.90%                                        |
| 25674  | Travelers Ind Co Of IL           | 215 SHUMAN BOULEVARD                       | NAPERVILLE   | IL    | 60563      | 860-277-3966       | \$ 674,625                                   | 5.02%                                        |
| 20621  | OneBeacon America Ins Co         | ONE BEACON STREET                          | BOSTON       | MA    | 02108-3100 | 617-725-6522-      | \$ 463,949                                   | 3.45%                                        |
| 22292  | Hanover Ins Co                   | 440 Lincoln Street                         | WORCESTER    | MA    | 01653      | 508-853-7200-4476  | \$ 364,073                                   | 2.71%                                        |
| 39454  | Safety Ins Co                    | 20 Custom House Street                     | Boston       | MA    | 02110      | 617-951-0600-4020  | \$ 304,520                                   | 2.27%                                        |
| 24422  | Legion Ins Co                    | One Logan Square, Suite 1400               | Philadelphia | PA    | 19103      | 414-225-4516       | \$ 289,104                                   | 2.15%                                        |
| 33618  | Safety Ind Ins Co                | 20 Custom House Street                     | Boston       | MA    | 02110      | 617-951-0600-4020  | \$ 279,892                                   | 2.08%                                        |
| 25615  | Charter Oak Fire Ins Co          | ONE TOWER SQUARE                           | HARTFORD     | CT    | 06183-6014 | 860-277-3966       | \$ 259,910                                   | 1.94%                                        |
| 31534  | Citizens Ins Co Of Amer          | 645 W. GRAND RIVER AVE.                    | HOWELL       | MI    | 48843      | 508-853-7200-4476  | \$ 250,547                                   | 1.87%                                        |
| 26980  | Royal Ins Co Of Amer             | 1240 E. Diehl Rd., Ste 500, P. O. Box 3144 | Naperville   | IL    | 60566      | 704-522-2914       | \$ 233,438                                   | 1.74%                                        |
| 26182  | Harleysville Worcester Ins Co    | 120 Front Street, Suite 500                | Worcester    | MA    | 01608-1408 | 315-782-1160 -224  | \$ 228,635                                   | 1.70%                                        |
| 22306  | Massachusetts Bay Ins Co         | 440 Lincoln St                             | WORCESTER    | MA    | 01653      | 508-853-7200-4476  | \$ 196,828                                   | 1.47%                                        |
| 16535  | Zurieh American Ins Co           | 1400 American Lane, Tower 1, 19th Floor    | Schaumburg   | IL    | 60196-1056 | 847-762-7365       | \$ 184,817                                   | 1.38%                                        |
| 22748  | Pacific Employers Ins Co         | 1601 Chestnut Street, P.O. BOX 41484       | Philadelphia | PA    | 19191-1484 | 215-649-2324       | \$ 170,835                                   | 1.27%                                        |
| 23035  | Liberty Mut Fire Ins Co          | 175 Berkeley Street                        | Boston       | MA    | 02117      | 617-357-9500-43660 | \$ 163,298                                   | 1.22%                                        |
| 23965  | Norfolk & Dedham Mut Fire Ins Co | P. O. Box 9109                             | Dedham       | MA    | 02027-9109 | 781-326-4010-1235  | \$ 149,380                                   | 1.11%                                        |
| 14788  | Natl Grange Mut Ins Co           | 55 WEST STREET                             | KEENE        | NH    | 03431      | 603-358-1225       | \$ 122,856                                   | 0.91%                                        |
| 40320  | Massachusetts Homeland Ins Co    | ONE BEACON STREET                          | BOSTON       | MA    | 02108-3100 | 617-725-6522-      | \$ 113,856                                   | 0.85%                                        |
| 20427  | American Cas Co Of Reading PA    | CNA PLAZA                                  | CHICAGO      | IL    | 60685      | 312-822-1538       | \$ 108,880                                   | 0.81%                                        |
| 40274  | Citation Ins Co                  | 211 MAIN STREET                            | WEBSTER      | MA    | 01570-0758 | 508-949-4452       | \$ 107,944                                   | 0.80%                                        |
| 25887  | US Fidelity & Guaranty Co        | 385 Washington Street                      | St. Paul     | MN    | 55102      | 651-310-8644       | \$ 106,323                                   | 0.79%                                        |
| 21326  | Empire Fire & Marine Ins Co      | 13810 FNB Parkway                          | Omaha        | NE    | 68154-5202 | 847-762-7365       | \$ 104,322                                   | 0.78%                                        |
| 34100  | Masswest Ins Co Inc              | One General Drive                          | Sun Prairie  | WI    | 53596      | 608-825-5718       | \$ 96,098                                    | 0.72%                                        |
| 19356  | Maryland Cas Co                  | 1400 American Lane, Tower 1, 19th Floor    | Schaumburg   | IL    | 60196-1056 | 847-762-7365       | \$ 94,267                                    | 0.70%                                        |
| 21784  | Firemens Ins Co Of Washington DC | P.O. Box 61038                             | Richmond     | VA    | 23261      | 804-289-3821       | \$ 92,699                                    | 0.69%                                        |
| 25976  | Utica Mut Ins Co                 | Post Office Box 530                        | Utica        | NY    | 13503-0530 | 315-734-2385       | \$ 77,661                                    | 0.58%                                        |

Division of Insurance

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

## Division of Insurance

Line of Business:

Commercial Auto No Fault

| NAIC # | Company Name                         | Address                               | City          | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------------------------------|---------------------------------------|---------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 24295  | Providence Washington Ins Co         | P.O. Box 518                          | Providence    | RI    | 02901-0518 | 401-453-7132       | \$ 73,929                                    | 0.55%                                        |
| 20281  | Federal Ins Co                       | 15 Mountain View Road, P. O. Box 1615 | Warren        | NJ    | 07061-1615 | 908-903-2525       | \$ 71,625                                    | 0.53%                                        |
| 24147  | Old Republic Ins Co                  | PO Box 789                            | Greensburg    | PA    | 15601-0789 | 724-834-5000-5406  | \$ 68,246                                    | 0.51%                                        |
| 25666  | Travelers Ind Co Of Amer             | ONE TOWER SQUARE                      | HARTFORD      | CT    | 06183-6014 | 860-277-3966       | \$ 66,760                                    | 0.50%                                        |
| 20486  | Transcontinental Ins Co              | CNA PLAZA                             | CHICAGO       | IL    | 60685      | 312-822-1538       | \$ 65,003                                    | 0.48%                                        |
| 41181  | Universal Underwriters Ins Co        | 7045 College Boulevard                | Overland Park | KS    | 66211      | 913-339-1000-3088  | \$ 63,388                                    | 0.47%                                        |
| 19380  | American Home Assur Co               | 70 PINE STREET                        | NEW YORK      | NY    | 10270      | 212-770-0705       | \$ 50,051                                    | 0.37%                                        |
| 19682  | Hartford Fire In Co                  | Hartford Plaza                        | Hartford      | CT    | 06115-0000 | 860-547-3935       | \$ 49,331                                    | 0.37%                                        |
| 20508  | Valley Forge Ins Co                  | CNA PLAZA                             | CHICAGO       | IL    | 60685      | 312-822-1538       | \$ 44,814                                    | 0.33%                                        |
| 24589  | American & Foreign Ins Co            | 9300 Arrowpoint Blvd., P. O. Box 1000 | Charlotte     | NC    | 28201-1000 | 704-522-2914       | \$ 44,268                                    | 0.33%                                        |
| 29424  | Hartford Cas Ins Co                  | Hartford Plaza                        | Hartford      | CT    | 06115-0000 | 860-547-3935       | \$ 36,628                                    | 0.27%                                        |
| 13803  | Farm Family Cas Ins Co               | P.O. Box 656                          | Albany        | NY    | 12201-0656 | 518-431-5040       | \$ 33,556                                    | 0.25%                                        |
| 31325  | Acadia Ins Co                        | P.O. Box 9010                         | Westbrook     | ME    | 04098-5010 | 207-772-4300       | \$ 28,318                                    | 0.21%                                        |
| 23434  | Middlesex Ins Co                     | 1800 NORTH POINT DRIVE                | STEVENS POINT | WI    | 54481-8020 | 715-346-6000       | \$ 27,773                                    | 0.21%                                        |
| 12904  | Tokio Marine & Fire Ins Co Ltd Us Br | 230 Park Avenue                       | New York      | NY    | 10169-0005 | 212-297-6600-6687  | \$ 27,063                                    | 0.20%                                        |
| 18058  | Philadelphia Ind Ins Co              | ONE BALA PLAZA, SUITE 100             | BALA CYNWYD   | PA    | 19004      | 610-617-7900-7684  | \$ 26,668                                    | 0.20%                                        |
| 21113  | United States Fire Ins Co            | 305 Madison Avenue                    | Morristown    | NJ    | 07960      | 973-490-6822       | \$ 26,393                                    | 0.20%                                        |
| 21970  | OneBeacon Ins Co                     | ONE BEACON STREET                     | BOSTON        | MA    | 02108-3100 | 617-725-6522-0000  | \$ 26,340                                    | 0.20%                                        |
| 20613  | American Employers Ins Co            | ONE BEACON STREET                     | BOSTON        | MA    | 02108-3100 | 617-725-6522-      | \$ 26,005                                    | 0.19%                                        |
| 13331  | American Hardware Mut Ins Co         | 471 East Broad Street                 | Columbus      | OH    | 43215      | 614-225-8331       | \$ 25,777                                    | 0.19%                                        |
| 24325  | York Ins Co                          | P.O. Box 518                          | Providence    | RI    | 02901-0518 | 401-453-7132       | \$ 25,425                                    | 0.19%                                        |
| 21180  | Sentry Select Ins Co                 | 1800 NORTH POINT DRIVE                | STEVENS POINT | WI    | 54481-8020 | 715-346-6000       | \$ 21,799                                    | 0.16%                                        |
| 25879  | Fidelity & Guaranty Ins Underwriters | 385 Washington Street                 | St. Paul      | MN    | 55102      | 651-310-8644       | \$ 20,650                                    | 0.15%                                        |
| 19909  | Centennial Ins Co                    | 140 BROADWAY                          | NEW YORK      | NY    | 10005-1101 | 973-408-6142       | \$ 20,431                                    | 0.15%                                        |
| 14206  | Holyoke Mut Ins Co In Salem          | Holyoke Square                        | Salem         | MA    | 01970-6506 | 978-740-2212       | \$ 20,098                                    | 0.15%                                        |
| 21881  | National Surety Corp                 | 233 South Wacker Drive, Suite 2000    | Chicago       | IL    | 60606-6308 | 312-441-6401       | \$ 20,050                                    | 0.15%                                        |
| 18279  | Bankers Standard Ins Co              | 41484                                 | Philadelphia  | PA    | 19101-1484 | 215-640-2324       | \$ 19,290                                    | 0.14%                                        |
| 29459  | Twin City Fire Ins Co Co             | Hartford Plaza                        | Hartford      | CT    | 06115-0000 | 860-547-3935       | \$ 18,749                                    | 0.14%                                        |
| 21458  | Employers Ins of Wausau              | Post Office Box 8017                  | Wausau        | WI    | 54402-8017 | 617-357-9500-43660 | \$ 16,536                                    | 0.12%                                        |
| 15067  | Quincy Mut Fire Ins Co               | P.O. Box 9155                         | Quincy        | MA    | 02269-9155 | 617-770-5152       | \$ 16,495                                    | 0.12%                                        |
| 19976  | Amica Mut Ins Co                     | P.O. Box 6008                         | Providence    | RI    | 02940-6008 | 800-652-6422       | \$ 16,348                                    | 0.12%                                        |

## Division of Insurance

Line of Business:

Commercial Auto No Fault

| NAIC # | Company Name                        | Address                                 | City          | State | ZIP        | Telephone           | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-------------------------------------|-----------------------------------------|---------------|-------|------------|---------------------|----------------------------------------------|----------------------------------------------|
| 19429  | Insurance Co Of The State Of PA     | 70 PINE STREET                          | NEW YORK      | NY    | 10270      | 212-770-0705        | \$ 15,788                                    | 0.12%                                        |
| 25984  | Graphic Arts Mut Ins Co             | Post Office Box 530                     | Utica         | NY    | 13503-0530 | 315-734-2385        | \$ 15,310                                    | 0.11%                                        |
| 20494  | Transportation Ins Co               | CNA PLAZA                               | CHICAGO       | IL    | 60685      | 312-822-1538        | \$ 14,248                                    | 0.11%                                        |
| 21857  | American Ins Co                     | 777 San Marin Drive                     | Novato        | CA    | 94998      | 415-899-3033        | \$ 13,876                                    | 0.10%                                        |
| 20303  | Great Northern Ins Co               | 15 Mountain View Road, P.O. Box 1615    | Warren        | NJ    | 07061-1615 | 908-903-2525        | \$ 13,865                                    | 0.10%                                        |
| 21172  | Vanliner Ins Co                     | ONE PREMIER DRIVE                       | ST. LOUIS     | MO    | 63026      | 636-349-3985        | \$ 12,761                                    | 0.10%                                        |
| 24600  | Globe Ind Co                        | 9300 Arrowpoint Blvd., P. O. Box 1000   | Charlotte     | NC    | 28201-1000 | 704-522-2914        | \$ 12,180                                    | 0.09%                                        |
| 23329  | Merchants Mut Ins Co                | 250 Main Street                         | Buffalo       | NY    | 14240-0903 | (716)849-3333 -3184 | \$ 10,135                                    | 0.08%                                        |
| 21415  | Employers Mut Cas Co                | P. O. BOX 712                           | DES MOINES    | IA    | 50303-0712 | 515-280-2789        | \$ 9,437                                     | 0.07%                                        |
| 12475  | Republic-Franklin Ins Co            | Post Office Box 530                     | Utica         | NY    | 13503-0530 | 315-734-2385        | \$ 7,932                                     | 0.06%                                        |
| 21873  | Firemans Fund Ins Co                | 777 San Marin Drive                     | Novato        | CA    | 94998      | 415-899-3033        | \$ 7,733                                     | 0.06%                                        |
| 20443  | Continental Cas Co                  | CNA PLAZA                               | CHICAGO       | IL    | 60685      | 312-822-1538        | \$ 7,697                                     | 0.06%                                        |
| 19445  | National Union Fire Ins Co Of Pitts | 70 PINE STREET                          | NEW YORK      | NY    | 10270      | 212-770-0705        | \$ 7,328                                     | 0.05%                                        |
| 26042  | Wausau Underwriters Ins Co          | Post Office Box 8017                    | Wausau        | WI    | 54402-8017 | 617-357-9500-43660  | \$ 6,766                                     | 0.05%                                        |
| 22217  | Gulf Ins Co                         | P.O. Box 131771                         | Dallas        | TX    | 75313-1771 | 972-650-2887        | \$ 6,536                                     | 0.05%                                        |
| 38369  | Northern Assur Co Of Amer           | ONE BEACON STREET                       | BOSTON        | MA    | 02108-3100 | 617-725-6522-       | \$ 6,508                                     | 0.05%                                        |
| 42404  | Liberty Ins Corp                    | 175 Berkeley Street                     | Boston        | MA    | 02117      | 617-357-9500-43660  | \$ 6,502                                     | 0.05%                                        |
| 35386  | Fidelity & Guaranty Ins Co          | 385 Washington Street                   | St. Paul      | MIN   | 55102      | 651-310-8644        | \$ 6,485                                     | 0.05%                                        |
| 22667  | Acc American Ins Co                 | 41484                                   | Philadelphia  | PA    | 19101-1484 | 215-640-2324        | \$ 6,334                                     | 0.05%                                        |
| 20648  | Employers Fire Ins Co               | ONE BEACON STREET                       | BOSTON        | MA    | 02108-3100 | 617-725-6522-       | \$ 6,320                                     | 0.05%                                        |
| 34207  | Westport Ins Corp                   | P.O. Box 2991                           | Overland Park | KS    | 66201-1391 | 913-676-5710        | \$ 6,131                                     | 0.05%                                        |
| 24678  | Royal Ind Co                        | 9300 Arrowpoint Blvd., P. O. Box 1000   | Charlotte     | NC    | 28201-1000 | 704-522-2914        | \$ 6,098                                     | 0.05%                                        |
| 25178  | State Farm Mut Auto Ins Co          | One State Farm Plaza                    | Bloomington   | IL    | 61710      | 309-766-6714        | \$ 5,944                                     | 0.04%                                        |
| 19720  | American Alt Ins Corp               | 5241                                    | PRINCETON     | NJ    | 08543      | 609-243-4599        | \$ 5,793                                     | 0.04%                                        |
| 22136  | Great American Ins Co of NY         | 580 Walnut Street                       | Cincinnati    | OH    | 45202      | 513-369-5092        | \$ 5,268                                     | 0.04%                                        |
| 24988  | Sentry Ins A Mut Co                 | 1800 NORTH POINT DRIVE                  | STEVENS POINT | WI    | 54481-8020 | 715-346-6000        | \$ 4,970                                     | 0.04%                                        |
| 26344  | Great American Assur Co             | 580 Walnut Street                       | Cincinnati    | OH    | 45202      | 513-369-5092        | \$ 4,858                                     | 0.04%                                        |
| 10205  | Mountain Valley Ind Co              | 95 Route 17 South                       | Paramus       | NJ    | 07653-0931 | 201-291-7401        | \$ 4,517                                     | 0.03%                                        |
| 13943  | Fitchburg Mut Ins Co                | 781 Main Street                         | Fitchburg     | MA    | 01420      | 978-345-7516        | \$ 4,230                                     | 0.03%                                        |
| 13935  | Federated Mut Ins Co                | 121 East Park Square                    | Owatonna      | MIN   | 55060      | 507-444-7133        | \$ 4,067                                     | 0.03%                                        |
| 26247  | American Guarantee & Liability Ins  | 1400 American Lane, Tower I, 19th Floor | Schaumburg    | IL    | 60196-1056 | 847-762-7365        | \$ 4,046                                     | 0.03%                                        |

Division of Insurance

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

2002 Annual Report

## Division of Insurance

Line of Business:

Commercial Auto No Fault

| NAIC # | Company Name                       | Address                                  | City         | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|------------------------------------|------------------------------------------|--------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 18767  | Church Mut Ins Co                  | P. O. Box 357                            | Merrill      | WI    | 54452      | 715-536-5577-4808  | \$ 4,024                                     | 0.03%                                        |
| 34266  | Frontier Ins Co                    | 195 LAKE LOUISE MARIE ROAD               | ROCK HILL    | NY    | 12775-8000 | 845-796-2100-5069  | \$ 3,921                                     | 0.03%                                        |
| 12866  | THE Ins Co                         | P.O. BOX 67008                           | ISLAND       | FL    | 33736-7008 | 727-367-6900-202   | \$ 3,532                                     | 0.03%                                        |
| 26069  | Wausau Business Ins Co             | Post Office Box 8017                     | Wausau       | WI    | 54402-8017 | 617-357-9500-43660 | \$ 3,370                                     | 0.03%                                        |
| 19895  | Atlantic Mut Ins Co                | 140 BROADWAY                             | NEW YORK     | NY    | 10005-1101 | 973-408-6142       | \$ 3,157                                     | 0.02%                                        |
| 15032  | Guideone Mut Ins Co                | 1111 ASHWORTH ROAD                       | MOINES       | IA    | 50265-3538 | 515-267-5748       | \$ 3,059                                     | 0.02%                                        |
| 24074  | Ohio Cas Ins Co                    | 9450 Seward Road                         | Fairfield    | OH    | 45014      | 513-603-2245       | \$ 3,048                                     | 0.02%                                        |
| 24066  | American Fire & Cas Co             | 9450 Seward Road                         | Fairfield    | OH    | 45014      | 513-603-2245       | \$ 2,906                                     | 0.02%                                        |
| 20362  | Sumitomo Mar & Firc Ins Co of Amer | 15 Independence Boulevard, P.O. Box 4602 | Warren       | NJ    | 07059-4602 | 908-604-2833       | \$ 2,639                                     | 0.02%                                        |
| 11126  | Sompo Japan Ins Co of Amer         | 43RD FLOOR                               | NEW YORK     | NY    | 10281-1058 | 212-416-1311       | \$ 2,605                                     | 0.02%                                        |
| 26077  | Lancer Ins Co                      | 370 West Park Avenue                     | Long Beach   | NY    | 11561-3245 | 516-431-4441-3254  | \$ 2,491                                     | 0.02%                                        |
| 24767  | St Paul Fire & Marine Ins Co       | 385 Washington Street                    | St. Paul     | MN    | 55102      | 651-310-8644       | \$ 2,255                                     | 0.02%                                        |
| 24503  | Blue Ridge Ins Co                  | One General Drive                        | Sun Prairie  | WI    | 53596      | 608-825-5718       | \$ 2,251                                     | 0.02%                                        |
| 25682  | Travelers Ind Co Of CT             | ONE TOWER SQUARE                         | HARTFORD     | CT    | 06183-6014 | 860-277-3966       | \$ 2,022                                     | 0.02%                                        |
| 19704  | American States Ins Co             | SAFECO PLAZA                             | SEATTLE      | WA    | 98185      | 206-545-5000       | \$ 1,594                                     | 0.01%                                        |
| 26832  | Great American Alliance Ins Co     | 580 Walnut Street                        | Cincinnati   | OH    | 45202      | 513-369-5092       | \$ 1,514                                     | 0.01%                                        |
| 44393  | West American Ins Co               | 9450 Seward Road                         | Fairfield    | OH    | 45014      | 513-603-2245       | \$ 1,312                                     | 0.01%                                        |
| 24198  | Peerless Ins Co                    | 62 Maple Avenue                          | Keene        | NH    | 03431      | 603-358-4143-      | \$ 1,308                                     | 0.01%                                        |
| 32620  | National Interstate Ins Co         | 3250 Interstate Drive                    | Richfield    | OH    | 44286      | 330-659-8900 -307  | \$ 1,000                                     | 0.01%                                        |
| 24694  | Safeguard Ins Co                   | 9300 Arrowpoint Blvd., P. O. Box 1000    | Charlotte    | NC    | 28201-1000 | 704-522-2914       | \$ 980                                       | 0.01%                                        |
| 22357  | Hartford Accid & Ind Co            | Hartford Plaza                           | Hartford     | CT    | 06115-0000 | 860-547-3935       | \$ 856                                       | 0.01%                                        |
| 24732  | General Ins Co Of Amer             | SAFECO PLAZA                             | SEATTLE      | WA    | 98185      | 206-545-5000       | \$ 727                                       | 0.01%                                        |
| 33600  | LM Ins Corp                        | 175 Berkeley Street                      | Boston       | MA    | 02117      | 617-357-9500-43660 | \$ 606                                       | 0.00%                                        |
| 24791  | St Paul Mercury Ins Co             | 385 Washington Street                    | St. Paul     | MN    | 55102      | 651-310-8644       | \$ 563                                       | 0.00%                                        |
| 20699  | Ace Prop & Cas Ins Co              | 41484                                    | Philadelphia | PA    | 19101-1484 | 215-640-2324       | \$ 512                                       | 0.00%                                        |
| 24171  | Netherlands Ins Co The             | 62 Maple Avenue                          | Keene        | NH    | 03431      | 603-358-4143-      | \$ 486                                       | 0.00%                                        |
| 26433  | Harco Natl Ins Co                  | P.O. Box 68309                           | Schaumburg   | IL    | 60168-0309 | 847-321-4974-      | \$ 430                                       | 0.00%                                        |
| 24740  | Safeco Ins Co Of Amer              | SAFECO PLAZA                             | SEATTLE      | WA    | 98185      | 206-545-5000       | \$ 387                                       | 0.00%                                        |
| 24724  | First Natl Ins Co Of Amer          | SAFECO PLAZA                             | SEATTLE      | WA    | 98185      | 206-545-5000       | \$ 364                                       | 0.00%                                        |
| 24775  | St Paul Guardian Ins Co            | 385 Washington Street                    | St. Paul     | MN    | 55102      | 651-310-8644       | \$ 279                                       | 0.00%                                        |
| 21962  | Pennsylvania General Ins Co        | ONE BEACON STREET                        | BOSTON       | MA    | 02108-3100 | 617-725-6522-      | \$ 215                                       | 0.00%                                        |

## Division of Insurance

Line of Business:

Commercial Auto No Fault

| NAIC # | Company Name                   | Address                                 | City         | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------------------------|-----------------------------------------|--------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 22713  | Insurance Co Of North Amer     | 41484                                   | Philadelphia | PA    | 19101-1484 | 215-640-2324       | \$ 200                                       | 0.00%                                        |
| 35696  | Harleysville Preferred Ins Co  | 355 Maple Avenue                        | Harleysville | PA    | 19438-2297 | 215-256-5000       | \$ 173                                       | 0.00%                                        |
| 33588  | First Liberty Ins Corp         | 175 Berkeley Street                     | Boston       | MA    | 02117      | 617-357-9500-43660 | \$ 144                                       | 0.00%                                        |
| 11045  | Excelsior Ins Co               | 62 Maple Avenue                         | Keene        | NH    | 03431      | 603-358-4143-      | \$ 109                                       | 0.00%                                        |
| 43575  | Indemnity Ins Co Of North Amer | 41484                                   | Philadelphia | PA    | 19101-1484 | 215-640-2324       | \$ 58                                        | 0.00%                                        |
| 20532  | Clarendon Natl Ins Co          | 1177 AVENUE OF THE AMERICAS             | NEW YORK     | NY    | 10036      | 212-805-9700       | \$ 55                                        | 0.00%                                        |
| 21121  | Westchester Fire Ins Co        | 41484                                   | PHILADELPHIA | PA    | 19101-1484 | 215-640-2324       | \$ 49                                        | 0.00%                                        |
| 21105  | North River Ins Co             | 305 Madison Avenue                      | Morristown   | NJ    | 07960      | 973-490-6822       | \$ 46                                        | 0.00%                                        |
| 21865  | Associated Ind Corp            | 777 San Marin Drive                     | Novato       | CA    | 94998      | 415-899-3033       | \$ 34                                        | 0.00%                                        |
| 16691  | Great American Ins Co          | 580 Walnut Street                       | Cincinnati   | OH    | 45202      | 513-369-5092       | \$ 12                                        | 0.00%                                        |
| 22187  | Greater NY Mut Ins Co          | 200 Madison Avenue                      | New York     | NY    | 10016-3903 | 212-683-9700-211   | \$ 12                                        | 0.00%                                        |
| 37257  | Insurance Corp Of Hannover     | 333 South Hope Street, Suite 2400       | Los Angeles  | CA    | 90071      | 213-613-0108-1403  | \$ 10                                        | 0.00%                                        |
| 14435  | Lumber Mut Ins Co              | One Speen Street, P.O. Box 9165         | Framingham   | MA    | 01701-9165 | 508-620-9575-4617  | \$ (4)                                       | 0.00%                                        |
| 37885  | XL Specialty Ins Co            | Seaview House, 70 Seaview Avenue        | Stamford     | CT    | 60173-2231 | 203-964-5221       | \$ (16)                                      | 0.00%                                        |
| 20761  | Boston Old Colony Ins Co       | CNA PLAZA                               | CHICAGO      | IL    | 60685      | 312-822-1538       | \$ (17)                                      | 0.00%                                        |
| 43702  | North American Lumber Ins Co   | One Speen Street, P.O. Box 9165         | Framingham   | MA    | 01701-9165 | 508-620-9575-4617  | \$ (45)                                      | 0.00%                                        |
| 17000  | Arbella Mut Ins Co             | 1100 Crown Colony Drive                 | Quincy       | MA    | 02269-9103 | 617-328-2936       | \$ (61)                                      | 0.00%                                        |
| 21849  | American Automobile Ins Co     | 777 San Marin Drive                     | Novato       | CA    | 94998      | 415-899-3033       | \$ (77)                                      | 0.00%                                        |
| 21261  | Electric Ins Co                | 152 Conant Street, PO Box 1029          | Beverly      | MA    | 01915-0729 | 978-524-5367       | \$ (152)                                     | 0.00%                                        |
| 20702  | Ace Fire Underwriters Ins Co   | 41484                                   | Philadelphia | PA    | 19101-1484 | 215-640-2324       | \$ (230)                                     | 0.00%                                        |
| 21130  | Seaco Ins Co                   | One Speen Street, P.O. Box 9165         | Framingham   | MA    | 01701-9165 | 508-620-9575-4617  | \$ (981)                                     | -0.01%                                       |
| 23817  | Illinois Natl Ins Co           | 500 WEST MADISON STREET                 | CHICAGO,     | IL    | 60606-2511 | 212-770-0705       | \$ (1,302)                                   | -0.01%                                       |
| 40142  | American Zurich Ins Co         | 1400 American Lane, Tower 1, 19th Floor | Schaumburg   | IL    | 60196-1056 | 847-762-7365       | \$ (4,256)                                   | -0.03%                                       |
| 38970  | Markel Ins Co                  | 4600 Cox Road                           | Glen Allen   | VA    | 23060      | 800-431-1270-7697  | \$ (6,240)                                   | -0.05%                                       |
| 23043  | Liberty Mut Ins Co             | 175 Berkeley Street                     | Boston       | MA    | 02117      | 617-357-9500-43660 | \$ (160,561)                                 | -1.20%                                       |
|        |                                |                                         |              |       |            |                    | \$ 13,431,152                                |                                              |

## Division of Insurance

### Line of Business:

#### Commercial Auto Physical Damage

| NAIC # | Company Name                     | Address                      | City          | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|----------------------------------|------------------------------|---------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 41360  | Arbella Protection Ins Co        | 1100 Crown Colony Drive      | Quincy        | MA    | 02269-9103 | 617-328-2936       | \$ 24,625,822                                | 15.50%                                       |
| 34754  | Commerce Ins Co                  | 211 MAIN STREET              | WEBSTER       | MA    | 01570-0758 | 508-949-4452       | \$ 11,521,310                                | 7.25%                                        |
| 20621  | OneBeacon America Ins Co         | ONE BEACON STREET            | BOSTON        | MA    | 02108-3100 | 617-725-6522-      | \$ 10,113,537                                | 6.36%                                        |
| 25658  | Travelers Ind Co                 | ONE TOWER SQUARE             | HARTFORD      | CT    | 06183-6014 | 860-277-3966       | \$ 9,377,161                                 | 5.90%                                        |
| 22292  | Hanover Ins Co                   | 440 Lincoln Street           | WORCESTER     | MA    | 01653      | 508-853-7200-4476  | \$ 6,847,134                                 | 4.31%                                        |
| 33618  | Safety Ind Ins Co                | 20 Custom House Street       | Boston        | MA    | 02110      | 617-951-0600-4020  | \$ 6,374,243                                 | 4.01%                                        |
| 39454  | Safety Ins Co                    | 20 Custom House Street       | Boston        | MA    | 02110      | 617-951-0600-4020  | \$ 5,528,903                                 | 3.48%                                        |
| 41181  | Universal Underwriters Ins Co    | 7045 College Boulevard       | Overland Park | KS    | 66211      | 913-339-1000-3088  | \$ 5,437,539                                 | 3.42%                                        |
| 26182  | Harleysville Worcester Ins Co    | 120 Front Street, Suite 500  | Worcester     | MA    | 01608-1408 | 315-782-1160 -224  | \$ 4,901,255                                 | 3.08%                                        |
| 21750  | Pilgrim Ins Co                   | 695 ATLANTIC AVENUE          | BOSTON        | MA    | 02111-2217 | 617-956-0340       | \$ 3,903,912                                 | 2.46%                                        |
| 24422  | Legion Ins Co                    | One Logan Square, Suite 1400 | Philadelphia  | PA    | 19103      | 414-225-4516       | \$ 3,559,980                                 | 2.24%                                        |
| 24767  | St Paul Fire & Marine Ins Co     | 385 Washington Street        | St. Paul      | MN    | 55102      | 651-310-8644       | \$ 3,363,615                                 | 2.12%                                        |
| 25674  | Travelers Ind Co Of IL           | 215 SHUMAN BOULEVARD         | NAPERVILLE    | IL    | 60563      | 860-277-3966       | \$ 3,189,272                                 | 2.01%                                        |
| 22306  | Massachusetts Bay Ins Co         | 440 Lincoln St               | WORCESTER     | MA    | 01653      | 508-853-7200-4476  | \$ 3,153,034                                 | 1.98%                                        |
| 25615  | Charter Oak Fire Ins Co          | ONE TOWER SQUARE             | HARTFORD      | CT    | 06183-6014 | 860-277-3966       | \$ 2,486,944                                 | 1.56%                                        |
| 40274  | Citation Ins Co                  | 211 MAIN STREET              | WEBSTER       | MA    | 01570-0758 | 508-949-4452       | \$ 2,428,828                                 | 1.53%                                        |
| 14788  | Natl Grange Mut Ins Co           | 55 WEST STREET               | KEENE         | NH    | 03431      | 603-358-1225       | \$ 2,401,984                                 | 1.51%                                        |
| 40320  | Massachusetts Homeland Ins Co    | ONE BEACON STREET            | BOSTON        | MA    | 02108-3100 | 617-725-6522-      | \$ 2,088,821                                 | 1.31%                                        |
| 23035  | Liberty Mut Fire Ins Co          | 175 Berkeley Street          | Boston        | MA    | 02117      | 617-357-9500-43660 | \$ 1,751,646                                 | 1.10%                                        |
| 20427  | American Cas Co Of Reading PA    | CNA PLAZA                    | CHICAGO       | IL    | 60685      | 312-822-1538       | \$ 1,685,859                                 | 1.06%                                        |
| 21784  | Firemens Ins Co Of Washington DC | P.O. Box 61038               | Richmond      | VA    | 23261      | 804-289-3821       | \$ 1,654,786                                 | 1.04%                                        |
| 24295  | Providence Washington Ins Co     | P.O. Box 518                 | Providence    | RI    | 02901-0518 | 401-453-7132       | \$ 1,633,365                                 | 1.03%                                        |
| 25976  | Utica Mut Ins Co                 | Post Office Box 530          | Utica         | NY    | 13503-0530 | 315-734-2385       | \$ 1,597,328                                 | 1.01%                                        |
| 34100  | Masswest Ins Co Inc              | One General Drive            | Sun Prairie   | WI    | 53596      | 608-825-5718       | \$ 1,545,070                                 | 0.97%                                        |
| 35386  | Fidelity & Guaranty Ins Co       | 385 Washington Street        | St. Paul      | MN    | 55102      | 651-310-8644       | \$ 1,432,674                                 | 0.90%                                        |
| 20486  | Transcontinental Ins Co          | CNA PLAZA                    | CHICAGO       | IL    | 60685      | 312-822-1538       | \$ 1,395,154                                 | 0.88%                                        |
| 23965  | Norfolk & Dedham Mut Fire Ins Co | P. O. Box 9109               | Dedham        | MA    | 02027-9109 | 781-326-4010-1235  | \$ 1,393,142                                 | 0.88%                                        |
| 22012  | Motors Ins Corp                  | 300 GALLERIA OFFICENTRE      | SOUTHFIELD    | MI    | 48034      | 248-263-6936       | \$ 1,288,559                                 | 0.81%                                        |
| 31534  | Citizens Ins Co Of Amer          | 645 W. GRAND RIVER AVE.      | HOWELL        | MI    | 48843      | 508-853-7200-4476  | \$ 1,270,818                                 | 0.80%                                        |
| 23043  | Liberty Mut Ins Co               | 175 Berkeley Street          | Boston        | MA    | 02117      | 617-357-9500-43660 | \$ 1,249,037                                 | 0.79%                                        |
| 26980  | Royal Ins Co Of Amer             | 3144                         | Naperville    | IL    | 60566      | 704-522-2914       | \$ 1,246,741                                 | 0.78%                                        |

# Division of Insurance

## Line of Business:

### Commercial Auto Physical Damage

| NAIC # | Company Name                     | Address                                 | City             | State | ZIP        | Telephone         | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|----------------------------------|-----------------------------------------|------------------|-------|------------|-------------------|----------------------------------------------|----------------------------------------------|
| 24775  | St Paul Guardian Ins Co          | 385 Washington Street                   | St. Paul         | MN    | 55102      | 651-310-8644      | \$ 1,162,362                                 | 0.73%                                        |
| 21113  | United States Fire Ins Co        | 305 Madison Avenue                      | Morristown       | NJ    | 07960      | 973-490-6822      | \$ 1,145,160                                 | 0.72%                                        |
| 19356  | Maryland Cas Co                  | 1400 American Lane, Tower 1, 19th Floor | Schaumburg       | IL    | 60196-1056 | 847-762-7365      | \$ 1,092,367                                 | 0.69%                                        |
| 19682  | Hartford Fire In Co              | Hartford Plaza                          | Hartford         | CT    | 06115-0000 | 860-547-3935      | \$ 1,073,500                                 | 0.68%                                        |
| 20478  | National Fire Ins Co Of Hartford | CNA PLAZA                               | CHICAGO          | IL    | 60685      | 312-822-1538      | \$ 1,017,784                                 | 0.64%                                        |
| 21350  | Empire Ins Co                    | 45 MAIN STREET, 3RD FLOOR               | BROOKLYN         | NY    | 11201-1021 | 718-422-4380      | \$ 969,513                                   | 0.61%                                        |
| 31325  | Acadia Ins Co                    | P.O. Box 9010                           | Westbrook        | ME    | 04098-5010 | 207-772-4300      | \$ 957,714                                   | 0.60%                                        |
| 16535  | Zurich American Ins Co           | 1400 American Lane, Tower 1, 19th Floor | Schaumburg       | IL    | 60196-1056 | 847-762-7365      | \$ 912,607                                   | 0.57%                                        |
| 20508  | Valley Forge Ins Co              | CNA PLAZA                               | CHICAGO          | IL    | 60685      | 312-822-1538      | \$ 874,793                                   | 0.55%                                        |
| 25887  | US Fidelity & Guaranty Co        | 385 Washington Street                   | St. Paul         | MN    | 55102      | 651-310-8644      | \$ 831,755                                   | 0.52%                                        |
| 10499  | DaimlerChrysler Ins Co           | CIMS:405-26-10, P.O. Box 9217           | Farmington Hills | MI    | 48333-9217 | 248-427-5586      | \$ 791,542                                   | 0.50%                                        |
| 24325  | York Ins Co                      | P.O. Box 518                            | Providence       | RI    | 02901-0518 | 401-453-7132      | \$ 790,251                                   | 0.50%                                        |
| 20613  | American Employers Ins Co        | ONE BEACON STREET                       | BOSTON           | MA    | 02108-3100 | 617-725-6522-     | \$ 774,981                                   | 0.49%                                        |
| 13803  | Farm Family Cas Ins Co           | P.O. Box 656                            | Albany           | NY    | 12201-0656 | 518-431-5040      | \$ 702,313                                   | 0.44%                                        |
| 20281  | Federal Ins Co                   | 15 Mountain View Road, P. O. Box 1615   | Warren           | NJ    | 07061-1615 | 908-903-2525      | \$ 652,661                                   | 0.41%                                        |
| 25666  | Travelers Ind Co Of Amer         | ONE TOWER SQUARE                        | HARTFORD         | CT    | 06183-6014 | 860-277-3966      | \$ 651,031                                   | 0.41%                                        |
| 21970  | OneBeacon Ins Co                 | ONE BEACON STREET                       | BOSTON           | MA    | 02108-3100 | 617-725-6522-0000 | \$ 612,472                                   | 0.39%                                        |
| 10243  | National Continental Ins Co      | 6300 WILSON MILLS ROAD, W33             | MAYFIELD VILLAGE | OH    | 44143-2182 | 440-395-4460      | \$ 593,108                                   | 0.37%                                        |
| 29424  | Hartford Cas Ins Co              | Hartford Plaza                          | Hartford         | CT    | 06115-0000 | 860-547-3935      | \$ 571,894                                   | 0.36%                                        |
| 21180  | Sentry Select Ins Co             | 1800 NORTH POINT DRIVE                  | STEVENS POINT    | WI    | 54481-8020 | 715-346-6000      | \$ 560,391                                   | 0.35%                                        |
| 13331  | American Hardware Mut Ins Co     | 471 East Broad Street                   | Columbus         | OH    | 43215      | 614-225-8331      | \$ 527,060                                   | 0.33%                                        |
| 15067  | Quincy Mut Fire Ins Co           | P.O. Box 9155                           | Quincy           | MA    | 02269-9155 | 617-770-5152      | \$ 504,379                                   | 0.32%                                        |
| 22217  | Gulf Ins Co                      | P.O. Box 131771                         | Dallas           | TX    | 75313-1771 | 972-650-2887      | \$ 487,517                                   | 0.31%                                        |
| 29459  | Twin City Fire Ins Co Co         | Hartford Plaza                          | Hartford         | CT    | 06115-0000 | 860-547-3935      | \$ 467,752                                   | 0.29%                                        |
| 21326  | Empire Fire & Marine Ins Co      | 13810 FNB Parkway                       | Omaha            | NE    | 68154-5202 | 847-762-7365      | \$ 453,349                                   | 0.29%                                        |
| 21172  | Vanliner Ins Co                  | ONE PREMIER DRIVE                       | ST. LOUIS        | MO    | 63026      | 636-349-3985      | \$ 412,590                                   | 0.26%                                        |
| 20494  | Transportation Ins Co            | CNA PLAZA                               | CHICAGO          | IL    | 60685      | 312-822-1538      | \$ 412,044                                   | 0.26%                                        |
| 14206  | Holyoke Mut Ins Co In Salem      | Holyoke Square                          | Salem            | MA    | 01970-6506 | 978-740-2212      | \$ 410,384                                   | 0.26%                                        |
| 23434  | Middlesex Ins Co                 | 1800 NORTH POINT DRIVE                  | STEVENS POINT    | WI    | 54481-8020 | 715-346-6000      | \$ 399,612                                   | 0.25%                                        |
| 25984  | Graphic Arts Mut Ins Co          | Post Office Box 530                     | Utica            | NY    | 13503-0530 | 315-734-2385      | \$ 384,881                                   | 0.24%                                        |
| 19909  | Centennial Ins Co                | 140 BROADWAY                            | NEW YORK         | NY    | 10005-1101 | 973-408-6142      | \$ 381,260                                   | 0.24%                                        |

Division of Insurance

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

2002 Annual Report

## Division of Insurance

### Line of Business:

#### Commercial Auto Physical Damage

| NAIC # | Company Name                      | Address                                 | City          | State | ZIP        | Telephone           | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-----------------------------------|-----------------------------------------|---------------|-------|------------|---------------------|----------------------------------------------|----------------------------------------------|
| 21881  | National Surety Corp              | 233 South Wacker Drive, Suite 2000      | Chicago       | IL    | 60606-6308 | 312-441-6401        | \$ 372,462                                   | 0.23%                                        |
| 20443  | Continental Cas Co                | CNA PLAZA                               | CHICAGO       | IL    | 60685      | 312-822-1538        | \$ 338,554                                   | 0.21%                                        |
| 24589  | American & Foreign Ins Co         | 9300 Arrowpoint Blvd., P. O. Box 1000   | Charlotte     | NC    | 28201-1000 | 704-522-2914        | \$ 325,428                                   | 0.20%                                        |
| 23329  | Merchants Mut Ins Co              | 250 Main Street                         | Buffalo       | NY    | 14240-0903 | (716)849-3333 -3184 | \$ 310,680                                   | 0.20%                                        |
| 19976  | Amica Mut Ins Co                  | P.O. Box 6008                           | Providence    | RI    | 02940-6008 | 800-652-6422        | \$ 302,442                                   | 0.19%                                        |
| 32620  | National Interstate Ins Co        | 3250 Interstate Drive                   | Richfield     | OH    | 44286      | 330-659-8900 -307   | \$ 293,837                                   | 0.18%                                        |
| 10847  | Cumis Ins Society Inc             | P.O. Box 1084                           | Madison       | WI    | 53701      | 608-238-5851 -6092  | \$ 273,878                                   | 0.17%                                        |
| 19410  | Commerce & Industry Ins Co        | 70 PINE STREET                          | NEW YORK,     | NY    | 10270      | 212-770-0705        | \$ 264,020                                   | 0.17%                                        |
| 21458  | Employers Ins of Wausau           | Post Office Box 8017                    | Wausau        | WI    | 54402-8017 | 617-357-9500-43660  | \$ 259,903                                   | 0.16%                                        |
| 18279  | Bankers Standard Ins Co           | 41484                                   | Philadelphia  | PA    | 19101-1484 | 215-640-2324        | \$ 232,939                                   | 0.15%                                        |
| 38369  | Northern Assur Co Of Amer         | ONE BEACON STREET                       | BOSTON        | MA    | 02108-3100 | 617-725-6522-       | \$ 224,196                                   | 0.14%                                        |
| 26042  | Wausau Underwriters Ins Co        | Post Office Box 8017                    | Wausau        | WI    | 54402-8017 | 617-357-9500-43660  | \$ 199,696                                   | 0.13%                                        |
| 21857  | American Ins Co                   | 777 San Marin Drive                     | Novato        | CA    | 94998      | 415-899-3033        | \$ 189,610                                   | 0.12%                                        |
| 21415  | Employers Mut Cas Co              | P. O. BOX 712                           | DES MOINES    | IA    | 50303-0712 | 515-280-2789        | \$ 188,846                                   | 0.12%                                        |
| 23841  | New Hampshire Ins Co              | 70 PINE STREET                          | NEW YORK,     | NY    | 10270      | 212-770-0705        | \$ 172,162                                   | 0.11%                                        |
| 18058  | Philadelphia Ind Ins Co           | ONE BALA PLAZA, SUITE 100               | BALA CYNWYD   | PA    | 19004      | 610-617-7900-7084   | \$ 162,076                                   | 0.10%                                        |
| 24988  | Sentry Ins A Mut Co               | 1800 NORTH POINT DRIVE                  | STEVENS POINT | WI    | 54481-8020 | 715-346-6000        | \$ 160,071                                   | 0.10%                                        |
| 24147  | Old Republic Ins Co               | PO Box 789                              | Greensburg    | PA    | 15601-0789 | 724-834-5000-5406   | \$ 149,445                                   | 0.09%                                        |
| 26344  | Great American Assur Co           | 580 Walnut Street                       | Cincinnati    | OH    | 45202      | 513-369-5092        | \$ 137,341                                   | 0.09%                                        |
| 12475  | Republic-Franklin Ins Co          | Post Office Box 530                     | Utica         | NY    | 13503-0530 | 315-734-2385        | \$ 132,425                                   | 0.08%                                        |
| 22322  | Greenwich Ins Co                  | Seaview House, 70 Seaview Avenue        | Stamford      | CT    | 06902-6040 | 203-964-5221        | \$ 122,354                                   | 0.08%                                        |
| 22136  | Great American Ins Co of NY       | 580 Walnut Street                       | Cincinnati    | OH    | 45202      | 513-369-5092        | \$ 105,576                                   | 0.07%                                        |
| 20648  | Employers Fire Ins Co             | ONE BEACON STREET                       | BOSTON        | MA    | 02108-3100 | 617-725-6522-       | \$ 103,325                                   | 0.07%                                        |
| 10205  | Mountain Valley Ind Co            | 95 Route 17 South                       | Paramus       | NJ    | 07653-0931 | 201-291-7401        | \$ 102,263                                   | 0.06%                                        |
| 19720  | American Alt Ins Corp             | 5241                                    | PRINCETON     | NJ    | 08543      | 609-243-4599        | \$ 93,425                                    | 0.06%                                        |
| 26247  | American Guaratee & Liability Ins | 1400 American Lane, Tower I, 19th Floor | Schaumburg    | IL    | 60196-1056 | 847-762-7365        | \$ 88,848                                    | 0.06%                                        |
| 24791  | St Paul Mercury Ins Co            | 385 Washington Street                   | St. Paul      | MN    | 55102      | 651-310-8644        | \$ 87,410                                    | 0.06%                                        |
| 13935  | Federated Mut Ins Co              | 121 East Park Square                    | Owatonna      | MN    | 55060      | 507-444-7133        | \$ 84,628                                    | 0.05%                                        |
| 13943  | Fitchburg Mut Ins Co              | 781 Main Street                         | Fitchburg     | MA    | 01420      | 978-345-7516        | \$ 81,769                                    | 0.05%                                        |
| 12904  | Br                                | 230 Park Avenue                         | New York      | NY    | 10169-0005 | 212-297-6600-6687   | \$ 80,045                                    | 0.05%                                        |
| 11126  | Sompo Japan Ins Co of Amer        | 43RD FLOOR                              | NEW YORK      | NY    | 10281-1058 | 212-416-1311        | \$ 74,517                                    | 0.05%                                        |

## Division of Insurance

Line of Business:

Commercial Auto Physical Damage

| NAIC # | Company Name                        | Address                               | City            | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-------------------------------------|---------------------------------------|-----------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 25178  | State Farm Mut Auto Ins Co          | One State Farm Plaza                  | Bloomington     | IL    | 61710      | 309-766-6714       | \$ 68,924                                    | 0.04%                                        |
| 26069  | Wausau Business Ins Co              | Post Office Box 8017                  | Wausau          | WI    | 54402-8017 | 617-357-9500-43660 | \$ 65,124                                    | 0.04%                                        |
| 25879  | Underwriters                        | 385 Washington Street                 | St. Paul        | MN    | 55102      | 651-310-8644       | \$ 64,817                                    | 0.04%                                        |
| 24066  | American Fire & Cas Co              | 9450 Seward Road                      | Fairfield       | OH    | 45014      | 513-603-2245       | \$ 61,125                                    | 0.04%                                        |
| 24074  | Ohio Cas Ins Co                     | 9450 Seward Road                      | Fairfield       | OH    | 45014      | 513-603-2245       | \$ 61,123                                    | 0.04%                                        |
| 19445  | National Union Fire Ins Co Of Pitts | 70 PINE STREET                        | NEW YORK        | NY    | 10270      | 212-770-0705       | \$ 58,687                                    | 0.04%                                        |
| 22748  | Pacific Employers Ins Co            | 1601 Chestnut Street, P.O. BOX 41484  | Philadelphia    | PA    | 19191-1484 | 215-649-2324       | \$ 53,721                                    | 0.03%                                        |
| 20362  | Amer                                | 4602                                  | Warren          | NJ    | 07059-4602 | 908-604-2833       | \$ 50,699                                    | 0.03%                                        |
| 19895  | Atlantic Mut Ins Co                 | 140 BROADWAY                          | NEW YORK        | NY    | 10005-1101 | 973-408-6142       | \$ 47,707                                    | 0.03%                                        |
| 24600  | Globe Ind Co                        | 9300 Arrowpoint Blvd., P. O. Box 1000 | Charlotte       | NC    | 28201-1000 | 704-522-2914       | \$ 45,211                                    | 0.03%                                        |
| 26433  | Harco Natl Ins Co                   | P.O. Box 68309                        | Sehaumburg      | IL    | 60168-0309 | 847-321-4974-      | \$ 45,081                                    | 0.03%                                        |
| 12866  | THE Ins Co                          | P.O. BOX 67008                        | TREASURE ISLAND | FL    | 33736-7008 | 727-367-6900-202   | \$ 44,355                                    | 0.03%                                        |
| 24503  | Blue Ridge Ins Co                   | One General Drive                     | Sun Prairie     | WI    | 53596      | 608-825-5718       | \$ 41,655                                    | 0.03%                                        |
| 21873  | Fircmans Fund Ins Co                | 777 San Marin Drive                   | Novato          | CA    | 94998      | 415-899-3033       | \$ 41,088                                    | 0.03%                                        |
| 20303  | Great Northern Ins Co               | 15 Mountain View Road, P.O. Box 1615  | Warren          | NJ    | 07061-1615 | 908-903-2525       | \$ 40,930                                    | 0.03%                                        |
| 24198  | Peerless Ins Co                     | 62 Maple Avenue                       | Keene           | NH    | 03431      | 603-358-4143-      | \$ 37,593                                    | 0.02%                                        |
| 34266  | Frontier Ins Co                     | 195 LAKE LOUISE MARIE ROAD            | ROCK HILL       | NY    | 12775-8000 | 845-796-2100-5069  | \$ 36,170                                    | 0.02%                                        |
| 16691  | Great American Ins Co               | 580 Walnut Street                     | Cincinnati      | OH    | 45202      | 513-369-5092       | \$ 35,739                                    | 0.02%                                        |
| 44393  | West American Ins Co                | 9450 Seward Road                      | Fairfield       | OH    | 45014      | 513-603-2245       | \$ 34,102                                    | 0.02%                                        |
| 26832  | Great American Alliance Ins Co      | 580 Walnut Street                     | Cincinnati      | OH    | 45202      | 513-369-5092       | \$ 31,573                                    | 0.02%                                        |
| 18767  | Church Mut Ins Co                   | P. O. Box 357                         | Merrill         | WI    | 54452      | 715-536-5577-4808  | \$ 30,146                                    | 0.02%                                        |
| 15032  | Guidone Mut Ins Co                  | 1111 ASHWORTH ROAD                    | WEST DES MOINES | IA    | 50265-3538 | 515-267-5748       | \$ 25,490                                    | 0.02%                                        |
| 19704  | American States Ins Co              | SAFECO PLAZA                          | SEATTLE         | WA    | 98185      | 206-545-5000       | \$ 25,279                                    | 0.02%                                        |
| 24678  | Royal Ind Co                        | 9300 Arrowpoint Blvd., P. O. Box 1000 | Charlotte       | NC    | 28201-1000 | 704-522-2914       | \$ 23,696                                    | 0.01%                                        |
| 22357  | Hartford Accid & Ind Co             | Hartford Plaza                        | Hartford        | CT    | 06115-0000 | 860-547-3935       | \$ 22,814                                    | 0.01%                                        |
| 19380  | American Home Assur Co              | 70 PINE STREET                        | NEW YORK        | NY    | 10270      | 212-770-0705       | \$ 18,939                                    | 0.01%                                        |
| 33600  | LM Ins Corp                         | 175 Berkeley Street                   | Boston          | MA    | 02117      | 617-357-9500-43660 | \$ 16,727                                    | 0.01%                                        |
| 34207  | Westport Ins Corp                   | P.O. Box 2991                         | Overland Park   | KS    | 66201-1391 | 913-676-5710       | \$ 15,045                                    | 0.01%                                        |
| 21318  | Coregis Ins Co                      | 525 West Van Buren, Suite 500         | Chicago         | IL    | 60607      | 913-676-6723       | \$ 15,033                                    | 0.01%                                        |
| 25682  | Travelers Ind Co Of CT              | ONE TOWER SQUARE                      | HARTFORD        | CT    | 06183-6014 | 860-277-3966       | \$ 14,725                                    | 0.01%                                        |
| 24740  | Safeco Ins Co Of Amer               | SAFECO PLAZA                          | SEATTLE         | WA    | 98185      | 206-545-5000       | \$ 12,622                                    | 0.01%                                        |

Division of Insurance

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

2002 Annual Report

## Division of Insurance

Line of Business:

Commercial Auto Physical Damage

| NAIC # | Company Name                    | Address                               | City             | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|---------------------------------|---------------------------------------|------------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 22667  | Ace American Ins Co             | 41484                                 | Philadelphia     | PA    | 19101-1484 | 215-640-2324       | \$ 12,565                                    | 0.01%                                        |
| 24732  | General Ins Co Of Amer          | SAFECO PLAZA                          | SEATTLE          | WA    | 98185      | 206-545-5000       | \$ 11,372                                    | 0.01%                                        |
| 24724  | First Natl Ins Co Of Amer       | SAFECO PLAZA                          | SEATTLE          | WA    | 98185      | 206-545-5000       | \$ 11,268                                    | 0.01%                                        |
| 21962  | Pennsylvania General Ins Co     | ONE BEACON STREET                     | BOSTON           | MA    | 02108-3100 | 617-725-6522-      | \$ 11,002                                    | 0.01%                                        |
| 24171  | Netherlands Ins Co The          | 62 Maple Avenue                       | Keene            | NH    | 03431      | 603-358-4143-      | \$ 10,861                                    | 0.01%                                        |
| 26522  | Mount Vernon Fire Ins Co        | 190 South Warner Road, P.O. Box 6700  | Wayne            | PA    | 19087-2191 | 610-225-2212       | \$ 7,211                                     | 0.00%                                        |
| 22527  | Home Ins Co                     | 59 Maiden Lane 5th Floor              | New York         | NY    | 10038-4502 | 212-530-7164       | \$ 5,774                                     | 0.00%                                        |
| 10677  | Cincinnati Ins Co               | P.O. BOX 145496                       | CINCINNATI       | OH    | 45250-5496 | 513-870-2604       | \$ 5,630                                     | 0.00%                                        |
| 33588  | First Liberty Ins Corp          | 175 Berkeley Street                   | Boston           | MA    | 02117      | 617-357-9500-43660 | \$ 4,795                                     | 0.00%                                        |
| 24694  | Safeguard Ins Co                | 9300 Arrowpoint Blvd., P. O. Box 1000 | Charlotte        | NC    | 28201-1000 | 704-522-2914       | \$ 4,430                                     | 0.00%                                        |
| 22837  | Interstate Ind Co               | 55 East Monroe Street                 | Chicago          | IL    | 60603      | 415-899-3033       | \$ 4,217                                     | 0.00%                                        |
| 35696  | Harleysville Preferred Ins Co   | 355 Maple Avenue                      | Harleysville     | PA    | 19438-2297 | 215-256-5000       | \$ 3,467                                     | 0.00%                                        |
| 11045  | Excelsior Ins Co                | 62 Maple Avenue                       | Keene            | NH    | 03431      | 603-358-4143-      | \$ 2,098                                     | 0.00%                                        |
| 26077  | Lancer Ins Co                   | 370 West Park Avenue                  | Long Beach       | NY    | 11561-3245 | 516-431-4441-3254  | \$ 2,000                                     | 0.00%                                        |
| 44784  | Fairfield Ins Co                | 10350                                 | STAMFORD         | CT    | 06904-2350 | 203-328-6461       | \$ 1,723                                     | 0.00%                                        |
| 37257  | Insurance Corp Of Hannover      | 333 South Hope Street, Suite 2400     | Los Angeles      | CA    | 90071      | 213-613-0108-1403  | \$ 1,374                                     | 0.00%                                        |
| 21865  | Associated Ind Corp             | 777 San Marin Drive                   | Novato           | CA    | 94998      | 415-899-3033       | \$ 903                                       | 0.00%                                        |
| 21105  | North River Ins Co              | 305 Madison Avenue                    | Morristown       | NJ    | 07960      | 973-490-6822       | \$ 884                                       | 0.00%                                        |
| 22977  | Lumbermens Mut Cas Co           | 1 Kemper Drive                        | Long Grove       | IL    | 60049-0001 | 847-320-4509       | \$ 575                                       | 0.00%                                        |
| 25534  | TIG Ins Co                      | P.O. Box 152870                       | Irving           | TX    | 75015      | 972-831-6504       | \$ 500                                       | 0.00%                                        |
| 20702  | Ace Fire Underwriters Ins Co    | 41484                                 | Philadelphia     | PA    | 19101-1484 | 215-640-2324       | \$ 468                                       | 0.00%                                        |
| 20346  | Pacific Ind Co                  | 15 Mountain View Road, P.O. Box 1615  | Warren           | NJ    | 07061-1615 | 908-903-2525       | \$ 464                                       | 0.00%                                        |
| 21121  | Westchester Fire Ins Co         | 41484                                 | PHILADELPHIA     | PA    | 19101-1484 | 215-640-2324       | \$ 188                                       | 0.00%                                        |
| 24260  | Progressive Cas Ins Co          | 6300 WILSON MILLS ROAD, W33           | MAYFIELD VILLAGE | OH    | 44143-2182 | 440-395-4460       | \$ 153                                       | 0.00%                                        |
| 22187  | Greater NY Mut Ins Co           | 200 Madison Avenue                    | New York         | NY    | 10016-3903 | 212-683-9700-211   | \$ 137                                       | 0.00%                                        |
| 20532  | Clarendon Natl Ins Co           | 1177 AVENUE OF THE AMERICAS           | NEW YORK         | NY    | 10036      | 212-805-9700       | \$ 135                                       | 0.00%                                        |
| 14990  | Pennsylvania Ntl Mut Cas Ins Co | P. O. Box 2361                        | Harrisburg       | PA    | 17105-2361 | 717-255-6316       | \$ 112                                       | 0.00%                                        |
| 14435  | Lumber Mut Ins Co               | One Speen Street, P.O. Box 9165       | Framingham       | MA    | 01701-9165 | 508-620-9575-4617  | \$ 55                                        | 0.00%                                        |
| 17000  | Arbella Mut Ins Co              | 1100 Crown Colony Drive               | Quincy           | MA    | 02269-9103 | 617-328-2936       | \$ (126)                                     | 0.00%                                        |
| 37885  | XL Specialty Ins Co             | Seaview House, 70 Seaview Avenue      | Stamford         | CT    | 60173-2231 | 203-964-5221       | \$ (132)                                     | 0.00%                                        |
| 21849  | American Automobile Ins Co      | 777 San Marin Drive                   | Novato           | CA    | 94998      | 415-899-3033       | \$ (414)                                     | 0.00%                                        |

## Division of Insurance

Line of Business:

Commercial Auto Physical Damage

| NAIC # | Company Name                    | Address                                 | City       | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|---------------------------------|-----------------------------------------|------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 23809  | Granite State Ins Co            | 70 PINE STREET                          | NEW YORK   | NY    | 10270      | 212-770-0705       | \$ (896)                                     | 0.00%                                        |
| 43702  | North American Lumber Ins Co    | One Speen Street, P.O. Box 9165         | Framingham | MA    | 01701-9165 | 508-620-9575-4617  | \$ (1,290)                                   | 0.00%                                        |
| 21261  | Electric Ins Co                 | 152 Conant Street, PO Box 1029          | Beverly    | MA    | 01915-0729 | 978-524-5367       | \$ (1,807)                                   | 0.00%                                        |
| 18139  | Peak Prop & Cas Ins Corp        | 9300 Arrowpoint Boulevard, PO Box 1000  | Charlotte  | NC    | 28201-1000 | 704-522-2914       | \$ (2,912)                                   | 0.00%                                        |
| 19429  | Insurance Co Of The State Of PA | 70 PINE STREET                          | NEW YORK   | NY    | 10270      | 212-770-0705       | \$ (3,858)                                   | 0.00%                                        |
| 38601  | MIC Prop & Cas Ins Corp         | 300 GALLERIA OFFICENTRE                 | SOUTHFIELD | MI    | 48034      | 248-263-6936       | \$ (11,152)                                  | -0.01%                                       |
| 42404  | Liberty Ins Corp                | 175 Berkeley Street                     | Boston     | MA    | 02117      | 617-357-9500-43660 | \$ (17,083)                                  | -0.01%                                       |
| 40142  | American Zurich Ins Co          | 1400 American Lane, Tower I, 19th Floor | Schaumburg | IL    | 60196-1056 | 847-762-7365       | \$ (21,535)                                  | -0.01%                                       |
| 21130  | Seaco Ins Co                    | One Speen Street, P.O. Box 9165         | Framingham | MA    | 01701-9165 | 508-620-9575-4617  | \$ (54,119)                                  | -0.03%                                       |
|        |                                 |                                         |            |       |            |                    | \$ 158,915,648                               |                                              |

***MASSACHUSETTS  
DIRECT PREMIUM WRITTEN  
FOR COMPANIES  
COMMERCIAL MULTI-PERIL***

**Division of Insurance**  
Line of Business:  
Commercial Multiple Peril (liability portion)

| NAIC # | Company Name                     | Address                               | City          | State | ZIP        | Telephone         | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|----------------------------------|---------------------------------------|---------------|-------|------------|-------------------|----------------------------------------------|----------------------------------------------|
| 25674  | Travelers Ind Co Of IL           | 215 SHUMAN BOULEVARD                  | NAPERVILLE    | IL    | 60563      | 860-277-3966      | \$ 15,164,086                                | 4.56%                                        |
| 22306  | Massachusetts Bay Ins Co         | 440 Lincoln St                        | WORCESTER     | MA    | 01653      | 508-853-7200-4476 | \$ 14,171,213                                | 4.27%                                        |
| 31325  | Acadia Ins Co                    | P.O. Box 9010                         | Westbrook     | ME    | 04098-5010 | 207-772-4300      | \$ 12,718,656                                | 3.83%                                        |
| 25615  | Charter Oak Fire Ins Co          | ONE TOWER SQUARE                      | HARTFORD      | CT    | 06183-6014 | 860-277-3966      | \$ 12,690,533                                | 3.82%                                        |
| 25682  | Travelers Ind Co Of CT           | ONE TOWER SQUARE                      | HARTFORD      | CT    | 06183-6014 | 860-277-3966      | \$ 12,105,459                                | 3.64%                                        |
| 20621  | OneBeacon America Ins Co         | ONE BEACON STREET                     | BOSTON        | MA    | 02108-3100 | 617-725-6522-     | \$ 10,738,773                                | 3.23%                                        |
| 26182  | Harleysville Worcester Ins Co    | 120 Front Street, Suite 500           | Worcester     | MA    | 01608-1408 | 315-782-1160 -224 | \$ 9,199,448                                 | 2.77%                                        |
| 20281  | Federal Ins Co                   | 15 Mountain View Road, P. O. Box 1615 | Warren        | NJ    | 07061-1615 | 908-903-2525      | \$ 9,041,573                                 | 2.72%                                        |
| 21121  | Westchester Fire Ins Co          | 1601 CHESTNUT STREET, P.O. BOX 41484  | PHILADELPHIA  | PA    | 19101-1484 | 215-640-2324      | \$ 7,783,930                                 | 2.34%                                        |
| 25666  | Travelers Ind Co Of Amer         | ONE TOWER SQUARE                      | HARTFORD      | CT    | 06183-6014 | 860-277-3966      | \$ 7,664,590                                 | 2.31%                                        |
| 25658  | Travelers Ind Co                 | ONE TOWER SQUARE                      | HARTFORD      | CT    | 06183-6014 | 860-277-3966      | \$ 7,270,988                                 | 2.19%                                        |
| 20486  | Transcontinental Ins Co          | CNA PLAZA                             | CHICAGO       | IL    | 60685      | 312-822-1538      | \$ 7,095,414                                 | 2.14%                                        |
| 14788  | Natl Grange Mut Ins Co           | 55 WEST STREET                        | KEENE         | NH    | 03431      | 603-358-1225      | \$ 6,638,660                                 | 2.00%                                        |
| 19682  | Hartford Fire In Co              | Hartford Plaza                        | Hartford      | CT    | 06115-0000 | 860-547-3935      | \$ 6,160,628                                 | 1.85%                                        |
| 26018  | Vermont Mut Ins Co               | P.O. Box 188                          | Montpelier    | VT    | 05601-0188 | 802-223-2341      | \$ 5,941,427                                 | 1.79%                                        |
| 20397  | Vigilant Ins Co                  | 15 Mountain View Road, P.O. Box 1615  | Warren        | NJ    | 07061-1615 | 908-903-2525      | \$ 5,834,949                                 | 1.76%                                        |
| 18058  | Philadelphia Ind Ins Co          | ONE BALA PLAZA, SUITE 100             | BALA CYNWYD   | PA    | 19004      | 610-617-7900-7684 | \$ 5,673,901                                 | 1.71%                                        |
| 20613  | American Employers Ins Co        | ONE BEACON STREET                     | BOSTON        | MA    | 02108-3100 | 617-725-6522-     | \$ 5,476,089                                 | 1.65%                                        |
| 20508  | Valley Forge Ins Co              | CNA PLAZA                             | CHICAGO       | IL    | 60685      | 312-822-1538      | \$ 5,360,379                                 | 1.61%                                        |
| 20427  | American Cas Co Of Reading PA    | CNA PLAZA                             | CHICAGO       | IL    | 60685      | 312-822-1538      | \$ 5,338,977                                 | 1.61%                                        |
| 15067  | Quiney Mut Fire Ins Co           | P.O. Box 9155                         | Quiney        | MA    | 02269-9155 | 617-770-5152      | \$ 5,250,846                                 | 1.58%                                        |
| 22292  | Hanover Ins Co                   | 440 Lincoln Street                    | WORCESTER     | MA    | 01653      | 508-853-7200-4476 | \$ 5,178,003                                 | 1.56%                                        |
| 21970  | OneBeacon Ins Co                 | ONE BEACON STREET                     | BOSTON        | MA    | 02108-3100 | 617-725-6522-0000 | \$ 5,126,495                                 | 1.54%                                        |
| 22918  | American Motorists Ins Co        | 1 Kemper Drive                        | Long Grove    | IL    | 60049-0001 | 847-320-4509      | \$ 5,073,577                                 | 1.53%                                        |
| 20478  | National Fire Ins Co Of Hartford | CNA PLAZA                             | CHICAGO       | IL    | 60685      | 312-822-1538      | \$ 4,825,685                                 | 1.45%                                        |
| 34754  | Commerce Ins Co                  | 211 MAIN STREET                       | WEBSTER       | MA    | 01570-0758 | 508-949-4452      | \$ 4,541,758                                 | 1.37%                                        |
| 19798  | Merrimack Mut Fire Ins Co        | 95 Old River Road                     | Andover       | MA    | 01810-1078 | 978-475-3300-155  | \$ 4,412,263                                 | 1.33%                                        |
| 15059  | Public Service Mut Ins Co        | One Park Avenue                       | New York      | NY    | 10016-5802 | 212-591-9438      | \$ 4,365,318                                 | 1.31%                                        |
| 20494  | Transportation Ins Co            | CNA PLAZA                             | CHICAGO       | IL    | 60685      | 312-822-1538      | \$ 4,161,464                                 | 1.25%                                        |
| 20443  | Continental Cas Co               | CNA PLAZA                             | CHICAGO       | IL    | 60685      | 312-822-1538      | \$ 3,896,800                                 | 1.17%                                        |
| 34207  | Westport Ins Corp                | P.O. Box 2991                         | Overland Park | KS    | 66201-1391 | 913-676-5710      | \$ 3,795,500                                 | 1.14%                                        |

Division of Insurance

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

2002 Annual Report

## Division of Insurance

### Line of Business:

#### Commercial Multiple Peril (liability portion)

| NAIC # | Company Name                      | Address                                 | City         | State | ZIP        | Telephone           | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-----------------------------------|-----------------------------------------|--------------|-------|------------|---------------------|----------------------------------------------|----------------------------------------------|
| 25976  | Utica Mut Ins Co                  | Post Office Box 530                     | Utica        | NY    | 13503-0530 | 315-734-2385        | \$ 3,201,876                                 | 0.96%                                        |
| 25984  | Graphic Arts Mut Ins Co           | Post Office Box 530                     | Utica        | NY    | 13503-0530 | 315-734-2385        | \$ 3,162,792                                 | 0.95%                                        |
| 19895  | Atlantic Mut Ins Co               | 140 BROADWAY                            | NEW YORK     | NY    | 10005-1101 | 973-408-6142        | \$ 3,095,307                                 | 0.93%                                        |
| 19356  | Maryland Cas Co                   | 1400 American Lane, Tower 1, 19th Floor | Schaumburg   | IL    | 60196-1056 | 847-762-7365        | \$ 2,868,307                                 | 0.86%                                        |
| 20648  | Employers Fire Ins Co             | ONE BEACON STREET                       | BOSTON       | MA    | 02108-3100 | 617-725-6522-       | \$ 2,729,413                                 | 0.82%                                        |
| 24589  | American & Foreign Ins Co         | 9300 Arrowpoint Blvd., P. O. Box 1000   | Charlotte    | NC    | 28201-1000 | 704-522-2914        | \$ 2,587,311                                 | 0.78%                                        |
| 22977  | Lumbermens Mut Cas Co             | 1 Kemper Drive                          | Long Grove   | IL    | 60049-0001 | 847-320-4509        | \$ 2,486,690                                 | 0.75%                                        |
| 23965  | Norfolk & Dedham Mut Fire Ins Co  | P. O. Box 9109                          | Dedham       | MA    | 02027-9109 | 781-326-4010-1235   | \$ 2,415,834                                 | 0.73%                                        |
| 34100  | Masswest Ins Co Inc               | One General Drive                       | Sun Prairie  | WI    | 53596      | 608-825-5718        | \$ 2,394,883                                 | 0.72%                                        |
| 24767  | St Paul Fire & Marine Ins Co      | 385 Washington Street                   | St. Paul     | MN    | 55102      | 651-310-8644        | \$ 2,380,336                                 | 0.72%                                        |
| 24422  | Legion Ins Co                     | One Logan Square, Suite 1400            | Philadelphia | PA    | 19103      | 414-225-4516        | \$ 2,169,680                                 | 0.65%                                        |
| 38369  | Northern Assur Co Of Amer         | ONE BEACON STREET                       | BOSTON       | MA    | 02108-3100 | 617-725-6522-       | \$ 2,142,366                                 | 0.64%                                        |
| 29424  | Hartford Cas Ins Co               | Hartford Plaza                          | Hartford     | CT    | 06115-0000 | 860-547-3935        | \$ 2,091,154                                 | 0.63%                                        |
| 23841  | New Hampshire Ins Co              | 70 PINE STREET                          | NEW YORK,    | NY    | 10270      | 212-770-0705        | \$ 2,009,637                                 | 0.60%                                        |
| 39659  | Eastern Cas Ins Co                | 325 DONALD J. LYNCH BOULEVARD           | MARLBOROUGH  | MA    | 1752       | 508-303-1000        | \$ 1,888,688                                 | 0.57%                                        |
| 30562  | American Manufacturers Mut Ins Co | 1 Kemper Drive                          | Long Grove   | IL    | 60049-0001 | 847-320-4509        | \$ 1,883,911                                 | 0.57%                                        |
| 41360  | Arbella Protection Ins Co         | 1100 Crown Colony Drive                 | Quincy       | MA    | 02269-9103 | 617-328-2936        | \$ 1,829,356                                 | 0.55%                                        |
| 14486  | Co                                | 62 Maple Avenue                         | Keene        | NH    | 17105      | 603-358-4143-       | \$ 1,829,205                                 | 0.55%                                        |
| 14192  | Hingham Mut Fire Ins Co           | 230 Beal Street                         | Hingham      | MA    | 02043      | 781-749-0841 -122   | \$ 1,676,697                                 | 0.50%                                        |
| 23035  | Liberty Mut Fire Ins Co           | 175 Berkeley Street                     | Boston       | MA    | 02117      | 617-357-9500-43660  | \$ 1,642,218                                 | 0.49%                                        |
| 21881  | National Surety Corp              | 233 South Wacker Drive, Suite 2000      | Chicago      | IL    | 60606-6308 | 312-441-6401        | \$ 1,637,010                                 | 0.49%                                        |
| 23337  | Merchants Ins Co Of NH Inc        | 250 Main Street                         | Buffalo      | NY    | 14240-0903 | (716)849-3333 -3184 | \$ 1,625,868                                 | 0.49%                                        |
| 24880  | Fire & Cas Ins Co Of CT           | 9300 Arrowpoint Blvd., PO Box 1000      | Charlotte    | NC    | 28201-1000 | 704-522-2914        | \$ 1,610,008                                 | 0.48%                                        |
| 21857  | American Ins Co                   | 777 San Marin Drive                     | Novato       | CA    | 94998      | 415-899-3033        | \$ 1,583,988                                 | 0.48%                                        |
| 20303  | Great Northern Ins Co             | 15 Mountain View Road, P.O. Box 1615    | Warren       | NJ    | 07061-1615 | 908-903-2525        | \$ 1,534,291                                 | 0.46%                                        |
| 14206  | Holyoke Mut Ins Co In Salem       | Holyoke Square                          | Salem        | MA    | 01970-6506 | 978-740-2212        | \$ 1,499,720                                 | 0.45%                                        |
| 24295  | Providence Washington Ins Co      | P.O. Box 518                            | Providence   | RI    | 02901-0518 | 401-453-7132        | \$ 1,406,681                                 | 0.42%                                        |
| 15024  | Preferred Mut Ins Co              | One Preferred Way                       | New Berlin   | NY    | 13411-1896 | 607-847-6161-1317   | \$ 1,382,147                                 | 0.42%                                        |
| 21105  | North River Ins Co                | 305 Madison Avenue                      | Morristown   | NJ    | 07960      | 973-490-6822        | \$ 1,374,157                                 | 0.41%                                        |
| 25992  | Northern Security Ins Co Inc      | P.O. Box 188                            | Montpelier   | VT    | 05601-0188 | 802-223-2341        | \$ 1,322,092                                 | 0.40%                                        |
| 44393  | West American Ins Co              | 9450 Seward Road                        | Fairfield    | OH    | 45014      | 513-603-2245        | \$ 1,295,335                                 | 0.39%                                        |

## Division of Insurance

### Line of Business:

#### Commercial Multiple Peril (liability portion)

| NAIC # | Company Name                 | Address                                    | City        | State | ZIP        | Telephone           | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|------------------------------|--------------------------------------------|-------------|-------|------------|---------------------|----------------------------------------------|----------------------------------------------|
| 25887  | US Fidelity & Guaranty Co    | 385 Washington Street                      | St. Paul    | MN    | 55102      | 651-310-8644        | \$ 1,267,012                                 | 0.38%                                        |
| 19771  | Cambridge Mut Fire Ins Co    | 95 Old River Road                          | Andover     | MA    | 01810-1078 | 978-475-3300-155    | \$ 1,198,871                                 | 0.36%                                        |
| 20230  | Central Mut Ins Co           | 800 South Washington Street                | Van Wert    | OH    | 45891      | 419-238-5551 -2437  | \$ 1,152,835                                 | 0.35%                                        |
| 29459  | Twin City Fire Ins Co Co     | Hartford Plaza                             | Hartford    | CT    | 06115-0000 | 860-547-3935        | \$ 1,137,794                                 | 0.34%                                        |
| 19372  | Northern Ins Co Of NY        | 1400 American Lane, Tower 1, 19th Floor    | Schaumburg  | IL    | 60196-1056 | 847-762-7365        | \$ 1,136,863                                 | 0.34%                                        |
| 14826  | New London City Mut Ins Co   | 101 High Street, P.O. Box 40               | Norwich     | CT    | 06360-0040 | 860-887-3553-4237   | \$ 1,133,753                                 | 0.34%                                        |
| 12475  | Republic-Franklin Ins Co     | Post Office Box 530                        | Utica       | NY    | 13503-0530 | 315-734-2385        | \$ 1,116,417                                 | 0.34%                                        |
| 14923  | Patrons Mut Ins Co Of Ct     | P O BOX 6517                               | GLASTONBURY | CT    | 06033      | 860-633-4678-3314   | \$ 1,113,515                                 | 0.34%                                        |
| 13803  | Farm Family Cas Ins Co       | P.O. Box 656                               | Albany      | NY    | 12201-0656 | 518-431-5040        | \$ 1,033,336                                 | 0.31%                                        |
| 22217  | Gulf Ins Co                  | P.O. Box 131771                            | Dallas      | TX    | 75313-1771 | 972-650-2887        | \$ 999,966                                   | 0.30%                                        |
| 20222  | All Amer Ins Co              | 800 South Washington Street                | Van Wert    | OH    | 45891      | 419-238-5551 -2437  | \$ 996,998                                   | 0.30%                                        |
| 21113  | United States Fire Ins Co    | 305 Madison Avenue                         | Morristown  | NJ    | 07960      | 973-490-6822        | \$ 967,279                                   | 0.29%                                        |
| 26980  | Royal Ins Co Of Amer         | 1240 E. Diehl Rd., Ste 500, P. O. Box 3144 | Naperville  | IL    | 60566      | 704-522-2914        | \$ 952,684                                   | 0.29%                                        |
| 19305  | Assurance Co Of Amer         | 1400 American Lane, Tower 1, 19th Floor    | Sehaumburg  | IL    | 60196-1056 | 847-762-7365        | \$ 915,532                                   | 0.28%                                        |
| 15040  | Providence Mut Fire Ins Co   | P.O. Box 6066                              | Providence  | RI    | 02940-6066 | 401-827-1800-125    | \$ 890,490                                   | 0.27%                                        |
| 19690  | American Economy Ins Co      | SAFECO PLAZA                               | SEATTLE     | WA    | 98185      | 206-545-5000        | \$ 889,121                                   | 0.27%                                        |
| 23329  | Merchants Mut Ins Co         | 250 Main Street                            | Buffalo     | NY    | 14240-0903 | (716)849-3333 -3184 | \$ 869,258                                   | 0.26%                                        |
| 24074  | Ohio Cas Ins Co              | 9450 Seward Road                           | Fairfield   | OH    | 45014      | 513-603-2245        | \$ 863,837                                   | 0.26%                                        |
| 13943  | Fitchburg Mut Ins Co         | 781 Main Street                            | Fitchburg   | MA    | 01420      | 978-345-7516        | \$ 843,000                                   | 0.25%                                        |
| 14931  | Pawtucket Mut Ins Co         | P.O. Box 820                               | Pawtucket   | RI    | 02862-0820 | 401-725-5600 -228   | \$ 841,533                                   | 0.25%                                        |
| 21873  | Firemans Fund Ins Co         | 777 San Marin Drive                        | Novato      | CA    | 94998      | 415-899-3033        | \$ 836,449                                   | 0.25%                                        |
| 25623  | Phoenix Ins Co               | ONE TOWER SQUARE                           | HARTFORD    | CT    | 06183-6014 | 860-277-3966        | \$ 821,706                                   | 0.25%                                        |
| 22136  | Great American Ins Co of NY  | 580 Walnut Street                          | Cincinnati  | OH    | 45202      | 513-369-5092        | \$ 807,772                                   | 0.24%                                        |
| 19704  | American States Ins Co       | SAFECO PLAZA                               | SEATTLE     | WA    | 98185      | 206-545-5000        | \$ 798,629                                   | 0.24%                                        |
| 30104  | Hartford Underwriters Ins Co | Hartford Plaza                             | Hartford    | CT    | 06115-0000 | 860-547-3935        | \$ 725,254                                   | 0.22%                                        |
| 25860  | Union Mut Fire Ins Co        | P.O. BOX 158                               | MONTPELIER  | VT    | 05601      | 802-229-5514-       | \$ 717,187                                   | 0.22%                                        |
| 20346  | Pacific Ind Co               | 15 Mountain View Road, P.O. Box 1615       | Warren      | NJ    | 07061-1615 | 908-903-2525        | \$ 696,521                                   | 0.21%                                        |
| 21962  | Pennsylvania General Ins Co  | ONE BEACON STREET                          | BOSTON      | MA    | 02108-3100 | 617-725-6522-       | \$ 691,832                                   | 0.21%                                        |
| 24066  | American Fire & Cas Co       | 9450 Seward Road                           | Fairfield   | OH    | 45014      | 513-603-2245        | \$ 687,969                                   | 0.21%                                        |
| 39454  | Safety Ins Co                | 20 Custom House Street                     | Boston      | MA    | 02110      | 617-951-0600-4020   | \$ 684,810                                   | 0.21%                                        |
| 24325  | York Ins Co                  | P.O. Box 518                               | Providence  | RI    | 02901-0518 | 401-453-7132        | \$ 628,208                                   | 0.19%                                        |

Division of Insurance

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

## Division of Insurance

Line of Business:

Commercial Multiple Peril (liability portion)

| NAIC # | Company Name                         | Address                                 | City           | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------------------------------|-----------------------------------------|----------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 38970  | Markel Ins Co                        | 4600 Cox Road                           | Glen Allen     | VA    | 23060      | 800-431-1270-7697  | \$ 625,097                                   | 0.19%                                        |
| 25879  | Fidelity & Guaranty Ins Underwriters | 385 Washington Street                   | St. Paul       | MN    | 55102      | 651-310-8644       | \$ 610,311                                   | 0.18%                                        |
| 22195  | Insurance Co Of Greater NY           | 200 Madison Avenue                      | New York       | NY    | 10016-3903 | 212-683-9700-211   | \$ 610,177                                   | 0.18%                                        |
| 24678  | Royal Ind Co                         | 9300 Arrowpoint Blvd., P. O. Box 1000   | Charlotte      | NC    | 28201-1000 | 704-522-2914       | \$ 583,720                                   | 0.18%                                        |
| 35696  | Harleysville Preferred Ins Co        | 355 Maple Avenue                        | Harleysville   | PA    | 19438-2297 | 215-256-5000       | \$ 561,352                                   | 0.17%                                        |
| 16535  | Zurich American Ins Co               | 1400 American Lane, Tower I, 19th Floor | Schaumburg     | IL    | 60196-1056 | 847-762-7365       | \$ 559,826                                   | 0.17%                                        |
| 35386  | Fidelity & Guaranty Ins Co           | 385 Washington Street                   | St. Paul       | MN    | 55102      | 651-310-8644       | \$ 501,216                                   | 0.15%                                        |
| 38237  | American Country Ins Co              | 500 West Madison, Suite 600             | Chicago        | IL    | 60661      | 312-373-4415       | \$ 498,116                                   | 0.15%                                        |
| 23809  | Granite State Ins Co                 | 70 PINE STREET                          | NEW YORK       | NY    | 10270      | 212-770-0705       | \$ 495,196                                   | 0.15%                                        |
| 21849  | American Automobile Ins Co           | 777 San Marin Drive                     | Novato         | CA    | 94998      | 415-899-3033       | \$ 475,556                                   | 0.14%                                        |
| 14982  | Penn Millers Ins Co                  | P.O. BOX P                              | WILKES-BARRE   | PA    | 18773-0016 | 570-822-8111       | \$ 471,292                                   | 0.14%                                        |
| 13978  | Florists Mut Ins Co                  | #1 Horticultural Lane                   | Edwardsville   | IL    | 62025      | 618-655-1813       | \$ 466,697                                   | 0.14%                                        |
| 39306  | Fidelity & Deposit Co Of MD          | 1400 American Lane, Tower I, 19th Floor | Schaumburg     | IL    | 60196-1056 | 847-762-7365       | \$ 465,142                                   | 0.14%                                        |
| 19909  | Centennial Ins Co                    | 140 BROADWAY                            | NEW YORK       | NY    | 10005-1101 | 973-408-6142       | \$ 424,715                                   | 0.13%                                        |
| 21318  | Coregis Ins Co                       | 525 West Van Buren, Suite 500           | Chicago        | IL    | 60607      | 913-676-6723       | \$ 411,552                                   | 0.12%                                        |
| 12866  | THE Ins Co                           | P.O. BOX 67008                          | ISLAND         | FL    | 33736-7008 | 727-367-6900-202   | \$ 409,728                                   | 0.12%                                        |
| 22187  | Greater NY Mut Ins Co                | 200 Madison Avenue                      | New York       | NY    | 10016-3903 | 212-683-9700-211   | \$ 406,508                                   | 0.12%                                        |
| 23043  | Liberty Mut Ins Co                   | 175 Berkeley Street                     | Boston         | MA    | 02117      | 617-357-9500-43660 | \$ 391,269                                   | 0.12%                                        |
| 31534  | Citizens Ins Co Of Amer              | 645 W. GRAND RIVER AVE.                 | HOWELL         | MI    | 48843      | 508-853-7200-4476  | \$ 389,623                                   | 0.12%                                        |
| 10936  | Seneca Ins Co Inc                    | 160 Water Street                        | New York       | NY    | 10038-4922 | 212-344-3000       | \$ 379,076                                   | 0.11%                                        |
| 25534  | TIG Ins Co                           | P.O. Box 152870                         | Irving         | TX    | 75015      | 972-831-6504       | \$ 359,756                                   | 0.11%                                        |
| 22667  | Acc American Ins Co                  | 1601 CHESTNUT STREET, P.O. BOX 41484    | Philadelphia   | PA    | 19101-1484 | 215-640-2324       | \$ 349,703                                   | 0.11%                                        |
| 10847  | Cumis Ins Society Inc                | P.O. Box 1084                           | Madison        | WI    | 53701      | 608-238-5851 -6092 | \$ 339,271                                   | 0.10%                                        |
| 26344  | Great American Assur Co              | 580 Walnut Street                       | Cincinnati     | OH    | 45202      | 513-369-5092       | \$ 332,749                                   | 0.10%                                        |
| 26921  | Everest Reins Co                     | P.O. Box 830                            | Liberty Corner | NJ    | 07938-0830 | 908-604-3359       | \$ 329,556                                   | 0.10%                                        |
| 16691  | Great American Ins Co                | 580 Walnut Street                       | Cincinnati     | OH    | 45202      | 513-369-5092       | \$ 314,141                                   | 0.09%                                        |
| 19720  | American Alt Ins Corp                | 555 COLLEGE ROAD EAST - P.O. BOX 5241   | PRINCETON      | NJ    | 08543      | 609-243-4599       | \$ 274,972                                   | 0.08%                                        |
| 24503  | Blue Ridge Ins Co                    | One General Drive                       | Sun Prairie    | WI    | 53596      | 608-825-5718       | \$ 272,606                                   | 0.08%                                        |
| 26042  | Wausau Underwriters Ins Co           | Post Office Box 8017                    | Wausau         | WI    | 54402-8017 | 617-357-9500-43660 | \$ 256,824                                   | 0.08%                                        |
| 24740  | Safeco Ins Co Of Amer                | SAFECO PLAZA                            | SEATTLE        | WA    | 98185      | 206-545-5000       | \$ 252,811                                   | 0.08%                                        |
| 26069  | Wausau Business Ins Co               | Post Office Box 8017                    | Wausau         | WI    | 54402-8017 | 617-357-9500-43660 | \$ 235,811                                   | 0.07%                                        |

## Division of Insurance

Line of Business:

### Commercial Multiple Peril (liability portion)

| NAIC # | Company Name                       | Address                                  | City          | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|------------------------------------|------------------------------------------|---------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 15032  | Guideone Mut Ins Co                | 1111 ASHWORTH ROAD                       | MOINES        | IA    | 50265-3538 | 515-267-5748       | \$ 235,745                                   | 0.07%                                        |
| 24732  | General Ins Co Of Amer             | SAFECO PLAZA                             | SEATTLE       | WA    | 98185      | 206-545-5000       | \$ 232,532                                   | 0.07%                                        |
| 18767  | Church Mut Ins Co                  | P. O. Box 357                            | Merrill       | WI    | 54452      | 715-536-5577-4808  | \$ 221,187                                   | 0.07%                                        |
| 23175  | Phenix Mut Fire Ins Co             | P.O. BOX 900                             | CONCORD       | NH    | 03302-0900 | 603-225-2773 -2902 | \$ 217,003                                   | 0.07%                                        |
| 12904  | Br                                 | 230 Park Avenue                          | New York      | NY    | 10169-0005 | 212-297-6600-6687  | \$ 213,309                                   | 0.06%                                        |
| 23167  | Manufacturers & Mchnts Mut Ins Co  | P.O. BOX 900                             | CONCORD       | NH    | 03302-0900 | 603-225-2773 -2902 | \$ 204,024                                   | 0.06%                                        |
| 24600  | Globc Ind Co                       | 9300 Arrowpoint Blvd., P. O. Box 1000    | Charlottc     | NC    | 28201-1000 | 704-522-2914       | \$ 198,741                                   | 0.06%                                        |
| 13706  | Dorchester Mut Fire Ins Co         | P. O. Box 9109                           | Dedham        | MA    | 02027-9109 | 781-326-4010-1235  | \$ 193,399                                   | 0.06%                                        |
| 25852  | New England Guaranty Ins Co Inc    | P.O. BOX 158                             | MONTPELIER    | VT    | 05601-0158 | 802-229-5514-      | \$ 191,098                                   | 0.06%                                        |
| 44784  | Fairfield Ins Co                   | 695 EAST MAIN STREET; P.O. BOX 10350     | STAMFORD      | CT    | 06904-2350 | 203-328-6461       | \$ 184,116                                   | 0.06%                                        |
| 37052  | Regis Ins Co                       | P.O. Box 686                             | Southeastern  | PA    | 19399      | 610-647-1280       | \$ 180,177                                   | 0.05%                                        |
| 31089  | Republic Western Ins Co            | 2721 NORTH CENTRAL AVENUE                | PHOENIX       | AZ    | 85004-1163 | 602-263-6755       | \$ 175,299                                   | 0.05%                                        |
| 42404  | Liberty Ins Corp                   | 175 Berkeley Street                      | Boston        | MA    | 02117      | 617-357-9500-43660 | \$ 172,691                                   | 0.05%                                        |
| 24198  | Peerless Ins Co                    | 62 Maple Avenue                          | Kccnc         | NH    | 03431      | 603-358-4143-      | \$ 171,449                                   | 0.05%                                        |
| 24872  | Connecticut Ind Co                 | 9300 Arrowpoint Blvd. PO Box 1000        | Charlottc     | NC    | 28201-1000 | 704-522-2914       | \$ 157,664                                   | 0.05%                                        |
| 20362  | Amer                               | 15 Independence Boulevard, P.O. Box 4602 | Warren        | NJ    | 07059-4602 | 908-604-2833       | \$ 143,730                                   | 0.04%                                        |
| 25518  | TIG Premier Ins Co                 | P.O. Box 152870                          | Irving        | TX    | 75015      | 972-831-6504       | \$ 142,486                                   | 0.04%                                        |
| 10205  | Mountain Valley Ind Co             | 95 Route 17 South                        | Paramus       | NJ    | 07653-0931 | 201-291-7401       | \$ 140,102                                   | 0.04%                                        |
| 24988  | Sentry Ins A Mut Co                | 1800 NORTH POINT DRIVE                   | STEVENS POINT | WI    | 54481-8020 | 715-346-6000       | \$ 138,438                                   | 0.04%                                        |
| 10669  | Church Ins Co                      | 445 Fifth Avenue                         | New York      | NY    | 10016-0109 | 212-592-1800-648   | \$ 135,116                                   | 0.04%                                        |
| 26832  | Great American Alliance Ins Co     | 580 Walnut Street                        | Cincinnati    | OH    | 45202      | 513-369-5092       | \$ 125,622                                   | 0.04%                                        |
| 14354  | Jewelers Mut Ins Co                | P. O. Box 468                            | Ncenah        | WI    | 54957-0468 | 920-725-4326-2346  | \$ 113,287                                   | 0.03%                                        |
| 21130  | Seaco Ins Co                       | Onc Speen Street, P.O. Box 9165          | Framingham    | MA    | 01701-9165 | 508-620-9575-4617  | \$ 108,535                                   | 0.03%                                        |
| 13331  | American Hardware Mut Ins Co       | 471 East Broad Street                    | Columbus      | OH    | 43215      | 614-225-8331       | \$ 105,970                                   | 0.03%                                        |
| 34266  | Frontier Ins Co                    | 195 LAKE LOUISE MARIE ROAD               | ROCK HILL     | NY    | 12775-8000 | 845-796-2100-5069  | \$ 101,228                                   | 0.03%                                        |
| 10677  | Cincinnati Ins Co                  | P.O. BOX 145496                          | CINCINNATI    | OH    | 45250-5496 | 513-870-2604       | \$ 90,012                                    | 0.03%                                        |
| 21415  | Employers Mut Cas Co               | P. O. BOX 712                            | DES MOINES    | IA    | 50303-0712 | 515-280-2789       | \$ 70,226                                    | 0.02%                                        |
| 26247  | American Guarantec & Liability Ins | 1400 American Lane, Tower I, 19th Floor  | Schaumburg    | IL    | 60196-1056 | 847-762-7365       | \$ 68,726                                    | 0.02%                                        |
| 24171  | Netherlands Ins Co Thc             | 62 Maple Avenue                          | Keene         | NH    | 03431      | 603-358-4143-      | \$ 56,946                                    | 0.02%                                        |
| 20702  | Ace Fire Underwriters Ins Co       | 1601 CHESTNUT STREET, P.O. Box 41484     | Philadelphia  | PA    | 19101-1484 | 215-640-2324       | \$ 56,575                                    | 0.02%                                        |
| 24724  | First Natl Ins Co Of Amer          | SAFECO PLAZA                             | SEATTLE       | WA    | 98185      | 206-545-5000       | \$ 55,971                                    | 0.02%                                        |

Division of Insurance

Amounts from December 31, 2001 Annual Statements  
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2002 Annual Report

## Division of Insurance

Line of Business:

Commercial Multiple Peril (liability portion)

| NAIC # | Company Name                     | Address                               | City        | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|----------------------------------|---------------------------------------|-------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 11991  | National Cas Co                  | P.O. Box 4110                         | Scottsdale  | AZ    | 85261-4110 | 480-365-4000-2324  | \$ 55,165                                    | 0.02%                                        |
| 21784  | Firemens Ins Co Of Washington DC | P.O. Box 61038                        | Richmond    | VA    | 23261      | 804-289-3821       | \$ 54,935                                    | 0.02%                                        |
| 43702  | North American Lumber Ins Co     | One Speen Street, P.O. Box 9165       | Framingham  | MA    | 01701-9165 | 508-620-9575-4617  | \$ 49,287                                    | 0.01%                                        |
| 22489  | Highlands Ins Co                 | 275 Phillips Boulevard                | Trenton     | NJ    | 77042-4123 | 713-952-9555-8491  | \$ 48,673                                    | 0.01%                                        |
| 42048  | Diamond State Ins Co             | THREE BALA PLAZA, EAST, SUITE 300     | BALA CYNWYD | PA    | 19004      | 610-664-1500       | \$ 46,534                                    | 0.01%                                        |
| 13714  | Pharmacists Mut Ins Co           | PO BOX 370                            | ALGONA      | IA    | 50511      | 515-295-2461-255   | \$ 43,145                                    | 0.01%                                        |
| 23469  | American Modern Home Ins Co      | P.O. Box 5323                         | Cincinnati  | OH    | 45201-5323 | 800-543-2644 -5289 | \$ 41,626                                    | 0.01%                                        |
| 22357  | Hartford Accid & Ind Co          | Hartford Plaza                        | Hartford    | CT    | 06115-0000 | 860-547-3935       | \$ 35,512                                    | 0.01%                                        |
| 20524  | Specialty Natl Ins Co            | 7501 E. McCormick Pkwy                | Scottsdale  | AZ    | 85258      | 847-320-4509       | \$ 33,497                                    | 0.01%                                        |
| 40134  | Potomac Ins Co Of IL             | ONE BEACON STREET                     | BOSTON      | MA    | 02108-3100 | 617-725-6522-      | \$ 28,377                                    | 0.01%                                        |
| 20532  | Clarendon Natl Ins Co            | 1177 AVENUE OF THE AMERICAS           | NEW YORK    | NY    | 10036      | 212-805-9700       | \$ 23,010                                    | 0.01%                                        |
| 19380  | American Home Assur Co           | 70 PINE STREET                        | NEW YORK    | NY    | 10270      | 212-770-0705       | \$ 21,810                                    | 0.01%                                        |
| 13056  | RLI Ins Co                       | 9025 N. Lindbergh Drive               | Peoria      | IL    | 61615      | 309-692-1000-5357  | \$ 21,612                                    | 0.01%                                        |
| 24694  | Safeguard Ins Co                 | 9300 Arrowpoint Blvd., P. O. Box 1000 | Charlotte   | NC    | 28201-1000 | 704-522-2914       | \$ 19,485                                    | 0.01%                                        |
| 15679  | National Fire & Ind Exch         | P O BOX 39903                         | ST. LOUIS   | MO    | 63139      | 314-832-1118 -319  | \$ 18,374                                    | 0.01%                                        |
| 19410  | Commerce & Industry Ins Co       | 70 PINE STREET                        | NEW YORK,   | NY    | 10270      | 212-770-0705       | \$ 16,590                                    | 0.00%                                        |
| 37478  | Hartford Ins Co Of The Midwest   | Hartford Plaza                        | Hartford    | CT    | 06115-0000 | 860-547-3935       | \$ 15,090                                    | 0.00%                                        |
| 12262  | C                                | P.O. Box 3031                         | Blue Bell   | PA    | 19422-0754 | 610-397-5094       | \$ 14,647                                    | 0.00%                                        |
| 21865  | Associated Ind Corp              | 777 San Marin Drive                   | Novato      | CA    | 94998      | 415-899-3033       | \$ 14,352                                    | 0.00%                                        |
| 18910  | American Protection Ins Co       | I Kemper Drive                        | Long Grove  | IL    | 60049-0001 | 847-320-4509       | \$ 14,157                                    | 0.00%                                        |
| 13935  | Federated Mut Ins Co             | 121 East Park Square                  | Owatonna    | MN    | 55060      | 507-444-7133       | \$ 14,018                                    | 0.00%                                        |
| 36463  | Discover Prop & Cas Ins Co       | 385 Washington Street                 | St. Paul    | MN    | 55102      | 651-310-8644       | \$ 13,392                                    | 0.00%                                        |
| 11045  | Excelsior Ins Co                 | 62 Maple Avenue                       | Keene       | NH    | 03431      | 603-358-4143-      | \$ 13,368                                    | 0.00%                                        |
| 15105  | Safety Natl Cas Corp             | 2043 Woodland Parkway, Suite 200      | St. Louis   | MO    | 63146      | 314-995-5300 -316  | \$ 12,806                                    | 0.00%                                        |
| 25496  | TIG Ind Co                       | P.O. Box 152870                       | Irving      | TX    | 75015      | 972-831-6504       | \$ 12,308                                    | 0.00%                                        |
| 23795  | American Intl Pacific Ins        | 70 PINE STREET                        | NEW YORK    | NY    | 10270      | 212-770-0705       | \$ 11,690                                    | 0.00%                                        |
| 23973  | West Newbury Mut Fire Ins Co     | P. O. box 9109                        | Dedham      | MA    | 02027-9109 | 781-326-4010-1235  | \$ 11,291                                    | 0.00%                                        |
| 11126  | Sompo Japan Ins Co of Amer       | FLOOR                                 | NEW YORK    | NY    | 10281-1058 | 212-416-1311       | \$ 10,559                                    | 0.00%                                        |
| 22322  | Greenwich Ins Co                 | Seaview House, 70 Seaview Avenue      | Stamford    | CT    | 06902-6040 | 203-964-5221       | \$ 10,434                                    | 0.00%                                        |
| 33618  | Safety Ind Ins Co                | 20 Custom House Street                | Boston      | MA    | 02110      | 617-951-0600-4020  | \$ 10,110                                    | 0.00%                                        |
| 25143  | State Farm Fire And Cas Co       | One State Farm Plaza                  | Bloomington | IL    | 61710      | 309-766-6714       | \$ 8,413                                     | 0.00%                                        |

## Division of Insurance

Line of Business:

Commercial Multiple Peril (liability portion)

| NAIC # | Company Name                        | Address                                           | City                   | State    | ZIP            | Telephone                    | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-------------------------------------|---------------------------------------------------|------------------------|----------|----------------|------------------------------|----------------------------------------------|----------------------------------------------|
| 37893  | Ullico Cas Co                       | 111 Massachusetts Avenue, N. W.<br>70 PINE STREET | Washington<br>NEW YORK | DC<br>NY | 20001<br>10270 | 202-682-6689<br>212-770-0705 | \$ 6,933<br>\$ 6,806                         | 0.00%<br>0.00%                               |
| 19445  | National Union Fire Ins Co Of Pitts | One Speen Street, P.O. Box 9165                   | Framingham             | MA       | 01701-9165     | 508-620-9575-4617            | \$ 6,342                                     | 0.00%                                        |
| 14435  | Lumber Mut Ins Co                   | 1601 CHESTNUT STREET, P.O. Box 41484              | Philadelphia           | PA       | 19101-1484     | 215-640-2324                 | \$ 4,754                                     | 0.00%                                        |
| 22713  | Insurance Co Of North Amer          | 400 PARSON'S POND DRIVE                           | LAKES                  | NJ       | 07417-2600     | 201-847-8600-2869            | \$ 4,230                                     | 0.00%                                        |
| 40436  | Stratford Ins Co                    | One Logan Square, Suite 1400                      | Philadelphia           | PA       | 19103          | 414-225-4516                 | \$ 4,109                                     | 0.00%                                        |
| 19577  | Villanova Ins Co                    | One Liberty Plaza, 53rd Floor                     | New York               | NY       | 10006          | 212-651-6500                 | \$ 3,865                                     | 0.00%                                        |
| 11150  | Arch Ins Co                         | One General Drive                                 | Sun Prairie            | WI       | 53596-0001     | 608-825-5718                 | \$ 3,828                                     | 0.00%                                        |
| 24414  | General Cas Co Of WI                | 1601 CHESTNUT STREET, P.O. BOX 41484              | Philadelphia           | PA       | 19101-1484     | 215-640-2324                 | \$ 3,708                                     | 0.00%                                        |
| 18279  | Bankers Standard Ins Co             | 385 Washington Street                             | St. Paul               | MN       | 55102          | 651-310-8644                 | \$ 2,727                                     | 0.00%                                        |
| 24775  | St Paul Guardian Ins Co             | 385 Washington Street                             | St. Paul               | MN       | 55102          | 651-310-8644                 | \$ 2,505                                     | 0.00%                                        |
| 24791  | St Paul Mercury Ins Co              | 320 - 18th Street                                 | Rock Island            | IL       | 61201-8744     | 309-732-0409                 | \$ 1,782                                     | 0.00%                                        |
| 20095  | Bituminous Cas Corp                 | 238 International Road                            | Burlington             | NC       | 27215          | 336-586-2830                 | \$ 1,633                                     | 0.00%                                        |
| 23620  | Burlington Ins Co                   | One Nationwide Plaza                              | Columbus               | OH       | 43215-2220     | 614-249-1545                 | \$ 1,556                                     | 0.00%                                        |
| 37877  | Nationwide Prop & Cas Ins Co        | PO BOX 64816                                      | ST PAUL                | MN       | 55164-0816     | 651-688-4290                 | \$ 1,203                                     | 0.00%                                        |
| 24031  | Northland Cas Co                    | One General Drive                                 | Sun Prairie            | WI       | 53596-0001     | 608-825-5718                 | \$ 1,186                                     | 0.00%                                        |
| 24449  | Regent Ins Co                       | P. O. Box 2060                                    | Farmington Hills       | MI       | 48333-2060     | 248-615-9000-67968           | \$ 1,032                                     | 0.00%                                        |
| 23396  | Amerisure Mut Ins Co                | Hartford Plaza                                    | Hartford               | CT       | 06115-0000     | 860-547-3935                 | \$ 956                                       | 0.00%                                        |
| 34690  | Property & Cas Ins Co Of Hartford   | One Nationwide Plaza                              | Columbus               | OH       | 43215-2220     | 614-249-1545                 | \$ 934                                       | 0.00%                                        |
| 23787  | Nationwide Mut Ins Co               | 9300 Arrowpoint Blvd. PO Box 1000                 | Charlotte              | NC       | 28201-1000     | 704-522-2914                 | \$ 926                                       | 0.00%                                        |
| 24902  | Security Ins Co Of Hartford         | 1800 NORTH POINT DRIVE                            | STEVENS POINT          | WI       | 54481          | 715-346-6000                 | \$ 701                                       | 0.00%                                        |
| 23442  | Patriot General Ins Co              | P. O. Box 2361                                    | Harrisburg             | PA       | 17105-2361     | 717-255-6316                 | \$ 651                                       | 0.00%                                        |
| 14990  | Pennsylvania Ntl Mut Cas Ins Co     | 175 Berkeley Street                               | Boston                 | MA       | 02117          | 617-357-9500-43660           | \$ 643                                       | 0.00%                                        |
| 33588  | First Liberty Ins Corp              | One State Farm Plaza                              | Bloomington            | IL       | 61710          | 309-766-6714                 | \$ 495                                       | 0.00%                                        |
| 25151  | State Farm General Ins Co           | 777 San Marin Drive                               | Novato                 | CA       | 94998          | 415-899-3033                 | \$ 234                                       | 0.00%                                        |
| 37273  | Firemans Fund Ins Co Of WI          | One Nationwide Plaza                              | Columbus               | OH       | 43215-2220     | 614-249-1545                 | \$ 216                                       | 0.00%                                        |
| 23779  | Nationwide Mut Fire Ins Co          | 1601 CHESTNUT STREET, P.O. Box 41484              | Philadelphia           | PA       | 19101-1484     | 215-640-2324                 | \$ 198                                       | 0.00%                                        |
| 20699  | Acc Prop & Cas Ins Co               | 385 Washington Street                             | St. Paul               | MN       | 55102          | 651-310-8644                 | \$ 90                                        | 0.00%                                        |
| 19224  | Northbrook Prop & Cas Ins Co        | 1800 NORTH POINT DRIVE                            | STEVENS POINT          | WI       | 54481-8020     | 715-346-6000                 | \$ 75                                        | 0.00%                                        |
| 23434  | Middlesex Ins Co                    | Seaview House, 70 Seaview Avenue                  | Stamford               | CT       | 60173-2231     | 203-964-5221                 | \$ 20                                        | 0.00%                                        |
| 37885  | XL Specialty Ins Co                 | 1177 AVENUE OF THE AMERICAS                       | NEW YORK               | NY       | 10036          | 212-805-9700                 | \$ (89)                                      | 0.00%                                        |
| 37303  | Redland Ins Co                      |                                                   |                        |          |                |                              |                                              |                                              |

Division of Insurance

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

2002 Annual Report

## Division of Insurance

### Line of Business:

#### Commercial Multiple Peril (liability portion)

| NAIC # | Company Name                 | Address                   | City             | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|------------------------------|---------------------------|------------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 22730  | Converium Ins North Amer Inc | One Chase Manhattan Plaza | New York         | NY    | 10005      | 203-965-8826       | \$ (845)                                     | 0.00%                                        |
| 19488  | Amerisure Ins Co             | P. O. Box 2060            | Farmington Hills | MI    | 48333-2060 | 248-615-9000-67968 | \$ (3,638)                                   | 0.00%                                        |
| 21458  | Employers Ins of Wausau      | Post Office Box 8017      | Wausau           | WI    | 54402-8017 | 617-357-9500-43660 | \$ (85,012)                                  | -0.03%                                       |
|        |                              |                           |                  |       |            |                    | \$ 332,245,625                               |                                              |

# Division of Insurance

## Line of Business:

### Commercial Multiple Peril (non-liability portion)

| NAIC # | Company Name                     | Address                                 | City          | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|----------------------------------|-----------------------------------------|---------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 20281  | Federal Ins Co                   | 15 Mountain View Road, P. O. Box 1615   | Warren        | NJ    | 07061-1615 | 908-903-2525       | \$ 16,373,104                                | 3.87%                                        |
| 22306  | Massachusetts Bay Ins Co         | 440 Lincoln St                          | WORCESTER     | MA    | 01653      | 508-853-7200-4476  | \$ 14,637,905                                | 3.46%                                        |
| 19682  | Hartford Fire In Co              | Hartford Plaza                          | Hartford      | CT    | 06115-0000 | 860-547-3935       | \$ 13,886,759                                | 3.28%                                        |
| 19356  | Maryland Cas Co                  | 1400 American Lane, Tower 1, 19th Floor | Schaumburg    | IL    | 60196-1056 | 847-762-7365       | \$ 13,762,291                                | 3.25%                                        |
| 25615  | Charter Oak Fire Ins Co          | ONE TOWER SQUARE                        | HARTFORD      | CT    | 06183-6014 | 860-277-3966       | \$ 13,509,158                                | 3.19%                                        |
| 25674  | Travelers Ind Co Of IL           | 215 SHUMAN BOULEVARD                    | NAPERVILLE    | IL    | 60563      | 860-277-3966       | \$ 12,789,989                                | 3.02%                                        |
| 19305  | Assurance Co Of Amer             | 1400 American Lane, Tower 1, 19th Floor | Schaumburg    | IL    | 60196-1056 | 847-762-7365       | \$ 11,925,262                                | 2.82%                                        |
| 26018  | Vermont Mut Ins Co               | P.O. Box 188                            | Montpelier    | VT    | 05601-0188 | 802-223-2341       | \$ 11,784,480                                | 2.78%                                        |
| 25682  | Travelers Ind Co Of CT           | ONE TOWER SQUARE                        | HARTFORD      | CT    | 06183-6014 | 860-277-3966       | \$ 11,334,437                                | 2.68%                                        |
| 20621  | OneBeacon America Ins Co         | ONE BEACON STREET                       | BOSTON        | MA    | 02108-3100 | 617-725-6522-      | \$ 11,167,532                                | 2.64%                                        |
| 26182  | Harleysville Worcester Ins Co    | 120 Front Street, Suite 500             | Worcester     | MA    | 01608-1408 | 315-782-1160 -224  | \$ 10,612,060                                | 2.51%                                        |
| 24767  | St Paul Fire & Marine Ins Co     | 385 Washington Street                   | St. Paul      | MN    | 55102      | 651-310-8644       | \$ 10,417,369                                | 2.46%                                        |
| 15067  | Quincy Mut Fire Ins Co           | P.O. Box 9155                           | Quincy        | MA    | 02269-9155 | 617-770-5152       | \$ 9,715,051                                 | 2.29%                                        |
| 19798  | Merrimack Mut Fire Ins Co        | 95 Old River Road                       | Andover       | MA    | 01810-1078 | 978-475-3300-155   | \$ 8,322,180                                 | 1.97%                                        |
| 25666  | Travelers Ind Co Of Amer         | ONE TOWER SQUARE                        | HARTFORD      | CT    | 06183-6014 | 860-277-3966       | \$ 7,318,492                                 | 1.73%                                        |
| 34754  | Commerce Ins Co                  | 211 MAIN STREET                         | WEBSTER       | MA    | 01570-0758 | 508-949-4452       | \$ 6,865,717                                 | 1.62%                                        |
| 25658  | Travelers Ind Co                 | ONE TOWER SQUARE                        | HARTFORD      | CT    | 06183-6014 | 860-277-3966       | \$ 6,860,951                                 | 1.62%                                        |
| 34207  | Westport Ins Corp                | P.O. Box 2991                           | Overland Park | KS    | 66201-1391 | 913-676-5710       | \$ 6,692,282                                 | 1.58%                                        |
| 31325  | Aeardia Ins Co                   | P.O. Box 9010                           | Westbrook     | ME    | 04098-5010 | 207-772-4300       | \$ 6,386,385                                 | 1.51%                                        |
| 20532  | Clarendon Natl Ins Co            | 1177 AVENUE OF THE AMERICAS             | NEW YORK      | NY    | 10036      | 212-805-9700       | \$ 5,925,974                                 | 1.40%                                        |
| 23035  | Liberty Mut Fire Ins Co          | 175 Berkeley Street                     | Boston        | MA    | 02117      | 617-357-9500-43660 | \$ 5,680,711                                 | 1.34%                                        |
| 20397  | Vigilant Ins Co                  | 15 Mountain View Road, P.O. Box 1615    | Warren        | NJ    | 07061-1615 | 908-903-2525       | \$ 5,489,567                                 | 1.30%                                        |
| 15059  | Public Service Mut Ins Co        | One Park Avenue                         | New York      | NY    | 10016-5802 | 212-591-9438       | \$ 5,484,263                                 | 1.30%                                        |
| 22292  | Hanover Ins Co                   | 440 Lincoln Street                      | WORCESTER     | MA    | 01653      | 508-853-7200-4476  | \$ 5,259,243                                 | 1.24%                                        |
| 23965  | Norfolk & Dedham Mut Fire Ins Co | P. O. Box 9109                          | Dedham        | MA    | 02027-9109 | 781-326-4010-1235  | \$ 5,224,626                                 | 1.23%                                        |
| 29424  | Hartford Cas Ins Co              | Hartford Plaza                          | Hartford      | CT    | 06115-0000 | 860-547-3935       | \$ 4,656,326                                 | 1.10%                                        |
| 20648  | Employers Fire Ins Co            | ONE BEACON STREET                       | BOSTON        | MA    | 02108-3100 | 617-725-6522-      | \$ 4,571,228                                 | 1.08%                                        |
| 22918  | American Motorists Ins Co        | 1 Kemper Drive                          | Long Grove    | IL    | 60049-0001 | 847-320-4509       | \$ 4,275,152                                 | 1.01%                                        |
| 14788  | Natl Grange Mut Ins Co           | 55 WEST STREET                          | KEENE         | NH    | 03431      | 603-358-1225       | \$ 4,122,083                                 | 0.97%                                        |
| 20508  | Valley Forge Ins Co              | CNA PLAZA                               | CHICAGO       | IL    | 60685      | 312-822-1538       | \$ 4,119,226                                 | 0.97%                                        |
| 19895  | Atlantic Mut Ins Co              | 140 BROADWAY                            | NEW YORK      | NY    | 10005-1101 | 973-408-6142       | \$ 3,946,077                                 | 0.93%                                        |

## Division of Insurance

### Line of Business:

#### Commercial Multiple Peril (non-liability portion)

| NAIC # | Company Name                     | Address                               | City        | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|----------------------------------|---------------------------------------|-------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 20486  | Transcontinental Ins Co          | CNA PLAZA                             | CHICAGO     | IL    | 60685      | 312-822-1538       | \$ 3,909,960                                 | 0.92%                                        |
| 34100  | Masswest Ins Co Inc              | One General Drive                     | Sun Prairie | WI    | 53596      | 608-825-5718       | \$ 3,877,560                                 | 0.92%                                        |
| 20613  | American Employers Ins Co        | ONE BEACON STREET                     | BOSTON      | MA    | 02108-3100 | 617-725-6522-      | \$ 3,860,845                                 | 0.91%                                        |
| 25992  | Northern Security Ins Co Inc     | P.O. Box 188                          | Montpelier  | VT    | 05601-0188 | 802-223-2341       | \$ 3,786,871                                 | 0.89%                                        |
| 14826  | New London City Mut Ins Co       | 101 High Street, P.O. Box 40          | Norwich     | CT    | 06360-0040 | 860-887-3553-4237  | \$ 3,781,909                                 | 0.89%                                        |
| 20427  | American Cas Co Of Reading PA    | CNA PLAZA                             | CHICAGO     | IL    | 60685      | 312-822-1538       | \$ 3,716,161                                 | 0.88%                                        |
| 25976  | Utica Mut Ins Co                 | Post Office Box 530                   | Utica       | NY    | 13503-0530 | 315-734-2385       | \$ 3,694,211                                 | 0.87%                                        |
| 21970  | OneBeacon Ins Co                 | ONE BEACON STREET                     | BOSTON      | MA    | 02108-3100 | 617-725-6522-0000  | \$ 3,505,265                                 | 0.84%                                        |
| 41360  | Arbella Protection Ins Co        | 1100 Crown Colony Drive               | Quincy      | MA    | 02269-9103 | 617-328-2936       | \$ 3,397,375                                 | 0.80%                                        |
| 22977  | Lumbermens Mut Cas Co            | 1 Kemper Drive                        | Long Grove  | IL    | 60049-0001 | 847-320-4509       | \$ 3,201,464                                 | 0.76%                                        |
| 20494  | Transportation Ins Co            | CNA PLAZA                             | CHICAGO     | IL    | 60685      | 312-822-1538       | \$ 3,137,589                                 | 0.74%                                        |
| 20478  | National Fire Ins Co Of Hartford | CNA PLAZA                             | CHICAGO     | IL    | 60685      | 312-822-1538       | \$ 3,080,337                                 | 0.73%                                        |
| 18058  | Philadelphia Ind Ins Co          | ONE BALA PLAZA, SUITE 100             | BALA CYNWYD | PA    | 19004      | 610-617-7900-7684  | \$ 2,974,532                                 | 0.70%                                        |
| 20443  | Continental Cas Co               | CNA PLAZA                             | CHICAGO     | IL    | 60685      | 312-822-1538       | \$ 2,911,101                                 | 0.69%                                        |
| 14192  | Hingham Mut Fire Ins Co          | 230 Beal Street                       | Hingham     | MA    | 02043      | 781-749-0841 -122  | \$ 2,774,942                                 | 0.66%                                        |
| 14206  | Holyoke Mut Ins Co In Salem      | Holyoke Square                        | Salem       | MA    | 01970-6506 | 978-740-2212       | \$ 2,731,694                                 | 0.65%                                        |
| 25984  | Graphic Arts Mut Ins Co          | Post Office Box 530                   | Utica       | NY    | 13503-0530 | 315-734-2385       | \$ 2,705,731                                 | 0.64%                                        |
| 14486  | Ins Co                           | 62 Maple Avenue                       | Keene       | NH    | 17105      | 603-358-4143-      | \$ 2,677,273                                 | 0.63%                                        |
| 24600  | Globe Ind Co                     | 9300 Arrowpoint Blvd., P. O. Box 1000 | Charlotte   | NC    | 28201-1000 | 704-522-2914       | \$ 2,618,807                                 | 0.62%                                        |
| 20303  | Great Northern Ins Co            | 15 Mountain View Road, P.O. Box 1615  | Warren      | NJ    | 07061-1615 | 908-903-2525       | \$ 2,610,854                                 | 0.62%                                        |
| 22217  | Gulf Ins Co                      | P.O. Box 131771                       | Dallas      | TX    | 75313-1771 | 972-650-2887       | \$ 2,543,415                                 | 0.60%                                        |
| 21857  | American Ins Co                  | 777 San Marin Drive                   | Novato      | CA    | 94998      | 415-899-3033       | \$ 2,466,791                                 | 0.58%                                        |
| 11452  | Co                               | One State Street, P.O. Box 5024       | Hartford    | CT    | 06102-5024 | 860-722-5160       | \$ 2,397,622                                 | 0.57%                                        |
| 21881  | National Surety Corp             | 233 South Wacker Drive, Suite 2000    | Chicago     | IL    | 60606-6308 | 312-441-6401       | \$ 2,263,283                                 | 0.53%                                        |
| 19771  | Cambridge Mut Fire Ins Co        | 95 Old River Road                     | Andover     | MA    | 01810-1078 | 978-475-3300-155   | \$ 2,260,417                                 | 0.53%                                        |
| 21458  | Employers Ins of Wausau          | Post Office Box 8017                  | Wausau      | WI    | 54402-8017 | 617-357-9500-43660 | \$ 2,153,118                                 | 0.51%                                        |
| 21326  | Empire Fire & Marine Ins Co      | 13810 FNB Parkway                     | Omaha       | NE    | 68154-5202 | 847-762-7365       | \$ 2,143,661                                 | 0.51%                                        |
| 14931  | Pawtucket Mut Ins Co             | P.O. Box 820                          | Pawtucket   | RI    | 02862-0820 | 401-725-5600 -228  | \$ 1,948,687                                 | 0.46%                                        |
| 14923  | Patrons Mut Ins Co Of Ct         | P O BOX 6517                          | GLASTONBURY | CT    | 06033      | 860-633-4678-3314  | \$ 1,918,947                                 | 0.45%                                        |
| 24791  | St Paul Mercury Ins Co           | 385 Washington Street                 | St. Paul    | MN    | 55102      | 651-310-8644       | \$ 1,904,734                                 | 0.45%                                        |
| 20222  | All Amer Ins Co                  | 800 South Washington Street           | Van Wert    | OH    | 45891      | 419-238-5551 -2437 | \$ 1,895,796                                 | 0.45%                                        |

**Division of Insurance**  
Line of Business:  
Commercial Multiple Peril (non-liability portion)

| NAIC # | Company Name                 | Address                                    | City           | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|------------------------------|--------------------------------------------|----------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 15024  | Preferred Mut Ins Co         | One Preferred Way                          | New Berlin     | NY    | 13411-1896 | 607-847-6161-1317  | \$ 1,839,195                                 | 0.43%                                        |
| 24503  | Blue Ridge Ins Co            | One General Drive                          | Sun Prairie    | WI    | 53596      | 608-825-5718       | \$ 1,804,141                                 | 0.43%                                        |
| 20230  | Central Mut Ins Co           | 800 South Washington Street                | Van Wert       | OH    | 45891      | 419-238-5551 -2437 | \$ 1,780,504                                 | 0.42%                                        |
| 24775  | St Paul Guardian Ins Co      | 385 Washington Street                      | St. Paul       | MN    | 55102      | 651-310-8644       | \$ 1,780,019                                 | 0.42%                                        |
| 24589  | American & Foreign Ins Co    | 9300 Arrowpoint Blvd., P. O. Box 1000      | Charlotte      | NC    | 28201-1000 | 704-522-2914       | \$ 1,768,125                                 | 0.42%                                        |
| 19372  | Northern Ins Co Of NY        | 1400 American Lane, Tower 1, 19th Floor    | Schaumburg     | IL    | 60196-1056 | 847-762-7365       | \$ 1,768,074                                 | 0.42%                                        |
| 21873  | Firemans Fund Ins Co         | 777 San Marin Drive                        | Novato         | CA    | 94998      | 415-899-3033       | \$ 1,647,390                                 | 0.39%                                        |
| 24678  | Royal Ind Co                 | 9300 Arrowpoint Blvd., P. O. Box 1000      | Charlotte      | NC    | 28201-1000 | 704-522-2914       | \$ 1,617,613                                 | 0.38%                                        |
| 13943  | Fitchburg Mut Ins Co         | 781 Main Street                            | Fitchburg      | MA    | 01420      | 978-345-7516       | \$ 1,565,479                                 | 0.37%                                        |
| 29459  | Twin City Fire Ins Co Co     | Hartford Plaza                             | Hartford       | CT    | 06115-0000 | 860-547-3935       | \$ 1,498,758                                 | 0.35%                                        |
| 24295  | Providence Washington Ins Co | P.O. Box 518                               | Providence     | RI    | 02901-0518 | 401-453-7132       | \$ 1,491,371                                 | 0.35%                                        |
| 38369  | Northern Assur Co Of Amer    | ONE BEACON STREET                          | BOSTON         | MA    | 02108-3100 | 617-725-6522-      | \$ 1,475,852                                 | 0.35%                                        |
| 12475  | Republic-Franklin Ins Co     | Post Office Box 530                        | Utica          | NY    | 13503-0530 | 315-734-2385       | \$ 1,467,478                                 | 0.35%                                        |
| 30562  | Co                           | 1 Kemper Drive                             | Long Grove     | IL    | 60049-0001 | 847-320-4509       | \$ 1,404,347                                 | 0.33%                                        |
| 39659  | Eastern Cas Ins Co           | 325 DONALD J. LYNCH BOULEVARD              | MARLBOROUGH    | MA    | 1752       | 508-303-1000       | \$ 1,386,913                                 | 0.33%                                        |
| 23809  | Granite State Ins Co         | 70 PINE STREET                             | NEW YORK       | NY    | 10270      | 212-770-0705       | \$ 1,346,535                                 | 0.32%                                        |
| 19690  | American Economy Ins Co      | SAFECO PLAZA                               | SEATTLE        | WA    | 98185      | 206-545-5000       | \$ 1,264,509                                 | 0.30%                                        |
| 39454  | Safety Ins Co                | 20 Custom House Street                     | Boston         | MA    | 02110      | 617-951-0600-4020  | \$ 1,256,924                                 | 0.30%                                        |
| 21105  | North River Ins Co           | 305 Madison Avenue                         | Morristown     | NJ    | 07960      | 973-490-6822       | \$ 1,247,588                                 | 0.29%                                        |
| 25860  | Union Mut Fire Ins Co        | P.O. BOX 158                               | MONTPELIER     | VT    | 05601      | 802-229-5514-      | \$ 1,210,739                                 | 0.29%                                        |
| 26980  | Royal Ins Co Of Amer         | 1240 E. Diehl Rd., Ste 500, P. O. Box 3144 | Naperville     | IL    | 60566      | 704-522-2914       | \$ 1,187,968                                 | 0.28%                                        |
| 25887  | US Fidelity & Guaranty Co    | 385 Washington Street                      | St. Paul       | MN    | 55102      | 651-310-8644       | \$ 1,169,654                                 | 0.28%                                        |
| 23841  | New Hampshire Ins Co         | 70 PINE STREET                             | NEW YORK,      | NY    | 10270      | 212-770-0705       | \$ 1,169,138                                 | 0.28%                                        |
| 22667  | Ace American Ins Co          | 1601 CHESTNUT STREET, P.O. BOX 41484       | Philadelphia   | PA    | 19101-1484 | 215-640-2324       | \$ 1,160,236                                 | 0.27%                                        |
| 24880  | Fire & Cas Ins Co Of CT      | 9300 Arrowpoint Blvd., PO Box 1000         | Charlotte      | NC    | 28201-1000 | 704-522-2914       | \$ 1,113,086                                 | 0.26%                                        |
| 44393  | West American Ins Co         | 9450 Seward Road                           | Fairfield      | OH    | 45014      | 513-603-2245       | \$ 1,107,823                                 | 0.26%                                        |
| 24422  | Legion Ins Co                | One Logan Square, Suite 1400               | Philadelphia   | PA    | 19103      | 414-225-4516       | \$ 1,106,195                                 | 0.26%                                        |
| 14982  | Penn Millers Ins Co          | P.O. BOX P                                 | WILKES-BARRE   | PA    | 18773-0016 | 570-822-8111       | \$ 1,099,682                                 | 0.26%                                        |
| 25623  | Phoenix Ins Co               | ONE TOWER SQUARE                           | HARTFORD       | CT    | 06183-6014 | 860-277-3966       | \$ 1,035,812                                 | 0.24%                                        |
| 21113  | United States Fire Ins Co    | 305 Madison Avenue                         | Morristown     | NJ    | 07960      | 973-490-6822       | \$ 951,629                                   | 0.22%                                        |
| 26921  | Everest Reins Co             | P.O. Box 830                               | Liberty Corner | NJ    | 07938-0830 | 908-604-3359       | \$ 930,517                                   | 0.22%                                        |

Division of Insurance

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

## Division of Insurance

### Line of Business:

#### Commercial Multiple Peril (non-liability portion)

| NAIC # | Company Name                      | Address                                 | City            | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-----------------------------------|-----------------------------------------|-----------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 22195  | Insurance Co Of Greater NY        | 200 Madison Avenue                      | New York        | NY    | 10016-3903 | 212-683-9700-211   | \$ 926,268                                   | 0.22%                                        |
| 21849  | American Automobile Ins Co        | 777 San Marin Drive                     | Novato          | CA    | 94998      | 415-899-3033       | \$ 896,132                                   | 0.21%                                        |
| 37478  | Hartford Ins Co Of The Midwest    | Hartford Plaza                          | Hartford        | CT    | 06115-0000 | 860-547-3935       | \$ 817,549                                   | 0.19%                                        |
| 26069  | Wausau Business Ins Co            | Post Office Box 8017                    | Wausau          | WI    | 54402-8017 | 617-357-9500-43660 | \$ 805,753                                   | 0.19%                                        |
| 25879  | Underwriters                      | 385 Washington Street                   | St. Paul        | MN    | 55102      | 651-310-8644       | \$ 797,651                                   | 0.19%                                        |
| 26344  | Great American Assur Co           | 580 Walnut Street                       | Cincinnati      | OH    | 45202      | 513-369-5092       | \$ 783,447                                   | 0.19%                                        |
| 39306  | Fidelity & Deposit Co Of MD       | 1400 American Lane, Tower I, 19th Floor | Schaumburg      | IL    | 60196-1056 | 847-762-7365       | \$ 752,177                                   | 0.18%                                        |
| 15040  | Providence Mut Fire Ins Co        | P.O. Box 6066                           | Providence      | RI    | 02940-6066 | 401-827-1800-125   | \$ 750,741                                   | 0.18%                                        |
| 19917  | Liberty Ins Underwriters Inc      | 55 WATER STREET 18TH FLOOR              | NEW YORK        | NY    | 10041      | 212-208-4220       | \$ 723,029                                   | 0.17%                                        |
| 10205  | Mountain Valley Ind Co            | 95 Route 17 South                       | Paramus         | NJ    | 07653-0931 | 201-291-7401       | \$ 691,721                                   | 0.16%                                        |
| 13978  | Florists Mut Ins Co               | #1 Horticultural Lane                   | Edwardsville    | IL    | 62025      | 618-655-1813       | \$ 674,481                                   | 0.16%                                        |
| 24074  | Ohio Cas Ins Co                   | 9450 Seward Road                        | Fairfield       | OH    | 45014      | 513-603-2245       | \$ 667,474                                   | 0.16%                                        |
| 30104  | Hartford Underwriters Ins Co      | Hartford Plaza                          | Hartford        | CT    | 06115-0000 | 860-547-3935       | \$ 658,453                                   | 0.16%                                        |
| 13803  | Farm Family Cas Ins Co            | P.O. Box 656                            | Albany          | NY    | 12201-0656 | 518-431-5040       | \$ 634,247                                   | 0.15%                                        |
| 18767  | Church Mut Ins Co                 | P. O. Box 357                           | Merrill         | WI    | 54452      | 715-536-5577-4808  | \$ 633,912                                   | 0.15%                                        |
| 13331  | American Hardware Mut Ins Co      | 471 East Broad Street                   | Columbus        | OH    | 43215      | 614-225-8331       | \$ 606,983                                   | 0.14%                                        |
| 19704  | American States Ins Co            | SAFECO PLAZA                            | SEATTLE         | WA    | 98185      | 206-545-5000       | \$ 554,624                                   | 0.13%                                        |
| 26042  | Wausau Underwriters Ins Co        | Post Office Box 8017                    | Wausau          | WI    | 54402-8017 | 617-357-9500-43660 | \$ 547,047                                   | 0.13%                                        |
| 10847  | Cumis Ins Society Inc             | P.O. Box 1084                           | Madison         | WI    | 53701      | 608-238-5851 -6092 | \$ 536,801                                   | 0.13%                                        |
| 15032  | Guidone Mut Ins Co                | 1111 ASHWORTH ROAD                      | WEST DES MOINES | IA    | 50265-3538 | 515-267-5748       | \$ 534,840                                   | 0.13%                                        |
| 31534  | Citizens Ins Co Of Amer           | 645 W. GRAND RIVER AVE.                 | HOWELL          | MI    | 48843      | 508-853-7200-4476  | \$ 512,627                                   | 0.12%                                        |
| 25534  | TIG Ins Co                        | P.O. Box 152870                         | Irving          | TX    | 75015      | 972-831-6504       | \$ 508,271                                   | 0.12%                                        |
| 20346  | Pacific Ind Co                    | 15 Mountain View Road, P.O. Box 1615    | Warren          | NJ    | 07061-1615 | 908-903-2525       | \$ 493,850                                   | 0.12%                                        |
| 10669  | Church Ins Co                     | 445 Fifth Avenue                        | New York        | NY    | 10016-0109 | 212-592-1800-648   | \$ 478,012                                   | 0.11%                                        |
| 35386  | Fidelity & Guaranty Ins Co        | 385 Washington Street                   | St. Paul        | MN    | 55102      | 651-310-8644       | \$ 462,500                                   | 0.11%                                        |
| 13706  | Dorchester Mut Fire Ins Co        | P. O. Box 9109                          | Dedham          | MA    | 02027-9109 | 781-326-4010-1235  | \$ 456,883                                   | 0.11%                                        |
| 16535  | Zurich American Ins Co            | 1400 American Lane, Tower I, 19th Floor | Schaumburg      | IL    | 60196-1056 | 847-762-7365       | \$ 446,949                                   | 0.11%                                        |
| 19720  | American Alt Ins Corp             | 555 COLLEGE ROAD EAST - P.O. BOX 5241   | PRINCETON       | NJ    | 08543      | 609-243-4599       | \$ 440,664                                   | 0.10%                                        |
| 21962  | Pennsylvania General Ins Co       | ONE BEACON STREET                       | BOSTON          | MA    | 02108-3100 | 617-725-6522-      | \$ 435,015                                   | 0.10%                                        |
| 22136  | Great American Ins Co of NY       | 580 Walnut Street                       | Cincinnati      | OH    | 45202      | 513-369-5092       | \$ 419,974                                   | 0.10%                                        |
| 22167  | Manufacturers & Mchnts Mut Ins Co | P.O. BOX 900                            | CONCORD         | NH    | 03302-0900 | 603-225-2773 -2902 | \$ 405,959                                   | 0.10%                                        |

# Division of Insurance

## Line of Business:

### Commercial Multiple Peril (non-liability portion)

| NAIC # | Company Name                       | Address                                  | City            | State | ZIP        | Telephone           | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|------------------------------------|------------------------------------------|-----------------|-------|------------|---------------------|----------------------------------------------|----------------------------------------------|
| 21318  | Coregis Ins Co                     | 525 West Van Buren, Suite 500            | Chicago         | IL    | 60607      | 913-676-6723        | \$ 368,369                                   | 0.09%                                        |
| 25852  | New England Guaranty Ins Co Inc    | P.O. BOX 158                             | MONTPELIER      | VT    | 05601-0158 | 802-229-5514-       | \$ 354,515                                   | 0.08%                                        |
| 24325  | York Ins Co                        | P.O. Box 518                             | Providence      | RI    | 02901-0518 | 401-453-7132        | \$ 354,025                                   | 0.08%                                        |
| 23337  | Merchants Ins Co Of NH Inc         | 250 Main Street                          | Buffalo         | NY    | 14240-0903 | (716)849-3333 -3184 | \$ 347,548                                   | 0.08%                                        |
| 20362  | Amer                               | 15 Independence Boulevard, P.O. Box 4602 | Warren          | NJ    | 07059-4602 | 908-604-2833        | \$ 342,101                                   | 0.08%                                        |
| 23043  | Liberty Mut Ins Co                 | 175 Berkeley Street                      | Boston          | MA    | 02117      | 617-357-9500-43660  | \$ 336,246                                   | 0.08%                                        |
| 38970  | Markel Ins Co                      | 4600 Cox Road                            | Glen Allen      | VA    | 23060      | 800-431-1270-7697   | \$ 329,877                                   | 0.08%                                        |
| 24740  | Safeco Ins Co Of Amer              | SAFECO PLAZA                             | SEATTLE         | WA    | 98185      | 206-545-5000        | \$ 324,679                                   | 0.08%                                        |
| 38237  | American Country Ins Co            | 500 West Madison, Suite 600              | Chicago         | IL    | 60661      | 312-373-4415        | \$ 323,890                                   | 0.08%                                        |
| 31089  | Republic Western Ins Co            | 2721 NORTH CENTRAL AVENUE                | PHOENIX         | AZ    | 85004-1163 | 602-263-6755        | \$ 320,569                                   | 0.08%                                        |
| 10014  | Affiliated Fm Ins Co               | P.O. Box 7500                            | Johnston        | RI    | 02919-0500 | 401-275-3000-1665   | \$ 319,429                                   | 0.08%                                        |
| 42404  | Liberty Ins Corp                   | 175 Berkeley Street                      | Boston          | MA    | 02117      | 617-357-9500-43660  | \$ 319,318                                   | 0.08%                                        |
| 33618  | Safety Ind Ins Co                  | 20 Custom House Street                   | Boston          | MA    | 02110      | 617-951-0600-4020   | \$ 299,426                                   | 0.07%                                        |
| 10936  | Seneca Ins Co Inc                  | 160 Water Street                         | New York        | NY    | 10038-4922 | 212-344-3000        | \$ 297,846                                   | 0.07%                                        |
| 16691  | Great American Ins Co              | 580 Walnut Street                        | Cincinnati      | OH    | 45202      | 513-369-5092        | \$ 281,808                                   | 0.07%                                        |
| 21121  | Westchester Fire Ins Co            | 1601 CHESTNUT STREET, P.O. BOX 41484     | PHILADELPHIA    | PA    | 19101-1484 | 215-640-2324        | \$ 272,171                                   | 0.06%                                        |
| 24988  | Sentry Ins A Mut Co                | 1800 NORTH POINT DRIVE                   | STEVENS POINT   | WI    | 54481-8020 | 715-346-6000        | \$ 258,509                                   | 0.06%                                        |
| 19909  | Centennial Ins Co                  | 140 BROADWAY                             | NEW YORK        | NY    | 10005-1101 | 973-408-6142        | \$ 253,925                                   | 0.06%                                        |
| 22187  | Greater NY Mut Ins Co              | 200 Madison Avenue                       | New York        | NY    | 10016-3903 | 212-683-9700-211    | \$ 240,878                                   | 0.06%                                        |
| 23175  | Phenix Mut Fire Ins Co             | P.O. BOX 900                             | CONCORD         | NH    | 03302-0900 | 603-225-2773 -2902  | \$ 238,897                                   | 0.06%                                        |
| 23329  | Merchants Mut Ins Co               | 250 Main Street                          | Buffalo         | NY    | 14240-0903 | (716)849-3333 -3184 | \$ 215,912                                   | 0.05%                                        |
| 26832  | Great American Alliance Ins Co     | 580 Walnut Street                        | Cincinnati      | OH    | 45202      | 513-369-5092        | \$ 189,407                                   | 0.04%                                        |
| 14354  | Jewelers Mut Ins Co                | P. O. Box 468                            | Neenah          | WI    | 54957-0468 | 920-725-4326-2346   | \$ 184,058                                   | 0.04%                                        |
| 12866  | THE Ins Co                         | P.O. BOX 67008                           | TREASURE ISLAND | FL    | 33736-7008 | 727-367-6900-202    | \$ 167,530                                   | 0.04%                                        |
| 24732  | General Ins Co Of Amer             | SAFECO PLAZA                             | SEATTLE         | WA    | 98185      | 206-545-5000        | \$ 161,863                                   | 0.04%                                        |
| 37052  | Regis Ins Co                       | P.O. Box 686                             | Southeastern    | PA    | 19399      | 610-647-1280        | \$ 150,895                                   | 0.04%                                        |
| 22489  | Highlands Ins Co                   | 275 Phillips Boulevard                   | Trenton         | NJ    | 77042-4123 | 713-952-9555-8491   | \$ 142,092                                   | 0.03%                                        |
| 21415  | Employers Mut Cas Co               | P. O. BOX 712                            | DES MOINES      | IA    | 50303-0712 | 515-280-2789        | \$ 141,106                                   | 0.03%                                        |
| 35696  | Harleysville Preferred Ins Co      | 355 Maple Avenue                         | Harleysville    | PA    | 19438-2297 | 215-256-5000        | \$ 140,861                                   | 0.03%                                        |
| 25518  | TIG Premier Ins Co                 | P.O. Box 152870                          | Irving          | TX    | 75015      | 972-831-6504        | \$ 132,215                                   | 0.03%                                        |
| 26247  | American Guarantee & Liability Ins | 1400 American Lane, Tower I, 19th Floor  | Schaumburg      | IL    | 60196-1056 | 847-762-7365        | \$ 131,984                                   | 0.03%                                        |

Division of Insurance

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

2002 Annual Report

# Division of Insurance

## Line of Business:

### Commercial Multiple Peril (non-liability portion)

| NAIC # | Company Name                        | Address                               | City         | State | ZIP        | Telephone          | Premium<br>Written In MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-------------------------------------|---------------------------------------|--------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 24198  | Peerless Ins Co                     | 62 Maple Avenue                       | Keene        | NH    | 03431      | 603-358-4143-      | \$ 127,725                                   | 0.03%                                        |
| 24066  | American Fire & Cas Co              | 9450 Seward Road                      | Fairfield    | OH    | 45014      | 513-603-2245       | \$ 107,238                                   | 0.03%                                        |
| 15679  | National Fire & Ind Exeh            | P O BOX 39903                         | ST. LOUIS    | MO    | 63139      | 314-832-1118 -319  | \$ 105,315                                   | 0.02%                                        |
| 12904  | Br                                  | 230 Park Avenue                       | New York     | NY    | 10169-0005 | 212-297-6600-6687  | \$ 104,830                                   | 0.02%                                        |
| 44784  | Fairfield Ins Co                    | 695 EAST MAIN STREET; P.O. BOX 10350  | STAMFORD     | CT    | 06904-2350 | 203-328-6461       | \$ 97,168                                    | 0.02%                                        |
| 24724  | First Natl Ins Co Of Amer           | SAFECO PLAZA                          | SEATTLE      | WA    | 98185      | 206-545-5000       | \$ 92,149                                    | 0.02%                                        |
| 24872  | Connecticut Ind Co                  | 9300 Arrowpoint Blvd. PO Box 1000     | Charlotte    | NC    | 28201-1000 | 704-522-2914       | \$ 91,841                                    | 0.02%                                        |
| 21865  | Associated Ind Corp                 | 777 San Marin Drive                   | Novato       | CA    | 94998      | 415-899-3033       | \$ 81,055                                    | 0.02%                                        |
| 13714  | Pharmacists Mut Ins Co              | PO BOX 370                            | ALGONA       | IA    | 50511      | 515-295-2461-255   | \$ 80,738                                    | 0.02%                                        |
| 13935  | Federated Mut Ins Co                | 121 East Park Square                  | Owatonna     | MN    | 55060      | 507-444-7133       | \$ 79,258                                    | 0.02%                                        |
| 24171  | Netherlands Ins Co The              | 62 Maple Avenue                       | Keene        | NH    | 03431      | 603-358-4143-      | \$ 74,406                                    | 0.02%                                        |
| 20702  | Ace Fire Underwriters Ins Co        | 1601 CHESTNUT STREET, P.O. Box 41484  | Philadelphia | PA    | 19101-1484 | 215-640-2324       | \$ 72,774                                    | 0.02%                                        |
| 22357  | Hartford Accid & Ind Co             | Hartford Plaza                        | Hartford     | CT    | 06115-0000 | 860-547-3935       | \$ 69,214                                    | 0.02%                                        |
| 22322  | Greenwich Ins Co                    | Seaview House, 70 Seaview Avenue      | Stamford     | CT    | 06902-6040 | 203-964-5221       | \$ 69,080                                    | 0.02%                                        |
| 13056  | RLI Ins Co                          | 9025 N. Lindbergh Drive               | Peoria       | IL    | 61615      | 309-692-1000-5357  | \$ 63,555                                    | 0.02%                                        |
| 40134  | Potomac Ins Co Of IL                | ONE BEACON STREET                     | BOSTON       | MA    | 02108-3100 | 617-725-6522-      | \$ 55,734                                    | 0.01%                                        |
| 23973  | West Newbury Mut Fire Ins Co        | P. O. box 9109                        | Dedham       | MA    | 02027-9109 | 781-326-4010-1235  | \$ 28,833                                    | 0.01%                                        |
| 34690  | Property & Cas Ins Co Of Hartford   | Hartford Plaza                        | Hartford     | CT    | 06115-0000 | 860-547-3935       | \$ 28,142                                    | 0.01%                                        |
| 11991  | National Cas Co                     | P. O. Box 4110                        | Seotisdale   | AZ    | 85261-4110 | 480-365-4000-2324  | \$ 27,754                                    | 0.01%                                        |
| 43702  | North American Lumber Ins Co        | One Speen Street, P.O. Box 9165       | Framingham   | MA    | 01701-9165 | 508-620-9575-4617  | \$ 26,378                                    | 0.01%                                        |
| 24031  | Northland Cas Co                    | PO BOX 64816                          | ST PAUL      | MN    | 55164-0816 | 651-688-4290       | \$ 25,803                                    | 0.01%                                        |
| 23469  | American Modern Home Ins Co         | P.O. Box 5323                         | Cincinnati   | OH    | 45201-5323 | 800-543-2644 -5289 | \$ 23,568                                    | 0.01%                                        |
| 42048  | Diamond State Ins Co                | THREE BALA PLAZA, EAST, SUITE 300     | BALA CYNWYD  | PA    | 19004      | 610-664-1500       | \$ 23,165                                    | 0.01%                                        |
| 11126  | Sompo Japan Ins Co of Amer          | FLOOR                                 | NEW YORK     | NY    | 10281-1058 | 212-416-1311       | \$ 22,207                                    | 0.01%                                        |
| 25143  | State Farm Fire And Cas Co          | One State Farm Plaza                  | Bloomington  | IL    | 61710      | 309-766-6714       | \$ 19,536                                    | 0.00%                                        |
| 36463  | Discover Prop & Cas Ins Co          | 385 Washington Street                 | St. Paul     | MN    | 55102      | 651-310-8644       | \$ 19,524                                    | 0.00%                                        |
| 19445  | National Union Fire Ins Co Of Pitts | 70 PINE STREET                        | NEW YORK     | NY    | 10270      | 212-770-0705       | \$ 19,125                                    | 0.00%                                        |
| 24384  | Ranger Ins Co                       | P.O. Box 2807                         | Houston      | TX    | 77042      | 972-831-6504       | \$ 18,315                                    | 0.00%                                        |
| 24694  | Safeguard Ins Co                    | 9300 Arrowpoint Blvd., P. O. Box 1000 | Charlotte    | NC    | 28201-1000 | 704-522-2914       | \$ 17,750                                    | 0.00%                                        |
| 24813  | Balboa Ins Co                       | P.O. BOX 19702                        | IRVINE       | CA    | 92623-9702 | 949-222-8000       | \$ 17,456                                    | 0.00%                                        |
| 35289  | Continental Ins Co                  | CNA PLAZA                             | CHICAGO      | IL    | 60685      | 312-822-1538       | \$ 16,398                                    | 0.00%                                        |

## Division of Insurance

### Line of Business:

#### Commercial Multiple Peril (non-liability portion)

| NAIC # | Company Name                     | Address                              | City           | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|----------------------------------|--------------------------------------|----------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 29874  | North American Specialty Ins Co  | 650 Elm Street                       | Manchester     | NH    | 03101      | 603-644-6600-676   | \$ 15,810                                    | 0.00%                                        |
| 11045  | Excelsior Ins Co                 | 62 Maple Avenue                      | Keene          | NH    | 03431      | 603-358-4143-      | \$ 13,004                                    | 0.00%                                        |
| 12262  | C                                | P.O. Box 3031                        | Blue Bell      | PA    | 19422-0754 | 610-397-5094       | \$ 12,660                                    | 0.00%                                        |
| 10677  | Cincinnati Ins Co                | P.O. BOX 145496                      | CINCINNATI     | OH    | 45250-5496 | 513-870-2604       | \$ 11,629                                    | 0.00%                                        |
| 37303  | Redland Ins Co                   | 1177 AVENUE OF THE AMERICAS          | NEW YORK       | NY    | 10036      | 212-805-9700       | \$ 10,843                                    | 0.00%                                        |
| 18279  | Bankers Standard Ins Co          | 1601 CHESTNUT STREET, P.O. BOX 41484 | Philadelphia   | PA    | 19101-1484 | 215-640-2324       | \$ 10,349                                    | 0.00%                                        |
| 24902  | Security Ins Co Of Hartford      | 9300 Arrowpoint Blvd. PO Box 1000    | Charlotte      | NC    | 28201-1000 | 704-522-2914       | \$ 8,496                                     | 0.00%                                        |
| 37893  | Ulico Cas Co                     | 111 Massachusetts Avenue, N.W.       | Washington     | DC    | 20001      | 202-682-6689       | \$ 6,999                                     | 0.00%                                        |
| 19380  | American Home Assur Co           | 70 PINE STREET                       | NEW YORK       | NY    | 10270      | 212-770-0705       | \$ 6,393                                     | 0.00%                                        |
| 24414  | General Cas Co Of WI             | One General Drive                    | Sun Prairie    | WI    | 53596-0001 | 608-825-5718       | \$ 5,541                                     | 0.00%                                        |
| 25496  | TIG Ind Co                       | P.O. Box 152870                      | Irving         | TX    | 75015      | 972-831-6504       | \$ 5,207                                     | 0.00%                                        |
| 23795  | American Intl Pacific Ins        | 70 PINE STREET                       | NEW YORK       | NY    | 10270      | 212-770-0705       | \$ 4,139                                     | 0.00%                                        |
| 40436  | Stratford Ins Co                 | 400 PARSON'S POND DRIVE              | FRANKLIN LAKES | NJ    | 07417-2600 | 201-847-8600-2869  | \$ 3,793                                     | 0.00%                                        |
| 20524  | Specialty Natl Ins Co            | 7501 E. McCormick Pkwy               | Scottsdale     | AZ    | 85258      | 847-320-4509       | \$ 3,525                                     | 0.00%                                        |
| 21784  | Firemens Ins Co Of Washington DC | P.O. Box 61038                       | Richmond       | VA    | 23261      | 804-289-3821       | \$ 2,537                                     | 0.00%                                        |
| 11150  | Areh Ins Co                      | One Liberty Plaza, 53rd Floor        | New York       | NY    | 10006      | 212-651-6500       | \$ 2,177                                     | 0.00%                                        |
| 22713  | Insurance Co Of North Amer       | 1601 CHESTNUT STREET, P.O. Box 41484 | Philadelphia   | PA    | 19101-1484 | 215-640-2324       | \$ 2,053                                     | 0.00%                                        |
| 23787  | Nationwide Mut Ins Co            | One Nationwide Plaza                 | Columbus       | OH    | 43215-2220 | 614-249-1545       | \$ 2,044                                     | 0.00%                                        |
| 14990  | Pennsylvania Ntl Mut Cas Ins Co  | P. O. Box 2361                       | Harrisburg     | PA    | 17105-2361 | 717-255-6316       | \$ 1,952                                     | 0.00%                                        |
| 33022  | AXA Corp Solutions Ins Co        | 199 WATER STREET                     | NEW YORK       | NY    | 10038-3526 | 212-493-9300       | \$ 1,900                                     | 0.00%                                        |
| 33588  | First Liberty Ins Corp           | 175 Berkeley Street                  | Boston         | MA    | 02117      | 617-357-9500-43660 | \$ 1,614                                     | 0.00%                                        |
| 19224  | Northbrook Prop & Cas Ins Co     | 385 Washington Street                | St. Paul       | MN    | 55102      | 651-310-8644       | \$ 1,601                                     | 0.00%                                        |
| 23620  | Burlington Ins Co                | 238 International Road               | Burlington     | NC    | 27215      | 336-586-2830       | \$ 1,416                                     | 0.00%                                        |
| 23442  | Patriot General Ins Co           | 1800 NORTH POINT DRIVE               | STEVENS POINT  | WI    | 54481      | 715-346-6000       | \$ 1,389                                     | 0.00%                                        |
| 25151  | State Farm General Ins Co        | One State Farm Plaza                 | Bloomington    | IL    | 61710      | 309-766-6714       | \$ 1,149                                     | 0.00%                                        |
| 37877  | Nationwide Prop & Cas Ins Co     | One Nationwide Plaza                 | Columbus       | OH    | 43215-2220 | 614-249-1545       | \$ 1,123                                     | 0.00%                                        |
| 24449  | Regent Ins Co                    | One General Drive                    | Sun Prairie    | WI    | 53596-0001 | 608-825-5718       | \$ 512                                       | 0.00%                                        |
| 23779  | Nationwide Mut Fire Ins Co       | One Nationwide Plaza                 | Columbus       | OH    | 43215-2220 | 614-249-1545       | \$ 324                                       | 0.00%                                        |
| 14435  | Lumber Mut Ins Co                | One Speen Street, P.O. Box 9165      | Frammingham    | MA    | 01701-9165 | 508-620-9575-4617  | \$ 237                                       | 0.00%                                        |
| 37885  | XL Specialty Ins Co              | Seaview House, 70 Seaview Avenue     | Stamford       | CT    | 60173-2231 | 203-964-5221       | \$ 152                                       | 0.00%                                        |
| 23434  | Middlesex Ins Co                 | 1800 NORTH POINT DRIVE               | STEVENS POINT  | WI    | 54481-8020 | 715-346-6000       | \$ 144                                       | 0.00%                                        |

## Division of Insurance

### Line of Business:

#### Commercial Multiple Peril (non-liability portion)

| NAIC # | Company Name                   | Address                              | City             | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------------------------|--------------------------------------|------------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 37273  | Firemans Fund Ins Co Of WI     | 777 San Marin Drive                  | Novato           | CA    | 94998      | 415-899-3033       | \$ 8                                         | 0.00%                                        |
| 43575  | Indemnity Ins Co Of North Amer | 1601 CHESTNUT STREET, P.O. Box 41484 | Philadelphia     | PA    | 19101-1484 | 215-640-2324       | \$ (36)                                      | 0.00%                                        |
| 19577  | Villanova Ins Co               | One Logan Square, Suite 1400         | Philadelphia     | PA    | 19103      | 414-225-4516       | \$ (135)                                     | 0.00%                                        |
| 22730  | Converium Ins North Amer Inc   | One Chase Manhattan Plaza            | New York         | NY    | 10005      | 203-965-8826       | \$ (563)                                     | 0.00%                                        |
| 23396  | Amerisure Mut Ins Co           | P. O. Box 2060                       | Farmington Hills | MI    | 48333-2060 | 248-615-9000-67968 | \$ (1,400)                                   | 0.00%                                        |
| 18910  | American Protection Ins Co     | 1 Kemper Drive                       | Long Grove       | IL    | 60049-0001 | 847-320-4509       | \$ (3,503)                                   | 0.00%                                        |
| 21130  | Seaco Ins Co                   | One Speen Street, P.O. Box 9165      | Framingham       | MA    | 01701-9165 | 508-620-9575-4617  | \$ (58,234)                                  | -0.01%                                       |
| 34266  | Frontier Ins Co                | 195 LAKE LOUISE MARIE ROAD           | ROCK HILL        | NY    | 12775-8000 | 845-796-2100-5069  | \$ (99,045)                                  | -0.02%                                       |
|        |                                |                                      |                  |       |            |                    | \$ 423,359,947                               |                                              |

***MASSACHUSETTS  
DIRECT PREMIUM WRITTEN  
FOR COMPANIES  
CREDIT***

## Division of Insurance

Line of Business:

Credit

| NAIC # | Company Name                 | Address                                 | City          | State | ZIP        | Telephone         | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|------------------------------|-----------------------------------------|---------------|-------|------------|-------------------|----------------------------------------------|----------------------------------------------|
| 20621  | OneBeacon America Ins Co     | ONE BEACON STREET                       | BOSTON        | MA    | 02108-3100 | 617-725-6522-     | \$ 4,190,570                                 | 26.25%                                       |
| 20516  | Euler American Credit Ind Co | 100 East Pratt Street - 5th Floor       | Baltimore     | MD    | 21202-1008 | 410-554-0864      | \$ 4,078,603                                 | 25.55%                                       |
| 24589  | American & Foreign Ins Co    | 9300 Arrowpoint Blvd., P. O. Box 1000   | Charlotte     | NC    | 28201-1000 | 704-522-2914      | \$ 2,386,678                                 | 14.95%                                       |
| 20443  | Continental Cas Co           | CNA PLAZA                               | CHICAGO       | IL    | 60685      | 312-822-1538      | \$ 1,198,689                                 | 7.51%                                        |
| 25422  | Gerling NCM Credit Ins Inc   | 5026 Campbell Boulevard, Suite C        | Baltimore     | MD    | 21236      | 410-246-5510      | \$ 714,168                                   | 4.47%                                        |
| 22667  | Ace American Ins Co          | 1601 CHESTNUT STREET, P.O. BOX 41484    | Philadelphia  | PA    | 19101-1484 | 215-640-2324      | \$ 677,799                                   | 4.25%                                        |
| 39306  | Fidelity & Deposit Co Of MD  | 1400 American Lane, Tower I, 19th Floor | Schaumburg    | IL    | 60196-1056 | 847-762-7365      | \$ 676,650                                   | 4.24%                                        |
| 16691  | Great American Ins Co        | 580 Walnut Street                       | Cincinnati    | OH    | 45202      | 513-369-5092      | \$ 620,371                                   | 3.89%                                        |
| 24813  | Balboa Ins Co                | P.O. BOX 19702                          | IRVINE        | CA    | 92623-9702 | 949-222-8000      | \$ 399,338                                   | 2.50%                                        |
| 35289  | Continental Ins Co           | CNA PLAZA                               | CHICAGO       | IL    | 60685      | 312-822-1538      | \$ 280,674                                   | 1.76%                                        |
| 18538  | Bancinsure Inc               | P.O. Box 26104                          | Oklahoma City | OK    | 73126      | 405-290-5678-288  | \$ 250,845                                   | 1.57%                                        |
| 25011  | Wesco Ins Co                 | 200 Somerset Corporate Blvd., Suite 100 | Bridgewater   | NJ    | 08807      | 908-203-2127      | \$ 230,935                                   | 1.45%                                        |
| 22977  | Lumbermens Mut Cas Co        | 1 Kemper Drive                          | Long Grove    | IL    | 60049-0001 | 847-320-4509      | \$ 175,000                                   | 1.10%                                        |
| 24791  | St Paul Mercury Ins Co       | 385 Washington Street                   | St. Paul      | MN    | 55102      | 651-310-8644      | \$ 51,579                                    | 0.32%                                        |
| 24872  | Connecticut Ind Co           | 9300 Arrowpoint Blvd. PO Box 1000       | Charlotte     | NC    | 28201-1000 | 704-522-2914      | \$ 15,985                                    | 0.10%                                        |
| 24147  | Old Republic Ins Co          | PO Box 789                              | Greensburg    | PA    | 15601-0789 | 724-834-5000-5406 | \$ 14,586                                    | 0.09%                                        |
| 21296  | Associates Ins Co            | P.O. Box 222038                         | Dallas        | TX    | 75222-2038 | 000-000-0000-     | \$ 1,917                                     | 0.01%                                        |
| 22713  | Insurance Co Of North Amer   | 1601 CHESTNUT STREET, P.O. Box 41484    | Philadelphia  | PA    | 19101-1484 | 215-640-2324      | \$ (25)                                      | 0.00%                                        |
|        |                              |                                         |               |       |            |                   | \$ 15,964,362                                |                                              |

## Division of Insurance

### Line of Business:

Credit AH (group and individual)

| NAIC # | Company Name                   | Address                         | City            | State | ZIP   | Telephone         | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------------------------|---------------------------------|-----------------|-------|-------|-------------------|----------------------------------------------|----------------------------------------------|
| 10111  | American Bankers Ins Co Of FL  | 11222 QUAIL ROOST DRIVE         | MIAMI           | FL    | 33157 | 305-253-2244-3019 | \$ 6,812,560                                 | 94.06%                                       |
| 34274  | Central States Ind Co Of Omaha | P.O. Box 34888                  | Omaha           | NE    | 68134 | 402-392-4949      | \$ 404,749                                   | 5.59%                                        |
| 42978  | American Security Ins Co       | 260 Interstate North Circle, NW | Atlanta         | GA    | 30339 | 770-763-1336      | \$ 13,732                                    | 0.19%                                        |
| 20796  | GE Cas Ins Co                  | 500 Virginia Drive              | Fort Washington | PA    | 19034 | 804-662-2617      | \$ 10,481                                    | 0.14%                                        |
| 25178  | State Farm Mut Auto Ins Co     | One State Farm Plaza            | Bloomington     | IL    | 61710 | 309-766-6714      | \$ 1,296                                     | 0.02%                                        |
|        |                                |                                 |                 |       |       |                   | \$ 7,242,818                                 |                                              |

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

***MASSACHUSETTS  
DIRECT PREMIUM WRITTEN  
FOR COMPANIES  
FIDELITY & SURETY***

## Division of Insurance

Line of Business:

Fidelity

| NAIC # | Company Name                        | Address                                    | City             | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share In<br>MA as of<br>12/31/2001 |
|--------|-------------------------------------|--------------------------------------------|------------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 20281  | Federal Ins Co                      | 15 Mountain View Road, P. O. Box 1615      | Warren           | NJ    | 07061-1615 | 908-903-2525       | \$ 5,001,096                                 | 19.86%                                       |
| 10847  | Cumis Ins Society Inc               | P.O. Box 1084                              | Madison          | WI    | 53701      | 608-238-5851 -6092 | \$ 2,814,789                                 | 11.18%                                       |
| 19445  | National Union Fire Ins Co Of Pitts | 70 PINE STREET                             | NEW YORK         | NY    | 10270      | 212-770-0705       | \$ 2,809,902                                 | 11.16%                                       |
| 31194  | Travelers Cas & Surety Co Of Amer   | ONE TOWER SQUARE                           | HARTFORD         | CT    | 06183-6014 | 860-277-3966       | \$ 2,545,294                                 | 10.11%                                       |
| 22977  | Lumbermens Mut Cas Co               | 1 Kemper Drive                             | Long Grove       | IL    | 60049-0001 | 847-320-4509       | \$ 1,428,879                                 | 5.67%                                        |
| 29424  | Hartford Cas Ins Co                 | Hartford Plaza                             | Hartford         | CT    | 06115-0000 | 860-547-3935       | \$ 1,428,304                                 | 5.67%                                        |
| 22217  | Gulf Ins Co                         | P.O. Box 131771                            | Dallas           | TX    | 75313-1771 | 972-650-2887       | \$ 1,142,591                                 | 4.54%                                        |
| 39306  | Fidelity & Deposit Co Of MD         | 1400 American Lane, Tower 1, 19th Floor    | Schaumburg       | IL    | 60196-1056 | 847-762-7365       | \$ 850,527                                   | 3.38%                                        |
| 22292  | Hanover Ins Co                      | 440 Lincoln Street                         | WORCESTER        | MA    | 01653      | 508-853-7200-4476  | \$ 828,774                                   | 3.29%                                        |
| 13188  | Western Surety Co                   | P.O. Box 5077                              | Sioux Falls      | SD    | 57117-5077 | 605-336-0850 -4681 | \$ 827,584                                   | 3.29%                                        |
| 24791  | St Paul Mercury Ins Co              | 385 Washington Street                      | St. Paul         | MN    | 55102      | 651-310-8644       | \$ 732,993                                   | 2.91%                                        |
| 24260  | Progressive Cas Ins Co              | 6300 WILSON MILLS ROAD, W33                | MAYFIELD VILLAGE | OH    | 44143-2182 | 440-395-4460       | \$ 710,898                                   | 2.82%                                        |
| 20443  | Continental Cas Co                  | CNA PLAZA                                  | CHICAGO          | IL    | 60685      | 312-822-1538       | \$ 561,335                                   | 2.23%                                        |
| 16691  | Great American Ins Co               | 580 Walnut Street                          | Cincinnati       | OH    | 45202      | 513-369-5092       | \$ 553,531                                   | 2.20%                                        |
| 10014  | Affiliated Fm Ins Co                | P.O. Box 7500                              | Johnston         | RI    | 02919-0500 | 401-275-3000-1665  | \$ 526,685                                   | 2.09%                                        |
| 41181  | Universal Underwriters Ins Co       | 7045 College Boulevard                     | Overland Park    | KS    | 66211      | 913-339-1000-3088  | \$ 301,937                                   | 1.20%                                        |
| 16535  | Zurich American Ins Co              | 1400 American Lane, Tower 1, 19th Floor    | Schaumburg       | IL    | 60196-1056 | 847-762-7365       | \$ 240,644                                   | 0.96%                                        |
| 24767  | St Paul Fire & Marine Ins Co        | 385 Washington Street                      | St. Paul         | MN    | 55102      | 651-310-8644       | \$ 238,670                                   | 0.95%                                        |
| 30104  | Hartford Underwriters Ins Co        | Hartford Plaza                             | Hartford         | CT    | 06115-0000 | 860-547-3935       | \$ 196,156                                   | 0.78%                                        |
| 19682  | Hartford Fire In Co                 | Hartford Plaza                             | Hartford         | CT    | 06115-0000 | 860-547-3935       | \$ 157,876                                   | 0.63%                                        |
| 20397  | Vigilant Ins Co                     | 15 Mountain View Road, P.O. Box 1615       | Warren           | NJ    | 07061-1615 | 908-903-2525       | \$ 157,264                                   | 0.62%                                        |
| 14788  | Natl Grange Mut Ins Co              | 55 WEST STREET                             | KEENE            | NH    | 03431      | 603-358-1225       | \$ 121,320                                   | 0.48%                                        |
| 23043  | Liberty Mut Ins Co                  | 175 Berkeley Street                        | Boston           | MA    | 02117      | 617-357-9500-43660 | \$ 107,060                                   | 0.43%                                        |
| 35289  | Continental Ins Co                  | CNA PLAZA                                  | CHICAGO          | IL    | 60685      | 312-822-1538       | \$ 106,466                                   | 0.42%                                        |
| 21180  | Sentry Select Ins Co                | 1800 NORTH POINT DRIVE                     | STEVENS POINT    | WI    | 54481-8020 | 715-346-6000       | \$ 91,918                                    | 0.36%                                        |
| 26980  | Royal Ins Co Of Amer                | 1240 E. Diehl Rd., Ste 500, P. O. Box 3144 | Naperville       | IL    | 60566      | 704-522-2914       | \$ 90,367                                    | 0.36%                                        |
| 25976  | Utica Mut Ins Co                    | Post Office Box 530                        | Utica            | NY    | 13503-0530 | 315-734-2385       | \$ 75,606                                    | 0.30%                                        |
| 35181  | Executive Risk Ind Inc              | 15 Mountain View Road, P.O. Box 1615       | Warren           | NJ    | 07061-1615 | 908-903-2525       | \$ 57,422                                    | 0.23%                                        |
| 20303  | Great Northern Ins Co               | 15 Mountain View Road, P.O. Box 1615       | Warren           | NJ    | 07061-1615 | 908-903-2525       | \$ 33,469                                    | 0.13%                                        |
| 24775  | St Paul Guardian Ins Co             | 385 Washington Street                      | St. Paul         | MN    | 55102      | 651-310-8644       | \$ 27,977                                    | 0.11%                                        |
| 21458  | Employers Ins of Wausau             | Post Office Box 8017                       | Wausau           | WI    | 54402-8017 | 617-357-9500-43660 | \$ 27,628                                    | 0.11%                                        |

Division of Insurance

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

## Division of Insurance

Line of Business:

Fidelity

| NAIC # | Company Name                         | Address                                 | City          | State | ZIP        | Telephone         | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------------------------------|-----------------------------------------|---------------|-------|------------|-------------------|----------------------------------------------|----------------------------------------------|
| 22306  | Massachusetts Bay Ins Co             | 440 Lincoln St                          | WORCESTER     | MA    | 01653      | 508-853-7200-4476 | \$ 27,053                                    | 0.11%                                        |
| 26182  | Harleysville Worcester Ins Co        | 120 Front Street, Suite 500             | Worcester     | MA    | 01608-1408 | 315-782-1160 -224 | \$ 26,063                                    | 0.10%                                        |
| 18538  | Bancinsure Inc                       | P.O. Box 26104                          | Oklahoma City | OK    | 73126      | 405-290-5678-288  | \$ 24,601                                    | 0.10%                                        |
| 24031  | Northland Cas Co                     | PO BOX 64816                            | ST PAUL       | MN    | 55164-0816 | 651-688-4290      | \$ 23,908                                    | 0.09%                                        |
| 13935  | Federated Mut Ins Co                 | 121 East Park Square                    | Owatonna      | MN    | 55060      | 507-444-7133      | \$ 22,222                                    | 0.09%                                        |
| 22136  | Great American Ins Co of NY          | 580 Walnut Street                       | Cincinnati    | OH    | 45202      | 513-369-5092      | \$ 16,423                                    | 0.07%                                        |
| 20346  | Pacific Ind Co                       | 15 Mountain View Road, P.O. Box 1615    | Warren        | NJ    | 07061-1615 | 908-903-2525      | \$ 14,964                                    | 0.06%                                        |
| 10205  | Mountain Valley Ind Co               | 95 Route 17 South                       | Paramus       | NJ    | 07653-0931 | 201-291-7401      | \$ 13,672                                    | 0.05%                                        |
| 13056  | RLJ Ins Co                           | 9025 N. Lindbergh Drive                 | Peoria        | IL    | 61615      | 309-692-1000-5357 | \$ 13,148                                    | 0.05%                                        |
| 19038  | Travelers Cas & Surety Co            | ONE TOWER SQUARE                        | HARTFORD      | CT    | 06183-6014 | 860-277-3966      | \$ 12,985                                    | 0.05%                                        |
| 25887  | US Fidelity & Guaranty Co            | 385 Washington Street                   | St. Paul      | MN    | 55102      | 651-310-8644      | \$ 12,541                                    | 0.05%                                        |
| 26344  | Great American Assur Co              | 580 Walnut Street                       | Cincinnati    | OH    | 45202      | 513-369-5092      | \$ 10,358                                    | 0.04%                                        |
| 24074  | Ohio Cas Ins Co                      | 9450 Seward Road                        | Fairfield     | OH    | 45014      | 513-603-2245      | \$ 9,560                                     | 0.04%                                        |
| 22918  | American Motorists Ins Co            | 1 Kemper Drive                          | Long Grove    | IL    | 60049-0001 | 847-320-4509      | \$ 8,895                                     | 0.04%                                        |
| 26832  | Great American Alliance Ins Co       | 580 Walnut Street                       | Cincinnati    | OH    | 45202      | 513-369-5092      | \$ 7,759                                     | 0.03%                                        |
| 36463  | Discover Prop & Cas Ins Co           | 385 Washington Street                   | St. Paul      | MN    | 55102      | 651-310-8644      | \$ 7,748                                     | 0.03%                                        |
| 19372  | Northern Ins Co Of NY                | 1400 American Lane, Tower 1, 19th Floor | Schaumburg    | IL    | 60196-1056 | 847-762-7365      | \$ 7,670                                     | 0.03%                                        |
| 19356  | Maryland Cas Co                      | 1400 American Lane, Tower 1, 19th Floor | Schaumburg    | IL    | 60196-1056 | 847-762-7365      | \$ 6,844                                     | 0.03%                                        |
| 10758  | Colonial Surety Co                   | 50 Chestnut Ridge Road                  | Montvale      | NJ    | 07645      | 201 573 8788      | \$ 6,495                                     | 0.03%                                        |
| 25879  | Fidelity & Guaranty Ins Underwriters | 385 Washington Street                   | St. Paul      | MN    | 55102      | 651-310-8644      | \$ 6,355                                     | 0.03%                                        |
| 24988  | Sentry Ins A Mut Co                  | 1800 NORTH POINT DRIVE                  | STEVENS POINT | WI    | 54481-8020 | 715-346-6000      | \$ 6,332                                     | 0.03%                                        |
| 24198  | Peerless Ins Co                      | 62 Maple Avenue                         | Keene         | NH    | 03431      | 603-358-4143-     | \$ 5,994                                     | 0.02%                                        |
| 21482  | Factory Mut Ins Co                   | P.O. Box 7500                           | Johnston      | RI    | 02919-0500 | 401-275-3000-1665 | \$ 5,959                                     | 0.02%                                        |
| 21415  | Employers Mut Cas Co                 | P. O. BOX 712                           | DES MOINES    | IA    | 50303-0712 | 515-280-2789      | \$ 5,757                                     | 0.02%                                        |
| 25682  | Travelers Ind Co Of CT               | ONE TOWER SQUARE                        | HARTFORD      | CT    | 06183-6014 | 860-277-3966      | \$ 4,764                                     | 0.02%                                        |
| 25674  | Travelers Ind Co Of IL               | 215 SHUMAN BOULEVARD                    | NAPERVILLE    | IL    | 60563      | 860-277-3966      | \$ 4,721                                     | 0.02%                                        |
| 26247  | American Guarantee & Liability Ins   | 1400 American Lane, Tower 1, 19th Floor | Schaumburg    | IL    | 60196-1056 | 847-762-7365      | \$ 4,660                                     | 0.02%                                        |
| 24147  | Old Republic Ins Co                  | PO Box 789                              | Greensburg    | PA    | 15601-0789 | 724-834-5000-5406 | \$ 4,560                                     | 0.02%                                        |
| 25615  | Charter Oak Fire Ins Co              | ONE TOWER SQUARE                        | HARTFORD      | CT    | 06183-6014 | 860-277-3966      | \$ 4,278                                     | 0.02%                                        |
| 25658  | Travelers Ind Co                     | ONE TOWER SQUARE                        | HARTFORD      | CT    | 06183-6014 | 860-277-3966      | \$ 4,048                                     | 0.02%                                        |
| 20494  | Transportation Ins Co                | CNA PLAZA                               | CHICAGO       | IL    | 60685      | 312-822-1538      | \$ 4,000                                     | 0.02%                                        |

## Division of Insurance

Line of Business:

Fidelity

| NAIC # | Company Name                         | Address                                 | City         | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------------------------------|-----------------------------------------|--------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 24589  | American & Foreign Ins Co            | 9300 Arrowpoint Blvd., P. O. Box 1000   | Charlotte    | NC    | 28201-1000 | 704-522-2914       | \$ 3,915                                     | 0.02%                                        |
| 35386  | Fidelity & Guaranty Ins Co           | 385 Washington Street                   | St. Paul     | MN    | 55102      | 651-310-8644       | \$ 3,827                                     | 0.02%                                        |
| 21113  | United States Fire Ins Co            | 305 Madison Avenue                      | Morristown   | NJ    | 07960      | 973-490-6822       | \$ 3,648                                     | 0.01%                                        |
| 29874  | North American Specialty Ins Co      | 650 Elm Street                          | Manchester   | NH    | 03101      | 603-644-6600-676   | \$ 3,499                                     | 0.01%                                        |
| 19895  | Atlantic Mut Ins Co                  | 140 BROADWAY                            | NEW YORK     | NY    | 10005-1101 | 973-408-6142       | \$ 3,444                                     | 0.01%                                        |
| 24422  | Legion Ins Co                        | One Logan Square, Suite 1400            | Philadelphia | PA    | 19103      | 414-225-4516       | \$ 3,406                                     | 0.01%                                        |
| 31325  | Acadia Ins Co                        | P.O. Box 9010                           | Westbrook    | ME    | 04098-5010 | 207-772-4300       | \$ 3,240                                     | 0.01%                                        |
| 19720  | American Alt Ins Corp                | 5241                                    | PRINCETON    | NJ    | 08543      | 609-243-4599       | \$ 2,928                                     | 0.01%                                        |
| 19305  | Assurance Co Of Amer                 | 1400 American Lane, Tower 1, 19th Floor | Schaumburg   | IL    | 60196-1056 | 847-762-7365       | \$ 2,845                                     | 0.01%                                        |
| 14974  | Pennsylvania Lumbermens Mut Ins      | 170 S. Independence Mall West Ste 200E  | Philadelphia | PA    | 19106-3388 | 215-625-9233-310   | \$ 2,618                                     | 0.01%                                        |
| 15059  | Public Service Mut Ins Co            | One Park Avenue                         | New York     | NY    | 10016-5802 | 212-591-9438       | \$ 2,303                                     | 0.01%                                        |
| 43575  | Indemnity Ins Co Of North Amer       | 1601 CHESTNUT STREET, P.O. Box 41484    | Philadelphia | PA    | 19101-1484 | 215-640-2324       | \$ 2,231                                     | 0.01%                                        |
| 12904  | Tokio Marine & Fire Ins Co Ltd Us Br | 230 Park Avenue                         | New York     | NY    | 10169-0005 | 212-297-6600-6687  | \$ 1,984                                     | 0.01%                                        |
| 25666  | Travelers Ind Co Of Amer             | ONE TOWER SQUARE                        | HARTFORD     | CT    | 06183-6014 | 860-277-3966       | \$ 1,719                                     | 0.01%                                        |
| 20621  | OneBeacon America Ins Co             | ONE BEACON STREET                       | BOSTON       | MA    | 02108-3100 | 617-725-6522-      | \$ 1,566                                     | 0.01%                                        |
| 20427  | American Cas Co Of Reading PA        | CNA PLAZA                               | CHICAGO      | IL    | 60685      | 312-822-1538       | \$ 1,564                                     | 0.01%                                        |
| 22713  | Insurance Co Of North Amer           | 1601 CHESTNUT STREET, P.O. Box 41484    | Philadelphia | PA    | 19101-1484 | 215-640-2324       | \$ 1,386                                     | 0.01%                                        |
| 13331  | American Hardware Mut Ins Co         | 471 East Broad Street                   | Columbus     | OH    | 43215      | 614-225-8331       | \$ 1,292                                     | 0.01%                                        |
| 19704  | American States Ins Co               | SAFECO PLAZA                            | SEATTLE      | WA    | 98185      | 206-545-5000       | \$ 1,116                                     | 0.00%                                        |
| 24295  | Providence Washington Ins Co         | P.O. Box 518                            | Providence   | RI    | 02901-0518 | 401-453-7132       | \$ 1,100                                     | 0.00%                                        |
| 34100  | Masswest Ins Co Inc                  | One General Drive                       | Sun Prairie  | WI    | 53596      | 608-825-5718       | \$ 881                                       | 0.00%                                        |
| 20478  | National Fire Ins Co Of Hartford     | CNA PLAZA                               | CHICAGO      | IL    | 60685      | 312-822-1538       | \$ 834                                       | 0.00%                                        |
| 22357  | Hartford Accid & Ind Co              | Hartford Plaza                          | Hartford     | CT    | 06115-0000 | 860-547-3935       | \$ 802                                       | 0.00%                                        |
| 41483  | Farmington Cas Co                    | ONE TOWER SQUARE                        | HARTFORD     | CT    | 06183-6014 | 860-277-3966       | \$ 800                                       | 0.00%                                        |
| 20230  | Central Mut Ins Co                   | 800 South Washington Street             | Van Wert     | OH    | 45891      | 419-238-5551 -2437 | \$ 763                                       | 0.00%                                        |
| 25534  | TIG Ins Co                           | P.O. Box 152870                         | Irving       | TX    | 75015      | 972-831-6504       | \$ 510                                       | 0.00%                                        |
| 19690  | American Economy Ins Co              | SAFECO PLAZA                            | SEATTLE      | WA    | 98185      | 206-545-5000       | \$ 415                                       | 0.00%                                        |
| 10677  | Cincinnati Ins Co                    | P.O. BOX 145496                         | CINCINNATI   | OH    | 45250-5496 | 513-870-2604       | \$ 324                                       | 0.00%                                        |
| 22322  | Greenwich Ins Co                     | Seaview Housc, 70 Scaview Avenue        | Stamford     | CT    | 06902-6040 | 203-964-5221       | \$ 132                                       | 0.00%                                        |
| 25984  | Graphic Arts Mut Ins Co              | Post Office Box 530                     | Utica        | NY    | 13503-0530 | 315-734-2385       | \$ 130                                       | 0.00%                                        |
| 30562  | American Manufacturers Mut Ins Co    | 1 Kemper Drive                          | Long Grove   | IL    | 60049-0001 | 847-320-4509       | \$ 111                                       | 0.00%                                        |

Division of Insurance

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

2002 Annual Report

## Division of Insurance

Line of Business:

Fidelity

| NAIC # | Company Name         | Address            | City       | State | ZIP        | Telephone           | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|----------------------|--------------------|------------|-------|------------|---------------------|----------------------------------------------|----------------------------------------------|
| 21105  | North River Ins Co   | 305 Madison Avenue | Morristown | NJ    | 07960      | 973-490-6822        | \$ 100                                       | 0.00%                                        |
| 23809  | Granite State Ins Co | 70 PINE STREET     | NEW YORK   | NY    | 10270      | 212-770-0705        | \$ 51                                        | 0.00%                                        |
| 23329  | Merchants Mut Ins Co | 250 Main Street    | Buffalo    | NY    | 14240-0903 | (716)849-3333 -3184 | \$ (1)                                       | 0.00%                                        |
|        |                      |                    |            |       |            |                     | \$ 25,184,782                                |                                              |

# Division of Insurance

Line of Business:

Surety

| NAIC # | Company Name                        | Address                                 | City        | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-------------------------------------|-----------------------------------------|-------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 25887  | US Fidelity & Guaranty Co           | 385 Washington Street                   | St. Paul    | MN    | 55102      | 651-310-8644       | \$ 10,607,194                                | 11.80%                                       |
| 31194  | Travelers Cas & Surety Co Of Amer   | ONE TOWER SQUARE                        | HARTFORD    | CT    | 06183-6014 | 860-277-3966       | \$ 8,455,679                                 | 9.40%                                        |
| 29424  | Hartford Cas Ins Co                 | Hartford Plaza                          | Hartford    | CT    | 06115-0000 | 860-547-3935       | \$ 7,415,360                                 | 8.25%                                        |
| 22535  | Seaboard Surety Co                  | 5801 Smith Avenue                       | Baltimore   | MD    | 21209-3653 | 651-310-8644       | \$ 3,472,527                                 | 3.86%                                        |
| 13188  | Western Surety Co                   | P.O. Box 5077                           | Sioux Falls | SD    | 57117-5077 | 605-336-0850 -4681 | \$ 3,329,768                                 | 3.70%                                        |
| 14788  | Natl Grange Mut Ins Co              | 55 WEST STREET                          | KEENE       | NH    | 03431      | 603-358-1225       | \$ 3,070,091                                 | 3.41%                                        |
| 39306  | Fidelity & Deposit Co Of MD         | 1400 American Lane, Tower 1, 19th Floor | Schaumburg  | IL    | 60196-1056 | 847-762-7365       | \$ 2,886,078                                 | 3.21%                                        |
| 22977  | Lumbermens Mut Cas Co               | 1 Kemper Drive                          | Long Grove  | IL    | 60049-0001 | 847-320-4509       | \$ 2,839,635                                 | 3.16%                                        |
| 24740  | Safeco Ins Co Of Amer               | SAFECO PLAZA                            | SEATTLE     | WA    | 98185      | 206-545-5000       | \$ 2,487,228                                 | 2.77%                                        |
| 37885  | XL Specialty Ins Co                 | Seaview House, 70 Seaview Avenue        | Stamford    | CT    | 60173-2231 | 203-964-5221       | \$ 2,310,793                                 | 2.57%                                        |
| 24767  | St Paul Fire & Marine Ins Co        | 385 Washington Street                   | St. Paul    | MN    | 55102      | 651-310-8644       | \$ 2,149,845                                 | 2.39%                                        |
| 20427  | American Cas Co Of Reading PA       | CNA PLAZA                               | CHICAGO     | IL    | 60685      | 312-822-1538       | \$ 1,959,515                                 | 2.18%                                        |
| 20478  | National Fire Ins Co Of Hartford    | CNA PLAZA                               | CHICAGO     | IL    | 60685      | 312-822-1538       | \$ 1,899,329                                 | 2.11%                                        |
| 29874  | North American Specialty Ins Co     | 650 Elm Street                          | Manchester  | NH    | 03101      | 603-644-6600-676   | \$ 1,878,126                                 | 2.09%                                        |
| 21113  | United States Fire Ins Co           | 305 Madison Avenue                      | Morristown  | NJ    | 07960      | 973-490-6822       | \$ 1,850,706                                 | 2.06%                                        |
| 19380  | American Home Assur Co              | 70 PINE STREET                          | NEW YORK    | NY    | 10270      | 212-770-0705       | \$ 1,838,528                                 | 2.04%                                        |
| 20281  | Federal Ins Co                      | 15 Mountain View Road, P. O. Box 1615   | Warren      | NJ    | 07061-1615 | 908-903-2525       | \$ 1,835,591                                 | 2.04%                                        |
| 23043  | Liberty Mut Ins Co                  | 175 Berkeley Street                     | Boston      | MA    | 02117      | 617-357-9500-43660 | \$ 1,830,114                                 | 2.04%                                        |
| 22292  | Hanover Ins Co                      | 440 Lincoln Street                      | WORCESTER   | MA    | 01653      | 508-853-7200-4476  | \$ 1,821,122                                 | 2.03%                                        |
| 22918  | American Motorists Ins Co           | 1 Kemper Drive                          | Long Grove  | IL    | 60049-0001 | 847-320-4509       | \$ 1,682,749                                 | 1.87%                                        |
| 32778  | Washington Intl Ins Co              | 1200 Arlington Heights Road, Suite 400  | Itasca      | IL    | 60143-2625 | 630-227-4700-708   | \$ 1,636,280                                 | 1.82%                                        |
| 36226  | United Cas & Surety Ins Co          | 170 Milk Street                         | Boston      | MA    | 02109      | 617-542-3232-109   | \$ 1,378,575                                 | 1.53%                                        |
| 19682  | Hartford Fire In Co                 | Hartford Plaza                          | Hartford    | CT    | 06115-0000 | 860-547-3935       | \$ 1,369,279                                 | 1.52%                                        |
| 35386  | Fidelity & Guaranty Ins Co          | 385 Washington Street                   | St. Paul    | MN    | 55102      | 651-310-8644       | \$ 1,329,200                                 | 1.48%                                        |
| 11592  | International Fidelity Ins Co       | One Newark Center                       | Newark      | NJ    | 07102-5207 | 973-624-7200 -205  | \$ 1,111,544                                 | 1.24%                                        |
| 19445  | National Union Fire Ins Co Of Pitts | 70 PINE STREET                          | NEW YORK    | NY    | 10270      | 212-770-0705       | \$ 1,050,234                                 | 1.17%                                        |
| 24791  | St Paul Mercury Ins Co              | 385 Washington Street                   | St. Paul    | MN    | 55102      | 651-310-8644       | \$ 933,366                                   | 1.04%                                        |
| 21873  | Firemans Fund Ins Co                | 777 San Marin Drive                     | Novato      | CA    | 94998      | 415-899-3033       | \$ 926,893                                   | 1.03%                                        |
| 22306  | Massachusetts Bay Ins Co            | 440 Lincoln St                          | WORCESTER   | MA    | 01653      | 508-853-7200-4476  | \$ 922,753                                   | 1.03%                                        |
| 22217  | Gulf Ins Co                         | P.O. Box 131771                         | Dallas      | TX    | 75313-1771 | 972-650-2887       | \$ 867,889                                   | 0.97%                                        |
| 16691  | Great American Ins Co               | 580 Walnut Street                       | Cincinnati  | OH    | 45202      | 513-369-5092       | \$ 831,978                                   | 0.93%                                        |

Division of Insurance

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

2002 Annual Report

## Division of Insurance

Line of Business:

Surety

| NAIC # | Company Name                       | Address                                 | City         | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|------------------------------------|-----------------------------------------|--------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 30562  | American Manufacturers Mut Ins Co  | 1 Kemper Drive                          | Long Grove   | IL    | 60049-0001 | 847-320-4509       | \$ 831,766                                   | 0.93%                                        |
| 22322  | Greenwich Ins Co                   | Seaview House, 70 Seaview Avenue        | Stanford     | CT    | 06902-6040 | 203-964-5221       | \$ 772,777                                   | 0.86%                                        |
| 20443  | Continental Cas Co                 | CNA PLAZA                               | CHICAGO      | IL    | 60685      | 312-822-1538       | \$ 728,743                                   | 0.81%                                        |
| 26182  | Harleysville Worcester Ins Co      | 120 Front Street, Suite 500             | Worcester    | MA    | 01608-1408 | 315-782-1160 -224  | \$ 728,695                                   | 0.81%                                        |
| 21970  | OneBeacon Ins Co                   | ONE BEACON STREET                       | BOSTON       | MA    | 02108-3100 | 617-725-6522-0000  | \$ 619,166                                   | 0.69%                                        |
| 21458  | Employers Ins of Wausau            | Post Office Box 8017                    | Wausau       | WI    | 54402-8017 | 617-357-9500-43660 | \$ 574,964                                   | 0.64%                                        |
| 13056  | RLI Ins Co                         | 9025 N. Lindbergh Drive                 | Peoria       | IL    | 61615      | 309-692-1000-5357  | \$ 549,781                                   | 0.61%                                        |
| 24732  | General Ins Co Of Amer             | SAFECO PLAZA                            | SEATTLE      | WA    | 98185      | 206-545-5000       | \$ 510,261                                   | 0.57%                                        |
| 19909  | Centennial Ins Co                  | 140 BROADWAY                            | NEW YORK     | NY    | 10005-1101 | 973-408-6142       | \$ 506,626                                   | 0.56%                                        |
| 34266  | Frontier Ins Co                    | 195 LAKE LOUISE MARIE ROAD              | ROCK HILL    | NY    | 12775-8000 | 845-796-2100-5069  | \$ 479,131                                   | 0.53%                                        |
| 25976  | Utica Mut Ins Co                   | Post Office Box 530                     | Utica        | NY    | 13503-0530 | 315-734-2385       | \$ 475,126                                   | 0.53%                                        |
| 21105  | North River Ins Co                 | 305 Madison Avenue                      | Morristown   | NJ    | 07960      | 973-490-6822       | \$ 411,089                                   | 0.46%                                        |
| 24724  | First Natl Ins Co Of Amer          | SAFECO PLAZA                            | SEATTLE      | WA    | 98185      | 206-545-5000       | \$ 407,110                                   | 0.45%                                        |
| 26247  | American Guarantee & Liability Ins | 1400 American Lane, Tower 1, 19th Floor | Schaumburg   | IL    | 60196-1056 | 847-762-7365       | \$ 357,239                                   | 0.40%                                        |
| 34347  | Colonial American Cas & Surety Co  | 1400 American Lane, Tower 1, 19th Floor | Schaumburg   | IL    | 60196-1056 | 847-762-7365       | \$ 329,888                                   | 0.37%                                        |
| 31325  | Acadia Ins Co                      | P.O. Box 9010                           | Westbrook    | ME    | 04098-5010 | 207-772-4300       | \$ 313,409                                   | 0.35%                                        |
| 22950  | Acstar Ins Co                      | P.O. BOX 2350                           | NEW BRITAIN  | CT    | 06050-2350 | 860-224-2000-2527  | \$ 299,907                                   | 0.33%                                        |
| 35289  | Continental Ins Co                 | CNA PLAZA                               | CHICAGO      | IL    | 60685      | 312-822-1538       | \$ 277,412                                   | 0.31%                                        |
| 37206  | Contractors Bonding & Ins Co       | P.O. Box 9271                           | Seattle      | WA    | 98109-0271 | 206-628-7216-      | \$ 241,147                                   | 0.27%                                        |
| 19429  | Insurance Co Of The State Of PA    | 70 PINE STREET                          | NEW YORK     | NY    | 10270      | 212-770-0705       | \$ 204,189                                   | 0.23%                                        |
| 20346  | Pacific Ind Co                     | 15 Mountain View Road, P.O. Box 1615    | Warren       | NJ    | 07061-1615 | 908-903-2525       | \$ 199,386                                   | 0.22%                                        |
| 33898  | Aegis Security Ins Co              | P.O. Box 3153                           | Harrisburg   | PA    | 17105      | 717-657-9671-3060  | \$ 186,872                                   | 0.21%                                        |
| 19038  | Travelers Cas & Surety Co          | ONE TOWER SQUARE                        | HARTFORD     | CT    | 06183-6014 | 860-277-3966       | \$ 163,158                                   | 0.18%                                        |
| 24660  | Cumberland Cas & Surety Co         | 4311 West Waters Avenue Suite 401       | Tampa        | FL    | 33614      | 813-889-4058       | \$ 162,834                                   | 0.18%                                        |
| 10758  | Colonial Surety Co                 | 50 Chestnut Ridge Road                  | Montvale     | NJ    | 07645      | 201 573 8788       | \$ 154,178                                   | 0.17%                                        |
| 15105  | Safety Natl Cas Corp               | 2043 Woodland Parkway, Suite 200        | St. Louis    | MO    | 63146      | 314-995-5300 -316  | \$ 147,395                                   | 0.16%                                        |
| 19895  | Atlantic Mut Ins Co                | 140 BROADWAY                            | NEW YORK     | NY    | 10005-1101 | 973-408-6142       | \$ 146,080                                   | 0.16%                                        |
| 20397  | Vigilant Ins Co                    | 15 Mountain View Road, P.O. Box 1615    | Warren       | NJ    | 07061-1615 | 908-903-2525       | \$ 127,504                                   | 0.14%                                        |
| 12750  | Evergreen Natl Ind Co              | P.O. BOX 163340                         | COLUMBUS     | OH    | 43216-3340 | 614-895-2000       | \$ 113,647                                   | 0.13%                                        |
| 24198  | Peerless Ins Co                    | 62 Maple Avenue                         | Keene        | NH    | 03431      | 603-358-4143-      | \$ 101,450                                   | 0.11%                                        |
| 43575  | Indemnity Ins Co Of North Amer     | 1601 CHESTNUT STREET, P.O. Box 41484    | Philadelphia | PA    | 19101-1484 | 215-640-2324       | \$ 100,288                                   | 0.11%                                        |

## Division of Insurance

Line of Business:

Surety

| NAIC # | Company Name                    | Address                               | City             | State | ZIP        | Telephone         | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|---------------------------------|---------------------------------------|------------------|-------|------------|-------------------|----------------------------------------------|----------------------------------------------|
| 22713  | Insurance Co Of North Amer      | 1601 CHESTNUT STREET, P.O. Box 41484  | Philadelphia     | PA    | 19101-1484 | 215-640-2324      | \$ 82,231                                    | 0.09%                                        |
| 21857  | American Ins Co                 | 777 San Marin Drive                   | Novato           | CA    | 94998      | 415-899-3033      | \$ 77,504                                    | 0.09%                                        |
| 22489  | Highlands Ins Co                | 275 Phillips Boulevard                | Trenton          | NJ    | 77042-4123 | 713-952-9555-8491 | \$ 73,010                                    | 0.08%                                        |
| 14168  | Harleysville Mut Ins Co         | 355 Maple Avenue                      | Harleysville     | PA    | 19438-2297 | 215-256-5000      | \$ 70,597                                    | 0.08%                                        |
| 24147  | Old Republic Ins Co             | PO Box 789                            | Greensburg       | PA    | 15601-0789 | 724-834-5000-5406 | \$ 54,847                                    | 0.06%                                        |
| 18023  | Star Ins Co                     | 26600 Telegraph Road                  | Southfield       | MI    | 48034      | 248-358-1100-8102 | \$ 48,557                                    | 0.05%                                        |
| 12416  | Protective Ins Co               | 1099 North Meridian Street            | Indianapolis     | IN    | 46204      | 317-636-9800 -356 | \$ 33,257                                    | 0.04%                                        |
| 21881  | National Surety Corp            | 233 South Wacker Drive, Suite 2000    | Chicago          | IL    | 60606-6308 | 312-441-6401      | \$ 28,229                                    | 0.03%                                        |
| 24260  | Progressive Cas Ins Co          | 6300 WILSON MILLS ROAD, W33           | MAYFIELD VILLAGE | OH    | 44143-2182 | 440-395-4460      | \$ 27,078                                    | 0.03%                                        |
| 41181  | Universal Underwriters Ins Co   | 7045 College Boulevard                | Overland Park    | KS    | 66211      | 913-339-1000-3088 | \$ 22,660                                    | 0.03%                                        |
| 22748  | Pacific Employers Ins Co        | 1601 Chestnut Street, P.O. BOX 41484  | Philadelphia     | PA    | 19191-1484 | 215-649-2324      | \$ 19,923                                    | 0.02%                                        |
| 21121  | Westchester Fire Ins Co         | 41484                                 | PHILADELPHIA     | PA    | 19101-1484 | 215-640-2324      | \$ 19,620                                    | 0.02%                                        |
| 35769  | Lyndon Property Ins Co          | 520 Maryville Centre Drive, Suite 500 | St. Louis        | MO    | 63141      | 314-275-5295      | \$ 19,088                                    | 0.02%                                        |
| 21180  | Sentry Select Ins Co            | 1800 NORTH POINT DRIVE                | STEVENS POINT    | WI    | 54481-8020 | 715-346-6000      | \$ 14,387                                    | 0.02%                                        |
| 20648  | Employers Fire Ins Co           | ONE BEACON STREET                     | BOSTON           | MA    | 02108-3100 | 617-725-6522-     | \$ 12,679                                    | 0.01%                                        |
| 21849  | American Automobile Ins Co      | 777 San Marin Drive                   | Novato           | CA    | 94998      | 415-899-3033      | \$ 11,531                                    | 0.01%                                        |
| 24074  | Ohio Cas Ins Co                 | 9450 Seward Road                      | Fairfield        | OH    | 45014      | 513-603-2245      | \$ 11,466                                    | 0.01%                                        |
| 22136  | Great American Ins Co of NY     | 580 Walnut Street                     | Cincinnati       | OH    | 45202      | 513-369-5092      | \$ 10,100                                    | 0.01%                                        |
| 41483  | Farmington Cas Co               | ONE TOWER SQUARE                      | HARTFORD         | CT    | 06183-6014 | 860-277-3966      | \$ 7,915                                     | 0.01%                                        |
| 22357  | Hartford Accid & Ind Co         | Hartford Plaza                        | Hartford         | CT    | 06115-0000 | 860-547-3935      | \$ 7,701                                     | 0.01%                                        |
| 10510  | Carolina Cas Ins Co             | P.O. Box 2575                         | JACKSONVILLE     | FL    | 32203      | 904-363-8041      | \$ 7,440                                     | 0.01%                                        |
| 20621  | OneBeacon America Ins Co        | ONE BEACON STREET                     | BOSTON           | MA    | 02108-3100 | 617-725-6522-     | \$ 6,826                                     | 0.01%                                        |
| 37303  | Redland Ins Co                  | 1177 AVENUE OF THE AMERICAS           | NEW YORK         | NY    | 10036      | 212-805-9700      | \$ 6,353                                     | 0.01%                                        |
| 14990  | Pennsylvania Ntl Mut Cas Ins Co | P. O. Box 2361                        | Harrisburg       | PA    | 17105-2361 | 717-255-6316      | \$ 5,826                                     | 0.01%                                        |
| 26832  | Great American Alliance Ins Co  | 580 Walnut Street                     | Cincinnati       | OH    | 45202      | 513-369-5092      | \$ 5,600                                     | 0.01%                                        |
| 31089  | Republic Western Ins Co         | 2721 NORTH CENTRAL AVENUE             | PHOENIX          | AZ    | 85004-1163 | 602-263-6755      | \$ 4,763                                     | 0.01%                                        |
| 20613  | American Employers Ins Co       | ONE BEACON STREET                     | BOSTON           | MA    | 02108-3100 | 617-725-6522-     | \$ 4,152                                     | 0.00%                                        |
| 33162  | Bankers Ins Co                  | P.O. Box 15707                        | St. Petersburg   | FL    | 33733      | 727-823-4000-4418 | \$ 3,850                                     | 0.00%                                        |
| 39969  | American Safety Cas Ins Co      | 1845 The Exchange, Suite 200          | Atlanta          | GA    | 30339      | 770-916-1908      | \$ 3,403                                     | 0.00%                                        |
| 25658  | Travelers Ind Co                | ONE TOWER SQUARE                      | HARTFORD         | CT    | 06183-6014 | 860-277-3966      | \$ 2,863                                     | 0.00%                                        |
| 13935  | Federated Mut Ins Co            | 121 East Park Square                  | Owatonna         | MN    | 55060      | 507-444-7133      | \$ 2,709                                     | 0.00%                                        |

Division of Insurance

Amounts from December 31, 2001 Annual Statements  
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2002 Annual Report

## Division of Insurance

Line of Business:

Surety

| NAIC # | Company Name                  | Address                                    | City             | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-------------------------------|--------------------------------------------|------------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 24988  | Sentry Ins A Mut Co           | 1800 NORTH POINT DRIVE                     | STEVENS POINT    | WI    | 54481-8020 | 715-346-6000       | \$ 2,467                                     | 0.00%                                        |
| 19356  | Maryland Cas Co               | 1400 American Lane, Tower 1, 19th Floor    | Schaumburg       | IL    | 60196-1056 | 847-762-7365       | \$ 1,998                                     | 0.00%                                        |
| 21415  | Employers Mut Cas Co          | P. O. BOX 712                              | DES MOINES       | IA    | 50303-0712 | 515-280-2789       | \$ 1,936                                     | 0.00%                                        |
| 19720  | American Alt Ins Corp         | 5241                                       | PRINCETON        | NJ    | 08543      | 609-243-4599       | \$ 1,844                                     | 0.00%                                        |
| 10677  | Cincinnati Ins Co             | P.O. BOX 145496                            | CINCINNATI       | OH    | 45250-5496 | 513-870-2604       | \$ 1,702                                     | 0.00%                                        |
| 26980  | Royal Ins Co Of Amer          | 1240 E. Diehl Rd., Ste 500, P. O. Box 3144 | Naperville       | IL    | 60566      | 704-522-2914       | \$ 1,460                                     | 0.00%                                        |
| 20699  | Ace Prop & Cas Ins Co         | 1601 CHESTNUT STREET, P.O. Box 41484       | Philadelphia     | PA    | 19101-1484 | 215-640-2324       | \$ 1,254                                     | 0.00%                                        |
| 21865  | Associated Ind Corp           | 777 San Marin Drive                        | Novato           | CA    | 94998      | 415-899-3033       | \$ 980                                       | 0.00%                                        |
| 13331  | American Hardware Mut Ins Co  | 471 East Broad Street                      | Columbus         | OH    | 43215      | 614-225-8331       | \$ 905                                       | 0.00%                                        |
| 10499  | DaimlerChrysler Ins Co        | CIMS:405-26-10, P.O. Box 9217              | Farmington Hills | MI    | 48333-9217 | 248-427-5586       | \$ 901                                       | 0.00%                                        |
| 12866  | THE Ins Co                    | P.O. BOX 67008                             | TREASURE ISLAND  | FL    | 33736-7008 | 727-367-6900-202   | \$ 750                                       | 0.00%                                        |
| 38970  | Markel Ins Co                 | 4600 Cox Road                              | Glen Allen       | VA    | 23060      | 800-431-1270-7697  | \$ 694                                       | 0.00%                                        |
| 33022  | AXA Corp Solutions Ins Co     | 199 WATER STREET                           | NEW YORK         | NY    | 10038-3526 | 212-493-9300       | \$ 631                                       | 0.00%                                        |
| 10111  | American Bankers Ins Co Of FL | 11222 QUAIL ROOST DRIVE                    | MIAMI            | FL    | 33157      | 305-253-2244-3019  | \$ 440                                       | 0.00%                                        |
| 24384  | Ranger Ins Co                 | P.O. Box 2807                              | Houston          | TX    | 77042      | 972-831-6504       | \$ 400                                       | 0.00%                                        |
| 22527  | Home Ins Co                   | 59 Maiden Lanc 5th Floor                   | New York         | NY    | 10038-4502 | 212-530-7164       | \$ 205                                       | 0.00%                                        |
| 20850  | Firemens Ins Co Of Newark NJ  | CNA PLAZA                                  | CHICAGO          | IL    | 60685      | 312-822-1538       | \$ 200                                       | 0.00%                                        |
| 24171  | Netherlands Ins Co The        | 62 Maple Avenue                            | Keene            | NH    | 03431      | 603-358-4143-      | \$ 177                                       | 0.00%                                        |
| 25534  | TIG Ins Co                    | P.O. Box 152870                            | Irving           | TX    | 75015      | 972-831-6504       | \$ 170                                       | 0.00%                                        |
| 24872  | Connecticut Ind Co            | 9300 Arrowpoint Blvd. PO Box 1000          | Charlotte        | NC    | 28201-1000 | 704-522-2914       | \$ 142                                       | 0.00%                                        |
| 10847  | Cumis Ins Society Inc         | P.O. Box 1084                              | Madison          | WI    | 53701      | 608-238-5851 -6092 | \$ 110                                       | 0.00%                                        |
| 19321  | Maine Bonding & Cas Co        | 1400 American Lane, Tower 1, 19th Floor    | Schaumburg       | IL    | 60196-1056 | 847-762-7365       | \$ 105                                       | 0.00%                                        |
| 25143  | State Farm Fire And Cas Co    | One State Farm Plaza                       | Bloomington      | IL    | 61710      | 309-766-6714       | \$ 100                                       | 0.00%                                        |
| 24678  | Royal Ind Co                  | 9300 Arrowpoint Blvd., P. O. Box 1000      | Charlotte        | NC    | 28201-1000 | 704-522-2914       | \$ 100                                       | 0.00%                                        |
| 23809  | Granite State Ins Co          | 70 PINE STREET                             | NEW YORK         | NY    | 10270      | 212-770-0705       | \$ 100                                       | 0.00%                                        |
| 24775  | St Paul Guardian Ins Co       | 385 Washington Street                      | St. Paul         | MN    | 55102      | 651-310-8644       | \$ 75                                        | 0.00%                                        |
| 23434  | Middlesex Ins Co              | 1800 NORTH POINT DRIVE                     | STEVENS POINT    | WI    | 54481-8020 | 715-346-6000       | \$ 60                                        | 0.00%                                        |
| 26433  | Harco Natl Ins Co             | P.O. Box 68309                             | Schaumburg       | IL    | 60168-0309 | 847-321-4974-      | \$ 20                                        | 0.00%                                        |
| 24295  | Providence Washington Ins Co  | P.O. Box 518                               | Providence       | RI    | 02901-0518 | 401-453-7132       | \$ 10                                        | 0.00%                                        |
| 24589  | American & Foreign Ins Co     | 9300 Arrowpoint Blvd., P. O. Box 1000      | Charlotte        | NC    | 28201-1000 | 704-522-2914       | \$ 4                                         | 0.00%                                        |
| 19704  | American States Ins Co        | SAFECO PLAZA                               | SEATTLE          | WA    | 98185      | 206-545-5000       | \$ (17,401)                                  | -0.02%                                       |

**Division of Insurance**

Line of Business:

Surety

| NAIC # | Company Name | Address | City | State | ZIP | Telephone | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------|---------|------|-------|-----|-----------|----------------------------------------------|----------------------------------------------|
|        |              |         |      |       |     |           | \$ 89,907,891                                |                                              |

Amounts from December 31, 2001 Annual Statements  
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***MASSACHUSETTS  
DIRECT PREMIUM WRITTEN  
FOR COMPANIES  
FIRE***

## Division of Insurance

### Line of Business:

#### Fire

| NAIC # | Company Name                       | Address                                    | City          | State | ZIP        | Telephone          | Premium<br>Written In MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|------------------------------------|--------------------------------------------|---------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 41360  | Arbella Protection Ins Co          | 1100 Crown Colony Drive                    | Quincy        | MA    | 02269-9103 | 617-328-2936       | \$ 9,941,897                                 | 8.96%                                        |
| 21482  | Factory Mut Ins Co                 | P.O. Box 7500                              | Johnston      | RI    | 02919-0500 | 401-275-3000-1665  | \$ 6,096,492                                 | 5.49%                                        |
| 25658  | Travelers Ind Co                   | ONE TOWER SQUARE                           | HARTFORD      | CT    | 06183-6014 | 860-277-3966       | \$ 5,371,482                                 | 4.84%                                        |
| 19798  | Merrimack Mut Fire Ins Co          | 95 Old River Road                          | Andover       | MA    | 01810-1078 | 978-475-3300-155   | \$ 5,014,845                                 | 4.52%                                        |
| 35300  | Allianz Ins Co                     | P.O. BOX 7780                              | BURBANK       | CA    | 91510-7780 | 818-260-7109       | \$ 4,791,913                                 | 4.32%                                        |
| 26247  | American Guarantee & Liability Ins | 1400 American Lane, Tower 1, 19th Floor    | Schaumburg    | IL    | 60196-1056 | 847-762-7365       | \$ 4,002,821                                 | 3.61%                                        |
| 10014  | Affiliated Fm Ins Co               | P.O. Box 7500                              | Johnston      | RI    | 02919-0500 | 401-275-3000-1665  | \$ 3,800,734                                 | 3.42%                                        |
| 34754  | Commerce Ins Co                    | 211 MAIN STREET                            | WEBSTER       | MA    | 01570-0758 | 508-949-4452       | \$ 3,764,853                                 | 3.39%                                        |
| 34207  | Westport Ins Corp                  | P.O. Box 2991                              | Overland Park | KS    | 66201-1391 | 913-676-5710       | \$ 3,462,721                                 | 3.12%                                        |
| 24678  | Royal Ind Co                       | 9300 Arrowpoint Blvd., P. O. Box 1000      | Charlotte     | NC    | 28201-1000 | 704-522-2914       | \$ 3,174,929                                 | 2.86%                                        |
| 16535  | Zurich American Ins Co             | 1400 American Lane, Tower 1, 19th Floor    | Schaumburg    | IL    | 60196-1056 | 847-762-7365       | \$ 3,060,555                                 | 2.76%                                        |
| 42978  | American Security Ins Co           | 260 Interstate North Circle, NW            | Atlanta       | GA    | 30339      | 770-763-1336       | \$ 2,717,099                                 | 2.45%                                        |
| 15067  | Quincy Mut Fire Ins Co             | P.O. Box 9155                              | Quincy        | MA    | 02269-9155 | 617-770-5152       | \$ 2,502,655                                 | 2.25%                                        |
| 26018  | Vermont Mut Ins Co                 | P.O. Box 188                               | Montpelier    | VT    | 05601-0188 | 802-223-2341       | \$ 2,244,744                                 | 2.02%                                        |
| 26298  | Metropolitan Property & Cas Ins Co | PO Box 350 700 Quaker Lane                 | Warwick       | RI    | 02887-0350 | 800-638-4208       | \$ 2,120,819                                 | 1.91%                                        |
| 19771  | Cambridge Mut Fire Ins Co          | 95 Old River Road                          | Andover       | MA    | 01810-1078 | 978-475-3300-155   | \$ 2,069,817                                 | 1.86%                                        |
| 13803  | Farm Family Cas Ins Co             | P.O. Box 656                               | Albany        | NY    | 12201-0656 | 518-431-5040       | \$ 1,843,937                                 | 1.66%                                        |
| 21458  | Employers Ins of Wausau            | Post Office Box 8017                       | Wausau        | WI    | 54402-8017 | 617-357-9500-43660 | \$ 1,691,550                                 | 1.52%                                        |
| 20621  | OneBeacon America Ins Co           | ONE BEACON STREET                          | BOSTON        | MA    | 02108-3100 | 617-725-6522-      | \$ 1,560,698                                 | 1.41%                                        |
| 41181  | Universal Underwriters Ins Co      | 7045 College Boulevard                     | Overland Park | KS    | 66211      | 913-339-1000-3088  | \$ 1,551,491                                 | 1.40%                                        |
| 21881  | National Surety Corp               | 233 South Wacker Drive, Suite 2000         | Chicago       | IL    | 60606-6308 | 312-441-6401       | \$ 1,381,955                                 | 1.25%                                        |
| 14192  | Hingham Mut Fire Ins Co            | 230 Beal Street                            | Hingham       | MA    | 02043      | 781-749-0841 -122  | \$ 1,366,572                                 | 1.23%                                        |
| 25674  | Travelers Ind Co Of IL             | 215 SHUMAN BOULEVARD                       | NAPERVILLE    | IL    | 60563      | 860-277-3966       | \$ 1,290,851                                 | 1.16%                                        |
| 19682  | Hartford Fire In Co                | Hartford Plaza                             | Hartford      | CT    | 06115-0000 | 860-547-3935       | \$ 1,138,455                                 | 1.03%                                        |
| 26980  | Royal Ins Co Of Amcr               | 1240 E. Diehl Rd., Ste 500, P. O. Box 3144 | Naperville    | IL    | 60566      | 704-522-2914       | \$ 1,095,510                                 | 0.99%                                        |
| 22292  | Hanover Ins Co                     | 440 Lincoln Street                         | WORCESTER     | MA    | 01653      | 508-853-7200-4476  | \$ 1,091,600                                 | 0.98%                                        |
| 25887  | US Fidelity & Guaranty Co          | 385 Washington Street                      | St. Paul      | MN    | 55102      | 651-310-8644       | \$ 1,072,030                                 | 0.97%                                        |
| 24767  | St Paul Fire & Marine Ins Co       | 385 Washington Street                      | St. Paul      | MN    | 55102      | 651-310-8644       | \$ 1,071,055                                 | 0.96%                                        |
| 23035  | Liberty Mut Fire Ins Co            | 175 Berkeley Street                        | Boston        | MA    | 02117      | 617-357-9500-43660 | \$ 1,031,982                                 | 0.93%                                        |
| 26182  | Harleysville Worcester Ins Co      | 120 Front Street, Suite 500                | Worcester     | MA    | 01608-1408 | 315-782-1160 -224  | \$ 1,014,232                                 | 0.91%                                        |
| 33022  | AXA Corp Solutions Ins Co          | 199 WATER STREET                           | NEW YORK      | NY    | 10038-3526 | 212-493-9300       | \$ 883,016                                   | 0.80%                                        |

## Division of Insurance

Line of Business:

Fire

| NAIC # | Company Name                     | Address                                | City          | State | ZIP        | Telephone         | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|----------------------------------|----------------------------------------|---------------|-------|------------|-------------------|----------------------------------------------|----------------------------------------------|
| 25534  | TIG Ins Co                       | P.O. Box 152870                        | Irving        | TX    | 75015      | 972-831-6504      | \$ 871,582                                   | 0.79%                                        |
| 13943  | Fitchburg Mut Ins Co             | 781 Main Street                        | Fitchburg     | MA    | 01420      | 978-345-7516      | \$ 857,522                                   | 0.77%                                        |
| 17000  | Arbella Mut Ins Co               | 1100 Crown Colony Drive                | Quincy        | MA    | 02269-9103 | 617-328-2936      | \$ 848,544                                   | 0.76%                                        |
| 25941  | United Services Auto Assoc       | 9800 Fredericksburg Road               | San Antonio   | TX    | 78288      | 210-498-2211      | \$ 837,705                                   | 0.75%                                        |
| 24813  | Balboa Ins Co                    | P.O. BOX 19702                         | IRVINE        | CA    | 92623-9702 | 949-222-8000      | \$ 819,190                                   | 0.74%                                        |
| 22217  | Gulf Ins Co                      | P.O. Box 131771                        | Dallas        | TX    | 75313-1771 | 972-650-2887      | \$ 768,987                                   | 0.69%                                        |
| 14206  | Holyoke Mut Ins Co In Salem      | Holyoke Square                         | Salem         | MA    | 01970-6506 | 978-740-2212      | \$ 749,395                                   | 0.68%                                        |
| 21113  | United States Fire Ins Co        | 305 Madison Avenue                     | Morristown    | NJ    | 07960      | 973-490-6822      | \$ 726,458                                   | 0.65%                                        |
| 15024  | Preferred Mut Ins Co             | One Preferred Way                      | New Berlin    | NY    | 13411-1896 | 607-847-6161-1317 | \$ 710,573                                   | 0.64%                                        |
| 21857  | American Ins Co                  | 777 San Marin Drive                    | Novato        | CA    | 94998      | 415-899-3033      | \$ 684,285                                   | 0.62%                                        |
| 22306  | Massachusetts Bay Ins Co         | 440 Lincoln St                         | WORCESTER     | MA    | 01653      | 508-853-7200-4476 | \$ 679,227                                   | 0.61%                                        |
| 10205  | Mountain Valley Ind Co           | 95 Route 17 South                      | Paramus       | NJ    | 07653-0931 | 201-291-7401      | \$ 674,349                                   | 0.61%                                        |
| 14923  | Patrons Mut Ins Co Of Ct         | P O BOX 6517                           | Y             | CT    | 06033      | 860-633-4678-3314 | \$ 671,184                                   | 0.60%                                        |
| 24791  | St Paul Mercury Ins Co           | 385 Washington Street                  | St. Paul      | MN    | 55102      | 651-310-8644      | \$ 638,487                                   | 0.58%                                        |
| 10936  | Seneca Ins Co Inc                | 160 Water Street                       | New York      | NY    | 10038-4922 | 212-344-3000      | \$ 599,311                                   | 0.54%                                        |
| 20761  | Boston Old Colony Ins Co         | CNA PLAZA                              | CHICAGO       | IL    | 60685      | 312-822-1538      | \$ 592,770                                   | 0.53%                                        |
| 19720  | American Alt. Ins Corp           | 5241                                   | PRINCETON     | NJ    | 08543      | 609-243-4599      | \$ 580,713                                   | 0.52%                                        |
| 21121  | Westchester Fire Ins Co          | 1601 CHESTNUT STREET, P.O. BOX 41484   | A             | PA    | 19101-1484 | 215-640-2324      | \$ 577,879                                   | 0.52%                                        |
| 14826  | New London Cty Mut Ins Co        | 101 High Street, P.O. Box 40           | Norwich       | CT    | 06360-0040 | 860-887-3553-4237 | \$ 540,869                                   | 0.49%                                        |
| 14982  | Penn Millers Ins Co              | P.O. BOX P                             | BARRE         | PA    | 18773-0016 | 570-822-8111      | \$ 533,891                                   | 0.48%                                        |
| 39454  | Safety Ins Co                    | 20 Custom House Street                 | Boston        | MA    | 02110      | 617-951-0600-4020 | \$ 528,716                                   | 0.48%                                        |
| 13463  | Barnstable County Mut Ins Co     | PO Box 339                             | Yarmouth Port | MA    | 02675-0339 | 508-362-4567 -16  | \$ 493,274                                   | 0.44%                                        |
| 23965  | Norfolk & Dedham Mut Fire Ins Co | P. O. Box 9109                         | Dedham        | MA    | 02027-9109 | 781-326-4010-1235 | \$ 466,739                                   | 0.42%                                        |
| 25860  | Union Mut Fire Ins Co            | P.O. BOX 158                           | MONTPELIER    | VT    | 05601      | 802-229-5514-     | \$ 450,081                                   | 0.41%                                        |
| 15040  | Providence Mut Fire Ins Co       | P.O. Box 6066                          | Providence    | RI    | 02940-6066 | 401-827-1800-125  | \$ 437,011                                   | 0.39%                                        |
| 25682  | Travelers Ind Co Of CT           | ONE TOWER SQUARE                       | HARTFORD      | CT    | 06183-6014 | 860-277-3966      | \$ 383,659                                   | 0.35%                                        |
| 14974  | Pennsylvania Lumbermens Mut Ins  | 170 S. Independence Mall West Ste 200E | Philadelphia  | PA    | 19106-3388 | 215-625-9233-310  | \$ 363,241                                   | 0.33%                                        |
| 20443  | Continental Cas Co               | CNA PLAZA                              | CHICAGO       | IL    | 60685      | 312-822-1538      | \$ 337,194                                   | 0.30%                                        |
| 13706  | Dorchester Mut Fire Ins Co       | P. O. Box 9109                         | Dedham        | MA    | 02027-9109 | 781-326-4010-1235 | \$ 336,439                                   | 0.30%                                        |
| 14931  | Pawtucket Mut Ins Co             | P.O. Box 820                           | Pawtucket     | RI    | 02862-0820 | 401-725-5600 -228 | \$ 335,320                                   | 0.30%                                        |
| 20648  | Employers Fire Ins Co            | ONE BEACON STREET                      | BOSTON        | MA    | 02108-3100 | 617-725-6522-     | \$ 330,254                                   | 0.30%                                        |

Division of Insurance

Line of Business:

Fire

| NAIC # | Company Name                         | Address                               | City          | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------------------------------|---------------------------------------|---------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 21873  | Firemans Fund Ins Co                 | 777 San Marin Drive                   | Novato        | CA    | 94998      | 415-899-3033       | \$ 322,932                                   | 0.29%                                        |
| 25976  | Utica Mut Ins Co                     | Post Office Box 530                   | Utica         | NY    | 13503-0530 | 315-734-2385       | \$ 318,271                                   | 0.29%                                        |
| 30503  | Shelby Cas Ins Comp                  | P. O. BOX 43360                       | BIRMINGHAM    | AL    | 35243      | 205-970-7239       | \$ 312,022                                   | 0.28%                                        |
| 33386  | Fidelity & Guaranty Ins Co           | 385 Washington Street                 | St. Paul      | MN    | 55102      | 651-310-8644       | \$ 302,700                                   | 0.27%                                        |
| 22578  | Horace Mann Ins Co                   | #1 HORACE MANN PLAZA                  | SPRINGFIELD   | IL    | 62715      | 217-788-8530       | \$ 284,956                                   | 0.26%                                        |
| 24775  | St Paul Guardian Ins Co              | 385 Washington Street                 | St. Paul      | MN    | 55102      | 651-310-8644       | \$ 278,512                                   | 0.25%                                        |
| 25992  | Northern Security Ins Co Inc         | P.O. Box 188                          | Montpelier    | VT    | 05601-0188 | 802-223-2341       | \$ 270,360                                   | 0.24%                                        |
| 22713  | Insurance Co Of North Amer           | 1601 CHESTNUT STREET, P.O. Box 41484  | Philadelphia  | PA    | 19101-1484 | 215-640-2324       | \$ 267,430                                   | 0.24%                                        |
| 10815  | Verlan Fire Ins Co MD                | 8401 Colesville Road, Suite 110       | Silver Spring | MD    | 20910-3352 | 301-495-7722       | \$ 266,515                                   | 0.24%                                        |
| 19038  | Travelers Cas & Surety Co            | ONE TOWER SQUARE                      | HARTFORD      | CT    | 06183-6014 | 860-277-3966       | \$ 261,824                                   | 0.24%                                        |
| 19070  | Standard Fire Ins Co                 | ONE TOWER SQUARE                      | HARTFORD      | CT    | 06183-6014 | 860-277-3966       | \$ 253,882                                   | 0.23%                                        |
| 14788  | Natl Grange Mut Ins Co               | 55 WEST STREET                        | KEENE         | NH    | 03431      | 603-358-1225       | \$ 251,611                                   | 0.23%                                        |
| 34100  | Masswest Ins Co Inc                  | One General Drive                     | Sun Prairie   | WI    | 53596      | 608-825-5718       | \$ 249,947                                   | 0.23%                                        |
| 19976  | Amica Mut Ins Co                     | P.O. Box 6008                         | Providence    | RI    | 02940-6008 | 800-652-6422       | \$ 237,266                                   | 0.21%                                        |
| 24988  | Sentry Ins A Mut Co                  | 1800 NORTH POINT DRIVE                | POINT         | WI    | 54481-8020 | 715-346-6000       | \$ 236,370                                   | 0.21%                                        |
| 41343  | Gerling Amer Ins Co                  | 717 Fifth Avenue                      | New York      | NY    | 10022      | 212-756-2600-776   | \$ 235,615                                   | 0.21%                                        |
| 21318  | Coregis Ins Co                       | 525 West Van Buren, Suite 500         | Chicago       | IL    | 60607      | 913-676-6723       | \$ 212,526                                   | 0.19%                                        |
| 27120  | Trumbull Ins Co                      | Hartford Plaza                        | Hartford      | CT    | 06115-0000 | 860-547-3935       | \$ 207,785                                   | 0.19%                                        |
| 23469  | American Modern Home Ins Co          | P.O. Box 5323                         | Cincinnati    | OH    | 45201-5323 | 800-543-2644 -5289 | \$ 201,517                                   | 0.18%                                        |
| 21970  | OneBeacon Ins Co                     | ONE BEACON STREET                     | BOSTON        | MA    | 02108-3100 | 617-725-6522-0000  | \$ 197,976                                   | 0.18%                                        |
| 23043  | Liberty Mut Ins Co                   | 175 Berkeley Street                   | Boston        | MA    | 02117      | 617-357-9500-43660 | \$ 194,322                                   | 0.18%                                        |
| 25968  | USAA Cas Ins Co                      | 9800 Fredericksburg Road              | San Antonio   | TX    | 78288      | 210-498-2211       | \$ 184,074                                   | 0.17%                                        |
| 19445  | National Union Fire Ins Co Of Pitts  | 70 PINE STREET                        | NEW YORK      | NY    | 10270      | 212-770-0705       | \$ 176,363                                   | 0.16%                                        |
| 21180  | Sentry Select Ins Co                 | 1800 NORTH POINT DRIVE                | POINT         | WI    | 54481-8020 | 715-346-6000       | \$ 175,838                                   | 0.16%                                        |
| 24589  | American & Foreign Ins Co            | 9300 Arrowpoint Blvd., P. O. Box 1000 | Charlotte     | NC    | 28201-1000 | 704-522-2914       | \$ 166,441                                   | 0.15%                                        |
| 33618  | Safety Ind Ins Co                    | 20 Custom House Street                | Boston        | MA    | 02110      | 617-951-0600-4020  | \$ 164,919                                   | 0.15%                                        |
| 24872  | Connecticut Ind Co                   | 9300 Arrowpoint Blvd. PO Box 1000     | Charlotte     | NC    | 28201-1000 | 704-522-2914       | \$ 155,406                                   | 0.14%                                        |
| 29874  | North American Specialty Ins Co      | 650 Elm Street                        | Manchester    | NH    | 03101      | 603-644-6600-676   | \$ 152,439                                   | 0.14%                                        |
| 21415  | Employers Mut Cas Co                 | P. O. BOX 712                         | DES MOINES    | IA    | 50303-0712 | 515-280-2789       | \$ 146,986                                   | 0.13%                                        |
| 21261  | Eleetric Ins Co                      | 152 Conant Street, PO Box 1029        | Beverly       | MA    | 01915-0729 | 978-524-5367       | \$ 145,759                                   | 0.13%                                        |
| 25879  | Fidelity & Guaranty Ins Underwriters | 385 Washington Street                 | St. Paul      | MN    | 55102      | 651-310-8644       | \$ 120,819                                   | 0.11%                                        |

## Division of Insurance

Line of Business:

Fire

| NAIC # | Company Name                     | Address                                 | City        | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share In<br>MA as of<br>12/31/2001 |
|--------|----------------------------------|-----------------------------------------|-------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 20281  | Federal Ins Co                   | 15 Mountain View Road, P. O. Box 1615   | Warren      | NJ    | 07061-1615 | 908-903-2525       | \$ 118,715                                   | 0.11%                                        |
| 19380  | American Home Assur Co           | 70 PINE STREET                          | NEW YORK    | NY    | 10270      | 212-770-0705       | \$ 114,151                                   | 0.10%                                        |
| 26344  | Great American Assur Co          | 580 Walnut Street                       | Cincinnati  | OH    | 45202      | 513-369-5092       | \$ 113,115                                   | 0.10%                                        |
| 36463  | Discover Prop & Cas Ins Co       | 385 Washington Street                   | St. Paul    | MN    | 55102      | 651-310-8644       | \$ 107,471                                   | 0.10%                                        |
| 24740  | Safeco Ins Co Of Amer            | SAFECO PLAZA                            | SEATTLE     | WA    | 98185      | 206-545-5000       | \$ 107,459                                   | 0.10%                                        |
| 20346  | Pacific Ind Co                   | 15 Mountain View Road, P.O. Box 1615    | Warren      | NJ    | 07061-1615 | 908-903-2525       | \$ 99,316                                    | 0.09%                                        |
| 24554  | XL Ins Amer Inc                  | Seaview House, 70 Seaview Avenue        | Stamford    | CT    | 53596      | 203-964-5221       | \$ 95,680                                    | 0.09%                                        |
| 21105  | North River Ins Co               | 305 Madison Avenue                      | Morristown  | NJ    | 07960      | 973-490-6822       | \$ 92,680                                    | 0.08%                                        |
| 12904  | Br                               | 230 Park Avenue                         | New York    | NY    | 10169-0005 | 212-297-6600-6687  | \$ 90,749                                    | 0.08%                                        |
| 22683  | Teachers Ins Co                  | #1 HORACE MANN PLAZA                    | SPRINGFIELD | IL    | 62715      | 217-788-8530       | \$ 90,681                                    | 0.08%                                        |
| 20230  | Central Mut Ins Co               | 800 South Washington Street             | Van Wert    | OH    | 45891      | 419-238-5551 -2437 | \$ 86,245                                    | 0.08%                                        |
| 24295  | Providence Washington Ins Co     | P.O. Box 518                            | Providence  | RI    | 02901-0518 | 401-453-7132       | \$ 83,747                                    | 0.08%                                        |
| 32352  | Prudential Prop & Cas Ins Co     | 23 Main Street                          | Holmdel     | NJ    | 07733      | 732-817-8044       | \$ 81,451                                    | 0.07%                                        |
| 19062  | Automobile Ins Co Of Hartford CT | ONE TOWER SQUARE                        | HARTFORD    | CT    | 06183-6014 | 860-277-3966       | \$ 81,051                                    | 0.07%                                        |
| 22322  | Greenwich Ins Co                 | Seaview House, 70 Seaview Avenue        | Stamford    | CT    | 06902-6040 | 203-964-5221       | \$ 78,469                                    | 0.07%                                        |
| 21849  | American Automobile Ins Co       | 777 San Marin Drive                     | Novato      | CA    | 94998      | 415-899-3033       | \$ 78,450                                    | 0.07%                                        |
| 20303  | Great Northern Ins Co            | 15 Mountain View Road, P.O. Box 1615    | Warren      | NJ    | 07061-1615 | 908-903-2525       | \$ 76,483                                    | 0.07%                                        |
| 23841  | New Hampshire Ins Co             | 70 PINE STREET                          | NEW YORK,   | NY    | 10270      | 212-770-0705       | \$ 70,789                                    | 0.06%                                        |
| 25666  | Travelers Ind Co Of Amer         | ONE TOWER SQUARE                        | HARTFORD    | CT    | 06183-6014 | 860-277-3966       | \$ 63,351                                    | 0.06%                                        |
| 23167  | Manufacturers & Mchts Mut Ins Co | P.O. BOX 900                            | CONCORD     | NH    | 03302-0900 | 603-225-2773 -2902 | \$ 62,503                                    | 0.06%                                        |
| 19356  | Maryland Cas Co                  | 1400 American Lane, Tower 1, 19th Floor | Schaumburg  | IL    | 60196-1056 | 847-762-7365       | \$ 51,759                                    | 0.05%                                        |
| 15059  | Public Service Mut Ins Co        | One Park Avenue                         | New York    | NY    | 10016-5802 | 212-591-9438       | \$ 51,160                                    | 0.05%                                        |
| 22136  | Great American Ins Co of NY      | 580 Walnut Street                       | Cincinnati  | OH    | 45202      | 513-369-5092       | \$ 49,577                                    | 0.04%                                        |
| 31325  | Acadia Ins Co                    | P.O. Box 9010                           | Westbrook   | ME    | 04098-5010 | 207-772-4300       | \$ 45,378                                    | 0.04%                                        |
| 23973  | West Newbury Mut Fire Ins Co     | P. O. box 9109                          | Dedham      | MA    | 02027-9109 | 781-326-4010-1235  | \$ 42,583                                    | 0.04%                                        |
| 20397  | Vigilant Ins Co                  | 15 Mountain View Road, P.O. Box 1615    | Warren      | NJ    | 07061-1615 | 908-903-2525       | \$ 38,272                                    | 0.03%                                        |
| 23175  | Phenix Mut Fire Ins Co           | P.O. BOX 900                            | CONCORD     | NH    | 03302-0900 | 603-225-2773 -2902 | \$ 37,972                                    | 0.03%                                        |
| 19895  | Atlantic Mut Ins Co              | 140 BROADWAY                            | NEW YORK    | NY    | 10005-1101 | 973-408-6142       | \$ 36,633                                    | 0.03%                                        |
| 13935  | Federated Mut Ins Co             | 121 East Park Square                    | Owatonna    | MN    | 55060      | 507-444-7133       | \$ 28,832                                    | 0.03%                                        |
| 24031  | Northland Cas Co                 | PO BOX 64816                            | ST PAUL     | MN    | 55164-0816 | 651-688-4290       | \$ 27,432                                    | 0.02%                                        |
| 26832  | Great American Alliance Ins Co   | 580 Walnut Street                       | Cincinnati  | OH    | 45202      | 513-369-5092       | \$ 26,071                                    | 0.02%                                        |

## Division of Insurance

Line of Business:

Fire

| NAIC # | Company Name                   | Address                                  | City         | State | ZIP        | Telephone           | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share In<br>MA as of<br>12/31/2001 |
|--------|--------------------------------|------------------------------------------|--------------|-------|------------|---------------------|----------------------------------------------|----------------------------------------------|
| 20524  | Specialty Natl Ins Co          | 7501 E. McCormick Pkwy                   | Scottsdale   | AZ    | 85258      | 847-320-4509        | \$ 25,000                                    | 0.02%                                        |
| 35289  | Continental Ins Co             | CNA PLAZA                                | CHICAGO      | IL    | 60685      | 312-822-1538        | \$ 24,898                                    | 0.02%                                        |
| 19909  | Centennial Ins Co              | 140 BROADWAY                             | NEW YORK     | NY    | 10005-1101 | 973-408-6142        | \$ 23,768                                    | 0.02%                                        |
| 29459  | Twin City Fire Ins Co Co       | Hartford Plaza                           | Hartford     | CT    | 06115-0000 | 860-547-3935        | \$ 23,589                                    | 0.02%                                        |
| 41459  | Armed Forces Ins Exchange      | PO Box G                                 | Leavenworth  | KS    | 66027      | 913-727-4352-       | \$ 23,121                                    | 0.02%                                        |
| 25615  | Charter Oak Fire Ins Co        | ONE TOWER SQUARE                         | HARTFORD     | CT    | 06183-6014 | 860-277-3966        | \$ 22,413                                    | 0.02%                                        |
| 19372  | Northern Ins Co Of NY          | 1400 American Lane, Tower 1, 19th Floor  | Schaumburg   | IL    | 60196-1056 | 847-762-7365        | \$ 20,773                                    | 0.02%                                        |
| 35696  | Hartleysville Preferred Ins Co | 355 Maple Avenue                         | Harleysville | PA    | 19438-2297 | 215-256-5000        | \$ 19,968                                    | 0.02%                                        |
| 37052  | Regis Ins Co                   | P. O. Box 686                            | Southeastern | PA    | 19399      | 610-647-1280        | \$ 19,754                                    | 0.02%                                        |
| 19704  | American States Ins Co         | SAFECO PLAZA                             | SEATTLE      | WA    | 98185      | 206-545-5000        | \$ 19,318                                    | 0.02%                                        |
| 20427  | American Cas Co Of Reading PA  | CNA PLAZA                                | CHICAGO      | IL    | 60685      | 312-822-1538        | \$ 18,973                                    | 0.02%                                        |
| 14486  | Co                             | 62 Maple Avenue                          | Keene        | NH    | 17105      | 603-358-4143-       | \$ 18,924                                    | 0.02%                                        |
| 10111  | American Bankers Ins Co Of FL  | 11222 QUAIL ROOST DRIVE                  | MIAMI        | FL    | 33157      | 305-253-2244-3019   | \$ 16,771                                    | 0.02%                                        |
| 23329  | Merchants Mut Ins Co           | 250 Main Street                          | Buffalo      | NY    | 14240-0903 | (716)849-3333 -3184 | \$ 16,370                                    | 0.01%                                        |
| 14354  | Jewelers Mut Ins Co            | P. O. Box 468                            | Neenah       | WI    | 54957-0468 | 920-725-4326-2346   | \$ 16,319                                    | 0.01%                                        |
| 42048  | Diamond State Ins Co           | THREE BALA PLAZA, EAST, SUITE 300        | CYNWYD       | PA    | 19004      | 610-664-1500        | \$ 16,117                                    | 0.01%                                        |
| 21865  | Associated Ind Corp            | 777 San Marin Drive                      | Novato       | CA    | 94998      | 415-899-3033        | \$ 15,850                                    | 0.01%                                        |
| 20222  | All Amer Ins Co                | 800 South Washington Street              | Van Wert     | OH    | 45891      | 419-238-5551 -2437  | \$ 15,770                                    | 0.01%                                        |
| 13056  | RLI Ins Co                     | 9025 N. Lindbergh Drive                  | Peoria       | IL    | 61615      | 309-692-1000-5357   | \$ 15,745                                    | 0.01%                                        |
| 24325  | York Ins Co                    | P.O. Box 518                             | Providence   | RI    | 02901-0518 | 401-453-7132        | \$ 15,572                                    | 0.01%                                        |
| 19690  | American Economy Ins Co        | SAFECO PLAZA                             | SEATTLE      | WA    | 98185      | 206-545-5000        | \$ 15,206                                    | 0.01%                                        |
| 24503  | Blue Ridge Ins Co              | One General Drive                        | Sun Prairie  | WI    | 53596      | 608-825-5718        | \$ 14,914                                    | 0.01%                                        |
| 16691  | Great American Ins Co          | 580 Walnut Street                        | Cincinnati   | OH    | 45202      | 513-369-5092        | \$ 14,442                                    | 0.01%                                        |
| 25143  | State Farm Fire And Cas Co     | One State Farm Plaza                     | Bloomington  | IL    | 61710      | 309-766-6714        | \$ 10,714                                    | 0.01%                                        |
| 24422  | Legion Ins Co                  | One Logan Square, Suite 1400             | Philadelphia | PA    | 19103      | 414-225-4516        | \$ 10,685                                    | 0.01%                                        |
| 20362  | Amer                           | 15 Independence Boulevard, P.O. Box 4602 | Warren       | NJ    | 07059-4602 | 908-604-2833        | \$ 10,574                                    | 0.01%                                        |
| 20613  | American Employers Ins Co      | ONE BEACON STREET                        | BOSTON       | MA    | 02108-3100 | 617-725-6522-       | \$ 10,151                                    | 0.01%                                        |
| 30104  | Hartford Underwriters Ins Co   | Hartford Plaza                           | Hartford     | CT    | 06115-0000 | 860-547-3935        | \$ 9,817                                     | 0.01%                                        |
| 24147  | Old Republic Ins Co            | PO Box 789                               | Greensburg   | PA    | 15601-0789 | 724-834-5000-5406   | \$ 8,845                                     | 0.01%                                        |
| 29424  | Hartford Cas Ins Co            | Hartford Plaza                           | Hartford     | CT    | 06115-0000 | 860-547-3935        | \$ 8,005                                     | 0.01%                                        |
| 10669  | Church Ins Co                  | 445 Fifth Avenue                         | New York     | NY    | 10016-0109 | 212-592-1800-648    | \$ 7,885                                     | 0.01%                                        |

## Division of Insurance

Line of Business:

Fire

| NAIC # | Company Name                     | Address                                 | City             | State | ZIP        | Telephone           | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|----------------------------------|-----------------------------------------|------------------|-------|------------|---------------------|----------------------------------------------|----------------------------------------------|
| 20486  | Transcontinental Ins Co          | CNA PLAZA                               | CHICAGO          | IL    | 60685      | 312-822-1538        | \$ 7,318                                     | 0.01%                                        |
| 21296  | Associates Ins Co                | P.O. Box 222038                         | Dallas           | TX    | 75222-2038 | 000-000-0000-       | \$ 6,533                                     | 0.01%                                        |
| 23337  | Merchants Ins Co Of NH Inc       | 250 Main Street                         | Buffalo          | NY    | 14240-0903 | (716)849-3333 -3184 | \$ 5,573                                     | 0.01%                                        |
| 39306  | Fidelity & Deposit Co OFMD       | 1400 American Lane, Tower I, 19th Floor | Sehaumburg       | IL    | 60196-1056 | 847-762-7365        | \$ 5,314                                     | 0.00%                                        |
| 24732  | General Ins Co Of Amer           | SAFECO PLAZA                            | SEATTLE          | WA    | 98185      | 206-545-5000        | \$ 5,185                                     | 0.00%                                        |
| 22195  | Insurance Co Of Greater NY       | 200 Madison Avenue                      | New York         | NY    | 10016-3903 | 212-683-9700-211    | \$ 4,258                                     | 0.00%                                        |
| 21326  | Empire Fire & Marine Ins Co      | 13810 FNB Parkway                       | Omaha            | NE    | 68154-5202 | 847-762-7365        | \$ 4,189                                     | 0.00%                                        |
| 26433  | Harco Natl Ins Co                | P.O. Box 68309                          | Sehaumburg       | IL    | 60168-0309 | 847-321-4974-       | \$ 4,002                                     | 0.00%                                        |
| 20494  | Transportation Ins Co            | CNA PLAZA                               | CHICAGO          | IL    | 60685      | 312-822-1538        | \$ 3,921                                     | 0.00%                                        |
| 22837  | Interstate Ind Co                | 55 East Monroe Street                   | Chicago          | IL    | 60603      | 415-899-3033        | \$ 3,774                                     | 0.00%                                        |
| 39659  | Eastern Cas Ins Co               | 325 DONALD J. LYNCH BOULEVARD           | GH               | MA    | 1752       | 508-303-1000        | \$ 3,741                                     | 0.00%                                        |
| 24198  | Peerless Ins Co                  | 62 Maple Avenue                         | Keene            | NH    | 03431      | 603-358-4143-       | \$ 3,327                                     | 0.00%                                        |
| 24074  | Ohio Cas Ins Co                  | 9450 Seward Road                        | Fairfield        | OH    | 45014      | 513-603-2245        | \$ 3,089                                     | 0.00%                                        |
| 24414  | General Cas Co Of WI             | One General Drive                       | Sun Prairie      | WI    | 53596-0001 | 608-825-5718        | \$ 2,878                                     | 0.00%                                        |
| 26042  | Wausau Underwriters Ins Co       | Post Office Box 8017                    | Wausau           | WI    | 54402-8017 | 617-357-9500-43660  | \$ 2,353                                     | 0.00%                                        |
| 10847  | Cumis Ins Society Inc            | P.O. Box 1084                           | Madison          | WI    | 53701      | 608-238-5851 -6092  | \$ 2,089                                     | 0.00%                                        |
| 13331  | American Hardware Mut Ins Co     | 471 East Broad Street                   | Columbus         | OH    | 43215      | 614-225-8331        | \$ 1,753                                     | 0.00%                                        |
| 23809  | Granite State Ins Co             | 70 PINE STREET                          | NEW YORK         | NY    | 10270      | 212-770-0705        | \$ 1,658                                     | 0.00%                                        |
| 26522  | Mount Vernon Fire Ins Co         | 190 South Warner Road, P.O. Box 6700    | Wayne            | PA    | 19087-2191 | 610-225-2212        | \$ 1,656                                     | 0.00%                                        |
| 41955  | Barnstable County Ins Co         | PO Box 339                              | Yarmouth Port    | MA    | 02675-0339 | 508-362-4567 -16    | \$ 1,573                                     | 0.00%                                        |
| 10677  | Cincinnati Ins Co                | P.O. BOX 145496                         | CINCINNATI       | OH    | 45250-5496 | 513-870-2604        | \$ 1,426                                     | 0.00%                                        |
| 26069  | Wausau Business Ins Co           | Post Office Box 8017                    | Wausau           | WI    | 54402-8017 | 617-357-9500-43660  | \$ 1,178                                     | 0.00%                                        |
| 25623  | Phoenix Ins Co                   | ONE TOWER SQUARE                        | HARTFORD         | CT    | 06183-6014 | 860-277-3966        | \$ 1,123                                     | 0.00%                                        |
| 15032  | Guideone Mut Ins Co              | 1111 ASHWORTH ROAD                      | MOINES           | IA    | 50265-3538 | 515-267-5748        | \$ 945                                       | 0.00%                                        |
| 34266  | Frontier Ins Co                  | 195 LAKE LOUISE MARIE ROAD              | ROCK HILL        | NY    | 12775-8000 | 845-796-2100-5069   | \$ 923                                       | 0.00%                                        |
| 27073  | Nipponkoa Ins Co Ltd U.S. Branch | U.S. BRANCH-14 WALL STREET, 8TH FL.     | NEW YORK         | NY    | 10005      | 860-277-3966        | \$ 792                                       | 0.00%                                        |
| 23396  | Amerisure Mut Ins Co             | P. O. Box 2060                          | Farmington Hills | MI    | 48333-2060 | 248-615-9000-67968  | \$ 723                                       | 0.00%                                        |
| 23434  | Middlesex Ins Co                 | 1800 NORTH POINT DRIVE                  | POINT            | WI    | 54481-8020 | 715-346-6000        | \$ 684                                       | 0.00%                                        |
| 22187  | Greater NY Mut Ins Co            | 200 Madison Avenue                      | New York         | NY    | 10016-3903 | 212-683-9700-211    | \$ 681                                       | 0.00%                                        |
| 38369  | Northern Assur Co Of Amer        | ONE BEACON STREET                       | BOSTON           | MA    | 02108-3100 | 617-725-6522-       | \$ 282                                       | 0.00%                                        |
| 14990  | Pennsylvania Ntl Mut Cas Ins Co  | P. O. Box 2361                          | Harrisburg       | PA    | 17105-2361 | 717-255-6316        | \$ 219                                       | 0.00%                                        |

## Division of Insurance

Line of Business:

Fire

| NAIC # | Company Name                      | Address                                 | City         | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-----------------------------------|-----------------------------------------|--------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 37257  | Insurance Corp Of Hannover        | 333 South Hope Street, Suite 2400       | Los Angeles  | CA    | 90071      | 213-613-0108-1403  | \$                                           | 142 0.00%                                    |
| 38970  | Markel Ins Co                     | 4600 Cox Road                           | Glen Allen   | VA    | 23060      | 800-431-1270-7697  | \$                                           | 137 0.00%                                    |
| 16160  | Groveland Mut Ins Co              | P. O. Box 9109                          | Dedham       | MA    | 02027-9109 | 781-326-4010-1235  | \$                                           | 110 0.00%                                    |
| 10022  | Countryway Ins Co                 | PO Box 4851                             | Syracuse     | NY    | 13221-4851 | 315-449-6765       | \$                                           | 94 0.00%                                     |
| 20478  | National Fire Ins Co Of Hartford  | CNA PLAZA                               | CHICAGO      | IL    | 60685      | 312-822-1538       | \$                                           | 89 0.00%                                     |
| 25518  | TIG Premier Ins Co                | P.O. Box 152870                         | Irving       | TX    | 75015      | 972-831-6504       | \$                                           | 82 0.00%                                     |
| 31135  | Great American Security Ins Co    | 580 Walnut Street                       | Cincinnati   | OH    | 45202      | 513-369-5092       | \$                                           | 70 0.00%                                     |
| 23787  | Nationwide Mut Ins Co             | One Nationwide Plaza                    | Columbus     | OH    | 43215-2220 | 614-249-1545       | \$                                           | 61 0.00%                                     |
| 24384  | Ranger Ins Co                     | P.O. Box 2807                           | Houston      | TX    | 77042      | 972-831-6504       | \$                                           | 45 0.00%                                     |
| 24171  | Netherlands Ins Co The            | 62 Maple Avenue                         | Keene        | NH    | 03431      | 603-358-4143-      | \$                                           | 42 0.00%                                     |
| 20508  | Valley Forge Ins Co               | CNA PLAZA                               | CHICAGO      | IL    | 60685      | 312-822-1538       | \$                                           | 7 0.00%                                      |
| 12475  | Republic-Franklin Ins Co          | Post Office Box 530                     | Utica        | NY    | 13503-0530 | 315-734-2385       | \$                                           | 4 0.00%                                      |
| 11126  | Sompo Japan Ins Co of Amer        | FLOOR                                   | NEW YORK     | NY    | 10281-1058 | 212-416-1311       | \$                                           | 1 0.00%                                      |
| 21130  | Seaco Ins Co                      | One Speen Street, P.O. Box 9165         | Framingham   | MA    | 01701-9165 | 508-620-9575-4617  | \$                                           | (103) 0.00%                                  |
| 37478  | Hartford Ins Co Of The Midwest    | Hartford Plaza                          | Hartford     | CT    | 06115-0000 | 860-547-3935       | \$                                           | (109) 0.00%                                  |
| 11991  | National Cas Co                   | P.O. Box 4110                           | Scottsdale   | AZ    | 85261-4110 | 480-365-4000-2324  | \$                                           | (170) 0.00%                                  |
| 19305  | Assurance Co Of Amer              | 1400 American Lane, Tower 1, 19th Floor | Schaumburg   | IL    | 60196-1056 | 847-762-7365       | \$                                           | (229) 0.00%                                  |
| 31887  | Arkwright Ins Co                  | P.O. Box 7500                           | Johnston     | RI    | 02919-0500 | 401-275-3000-1665  | \$                                           | (884) 0.00%                                  |
| 42404  | Liberty Ins Corp                  | 175 Berkeley Street                     | Boston       | MA    | 02117      | 617-357-9500-43660 | \$                                           | (4,324) 0.00%                                |
| 25984  | Graphic Arts Mut Ins Co           | Post Office Box 530                     | Utica        | NY    | 13503-0530 | 315-734-2385       | \$                                           | (7,120) -0.01%                               |
| 37710  | First American Prop & Cas Ins Co  | 114 East Fifth Street                   | Santa Ana    | CA    | 92701      | 714-560-7850-7833  | \$                                           | (29,969) -0.03%                              |
| 30562  | American Manufacturers Mut Ins Co | 1 Kemper Drive                          | Long Grove   | IL    | 60049-0001 | 847-320-4509       | \$                                           | (30,801) -0.03%                              |
| 23108  | Lumbermens Underwriting Alliance  | 2501 North Military Trail               | Boca Raton   | FL    | 33431      | 561-994-1900-250   | \$                                           | (35,903) -0.03%                              |
| 22918  | American Motorists Ins Co         | 1 Kemper Drive                          | Long Grove   | IL    | 60049-0001 | 847-320-4509       | \$                                           | (38,390) -0.03%                              |
| 22977  | Lumbermcns Mut Cas Co             | 1 Kemper Drive                          | Long Grove   | IL    | 60049-0001 | 847-320-4509       | \$                                           | (41,558) -0.04%                              |
| 22667  | Ace American Ins Co               | 1601 CHESTNUT STREET, P.O. BOX 41484    | Philadelphia | PA    | 19101-1484 | 215-640-2324       | \$                                           | (100,723) -0.09%                             |
| 18910  | American Protection Ins Co        | 1 Kemper Drive                          | Long Grove   | IL    | 60049-0001 | 847-320-4509       | \$                                           | (137,451) -0.12%                             |
|        |                                   |                                         |              |       |            |                    | \$                                           | 110,996,328                                  |

Division of Insurance

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

2002 Annual Report

***MASSACHUSETTS  
DIRECT PREMIUM WRITTEN  
FOR COMPANIES  
HOMEOWNERS***

# Division of Insurance

Line of Business:

Homeowners Multiple Peril

| NAIC # | Company Name                       | Address                               | City        | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|------------------------------------|---------------------------------------|-------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 19798  | Merrimack Mut Firc Ins Co          | 95 Old River Road                     | Andover     | MA    | 01810-1078 | 978-475-3300-155   | \$ 54,332,764                                | 5.90%                                        |
| 15067  | Quincy Mut Fire Ins Co             | P.O. Box 9155                         | Quincy      | MA    | 02269-9155 | 617-770-5152       | \$ 49,724,539                                | 5.40%                                        |
| 23035  | Liberty Mut Fire Ins Co            | 175 Berkeley Street                   | Boston      | MA    | 02117      | 617-357-9500-43660 | \$ 46,890,237                                | 5.09%                                        |
| 25623  | Phoenix Ins Co                     | ONE TOWER SQUARE                      | HARTFORD    | CT    | 06183-6014 | 860-277-3966       | \$ 40,305,148                                | 4.38%                                        |
| 17000  | Arbella Mut Ins Co                 | 1100 Crown Colony Drive               | Quincy      | MA    | 02269-9103 | 617-328-2936       | \$ 35,875,338                                | 3.90%                                        |
| 34754  | Commerce Ins Co                    | 211 MAIN STREET                       | WEBSTER     | MA    | 01570-0758 | 508-949-4452       | \$ 35,742,795                                | 3.88%                                        |
| 40274  | Citation Ins Co                    | 211 MAIN STREET                       | WEBSTER     | MA    | 01570-0758 | 508-949-4452       | \$ 33,903,886                                | 3.68%                                        |
| 26298  | Metropolitan Property & Cas Ins Co | PO Box 350 700 Quaker Lanc            | Warwick     | RI    | 02887-0350 | 800-638-4208       | \$ 32,556,407                                | 3.53%                                        |
| 26018  | Vermont Mut Ins Co                 | P.O. Box 188                          | Montpelier  | VT    | 05601-0188 | 802-223-2341       | \$ 28,541,218                                | 3.10%                                        |
| 14192  | Hingham Mut Fire Ins Co            | 230 Beal Street                       | Hingham     | MA    | 02043      | 781-749-0841 -122  | \$ 25,712,289                                | 2.79%                                        |
| 19976  | Amica Mut Ins Co                   | P.O. Box 6008                         | Providence  | RI    | 02940-6008 | 800-652-6422       | \$ 25,302,390                                | 2.75%                                        |
| 10394  | Bunker Hill Ins Co                 | 695 Atlantic Avenue                   | Boston      | MA    | 02111-2217 | 617-956-6340       | \$ 24,910,406                                | 2.70%                                        |
| 20346  | Pacific Ind Co                     | 15 Mountain View Road, P.O. Box 1615  | Warren      | NJ    | 07061-1615 | 908-903-2525       | \$ 23,153,969                                | 2.51%                                        |
| 19771  | Cambridge Mut Fire Ins Co          | 95 Old River Road                     | Andover     | MA    | 01810-1078 | 978-475-3300-155   | \$ 21,430,895                                | 2.33%                                        |
| 38369  | Northern Assur Co Of Amer          | ONE BEACON STREET                     | BOSTON      | MA    | 02108-3100 | 617-725-6522-      | \$ 20,943,485                                | 2.27%                                        |
| 33618  | Safety Ind Ins Co                  | 20 Custom House Street                | Boston      | MA    | 02110      | 617-951-0600-4020  | \$ 20,045,663                                | 2.18%                                        |
| 22306  | Massachusetts Bay Ins Co           | 440 Lincoln St                        | WORCESTER   | MA    | 01653      | 508-853-7200-4476  | \$ 18,316,076                                | 1.99%                                        |
| 31534  | Citizens Ins Co Of Amer            | 645 W. GRAND RIVER AVE.               | HOWELL      | MI    | 48843      | 508-853-7200-4476  | \$ 17,589,008                                | 1.91%                                        |
| 20648  | Employers Fire Ins Co              | ONE BEACON STREET                     | BOSTON      | MA    | 02108-3100 | 617-725-6522-      | \$ 15,539,401                                | 1.69%                                        |
| 26182  | Harleysville Worcester Ins Co      | 120 Front Street, Suite 500           | Worcester   | MA    | 01608-1408 | 315-782-1160 -224  | \$ 15,127,026                                | 1.64%                                        |
| 13943  | Fitchburg Mut Ins Co               | 781 Main Street                       | Fitchburg   | MA    | 01420      | 978-345-7516       | \$ 14,244,970                                | 1.55%                                        |
| 25941  | United Services Auto Assoc         | 9800 Fredericksburg Road              | San Antonio | TX    | 78288      | 210-498-2211       | \$ 13,587,321                                | 1.48%                                        |
| 20281  | Federal Ins Co                     | 15 Mountain View Road, P. O. Box 1615 | Warren      | NJ    | 07061-1615 | 908-903-2525       | \$ 13,369,042                                | 1.45%                                        |
| 14788  | Natl Grange Mut Ins Co             | 55 WEST STREET                        | KEENE       | NH    | 03431      | 603-358-1225       | \$ 12,291,595                                | 1.33%                                        |
| 25658  | Travelers Ind Co                   | ONE TOWER SQUARE                      | HARTFORD    | CT    | 06183-6014 | 860-277-3966       | \$ 12,133,392                                | 1.32%                                        |
| 25852  | New England Guaranty Ins Co Inc    | P.O. BOX 158                          | R           | VT    | 05601-0158 | 802-229-5514-      | \$ 11,326,346                                | 1.23%                                        |
| 15024  | Preferred Mut Ins Co               | One Preferred Way                     | New Berlin  | NY    | 13411-1896 | 607-847-6161-1317  | \$ 11,266,371                                | 1.22%                                        |
| 39454  | Safety Ins Co                      | 20 Custom House Street                | Boston      | MA    | 02110      | 617-951-0600-4020  | \$ 10,222,995                                | 1.11%                                        |
| 15040  | Providence Mut Fire Ins Co         | P.O. Box 6066                         | Providence  | RI    | 02940-6066 | 401-827-1800-125   | \$ 10,183,460                                | 1.11%                                        |
| 20761  | Boston Old Colony Ins Co           | CNA PLAZA                             | CHICAGO     | IL    | 60685      | 312-822-1538       | \$ 10,105,153                                | 1.10%                                        |
| 20303  | Great Northern Ins Co              | 15 Mountain View Road, P.O. Box 1615  | Warren      | NJ    | 07061-1615 | 908-903-2525       | \$ 10,054,513                                | 1.09%                                        |

Division of Insurance

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

2002 Annual Report

## Division of Insurance

Line of Business:

Homeowners Multiple Peril

| NAIC # | Company Name                     | Address                                    | City          | State | ZIP        | Telephone         | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|----------------------------------|--------------------------------------------|---------------|-------|------------|-------------------|----------------------------------------------|----------------------------------------------|
| 14206  | Holyoke Mut Ins Co In Salem      | Holyoke Square                             | Salem         | MA    | 01970-6506 | 978-740-2212      | \$ 10,039,461                                | 1.09%                                        |
| 14826  | New London City Mut Ins Co       | 101 High Street, P.O. Box 40               | Norwich       | CT    | 06360-0040 | 860-887-3553-4237 | \$ 9,500,668                                 | 1.03%                                        |
| 13463  | Barnstable County Mut Ins Co     | PO Box 339                                 | Yarmouth Port | MA    | 02675-0339 | 508-362-4567 -16  | \$ 9,032,893                                 | 0.98%                                        |
| 14931  | Pawtucket Mut Ins Co             | P.O. Box 820                               | Pawtucket     | RI    | 02862-0820 | 401-725-5600 -228 | \$ 7,968,180                                 | 0.87%                                        |
| 25968  | USAA Cas Ins Co                  | 9800 Fredericksburg Road                   | San Antonio   | TX    | 78288      | 210-498-2211      | \$ 7,289,143                                 | 0.79%                                        |
| 13706  | Dorchester Mut Fire Ins Co       | P. O. Box 9109                             | Dedham        | MA    | 02027-9109 | 781-326-4010-1235 | \$ 7,262,174                                 | 0.79%                                        |
| 20621  | OneBeacon America Ins Co         | ONE BEACON STREET                          | BOSTON        | MA    | 02108-3100 | 617-725-6522-     | \$ 7,222,839                                 | 0.78%                                        |
| 14923  | Patrons Mut Ins Co Of Ct         | P O BOX 6517                               | RY            | CT    | 06033      | 860-633-4678-3314 | \$ 7,152,128                                 | 0.78%                                        |
| 23965  | Norfolk & Dedham Mut Fire Ins Co | P. O. Box 9109                             | Dedham        | MA    | 02027-9109 | 781-326-4010-1235 | \$ 6,533,875                                 | 0.71%                                        |
| 10231  | Commonwealth Mut Ins Co          | 1100 Crown Colony Drive                    | Quincy        | MA    | 02269-9103 | 617-328-2936      | \$ 6,520,403                                 | 0.71%                                        |
| 20397  | Vigilant Ins Co                  | 15 Mountain View Road, P.O. Box 1615       | Warren        | NJ    | 07061-1615 | 908-903-2525      | \$ 6,142,727                                 | 0.67%                                        |
| 32352  | Prudential Prop & Cas Ins Co     | 23 Main Street                             | Holmdel       | NJ    | 07733      | 732-817-8044      | \$ 5,752,534                                 | 0.62%                                        |
| 35696  | Harleysville Preferred Ins Co    | 355 Maple Avenue                           | Harleysville  | PA    | 19438-2297 | 215-256-5000      | \$ 5,484,997                                 | 0.60%                                        |
| 23973  | West Newbury Mut Fire Ins Co     | P. O. box 9109                             | Dedham        | MA    | 02027-9109 | 781-326-4010-1235 | \$ 5,447,428                                 | 0.59%                                        |
| 21849  | American Automobile Ins Co       | 777 San Marin Drive                        | Novato        | CA    | 94998      | 415-899-3033      | \$ 5,447,005                                 | 0.59%                                        |
| 22292  | Hanover Ins Co                   | 440 Lincoln Street                         | WORCESTER     | MA    | 01653      | 508-853-7200-4476 | \$ 5,177,252                                 | 0.56%                                        |
| 24678  | Royal Ind Co                     | 9300 Arrowpoint Blvd., P. O. Box 1000      | Charlotte     | NC    | 28201-1000 | 704-522-2914      | \$ 4,856,891                                 | 0.53%                                        |
| 21857  | American Ins Co                  | 777 San Marin Drive                        | Novato        | CA    | 94998      | 415-899-3033      | \$ 4,750,920                                 | 0.52%                                        |
| 24988  | Sentry Ins A Mut Co              | 1800 NORTH POINT DRIVE                     | POINT         | WI    | 54481-8020 | 715-346-6000      | \$ 4,712,261                                 | 0.51%                                        |
| 43001  | Narragansett Bay Ins Co          | P.O. Box 820                               | Pawtucket     | RI    | 02862-0820 | 401-725-5600 -228 | \$ 4,353,666                                 | 0.47%                                        |
| 25976  | Utica Mut Ins Co                 | Post Office Box 530                        | Utica         | NY    | 13503-0530 | 315-734-2385      | \$ 3,763,310                                 | 0.41%                                        |
| 24589  | American & Foreign Ins Co        | 9300 Arrowpoint Blvd., P. O. Box 1000      | Charlotte     | NC    | 28201-1000 | 704-522-2914      | \$ 3,649,348                                 | 0.40%                                        |
| 25860  | Union Mut Fire Ins Co            | P.O. BOX 158                               | R             | VT    | 05601      | 802-229-5514-     | \$ 3,638,830                                 | 0.40%                                        |
| 21865  | Associated Ind Corp              | 777 San Marin Drive                        | Novato        | CA    | 94998      | 415-899-3033      | \$ 3,444,867                                 | 0.37%                                        |
| 22578  | Horace Mann Ins Co               | #1 HORACE MANN PLAZA                       | D             | IL    | 62715      | 217-788-8530      | \$ 3,340,796                                 | 0.36%                                        |
| 26980  | Royal Ins Co Of Amer             | 1240 E. Diehl Rd., Ste 500, P. O. Box 3144 | Naperville    | IL    | 60566      | 704-522-2914      | \$ 3,104,965                                 | 0.34%                                        |
| 30503  | Shelby Cas Ins Comp              | P. O. BOX 43360                            | M             | AL    | 35243      | 205-970-7239      | \$ 2,961,154                                 | 0.32%                                        |
| 14982  | Penn Millers Ins Co              | P.O. BOX P                                 | BARRE         | PA    | 18773-0016 | 570-822-8111      | \$ 2,872,900                                 | 0.31%                                        |
| 14486  | Co                               | 62 Maple Avenue                            | Keene         | NH    | 17105      | 603-358-4143-     | \$ 2,667,122                                 | 0.29%                                        |
| 21261  | Electric Ins Co                  | 152 Conant Street, PO Box 1029             | Beverly       | MA    | 01915-0729 | 978-524-5367      | \$ 2,535,546                                 | 0.28%                                        |
| 22683  | Teachers Ins Co                  | #1 HORACE MANN PLAZA                       | D             | IL    | 62715      | 217-788-8530      | \$ 2,321,862                                 | 0.25%                                        |

# Division of Insurance

Line of Business:

Homeowners Multiple Peril

| NAIC # | Company Name                     | Address                                 | City         | State | ZIP        | Telephone           | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|----------------------------------|-----------------------------------------|--------------|-------|------------|---------------------|----------------------------------------------|----------------------------------------------|
| 34100  | Masswest Ins Co Inc              | One General Drive                       | Sun Prairie  | WI    | 53596      | 608-825-5718        | \$ 2,228,230                                 | 0.24%                                        |
| 25143  | State Farm Fire And Cas Co       | One State Farm Plaza                    | Bloomington  | IL    | 61710      | 309-766-6714        | \$ 2,211,820                                 | 0.24%                                        |
| 19038  | Travelers Cas & Surety Co        | ONE TOWER SQUARE                        | HARTFORD     | CT    | 06183-6014 | 860-277-3966        | \$ 2,149,180                                 | 0.23%                                        |
| 19070  | Standard Fire Ins Co             | ONE TOWER SQUARE                        | HARTFORD     | CT    | 06183-6014 | 860-277-3966        | \$ 2,083,989                                 | 0.23%                                        |
| 20613  | American Employers Ins Co        | ONE BEACON STREET                       | BOSTON       | MA    | 02108-3100 | 617-725-6522-       | \$ 1,968,036                                 | 0.21%                                        |
| 11185  | Foremost Ins Co                  | P.O. Box 2450                           | Grand Rapids | MI    | 49501-2450 | 616-956-3515        | \$ 1,870,399                                 | 0.20%                                        |
| 21873  | Fircmans Fund Ins Co             | 777 San Marin Drive                     | Novato       | CA    | 94998      | 415-899-3033        | \$ 1,651,056                                 | 0.18%                                        |
| 25984  | Graphic Arts Mut Ins Co          | Post Office Box 530                     | Utica        | NY    | 13503-0530 | 315-734-2385        | \$ 1,628,389                                 | 0.18%                                        |
| 24503  | Blue Ridge Ins Co                | One General Drive                       | Sun Prairie  | WI    | 53596      | 608-825-5718        | \$ 1,548,997                                 | 0.17%                                        |
| 20680  | Green Mountain Ins Co Inc        | PO Box 870                              | Montpelier   | VT    | 05602      | 603-224-4086 -6202  | \$ 1,507,020                                 | 0.16%                                        |
| 23043  | Liberty Mut Ins Co               | 175 Berkeley Street                     | Boston       | MA    | 02117      | 617-357-9500-43660  | \$ 1,498,133                                 | 0.16%                                        |
| 23167  | Manufacturers & Mchts Mut Ins Co | P.O. BOX 900                            | CONCORD      | NH    | 03302-0900 | 603-225-2773 -2902  | \$ 1,365,653                                 | 0.15%                                        |
| 42668  | Vesta Ins Corp                   | P. O. BOX 43360                         | M            | AL    | 35243      | 205-970-7239        | \$ 1,324,997                                 | 0.14%                                        |
| 24740  | Safeco Ins Co Of Amer            | SAFECO PLAZA                            | SEATTLE      | WA    | 98185      | 206-545-5000        | \$ 1,284,971                                 | 0.14%                                        |
| 11762  | Vesta Fire Ins Corp              | P. O. BOX 43360                         | M            | AL    | 35243      | 205-970-7239        | \$ 1,160,995                                 | 0.13%                                        |
| 20222  | All Amer Ins Co                  | 800 South Washington Street             | Van Wert     | OH    | 45891      | 419-238-5551 -2437  | \$ 1,059,864                                 | 0.12%                                        |
| 24767  | St Paul Fire & Marine Ins Co     | 385 Washington Street                   | St. Paul     | MN    | 55102      | 651-310-8644        | \$ 1,028,471                                 | 0.11%                                        |
| 23175  | Phenix Mut Fire Ins Co           | P.O. BOX 900                            | CONCORD      | NH    | 03302-0900 | 603-225-2773 -2902  | \$ 998,733                                   | 0.11%                                        |
| 13803  | Farm Family Cas Ins Co           | P.O. Box 656                            | Albany       | NY    | 12201-0656 | 518-431-5040        | \$ 937,022                                   | 0.10%                                        |
| 19615  | American Reliable Ins Co         | 8655 EAST VIA DE VENTURA                | E            | AZ    | 85258      | 480-483-8666        | \$ 887,593                                   | 0.10%                                        |
| 19682  | Hartford Fire In Co              | Hartford Plaza                          | Hartford     | CT    | 06115-0000 | 860-547-3935        | \$ 873,846                                   | 0.09%                                        |
| 30104  | Hartford Underwriters Ins Co     | Hartford Plaza                          | Hartford     | CT    | 06115-0000 | 860-547-3935        | \$ 631,705                                   | 0.07%                                        |
| 23469  | American Modern Home Ins Co      | P.O. Box 5323                           | Cincinnati   | OH    | 45201-5323 | 800-543-2644 -5289  | \$ 555,349                                   | 0.06%                                        |
| 20230  | Central Mut Ins Co               | 800 South Washington Street             | Van Wert     | OH    | 45891      | 419-238-5551 -2437  | \$ 552,734                                   | 0.06%                                        |
| 23329  | Merchants Mut Ins Co             | 250 Main Street                         | Buffalo      | NY    | 14240-0903 | (716)849-3333 -3184 | \$ 519,629                                   | 0.06%                                        |
| 35289  | Continental Ins Co               | CNA PLAZA                               | CHICAGO      | IL    | 60685      | 312-822-1538        | \$ 477,298                                   | 0.05%                                        |
| 23337  | Merchants Ins Co Of NII Inc      | 250 Main Street                         | Buffalo      | NY    | 14240-0903 | (716)849-3333 -3184 | \$ 463,588                                   | 0.05%                                        |
| 32220  | American Intl Ins Co             | 3 BEAVER VALLEY ROAD                    | N            | DE    | 19803-1115 | 302-252-2093        | \$ 455,365                                   | 0.05%                                        |
| 24600  | Globe Ind Co                     | 9300 Arrowpoint Blvd., P. O. Box 1000   | Charlotte    | NC    | 28201-1000 | 704-522-2914        | \$ 454,580                                   | 0.05%                                        |
| 21423  | Union Ins Co Of Providence       | PO BOX 712                              | DES MOINES   | IA    | 50303-0712 | 515-280-2789        | \$ 423,094                                   | 0.05%                                        |
| 19356  | Maryland Cas Co                  | 1400 American Lane, Tower 1, 19th Floor | Schaumburg   | IL    | 60196-1056 | 847-762-7365        | \$ 367,656                                   | 0.04%                                        |

Division of Insurance

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

2002 Annual Report

## Division of Insurance

### Line of Business:

### Homeowners Multiple Peril

| NAIC # | Company Name                      | Address                                 | City         | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-----------------------------------|-----------------------------------------|--------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 41459  | Armed Forces Ins Exchange         | PO Box G                                | Leavenworth  | KS    | 66027      | 913-727-4352-      | \$ 363,328                                   | 0.04%                                        |
| 21415  | Employers Mut Cas Co              | P. O. BOX 712                           | DES MOINES   | IA    | 50303-0712 | 515-280-2789       | \$ 335,147                                   | 0.04%                                        |
| 25887  | US Fidelity & Guaranty Co         | 385 Washington Street                   | St. Paul     | MIN   | 55102      | 651-310-8644       | \$ 327,750                                   | 0.04%                                        |
| 10014  | Affiliated Fm Ins Co              | P.O. Box 7500                           | Johnston     | RI    | 02919-0500 | 401-275-3000-1665  | \$ 307,238                                   | 0.03%                                        |
| 11800  | Foremost Property & Cas Ins Co    | P.O. Box 2450                           | Grand Rapids | MI    | 49501-2450 | 616-956-3515       | \$ 298,722                                   | 0.03%                                        |
| 10111  | American Bankers Ins Co Of FL     | 11222 QUAIL ROOST DRIVE                 | MIAMI        | FL    | 33157      | 305-253-2244-3019  | \$ 282,328                                   | 0.03%                                        |
| 21113  | United States Fire Ins Co         | 305 Madison Avenue                      | Morristown   | NJ    | 07960      | 973-490-6822       | \$ 273,369                                   | 0.03%                                        |
| 15059  | Public Service Mut Ins Co         | One Park Avenue                         | New York     | NY    | 10016-5802 | 212-591-9438       | \$ 269,514                                   | 0.03%                                        |
| 24295  | Providence Washington Ins Co      | P.O. Box 518                            | Providence   | RI    | 02901-0518 | 401-453-7132       | \$ 195,399                                   | 0.02%                                        |
| 22918  | American Motorists Ins Co         | 1 Kemper Drive                          | Long Grove   | IL    | 60049-0001 | 847-320-4509       | \$ 190,837                                   | 0.02%                                        |
| 19305  | Assurance Co Of Amer              | 1400 American Lane, Tower 1, 19th Floor | Schaumburg   | IL    | 60196-1056 | 847-762-7365       | \$ 189,945                                   | 0.02%                                        |
| 25615  | Charter Oak Fire Ins Co           | ONE TOWER SQUARE                        | HARTFORD     | CT    | 06183-6014 | 860-277-3966       | \$ 186,348                                   | 0.02%                                        |
| 25992  | Northern Security Ins Co Inc      | P.O. Box 188                            | Montpelier   | VT    | 05601-0188 | 802-223-2341       | \$ 146,505                                   | 0.02%                                        |
| 34789  | GE Prop & Cas Ins Co              | 500 Virginia Drive                      | Washington   | PA    | 19034      | 804-662-2617       | \$ 141,672                                   | 0.02%                                        |
| 18910  | American Protection Ins Co        | 1 Kemper Drive                          | Long Grove   | IL    | 60049-0001 | 847-320-4509       | \$ 136,331                                   | 0.01%                                        |
| 22977  | Lumbermens Mut Cas Co             | 1 Kemper Drive                          | Long Grove   | IL    | 60049-0001 | 847-320-4509       | \$ 129,880                                   | 0.01%                                        |
| 19909  | Centennial Ins Co                 | 140 BROADWAY                            | NEW YORK     | NY    | 10005-1101 | 973-408-6142       | \$ 117,429                                   | 0.01%                                        |
| 30562  | American Manufacturers Mut Ins Co | 1 Kemper Drive                          | Long Grove   | IL    | 60049-0001 | 847-320-4509       | \$ 102,613                                   | 0.01%                                        |
| 31325  | Acadia Ins Co                     | P.O. Box 9010                           | Westbrook    | ME    | 04098-5010 | 207-772-4300       | \$ 96,210                                    | 0.01%                                        |
| 26832  | Great American Alliance Ins Co    | 580 Walnut Street                       | Cincinnati   | OH    | 45202      | 513-369-5092       | \$ 85,319                                    | 0.01%                                        |
| 22136  | Great American Ins Co of NY       | 580 Walnut Street                       | Cincinnati   | OH    | 45202      | 513-369-5092       | \$ 83,610                                    | 0.01%                                        |
| 21458  | Employers Ins of Wausau           | Post Office Box 8017                    | Wausau       | WI    | 54402-8017 | 617-357-9500-43660 | \$ 78,507                                    | 0.01%                                        |
| 29459  | Twin City Fire Ins Co Co          | Hartford Plaza                          | Hartford     | CT    | 06115-0000 | 860-547-3935       | \$ 75,247                                    | 0.01%                                        |
| 19372  | Northern Ins Co Of NY             | 1400 American Lane, Tower 1, 19th Floor | Schaumburg   | IL    | 60196-1056 | 847-762-7365       | \$ 67,582                                    | 0.01%                                        |
| 18279  | Bankers Standard Ins Co           | 1601 CHESTNUT STREET, P.O. BOX 41484    | Philadelphia | PA    | 19101-1484 | 215-640-2324       | \$ 67,334                                    | 0.01%                                        |
| 33898  | Aegis Security Ins Co             | P.O. Box 3153                           | Harrisburg   | PA    | 17105      | 717-657-9671-3060  | \$ 66,011                                    | 0.01%                                        |
| 23434  | Middlesex Ins Co                  | 1800 NORTH POINT DRIVE                  | POINT        | WI    | 54481-8020 | 715-346-6000       | \$ 50,747                                    | 0.01%                                        |
| 24813  | Balboa Ins Co                     | P.O. BOX 19702                          | IRVINE       | CA    | 92623-9702 | 949-222-8000       | \$ 49,344                                    | 0.01%                                        |
| 34649  | Centre Ins Co                     | One Chase Manhattan Plaza               | New York     | NY    | 10005      | 212-898-5447       | \$ 46,040                                    | 0.00%                                        |
| 22667  | Ace American Ins Co               | 1601 CHESTNUT STREET, P.O. BOX 41484    | Philadelphia | PA    | 19101-1484 | 215-640-2324       | \$ 43,045                                    | 0.00%                                        |
| 22748  | Pacific Employers Ins Co          | 1601 Chestnut Street, P.O. BOX 41484    | Philadelphia | PA    | 19191-1484 | 215-649-2324       | \$ 36,512                                    | 0.00%                                        |

## Division of Insurance

Line of Business:

Homeowners Multiple Peril

| NAIC # | Company Name                   | Address                              | City         | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------------------------|--------------------------------------|--------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 16691  | Great American Ins Co          | 580 Walnut Street                    | Cincinnati   | OH    | 45202      | 513-369-5092       | \$ 36,359                                    | 0.00%                                        |
| 22195  | Insurance Co Of Greater NY     | 200 Madison Avenue                   | New York     | NY    | 10016-3903 | 212-683-9700-211   | \$ 34,794                                    | 0.00%                                        |
| 37346  | Danbury Ins Co                 | 230 Beal Street                      | Hingham      | MA    | 02043      | 781-749-0841 -122  | \$ 33,416                                    | 0.00%                                        |
| 39659  | Eastern Cas Ins Co             | 325 DONALD J. LYNCH BOULEVARD        | UGH          | MA    | 1752       | 508-303-1000       | \$ 30,082                                    | 0.00%                                        |
| 22713  | Insurance Co Of North Amer     | 1601 CHESTNUT STREET, P.O. Box 41484 | Philadelphia | PA    | 19101-1484 | 215-640-2324       | \$ 29,671                                    | 0.00%                                        |
| 31135  | Great American Security Ins Co | 580 Walnut Street                    | Cincinnati   | OH    | 45202      | 513-369-5092       | \$ 27,206                                    | 0.00%                                        |
| 21180  | Sentry Select Ins Co           | 1800 NORTH POINT DRIVE               | POINT        | WI    | 54481-8020 | 715-346-6000       | \$ 26,748                                    | 0.00%                                        |
| 19399  | AIU Ins Co                     | 70 PINE STREET                       | NEW YORK     | NY    | 10270      | 212-770-0705       | \$ 23,061                                    | 0.00%                                        |
| 26344  | Great American Assur Co        | 580 Walnut Street                    | Cincinnati   | OH    | 45202      | 513-369-5092       | \$ 19,029                                    | 0.00%                                        |
| 29424  | Hartford Cas Ins Co            | Hartford Plaza                       | Hartford     | CT    | 06115-0000 | 860-547-3935       | \$ 17,876                                    | 0.00%                                        |
| 10847  | Cumis Ins Society Inc          | P.O. Box 1084                        | Madison      | WI    | 53701      | 608-238-5851 -6092 | \$ 17,149                                    | 0.00%                                        |
| 13331  | American Hardware Mut Ins Co   | 471 East Broad Street                | Columbus     | OH    | 43215      | 614-225-8331       | \$ 13,926                                    | 0.00%                                        |
| 10022  | Countryway Ins Co              | PO Box 4851                          | Syracuse     | NY    | 13221-4851 | 315-449-6765       | \$ 12,173                                    | 0.00%                                        |
| 10677  | Cincinnati Ins Co              | P.O. BOX 145496                      | CINCINNATI   | OH    | 45250-5496 | 513-870-2604       | \$ 8,618                                     | 0.00%                                        |
| 10669  | Church Ins Co                  | 445 Fifth Avenue                     | New York     | NY    | 10016-0109 | 212-592-1800-648   | \$ 7,146                                     | 0.00%                                        |
| 22187  | Greater NY Mut Ins Co          | 200 Madison Avenue                   | New York     | NY    | 10016-3903 | 212-683-9700-211   | \$ 5,564                                     | 0.00%                                        |
| 20524  | Speicalty Natl Ins Co          | 7501 E. McCormick Pkwy               | Scottsdale   | AZ    | 85258      | 847-320-4509       | \$ 5,258                                     | 0.00%                                        |
| 21881  | National Surety Corp           | 233 South Waeker Drive, Suite 2000   | Chicago      | IL    | 60606-6308 | 312-441-6401       | \$ 4,027                                     | 0.00%                                        |
| 12475  | Republic-Franklin Ins Co       | Post Office Box 530                  | Utica        | NY    | 13503-0530 | 315-734-2385       | \$ 3,597                                     | 0.00%                                        |
| 12777  | Chubb Ind Ins Co               | 15 Mountain View Road, P.O. Box 1615 | Warren       | NJ    | 07061-1615 | 908-903-2525       | \$ 1,565                                     | 0.00%                                        |
| 19941  | American Commerce Ins Co       | 211 MAIN STREET                      | WEBSTER      | MA    | 01570      | 508-949-4310-4310  | \$ 1,059                                     | 0.00%                                        |
| 13714  | Pharmacists Mut Ins Co         | PO BOX 370                           | ALGONA       | IA    | 50511      | 515-295-2461-255   | \$ 863                                       | 0.00%                                        |
| 23787  | Nationwide Mut Ins Co          | One Nationwide Plaza                 | Columbus     | OH    | 43215-2220 | 614-249-1545       | \$ 504                                       | 0.00%                                        |
| 11126  | Sompo Japan Ins Co of Amer     | FLOOR                                | NEW YORK     | NY    | 10281-1058 | 212-416-1311       | \$ 327                                       | 0.00%                                        |
| 23809  | Granite State Ins Co           | 70 PINE STREET                       | NEW YORK     | NY    | 10270      | 212-770-0705       | \$ 272                                       | 0.00%                                        |
| 25666  | Travelers Ind Co Of Amer       | ONE TOWER SQUARE                     | HARTFORD     | CT    | 06183-6014 | 860-277-3966       | \$ 38                                        | 0.00%                                        |
| 11630  | Jefferson Ins Co               | Newport Tower, 525 Washington Blvd.  | Jersey City  | NJ    | 07310-1693 | 415-899-3033       | \$ (20)                                      | 0.00%                                        |
| 20427  | American Cas Co Of Reading PA  | CNA PLAZA                            | CHICAGO      | IL    | 60685      | 312-822-1538       | \$ (21)                                      | 0.00%                                        |
| 21962  | Pennsylvania General Ins Co    | ONE BEACON STREET                    | BOSTON       | MA    | 02108-3100 | 617-725-6522-      | \$ (117)                                     | 0.00%                                        |
| 19704  | American States Ins Co         | SAFECO PLAZA                         | SEATTLE      | WA    | 98185      | 206-545-5000       | \$ (470)                                     | 0.00%                                        |
| 19690  | American Economy Ins Co        | SAFECO PLAZA                         | SEATTLE      | WA    | 98185      | 206-545-5000       | \$ (690)                                     | 0.00%                                        |

Division of Insurance

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

2002 Annual Report

**Division of Insurance**

Line of Business:

Homeowners Multiple Peril

| NAIC # | Company Name | Address | City | State | ZIP | Telephone | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------|---------|------|-------|-----|-----------|----------------------------------------------|----------------------------------------------|
|        |              |         |      |       |     |           | \$ 921,044,108                               |                                              |

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

***MASSACHUSETTS  
DIRECT PREMIUM WRITTEN  
FOR COMPANIES  
LIFE***

# Division of Insurance Line of Business: Life Insurance

| NAIC # | Company Name                        | Address                          | City            | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of<br>12/31/2001 | Market Share<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-------------------------------------|----------------------------------|-----------------|-------|------------|--------------------|-------------------------------------------------|----------------------------------------------------|
| 90204  | John Hancock Variable Life Ins Co   | Po Box 717                       | Boston          | MA    | 02117-0717 | 617-572-0748       | \$ 328,360,394                                  | 10.46%                                             |
| 65978  | Metropolitan Life Ins Co            | 4100 Boy Scout Boulevard         | Tampa           | FL    | 33607      | 813-801-2100       | \$ 235,245,093                                  | 7.49%                                              |
| 67091  | Northwestern Mut Life Ins Co        | 720 East Wisconsin Avenue        | Milwaukee       | WI    | 53202-4797 | 414-271-1444       | \$ 155,657,394                                  | 4.96%                                              |
| 68241  | Prudential Ins Co Of Amer           | 213 Washington Street, 9Th Floor | Newark          | NJ    | 07102-2992 | 973-802-5620       | \$ 132,736,374                                  | 4.23%                                              |
| 65935  | Massachusetts Mut Life Ins Co       | 1295 State Street                | Springfield     | MA    | 01111      | 413-788-8411-2880  | \$ 121,338,817                                  | 3.86%                                              |
| 64246  | Guardian Life Ins Co Of Amer        | 7 Hanover Square                 | New York        | NY    | 10004-2616 | 212-598-8476       | \$ 107,927,753                                  | 3.44%                                              |
| 66915  | New York Life Ins Co                | 51 Madison Avenue                | New York        | NY    | 10010      | 212-576-6259       | \$ 91,337,273                                   | 2.91%                                              |
| 70435  | Savings Bank Life Ins Co Of MA      | One Linscott Road                | Woburn          | MA    | 01801      | 781-994-5423       | \$ 90,558,313                                   | 2.88%                                              |
| 65099  | John Hancock Life Ins Co            | Po Box 111                       | Boston          | MA    | 02117-0111 | 617-572-0748-      | \$ 86,835,907                                   | 2.77%                                              |
| 67466  | Pacific Life Ins Co                 | 700 Newport Center Drive         | Newport Beach   | CA    | 92660      | 949-219-3450-3450  | \$ 83,932,126                                   | 2.67%                                              |
| 88072  | Hartford Life Ins Co                | P.O. Box 2999                    | Hartford        | CT    | 06104-2999 | 860-843-5867       | \$ 77,913,641                                   | 2.48%                                              |
| 91626  | New England Life Ins Co             | 4100 Boy Scout Boulevard         | Tampa           | FL    | 33607      | 813-801-2100       | \$ 62,268,090                                   | 1.98%                                              |
| 62308  | Connecticut General Life Ins Co     | 1601 Chestnut Street, T118A      | Philadelphia    | PA    | 19192-2362 | 215-761-6853       | \$ 59,562,830                                   | 1.90%                                              |
| 91596  | New York Life Ins & Annuity Corp    | 51 Madison Avenue                | New York        | NY    | 10010      | 212-576-6259       | \$ 57,791,544                                   | 1.84%                                              |
| 80802  | Sun Life Assur Co Of Canada         | One Sun Life Executive Park      | Wellesley Hills | MA    | 02481      | 781-446-1523       | \$ 57,719,442                                   | 1.84%                                              |
| 67814  | Phoenix Life Ins Co                 | 100 Bright Meadow Boulevard      | Enfield         | CT    | 06083-1900 | 860-403-1179       | \$ 54,907,924                                   | 1.75%                                              |
| 62235  | Unum Life Ins Co Of Amer            | 2211 Congress Street             | Portland        | ME    | 04122      | 423-755-1373       | \$ 54,180,772                                   | 1.73%                                              |
| 65005  | IDS Life Ins Co                     | 227 Axp Financial Center         | Minneapolis     | MN    | 55474      | 612-671-3381       | \$ 43,748,429                                   | 1.39%                                              |
| 70211  | Valley Forge Life Ins Co            | Cna Plaza 36S                    | Chicago         | IL    | 60685      | 312-822-3915       | \$ 39,483,814                                   | 1.26%                                              |
| 61476  | Boston Mut Life Ins Co              | 120 Royall Street                | Canton          | MA    | 02021-1098 | 781-828-7000-303   | \$ 37,040,429                                   | 1.18%                                              |
| 70254  | Jefferson Pilot Financial Ins Co    | 100 North Greene Street          | Greensboro      | NC    | 27401      | 336-691-4995       | \$ 36,842,058                                   | 1.17%                                              |
| 80659  | Canada Life Assur Co                | 6201 Powers Ferry Road, N.W.     | Atlanta         | GA    | 30339      | 770-953-1959-2384  | \$ 35,471,877                                   | 1.13%                                              |
| 67121  | Transamerica Occidental Life Ins Co | 1150 South Olive Street          | Los Angeles     | CA    | 90015-0101 | 319-398-8790       | \$ 31,265,271                                   | 1.00%                                              |
| 63401  | First Colony Life Ins Co            | 6604 West Broad Street           | Richmond        | VA    | 23230      | 804-662-2617       | \$ 29,561,707                                   | 0.94%                                              |
| 65919  | Primerica Life Ins Co               | 3120 Breekinridge Boulevard      | Duluth          | GA    | 30099-0001 | 770-564-6201       | \$ 29,324,130                                   | 0.93%                                              |
| 66869  | Nationwide Life Ins Co              | One Nationwide Plaza             | Columbus        | OH    | 43215-2220 | 800-882-2822-97952 | \$ 26,748,890                                   | 0.85%                                              |
| 65838  | Manufacturers Life Ins Co USA       | P.O. Box 640                     | Buffalo         | NY    | 14201-0640 | 416-926-3425       | \$ 24,303,492                                   | 0.77%                                              |
| 68713  | Security Life Of Denver Ins Co      | 5780 Powers Ferry Road, Nw       | Atlanta         | GA    | 30327-4390 | 770-541-3151       | \$ 23,385,236                                   | 0.74%                                              |
| 70815  | Hartford Life & Accident Ins Co     | P.O. Box 2999                    | Hartford        | CT    | 06104-2999 | 860-843-5867       | \$ 23,155,145                                   | 0.74%                                              |
| 62944  | Equitable Life Assr Soc Of The US   | 1290 Avenue Of The Americas      | New York        | NY    | 10104      | 212-641-8231       | \$ 22,850,688                                   | 0.73%                                              |

# **Division of Insurance** Line of Business: Life Insurance

| NAIC # | Company Name                       | Address                          | City          | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of | Market Share<br>Share in<br>MA as of |
|--------|------------------------------------|----------------------------------|---------------|-------|------------|--------------------|-----------------------------------|--------------------------------------|
|        |                                    |                                  |               |       |            |                    | 12/31/2001                        | 12/31/2001                           |
| 66168  | Minnesota Life Ins Co              | 400 Robert Street North          | St Paul       | MN    | 55101      | 651-665-4284       | \$ 20,705,411                     | 0.66%                                |
| 69345  | Teachers Ins & Ann Assoe Of Amer   | 730 Third Avenue                 | New York      | NY    | 10017      | 212-916-6380       | \$ 19,759,153                     | 0.63%                                |
| 60054  | Aetna Life Ins Co                  | 151 Farmington Avenue, Rt21      | Hartford      | CT    | 06156-0417 | 860-273-7126       | \$ 19,710,170                     | 0.63%                                |
| 66842  | AIG Life Ins Co                    | Post Office Box 1591             | Houston       | TX    | 77251      | 713-831-3132       | \$ 18,847,627                     | 0.60%                                |
| 67105  | Reliastar Life Ins Co              | 5780 Powers Ferry Road, Nw       | Atlanta       | GA    | 30327-4390 | 770-980-5648       | \$ 18,839,484                     | 0.60%                                |
| 65498  | Life Ins Co Of North Amer          | TI18A                            | Philadelphia  | PA    | 19192-2362 | 215-761-1557       | \$ 18,383,644                     | 0.59%                                |
| 60488  | American Gen Life Ins Co           | P. O. Box 1591                   | Houston       | TX    | 77251-1591 | 713-831-3132-      | \$ 17,476,743                     | 0.56%                                |
| 68225  | Nationwide Life Ins Co of Amer     | P.O. Box 1717                    | Valley Forge  | PA    | 19482-1717 | 610-407-1890       | \$ 17,356,225                     | 0.55%                                |
| 80314  | Unicare Life & Health Ins Co       | 4553 La Tienda Drive             | Thousand Oaks | CA    | 91362      | 805-557-5546       | \$ 17,020,890                     | 0.54%                                |
| 84824  | Allmerica Financial Life & Annuity | 440 Lincoln Street               | Worcester     | MA    | 01653      | 508-855-2531       | \$ 16,816,282                     | 0.54%                                |
| 65315  | Liberty Life Assur Co Of Boston    | 100 Liberty Way                  | Dover         | NH    | 03820      | 603-749-2600-35066 | \$ 16,118,639                     | 0.51%                                |
| 63665  | General American Life Ins Co       | 4100 Boy Scout Boulevard         | Tampa         | FL    | 33607      | 813-801-8202       | \$ 15,910,233                     | 0.51%                                |
| 80837  | Union Central Life Ins Co          | Post Office Box 40888            | Cincinnati    | OH    | 45240      | 513-595-2269       | \$ 15,637,892                     | 0.50%                                |
| 79227  | Pruco Life Ins Co                  | 213 Washington Street, 9Th Floor | Newark        | NJ    | 07102      | 973-802-5620       | \$ 15,636,412                     | 0.50%                                |
| 80950  | Travelers Life & Annuity Co        | One Tower Square                 | Hartford      | CT    | 06183-0000 | 860-277-5317       | \$ 15,532,104                     | 0.49%                                |
| 69868  | United Of Omaha Life Ins Co        | Mutual Of Omaha Plaza            | Omaha         | NE    | 68175      | 402-351-5097       | \$ 14,950,981                     | 0.48%                                |
| 63207  | Federal Kemper Life Assur Co       | 1600 Meconnor Parkway            | Schaumburg    | IL    | 60196-6801 | 847-874-7403       | \$ 14,070,528                     | 0.45%                                |
| 65676  | Lincoln Natl Life Ins Co           | 1300 South Clinton Street        | Fort Wayne    | IN    | 46802      | 260-455-6536       | \$ 13,266,610                     | 0.42%                                |
| 66044  | Midland Natl Life Ins Co           | One Midland Plaza                | Sioux Falls   | SD    | 57193-0001 | 605-373-2371       | \$ 12,885,661                     | 0.41%                                |
| 93432  | CM Life Ins Co                     | 1295 State Street                | Springfield   | MA    | 01111      | 413-788-8411-2880  | \$ 12,549,247                     | 0.40%                                |
| 91588  | Security Connecticut Life Ins Co   | 5780 Powers Ferry Road, Nw       | Atlanta       | GA    | 30327-4390 | 770-980-5648       | \$ 12,263,362                     | 0.39%                                |
| 61271  | Principal Life Ins Co              | 711 High Street                  | Des Moines    | IA    | 50392-2300 | 515-247-6790       | \$ 11,950,553                     | 0.38%                                |
| 70408  | Fortis Benefits Ins Co             | P. O. Box 419052                 | Kansas City   | MO    | 64141-6052 | 651-361-4456       | \$ 11,581,039                     | 0.37%                                |
| 61425  | Trustmark Ins Co                   | 400 Field Drive                  | Lake Forest   | IL    | 60045-2581 | 847-283-4190       | \$ 11,435,095                     | 0.36%                                |
| 66974  | North American Co Life & Hlth Ins  | One Midland Plaza                | Sioux Falls   | SD    | 57193-0001 | 605-373-2371       | \$ 11,318,280                     | 0.36%                                |
| 91642  | Forethought Life Ins Co            | Forethought Center               | Batesville    | IN    | 47006-9170 | 812-934-7139       | \$ 11,186,405                     | 0.36%                                |
| 71153  | Hartford Life & Annuity Ins Co     | P.O. Box 2999                    | Hartford      | CT    | 06104-2999 | 860-843-5867       | \$ 10,406,189                     | 0.33%                                |
| 65595  | Lincoln Benefit Life Co            | 3075 Sanders Road, Suite H1A     | Northbrook    | IL    | 60062-7127 | 847-402-3029       | \$ 10,392,548                     | 0.33%                                |
| 64130  | Life Investors Ins Co Of Amer      | 4333 Edgewood Road Nc            | Cedar Rapids  | IA    | 52499      | 319-398-8790       | \$ 9,816,991                      | 0.31%                                |
| 66370  | Mony Life Ins Co                   | 1740 Broadway                    | New York      | NY    | 10019      | 212-708-2855       | \$ 9,752,677                      | 0.31%                                |

Division of Insurance

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

## Division of Insurance

### Line of Business: Life Insurance

| NAIC # | Company Name                        | Address                                 | City              | State | ZIP        | Telephone    | Premium<br>Written in MA<br>as of<br>12/31/2001 | Market Share<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-------------------------------------|-----------------------------------------|-------------------|-------|------------|--------------|-------------------------------------------------|----------------------------------------------------|
| 87726  | The Travelers Ins Co                | One Tower Square                        | Hartford          | CT    | 06183-0000 | 860-277-0111 | \$ 75317                                        | \$ 0.29%                                           |
| 91413  | Western Reserve Life Assur Co of OH | P.O. Box 5068                           | Cleaverwater      | FL    | 33758-5068 | 319-398-8790 | \$                                              | \$ 0.29%                                           |
| 62626  | Cuna Mut Ins Society                | Post Office Box 391                     | Madison           | WI    | 53701      | 608-238-5851 | -6092                                           | \$ 0.28%                                           |
| 62898  | CGU Life Ins Co Of Amer             | 108 Myrtle Street, Newport Office Park  | North Quincy      | MA    | 02171      | 617-405-6075 | \$                                              | \$ 0.28%                                           |
| 94250  | Banner Life Ins Co                  | 1701 Rescarch Boulevard                 | Rockville         | MD    | 20850      | 301-279-4122 | \$                                              | \$ 0.26%                                           |
| 68950  | Southland Life Ins Co               | 5780 Powers Ferry Road, Nw              | Atlanta           | GA    | 30327-4390 | 770-980-5269 | \$                                              | \$ 0.25%                                           |
| 68322  | Great West Life & Annuity Ins Co    | 8515 East Orchard Road                  | Greenwood Village | CO    | 80111      | 303-737-3000 | \$                                              | \$ 0.25%                                           |
| 86509  | Ing Life Ins & Annuity Co           | 5780 Powers Ferry Road, Nw.             | Atlanta           | GA    | 30327-4390 | 770-980-5869 | \$                                              | \$ 0.25%                                           |
| 69019  | Standard Ins Co                     | Po Box 711                              | Portland          | OR    | 97207-0711 | 503-321-7859 | \$                                              | \$ 0.24%                                           |
| 69663  | USAA Life Ins Co                    | 9800 Fredericksburg Rd.                 | San Antonio       | TX    | 78288      | 210-498-8000 | \$                                              | \$ 0.24%                                           |
| 66680  | National Life Ins Co                | 1 National Life Drive                   | Montpelier        | VT    | 05604      | 802-229-3916 | \$                                              | \$ 0.24%                                           |
| 67652  | First Penn Pacific Life Ins Co      | 10 North Martingale Road                | Schaumburg        | IL    | 60173-2268 | 260-455-6536 | \$                                              | \$ 0.23%                                           |
| 70106  | United States Life Ins Co In NYC    | 3600 Route 66 P.O. Box 1580             | Neptune           | NJ    | 07754-1580 | 732-922-7415 | 00000                                           | \$ 0.23%                                           |
| 67245  | Old Line Life Ins Co Of Amer        | 750 West Virginia Street P.O. Box 401   | Milwaukee         | WI    | 53201-0401 | 414-286-1500 | \$                                              | \$ 0.23%                                           |
| 67865  | Jefferson Pilot Life Ins Co         | P.O. Box 21008                          | Greensboro        | NC    | 27420      | 336-691-3711 | \$                                              | \$ 0.22%                                           |
| 76023  | Columbian Life Ins Co               | 4704 Vestal Parkway East, P.O. Box 1381 | Binghamton        | NY    | 13902-1381 | 607-724-2472 | -6215                                           | \$ 0.22%                                           |
| 91472  | Globe Life & Accident Ins Co        | Globe Life Center                       | Oklahoma City     | OK    | 73184      | 972-569-3636 | \$                                              | \$ 0.21%                                           |
| 67989  | American Memorial Life Ins Co       | P. O. Box 2730                          | Rapid City        | SD    | 57709-2730 | 605-719-0046 | \$                                              | \$ 0.21%                                           |
| 65900  | Conseco Life Ins Co                 | 11815 N. Pennsylvania Street            | Carmel            | IN    | 46032      | 317-817-6400 | \$                                              | \$ 0.19%                                           |
| 67644  | Penn Mut Life Ins Co                | 600 Dresher Road                        | Horsham           | PA    | 19044      | 215-956-8996 | \$                                              | \$ 0.19%                                           |
| 86428  | Metropolitan Ins & Annuity Co       | 4100 Boy Scout Boulevard                | Tampa             | FL    | 33607      | 813-801-2100 | \$                                              | \$ 0.19%                                           |
| 93564  | Paragon Life Ins Co                 | 190 Carondelet Plaza                    | St. Louis         | MO    | 63105      | 800-685-0124 | -5326                                           | \$ 0.18%                                           |
| 78778  | Guardian Ins & Annuity Co Inc       | 7 Hanover Square                        | New York          | NY    | 10004-2616 | 212-599-8476 | \$                                              | \$ 0.18%                                           |
| 60186  | Allstate Life Ins Co                | 3075 Sanders Road, Suite H1A            | Northbrook        | IL    | 60062-7127 | 847-402-3029 | \$                                              | \$ 0.17%                                           |
| 90611  | Allianz Life Ins Co Of North Amer   | P.O. Box 1344                           | Minneapolis       | MN    | 55440-1344 | 763-765-6606 | \$                                              | \$ 0.17%                                           |
| 66036  | Midland Life Ins Co                 | 250 East Broad Street                   | Columbus          | OH    | 43215      | 800-292-2726 | \$                                              | \$ 0.17%                                           |
| 78077  | Mony Life Ins Co Of Amer            | 1740 Broadway                           | New York          | NY    | 10019-4386 | 212-708-2855 | \$                                              | \$ 0.16%                                           |
| 68381  | Reliance Standard Life Ins Co       | 2001 Market Street, Suite 1500          | Philadelphia      | PA    | 19103      | 267-256-4214 | \$                                              | \$ 0.16%                                           |
| 66281  | Monumental Life Ins Co              | Two East Chase Street                   | Baltimore         | MD    | 21202      | 319-398-8790 | \$                                              | \$ 0.15%                                           |
| 68195  | Provident Life & Accident Ins Co    | 1 Fountain Square                       | Chattanooga       | TN    | 37402      | 423-755-1373 | \$                                              | \$ 0.15%                                           |

Division of Insurance

Line of Business: Life Insurance

| NAIC # | Company Name                         | Address                                 | City          | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of<br>12/31/2001 | Market Share<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------------------------------|-----------------------------------------|---------------|-------|------------|--------------------|-------------------------------------------------|----------------------------------------------------|
| 87793  | Manufacturers Life Ins Co Of Amer    | P. O. Box 633                           | Buffalo       | NY    | 14201-0633 | 416-926-3425       | \$ 4,657,713                                    | 0.15%                                              |
| 86231  | Transamerica Life Ins Co             | 4333 Edgewood Road Ne                   | Cedar Rapids  | IA    | 52499      | 319-398-8790       | \$ 4,527,994                                    | 0.14%                                              |
| 93777  | Household Life Ins Co                | 200 Somerset Corporate Blvd., Suite 100 | Bridgewater   | NJ    | 08807      | 908-203-2127       | \$ 4,502,771                                    | 0.14%                                              |
| 72222  | Amica Life Ins Co                    | P. O. Box 6008                          | Providence    | RI    | 02940-6008 | 800-242-6422-4260  | \$ 4,428,177                                    | 0.14%                                              |
| 65536  | GE Life And Annuity Assur Co         | 6604 West Broad Street                  | Richmond      | VA    | 23230      | 804-662-2617       | \$ 4,416,057                                    | 0.14%                                              |
| 63274  | Fidelity & Guaranty Life Ins Co      | P. O. Box 1137                          | Baltimore     | MD    | 21203-1137 | 410-895-1007       | \$ 4,211,666                                    | 0.13%                                              |
| 65242  | Lafayette Life Ins Co                | Po Box 7007                             | Lafayette     | IN    | 47903-7007 | 765-477-7411       | \$ 4,189,263                                    | 0.13%                                              |
| 80926  | GE Grp Life Assur Co                 | 6604 West Broad Street                  | Richmond      | VA    | 23230      | 804-662-2617       | \$ 4,060,065                                    | 0.13%                                              |
| 84530  | US Financial Life Ins Co             | 10290 Alliance Road                     | Cincinnati    | OH    | 45242      | 513-686-2026       | \$ 4,035,427                                    | 0.13%                                              |
| 79022  | Merrill Lynch Life Ins Co            | P. O. Box 9061                          | Princeton     | NJ    | 08543-9061 | 609-627-3854       | \$ 3,926,554                                    | 0.13%                                              |
| 70416  | MML Bay State Life Ins Co            | 1295 State Street                       | Springfield   | MA    | 01111      | 413-788-8411-2880  | \$ 3,813,543                                    | 0.12%                                              |
| 60577  | American Income Life Ins Co          | P. O. Box 2608                          | Waco          | TX    | 76797      | 254-761-6400       | \$ 3,561,816                                    | 0.11%                                              |
| 62413  | Continental Assur Co                 | Cna Plaza36S                            | Chicago       | IL    | 60685      | 312-822-3915       | \$ 3,518,776                                    | 0.11%                                              |
| 62065  | Colonial Penn Life Ins Co            | 399 Market Street                       | Philadelphia  | PA    | 19181      | 317-817-6100       | \$ 3,512,444                                    | 0.11%                                              |
| 61182  | Aurora Natl Life Assur Co            | 1290 Silas Deane Highway                | Wethersfield  | CT    | 06109      | 800-315-2652-12    | \$ 3,415,925                                    | 0.11%                                              |
| 68136  | Protective Life Ins Co               | P. O. Box 2606                          | Birmingham    | AL    | 35202      | 205-879-9230       | \$ 3,400,338                                    | 0.11%                                              |
| 70939  | Gerber Life Ins Co                   | 1311 Mamaroneck Avenue                  | White Plains  | NY    | 10605      | 914-272-4016       | \$ 3,181,403                                    | 0.10%                                              |
| 68810  | Sentry Life Ins Co                   | 1800 North Point Drive                  | Stevens Point | WI    | 54481      | 715-346-6282       | \$ 3,177,694                                    | 0.10%                                              |
| 60097  | All American Life Ins Co             | 750 West Virginia Street P.O. Box 2074  | Milwaukee     | WI    | 53201-2074 | 414-286-1500       | \$ 3,154,119                                    | 0.10%                                              |
| 68772  | Security Mut Life Ins Co Of NY       | P. O. Box 1625                          | Binghamton    | NY    | 13902-1625 | 607-723-3551-307   | \$ 3,018,253                                    | 0.10%                                              |
| 63495  | First Investors Life Ins Co          | 95 Wall Street                          | New York      | NY    | 10005      | 212-858-8200-8230  | \$ 3,012,493                                    | 0.10%                                              |
| 69744  | Union Labor Life Ins Co              | 111 Massachusetts Ave.N.W.              | Washington    | DC    | 20001      | 202-682-6689       | \$ 2,984,809                                    | 0.10%                                              |
| 64513  | Horace Mann Life Ins Co              | #1 Horace Mann Plaza                    | Springfield   | IL    | 62715      | 217-788-8530       | \$ 2,920,212                                    | 0.09%                                              |
| 70491  | Clarica Life Ins Co US               | P.O. 2907                               | Fargo         | ND    | 58108-2907 | 262-641-4044       | \$ 2,913,093                                    | 0.09%                                              |
| 65056  | Jackson Natl Life Ins Co             | 1 Corporate Way                         | Lansing       | MI    | 48951      | 517-381-5500       | \$ 2,901,330                                    | 0.09%                                              |
| 63126  | Farm Family Life Ins Co              | P.O. Box 656                            | Albany        | NY    | 12201-0656 | 518-431-5040       | \$ 2,864,357                                    | 0.09%                                              |
| 60275  | American Bankers Life Assur Co Of FL | 11222 Quail Roost Drive                 | Miami         | FL    | 33157      | 305-253-2244-33019 | \$ 2,839,036                                    | 0.09%                                              |
| 65765  | Reassure America Life Ins Co         | 1275 Sandusky Road                      | Jacksonville  | IL    | 62650      | 914-828-8505       | \$ 2,824,017                                    | 0.09%                                              |
| 71854  | AAA Life Ins Co                      | 17250 Newburgh Road, Suite 100          | Livonia       | MI    | 48152      | 734-779-2085       | \$ 2,822,970                                    | 0.09%                                              |
| 70335  | West Coast Life Ins Co               | P. O. Box 193892                        | San Francisco | CA    | 94119      | 415-591-8339       | \$ 2,773,084                                    | 0.09%                                              |

Division of Insurance

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

2002 Annual Report

# Division of Insurance Line of Business: Life Insurance

| NAIC # | Company Name                     | Address                           | City         | State | ZIP        | Telephone         | Premium<br>Written in MA<br>as of<br>12/31/2001 | Market Share<br>Share in<br>MA as of<br>12/31/2001 |
|--------|----------------------------------|-----------------------------------|--------------|-------|------------|-------------------|-------------------------------------------------|----------------------------------------------------|
| 85685  | Acacia Natl Life Ins Co          | 5900 O Street                     | Lincoln      | NE    | 68510      | 800-745-6665-7742 | \$ 2,701,071                                    | 0.09%                                              |
| 64807  | Inter State Assur Co             | P. O. Box 2606                    | Birmingham   | AL    | 35202      | 205-879-9230      | \$ 2,694,466                                    | 0.09%                                              |
| 62146  | Combined Ins Co Of Amer          | 1000 North Milwaukee Avenue       | Glenview     | IL    | 60025      | 312-381-3417      | \$ 2,676,079                                    | 0.09%                                              |
| 62251  | Concord Heritage Life Ins Co Inc | 1776 American Heritage Life Drive | Jacksonville | FL    | 32224-6688 | 904-992-1776-2535 | \$ 2,597,538                                    | 0.08%                                              |
| 61360  | Reliastar Life Ins Co Of NY      | 5780 Powers Ferry Road, Nw        | Atlanta      | GA    | 30327-4390 | 770 980-5648      | \$ 2,541,927                                    | 0.08%                                              |
| 66605  | Peoples Benefit Life Ins Co      | 4333 Edgewood Road Ne             | Cedar Rapids | IA    | 52499      | 319-398-8790      | \$ 2,482,903                                    | 0.08%                                              |
| 71129  | Fort Dearborn Life Ins Co        | 300 East Randolph Street          | Chicago      | IL    | 60601-5099 | 312-653-6619-     | \$ 2,380,138                                    | 0.08%                                              |
| 64203  | Guarantee Reserve Life Ins Co    | 530 River Oaks West               | Calumet City | IL    | 60409      | 708-730-8778      | \$ 2,280,927                                    | 0.07%                                              |
| 94099  | United Investors Life Ins Co     | P.O. Box 10207                    | Birmingham   | AL    | 35202-0207 | 205-325-2888      | \$ 2,258,959                                    | 0.07%                                              |
| 89206  | Ohio Natl Life Assur Corp        | P. O. Box 237                     | Cincinnati   | OH    | 45201      | 513-794-6100-6396 | \$ 2,137,880                                    | 0.07%                                              |
| 99937  | Columbus Life Ins Co             | 400 East 4Th Street               | Cincinnati   | OH    | 45202-3302 | 513-629-2980      | \$ 2,094,864                                    | 0.07%                                              |
| 61263  | Bankers Life & Cas Co            | 222 Merchandise Mart Plaza        | Chicago      | IL    | 60654      | 317-817-6100      | \$ 2,090,185                                    | 0.07%                                              |
| 67598  | Paul Revere Life Ins Co          | I Fountain Square, 6S             | Chattanooga  | TN    | 37402      | 423-755-1373      | \$ 2,003,010                                    | 0.06%                                              |
| 69140  | First Allmerica Fin Life Ins Co  | 440 Lincoln Street                | Worcester    | MA    | 01653      | 508-855-2531      | \$ 1,976,604                                    | 0.06%                                              |
| 64211  | Guarantee Trust Life Ins Co      | 1275 Milwaukee Avenue             | Glenview     | IL    | 60025      | 847-699-0600 -754 | \$ 1,940,938                                    | 0.06%                                              |
| 62049  | Colonial Life & Accident Ins Co  | I Fountain Square                 | Chattanooga  | TN    | 37402-1330 | 423-755-1373      | \$ 1,911,442                                    | 0.06%                                              |
| 80675  | Crown Life Ins Co                | 1874 Scarth Street, Suite 1900    | Regina       | CN    | S4P4B-3    | 306-751-6770      | \$ 1,905,888                                    | 0.06%                                              |
| 60518  | American Health & Life Ins Co    | P. O. Box 2548                    | Fort Worth   | TX    | 76113      | 817-348-7565      | \$ 1,860,061                                    | 0.06%                                              |
| 66427  | MTL Ins Co                       | 1200 Joric Boulevard              | Oak Brook    | IL    | 60523-2218 | 630-684-5383      | \$ 1,821,256                                    | 0.06%                                              |
| 69108  | State Farm Life Ins Co           | One State Farm Plaza              | Bloomington  | IL    | 61710      | 309-766-8940      | \$ 1,792,784                                    | 0.06%                                              |
| 65129  | Kansas City Life Ins Co          | P.O. Box 219139                   | Kansas City  | MO    | 64121-9139 | 816-753-7000      | \$ 1,767,847                                    | 0.06%                                              |
| 63312  | Great American Life Ins Co       | Post Office Box 5420              | Cincinnati   | OH    | 45201      | 513-412-2931      | \$ 1,762,502                                    | 0.06%                                              |
| 72125  | Physicians Life Ins Co           | 2600 Dodge Street                 | Omaha        | NE    | 68131      | 402-633-1000      | \$ 1,746,089                                    | 0.06%                                              |
| 67180  | Ohio State Life Ins Co           | P.O. Box 13487                    | Kansas City  | MO    | 64199-3487 | 816-391-2384      | \$ 1,742,186                                    | 0.06%                                              |
| 60739  | American Natl Ins Co             | One Moody Plaza 8Th Floor         | Galveston    | TX    | 77550      | 409-766-6480-     | \$ 1,719,552                                    | 0.05%                                              |
| 86991  | Medical Life Ins Co              | 20445 Emerald Parkway, Suite 400  | Cleveland    | OH    | 44135      | 216-898-0730-     | \$ 1,678,183                                    | 0.05%                                              |
| 70661  | Zurich Life Ins Co Of Amer       | 1600 Mcconnor Parkway             | Schaumburg   | IL    | 60196-6801 | 847-874-7403      | \$ 1,670,802                                    | 0.05%                                              |
| 67083  | Manhattan Natl Life Ins Co       | Post Office Box 5416              | Cincinnati   | OH    | 45201      | 513-412-1129      | \$ 1,595,520                                    | 0.05%                                              |
| 61506  | Resource Life Ins Co             | 1000 Milwaukee Avenue             | Glenview     | IL    | 60025      | 312-381-3410      | \$ 1,585,325                                    | 0.05%                                              |
| 90557  | Kemper Investors Life Ins Co     | 1600 Mcconnor Parkway             | Schaumburg   | IL    | 60196-6801 | 847-874-7403      | \$ 1,553,721                                    | 0.05%                                              |

Amounts from December 31, 2001 Annual Statements  
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# Division of Insurance

## Line of Business: Life Insurance

| NAIC # | Company Name                       | Address                                 | City            | State | ZIP        | Telephone         | Premium<br>Written in MA<br>as of<br>12/31/2001 | Market Share<br>Share in<br>MA as of<br>12/31/2001 |
|--------|------------------------------------|-----------------------------------------|-----------------|-------|------------|-------------------|-------------------------------------------------|----------------------------------------------------|
| 65927  | Lincoln Heritage Life Ins Co       | 4343 East Camelback Road                | Phoenix         | AZ    | 85018      | 602-957-1650      | \$ 1,515,155                                    | 0.05%                                              |
| 93440  | Highmark Life Ins Co               | P.O. Box 535061                         | Pittsburgh      | PA    | 15253-5061 | 800-328-5433      | \$ 1,506,220                                    | 0.05%                                              |
| 60941  | AIG SunAmerica Life Assur Co       | 1 Sunamerica Center                     | Los Angeles     | CA    | 90067-6022 | 310-772-6090      | \$ 1,441,053                                    | 0.05%                                              |
| 62596  | Union Fidelity Life Ins Co         | 500 Virginia Drive                      | Fort Washington | PA    | 19034      | 804-662-2617      | \$ 1,412,395                                    | 0.04%                                              |
| 98884  | Union Security Life Ins Co         | 260 Interstate North Circle, Nw         | Atlanta         | GA    | 30339      | 770-763-1229      | \$ 1,373,822                                    | 0.04%                                              |
| 63622  | Franklin Life Ins Co               | #1 Franklin Square                      | Springfield     | IL    | 62713-0001 | 217-747-2331      | \$ 1,364,039                                    | 0.04%                                              |
| 93769  | Conseco Medical Ins Co             | 11815 North Pennsylvania Street         | Carmel          | IN    | 46032      | 317-817-6100      | \$ 1,336,392                                    | 0.04%                                              |
| 64645  | Indianapolis Life Ins Co           | 699 Walnut Street, Suite 1400, H73      | Des Moines      | IA    | 50309-3948 | 515-557-3935      | \$ 1,283,714                                    | 0.04%                                              |
| 69310  | Surety Life Ins Co                 | 3075 Sanders Road, Suite H1A            | Northbrook      | IL    | 60062-7127 | 847-402-3029      | \$ 1,269,383                                    | 0.04%                                              |
| 61301  | Ameritas Life Ins Corp             | P.O. Box 81889                          | Lincoln         | NE    | 68501-1889 | 402-467-7759      | \$ 1,199,301                                    | 0.04%                                              |
| 64327  | Harleysville Life Ins Co           | 355 Maple Avenue                        | Harleysville    | PA    | 19438-2297 | 215-256-5000      | \$ 1,190,099                                    | 0.04%                                              |
| 64505  | Homesteaders Life Co               | P.O. Box 1756                           | Des Moines      | IA    | 50306      | 515-288-7481-438  | \$ 1,188,293                                    | 0.04%                                              |
| 61999  | Americo Financial Life Annuity Ins | P.O. Box 13487                          | Kansas City     | MO    | 64199-3487 | 816-391-2384      | \$ 1,166,916                                    | 0.04%                                              |
| 61409  | National Benefit Life Ins Co       | 333 West 34Th Street                    | New York        | NY    | 10001      | 212-615-7500      | \$ 1,162,273                                    | 0.04%                                              |
| 69477  | Fortis Ins Co                      | P.O. Box 3050                           | Milwaukee       | WI    | 53201      | 651-361-4780      | \$ 1,154,237                                    | 0.04%                                              |
| 60038  | Acacia Life Ins Co                 | 5900 O Street                           | Lincoln         | NE    | 68510      | 800-745-6665-7742 | \$ 1,149,146                                    | 0.04%                                              |
| 60607  | American Intl Life Assr Co NY      | P.O. Box 727, Wall Street Station       | New York        | NY    | 10268      | 713-831-3132      | \$ 1,087,098                                    | 0.03%                                              |
| 69116  | State Life Ins Co                  | Po Box 406                              | Indianapolis    | IN    | 46206      | 317-285-1877-2577 | \$ 1,074,476                                    | 0.03%                                              |
| 70025  | General Electric Capital Assur Co  | 6604 West Broad Street                  | Richmond        | VA    | 23230      | 804-662-2617      | \$ 1,062,937                                    | 0.03%                                              |
| 68675  | Security Benefit Life Ins Co       | One Security Benefit Place              | Topeka          | KS    | 66636-0001 | 785-438-3322      | \$ 1,013,356                                    | 0.03%                                              |
| 79065  | Sun Life Assur Co Of Canada US     | One Sun Life Executive Park             | Wellesley Hills | MA    | 02481      | 781-446-1523      | \$ 992,823                                      | 0.03%                                              |
| 62880  | Equitable Of CO Inc                | 1290 Ave Of The Americas - 11Th Floor   | New York        | NY    | 10104      | 212-314-5648      | \$ 979,901                                      | 0.03%                                              |
| 71900  | Bankers Natl Life Ins Co           | 11815 N. Pennsylvania Street            | Carmel          | IN    | 46032      | 317-817-6300      | \$ 966,429                                      | 0.03%                                              |
| 70173  | Universal Underwriters Life Ins Co | 7045 College Boulevard                  | Overland Park   | KS    | 66211      | 913-339-1000-1113 | \$ 936,099                                      | 0.03%                                              |
| 62103  | Columbian Mut Life Ins Co          | 4704 Vestal Parkway East, P.O. Box 1381 | Binghamton      | NY    | 13902-1381 | 607-724-2472-6215 | \$ 908,339                                      | 0.03%                                              |
| 71455  | Financial American Life Ins Co     | 1645 E. Birchwood Avenue                | Des Plaines     | IL    | 60018      | 608-222-9986-2303 | \$ 900,750                                      | 0.03%                                              |
| 97055  | Mega Life & Health Ins Co The      | 4001 Meeween Drive, Suite 200           | Dallas          | TX    | 75244      | 817-255-3100-3335 | \$ 893,187                                      | 0.03%                                              |
| 63290  | Fidelity Life Assn                 | 1600 Meconnor Parkway                   | Schaumburg      | IL    | 60196-6801 | 847-874-7403      | \$ 892,160                                      | 0.03%                                              |
| 97977  | Ameritas Variable Life Ins Co      | P.O. Box 82550                          | Lincoln         | NE    | 68501      | 800-745-6665      | \$ 885,015                                      | 0.03%                                              |
| 80829  | Transamerica Assur Co              | 1150 South Olive Street                 | Los Angeles     | CA    | 90015-0101 | 319-398-8790      | \$ 865,468                                      | 0.03%                                              |

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Division of Insurance

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## Division of Insurance

### Line of Business: Life Insurance

| NAIC # | Company Name                         | Address                              | City            | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of<br>12/31/2001 | Market Share<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------------------------------|--------------------------------------|-----------------|-------|------------|--------------------|-------------------------------------------------|----------------------------------------------------|
| 93548  | PHL Variable Ins Co                  | 100 Bright Meadow Boulevard          | Enfield         | CT    | 06083-1900 | 860-403-1179       | \$ 832,896                                      | 0.03%                                              |
| 65080  | John Alden Life Ins Co               | P. O. Box 3050                       | Milwaukee       | WI    | 53201      | 651-361-4779       | \$ 827,190                                      | 0.03%                                              |
| 61212  | Baltimore Life Ins Co                | 10075 Red Run Boulevard              | Owings Mills    | MD    | 21117-6050 | 410-581-6600-3157  | \$ 822,207                                      | 0.03%                                              |
| 69914  | Sears Life Ins Co                    | 10255 West Higgins Road, Suite 700   | Rosemont        | IL    | 60018      | 847-375-8001       | \$ 813,694                                      | 0.03%                                              |
| 63487  | Investors Life Ins Co North Amer     | 6500 River Place Blvd., Building One | Austin          | TX    | 78730      | 512-404-5287       | \$ 730,513                                      | 0.02%                                              |
| 93696  | Fidelity Investments Life Ins Co     | 82 Devonshire Street, H4C            | Boston          | MA    | 02109-3104 | 617-563-9150       | \$ 713,943                                      | 0.02%                                              |
| 60534  | American Heritage Life Ins Co        | 1776 American Heritage Life Drive    | Jacksonville    | FL    | 32224-6688 | 904-992-2535       | \$ 713,485                                      | 0.02%                                              |
| 68608  | Safeco Life Ins Co                   | Po Box 34690                         | Seattle         | WA    | 98124-1690 | 425-376-8134       | \$ 688,281                                      | 0.02%                                              |
| 63193  | Farmers & Traders Life Ins Co        | Po Box 1056                          | Syracuse        | NY    | 13201-1056 | 315-471-5656-243   | \$ 661,772                                      | 0.02%                                              |
| 90212  | Great Southern Life Ins Co           | P.O. Box 13487                       | Kansas City     | MO    | 64199-3487 | 816-391-2384       | \$ 653,763                                      | 0.02%                                              |
| 65331  | Liberty Natl Life Ins Co             | P.O. Box 2612                        | Birmingham      | AL    | 35202      | 205-325-2864       | \$ 641,977                                      | 0.02%                                              |
| 68373  | American Gen Assur Co                | 3600 Route 66                        | Neptune         | NJ    | 60173-4793 | 732-922-7415-      | \$ 626,844                                      | 0.02%                                              |
| 67040  | North Central Life Ins Co            | 3600 Route 66                        | Neptune         | NJ    | 07754      | 732-922-7415-      | \$ 561,361                                      | 0.02%                                              |
| 89958  | JMIC Life Ins Co                     | 500N.W. 12Th Avenue                  | Deerfield Beach | FL    | 33442      | 954-429-2541       | \$ 558,691                                      | 0.02%                                              |
| 63967  | Government Personnel Mut Life Ins Co | Gpm Life Bldg - P.O. Box 659567      | San Antonio     | TX    | 78265-9567 | 210-357-2222-x2809 | \$ 545,313                                      | 0.02%                                              |
| 94226  | American Franklin Life Ins Co        | #1 Franklin Square                   | Springfield     | IL    | 62713-0001 | 217-747-2331       | \$ 537,440                                      | 0.02%                                              |
| 86630  | American Skandia Life Assur Corp     | P. O. Box 883                        | Shelton         | CT    | 06484-0883 | 800-628-6039-56984 | \$ 535,170                                      | 0.02%                                              |
| 60410  | American Fidelity Assur Co           | P. O. Box 25523                      | Oklahoma City   | OK    | 73125-0523 | 405-523-5379       | \$ 534,385                                      | 0.02%                                              |
| 70092  | Glenbrook Life & Annuity Co          | 3075 Sanders Road, Suite H1A         | Northbrook      | IL    | 60062-7127 | 847-402-3029       | \$ 520,396                                      | 0.02%                                              |
| 65870  | Manhattan Life Ins Co                | 500                                  | Houston         | TX    | 77019      | 713-821-6457-      | \$ 516,784                                      | 0.02%                                              |
| 65323  | Liberty Life Ins Co                  | Box 789                              | Greenville      | SC    | 29602-0789 | 864-609-8338       | \$ 505,828                                      | 0.02%                                              |
| 91391  | Southwestern Life Ins Co             | 12001 North Central Expressway       | Dallas          | TX    | 75243      | 800-292-2726-8835  | \$ 501,044                                      | 0.02%                                              |
| 84654  | Assumption Mut Life Ins Co           | P.O. Box 160 / 770 Main St.          | Moncton         | CN    | EIC-8LI    | 506-853-6040-760   | \$ 495,145                                      | 0.02%                                              |
| 63053  | Family Life Ins Co                   | 6500 River Place Blvd., Building One | Austin          | TX    | 78730      | 512-404-5284       | \$ 473,808                                      | 0.02%                                              |
| 67601  | Paul Revere Variable Annuity Ins Co  | I Fountain Square                    | Chattanooga     | TN    | 37402-1330 | 423-755-1373       | \$ 434,104                                      | 0.01%                                              |
| 60003  | Park Avenue Life Ins Co              | 7 Hanover Square                     | New York        | NY    | 10004-2616 | 212-598-8924       | \$ 408,223                                      | 0.01%                                              |
| 93610  | Investors Partner Life Ins Co        | Po Box 717                           | Boston          | MA    | 02117-0717 | 617-572-0748-      | \$ 394,454                                      | 0.01%                                              |
| 63657  | Garden State Life Ins Co             | 2450 South Shore Boulevard           | League City     | TX    | 77573      | 409-766-6480-      | \$ 386,178                                      | 0.01%                                              |
| 60895  | American United Life Ins Co          | Po Box 368                           | Indianapolis    | IN    | 46206-0368 | 317-285-1877-2577  | \$ 378,704                                      | 0.01%                                              |
| 62286  | Golden Rule Ins Co                   | 712 Eleventh Street                  | Lawrenceville   | IL    | 62439-2395 | 618-943-8000       | \$ 363,078                                      | 0.01%                                              |

# **Division of Insurance** Line of Business: Life Insurance

| NAIC # | Company Name                   | Address                               | City              | State | ZIP        | Telephone         | Premium<br>Written in MA<br>as of<br>12/31/2001 | Market Share<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------------------------|---------------------------------------|-------------------|-------|------------|-------------------|-------------------------------------------------|----------------------------------------------------|
| 87645  | United Fidelity Life Ins Co    | P.O. Box 13487                        | Kansas City       | MO    | 64199-3487 | 816-391-2384      | \$ 358,558                                      | 0.01%                                              |
| 61395  | Beneficial Life Ins Co         | 36 South State Street                 | Salt Lake City    | UT    | 84136-0001 | 801-933-1197      | \$ 354,334                                      | 0.01%                                              |
| 80705  | Great West Life Assur Co       | 8515 East Orchard Road                | Greenwood Village | CO    | 80111      | 303-737-3000      | \$ 353,268                                      | 0.01%                                              |
| 70580  | Humanadental Ins Co            | Po Box 740036                         | Louisville        | KY    | 40201-7436 | 502-580-1258      | \$ 329,798                                      | 0.01%                                              |
| 77879  | 5 Star Life Ins Co             | 909 N. Washington Street              | Alexandria        | VA    | 22314      | 703-299-5794      | \$ 329,527                                      | 0.01%                                              |
| 62383  | Centurion Life Ins Co          | 206 Eighth Street                     | Des Moines        | IA    | 50309      | 515-557-8414      | \$ 319,819                                      | 0.01%                                              |
| 82848  | ML Life Ins Co Of NY           | 2 World Fin Center South Tower 5Th Fl | New York          | NY    | 10080      | 609-627-3854      | \$ 319,531                                      | 0.01%                                              |
| 94285  | Empire General Life Assur Corp | P. O. Box 2606                        | Birmingham        | AL    | 35202      | 205-879-9230      | \$ 313,797                                      | 0.01%                                              |
| 80985  | BCS Life Ins Co                | 676 North St. Clair Street            | Chicago           | IL    | 60611      | 312-951-7848      | \$ 311,910                                      | 0.01%                                              |
| 71692  | IL Annuity & Ins Co            | 699 Walnut Street, Suite 1400, H73    | Des Moines        | IA    | 50309-3948 | 515-557-3935      | \$ 304,845                                      | 0.01%                                              |
| 63177  | Farmers New World Life Ins Co  | 3003 77Th Avenue Southeast            | Mercer Island     | WA    | 98040-2890 | 206-232-8400      | \$ 301,867                                      | 0.01%                                              |
| 61050  | MetLife Investors USA Ins Co   | 4100 Boy Scout Boulevard              | Tampa             | FL    | 33607      | 813-801-2100      | \$ 296,879                                      | 0.01%                                              |
| 87734  | Northern Life Ins Co           | 5780 Powers Ferry Road, Nw            | Atlanta           | GA    | 30327-4390 | 770-980-5648      | \$ 296,150                                      | 0.01%                                              |
| 63738  | Utica Natl Life Ins Co         | Post Office Box 6576                  | Utica             | NY    | 13503      | 315-734-2225      | \$ 287,300                                      | 0.01%                                              |
| 85456  | NACOLAH Life Ins Co            | One Midland Plaza                     | Sioux Falls       | SD    | 57193-0001 | 605-335-5700      | \$ 280,356                                      | 0.01%                                              |
| 67695  | Federal Home Life Ins Co       | 6604 West Broad Street                | Richmond          | VA    | 23230      | 804-662-2617      | \$ 275,262                                      | 0.01%                                              |
| 61689  | Amerus Life Ins Co             | 699 Walnut Street, Suite 1400, H73    | Des Moines        | IA    | 50309-3948 | 515-557-3935      | \$ 271,301                                      | 0.01%                                              |
| 67199  | Old American Ins Co            | P.O. Box 218573                       | Kansas City       | MO    | 64121-8573 | 816-753-7000-8224 | \$ 261,386                                      | 0.01%                                              |
| 69051  | Standard Life Ins Co Of IN     | P.O. Box 80609                        | Indianapolis      | IN    | 46280-0609 | 317-574-6200-6289 | \$ 256,750                                      | 0.01%                                              |
| 67261  | Old Republic Life Ins Co       | 307 North Michigan Avenue             | Chicago           | IL    | 60601      | 312-346-8100      | \$ 255,652                                      | 0.01%                                              |
| 60216  | Amalgamated Life Ins Co        | 730 Broadway                          | New York          | NY    | 10003      | 212-539-5247      | \$ 247,860                                      | 0.01%                                              |
| 77984  | First Variable Life Ins Co     | P. O. Box 830765                      | Birmingham        | AL    | 35283-0765 | 205-879-9230      | \$ 247,288                                      | 0.01%                                              |
| 88668  | Mutual Of Amer Life Ins Co     | 320 Park Avenue                       | New York          | NY    | 10022      | 212-224-1879      | \$ 238,819                                      | 0.01%                                              |
| 68330  | Pioneer Life Ins Co            | 11815 North Pennsylvania Street       | Carmel            | IN    | 46032      | 317-817-4800      | \$ 224,259                                      | 0.01%                                              |
| 66265  | Monarch Life Ins Co            | One Monarch Place                     | Springfield       | MA    | 01133      | 413-784-6461      | \$ 220,104                                      | 0.01%                                              |
| 92916  | United American Ins Co         | P.O. Box 8080                         | Mckinney          | TX    | 75070      | 972-569-3728      | \$ 219,712                                      | 0.01%                                              |
| 62979  | Equitable Life Ins Co Of IA    | 5780 Powers Ferry Rd, Nw              | Atlanta           | GA    | 30327-4349 | 770-541-3151      | \$ 214,513                                      | 0.01%                                              |
| 63932  | Bankers Life Ins Co Of NY      | 699 Walnut Street, Suite 1400, H73    | Des Moines        | IA    | 50309-3948 | 515-557-3935      | \$ 214,077                                      | 0.01%                                              |
| 64017  | Conseco Variable Ins Co        | 300 Distillery Commons, Suite 300     | Louisville        | KY    | 40206      | 212-741-9311-214  | \$ 211,683                                      | 0.01%                                              |
| 67172  | Ohio Natl Life Ins Co          | Post Office Box 237                   | Cincinnati        | OH    | 45201      | 513-794-6100-6396 | \$ 209,144                                      | 0.01%                                              |

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Division of Insurance

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# Division of Insurance Line of Business: Life Insurance

| NAIC # | Company Name                         | Address                      | City              | State | ZIP        | Telephone         | Premium<br>Written in MA<br>as of<br>12/31/2001 | Market Share<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------------------------------|------------------------------|-------------------|-------|------------|-------------------|-------------------------------------------------|----------------------------------------------------|
| 61751  | Central States H & L Co Of Omaha     | P.O. Box 34350               | Omaha             | NE    | 68134      | 402-399-3464      | \$ 208,974                                      | 0.01%                                              |
| 65021  | Stonebridge Life Ins Co              | 520 Park Avenue              | Baltimore         | MD    | 21201      | 319-398-8790      | \$ 207,456                                      | 0.01%                                              |
| 65528  | Life Ins Co Of The Southwest         | P. O. Box 569080             | Dallas            | TX    | 75356-9080 | 214-638-9252      | \$ 206,706                                      | 0.01%                                              |
| 68039  | Presidential Life Ins Co             | 69 Lydecker Street           | Nyack             | NY    | 10960-2103 | 845-358-2300      | \$ 200,821                                      | 0.01%                                              |
| 81442  | Monitor Life Ins Co Of NY            | 70 Genesee Street            | Utica             | NY    | 13502-3502 | 800-422-6200-270  | \$ 195,373                                      | 0.01%                                              |
| 81264  | Nippon Life Ins Co Of Amer           | 521 Fifth Avenue             | New York          | NY    | 10175      | 212-909-0748      | \$ 184,460                                      | 0.01%                                              |
| 68209  | Provident Life & Cas Ins Co          | 1 Fountain Square, 6S        | Chattanooga       | TN    | 37402      | 423-755-1373      | \$ 181,017                                      | 0.01%                                              |
| 70114  | Unity Mut Life Ins Co                | Po Box 5000                  | Syracuse          | NY    | 13250-5000 | 315-448-7000-     | \$ 177,219                                      | 0.01%                                              |
| 67660  | Pennsylvania Life Ins Co             | Po Box 3509                  | Orlando           | FL    | 32802-3509 | 407-628-1776-4268 | \$ 170,034                                      | 0.01%                                              |
| 60429  | American Fidelity Life Ins Co        | 4060 Barrancas Avenue        | Pensacola         | FL    | 32507      | 850-456-7401-275  | \$ 163,990                                      | 0.01%                                              |
| 65722  | Loyal American Life Ins Co           | P.O. Box 5418                | Cincinnati        | OH    | 45201-5418 | 513-412-1168      | \$ 163,364                                      | 0.01%                                              |
| 66087  | Mid West Natl Life Ins Co Of TN      | 4001 Mcween Drive, Suite 200 | Dallas            | TX    | 75244      | 817-255-3100-3335 | \$ 151,679                                      | 0.00%                                              |
| 61492  | Business Mens Assur Co Of Amer       | P.O. Box 419458              | Kansas City       | MO    | 64141-6458 | 816-751-5641      | \$ 150,140                                      | 0.00%                                              |
| 68764  | Security Financial Life Ins Co       | Po Box 82248                 | Lincoln           | NE    | 68501-2248 | 402-434-9500      | \$ 144,122                                      | 0.00%                                              |
| 60682  | Conseco Annuity Assur Co             | 11815 N. Pennsylvania        | Carmel            | IN    | 46032      | 317-817-4000      | \$ 142,634                                      | 0.00%                                              |
| 69566  | Trans World Assur Co                 | 885 South El Camino Real     | San Mateo         | CA    | 94402      | 850-456-7401-233  | \$ 141,173                                      | 0.00%                                              |
| 67571  | American Gen Life Ins Co Of NY       | P. O. Box 1456               | Syracuse          | NY    | 13202      | 315-425-4210-     | \$ 139,734                                      | 0.00%                                              |
| 67369  | Alta Health & Life Ins Co            | 8515 East Orchard Road       | Greenwood Village | CO    | 80111      | 303-737-3000      | \$ 136,711                                      | 0.00%                                              |
| 60380  | American Family Life Asr Co Columbus | Road                         | Columbus          | GA    | 31999      | 706-660-7208      | \$ 134,015                                      | 0.00%                                              |
| 97039  | Lincoln Natl Reassur Co              | P. O. Box 7808               | Fort Wayne        | IN    | 46801-7808 | 260-455-6512      | \$ 126,822                                      | 0.00%                                              |
| 69256  | Sunamerica Life Ins Co               | 1 Sunamerica Center          | Los Angeles       | CA    | 90067-6022 | 310-772-6090      | \$ 125,592                                      | 0.00%                                              |
| 81027  | Veterans Life Ins Co                 | 20 Moores Road               | Frazier           | PA    | 19355      | 319-398-8790      | \$ 124,532                                      | 0.00%                                              |
| 62359  | Constitution Life Ins Co             | Po Box 3509                  | Orlando           | FL    | 32802-3509 | 407-628-1776-4268 | \$ 121,598                                      | 0.00%                                              |
| 99414  | Security Equity Life Ins Co          | 4100 Boy Scout Boulevard     | Tampa             | FL    | 33607      | 813-801-2100      | \$ 113,402                                      | 0.00%                                              |
| 92509  | Life USA Ins Co Of MN                | P.O. Box 1344                | Minneapolis       | MN    | 55440-1344 | 763-765-6606      | \$ 100,488                                      | 0.00%                                              |
| 62634  | Delaware American Life Ins Co        | Post Office Box 1591         | Houston           | TX    | 77251      | 713-831-3132      | \$ 99,714                                       | 0.00%                                              |
| 68160  | Balboa Life Ins Co                   | P.O. Box 19702               | Irvine            | CA    | 92623-9702 | 949-222-8000      | \$ 91,818                                       | 0.00%                                              |
| 81060  | Canada Life Ins Co Of Amer           | 6201 Powers Ferry Road, N.W. | Atlanta           | GA    | 30339      | 770-953-1959-2384 | \$ 90,170                                       | 0.00%                                              |
| 62928  | Employers Modern Life Co             | Post Office Box 712          | Des Moines        | IA    | 50303-0712 | 515-280-2568      | \$ 89,065                                       | 0.00%                                              |
| 61883  | Central United Life Ins Co           | 500                          | Houston           | TX    | 77019      | 713-821-6457-     | \$ 86,691                                       | 0.00%                                              |

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Division of Insurance  
Line of Business: Life Insurance

| NAIC # | Company Name                       | Address                              | City              | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of<br>12/31/2001 | Market Share<br>Share in<br>MA as of<br>12/31/2001 |
|--------|------------------------------------|--------------------------------------|-------------------|-------|------------|--------------------|-------------------------------------------------|----------------------------------------------------|
| 65749  | Cuna Mut Life Ins Co               | 2000 Heritage Way                    | Waverly           | IA    | 50677      | 319-483-2250-00000 | \$ 86,628                                       | 0.00%                                              |
| 60704  | American Life Ins Co of NY         | 435 Hudson Street                    | New York          | NY    | 10014      | 212-741-9311-214   | \$ 84,864                                       | 0.00%                                              |
| 73288  | Humana Ins Co                      | P.O. Box 740036                      | Louisville        | KY    | 40201-7436 | 502-580-1258       | \$ 84,055                                       | 0.00%                                              |
| 67873  | Pioneer American Ins Co            | P. O. Box 240                        | Waco              | TX    | 76703-0240 | 254-297-2776-3213  | \$ 82,192                                       | 0.00%                                              |
| 71870  | Fidelity Security Life Ins Co      | 3130 Broadway                        | Kansas City       | MO    | 64111-2452 | 816-756-1060-523   | \$ 81,139                                       | 0.00%                                              |
| 92738  | American Equity Invest Life Ins Co | P.O. Box 71216                       | Des Moines        | IA    | 50325      | 515-457-1714       | \$ 76,475                                       | 0.00%                                              |
| 62057  | Jefferson Pilot Lifeamerica Ins Co | 100 North Greene Street              | Greensboro        | NC    | 27401      | 336-691-4995       | \$ 73,569                                       | 0.00%                                              |
| 76325  | Conseco Senior Health Ins Co       | 11815 North Pennsylvania Street      | Carmel            | IN    | 46032      | 317-817-3700       | \$ 72,144                                       | 0.00%                                              |
| 70319  | Washington Natl Ins Co             | 11815 North Pennsylvania Street      | Carmel            | IN    | 46032      | 317-817-6100       | \$ 71,932                                       | 0.00%                                              |
| 64467  | Home Owners Life Ins Co            | 307 North Michigan Avenue            | Chicago           | IL    | 60601      | 312-346-8100       | \$ 71,761                                       | 0.00%                                              |
| 62553  | Country Life Ins Co                | P. O. Box 2000                       | Bloomington       | IL    | 61702-2000 | 309-821-3312       | \$ 71,507                                       | 0.00%                                              |
| 76236  | Cincinnati Life Ins Co             | P.O. Box 145496                      | Cincinnati        | OH    | 45250-5496 | 513-603-5564       | \$ 70,056                                       | 0.00%                                              |
| 60836  | American Republic Ins Co           | P.O. Box 1                           | Des Moines        | IA    | 50301      | 515-245-2132       | \$ 67,589                                       | 0.00%                                              |
| 62421  | Annuity & Life Reassur Amer Inc    | 280 Trumbull Street 21St Floor       | Hartford          | CT    | 06103      | 860-256-2130       | \$ 63,197                                       | 0.00%                                              |
| 84786  | Colorado Bankers Life Ins Co       | 5990 Greenwood Plaza Boulevard, #325 | Greenwood Village | CO    | 80111      | 303-220-8500 -1246 | \$ 63,165                                       | 0.00%                                              |
| 60879  | American States Life Ins Co        | Po Box 34690                         | Seattle           | WA    | 98124-1690 | 425-376-8134       | \$ 63,081                                       | 0.00%                                              |
| 70688  | Ausa Life Ins Co Inc               | 4 Manhattanville Road                | Purchase          | NY    | 10577      | 319-398-8790       | \$ 62,814                                       | 0.00%                                              |
| 61700  | Central Natl Life Ins Co Omaha     | 501 Silverside Road, Suite 3         | Wilmington        | DE    | 19809      | 800-926-7599 -440  | \$ 62,068                                       | 0.00%                                              |
| 67148  | Occidental Life Ins Co Of NC       | P.O. Box 2595                        | Waco              | TX    | 76702-2595 | 254-297-2775-3213  | \$ 48,940                                       | 0.00%                                              |
| 93262  | Penn Ins & Annuity Co              | 600 Dresher Road                     | Horsham           | PA    | 19044      | 215-956-8996       | \$ 45,583                                       | 0.00%                                              |
| 70432  | AIG Annuity Ins Co                 | 2929 Allen Parkway, L11-02           | Houston           | TX    | 77019      | 713-831-5117       | \$ 43,369                                       | 0.00%                                              |
| 77828  | Companion Life Ins Co              | P O Box 100102                       | Columbia          | SC    | 29202-3102 | 803-735-1251-45042 | \$ 42,868                                       | 0.00%                                              |
| 64890  | Investors Guaranty Life Ins Co     | 48 Monroe Turnpike                   | Trumbull          | CT    | 06611      | 203-459-6426       | \$ 40,032                                       | 0.00%                                              |
| 60142  | TIAA Cref Life Ins Co              | 730 Third Avenue                     | New York          | NY    | 10017      | 212-916-6380       | \$ 39,619                                       | 0.00%                                              |
| 97136  | Metropolitan Tower Life Ins Co     | 4100 Boy Scout Boulevard             | Tampa             | FL    | 33607      | 813-801-2100       | \$ 38,249                                       | 0.00%                                              |
| 66850  | National Western Life Ins Co       | 850 East Anderson Lane               | Austin            | TX    | 78752      | 512-719-2242-      | \$ 37,434                                       | 0.00%                                              |
| 91693  | United Family Life Ins Co          | 10 Glenlake Parkway Ne, Suite 500    | Atlanta           | GA    | 30328-3473 | 800-801-0800-6478  | \$ 37,372                                       | 0.00%                                              |
| 64580  | Illinois Mut Life Ins Co           | 300 S.W. Adams Street                | Peoria            | IL    | 61634      | 309-674-8255-400   | \$ 37,273                                       | 0.00%                                              |
| 65781  | Madison Natl Life Ins Co Inc       | P.O. Box 5008                        | Madison           | WI    | 53705      | 608-238-2691-265   | \$ 36,272                                       | 0.00%                                              |
| 97268  | Pacific Life & Annuity Co          | 700 Newport Center Drive             | Newport Beach     | CA    | 92660      | 949-219-3450       | \$ 34,606                                       | 0.00%                                              |

Division of Insurance  
Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

# **Division of Insurance** Line of Business: Life Insurance

| NAIC # | Company Name                        | Address                              | City            | State | ZIP        | Telephone         | Premium<br>Written in MA<br>as of<br>12/31/2001 | Market Share<br>Share In<br>MA as of<br>12/31/2001 |
|--------|-------------------------------------|--------------------------------------|-----------------|-------|------------|-------------------|-------------------------------------------------|----------------------------------------------------|
| 70750  | Nationwide Life & Ann Co of Amer    | P. O. Box 15750                      | Wilmington      | DE    | 19850-5750 | 610-407-1890      | \$ 33,318                                       | 0.00%                                              |
| 69507  | Transamerica Life Ins & Annuity Co  | 1150 South Olive Street              | Los Angeles     | CA    | 90015-0101 | 319-398-8790      | \$ 31,899                                       | 0.00%                                              |
| 97764  | Idealife Ins Co                     | 695 East Main Street, P.O. Box 300   | Stamford        | CT    | 06904-0300 | 203-352-3063      | \$ 31,777                                       | 0.00%                                              |
| 63223  | Federal Life Ins Co                 | 3750 West Deerfield Road             | Riverwoods      | IL    | 60015      | 847-520-1900      | \$ 31,421                                       | 0.00%                                              |
| 76112  | Oxford Life Ins Co                  | 2721 North Central Avenue            | Phoenix         | AZ    | 85004-1172 | 602-263-6666-3202 | \$ 26,454                                       | 0.00%                                              |
| 92622  | Western Southern Life Assur Co      | 400 Broadway                         | Cincinnati      | OH    | 45202      | 513-629-2980      | \$ 24,597                                       | 0.00%                                              |
| 71773  | American Natl Life Ins Co Of TX     | One Moody Plaza 8Th Floor            | Galveston       | TX    | 77550      | 409-766-6480-     | \$ 23,401                                       | 0.00%                                              |
| 69396  | Texas Life Ins Co                   | P. O. Box 830                        | Waco            | TX    | 76703-0830 | 254-745-6309      | \$ 20,855                                       | 0.00%                                              |
| 63258  | Federated Life Ins Co               | 121 East Park Square                 | Owatonna        | MN    | 55060      | 507-455-5367      | \$ 20,643                                       | 0.00%                                              |
| 80624  | American Progressive L&H Ins Of NY  | 600 Courtland Street                 | Orlando         | FL    | 32084      | 407-628-1776-4264 | \$ 20,608                                       | 0.00%                                              |
| 72850  | United World Life Ins Co            | Mutual Of Omaha Plaza                | Omaha           | NE    | 68175      | 402-351-5097      | \$ 19,806                                       | 0.00%                                              |
| 80799  | Celtic Ins Co                       | 233 South Wacker Drive, Suite 700    | Chicago         | IL    | 60606-6393 | 312-332-5401      | \$ 18,652                                       | 0.00%                                              |
| 69078  | Standard Security Life Ins Co Of NY | 485 Madison Avenue, 14Th Floor       | New York        | NY    | 10022-5872 | 212-355-4141-3051 | \$ 18,570                                       | 0.00%                                              |
| 79413  | United Healthcare Ins Co            | 450 Columbus Boulevard, 4Nb          | Hartford        | CT    | 06103      | 860-702-5723      | \$ 17,392                                       | 0.00%                                              |
| 90328  | First Health Life & Health Ins Co   | 3200 Highland Avenue                 | Downers Grove   | IL    | 60515      | 630-737-5750      | \$ 15,920                                       | 0.00%                                              |
| 69272  | Sunset Life Ins Co Of Amer          | P O Box 219532                       | Kansas City     | MO    | 64121-9532 | 816-753-7000-8224 | \$ 15,525                                       | 0.00%                                              |
| 61247  | USG Annuity & Life Co               | 5780 Powers Ferry Road, Nw           | Atlanta         | GA    | 30327-4349 | 770-980-5048      | \$ 15,324                                       | 0.00%                                              |
| 64831  | Intramerica Life Ins Co             | One Allstate Drive                   | Farmingville    | NY    | 11738-9095 | 847-402-3029      | \$ 15,017                                       | 0.00%                                              |
| 71404  | Continental General Ins Co          | P.O. Box 247007                      | Omaha           | NE    | 68124-7007 | 916-261-6501      | \$ 14,066                                       | 0.00%                                              |
| 70130  | Universal Guaranty Life Ins Co      | P.O. Box 5147                        | Springfield     | IL    | 62705-5147 | 877-881-1777      | \$ 13,533                                       | 0.00%                                              |
| 88528  | Northbrook Life Ins Co              | 3075 Sanders Road, Suite H1A         | Northbrook      | IL    | 60062-7127 | 847-402-3029      | \$ 13,083                                       | 0.00%                                              |
| 66109  | Midwestern United Life Ins Co       | 5780 Powers Ferry Road, Nw           | Atlanta         | GA    | 30327-4390 | 770-541-3151      | \$ 12,495                                       | 0.00%                                              |
| 80322  | Citicorp Life Ins Co                | One Tower Square                     | Hartford        | CT    | 06183      | 860-277-5317      | \$ 12,217                                       | 0.00%                                              |
| 64734  | Investors Life Ins Co Of IN         | 6500 River Place Blvd., Building One | Austin          | TX    | 78730      | 512-404-5284      | \$ 11,981                                       | 0.00%                                              |
| 92665  | CGU Life Ins Co Of NY               | 100 Corporate Parkway, Suite 300     | Buffalo         | NY    | 14226-1280 | 617-405-6075      | \$ 11,634                                       | 0.00%                                              |
| 71439  | Assurity Life Ins Co                | 1526 K Street                        | Lincoln         | NE    | 68508      | 402-437-4376      | \$ 11,350                                       | 0.00%                                              |
| 93742  | Securian Life Ins Co                | 400 Robert Street North              | St Paul         | MN    | 55101      | 651-665-1024      | \$ 9,999                                        | 0.00%                                              |
| 69930  | United Ins Co Of Amer               | One East Wacker Drive                | Chicago         | IL    | 60601      | 312-661-4902      | \$ 8,287                                        | 0.00%                                              |
| 68284  | Pyramid Life Ins Co                 | P.O. Box 772                         | Shawnee Mission | KS    | 66201      | 913-261-6522      | \$ 7,385                                        | 0.00%                                              |
| 94218  | Country Investors Life Assur Co     | P. O. Box 2000                       | Bloomington     | IL    | 61702-2000 | 309-821-3312      | \$ 5,160                                        | 0.00%                                              |

# Division of Insurance

## Line of Business: Life Insurance

| NAIC # | Company Name                      | Address                             | City             | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of<br>12/31/2001 | Market Share<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-----------------------------------|-------------------------------------|------------------|-------|------------|--------------------|-------------------------------------------------|----------------------------------------------------|
| 61832  | Chesapeake Life Ins Co            | P.O. Box 548801                     | Oklahoma City    | OK    | 73154-8801 | 817-255-3335       | \$ 4,553                                        | 0.00%                                              |
| 86126  | Members Life Ins Co               | Post Office Box 391                 | Madison          | WI    | 53701      | 608-238-5851       | \$ -6092                                        | 0.00%                                              |
| 65110  | Kanawha Ins Co                    | P.O. Box 610                        | Lancaster        | SC    | 29721-0610 | 803-283-5300       | \$ 3,049                                        | 0.00%                                              |
| 61735  | Central Security Life Ins Co      | P.O. Box 833879                     | Richardson       | TX    | 75083-3879 | 972-699-2778-x     | \$ 2,606                                        | 0.00%                                              |
| 61239  | Bankers Fidelity Life Ins Co      | Po Box 105185                       | Atlanta          | GA    | 30348      | 404-266-5580       | \$ 2,355                                        | 0.00%                                              |
| 61069  | Anthem Life Ins Co                | 1801 Watermark Drive, Suite 200     | Columbus         | OH    | 43215      | 614-433-8810       | \$ 1,997                                        | 0.00%                                              |
| 69647  | Phoenix Natl Ins Co               | 100 Bright Meadow Boulevard         | Enfield          | CT    | 06083      | 860-403-1179       | \$ 1,517                                        | 0.00%                                              |
| 66419  | Mutual Service Life Ins Co        | P.O. Box 64035                      | St. Paul         | MN    | 55164      | 651-631-7099       | \$ 1,477                                        | 0.00%                                              |
| 68357  | Reliable Life Ins Co              | 231 West Lockwood Avenue            | Webster Groves   | MO    | 63119-2327 | 314-968-4900-6764  | \$ 1,389                                        | 0.00%                                              |
| 69876  | United Life & Annuity Ins Co      | 5780 Powers Ferry Road, Nw          | Atlanta          | GA    | 30327-4390 | 770-980-5648       | \$ 1,187                                        | 0.00%                                              |
| 60631  | American Investors Life Ins Co    | 699 Walnut Street, Suite 1400, H73  | Des Moines       | IA    | 50309-3948 | 515-557-3935       | \$ 1,069                                        | 0.00%                                              |
| 89184  | Sterling Investors Life Ins Co    | One Progress Plaza Suite 810        | St. Petersburg   | FL    | 33701      | 727-896-6434-00000 | \$ 721                                          | 0.00%                                              |
| 67903  | Provident Amer Life & Hlth Ins Co | 17800 Royalton Road                 | Strongsville     | OH    | 44136-5197 | 440-572-8843       | \$ 682                                          | 0.00%                                              |
| 67784  | Philadelphia American Life Ins Co | 200 Westlake Park Blvd., Suite 1200 | Houston          | TX    | 77079-2663 | 281-368-7265       | \$ 588                                          | 0.00%                                              |
| 85286  | Anthem Alliance Health Ins Co     | 120 Monument Circle                 | Indianapolis     | IN    | 46204      | 317-488-6130       | \$ 501                                          | 0.00%                                              |
| 60232  | AGL Life Assur Co                 | 610 West Germantown Pike, Suite 460 | Plymouth Meeting | PA    | 19462      | 484-530-4821       | \$ 456                                          | 0.00%                                              |
| 90247  | Pharmacists Life Ins Co           | P O Box 370                         | Algona           | IA    | 50511      | 515-295-2461-255   | \$ 348                                          | 0.00%                                              |
| 82538  | National Health Ins Co            | P.O. Box 619999                     | Dallas           | TX    | 75261-9999 | 817-640-3493       | \$ 252                                          | 0.00%                                              |
| 61727  | Central Reserve Life Ins Co       | 17800 Royalton Rd                   | Strongsville     | OH    | 44136      | 440-572-8843       | \$ 177                                          | 0.00%                                              |
| 93513  | MetLife Investors Ins Co          | 4100 Boy Scout Boulevard            | Tampa            | FL    | 33607      | 813-801-2100       | \$ 122                                          | 0.00%                                              |
| 71471  | Medico Life Ins Co                | P O Box 3477                        | Omaha            | NE    | 68103      | 402-391-6900 -861  | \$ 66                                           | 0.00%                                              |
| 85561  | MIC Life Ins Corp                 | 300 Galleria Offcentre              | Southfield       | MI    | 48034      | 248-263-6936       | \$ (2)                                          | 0.00%                                              |
| 93521  | General Fidelity Life Ins Co      | 201 N. Tryon Street, NeL-022-19-02  | Charlotte        | NC    | 28255      | 704-386-6282       | \$ (21)                                         | 0.00%                                              |
| 64394  | Heritage Life Ins Co              | 500 Virginia Drive                  | Fort Washington  | PA    | 19034      | 804-662-2617       | \$ (30)                                         | 0.00%                                              |
| 74004  | Family Service Life Ins Co        | 7 Hanover Square                    | New York         | NY    | 10004-2616 | 212-598-8924       | \$ (63)                                         | 0.00%                                              |
| 60056  | Arbella Life & Health Ins Co      | 1100 Crown Colony Drive             | Quincy           | MA    | 02269-9103 | 617-328-2936       | \$ (1,905)                                      | 0.00%                                              |
| 71838  | Associates Financial Life Ins Co  | P.O. Box 2548                       | Fort Worth       | TX    | 76113-2548 | 817-348-7629       | \$ (92,778)                                     | 0.00%                                              |
| Totals |                                   |                                     |                  |       |            |                    | \$ 3,139,753,566                                |                                                    |

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

***MASSACHUSETTS  
DIRECT PREMIUM WRITTEN  
FOR COMPANIES  
LIFE (ALL LINES)***

Division of Insurance  
Total Premium Written in Massachusetts  
(Life, Accident Health, Annuity, and Deposit Type Funds)

| NAIC # | Company Name                        | Address                                | City            | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-------------------------------------|----------------------------------------|-----------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 65099  | John Hancock Life Ins Co            | Po Box 111                             | Boston          | MA    | 02117-0111 | 617-572-0748       | \$ 3,383,249,385                             | 20.81%                                       |
| 65978  | Metropolitan Life Ins Co            | 4100 Boy Scout Boulevard               | Tampa           | FL    | 33607      | 813-801-2100       | \$ 1,452,075,595                             | 8.93%                                        |
| 87726  | The Travelers Ins Co                | One Tower Square                       | Hartford        | CT    | 06183-0000 | 860-277-0111 75317 | \$ 957,520,952                               | 5.89%                                        |
| 69345  | Teachers Ins & Ann Assoc Of Amer    | 730 Third Avenue                       | New York        | NY    | 10017      | 212-916-6380       | \$ 402,714,628                               | 2.48%                                        |
| 62308  | Connecticut General Life Ins Co     | 1601 Chestnut Street, T118A            | Philadelphia    | PA    | 19192-2362 | 215-761-6853       | \$ 366,646,940                               | 2.25%                                        |
| 65234  | Keyport Life Ins Co                 | One Sun Life Executive Park            | Wellesley Hills | MA    | 02481      | 781-446-1523       | \$ 366,426,505                               | 2.25%                                        |
| 90204  | John Hancock Variable Life Ins Co   | Po Box 717                             | Boston          | MA    | 02117-0717 | 617-572-0748-      | \$ 328,360,394                               | 2.02%                                        |
| 67466  | Pacific Life Ins Co                 | 700 Newport Center Drive               | Newport Beach   | CA    | 92660      | 949-219-3450-3450  | \$ 313,151,823                               | 1.93%                                        |
| 66915  | New York Life Ins Co                | 51 Madison Avenue                      | New York        | NY    | 10010      | 212-576-6259       | \$ 305,451,852                               | 1.88%                                        |
| 86509  | Ing Life Ins & Annuity Co           | 5780 Powers Ferry Road, Nw.            | Atlanta         | GA    | 30327-4390 | 770-980-5869       | \$ 264,417,759                               | 1.63%                                        |
| 61271  | Principal Life Ins Co               | 711 High Street                        | Des Moines      | IA    | 50392-2300 | 515-247-6790       | \$ 253,752,380                               | 1.56%                                        |
| 64246  | Guardian Life Ins Co Of Amer        | 7 Hanover Square                       | New York        | NY    | 10004-2616 | 212-598-8476       | \$ 244,591,928                               | 1.50%                                        |
| 62898  | Cgu Life Ins Co Of Amer             | 108 Myrtle Street, Newport Office Park | North Quiney    | MA    | 02171      | 617-405-6075       | \$ 213,759,401                               | 1.31%                                        |
| 65935  | Massachusetts Mut Life Ins Co       | 1295 State Street                      | Springfield     | MA    | 1111       | 413-788-8411-2880  | \$ 212,364,760                               | 1.31%                                        |
| 68241  | Prudential Ins Co Of Amer           | 213 Washington Street, 9Th Floor       | Newark          | NJ    | 07102-2992 | 973-802-5620       | \$ 200,386,896                               | 1.23%                                        |
| 65315  | Liberty Life Assur Co Of Boston     | 100 Liberty Way                        | Dover           | NH    | 03820      | 603-749-2600-35066 | \$ 200,288,134                               | 1.23%                                        |
| 67091  | Northwestern Mut Life Ins Co        | 720 East Wisconsin Avenue              | Milwaukee       | WI    | 53202-4797 | 414-271-1444       | \$ 183,767,879                               | 1.13%                                        |
| 70025  | General Electric Capital Assur Co   | 6604 West Broad Street                 | Richmond        | VA    | 23230      | 804-662-2617       | \$ 175,444,879                               | 1.08%                                        |
| 68713  | Security Life Of Denver Ins Co      | 5780 Powers Ferry Road, Nw             | Atlanta         | GA    | 30327-4390 | 770-541-3151       | \$ 174,230,432                               | 1.07%                                        |
| 93696  | Fidelity Investments Life Ins Co    | 82 Devonshire Street, H4C              | Boston          | MA    | 02109-3104 | 617-563-9150       | \$ 169,191,445                               | 1.04%                                        |
| 62235  | Unum Life Ins Co Of Amer            | 2211 Congress Street                   | Portland        | ME    | 04122      | 423-755-1373       | \$ 166,713,344                               | 1.03%                                        |
| 65056  | Jackson Natl Life Ins Co            | 1 Corporate Way                        | Lansing         | MI    | 48951      | 517-381-5500       | \$ 166,196,115                               | 1.02%                                        |
| 60054  | Aetna Life Ins Co                   | 151 Farmington Avenue, Rt21            | Hartford        | CT    | 06156-0417 | 860-273-7126       | \$ 160,067,789                               | 0.98%                                        |
| 62944  | Equitable Life Assr Soc Of The Us   | 1290 Avenue Of The Americas            | New York        | NY    | 10104      | 212-641-8231       | \$ 157,072,298                               | 0.97%                                        |
| 91596  | New York Life Ins & Annuity Corp    | 51 Madison Avenue                      | New York        | NY    | 10010      | 212-576-6259       | \$ 155,703,045                               | 0.96%                                        |
| 91626  | New England Life Ins Co             | 4100 Boy Scout Boulevard               | Tampa           | FL    | 33607      | 813-801-2100       | \$ 155,319,441                               | 0.96%                                        |
| 80659  | Canada Life Assur Co                | 6201 Powers Ferry Road, N.W.           | Atlanta         | GA    | 30339      | 770-953-1959-2384  | \$ 151,517,318                               | 0.93%                                        |
| 79413  | United Healthcare Ins Co            | 450 Columbus Boulevard, 4Nb            | Hartford        | CT    | 06103      | 860-702-5723       | \$ 133,762,307                               | 0.82%                                        |
| 67121  | Transamerica Occidental Life Ins Co | 1150 South Olive Street                | Los Angeles     | CA    | 90015-0101 | 319-398-8790       | \$ 130,123,250                               | 0.80%                                        |
| 60186  | Allstate Life Ins Co                | 3075 Sanders Road, Suite H1A           | Northbrook      | IL    | 60062-7127 | 847-402-3029       | \$ 120,634,077                               | 0.74%                                        |

**Division of Insurance**  
**Total Premium Written in Massachusetts**  
**(Life, Accident Health, Annuity, and Deposit Type Funds)**

| NAIC # | Company Name                       | Address                          | City              | State | ZIP        | Telephone         | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|------------------------------------|----------------------------------|-------------------|-------|------------|-------------------|----------------------------------------------|----------------------------------------------|
| 66842  | Aig Life Ins Co                    | Post Office Box 1591             | Houston           | TX    | 77251      | 713-831-3132      | \$ 116,445,219                               | 0.72%                                        |
| 62413  | Continental Assur Co               | Cna Plaza36S                     | Chicago           | IL    | 60685      | 312-822-3915      | \$ 114,997,141                               | 0.71%                                        |
| 80942  | Golden American Life Ins Co        | 5780 Powers Ferry Road, Nw       | Atlanta           | GA    | 30327-4390 | 770-980-5269      | \$ 114,025,232                               | 0.70%                                        |
| 70432  | Aig Annuity Ins Co                 | 2929 Allen Parkway, L11-02       | Houston           | TX    | 77019      | 713-831-5117      | \$ 113,836,417                               | 0.70%                                        |
| 68136  | Protective Life Ins Co             | P. O. Box 2606                   | Birmingham        | AL    | 35202      | 205-879-9230      | \$ 111,856,345                               | 0.69%                                        |
| 90611  | Allianz Life Ins Co Of North Amer  | P.O. Box 1344                    | Minneapolis       | MN    | 55440-1344 | 763-765-6606      | \$ 110,351,078                               | 0.68%                                        |
| 70435  | Savings Bank Life Ins Co Of Ma     | One Linscott Road                | Woburn            | MA    | 01801      | 781-994-5423      | \$ 108,852,214                               | 0.67%                                        |
| 84824  | Allmerica Financial Life & Annuity | 440 Lincoln Street               | Worcester         | MA    | 01653      | 508-855-2531      | \$ 108,332,651                               | 0.67%                                        |
| 69140  | First Allmerica Fin Life Ins Co    | 440 Lincoln Street               | Worcester         | MA    | 01653      | 508-855-2531      | \$ 101,338,129                               | 0.62%                                        |
| 65676  | Lincoln Natl Life Ins Co           | 1300 South Clinton Street        | Fort Wayne        | IN    | 46802      | 260-455-6536      | \$ 99,076,486                                | 0.61%                                        |
| 65005  | Ids Life Ins Co                    | 227 Axp Financial Center         | Minneapolis       | MN    | 55474      | 612-671-3381      | \$ 98,758,002                                | 0.61%                                        |
| 88072  | Hartford Life Ins Co               | P.O. Box 2999                    | Hartford          | CT    | 06104-2999 | 860-843-5867      | \$ 89,664,854                                | 0.55%                                        |
| 79065  | Sun Life Assur Co Of Canada Us     | One Sun Life Executive Park      | Wellesley Hills   | MA    | 02481      | 781-446-1523      | \$ 82,515,381                                | 0.51%                                        |
| 78778  | Guardian Ins & Annuity Co Inc      | 7 Hanover Square                 | New York          | NY    | 10004-2616 | 212-599-8476      | \$ 81,825,814                                | 0.50%                                        |
| 63401  | First Colony Life Ins Co           | 6604 West Broad Street           | Richmond          | VA    | 23230      | 804-662-2617      | \$ 77,300,798                                | 0.48%                                        |
| 60941  | Aig Sunamerica Life Assur Co       | 1 Sunamerica Center              | Los Angeles       | CA    | 90067-6022 | 310-772-6090      | \$ 76,812,127                                | 0.47%                                        |
| 80802  | Sun Life Assur Co Of Canada        | One Sun Life Executive Park      | Wellesley Hills   | MA    | 02481      | 781-446-1523      | \$ 70,097,045                                | 0.43%                                        |
| 70815  | Hartford Life & Accident Ins Co    | P.O. Box 2999                    | Hartford          | CT    | 06104-2999 | 860-843-5867      | \$ 64,990,760                                | 0.40%                                        |
| 61263  | Bankers Life & Cas Co              | 222 Merchandise Mart Plaza       | Chicago           | IL    | 60654      | 317-817-6100      | \$ 62,603,630                                | 0.39%                                        |
| 70688  | Ausa Life Ins Co Inc               | 4 Manhattanville Road            | Purchase          | NY    | 10577      | 319-398-8790      | \$ 62,577,945                                | 0.38%                                        |
| 93432  | Cm Life Ins Co                     | 1295 State Street                | Springfield       | MA    | 1111       | 413-788-8411-2880 | \$ 62,064,930                                | 0.38%                                        |
| 67105  | Reliastar Life Ins Co              | 5780 Powers Ferry Road, Nw       | Atlanta           | GA    | 30327-4390 | 770-980-5648      | \$ 60,579,683                                | 0.37%                                        |
| 67814  | Phoenix Life Ins Co                | 100 Bright Meadow Boulevard      | Enfield           | CT    | 06083-1900 | 860-403-1179      | \$ 58,636,365                                | 0.36%                                        |
| 61476  | Boston Mut Life Ins Co             | 120 Royall Street                | Canton            | MA    | 02021-1098 | 781-828-7000-303  | \$ 52,855,366                                | 0.33%                                        |
| 65595  | Lincoln Benefit Life Co            | 3075 Sanders Road, Suite H1A     | Northbrook        | IL    | 60062-7127 | 847-402-3029      | \$ 52,408,684                                | 0.32%                                        |
| 68322  | Great West Life & Annuity Ins Co   | 8515 East Orchard Road           | Greenwood Village | CO    | 80111      | 303-737-3000      | \$ 51,133,111                                | 0.31%                                        |
| 70211  | Valley Forge Life Ins Co           | Cna Plaza 36S                    | Chicago           | IL    | 60685      | 312-822-3915      | \$ 51,103,102                                | 0.31%                                        |
| 70238  | Variable Annuity Life Ins Co       | P.O. Box 3206                    | Houston           | TX    | 77253-3206 | 713-831-5117      | \$ 50,950,858                                | 0.31%                                        |
| 79227  | Pruco Life Ins Co                  | 213 Washington Street, 9Th Floor | Newark            | NJ    | 07102      | 973-802-5620      | \$ 49,607,369                                | 0.31%                                        |
| 66044  | Midland Natl Life Ins Co           | One Midland Plaza                | Sioux Falls       | SD    | 57193-0001 | 605-373-2371      | \$ 48,317,502                                | 0.30%                                        |

**Division of Insurance**  
Total Premium Written in Massachusetts  
(Life, Accident Health, Annuity, and Deposit Type Funds)

| NAIC # | Company Name                       | Address                                     | City          | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|------------------------------------|---------------------------------------------|---------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 80314  | Unicare Life & Health Ins Co       | 4553 La Tienda Drive                        | Thousand Oaks | CA    | 91362      | 805-557-5546       | \$ 46,452,289                                | 0.29%                                        |
| 70254  | Jefferson Pilot Financial Ins Co   | 100 North Greene Street                     | Greensboro    | NC    | 27401      | 336-691-4995       | \$ 45,838,476                                | 0.28%                                        |
| 66605  | Peoples Benefit Life Ins Co        | 4333 Edgewood Road Ne                       | Cedar Rapids  | IA    | 52499      | 319-398-8790       | \$ 45,101,743                                | 0.28%                                        |
| 79022  | Merrill Lynch Life Ins Co          | P. O. Box 9061                              | Princeton     | NJ    | 08543-9061 | 609-627-3854       | \$ 43,936,053                                | 0.27%                                        |
| 69868  | United Of Omaha Life Ins Co        | Mutual Of Omaha Plaza                       | Omaha         | NE    | 68175      | 402-351-5097       | \$ 43,194,606                                | 0.27%                                        |
| 90557  | Kempcr Investors Life Ins Co       | 1600 Mcconnor Parkway                       | Schaumburg    | IL    | 60196-6801 | 847-874-7403       | \$ 42,679,955                                | 0.26%                                        |
| 61492  | Business Mens Assur Co Of Amer     | P.O. Box 419458                             | Kansas City   | MO    | 64141-6458 | 816-751-5641       | \$ 40,773,427                                | 0.25%                                        |
| 94234  | American Enterprise Life Ins Co    | 227 Axp Financial Center                    | Minneapolis   | MN    | 55474      | 612-671-3381       | \$ 40,648,770                                | 0.25%                                        |
| 65536  | Ge Life And Annuity Assur Co       | 6604 West Broad Street                      | Richmond      | VA    | 23230      | 804-662-2617       | \$ 40,617,804                                | 0.25%                                        |
| 69507  | Transamerica Life Ins & Annuity Co | 1150 South Olive Street                     | Los Angeles   | CA    | 90015-0101 | 319-398-8790       | \$ 38,964,859                                | 0.24%                                        |
| 63274  | Fidelity & Guaranty Life Ins Co    | P.O. Box 1137                               | Baltimore     | MD    | 21203-1137 | 410-895-1007       | \$ 37,759,936                                | 0.23%                                        |
| 70408  | Fortis Benefits Ins Co             | P. O. Box 419052                            | Kansas City   | MO    | 64141-6052 | 651-361-4456       | \$ 37,029,125                                | 0.23%                                        |
| 65498  | Life Ins Co Of North Amer          | Two Liberty Place, 1601 Chestnut St., T118A | Philadelphia  | PA    | 19192-2362 | 215-761-1557       | \$ 34,662,965                                | 0.21%                                        |
| 66869  | Nationwide Life Ins Co             | One Nationwide Plaza                        | Columbus      | OH    | 43215-2220 | 800-882-2822-97952 | \$ 33,279,756                                | 0.20%                                        |
| 68675  | Security Benefit Life Ins Co       | One Security Benefit Place                  | Topeka        | KS    | 66636-0001 | 785-438-3322       | \$ 33,147,094                                | 0.20%                                        |
| 60895  | American United Life Ins Co        | Po Box 368                                  | Indianapolis  | IN    | 46206-0368 | 317-285-1877-2577  | \$ 32,749,522                                | 0.20%                                        |
| 97055  | Mega Life & Health Ins Co The      | 4001 Meewen Drive, Suite 200                | Dallas        | TX    | 75244      | 817-255-3100-3335  | \$ 31,600,392                                | 0.19%                                        |
| 65919  | Primerica Life Ins Co              | 3120 Breckinridge Boulevard                 | Duluth        | GA    | 30099-0001 | 770-564-6201       | \$ 29,411,277                                | 0.18%                                        |
| 67172  | Ohio Natl Life Ins Co              | Post Office Box 237                         | Cincinnati    | OH    | 45201      | 513-794-6100-6396  | \$ 28,672,067                                | 0.18%                                        |
| 61050  | Metlife Investors Usa Ins Co       | 4100 Boy Scout Boulevard                    | Tampa         | FL    | 33607      | 813-801-2100       | \$ 28,395,117                                | 0.17%                                        |
| 66168  | Minnesota Life Ins Co              | 400 Robcrt Street North                     | St Paul       | MN    | 55101      | 651-665-4284       | \$ 27,748,373                                | 0.17%                                        |
| 63665  | General American Life Ins Co       | 4100 Boy Scout Boulevard                    | Tampa         | FL    | 33607      | 813-801-8202       | \$ 27,733,159                                | 0.17%                                        |
| 65080  | John Alden Life Ins Co             | P. O. Box 3050                              | Milwaukee     | WI    | 53201      | 651-361-4779       | \$ 27,241,600                                | 0.17%                                        |
| 86231  | Transamerica Life Ins Co           | 4333 Edgewood Road Ne                       | Cedar Rapids  | IA    | 52499      | 319-398-8790       | \$ 26,862,670                                | 0.17%                                        |
| 80837  | Union Central Life Ins Co          | Post Office Box 40888                       | Cincinnati    | OH    | 45240      | 513-595-2269       | \$ 26,802,752                                | 0.16%                                        |
| 67865  | Jefferson Pilot Life Ins Co        | P.O. Box 21008                              | Greensboro    | NC    | 27420      | 336-691-3711       | \$ 26,261,756                                | 0.16%                                        |
| 67598  | Paul Revere Life Ins Co            | 1 Fountain Square, 6S                       | Chattanooga   | TN    | 37402      | 423-755-1373       | \$ 25,687,485                                | 0.16%                                        |
| 68195  | Provident Life & Accident Ins Co   | 1 Fountain Square                           | Chattanooga   | TN    | 37402      | 423-755-1373       | \$ 24,880,117                                | 0.15%                                        |
| 93548  | Phl Variable Ins Co                | 100 Bright Meadow Boulevard                 | Enfield       | CT    | 06083-1900 | 860-403-1179       | \$ 24,770,195                                | 0.15%                                        |
| 65838  | Manufacturers Life Ins Co Usa      | P.O. Box 640                                | Buffalo       | NY    | 14201-0640 | 416-926-3425       | \$ 24,393,837                                | 0.15%                                        |

## Division of Insurance

### Total Premium Written in Massachusetts

(Life, Accident Health, Annuity, and Deposit Type Funds)

| NAIC # | Company Name                        | Address                            | City         | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-------------------------------------|------------------------------------|--------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 63312  | Great American Life Ins Co          | Post Office Box 5420               | Cincinnati   | OH    | 45201      | 513-412-2931       | \$ 24,370,100                                | 0.15%                                        |
| 62626  | Cuna Mut Ins Society                | Post Office Box 391                | Madison      | WI    | 53701      | 608-238-5851 -6092 | \$ 23,789,146                                | 0.15%                                        |
| 69019  | Standard Ins Co                     | Po Box 711                         | Portland     | OR    | 97207-0711 | 503-321-7859       | \$ 23,509,905                                | 0.14%                                        |
| 60607  | American Intl Life Assr Co Ny       | P.O. Box 727, Wall Street Station  | New York     | NY    | 10268      | 713-831-3132       | \$ 22,279,943                                | 0.14%                                        |
| 62146  | Combined Ins Co Of Amer             | 1000 North Milwaukee Avenue        | Glenview     | IL    | 60025      | 312-381-3417       | \$ 22,166,280                                | 0.14%                                        |
| 70106  | United States Life Ins Co In Nyc    | 3600 Route 66 P.O. Box 1580        | Neptune      | NJ    | 07754-1580 | 732-922-7415-00000 | \$ 21,793,562                                | 0.13%                                        |
| 68225  | Nationwide Life Ins Co Of Amer      | P.O. Box 1717                      | Valley Forge | PA    | 19482-1717 | 610-407-1890       | \$ 21,778,066                                | 0.13%                                        |
| 60488  | American Gen Life Ins Co            | P. O. Box 1591                     | Houston      | TX    | 77251-1591 | 713-831-3132-      | \$ 21,392,480                                | 0.13%                                        |
| 64130  | Life Investors Ins Co Of Amer       | 4333 Edgewood Road Ne              | Cedar Rapids | IA    | 52499      | 319-398-8790       | \$ 21,291,685                                | 0.13%                                        |
| 88528  | Northbrook Life Ins Co              | 3075 Sanders Road, Suite H1A       | Northbrook   | IL    | 60062-7127 | 847-402-3029       | \$ 20,560,276                                | 0.13%                                        |
| 92665  | Cgu Life Ins Co Of Ny               | 100 Corporate Parkway, Suite 300   | Buffalo      | NY    | 14226-1280 | 617-405-6075       | \$ 19,870,599                                | 0.12%                                        |
| 78077  | Mony Life Ins Co Of Amer            | 1740 Broadway                      | New York     | NY    | 10019-4386 | 212-708-2855       | \$ 19,342,192                                | 0.12%                                        |
| 70750  | Nationwide Life & Ann Co Of Amer    | P. O. Box 15750                    | Wilmington   | DE    | 19850-5750 | 610-407-1890       | \$ 19,201,876                                | 0.12%                                        |
| 91413  | Western Reserve Life Assur Co Of Oh | P.O. Box 5068                      | Clearwater   | FL    | 33758-5068 | 319-398-8790       | \$ 18,929,402                                | 0.12%                                        |
| 68608  | Safeco Life Ins Co                  | Po Box 34690                       | Seattle      | WA    | 98124-1690 | 425-376-8134       | \$ 18,078,172                                | 0.11%                                        |
| 62979  | Equitable Life Ins Co Of Ia         | 5780 Powers Ferry Rd, Nw           | Atlanta      | GA    | 30327-4349 | 770-541-3151       | \$ 17,684,128                                | 0.11%                                        |
| 66974  | North American Co Life & Hlth Ins   | One Midland Plaza                  | Sioux Falls  | SD    | 57193-0001 | 605-373-2371       | \$ 17,503,584                                | 0.11%                                        |
| 80926  | Ge Grp Life Assur Co                | 6604 West Broad Street             | Richmond     | VA    | 23230      | 804-662-2617       | \$ 17,161,900                                | 0.11%                                        |
| 70491  | Clarica Life Ins Co Us              | P.O. 2907                          | Fargo        | ND    | 58108-2907 | 262-641-4044       | \$ 16,609,124                                | 0.10%                                        |
| 62049  | Colonial Life & Accident Ins Co     | 1 Fountain Square                  | Chattanooga  | TN    | 37402-1330 | 423-755-1373       | \$ 16,420,742                                | 0.10%                                        |
| 88668  | Mutual Of Amer Life Ins Co          | 320 Park Avenue                    | New York     | NY    | 10022      | 212-224-1879       | \$ 15,999,240                                | 0.10%                                        |
| 91588  | Security Connecticut Life Ins Co    | 5780 Powers Ferry Road, Nw         | Atlanta      | GA    | 30327-4390 | 770-980-5648       | \$ 15,995,931                                | 0.10%                                        |
| 61425  | Trustmark Ins Co                    | 400 Field Drive                    | Lake Forest  | IL    | 60045-2581 | 847-283-4190       | \$ 15,941,130                                | 0.10%                                        |
| 80950  | Travelers Life & Annuity Co         | One Tower Square                   | Hartford     | CT    | 06183-0000 | 860-277-5317       | \$ 15,743,714                                | 0.10%                                        |
| 63207  | Federal Kemper Life Assur Co        | 1600 Mcconnor Parkway              | Schaumburg   | IL    | 60196-6801 | 847-874-7403       | \$ 14,161,676                                | 0.09%                                        |
| 68381  | Reliance Standard Life Ins Co       | 2001 Market Street, Suite 1500     | Philadelphia | PA    | 19103      | 267-256-4214       | \$ 14,014,019                                | 0.09%                                        |
| 65528  | Life Ins Co Of The Southwest        | P. O. Box 569080                   | Dallas       | TX    | 75356-9080 | 214-638-9252       | \$ 13,785,224                                | 0.08%                                        |
| 60631  | American Investors Life Ins Co      | 699 Walnut Street, Suite 1400, H73 | Des Moines   | IA    | 50309-3948 | 515-557-3935       | \$ 13,688,863                                | 0.08%                                        |
| 69663  | Usaa Life Ins Co                    | 9800 Fredericksburg Rd.            | San Antonio  | TX    | 78288      | 210-498-8000       | \$ 12,440,976                                | 0.08%                                        |
| 68039  | Presidential Life Ins Co            | 69 Lydecker Street                 | Nyack        | NY    | 10960-2103 | 845-358-2300-440   | \$ 12,253,577                                | 0.08%                                        |

**Division of Insurance**  
Total Premium Written in Massachusetts  
(Life, Accident Health, Annuity, and Deposit Type Funds)

| NAIC # | Company Name                         | Address                                 | City          | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------------------------------|-----------------------------------------|---------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 68810  | Sentry Life Ins Co                   | 1800 North Point Drive                  | Stevens Point | WI    | 54481      | 715-346-6282       | \$ 12,159,586                                | 0.07%                                        |
| 71153  | Hartford Life & Annuity Ins Co       | P.O. Box 2999                           | Hartford      | CT    | 06104-2999 | 860-843-5867       | \$ 11,894,900                                | 0.07%                                        |
| 71692  | IL Annuity & Ins Co                  | 699 Walnut Street, Suite 1400, H73      | Des Moines    | IA    | 50309-3948 | 515-557-3935       | \$ 11,695,092                                | 0.07%                                        |
| 66370  | Mony Life Ins Co                     | 1740 Broadway                           | New York      | NY    | 10019      | 212-708-2855       | \$ 11,494,958                                | 0.07%                                        |
| 60142  | Tiaa Cref Life Ins Co                | 730 Third Avenue                        | New York      | NY    | 10017      | 212-916-6380       | \$ 11,464,538                                | 0.07%                                        |
| 66680  | National Life Ins Co                 | 1 National Life Drive                   | Montpelier    | VT    | 05604      | 802-229-3916       | \$ 11,335,482                                | 0.07%                                        |
| 91642  | Forethought Life Ins Co              | Forethought Center                      | Batesville    | IN    | 47006-9170 | 812-934-7139       | \$ 11,186,405                                | 0.07%                                        |
| 70939  | Gerber Life Ins Co                   | 1311 Mamaroneck Avenue                  | White Plains  | NY    | 10605      | 914-272-4016       | \$ 11,078,910                                | 0.07%                                        |
| 71412  | Mutual Of Omaha Ins Co               | Mutual Of Omaha Plaza                   | Omaha         | NE    | 68175      | 402-351-5097       | \$ 10,371,784                                | 0.06%                                        |
| 87734  | Northern Life Ins Co                 | 5780 Powers Ferry Road, Nw              | Atlanta       | GA    | 30327-4390 | 770-980-5648       | \$ 10,342,075                                | 0.06%                                        |
| 64513  | Horace Mann Life Ins Co              | #1 Horace Mann Plaza                    | Springfield   | IL    | 62715      | 217-788-8530       | \$ 9,931,622                                 | 0.06%                                        |
| 60739  | American Natl Ins Co                 | One Moody Plaza 8Th Floor               | Galveston     | TX    | 77550      | 409-766-6480       | \$ 9,828,534                                 | 0.06%                                        |
| 61301  | Ameritas Life Ins Corp               | P.O. Box 81889                          | Lincoln       | NE    | 68501-1889 | 402-467-7759       | \$ 9,502,095                                 | 0.06%                                        |
| 66087  | Mid West Natl Life Ins Co Of Tn      | 4001 Meewen Drive, Suite 200            | Dallas        | TX    | 75244      | 817-255-3100-3335  | \$ 9,484,936                                 | 0.06%                                        |
| 66281  | Monumental Life Ins Co               | Two East Chase Street                   | Baltimore     | MD    | 21202      | 319-398-8790       | \$ 9,321,406                                 | 0.06%                                        |
| 65021  | Stonebridge Life Ins Co              | 520 Park Avenue                         | Baltimore     | MD    | 21201      | 319-398-8790       | \$ 8,889,988                                 | 0.05%                                        |
| 94250  | Banner Life Ins Co                   | 1701 Research Boulevard                 | Rockville     | MD    | 20850      | 301-279-4122       | \$ 8,239,109                                 | 0.05%                                        |
| 93513  | Metlife Investors Ins Co             | 4100 Boy Scout Boulevard                | Tampa         | FL    | 33607      | 813-801-2100       | \$ 8,196,493                                 | 0.05%                                        |
| 68950  | Southland Life Ins Co                | 5780 Powers Ferry Road, Nw              | Atlanta       | GA    | 30327-4390 | 770-980-5269       | \$ 7,982,681                                 | 0.05%                                        |
| 69744  | Union Labor Life Ins Co              | 111 Massachusetts Ave.N.W.              | Washington    | DC    | 20001      | 202-682-6689       | \$ 7,681,871                                 | 0.05%                                        |
| 74780  | Integrity Life Ins Co                | 515 West Market Street                  | Louisville    | KY    | 40202      | 502-582-7939       | \$ 7,657,437                                 | 0.05%                                        |
| 69477  | Fortis Ins Co                        | P.O. Box 3050                           | Milwaukee     | WI    | 53201      | 651-361-4780       | \$ 7,576,319                                 | 0.05%                                        |
| 72222  | Amica Life Ins Co                    | P.O. Box 6008                           | Providence    | RI    | 02940-6008 | 800-242-6422-4260  | \$ 7,365,360                                 | 0.05%                                        |
| 76023  | Columbian Life Ins Co                | 4704 Vestal Parkway East, P.O. Box 1381 | Binghamton    | NY    | 13902-1381 | 607-724-2472-6215  | \$ 7,303,495                                 | 0.04%                                        |
| 67652  | First Penn Pacific Life Ins Co       | 10 North Martingale Road                | Schaumburg    | IL    | 60173-2268 | 260-455-6536       | \$ 7,249,575                                 | 0.04%                                        |
| 67245  | Old Line Life Ins Co Of Amer         | 750 West Virginia Street P.O. Box 401   | Milwaukee     | WI    | 53201-0401 | 414-286-1500       | \$ 7,176,679                                 | 0.04%                                        |
| 65242  | Lafayette Life Ins Co                | Po Box 7007                             | Lafayette     | IN    | 47903-7007 | 765-477-7411       | \$ 7,001,026                                 | 0.04%                                        |
| 93777  | Household Life Ins Co                | 200 Somerset Corporate Blvd., Suite 100 | Bridgewater   | NJ    | 08807      | 908-203-2127       | \$ 6,795,591                                 | 0.04%                                        |
| 60275  | American Bankers Life Assur Co Of Fl | 11222 Quail Roost Drive                 | Miami         | FL    | 33157      | 305-253-2244-33019 | \$ 6,747,684                                 | 0.04%                                        |
| 67989  | American Memorial Life Ins Co        | P. O. Box 2730                          | Rapid City    | SD    | 57709-2730 | 605-719-0046       | \$ 6,745,862                                 | 0.04%                                        |

# **Division of Insurance** Total Premium Written in Massachusetts (Life, Accident Health, Annuity, and Deposit Type Funds)

| NAIC # | Company Name                      | Address                            | City          | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-----------------------------------|------------------------------------|---------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 91472  | Globe Life & Accident Ins Co      | Globe Life Center                  | Oklahoma City | OK    | 73184      | 972-569-3636       | \$ 6,736,010                                 | 0.04%                                        |
| 63495  | First Investors Life Ins Co       | 95 Wall Street                     | New York      | NY    | 10005      | 212-858-8200-8230  | \$ 6,317,345                                 | 0.04%                                        |
| 70092  | Glenbrook Life & Annuity Co       | 3075 Sanders Road, Suite H1A       | Northbrook    | IL    | 60062-7127 | 847-402-3029       | \$ 6,296,900                                 | 0.04%                                        |
| 65900  | Conseco Life Ins Co               | 11815 N. Pennsylvania Street       | Carmel        | IN    | 46032      | 317-817-6400       | \$ 6,226,109                                 | 0.04%                                        |
| 67644  | Penn Mut Life Ins Co              | 600 Dresher Road                   | Horsham       | PA    | 19044      | 215-956-8996       | \$ 6,172,928                                 | 0.04%                                        |
| 89206  | Ohio Natl Life Assur Corp         | P. O. Box 237                      | Cincinnati    | OH    | 45201      | 513-794-6100-6396  | \$ 6,148,380                                 | 0.04%                                        |
| 64211  | Guarantee Trust Life Ins Co       | 1275 Milwaukee Avenue              | Glenview      | IL    | 60025      | 847-699-0600-754   | \$ 6,097,922                                 | 0.04%                                        |
| 86428  | Metropolitan Ins & Annuity Co     | 4100 Boy Scout Boulevard           | Tampa         | FL    | 33607      | 813-801-2100       | \$ 5,874,540                                 | 0.04%                                        |
| 65765  | Reassure America Life Ins Co      | 1275 Sandusky Road                 | Jacksonville  | IL    | 62650      | 914-828-8505       | \$ 5,855,488                                 | 0.04%                                        |
| 64807  | Inter State Assur Co              | P. O. Box 2606                     | Birmingham    | AL    | 35202      | 205-879-9230       | \$ 5,808,661                                 | 0.04%                                        |
| 86991  | Medical Life Ins Co               | 20445 Emerald Parkway, Suite 400   | Cleveland     | OH    | 44135      | 216-898-0730       | \$ 5,788,053                                 | 0.04%                                        |
| 60682  | Conseco Annuity Assur Co          | 11815 N. Pennsylvania              | Carmel        | IN    | 46032      | 317-817-4000       | \$ 5,635,451                                 | 0.03%                                        |
| 61212  | Baltimore Life Ins Co             | 10075 Red Run Boulevard            | Owings Mills  | MD    | 21117-6050 | 410-581-6600-3157  | \$ 5,630,580                                 | 0.03%                                        |
| 93564  | Paragon Life Ins Co               | 190 Carondelet Plaza               | St. Louis     | MO    | 63105      | 800-685-0124-5326  | \$ 5,628,188                                 | 0.03%                                        |
| 68772  | Security Mut Life Ins Co Of Ny    | P.O. Box 1625                      | Binghamton    | NY    | 13902-1625 | 607-723-3551-307   | \$ 5,533,364                                 | 0.03%                                        |
| 64017  | Conseco Variable Ins Co           | 300 Distillery Commons, Suite 300  | Louisville    | KY    | 40206      | 212-741-9311-214   | \$ 5,301,388                                 | 0.03%                                        |
| 66036  | Midland Life Ins Co               | 250 East Broad Street              | Columbus      | OH    | 43215      | 800-292-2726       | \$ 5,252,686                                 | 0.03%                                        |
| 93661  | Annuity Investors Life Ins Co     | Post Office Box 5423               | Cincinnati    | OH    | 45201-5423 | 513-412-2931       | \$ 5,164,232                                 | 0.03%                                        |
| 92509  | Life Usa Ins Co Of Mn             | P.O. Box 1344                      | Minneapolis   | MN    | 55440-1344 | 763-765-6606       | \$ 5,164,004                                 | 0.03%                                        |
| 61689  | Amerus Life Ins Co                | 699 Walnut Street, Suite 1400, H73 | Des Moines    | IA    | 50309-3948 | 515-557-3935       | \$ 4,883,920                                 | 0.03%                                        |
| 65749  | Cuna Mut Life Ins Co              | 2000 Heritage Way                  | Waverly       | IA    | 50677      | 319-483-2250-00000 | \$ 4,877,273                                 | 0.03%                                        |
| 72052  | Corporate Health Ins Co           | 151 Farmington Avenue, Rt 21       | Hartford      | CT    | 06156-0417 | 860-273-7126       | \$ 4,783,065                                 | 0.03%                                        |
| 71129  | Fort Dearborn Life Ins Co         | 300 East Randolph Street           | Chicago       | IL    | 60601-5099 | 312-653-6619-      | \$ 4,702,569                                 | 0.03%                                        |
| 61506  | Resource Life Ins Co              | 1000 Milwaukee Avenue              | Glenview      | IL    | 60025      | 312-381-3410       | \$ 4,695,982                                 | 0.03%                                        |
| 87793  | Manufacturers Life Ins Co Of Amer | P.O. Box 633                       | Buffalo       | NY    | 14201-0633 | 416-926-3425       | \$ 4,657,713                                 | 0.03%                                        |
| 85685  | Acacia Natl Life Ins Co           | 5900 O Street                      | Lincoln       | NE    | 68510      | 800-745-6665-7742  | \$ 4,625,887                                 | 0.03%                                        |
| 76112  | Oxford Life Ins Co                | 2721 North Central Avenue          | Phoenix       | AZ    | 85004-1172 | 602-263-6666-3202  | \$ 4,511,043                                 | 0.03%                                        |
| 97977  | Ameritas Variable Life Ins Co     | P.O. Box 82550                     | Lincoln       | NE    | 68501      | 1-800-745-6665     | \$ 4,340,715                                 | 0.03%                                        |
| 63126  | Farm Family Life Ins Co           | P.O. Box 656                       | Albany        | NY    | 12201-0656 | 518-431-5040       | \$ 4,245,461                                 | 0.03%                                        |
| 93440  | Highmark Life Ins Co              | P.O. Box 535061                    | Pittsburgh    | PA    | 15253-5061 | 800-328-5433       | \$ 4,095,783                                 | 0.03%                                        |

Division of Insurance

Total Premium Written in Massachusetts

(Life, Accident Health, Annuity, and Deposit Type Funds)

| NAIC # | Company Name                        | Address                                | City            | State | ZIP        | Telephone         | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-------------------------------------|----------------------------------------|-----------------|-------|------------|-------------------|----------------------------------------------|----------------------------------------------|
| 60577  | American Income Life Ins Co         | P.O. Box 2608                          | Waco            | TX    | 76797      | 254-761-6400      | \$ 4,087,740                                 | 0.03%                                        |
| 84530  | Us Financial Life Ins Co            | 10290 Alliance Road                    | Cincinnati      | OH    | 45242      | 513-686-2026      | \$ 4,035,427                                 | 0.02%                                        |
| 94099  | United Investors Life Ins Co        | P.O. Box 10207                         | Birmingham      | AL    | 35202-0207 | 205-325-2888      | \$ 3,952,395                                 | 0.02%                                        |
| 70416  | Mml Bay State Life Ins Co           | 1295 State Street                      | Springfield     | MA    | 1111       | 413-788-8411-2880 | \$ 3,813,543                                 | 0.02%                                        |
| 61247  | Usq Annuity & Life Co               | 5780 Powers Ferry Road, Nw             | Atlanta         | GA    | 30327-4349 | 770-980-5648      | \$ 3,745,176                                 | 0.02%                                        |
| 69078  | Standard Security Life Ins Co Of Ny | 485 Madison Avenue, 14Th Floor         | New York        | NY    | 10022-5872 | 212-355-4141-3051 | \$ 3,713,680                                 | 0.02%                                        |
| 60534  | American Heritage Life Ins Co       | 1776 American Heritage Life Drive      | Jacksonville    | FL    | 32224-6688 | 904-992-2535      | \$ 3,698,001                                 | 0.02%                                        |
| 71854  | Aaa Life Ins Co                     | 17250 Newburgh Road, Suite 100         | Livonia         | MI    | 48152      | 734-779-2085      | \$ 3,694,716                                 | 0.02%                                        |
| 76325  | Conseco Senior Health Ins Co        | 11815 North Pennsylvania Street        | Carmel          | IN    | 46032      | 317-817-3700      | \$ 3,580,087                                 | 0.02%                                        |
| 62065  | Colonial Penn Life Ins Co           | 399 Market Street                      | Philadelphia    | PA    | 19181      | 317-817-6100      | \$ 3,549,108                                 | 0.02%                                        |
| 64327  | Harleysville Life Ins Co            | 355 Maple Avenue                       | Harleysville    | PA    | 19438-2297 | 215-256-5000      | \$ 3,499,919                                 | 0.02%                                        |
| 93769  | Conseco Medical Ins Co              | 11815 North Pennsylvania Street        | Carmel          | IN    | 46032      | 317-817-6100      | \$ 3,414,341                                 | 0.02%                                        |
| 61182  | Aurora Natl Life Assur Co           | 1290 Silas Deane Highway               | Wethersfield    | CT    | 06109      | 800-315-2652-12   | \$ 3,405,807                                 | 0.02%                                        |
| 72125  | Physicians Life Ins Co              | 2600 Dodge Street                      | Omaha           | NE    | 68131      | 402-633-1000      | \$ 3,233,505                                 | 0.02%                                        |
| 60097  | All American Life Ins Co            | 750 West Virginia Street P.O. Box 2074 | Milwaukee       | WI    | 53201-2074 | 414-286-1500      | \$ 3,192,865                                 | 0.02%                                        |
| 60518  | American Health & Life Ins Co       | P. O. Box 2548                         | Fort Worth      | TX    | 76113      | 817-348-7565      | \$ 3,141,483                                 | 0.02%                                        |
| 60526  | American Family Life Asr Co Of Ny   | P.O. Box 15087                         | Albany          | NY    | 12212      | 706-660-7208      | \$ 3,109,238                                 | 0.02%                                        |
| 66427  | Mtl Ins Co                          | 1200 Jorie Boulevard                   | Oak Brook       | IL    | 60523-2218 | 630-684-5383      | \$ 3,006,480                                 | 0.02%                                        |
| 62251  | Concord Heritage Life Ins Co Inc    | 1776 American Heritage Life Drive      | Jacksonville    | FL    | 32224-6688 | 904-992-1776-2535 | \$ 3,006,150                                 | 0.02%                                        |
| 71870  | Fidelity Security Life Ins Co       | 3130 Broadway                          | Kansas City     | MO    | 64111-2452 | 816-756-1060-523  | \$ 2,939,535                                 | 0.02%                                        |
| 70335  | West Coast Life Ins Co              | P. O. Box 193892                       | San Francisco   | CA    | 94119      | 415-591-8339      | \$ 2,773,609                                 | 0.02%                                        |
| 93653  | American Partners Life Ins Co       | 227 Axp Financial Center               | Minneapolis     | MN    | 55474      | 612-671-3381      | \$ 2,720,840                                 | 0.02%                                        |
| 62596  | Union Fidelity Life Ins Co          | 500 Virginia Drive                     | Fort Washington | PA    | 19034      | 804-662-2617      | \$ 2,715,147                                 | 0.02%                                        |
| 98884  | Union Security Life Ins Co          | 260 Interstate North Circle, Nw        | Atlanta         | GA    | 30339      | 770-763-1229      | \$ 2,712,702                                 | 0.02%                                        |
| 61360  | Reliastar Life Ins Co Of Ny         | 5780 Powers Ferry Road, Nw             | Atlanta         | GA    | 30327-4390 | 770 980-5648      | \$ 2,646,113                                 | 0.02%                                        |
| 80896  | Centre Life Ins Co                  | One Chase Manhattan Plaza              | New York        | NY    | 10005      | 212-898-5322      | \$ 2,504,798                                 | 0.02%                                        |
| 80578  | Physicians Mut Ins Co               | 2600 Dodge Street                      | Omaha           | NE    | 68131      | 402-633-1000      | \$ 2,499,104                                 | 0.02%                                        |
| 71455  | Financial American Life Ins Co      | 1645 E. Birchwood Avenue               | Des Plaines     | IL    | 60018      | 608-222-9986-2303 | \$ 2,481,296                                 | 0.02%                                        |
| 69914  | Scars Life Ins Co                   | 10255 West Higgins Road, Suite 700     | Rosemont        | IL    | 60018      | 847-375-8001      | \$ 2,467,056                                 | 0.02%                                        |
| 64203  | Guarantee Reserve Life Ins Co       | 530 River Oaks West                    | Calumet City    | IL    | 60409      | 708-730-8778      | \$ 2,417,861                                 | 0.01%                                        |

**Division of Insurance**  
Total Premium Written in Massachusetts  
(Life, Accident Health, Annuity, and Deposit Type Funds)

| NAIC # | Company Name                         | Address                            | City              | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------------------------------|------------------------------------|-------------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 70319  | Washington Natl Ins Co               | 11815 North Pennsylvania Street    | Carmel            | IN    | 46032      | 317-817-6100       | \$ 2,382,932                                 | 0.01%                                        |
| 63967  | Government Personnel Mut Life Ins Co | Gpm Life Bldg - P.O. Box 659567    | San Antonio       | TX    | 78265-9567 | 210-357-2222-x2809 | \$ 2,350,377                                 | 0.01%                                        |
| 99937  | Columbus Life Ins Co                 | 400 East 4Th Street                | Cincinnati        | OH    | 45202-3302 | 513-629-2980       | \$ 2,327,822                                 | 0.01%                                        |
| 60410  | American Fidelity Assur Co           | P. O. Box 25523                    | Oklahoma City     | OK    | 73125-0523 | 405-523-5379       | \$ 2,291,307                                 | 0.01%                                        |
| 92738  | American Equity Invest Life Ins Co   | P.O. Box 71216                     | Des Moines        | IA    | 50325      | 515-457-1714       | \$ 2,204,742                                 | 0.01%                                        |
| 70173  | Universal Underwriters Life Ins Co   | 7045 College Boulevard             | Overland Park     | KS    | 66211      | 913-339-1000-1113  | \$ 2,168,891                                 | 0.01%                                        |
| 80675  | Crown Life Ins Co                    | 1874 Scarth Street, Suite 1900     | Regina            | CN    | S4P4B-3    | 306-751-6770       | \$ 2,159,566                                 | 0.01%                                        |
| 65129  | Kansas City Life Ins Co              | P.O. Box 219139                    | Kansas City       | MO    | 64121-9139 | 816-753-7000       | \$ 2,014,945                                 | 0.01%                                        |
| 63622  | Franklin Life Ins Co                 | #1 Franklin Square                 | Springfield       | IL    | 62713-0001 | 217-747-2331       | \$ 1,957,430                                 | 0.01%                                        |
| 66265  | Monarch Life Ins Co                  | One Monarch Place                  | Springfield       | MA    | 01133      | 413-784-6461       | \$ 1,933,441                                 | 0.01%                                        |
| 69256  | Sunamerica Life Ins Co               | 1 Sunamerica Center                | Los Angeles       | CA    | 90067-6022 | 310-772-6090       | \$ 1,834,781                                 | 0.01%                                        |
| 62286  | Golden Rule Ins Co                   | 712 Elcventh Street                | Lawrenceville     | IL    | 62439-2395 | 618-943-8000       | \$ 1,828,301                                 | 0.01%                                        |
| 69108  | State Farm Life Ins Co               | One State Farm Plaza               | Bloomington       | IL    | 61710      | 309-766-8940       | \$ 1,818,588                                 | 0.01%                                        |
| 67040  | North Central Life Ins Co            | 3600 Route 66                      | Neptune           | NJ    | 07754      | 732-922-7415       | \$ 1,806,491                                 | 0.01%                                        |
| 89958  | Imic Life Ins Co                     | 500N.W. 12Th Avenue                | Deerfield Beach   | FL    | 33442      | 954-429-2541       | \$ 1,776,092                                 | 0.01%                                        |
| 67369  | Alta Health & Life Ins Co            | 8515 East Orchard Road             | Greenwood Village | CO    | 80111      | 303-737-3000       | \$ 1,772,771                                 | 0.01%                                        |
| 61999  | Americo Financial Life Annuity Ins   | P.O. Box 13487                     | Kansas City       | MO    | 64199-3487 | 816-391-2384       | \$ 1,766,905                                 | 0.01%                                        |
| 67180  | Ohio State Life Ins Co               | P.O. Box 13487                     | Kansas City       | MO    | 64199-3487 | 816-391-2384       | \$ 1,742,186                                 | 0.01%                                        |
| 69116  | State Life Ins Co                    | Po Box 406                         | Indianapolis      | IN    | 46206      | 317-285-1877-2577  | \$ 1,722,987                                 | 0.01%                                        |
| 70661  | Zurich Life Ins Co Of Amer           | 1600 Mcconnor Parkway              | Schaumburg        | IL    | 60196-6801 | 847-874-7403       | \$ 1,670,802                                 | 0.01%                                        |
| 67083  | Manhattan Natl Life Ins Co           | Post Office Box 5416               | Cincinnati        | OH    | 45201      | 513-412-1129       | \$ 1,605,412                                 | 0.01%                                        |
| 63193  | Farmers & Traders Life Ins Co        | Po Box 1056                        | Syracuse          | NY    | 13201-1056 | 315-471-5656-243   | \$ 1,584,268                                 | 0.01%                                        |
| 61832  | Chesapeake Life Ins Co               | P.O. Box 548801                    | Oklahoma City     | OK    | 73154-8801 | 817-255-3335       | \$ 1,561,510                                 | 0.01%                                        |
| 65927  | Lincoln Heritage Life Ins Co         | 4343 East Camelback Road           | Phoenix           | AZ    | 85018      | 602-957-1650       | \$ 1,520,712                                 | 0.01%                                        |
| 64645  | Indianapolis Life Ins Co             | 699 Walnut Street, Suite 1400, H73 | Des Moines        | IA    | 50309-3948 | 515-557-3935       | \$ 1,433,518                                 | 0.01%                                        |
| 77828  | Companion Life Ins Co                | P O Box 100102                     | Columbia          | SC    | 29202-3102 | 803-735-1251-45042 | \$ 1,377,502                                 | 0.01%                                        |
| 69310  | Surety Life Ins Co                   | 3075 Sanders Road, Suite H1A       | Northbrook        | IL    | 60062-7127 | 847-402-3029       | \$ 1,277,594                                 | 0.01%                                        |
| 86630  | American Skandia Life Assur Corp     | P. O. Box 883                      | Shelton           | CT    | 06484-0883 | 800-628-6039-56984 | \$ 1,271,017                                 | 0.01%                                        |
| 98213  | Financial Benefit Life Ins Co        | 699 Walnut Street, Suite 1400, H73 | Des Moines        | IA    | 50309-3948 | 515-557-3935       | \$ 1,246,404                                 | 0.01%                                        |
| 90212  | Great Southern Life Ins Co           | P.O. Box 13487                     | Kansas City       | MO    | 64199-3487 | 816-391-2384       | \$ 1,241,054                                 | 0.01%                                        |

Division of Insurance

Total Premium Written in Massachusetts

(Life, Accident Health, Annuity, and Deposit Type Funds)

| NAIC # | Company Name                         | Address                                   | City         | State | ZIP        | Telephone         | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------------------------------|-------------------------------------------|--------------|-------|------------|-------------------|----------------------------------------------|----------------------------------------------|
| 80799  | Celtic Ins Co                        | 233 South Wacker Drive, Suite 700         | Chicago      | IL    | 60606-6393 | 312-332-5401      | \$ 1,215,684                                 | 0.01%                                        |
| 61409  | National Benefit Life Ins Co         | 333 West 34Th Street                      | New York     | NY    | 10001      | 212-615-7500      | \$ 1,211,777                                 | 0.01%                                        |
| 64505  | Homesteaders Life Co                 | P.O. Box 1756                             | Des Moines   | IA    | 50306      | 515-288-7481-438  | \$ 1,188,293                                 | 0.01%                                        |
| 60038  | Acacia Life Ins Co                   | 5900 O Street                             | Lincoln      | NE    | 68510      | 800-745-6665-7742 | \$ 1,149,599                                 | 0.01%                                        |
| 82538  | National Health Ins Co               | P.O. Box 619999                           | Dallas       | TX    | 75261-9999 | 817-640-3493      | \$ 1,108,333                                 | 0.01%                                        |
| 81078  | American Network Ins Co              | 3440 Lehigh Street                        | Allentown    | PA    | 18103-7001 | 610-965-2222      | \$ 1,024,372                                 | 0.01%                                        |
| 62880  | Equitable Of Co Inc                  | 1290 Ave Of The Americas - 11Th Floor     | New York     | NY    | 10104      | 212-314-5648      | \$ 979,901                                   | 0.01%                                        |
| 71900  | Bankers Natl Life Ins Co             | 11815 N. Pennsylvania Street              | Carmel       | IN    | 46032      | 317-817-6300      | \$ 971,300                                   | 0.01%                                        |
| 68330  | Pioneer Life Ins Co                  | 11815 North Pennsylvania Street           | Carmel       | IN    | 46032      | 317-817-4800      | \$ 951,317                                   | 0.01%                                        |
| 60380  | American Family Life Asr Co Columbus | Worldwide Headquarters: 1932 Wynnton Road | Columbus     | GA    | 31999      | 706-660-7208      | \$ 923,774                                   | 0.01%                                        |
| 67601  | Paul Revere Variable Annuity Ins Co  | 1 Fountain Square                         | Chattanooga  | TN    | 37402-1330 | 423-755-1373      | \$ 919,847                                   | 0.01%                                        |
| 68373  | American Gen Assur Co                | 3600 Route 66                             | Neptune      | NJ    | 60173-4793 | 732-922-7415      | \$ 918,270                                   | 0.01%                                        |
| 62103  | Columbian Mut Life Ins Co            | 4704 Vestal Parkway East, P.O. Box 1381   | Binghamton   | NY    | 13902-1381 | 607-724-2472-6215 | \$ 908,470                                   | 0.01%                                        |
| 63290  | Fidelity Life Assn                   | 1600 Mcconnor Parkway                     | Schaumburg   | IL    | 60196-6801 | 847-874-7403      | \$ 892,160                                   | 0.01%                                        |
| 80829  | Transamerica Assur Co                | 1150 South Olive Street                   | Los Angeles  | CA    | 90015-0101 | 319-398-8790      | \$ 876,868                                   | 0.01%                                        |
| 63487  | Investors Life Ins Co North Amer     | 6500 River Place Blvd., Building One      | Austin       | TX    | 78730      | 512-404-5287      | \$ 806,329                                   | 0.00%                                        |
| 69051  | Standard Life Ins Co Of In           | P.O. Box 80609                            | Indianapolis | IN    | 46280-0609 | 317-574-6200-6289 | \$ 797,330                                   | 0.00%                                        |
| 65323  | Liberty Life Ins Co                  | Box 789                                   | Greenville   | SC    | 29602-0789 | 864-609-8338      | \$ 792,302                                   | 0.00%                                        |
| 92916  | United American Ins Co               | P.O. Box 8080                             | McKinney     | TX    | 75070      | 972-569-3728      | \$ 737,958                                   | 0.00%                                        |
| 71773  | American Natl Life Ins Co Of Tx      | One Moody Plaza 8Th Floor                 | Galveston    | TX    | 77550      | 409-766-6480      | \$ 698,246                                   | 0.00%                                        |
| 80985  | Bes Life Ins Co                      | 676 North St. Clair Street                | Chicago      | IL    | 60611      | 312-951-7848      | \$ 672,588                                   | 0.00%                                        |
| 93262  | Penn Ins & Annuity Co                | 600 Dresher Road                          | Horsham      | PA    | 19044      | 215-956-8996      | \$ 659,526                                   | 0.00%                                        |
| 65331  | Liberty Natl Life Ins Co             | P.O. Box 2612                             | Birmingham   | AL    | 35202      | 205-325-2864      | \$ 652,373                                   | 0.00%                                        |
| 68209  | Provident Life & Cas Ins Co          | 1 Fountain Square, 6S                     | Chattanooga  | TN    | 37402      | 423-755-1373      | \$ 620,639                                   | 0.00%                                        |
| 81426  | Commercial Travelers Mut Ins Co      | 70 Gencsee Street                         | Utica        | NY    | 13502-3502 | 800-422-6200-270  | \$ 613,047                                   | 0.00%                                        |
| 82848  | MI Life Ins Co Of Ny                 | 2 World Fin Center South Tower 5Th Fl     | New York     | NY    | 10080      | 609-627-3854      | \$ 599,531                                   | 0.00%                                        |
| 63053  | Family Life Ins Co                   | 6500 River Place Blvd., Building One      | Austin       | TX    | 78730      | 512-404-5284      | \$ 574,588                                   | 0.00%                                        |
| 77984  | First Variable Life Ins Co           | P. O. Box 830765                          | Birmingham   | AL    | 35283-0765 | 205-879-9230      | \$ 570,413                                   | 0.00%                                        |
| 71439  | Assurity Life Ins Co                 | 1526 K Street                             | Lincoln      | NE    | 68508      | 402-437-4376      | \$ 546,689                                   | 0.00%                                        |
| 94226  | American Franklin Life Ins Co        | #1 Franklin Square                        | Springfield  | IL    | 62713-0001 | 217-747-2331      | \$ 538,914                                   | 0.00%                                        |

**Division of Insurance**  
Total Premium Written in Massachusetts  
(Life, Accident Health, Annuity, and Deposit Type Funds)

| NAIC # | Company Name                       | Address                                    | City              | State | ZIP        | Telephone         | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|------------------------------------|--------------------------------------------|-------------------|-------|------------|-------------------|----------------------------------------------|----------------------------------------------|
| 66850  | National Western Life Ins Co       | 850 East Anderson Lane                     | Austin            | TX    | 78752      | 512-719-2242      | \$ 538,435                                   | 0.00%                                        |
| 84654  | Assumption Mut Life Ins Co         | P.O. Box 160 / 770 Main St.                | Moncton           | CN    | E1C-8L1    | 506-853-6040-760  | \$ 521,868                                   | 0.00%                                        |
| 65870  | Manhattan Life Ins Co              | 2727 Allen Parkway Wortham Tower Suite 500 | Houston           | TX    | 77019      | 713-821-6457      | \$ 516,784                                   | 0.00%                                        |
| 91391  | Southwestern Life Ins Co           | 12001 North Central Expressway             | Dallas            | TX    | 75243      | 800-292-2726-8835 | \$ 502,913                                   | 0.00%                                        |
| 80705  | Great West Life Assur Co           | 8515 East Orchard Road                     | Greenwood Village | CO    | 80111      | 303-737-3000      | \$ 492,366                                   | 0.00%                                        |
| 62383  | Centurian Life Ins Co              | 206 Eighth Street                          | Des Moines        | IA    | 50309      | 515-557-8414      | \$ 488,167                                   | 0.00%                                        |
| 70580  | Humanadental Ins Co                | Po Box 740036                              | Louisville        | KY    | 40201-7436 | 502-580-1258      | \$ 435,201                                   | 0.00%                                        |
| 68160  | Balboa Life Ins Co                 | P.O. Box 19702                             | Irvine            | CA    | 92623-9702 | 949-222-8000      | \$ 428,249                                   | 0.00%                                        |
| 60836  | American Republic Ins Co           | P.O. Box 1                                 | Des Moines        | IA    | 50301      | 515-245-2132      | \$ 420,962                                   | 0.00%                                        |
| 60003  | Park Avenue Life Ins Co            | 7 Hanover Square                           | New York          | NY    | 10004-2616 | 212-598-8924      | \$ 408,223                                   | 0.00%                                        |
| 81060  | Canada Life Ins Co Of Amer         | 6201 Powers Ferry Road, N.W.               | Atlanta           | GA    | 30339      | 770-953-1959-2384 | \$ 395,442                                   | 0.00%                                        |
| 93610  | Investors Partner Life Ins Co      | Po Box 717                                 | Boston            | MA    | 02117-0717 | 617-572-0748      | \$ 394,454                                   | 0.00%                                        |
| 63657  | Garden State Life Ins Co           | 2450 South Shore Boulevard                 | League City       | TX    | 77573      | 409-766-6480      | \$ 390,460                                   | 0.00%                                        |
| 67660  | Pennsylvania Life Ins Co           | Po Box 3509                                | Orlando           | FL    | 32802-3509 | 407-628-1776-4268 | \$ 386,157                                   | 0.00%                                        |
| 63177  | Farmers New World Life Ins Co      | 3003 77Th Avenue Southeast                 | Mercer Island     | WA    | 98040-2890 | 206-232-8400      | \$ 378,353                                   | 0.00%                                        |
| 77879  | 5 Star Life Ins Co                 | 909 N. Washington Street                   | Alexandria        | VA    | 22314      | 703-299-5794      | \$ 376,549                                   | 0.00%                                        |
| 87645  | United Fidelity Life Ins Co        | P.O. Box 13487                             | Kansas City       | MO    | 64199-3487 | 816-391-2384      | \$ 361,127                                   | 0.00%                                        |
| 61395  | Beneficial Life Ins Co             | 36 South State Street                      | Salt Lake City    | UT    | 84136-0001 | 801-933-1197      | \$ 356,734                                   | 0.00%                                        |
| 69000  | Northwestern Long Term Care Ins Co | 720 East Wisconsin Avenue                  | Milwaukee         | WI    | 53202      | 414-271-1444      | \$ 321,982                                   | 0.00%                                        |
| 67261  | Old Republic Life Ins Co           | 307 North Michigan Avenue                  | Chicago           | IL    | 60601      | 312-346-8100      | \$ 319,351                                   | 0.00%                                        |
| 94285  | Empire General Life Assur Corp     | P. O. Box 2606                             | Birmingham        | AL    | 35202      | 205-879-9230      | \$ 313,797                                   | 0.00%                                        |
| 61808  | Charter Natl Life Ins Co           | 3075 Sanders Road, Ste H1A                 | Northbrook        | IL    | 60062-7127 | 847-402-3029      | \$ 300,224                                   | 0.00%                                        |
| 63738  | Utica Natl Life Ins Co             | Post Office Box 6576                       | Utica             | NY    | 13503      | 315-734-2225      | \$ 297,153                                   | 0.00%                                        |
| 85456  | Nacolah Life Ins Co                | One Midland Plaza                          | Sioux Falls       | SD    | 57193-0001 | 605-335-5700      | \$ 281,345                                   | 0.00%                                        |
| 67695  | Federal Home Life Ins Co           | 6604 West Broad Street                     | Richmond          | VA    | 23230      | 804-662-2617      | \$ 278,918                                   | 0.00%                                        |
| 67199  | Old American Ins Co                | P.O. Box 218573                            | Kansas City       | MO    | 64121-8573 | 816-753-7000-8224 | \$ 272,890                                   | 0.00%                                        |
| 64580  | Illinois Mut Life Ins Co           | 300 S.W. Adams Street                      | Peoria            | IL    | 61634      | 309-674-8255-400  | \$ 253,668                                   | 0.00%                                        |
| 61751  | Central States H & L Co Of Omaha   | P.O. Box 34350                             | Omaha             | NE    | 68134      | 402-399-3464      | \$ 250,073                                   | 0.00%                                        |
| 60216  | Amalgamated Life Ins Co            | 730 Broadway                               | New York          | NY    | 10003      | 212-539-5247      | \$ 247,860                                   | 0.00%                                        |
| 66828  | Fallon Health & Life Assur Co      | 10 Chestnut Street                         | Worcester         | MA    | 01608-2810 | 508-368-9475      | \$ 229,234                                   | 0.00%                                        |

**Division of Insurance**  
Total Premium Written in Massachusetts  
(Life, Accident Health, Annuity, and Deposit Type Funds)

| NAIC # | Company Name                       | Address                                    | City              | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|------------------------------------|--------------------------------------------|-------------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 70114  | Unity Mut Life Ins Co              | Po Box 5000                                | Syracuse          | NY    | 13250-5000 | 315-448-7000       | \$ 226,932                                   | 0.00%                                        |
| 65722  | Loyal American Life Ins Co         | P.O. Box 5418                              | Cincinnati        | OH    | 45201-5418 | 513-412-1168       | \$ 220,851                                   | 0.00%                                        |
| 63932  | Bankers Life Ins Co Of Ny          | 699 Walnut Street, Suite 1400, H73         | Des Moines        | IA    | 50309-3948 | 515-557-3935       | \$ 214,234                                   | 0.00%                                        |
| 81264  | Nippon Life Ins Co Of Amer         | 521 Fifth Avenue                           | New York          | NY    | 10175      | 212-909-0748       | \$ 206,162                                   | 0.00%                                        |
| 81442  | Monitor Life Ins Co Of Ny          | 70 Genesee Street                          | Utica             | NY    | 13502-3502 | 800-422-6200-270   | \$ 196,425                                   | 0.00%                                        |
| 81027  | Veterans Life Ins Co               | 20 Moores Road                             | Frazier           | PA    | 19355      | 319-398-8790       | \$ 189,776                                   | 0.00%                                        |
| 71404  | Continental General Ins Co         | P.O. Box 247007                            | Omaha             | NE    | 68124-7007 | 916-261-6501       | \$ 185,095                                   | 0.00%                                        |
| 60429  | American Fidelity Life Ins Co      | 4060 Barrancas Avenue                      | Pensacola         | FL    | 32507      | 850-456-7401-275   | \$ 170,955                                   | 0.00%                                        |
| 62634  | Delaware American Life Ins Co      | Post Office Box 1591                       | Houston           | TX    | 77251      | 713-831-3132       | \$ 165,511                                   | 0.00%                                        |
| 61883  | Central United Life Ins Co         | 2727 Allen Parkway Wortham Tower Suite 500 | Houston           | TX    | 77019      | 713-821-6457       | \$ 152,709                                   | 0.00%                                        |
| 97039  | Lincoln Natl Reassur Co            | P. O. Box 7808                             | Fort Wayne        | IN    | 46801-7808 | 260-455-6512       | \$ 146,916                                   | 0.00%                                        |
| 68764  | Security Financial Life Ins Co     | Po Box 82248                               | Lincoln           | NE    | 68501-2248 | 402-434-9500       | \$ 145,018                                   | 0.00%                                        |
| 67571  | American Gen Life Ins Co Of Ny     | P. O. Box 1456                             | Syracuse          | NY    | 13202      | 315-425-4210       | \$ 143,999                                   | 0.00%                                        |
| 69566  | Trans World Assur Co               | 885 South El Camino Real                   | San Mateo         | CA    | 94402      | 850-456-7401-233   | \$ 142,745                                   | 0.00%                                        |
| 52632  | Altus Dental Ins Co Inc            | 10 Charles Street                          | Providence        | RI    | 02904      | 401-752-6000-      | \$ 142,201                                   | 0.00%                                        |
| 71714  | Berkshire Life Ins Co Of Amer      | 700 South Street                           | Pittsfield        | MA    | 01201      | 413-395-4224       | \$ 131,722                                   | 0.00%                                        |
| 73288  | Humana Ins Co                      | P.O. Box 740036                            | Louisville        | KY    | 40201-7436 | 502-580-1258       | \$ 127,527                                   | 0.00%                                        |
| 62359  | Constitution Life Ins Co           | Po Box 3509                                | Orlando           | FL    | 32802-3509 | 407-628-1776-4268  | \$ 124,366                                   | 0.00%                                        |
| 99414  | Security Equity Life Ins Co        | 4100 Boy Scout Boulevard                   | Tampa             | FL    | 33607      | 813-801-2100       | \$ 113,402                                   | 0.00%                                        |
| 97268  | Pacific Life & Annuity Co          | 700 Newport Center Drive                   | Newport Beach     | CA    | 92660      | 949-219-3450       | \$ 103,020                                   | 0.00%                                        |
| 84786  | Colorado Bankers Life Ins Co       | 5990 Greenwood Plaza Boulevard, #325       | Greenwood Village | CO    | 80111      | 303-220-8500 -1246 | \$ 96,717                                    | 0.00%                                        |
| 65145  | Delta Life And Annuity Co          | 699 Walnut Street, Suite 1400, H73         | Des Moines        | IA    | 50309-3948 | 515-557-3935       | \$ 96,566                                    | 0.00%                                        |
| 62928  | Employers Modern Life Co           | Post Office Box 712                        | Des Moines        | IA    | 50303-0712 | 515-280-2568       | \$ 92,768                                    | 0.00%                                        |
| 60704  | American Life Ins Co Of Ny         | 435 Hudson Street                          | New York          | NY    | 10014      | 212-741-9311-214   | \$ 87,383                                    | 0.00%                                        |
| 62057  | Jefferson Pilot Lifeamerica Ins Co | 100 North Greenc Street                    | Greensboro        | NC    | 27401      | 336-691-4995       | \$ 83,828                                    | 0.00%                                        |
| 62553  | Country Life Ins Co                | P. O. Box 2000                             | Bloomington       | IL    | 61702-2000 | 309-821-3312       | \$ 82,399                                    | 0.00%                                        |
| 67873  | Pioneer American Ins Co            | P. O. Box 240                              | Waco              | TX    | 76703-0240 | 254-297-2776-3213  | \$ 82,292                                    | 0.00%                                        |
| 97764  | Idealife Ins Co                    | 695 East Main Street, P.O. Box 300         | Stamford          | CT    | 06904-0300 | 203-352-3063       | \$ 81,925                                    | 0.00%                                        |
| 92657  | Nationwide Life And Annuity Ins Co | One Nationwide Plaza                       | Columbus          | OH    | 43215-2220 | 800-882-2822-97952 | \$ 78,277                                    | 0.00%                                        |
| 92622  | Western Southern Life Assur Co     | 400 Broadway                               | Cincinnati        | OH    | 45202      | 513-629-2980       | \$ 78,037                                    | 0.00%                                        |

Division of Insurance

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

## Division of Insurance

### Total Premium Written in Massachusetts (Life, Accident Health, Annuity, and Deposit Type Funds)

| NAIC # | Company Name                       | Address                           | City            | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|------------------------------------|-----------------------------------|-----------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 64467  | Home Owners Life Ins Co            | 307 North Michigan Avenue         | Chicago         | IL    | 60601      | 312-346-8100       | \$ 71,761                                    | 0.00%                                        |
| 76236  | Cincinnati Life Ins Co             | P.O. Box 145496                   | Cincinnati      | OH    | 45250-5496 | 513-603-5564       | \$ 71,443                                    | 0.00%                                        |
| 60879  | American States Life Ins Co        | Po Box 34690                      | Seattle         | WA    | 98124-1690 | 425-376-8134       | \$ 71,024                                    | 0.00%                                        |
| 60056  | Arbella Life & Health Ins Co       | 1100 Crown Colony Drive           | Quincy          | MA    | 02269-9103 | 617-328-2936       | \$ 70,850                                    | 0.00%                                        |
| 61700  | Central Natl Life Ins Co Omaha     | 501 Silverside Road, Suite 3      | Wilmington      | DE    | 19809      | 800-926-7599-440   | \$ 64,297                                    | 0.00%                                        |
| 62421  | Annuity & Life Reassur Amer Inc    | 280 Trumbull Street 21St Floor    | Hartford        | CT    | 06103      | 860-256-2130       | \$ 63,197                                    | 0.00%                                        |
| 80322  | Citicorp Life Ins Co               | One Tower Square                  | Hartford        | CT    | 6183       | 860-277-5317       | \$ 62,103                                    | 0.00%                                        |
| 80624  | American Progressive L&H Ins Of Ny | 600 Courtland Street              | Orlando         | FL    | 32084      | 407-628-1776-4264  | \$ 59,846                                    | 0.00%                                        |
| 65781  | Madison Natl Life Ins Co Inc       | P.O. Box 5008                     | Madison         | WI    | 53705      | 608-238-2691-265   | \$ 58,928                                    | 0.00%                                        |
| 67148  | Occidental Life Ins Co Of Nc       | P.O. Box 2595                     | Waco            | TX    | 76702-2595 | 254-297-2775-3213  | \$ 49,369                                    | 0.00%                                        |
| 81213  | American Maturity Life Ins Co      | P.O. Box 2999                     | Hartford        | CT    | 06104-2999 | 860-843-5867       | \$ 48,865                                    | 0.00%                                        |
| 62345  | Berkshire Hathaway Life Ins Co Ne  | 3024 Harney Street                | Omaha           | NE    | 68131-3580 | 402-536-3249       | \$ 44,089                                    | 0.00%                                        |
| 63479  | United Teacher Assoc Ins Co        | P O Box 26580                     | Austin          | TX    | 78755      | 512-531-1402       | \$ 42,950                                    | 0.00%                                        |
| 64890  | Investors Guaranty Life Ins Co     | 48 Monroe Turnpike                | Trumbull        | CT    | 06611      | 203-459-6426       | \$ 41,967                                    | 0.00%                                        |
| 91693  | United Family Life Ins Co          | 10 Glenlake Parkway Ne, Suite 500 | Atlanta         | GA    | 30328-3473 | 800-801-0800-6478  | \$ 39,731                                    | 0.00%                                        |
| 63258  | Federated Life Ins Co              | 121 East Park Square              | Owatonna        | MN    | 55060      | 507-455-5367       | \$ 39,136                                    | 0.00%                                        |
| 97136  | Metropolitan Tower Life Ins Co     | 4100 Boy Scout Boulevard          | Tampa           | FL    | 33607      | 813-801-2100       | \$ 38,249                                    | 0.00%                                        |
| 63223  | Federal Life Ins Co                | 3750 West Deerfield Road          | Riverwoods      | IL    | 60015      | 847-520-1900       | \$ 32,927                                    | 0.00%                                        |
| 65110  | Kanawha Ins Co                     | P.O. Box 610                      | Lancaster       | SC    | 29721-0610 | 803-283-5300       | \$ 30,425                                    | 0.00%                                        |
| 68667  | American Gen Life Ins Co Of Pa     | 3600 Route 66 P.O. Box 1580       | Neptune         | NJ    | 07754-1580 | 732-922-7415-00000 | \$ 26,948                                    | 0.00%                                        |
| 69396  | Texas Life Ins Co                  | P. O. Box 830                     | Waco            | TX    | 76703-0830 | 254-745-6309       | \$ 20,855                                    | 0.00%                                        |
| 76953  | Ing Ins Co Of America              | 5780 Powers Ferry Road, Nw.       | Atlanta         | GA    | 30327-4390 | 770-980-5269       | \$ 19,930                                    | 0.00%                                        |
| 72850  | United World Life Ins Co           | Mutual Of Omaha Plaza             | Omaha           | NE    | 68175      | 402-351-5097       | \$ 19,806                                    | 0.00%                                        |
| 68284  | Pyramid Life Ins Co                | P.O. Box 772                      | Shawnee Mission | KS    | 66201      | 913-261-6522       | \$ 16,541                                    | 0.00%                                        |
| 90328  | First Health Life & Health Ins Co  | 3200 Highland Avenue              | Downers Grove   | IL    | 60515      | 630-737-5750       | \$ 15,920                                    | 0.00%                                        |
| 69272  | Sunset Life Ins Co Of Amer         | P O Box 219532                    | Kansas City     | MO    | 64121-9532 | 816-753-7000-8224  | \$ 15,525                                    | 0.00%                                        |
| 64831  | Intramercia Life Ins Co            | One Allstate Drive                | Farmingville    | NY    | 11738-9095 | 847-402-3029       | \$ 15,058                                    | 0.00%                                        |
| 75078  | Ameribest Life Ins Co              | 5780 Powers Ferry Road            | Atlanta         | GA    | 30327      | 770-980-5648       | \$ 14,986                                    | 0.00%                                        |
| 69930  | United Ins Co Of Amer              | One East Wacker Drive             | Chicago         | IL    | 60601      | 312-661-4902       | \$ 14,416                                    | 0.00%                                        |
| 67903  | Provident Amer Life & Hlth Ins Co  | 17800 Royalton Road               | Strongsville    | OH    | 44136-5197 | 440-572-8843       | \$ 13,761                                    | 0.00%                                        |

**Division of Insurance**  
Total Premium Written in Massachusetts  
(Life, Accident Health, Annuity, and Deposit Type Funds)

| NAIC # | Company Name                       | Address                              | City             | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|------------------------------------|--------------------------------------|------------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 70130  | Universal Guaranty Life Ins Co     | P.O. Box 5147                        | Springfield      | IL    | 62705-5147 | 877-881-1777       | \$ 13,693                                    | 0.00%                                        |
| 64734  | Investors Life Ins Co Of In        | 6500 River Place Blvd., Building One | Austin           | TX    | 78730      | 512-404-5284       | \$ 12,990                                    | 0.00%                                        |
| 66109  | Midwestern United Life Ins Co      | 5780 Powers Ferry Road, Nw           | Atlanta          | GA    | 30327-4390 | 770-541-3151       | \$ 12,495                                    | 0.00%                                        |
| 85561  | Mic Life Ins Corp                  | 300 Galleria Officentre              | Southfield       | MI    | 48034      | 248-263-6936       | \$ 10,845                                    | 0.00%                                        |
| 93742  | Securian Life Ins Co               | 400 Robert Street North              | St Paul          | MN    | 55101      | 651-665-1024       | \$ 10,659                                    | 0.00%                                        |
| 69876  | United Life & Annuity Ins Co       | 5780 Powers Ferry Road, Nw           | Atlanta          | GA    | 30327-4390 | 770-980-5648       | \$ 7,764                                     | 0.00%                                        |
| 61239  | Bankers Fidelity Life Ins Co       | Po Box 105185                        | Atlanta          | GA    | 30348      | 404-266-5580       | \$ 6,848                                     | 0.00%                                        |
| 61727  | Central Reserve Life Ins Co        | 17800 Royalton Rd                    | Strongsville     | OH    | 44136      | 440-572-8843       | \$ 6,739                                     | 0.00%                                        |
| 86126  | Members Life Ins Co                | Post Office Box 391                  | Madison          | WI    | 53701      | 608-238-5851-6092  | \$ 5,619                                     | 0.00%                                        |
| 94218  | Country Investors Life Assur Co    | P. O. Box 2000                       | Bloomington      | IL    | 61702-2000 | 309-821-3312       | \$ 5,160                                     | 0.00%                                        |
| 67784  | Philadelphia American Life Ins Co  | 200 Westlake Park Blvd., Suite 1200  | Houston          | TX    | 77079-2663 | 281-368-7265       | \$ 4,221                                     | 0.00%                                        |
| 70866  | Allstate Assur Co                  | 3075 Sanders Road, Suite H1A         | Northbrook       | IL    | 60062-7127 | 847-402-3029       | \$ 3,175                                     | 0.00%                                        |
| 61735  | Central Security Life Ins Co       | P.O. Box 833879                      | Richardson       | TX    | 75083-3879 | 972-699-2778       | \$ 3,102                                     | 0.00%                                        |
| 66419  | Mutual Service Life Ins Co         | P.O. Box 64035                       | St. Paul         | MN    | 55164      | 651-631-7099       | \$ 2,342                                     | 0.00%                                        |
| 61069  | Anthem Life Ins Co                 | 1801 Watermark Drive, Suite 200      | Columbus         | OH    | 43215      | 614-433-8810       | \$ 1,997                                     | 0.00%                                        |
| 69647  | Phoenix Natl Ins Co                | 100 Bright Meadow Boulevard          | Enfield          | CT    | 06083      | 860-403-1179       | \$ 1,517                                     | 0.00%                                        |
| 68357  | Reliable Life Ins Co               | 231 West Lockwood Avenue             | Webster Groves   | MO    | 63119-2327 | 314-968-4900-6764  | \$ 1,409                                     | 0.00%                                        |
| 89184  | Sterling Investors Life Ins Co     | One Progress Plaza Suite 810         | St. Petersburg   | FL    | 33701      | 727-896-6434-00000 | \$ 721                                       | 0.00%                                        |
| 74004  | Family Service Life Ins Co         | 7 Hanover Square                     | New York         | NY    | 10004-2616 | 212-598-8924       | \$ 566                                       | 0.00%                                        |
| 85286  | Anthem Alliance Health Ins Co      | 120 Monument Circle                  | Indianapolis     | IN    | 46204      | 317-488-6130       | \$ 501                                       | 0.00%                                        |
| 60232  | Agl Life Assur Co                  | 610 West Germantown Pike, Suite 460  | Plymouth Meeting | PA    | 19462      | 484-530-4821       | \$ 456                                       | 0.00%                                        |
| 90247  | Pharmacists Life Ins Co            | P O Box 370                          | Algona           | IA    | 50511      | 515-295-2461-255   | \$ 348                                       | 0.00%                                        |
| 88536  | Protective Life And Annuity Ins Co | P. O. Box 2606                       | Birmingham       | AL    | 35202      | 205-879-9230       | \$ 251                                       | 0.00%                                        |
| 76694  | London Life Reins Co               | P.O. Box 1120                        | Blue Bell        | PA    | 19422-0319 | 215-542-7200-238   | \$ 238                                       | 0.00%                                        |
| 69515  | Mcdamerica Ins Co                  | P.O. Box 41930                       | Rochester        | NY    | 14604-0620 | 585-238-4209       | \$ 219                                       | 0.00%                                        |
| 71471  | Medico Life Ins Co                 | P O Box 3477                         | Omaha            | NE    | 68103      | 402-391-6900-861   | \$ 205                                       | 0.00%                                        |
| 67636  | Peninsular Life Ins Co             | Po Box 3509                          | Orlando          | FL    | 32802-3509 | 407-628-1776-4268  | \$ 104                                       | 0.00%                                        |
| 64394  | Heritage Life Ins Co               | 500 Virginia Drive                   | Fort Washington  | PA    | 19034      | 804-662-2617       | \$ (89)                                      | 0.00%                                        |
| 93521  | General Fidelity Life Ins Co       | 201 N. Tryon Street, Ncl-022-19-02   | Charlotte        | NC    | 28255      | 704-386-6282       | \$ (104)                                     | 0.00%                                        |
| 71838  | Associates Financial Life Ins Co   | P.O. Box 2548                        | Fort Worth       | TX    | 76113-2548 | 817-348-7629       | \$ (91,318)                                  | 0.00%                                        |

Division of Insurance

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

2002 Annual Report

**Division of Insurance**

Total Premium Written in Massachusetts  
(Life, Accident Health, Annuity, and Deposit Type Funds)

Totals \$ 16,259,639,792

***MASSACHUSETTS  
DIRECT PREMIUM WRITTEN  
FOR COMPANIES  
MEDICAL MALPRACTICE***

## Division of Insurance

Line of Business:

Medical Malpractice

| NAIC # | Company Name                        | Address                                 | City          | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-------------------------------------|-----------------------------------------|---------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 10206  | Medical Professional Mut Ins Co     | 101 Arch Street, P.O. Box 55178         | Boston        | MA    | 02205      | 617-330-1755-254   | \$ 101,143,642                               | 74.16%                                       |
| 34231  | Medical Liability Mut Ins Co        | 8 British American Boulevard            | Latham        | NY    | 12110-1414 | 800-635-0666-2720  | \$ 11,893,631                                | 8.72%                                        |
| 22810  | Chicago Ins Co                      | 55 East Monroe Street                   | Chicago       | IL    | 60603      | 415-899-3033       | \$ 3,357,831                                 | 2.46%                                        |
| 28916  | Lawrenceville Prop & Cas Co         | Two Princess Road                       | Lawrenceville | NJ    | 08648      | 609-896-2404 -1227 | \$ 3,311,766                                 | 2.43%                                        |
| 20427  | American Cas Co Of Reading PA       | CNA PLAZA                               | CHICAGO       | IL    | 60685      | 312-822-1538       | \$ 3,305,347                                 | 2.42%                                        |
| 16535  | Zurich American Ins Co              | 1400 American Lane, Tower I, 19th Floor | Schaumburg    | IL    | 60196-1056 | 847-762-7365       | \$ 2,220,173                                 | 1.63%                                        |
| 10638  | Proselect Ins Co                    | 101 Arch Street, P.O. Box 55178         | Boston        | MA    | 02205      | 617-330-1755-254   | \$ 2,061,372                                 | 1.51%                                        |
| 24767  | St Paul Fire & Marine Ins Co        | 385 Washington Street                   | St. Paul      | MN    | 55102      | 651-310-8644       | \$ 1,784,967                                 | 1.31%                                        |
| 15865  | NCMIC Ins Co                        | P.O. Box 9118                           | Des Moines    | IA    | 50306-9118 | 515-222-2927       | \$ 1,403,549                                 | 1.03%                                        |
| 11843  | Medical Protective Co               | 5814 Reed Road                          | Fort Wayne    | IN    | 46835      | 260-485-9622       | \$ 1,051,367                                 | 0.77%                                        |
| 22217  | Gulf Ins Co                         | P.O. Box 131771                         | Dallas        | TX    | 75313-1771 | 972-650-2887       | \$ 1,043,192                                 | 0.76%                                        |
| 35181  | Executive Risk Ind Inc              | 15 Mountain View Road, P.O. Box 1615    | Warren        | NJ    | 07061-1615 | 908-903-2525       | \$ 937,967                                   | 0.69%                                        |
| 24422  | Legion Ins Co                       | Onc Logan Square, Suite 1400            | Philadelphia  | PA    | 19103      | 414-225-4516       | \$ 872,455                                   | 0.64%                                        |
| 34495  | Doctors Co An Interins Exchn        | 185 Greenwood Road                      | Napa          | CA    | 94558      | 707-226-0100       | \$ 343,523                                   | 0.25%                                        |
| 23809  | Granite State Ins Co                | 70 PINE STREET                          | NEW YORK      | NY    | 10270      | 212-770-0705       | \$ 280,361                                   | 0.21%                                        |
| 22667  | Ace American Ins Co                 | 1601 CHESTNUT STREET, P.O. BOX 41484    | Philadelphia  | PA    | 19101-1484 | 215-640-2324       | \$ 249,444                                   | 0.18%                                        |
| 24872  | Connecticut Ind Co                  | 9300 Arrowpoint Blvd. PO Box 1000       | Charlotte     | NC    | 28201-1000 | 704-522-2914       | \$ 209,526                                   | 0.15%                                        |
| 19445  | National Union Fire Ins Co Of Pitts | 70 PINE STREET                          | NEW YORK      | NY    | 10270      | 212-770-0705       | \$ 197,724                                   | 0.14%                                        |
| 25534  | TIG Ins Co                          | P.O. Box 152870                         | Irving        | TX    | 75015      | 972-831-6504       | \$ 177,445                                   | 0.13%                                        |
| 24791  | St Paul Mercury Ins Co              | 385 Washington Street                   | St. Paul      | MN    | 55102      | 651-310-8644       | \$ 121,559                                   | 0.09%                                        |
| 19380  | American Home Assur Co              | 70 PINE STREET                          | NEW YORK      | NY    | 10270      | 212-770-0705       | \$ 118,420                                   | 0.09%                                        |
| 34207  | Westport Ins Corp                   | P.O. Box 2991                           | Overland Park | KS    | 66201-1391 | 913-676-5710       | \$ 95,587                                    | 0.07%                                        |
| 21873  | Firemans Fund Ins Co                | 777 San Marin Drive                     | Novato        | CA    | 94998      | 415-899-3033       | \$ 59,242                                    | 0.04%                                        |
| 25518  | TIG Premier Ins Co                  | P.O. Box 152870                         | Irving        | TX    | 75015      | 972-831-6504       | \$ 32,693                                    | 0.02%                                        |
| 24732  | General Ins Co Of Amer              | SAFECO PLAZA                            | SEATTLE       | WA    | 98185      | 206-545-5000       | \$ 30,646                                    | 0.02%                                        |
| 19720  | American Alt Ins Corp               | 555 COLLEGE ROAD EAST - P.O. BOX 5241   | PRINCETON     | NJ    | 08543      | 609-243-4599       | \$ 25,155                                    | 0.02%                                        |
| 36234  | Preferred Professional Ins Co       | PO Box 540658                           | Omaha         | NE    | 68154-0658 | 402-392-1566-220   | \$ 24,533                                    | 0.02%                                        |
| 13714  | Pharmacists Mut Ins Co              | PO BOX 370                              | ALGONA        | IA    | 50511      | 515-295-2461-255   | \$ 11,188                                    | 0.01%                                        |
| 40436  | Stratford Ins Co                    | 400 PARSON'S POND DRIVE                 | LAKES         | NJ    | 07417-2600 | 201-847-8600-2869  | \$ 5,293                                     | 0.00%                                        |
| 24775  | St Paul Guardian Ins Co             | 385 Washington Street                   | St. Paul      | MN    | 55102      | 651-310-8644       | \$ 4,542                                     | 0.00%                                        |
| 34266  | Frontier Ins Co                     | 195 LAKE LOUISE MARIE ROAD              | ROCK HILL     | NY    | 12775-8000 | 845-796-2100-5069  | \$ 1,350                                     | 0.00%                                        |

**Division of Insurance**  
Line of Business:  
Medical Malpractice

| NAIC # | Company Name                     | Address         | City       | State | ZIP        | Telephone         | Premium<br>Written In MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|----------------------------------|-----------------|------------|-------|------------|-------------------|----------------------------------------------|----------------------------------------------|
| 20443  | Continental Cas Co               | CNA PLAZA       | CHICAGO    | IL    | 60685      | 312-822-1538      | \$ 1,015                                     | 0.00%                                        |
| 19429  | Insurance Co Of The State Of PA  | 70 PINE STREET  | NEW YORK   | NY    | 10270      | 212-770-0705      | \$ 888                                       | 0.00%                                        |
| 25496  | TIG Ind Co                       | P.O. Box 152870 | Irving     | TX    | 75015      | 972-831-6504      | \$ 733                                       | 0.00%                                        |
| 22977  | Lumbermens Mut Cas Co            | 1 Kemper Drive  | Long Grove | IL    | 60049-0001 | 847-320-4509      | \$ 524                                       | 0.00%                                        |
| 18767  | Church Mut Ins Co                | P. O. Box 357   | Merrill    | WI    | 54452      | 715-536-5577-4808 | \$ 436                                       | 0.00%                                        |
| 20478  | National Fire Ins Co Of Hartford | CNA PLAZA       | CHICAGO    | IL    | 60685      | 312-822-1538      | \$ 4                                         | 0.00%                                        |
| 11991  | National Cas Co                  | P.O. Box 4110   | Scottsdale | AZ    | 85261-4110 | 480-365-4000-2324 | \$ (1,181)                                   | 0.00%                                        |
|        |                                  |                 |            |       |            |                   | \$ 136,377,909                               |                                              |

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

***MASSACHUSETTS  
DIRECT PREMIUM WRITTEN  
FOR COMPANIES  
OCEAN & INLAND MARINE***

## Division of Insurance

Line of Business:  
Ocean Marine

| NAIC # | Company Name                    | Address                                    | City         | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|---------------------------------|--------------------------------------------|--------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 19380  | American Home Assur Co          | 70 PINE STREET                             | NEW YORK     | NY    | 10270      | 212-770-0705       | \$ 11,894,446                                | 15.63%                                       |
| 20621  | OneBeacon America Ins Co        | ONE BEACON STREET                          | BOSTON       | MA    | 02108-3100 | 617-725-6522-      | \$ 9,179,652                                 | 12.06%                                       |
| 23043  | Liberty Mut Ins Co              | 175 Berkeley Street                        | Boston       | MA    | 02117      | 617-357-9500-43660 | \$ 8,836,978                                 | 11.61%                                       |
| 19070  | Standard Fire Ins Co            | ONE TOWER SQUARE                           | HARTFORD     | CT    | 06183-6014 | 860-277-3966       | \$ 5,044,080                                 | 6.63%                                        |
| 20443  | Continental Cas Co              | CNA PLAZA                                  | CHICAGO      | IL    | 60685      | 312-822-1538       | \$ 4,565,636                                 | 6.00%                                        |
| 20281  | Federal Ins Co                  | 15 Mountain View Road, P. O. Box 1615      | Warren       | NJ    | 07061-1615 | 908-903-2525       | \$ 3,255,465                                 | 4.28%                                        |
| 35289  | Continental Ins Co              | CNA PLAZA                                  | CHICAGO      | IL    | 60685      | 312-822-1538       | \$ 3,046,687                                 | 4.00%                                        |
| 26980  | Royal Ins Co Of Amer            | 1240 E. Diehl Rd., Ste 500, P. O. Box 3144 | Naperville   | IL    | 60566      | 704-522-2914       | \$ 2,831,865                                 | 3.72%                                        |
| 19682  | Hartford Fire In Co             | Hartford Plaza                             | Hartford     | CT    | 06115-0000 | 860-547-3935       | \$ 2,199,614                                 | 2.89%                                        |
| 24767  | St Paul Fire & Marine Ins Co    | 385 Washington Street                      | St. Paul     | MN    | 55102      | 651-310-8644       | \$ 2,149,575                                 | 2.82%                                        |
| 22977  | Lumbermens Mut Cas Co           | 1 Kemper Drive                             | Long Grove   | IL    | 60049-0001 | 847-320-4509       | \$ 1,816,766                                 | 2.39%                                        |
| 21873  | Firemans Fund Ins Co            | 777 San Marin Drive                        | Novato       | CA    | 94998      | 415-899-3033       | \$ 1,798,264                                 | 2.36%                                        |
| 22667  | Ace American Ins Co             | 1601 CHESTNUT STREET, P.O. BOX 41484       | Philadelphia | PA    | 19101-1484 | 215-640-2324       | \$ 1,714,017                                 | 2.25%                                        |
| 24872  | Connecticut Ind Co              | 9300 Arrowpoint Blvd. PO Box 1000          | Charlotte    | NC    | 28201-1000 | 704-522-2914       | \$ 1,552,594                                 | 2.04%                                        |
| 22713  | Insurance Co Of North Amer      | 1601 CHESTNUT STREET, P.O. Box 41484       | Philadelphia | PA    | 19101-1484 | 215-640-2324       | \$ 1,447,662                                 | 1.90%                                        |
| 23841  | New Hampshire Ins Co            | 70 PINE STREET                             | NEW YORK,    | NY    | 10270      | 212-770-0705       | \$ 1,297,925                                 | 1.71%                                        |
| 19372  | Northern Ins Co Of NY           | 1400 American Lane, Tower 1, 19th Floor    | Schaumburg   | IL    | 60196-1056 | 847-762-7365       | \$ 1,217,453                                 | 1.60%                                        |
| 38369  | Northern Assur Co Of Amer       | ONE BEACON STREET                          | BOSTON       | MA    | 02108-3100 | 617-725-6522-      | \$ 984,687                                   | 1.29%                                        |
| 22292  | Hanover Ins Co                  | 440 Lincoln Street                         | WORCESTER    | MA    | 01653      | 508-853-7200-4476  | \$ 925,939                                   | 1.22%                                        |
| 22136  | Great American Ins Co of NY     | 580 Walnut Street                          | Cincinnati   | OH    | 45202      | 513-369-5092       | \$ 886,959                                   | 1.17%                                        |
| 10014  | Affiliated Fm Ins Co            | P.O. Box 7500                              | Johnston     | RI    | 02919-0500 | 401-275-3000-1665  | \$ 761,173                                   | 1.00%                                        |
| 19895  | Atlantic Mut Ins Co             | 140 BROADWAY                               | NEW YORK     | NY    | 10005-1101 | 973-408-6142       | \$ 719,524                                   | 0.95%                                        |
| 44784  | Fairfield Ins Co                | 695 EAST MAIN STREET, P.O. BOX 10350       | STAMFORD     | CT    | 06904-2350 | 203-328-0461       | \$ 655,948                                   | 0.86%                                        |
| 25674  | Travelers Ind Co Of IL          | 215 SHUMAN BOULEVARD                       | NAPERVILLE   | IL    | 60563      | 860-277-3966       | \$ 617,919                                   | 0.81%                                        |
| 19976  | Amica Mut Ins Co                | P.O. Box 6008                              | Providence   | RI    | 02940-6008 | 800-652-6422       | \$ 616,179                                   | 0.81%                                        |
| 28932  | Markel American Ins Co          | 4600 Cox Road                              | Glen Allen   | VA    | 23060      | 800-236-2862-3346  | \$ 539,882                                   | 0.71%                                        |
| 29874  | North American Specialty Ins Co | 650 Elm Street                             | Manchester   | NH    | 03101      | 603-644-6600-676   | \$ 463,472                                   | 0.61%                                        |
| 37885  | XL Specialty Ins Co             | Seaview House, 70 Seaview Avenue           | Stamford     | CT    | 60173-2231 | 203-964-5221       | \$ 460,028                                   | 0.60%                                        |
| 31325  | Acadia Ins Co                   | P.O. Box 9010                              | Westbrook    | ME    | 04098-5010 | 207-772-4300       | \$ 409,258                                   | 0.54%                                        |
| 43575  | Indemnity Ins Co Of North Amer  | 1601 CHESTNUT STREET, P.O. Box 41484       | Philadelphia | PA    | 19101-1484 | 215-640-2324       | \$ 370,888                                   | 0.49%                                        |
| 25941  | United Services Auto Assoc      | 9800 Fredericksburg Road                   | San Antonio  | TX    | 78288      | 210-498-2211       | \$ 325,470                                   | 0.43%                                        |

## Division of Insurance

Line of Business:

Ocean Marine

| NAIC # | Company Name                  | Address                                  | City            | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-------------------------------|------------------------------------------|-----------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 20397  | Vigilant Ins Co               | 15 Mountain View Road, P.O. Box 1615     | Warren          | NJ    | 07061-1615 | 908-903-2525       | \$ 262,359                                   | 0.34%                                        |
| 32352  | Prudential Prop & Cas Ins Co  | 23 Main Street                           | Holmdel         | NJ    | 07733      | 732-817-8044       | \$ 260,597                                   | 0.34%                                        |
| 19009  | Centennial Ins Co             | 140 BROADWAY                             | NEW YORK        | NY    | 10005-1101 | 973-408-6142       | \$ 255,254                                   | 0.34%                                        |
| 19917  | Liberty Ins Underwriters Inc  | 55 WATER STREET 18TH FLOOR               | NEW YORK        | NY    | 10041      | 212-208-4220       | \$ 241,028                                   | 0.32%                                        |
| 20699  | Ace Prop & Cas Ins Co         | 1601 CHESTNUT STREET, P.O. Box 41484     | Philadelphia    | PA    | 19101-1484 | 215-640-2324       | \$ 240,947                                   | 0.32%                                        |
| 23035  | Liberty Mut Fire Ins Co       | 175 Berkeley Street                      | Boston          | MA    | 02117      | 617-357-9500-43660 | \$ 213,937                                   | 0.28%                                        |
| 34207  | Westport Ins Corp             | P.O. Box 2991                            | Overland Park   | KS    | 66201-1391 | 913-676-5710       | \$ 210,420                                   | 0.28%                                        |
| 16608  | New York Marine & Gnrl Ins Co | 330 MADISON AVENUE                       | NEW YORK        | NY    | 10017      | 212-551-0645       | \$ 205,855                                   | 0.27%                                        |
| 20761  | Boston Old Colony Ins Co      | CNA PLAZA                                | CHICAGO         | IL    | 60685      | 312-822-1538       | \$ 202,196                                   | 0.27%                                        |
| 20648  | Employers Fire Ins Co         | ONE BEACON STREET                        | BOSTON          | MA    | 02108-3100 | 617-725-6522-      | \$ 192,720                                   | 0.25%                                        |
| 20532  | Clarendon Natl Ins Co         | 1177 AVENUE OF THE AMERICAS              | NEW YORK        | NY    | 10036      | 212-805-9700       | \$ 178,711                                   | 0.23%                                        |
| 16335  | Zurich American Ins Co        | 1400 American Lane, Tower I, 19th Floor  | Schaumburg      | IL    | 60196-1056 | 847-762-7365       | \$ 153,350                                   | 0.20%                                        |
| 37060  | Old United Cas Co             | Post Office Box 795                      | Shawnee Mission | KS    | 66201      | 913-895-0200-241   | \$ 109,308                                   | 0.14%                                        |
| 26166  | Windsor Mount Joy Mut Ins Co  | PO Box 587                               | Ephrata         | PA    | 17522-0587 | 717-733-8648 -233  | \$ 97,014                                    | 0.13%                                        |
| 25968  | USAA Cas Ins Co               | 9800 Fredericksburg Road                 | San Antonio     | TX    | 78288      | 210-498-2211       | \$ 64,725                                    | 0.09%                                        |
| 12190  | NIPPONKOA Ins Co of America   | 830 Third Ave. Suite 810                 | New York        | NY    | 10022      | 212-838-9700-19    | \$ 63,540                                    | 0.08%                                        |
| 22918  | American Motorists Ins Co     | 1 Kemper Drive                           | Long Grove      | IL    | 60049-0001 | 847-320-4509       | \$ 57,594                                    | 0.08%                                        |
| 21458  | Employers Ins of Wausau       | Post Office Box 8017                     | Wausau          | WI    | 54402-8017 | 617-357-9500-43660 | \$ 56,181                                    | 0.07%                                        |
| 21261  | Electric Ins Co               | 152 Conant Street, PO Box 1029           | Beverly         | MA    | 01915-0729 | 978-524-5367       | \$ 52,730                                    | 0.07%                                        |
| 22322  | Greenwich Ins Co              | Seaview House, 70 Seaview Avenue         | Stamford        | CT    | 06902-6040 | 203-964-5221       | \$ 45,825                                    | 0.06%                                        |
| 11630  | Jefferson Ins Co              | Newport Tower, 525 Washington Blvd.      | Jersey City     | NJ    | 07310-1693 | 415-899-3033       | \$ 42,362                                    | 0.06%                                        |
| 18619  | Platte River Ins Co.          | P.O. Box 5900                            | Madison         | WI    | 53705-0900 | 608-232-5553       | \$ 35,550                                    | 0.05%                                        |
| 33022  | AXA Corp Solutions Ins Co     | 199 WATER STREET                         | NEW YORK        | NY    | 10038-3526 | 212-493-9300       | \$ 35,063                                    | 0.05%                                        |
| 25623  | Phoenix Ins Co                | ONE TOWER SQUARE                         | HARTFORD        | CT    | 06183-6014 | 860-277-3966       | \$ 33,949                                    | 0.04%                                        |
| 20362  | Amer                          | 15 Independence Boulevard, P.O. Box 4602 | Warren          | NJ    | 07059-4602 | 908-604-2833       | \$ 25,869                                    | 0.03%                                        |
| 25666  | Travelers Ind Co Of Amer      | ONE TOWER SQUARE                         | HARTFORD        | CT    | 06183-6014 | 860-277-3966       | \$ 22,414                                    | 0.03%                                        |
| 25534  | TIG Ins Co                    | P.O. Box 152870                          | Irving          | TX    | 75015      | 972-831-6504       | \$ 22,142                                    | 0.03%                                        |
| 12904  | Us Br                         | 230 Park Avenue                          | New York        | NY    | 10169-0005 | 212-297-6600-6687  | \$ 20,279                                    | 0.03%                                        |
| 18279  | Bankers Standard Ins Co       | 1601 CHESTNUT STREET, P.O. BOX 41484     | Philadelphia    | PA    | 19101-1484 | 215-640-2324       | \$ 20,189                                    | 0.03%                                        |
| 37303  | Redland Ins Co                | 1177 AVENUE OF THE AMERICAS              | NEW YORK        | NY    | 10036      | 212-805-9700       | \$ 19,008                                    | 0.02%                                        |
| 42307  | Navigators Ins Co             | One Penn Plaza - 55th Floor              | New York        | NY    | 10119-0002 | 212-613-4289       | \$ 16,317                                    | 0.02%                                        |

## Division of Insurance

Line of Business:

Ocean Marine

| NAIC # | Company Name                  | Address                              | City           | State | ZIP        | Telephone         | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-------------------------------|--------------------------------------|----------------|-------|------------|-------------------|----------------------------------------------|----------------------------------------------|
| 21180  | Sentry Select Ins Co          | 1800 NORTH POINT DRIVE               | POINT          | WI    | 54481-8020 | 715-346-6000      | \$ 13,901                                    | 0.02%                                        |
| 34622  | Glens Falls Ins Co            | CNA PLAZA                            | CHICAGO        | IL    | 60685      | 312-822-1538      | \$ 10,115                                    | 0.01%                                        |
| 10111  | American Bankers Ins Co Of FL | 11222 QUAIL ROOST DRIVE              | MIAMI          | FL    | 33157      | 305-253-2244-3019 | \$ 8,907                                     | 0.01%                                        |
| 19062  | CT                            | ONE TOWER SQUARE                     | HARTFORD       | CT    | 06183-6014 | 860-277-3966      | \$ 7,849                                     | 0.01%                                        |
| 25658  | Travelers Ind Co              | ONE TOWER SQUARE                     | HARTFORD       | CT    | 06183-6014 | 860-277-3966      | \$ 5,497                                     | 0.01%                                        |
| 33162  | Bankers Ins Co                | P.O. Box 15707                       | St. Petersburg | FL    | 33733      | 727-823-4000-4418 | \$ 4,607                                     | 0.01%                                        |
| 24554  | XL Ins Amer Inc               | Seaview House, 70 Seaview Avenue     | Stamford       | CT    | 53596      | 203-964-5221      | \$ 4,328                                     | 0.01%                                        |
| 20850  | Firemens Ins Co Of Newark NJ  | CNA PLAZA                            | CHICAGO        | IL    | 60685      | 312-822-1538      | \$ 4,153                                     | 0.01%                                        |
| 30104  | Hartford Underwriters Ins Co  | Hartford Plaza                       | Hartford       | CT    | 06115-0000 | 860-547-3935      | \$ 2,246                                     | 0.00%                                        |
| 35262  | Phoenix Assur Co Of NY        | 9300 Arrowpoint Blvd. P. O. Box 1000 | Charlotte      | NC    | 28201-1000 | 704-522-2914      | \$ 2,217                                     | 0.00%                                        |
| 24295  | Providence Washington Ins Co  | P.O. Box 518                         | Providence     | RI    | 02901-0518 | 401-453-7132      | \$ 557                                       | 0.00%                                        |
| 29459  | Twin City Fire Ins Co Co      | Hartford Plaza                       | Hartford       | CT    | 06115-0000 | 860-547-3935      | \$ 504                                       | 0.00%                                        |
| 20702  | Ace Fire Underwriters Ins Co  | 1601 CHESTNUT STREET, P.O. Box 41484 | Philadelphia   | PA    | 19101-1484 | 215-640-2324      | \$ (285)                                     | 0.00%                                        |
| 29424  | Hartford Cas Ins Co           | Hartford Plaza                       | Hartford       | CT    | 06115-0000 | 860-547-3935      | \$ (342)                                     | 0.00%                                        |
| 22217  | Gulf Ins Co                   | P.O. Box 131771                      | Dallas         | TX    | 75313-1771 | 972-650-2887      | \$ (3,742)                                   | 0.00%                                        |
|        |                               |                                      |                |       |            |                   | \$ 76,103,950                                |                                              |

## Division of Insurance

Line of Business:

Inland Marine

| NAIC # | Company Name                        | Address                                 | City         | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-------------------------------------|-----------------------------------------|--------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 19445  | National Union Fire Ins Co Of Pitts | 70 PINE STREET                          | NEW YORK     | NY    | 10270      | 212-770-0705       | \$ 14,031,093                                | 7.67%                                        |
| 22667  | Ace American Ins Co                 | 1601 CHESTNUT STREET, P.O. BOX 41484    | Philadelphia | PA    | 19101-1484 | 215-640-2324       | \$ 8,042,867                                 | 4.39%                                        |
| 16535  | Zurich American Ins Co              | 1400 American Lanc, Tower 1, 19th Floor | Schaumburg   | IL    | 60196-1056 | 847-762-7365       | \$ 7,628,465                                 | 4.17%                                        |
| 22713  | Insurance Co Of North Amer          | 1601 CHESTNUT STREET, P.O. Box 41484    | Philadelphia | PA    | 19101-1484 | 215-640-2324       | \$ 6,445,435                                 | 3.52%                                        |
| 20346  | Pacific Ind Co                      | 15 Mountain View Road, P.O. Box 1615    | Warren       | NJ    | 07061-1615 | 908-903-2525       | \$ 6,229,668                                 | 3.40%                                        |
| 22977  | Lumbermens Mut Cas Co               | 1 Kemper Drive                          | Long Grove   | IL    | 60049-0001 | 847-320-4509       | \$ 5,541,625                                 | 3.03%                                        |
| 25674  | Travelers Ind Co Of IL              | 215 SHUMAN BOULEVARD                    | LE           | IL    | 60563      | 860-277-3966       | \$ 4,973,909                                 | 2.72%                                        |
| 10111  | American Bankers Ins Co Of FL       | 11222 QUAIL ROOST DRIVE                 | MIAMI        | FL    | 33157      | 305-253-2244-3019  | \$ 4,137,887                                 | 2.26%                                        |
| 20281  | Federal Ins Co                      | 15 Mountain View Road, P. O. Box 1615   | Warren       | NJ    | 07061-1615 | 908-903-2525       | \$ 4,020,001                                 | 2.20%                                        |
| 19305  | Assurance Co Of Amer                | 1400 American Lane, Tower 1, 19th Floor | Schaumburg   | IL    | 60196-1056 | 847-762-7365       | \$ 3,770,910                                 | 2.06%                                        |
| 19682  | Hartford Fire In Co                 | Hartford Plaza                          | Hartford     | CT    | 06115-0000 | 860-547-3935       | \$ 3,715,978                                 | 2.03%                                        |
| 21970  | OneBeacon Ins Co                    | ONE BEACON STREET                       | BOSTON       | MA    | 02108-3100 | 617-725-6522-0000  | \$ 3,637,779                                 | 1.99%                                        |
| 20303  | Great Northern Ins Co               | 15 Mountain View Road, P.O. Box 1615    | Warren       | NJ    | 07061-1615 | 908-903-2525       | \$ 3,572,431                                 | 1.95%                                        |
| 26565  | Ohio Ind Co                         | 250 East Broad Street, 10th Floor       | Columbus     | OH    | 43215      | 614-228-2800 -104  | \$ 3,436,448                                 | 1.88%                                        |
| 19798  | Merrimack Mut Fire Ins Co           | 95 Old River Road                       | Andover      | MA    | 01810-1078 | 978-475-3300-155   | \$ 3,308,630                                 | 1.81%                                        |
| 25623  | Phoenix Ins Co                      | ONE TOWER SQUARE                        | HARTFORD     | CT    | 06183-6014 | 860-277-3966       | \$ 3,253,947                                 | 1.78%                                        |
| 22292  | Hanover Ins Co                      | 440 Lincoln Street                      | R            | MA    | 01653      | 508-853-7200-4476  | \$ 3,188,200                                 | 1.74%                                        |
| 41360  | Arbella Protection Ins Co           | 1100 Crown Colony Drive                 | Quincy       | MA    | 02269-9103 | 617-328-2936       | \$ 2,961,086                                 | 1.62%                                        |
| 21482  | Factory Mut Ins Co                  | P.O. Box 7500                           | Johnston     | RI    | 02919-0500 | 401-275-3000-1665  | \$ 2,940,856                                 | 1.61%                                        |
| 24767  | St Paul Fire & Marine Ins Co        | 385 Washington Street                   | St. Paul     | MN    | 55102      | 651-310-8644       | \$ 2,788,978                                 | 1.52%                                        |
| 25658  | Travelers Ind Co                    | ONE TOWER SQUARE                        | HARTFORD     | CT    | 06183-6014 | 860-277-3966       | \$ 2,732,467                                 | 1.49%                                        |
| 23035  | Liberty Mut Fire Ins Co             | 175 Berkeley Street                     | Boston       | MA    | 02117      | 617-357-9500-43660 | \$ 2,695,839                                 | 1.47%                                        |
| 20621  | OneBeacon America Ins Co            | ONE BEACON STREET                       | BOSTON       | MA    | 02108-3100 | 617-725-6522-      | \$ 2,693,567                                 | 1.47%                                        |
| 23469  | American Modern Home Ins Co         | P.O. Box 5323                           | Cincinnati   | OH    | 45201-5323 | 800-543-2644 -5289 | \$ 2,392,852                                 | 1.31%                                        |
| 22136  | Great American Ins Co of NY         | 580 Walnut Street                       | Cincinnati   | OH    | 45202      | 513-369-5092       | \$ 2,248,014                                 | 1.23%                                        |
| 31325  | Acadia Ins Co                       | P.O. Box 9010                           | Westbrook    | ME    | 04098-5010 | 207-772-4300       | \$ 2,083,615                                 | 1.14%                                        |
| 40274  | Citation Ins Co                     | 211 MAIN STREET                         | WEBSTER      | MA    | 01570-0758 | 508-949-4452       | \$ 2,025,954                                 | 1.11%                                        |
| 26182  | Harleysville Worcester Ins Co       | 120 Front Street, Suite 500             | Worcester    | MA    | 01608-1408 | 315-782-1160 -224  | \$ 1,964,102                                 | 1.07%                                        |
| 21121  | Westchester Fire Ins Co             | 1601 CHESTNUT STREET, P.O. BOX 41484    | HIA          | PA    | 19101-1484 | 215-640-2324       | \$ 1,914,292                                 | 1.05%                                        |
| 21873  | Firemans Fund Ins Co                | 777 San Marin Drive                     | Novato       | CA    | 94998      | 415-899-3033       | \$ 1,892,502                                 | 1.03%                                        |
| 24872  | Connecticut Ind Co                  | 9300 Arrowpoint Blvd. PO Box 1000       | Charlotte    | NC    | 28201-1000 | 704-522-2914       | \$ 1,860,213                                 | 1.02%                                        |

## Division of Insurance

Line of Business:  
Inland Marine

| NAIC # | Company Name                       | Address                                    | City         | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|------------------------------------|--------------------------------------------|--------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 17000  | Arbella Mut Ins Co                 | 1100 Crown Colony Drive                    | Quincy       | MA    | 02269-9103 | 617-328-2936       | \$ 1,638,291                                 | 0.90%                                        |
| 26298  | Metropolitan Property & Cas Ins Co | PO Box 350 700 Quaker Lane                 | Warwick      | RI    | 02887-0350 | 800-638-4208       | \$ 1,626,002                                 | 0.89%                                        |
| 22217  | Gulf Ins Co                        | P.O. Box 131771                            | Dallas       | TX    | 75313-1771 | 972-650-2887       | \$ 1,539,914                                 | 0.84%                                        |
| 34754  | Commerce Ins Co                    | 211 MAIN STREET                            | WEBSTER      | MA    | 01570-0758 | 508-949-4452       | \$ 1,512,305                                 | 0.83%                                        |
| 35300  | Allianz Ins Co                     | P.O. BOX 7780                              | BURBANK      | CA    | 91510-7780 | 818-260-7109       | \$ 1,465,681                                 | 0.80%                                        |
| 13056  | RLI Ins Co                         | 9025 N. Lindbergh Drive                    | Peoria       | IL    | 61615      | 309-692-1000-5357  | \$ 1,409,664                                 | 0.77%                                        |
| 27928  | Amex Assur Co                      | 3500 Paerkerland Drive                     | De Pere      | WI    | 54115-9070 | 920-330-5250       | \$ 1,381,530                                 | 0.75%                                        |
| 26018  | Vermont Mut Ins Co                 | P.O. Box 188                               | Montpelier   | VT    | 05601-0188 | 802-223-2341       | \$ 1,358,638                                 | 0.74%                                        |
| 31534  | Citizens Ins Co Of Amer            | 645 W. GRAND RIVER AVE.                    | HOWELL       | MI    | 48843      | 508-853-7200-4476  | \$ 1,324,789                                 | 0.72%                                        |
| 25941  | United Services Auto Assoc         | 9800 Fredericksburg Road                   | San Antonio  | TX    | 78288      | 210-498-2211       | \$ 1,312,689                                 | 0.72%                                        |
| 38369  | Northern Assur Co Of Amer          | ONE BEACON STREET                          | BOSTON       | MA    | 02108-3100 | 617-725-6522-      | \$ 1,252,220                                 | 0.68%                                        |
| 10014  | Affiliated Fm Ins Co               | P.O. Box 7500                              | Johnston     | RI    | 02919-0500 | 401-275-3000-1665  | \$ 1,245,547                                 | 0.68%                                        |
| 43575  | Indemnity Ins Co Of North Amer     | 1601 CHESTNUT STREET, P.O. Box 41484       | Philadelphia | PA    | 19101-1484 | 215-640-2324       | \$ 1,239,407                                 | 0.68%                                        |
| 14354  | Jewellers Mut Ins Co               | P. O. Box 468                              | Neeenah      | WI    | 54957-0468 | 920-725-4326-2346  | \$ 1,228,076                                 | 0.67%                                        |
| 19976  | Amica Mut Ins Co                   | P.O. Box 6008                              | Providence   | RI    | 02940-6008 | 800-652-6422       | \$ 1,199,094                                 | 0.66%                                        |
| 19356  | Maryland Cas Co                    | 1400 American Lane, Tower 1, 19th Floor    | Schaumburg   | IL    | 60196-1056 | 847-762-7365       | \$ 1,184,936                                 | 0.65%                                        |
| 33618  | Safety Ind Ins Co                  | 20 Custom House Street                     | Boston       | MA    | 02110      | 617-951-0600-4020  | \$ 1,172,403                                 | 0.64%                                        |
| 19771  | Cambridge Mut Fire Ins Co          | 95 Old River Road                          | Andover      | MA    | 01810-1078 | 978-475-3300-155   | \$ 1,096,908                                 | 0.60%                                        |
| 21857  | American Ins Co                    | 777 San Marin Drive                        | Novato       | CA    | 94998      | 415-899-3033       | \$ 1,042,717                                 | 0.57%                                        |
| 29424  | Hartford Cas Ins Co                | Hartford Plaza                             | Hartford     | CT    | 06115-0000 | 860-547-3935       | \$ 1,042,560                                 | 0.57%                                        |
| 26980  | Royal Ins Co Of Amer               | 1240 E. Diehl Rd., Ste 500, P. O. Box 3144 | Naperville   | IL    | 60566      | 704-522-2914       | \$ 1,029,721                                 | 0.56%                                        |
| 11630  | Jefferson Ins Co                   | Newport Tower, 525 Washington Blvd.        | Jersey City  | NJ    | 07310-1693 | 415-899-3033       | \$ 978,529                                   | 0.53%                                        |
| 25968  | USAA Cas Ins Co                    | 9800 Fredericksburg Road                   | San Antonio  | TX    | 78288      | 210-498-2211       | \$ 960,683                                   | 0.52%                                        |
| 34711  | Computer Ins Co                    | 10 Weybosset Street, Suite 502             | Providence   | RI    | 02903-2818 | 401-431-2920       | \$ 956,272                                   | 0.52%                                        |
| 22306  | Massachusetts Bay Ins Co           | 440 Lincoln St                             | R            | MA    | 01653      | 508-853-7200-4476  | \$ 898,331                                   | 0.49%                                        |
| 23043  | Liberty Mut Ins Co                 | 175 Berkeley Street                        | Boston       | MA    | 02117      | 617-357-9500-43660 | \$ 812,488                                   | 0.44%                                        |
| 29530  | AXA Art Ins Corp                   | 4 West 58th Street                         | New York     | NY    | 10019-2515 | 212-415-8421       | \$ 786,174                                   | 0.43%                                        |
| 24678  | Royal Ind Co                       | 9300 Arrowpoint Blvd., P. O. Box 1000      | Charlotte    | NC    | 28201-1000 | 704-522-2914       | \$ 746,284                                   | 0.41%                                        |
| 26344  | Great American Assur Co            | 580 Walnut Street                          | Cincinnati   | OH    | 45202      | 513-369-5092       | \$ 725,551                                   | 0.40%                                        |
| 21865  | Associated Ind Corp                | 777 San Marin Drive                        | Novato       | CA    | 94998      | 415-899-3033       | \$ 718,276                                   | 0.39%                                        |
| 20397  | Vigilant Ins Co                    | 15 Mountain View Road, P.O. Box 1615       | Warren       | NJ    | 07061-1615 | 908-903-2525       | \$ 704,215                                   | 0.38%                                        |

## Division of Insurance

Line of Business:

Inland Marine

| NAIC # | Company Name                    | Address                               | City         | State | ZIP        | Telephone         | Premium<br>Written In MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|---------------------------------|---------------------------------------|--------------|-------|------------|-------------------|----------------------------------------------|----------------------------------------------|
| 13803  | Farm Family Cas Ins Co          | P.O. Box 656                          | Albany       | NY    | 12201-0656 | 518-431-5040      | \$ 682,744                                   | 0.37%                                        |
| 31232  | Monumental General Cas Co       | 520 Park Avenue                       | Baltimore    | MD    | 21201      | 319-398-8790      | \$ 661,402                                   | 0.36%                                        |
| 20702  | Aec Fire Underwriters Ins Co    | 1601 CHESTNUT STREET, P.O. Box 41484  | Philadelphia | PA    | 19101-1484 | 215-640-2324      | \$ 655,288                                   | 0.36%                                        |
| 14192  | Hingham Mut Fire Ins Co         | 230 Beal Street                       | Hingham      | MA    | 02043      | 781-749-0841 -122 | \$ 654,926                                   | 0.36%                                        |
| 13943  | Fitchburg Mut Ins Co            | 781 Main Street                       | Fitchburg    | MA    | 01420      | 978-345-7516      | \$ 622,256                                   | 0.34%                                        |
| 20761  | Boston Old Colony Ins Co        | CNA PLAZA                             | CHICAGO      | IL    | 60685      | 312-822-1538      | \$ 602,001                                   | 0.33%                                        |
| 20648  | Employers Fire Ins Co           | ONE BEACON STREET                     | BOSTON       | MA    | 02108-3100 | 617-725-6522-     | \$ 568,302                                   | 0.31%                                        |
| 24031  | Northland Cas Co                | PO BOX 64816                          | ST PAUL      | MN    | 55164-0816 | 651-688-4290      | \$ 567,846                                   | 0.31%                                        |
| 15024  | Preferred Mut Ins Co            | One Preferred Way                     | New Berlin   | NY    | 13411-1896 | 607-847-6161-1317 | \$ 559,031                                   | 0.31%                                        |
| 14788  | Natl Grange Mut Ins Co          | 55 WEST STREET                        | KEENE        | NH    | 03431      | 603-358-1225      | \$ 544,592                                   | 0.30%                                        |
| 35971  | Voyager Property & Cas Ins Co   | 260 INTERSTATE NORTH CIRCLE NW        | ATLANTA      | GA    | 30339      | 770-763-1074      | \$ 511,202                                   | 0.28%                                        |
| 21180  | Sentry Select Ins Co            | 1800 NORTH POINT DRIVE                | POINT        | WI    | 54481-8020 | 715-346-6000      | \$ 487,036                                   | 0.27%                                        |
| 21113  | United States Fire Ins Co       | 305 Madison Avenue                    | Morristown   | NJ    | 07960      | 973-490-6822      | \$ 468,459                                   | 0.26%                                        |
| 19615  | American Reliable Ins Co        | 8655 EAST VIA DE VENTURA              | LE           | AZ    | 85258      | 480-483-8666      | \$ 424,382                                   | 0.23%                                        |
| 11967  | General Star Natl Ins Co        | 695 EAST MAIN STREET, P.O. BOX 10360  | STAMFORD     | CT    | 06904-2358 | 203-328-5875      | \$ 420,193                                   | 0.23%                                        |
| 20850  | Firemens Ins Co Of Newark NJ    | CNA PLAZA                             | CHICAGO      | IL    | 60685      | 312-822-1538      | \$ 419,517                                   | 0.23%                                        |
| 15067  | Quincy Mut Fire Ins Co          | P.O. Box 9155                         | Quincy       | MA    | 02269-9155 | 617-770-5152      | \$ 417,712                                   | 0.23%                                        |
| 39454  | Safety Ins Co                   | 20 Custom House Street                | Boston       | MA    | 02110      | 617-951-0600-4020 | \$ 406,986                                   | 0.22%                                        |
| 24589  | American & Foreign Ins Co       | 9300 Arrowpoint Blvd., P. O. Box 1000 | Charlotte    | NC    | 28201-1000 | 704-522-2914      | \$ 402,438                                   | 0.22%                                        |
| 24791  | St Paul Mercury Ins Co          | 385 Washington Street                 | St. Paul     | MN    | 55102      | 651-310-8644      | \$ 400,981                                   | 0.22%                                        |
| 25887  | US Fidelity & Guaranty Co       | 385 Washington Street                 | St. Paul     | MN    | 55102      | 651-310-8644      | \$ 389,763                                   | 0.21%                                        |
| 21849  | American Automobile Ins Co      | 777 San Marin Drive                   | Novato       | CA    | 94998      | 415-899-3033      | \$ 384,559                                   | 0.21%                                        |
| 24074  | Ohio Cas Ins Co                 | 9450 Seward Road                      | Fairfield    | OH    | 45014      | 513-603-2245      | \$ 368,146                                   | 0.20%                                        |
| 14931  | Pawtucket Mut Ins Co            | P.O. Box 820                          | Pawtucket    | RI    | 02862-0820 | 401-725-5600 -228 | \$ 360,490                                   | 0.20%                                        |
| 25976  | Utica Mut Ins Co                | Post Office Box 530                   | Utica        | NY    | 13503-0530 | 315-734-2385      | \$ 358,212                                   | 0.20%                                        |
| 25852  | New England Guaranty Ins Co Inc | P.O. BOX 158                          | ER           | VT    | 05601-0158 | 802-229-5514-     | \$ 348,211                                   | 0.19%                                        |
| 14923  | Patrons Mut Ins Co Of Ct        | P O BOX 6517                          | URY          | CT    | 06033      | 860-633-4678-3314 | \$ 348,038                                   | 0.19%                                        |
| 15040  | Providence Mut Fire Ins Co      | P.O. Box 6066                         | Providence   | RI    | 02940-6066 | 401-827-1800-125  | \$ 341,744                                   | 0.19%                                        |
| 25682  | Travelers Ind Co Of CT          | ONE TOWER SQUARE                      | HARTFORD     | CT    | 06183-6014 | 860-277-3966      | \$ 325,346                                   | 0.18%                                        |
| 28932  | Markel American Ins Co          | 4600 Cox Road                         | Glen Allen   | VA    | 23060      | 800-236-2862-3346 | \$ 324,962                                   | 0.18%                                        |
| 31089  | Republic Western Ins Co         | 2721 NORTH CENTRAL AVENUE             | PHOENIX      | AZ    | 85004-1163 | 602-263-6755      | \$ 322,235                                   | 0.18%                                        |

## Division of Insurance

Line of Business:  
Inland Marine

| NAIC # | Company Name                     | Address                               | City         | State | ZIP        | Telephone         | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|----------------------------------|---------------------------------------|--------------|-------|------------|-------------------|----------------------------------------------|----------------------------------------------|
| 42048  | Diamond State Ins Co             | THREE BALA PLAZA, EAST, SUITE 300     | CYNWYD       | PA    | 19004      | 610-664-1500      | \$ 319,370                                   | 0.17%                                        |
| 19909  | Centennial Ins Co                | 140 BROADWAY                          | NEW YORK     | NY    | 10005-1101 | 973-408-6142      | \$ 317,241                                   | 0.17%                                        |
| 10205  | Mountain Valley Ind Co           | 95 Route 17 South                     | Paramus      | NJ    | 07653-0931 | 201-291-7401      | \$ 306,864                                   | 0.17%                                        |
| 13706  | Dorchester Mut Fire Ins Co       | P. O. Box 9109                        | Dedham       | MA    | 02027-9109 | 781-326-4010-1235 | \$ 301,736                                   | 0.16%                                        |
| 19380  | American Home Assur Co           | 70 PINE STREET                        | NEW YORK     | NY    | 10270      | 212-770-0705      | \$ 267,885                                   | 0.15%                                        |
| 25534  | TIG Ins Co                       | P. O. Box 152870                      | Irving       | TX    | 75015      | 972-831-6504      | \$ 266,274                                   | 0.15%                                        |
| 24988  | Sentry Ins A Mut Co              | 1800 NORTH POINT DRIVE                | POINT        | WI    | 54481-8020 | 715-346-6000      | \$ 249,996                                   | 0.14%                                        |
| 23965  | Norfolk & Dedham Mut Fire Ins Co | P. O. Box 9109                        | Dedham       | MA    | 02027-9109 | 781-326-4010-1235 | \$ 249,763                                   | 0.14%                                        |
| 23973  | West Newbury Mut Fire Ins Co     | P. O. box 9109                        | Dedham       | MA    | 02027-9109 | 781-326-4010-1235 | \$ 242,700                                   | 0.13%                                        |
| 22322  | Greenwich Ins Co                 | Seaview House, 70 Seaview Avenue      | Stamford     | CT    | 06902-6040 | 203-964-5221      | \$ 236,161                                   | 0.13%                                        |
| 25143  | State Farm Fire And Cas Co       | One State Farm Plaza                  | Bloomington  | IL    | 61710      | 309-766-6714      | \$ 231,317                                   | 0.13%                                        |
| 20443  | Continental Cas Co               | CNA PLAZA                             | CHICAGO      | IL    | 60685      | 312-822-1538      | \$ 228,593                                   | 0.12%                                        |
| 38970  | Markel Ins Co                    | 4600 Cox Road                         | Glen Allen   | VA    | 23060      | 800-431-1270-7697 | \$ 223,267                                   | 0.12%                                        |
| 35696  | Harleysville Preferred Ins Co    | 355 Maple Avenue                      | Harleysville | PA    | 19438-2297 | 215-256-5000      | \$ 206,107                                   | 0.11%                                        |
| 19631  | American Road Ins Co             | The American Road                     | Dearborn     | MI    | 48121-6027 | 313-337-1102      | \$ 205,616                                   | 0.11%                                        |
| 20613  | American Employers Ins Co        | ONE BEACON STREET                     | BOSTON       | MA    | 02108-3100 | 617-725-6522-     | \$ 203,221                                   | 0.11%                                        |
| 12904  | Br                               | 230 Park Avenue                       | New York     | NY    | 10169-0005 | 212-297-6600-6687 | \$ 198,093                                   | 0.11%                                        |
| 24198  | Peerless Ins Co                  | 62 Maple Avenue                       | Keene        | NH    | 03431      | 603-358-4143-     | \$ 197,089                                   | 0.11%                                        |
| 29874  | North American Specialty Ins Co  | 650 Elm Street                        | Manchester   | NH    | 03101      | 603-644-6600-676  | \$ 192,483                                   | 0.11%                                        |
| 21415  | Employers Mut Cas Co             | P. O. BOX 712                         | MOINES       | IA    | 50303-0712 | 515-280-2789      | \$ 187,942                                   | 0.10%                                        |
| 21105  | North River Ins Co               | 305 Madison Avenue                    | Morristown   | NJ    | 07960      | 973-490-6822      | \$ 184,561                                   | 0.10%                                        |
| 20494  | Transportation Ins Co            | CNA PLAZA                             | CHICAGO      | IL    | 60685      | 312-822-1538      | \$ 183,441                                   | 0.10%                                        |
| 33022  | AXA Corp Solutions Ins Co        | 199 WATER STREET                      | NEW YORK     | NY    | 10038-3526 | 212-493-9300      | \$ 175,402                                   | 0.10%                                        |
| 32301  | Nichido Fire & Marine Ins Co Ltd | 70 PINE STREET                        | NEW YORK     | NY    | 10270      | 212-770-0717      | \$ 175,100                                   | 0.10%                                        |
| 35769  | Lyndon Property Ins Co           | 520 Maryville Centre Drive, Suite 500 | St. Louis    | MO    | 63141      | 314-275-5295      | \$ 172,072                                   | 0.09%                                        |
| 24422  | Legion Ins Co                    | One Logan Square, Suite 1400          | Philadelphia | PA    | 19103      | 414-225-4516      | \$ 171,524                                   | 0.09%                                        |
| 22578  | Horace Mann Ins Co               | #1 HORACE MANN PLAZA                  | LD           | IL    | 62715      | 217-788-8530      | \$ 167,968                                   | 0.09%                                        |
| 43001  | Narragansett Bay Ins Co          | P.O. Box 820                          | Pawtucket    | RI    | 02862-0820 | 401-725-5600 -228 | \$ 163,944                                   | 0.09%                                        |
| 25860  | Union Mut Fire Ins Co            | P.O. BOX 158                          | ER           | VT    | 05601      | 802-229-5514-     | \$ 163,320                                   | 0.09%                                        |
| 34100  | Masswest Ins Co Inc              | Onc General Drive                     | Sun Prairie  | WI    | 53596      | 608-825-5718      | \$ 160,033                                   | 0.09%                                        |
| 25984  | Graphic Arts Mut Ins Co          | Post Office Box 530                   | Utica        | NY    | 13503-0530 | 315-734-2385      | \$ 154,593                                   | 0.08%                                        |

## Division of Insurance

Line of Business:

Inland Marine

| NAIC # | Company Name                        | Address                              | City         | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-------------------------------------|--------------------------------------|--------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 19410  | Commerce & Industry Ins Co          | 70 PINE STREET                       | YORK,        | NY    | 10270      | 212-770-0705       | \$ 153,866                                   | 0.08%                                        |
| 19429  | Insurance Co Of The State Of PA     | 70 PINE STREET                       | NEW YORK     | NY    | 10270      | 212-770-0705       | \$ 146,065                                   | 0.08%                                        |
| 21261  | Electric Ins Co                     | 152 Conant Street, PO Box 1029       | Beverly      | MA    | 01915-0729 | 978-524-5367       | \$ 140,747                                   | 0.08%                                        |
| 14982  | Penn Millers Ins Co                 | P.O. BOX P                           | BARRE        | PA    | 18773-0016 | 570-822-8111       | \$ 118,835                                   | 0.06%                                        |
| 41459  | Armed Forces Ins Exchange           | PO Box G                             | Leavenworth  | KS    | 66027      | 913-727-4352-      | \$ 113,912                                   | 0.06%                                        |
| 24740  | Safeco Ins Co Of Amer               | SAFECO PLAZA                         | SEATTLE      | WA    | 98185      | 206-545-5000       | \$ 108,775                                   | 0.06%                                        |
| 16691  | Great American Ins Co               | 580 Walnut Street                    | Cincinnati   | OH    | 45202      | 513-369-5092       | \$ 108,577                                   | 0.06%                                        |
| 21172  | Vanliner Ins Co                     | ONE PREMIER DRIVE                    | ST. LOUIS    | MO    | 63026      | 636-349-3985       | \$ 101,014                                   | 0.06%                                        |
| 24775  | St Paul Guardian Ins Co             | 385 Washington Street                | St. Paul     | MN    | 55102      | 651-310-8644       | \$ 100,771                                   | 0.06%                                        |
| 32352  | Prudential Prop & Cas Ins Co        | 23 Main Street                       | Holmdel      | NJ    | 07733      | 732-817-8044       | \$ 100,450                                   | 0.05%                                        |
| 37303  | Rcdland Ins Co                      | 1177 AVENUE OF THE AMERICAS          | NEW YORK     | NY    | 10036      | 212-805-9700       | \$ 96,996                                    | 0.05%                                        |
| 22683  | Teachers Ins Co                     | #1 HORACE MANN PLAZA                 | LD           | IL    | 62715      | 217-788-8530       | \$ 96,711                                    | 0.05%                                        |
| 40827  | Combined Specialty Ins Co           | 1000 Milwaukee Avenue                | Glenview     | IL    | 60025      | 847-953-8720       | \$ 94,463                                    | 0.05%                                        |
| 14486  | Co                                  | 62 Maple Avenue                      | Keene        | NH    | 17105      | 603-358-4143-      | \$ 93,063                                    | 0.05%                                        |
| 34207  | Westport Ins Corp                   | P.O. Box 2991                        | Park         | KS    | 66201-1391 | 913-676-5710       | \$ 89,149                                    | 0.05%                                        |
| 32220  | American Intl Ins Co                | 3 BEAVER VALLEY ROAD                 | ON           | DE    | 19803-1115 | 302-252-2093       | \$ 88,760                                    | 0.05%                                        |
| 41343  | Gerling Amer Ins Co                 | 717 Fifth Avenue                     | New York     | NY    | 10022      | 212-756-2600-776   | \$ 83,971                                    | 0.05%                                        |
| 30503  | Shelby Cas Ins Comp                 | P. O. BOX 43360                      | AM           | AL    | 35243      | 205-970-7239       | \$ 82,542                                    | 0.05%                                        |
| 22810  | Chicago Ins Co                      | 55 East Monroe Street                | Chicago      | IL    | 60603      | 415-899-3033       | \$ 82,045                                    | 0.04%                                        |
| 11452  | Hartford Steam Boil Inspec & Ins Co | One State Street, P.O. Box 5024      | Hartford     | CT    | 06102-5024 | 860-722-5160       | \$ 76,678                                    | 0.04%                                        |
| 35289  | Continental Ins Co                  | CNA PLAZA                            | CHICAGO      | IL    | 60685      | 312-822-1538       | \$ 74,707                                    | 0.04%                                        |
| 21458  | Employers Ins of Wausau             | Post Office Box 8017                 | Wausau       | WI    | 54402-8017 | 617-357-9500-43660 | \$ 71,939                                    | 0.04%                                        |
| 20680  | Green Mountain Ins Co Inc           | PO Box 870                           | Montpelier   | VT    | 05602      | 603-224-4086 -6202 | \$ 70,735                                    | 0.04%                                        |
| 18279  | Bankers Standard Ins Co             | 1601 CHESTNUT STREET, P.O. BOX 41484 | Philadelphia | PA    | 19101-1484 | 215-640-2324       | \$ 70,666                                    | 0.04%                                        |
| 20486  | Transcontinental Ins Co             | CNA PLAZA                            | CHICAGO      | IL    | 60685      | 312-822-1538       | \$ 68,321                                    | 0.04%                                        |
| 25615  | Charter Oak Fire Ins Co             | ONE TOWER SQUARE                     | HARTFORD     | CT    | 06183-6014 | 860-277-3966       | \$ 68,210                                    | 0.04%                                        |
| 38962  | Gencsis Ins Co                      | 695 EAST MAIN STREET, P.O. BOX 10352 | STAMFORD     | CT    | 06904-2352 | 203-328-5929       | \$ 67,275                                    | 0.04%                                        |
| 20222  | All Amer Ins Co                     | 800 South Washington Street          | Van Wert     | OH    | 45891      | 419-238-5551 -2437 | \$ 63,906                                    | 0.03%                                        |
| 11126  | Sompo Japan Ins Co of Amer          | FLOOR                                | NEW YORK     | NY    | 10281-1058 | 212-416-1311       | \$ 60,135                                    | 0.03%                                        |
| 35386  | Fidelity & Guaranty Ins Co          | 385 Washington Street                | St. Paul     | MN    | 55102      | 651-310-8644       | \$ 59,734                                    | 0.03%                                        |
| 24503  | Blue Ridge Ins Co                   | One General Drive                    | Sun Prairie  | WI    | 53596      | 608-825-5718       | \$ 58,919                                    | 0.03%                                        |

## Division of Insurance

Line of Business:

Inland Marine

| NAIC # | Company Name                         | Address                                 | City         | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------------------------------|-----------------------------------------|--------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 42668  | Vesta Ins Corp                       | P. O. BOX 43360                         | AM           | AL    | 35243      | 205-970-7239       | \$ 58,241                                    | 0.03%                                        |
| 23841  | New Hampshire Ins Co                 | 70 PINE STREET                          | YORK,        | NY    | 10270      | 212-770-0705       | \$ 56,788                                    | 0.03%                                        |
| 23167  | Manufacturers & Mehts Mut Ins Co     | P. O. BOX 900                           | CONCORD      | NH    | 03302-0900 | 603-225-2773 -2902 | \$ 56,339                                    | 0.03%                                        |
| 19372  | Northern Ins Co Of NY                | 1400 American Lane, Tower 1, 19th Floor | Sehaumburg   | IL    | 60196-1056 | 847-762-7365       | \$ 55,736                                    | 0.03%                                        |
| 13331  | American Hardware Mut Ins Co         | 471 East Broad Street                   | Columbus     | OH    | 43215      | 614-225-8331       | \$ 53,158                                    | 0.03%                                        |
| 25666  | Travelers Ind Co Of Amer             | ONE TOWER SQUARE                        | HARTFORD     | CT    | 06183-6014 | 860-277-3966       | \$ 51,031                                    | 0.03%                                        |
| 39306  | Fidelity & Deposit Co Of MD          | 1400 American Lane, Tower 1, 19th Floor | Sehaumburg   | IL    | 60196-1056 | 847-762-7365       | \$ 47,490                                    | 0.03%                                        |
| 24600  | Globe Ind Co                         | 9300 Arrowpoint Blvd., P. O. Box 1000   | Charlotte    | NC    | 28201-1000 | 704-522-2914       | \$ 46,443                                    | 0.03%                                        |
| 18058  | Philadelphia Ind Ins Co              | ONE BALA PLAZA, SUITE 100               | CYNWYD       | PA    | 19004      | 610-617-7900-7684  | \$ 46,164                                    | 0.03%                                        |
| 20230  | Central Mut Ins Co                   | 800 South Washington Street             | Van Wert     | OH    | 45891      | 419-238-5551 -2437 | \$ 46,000                                    | 0.03%                                        |
| 14974  | Pennsylvania Lumbermens Mut Ins      | 170 S. Independence Mall West Ste 200E  | Philadelphia | PA    | 19106-3388 | 215-625-9233-310   | \$ 45,626                                    | 0.02%                                        |
| 26832  | Great American Alliance Ins Co       | 580 Walnut Street                       | Cincinnati   | OH    | 45202      | 513-369-5092       | \$ 44,290                                    | 0.02%                                        |
| 22918  | American Motorists Ins Co            | 1 Kemper Drive                          | Long Grove   | IL    | 60049-0001 | 847-320-4509       | \$ 41,348                                    | 0.02%                                        |
| 20532  | Clarendon Natl Ins Co                | 1177 AVENUE OF THE AMERICAS             | NEW YORK     | NY    | 10036      | 212-805-9700       | \$ 41,027                                    | 0.02%                                        |
| 20796  | GE Cas Ins Co                        | 500 Virginia Drive                      | Washington   | PA    | 19034      | 804-662-2617       | \$ 40,961                                    | 0.02%                                        |
| 23175  | Phenix Mut Fire Ins Co               | P. O. BOX 900                           | CONCORD      | NH    | 03302-0900 | 603-225-2773 -2902 | \$ 40,824                                    | 0.02%                                        |
| 19704  | American States Ins Co               | SAFECO PLAZA                            | SEATTLE      | WA    | 98185      | 206-545-5000       | \$ 36,516                                    | 0.02%                                        |
| 37885  | XL Specialty Ins Co                  | Seaview House, 70 Seaview Avenue        | Stamford     | CT    | 60173-2231 | 203-964-5221       | \$ 36,468                                    | 0.02%                                        |
| 24880  | Fire & Cas Ins Co Of CT              | 9300 Arrowpoint Blvd., PO Box 1000      | Charlotte    | NC    | 28201-1000 | 704-522-2914       | \$ 34,338                                    | 0.02%                                        |
| 14206  | Holyoke Mut Ins Co In Salem          | Holyoke Square                          | Salem        | MA    | 01970-6506 | 978-740-2212       | \$ 32,193                                    | 0.02%                                        |
| 10200  | American Live Stock Ins Co           | P. O. BOX 520                           | GENEVA       | IL    | 60134-0520 | 630-232-2100-      | \$ 31,287                                    | 0.02%                                        |
| 27138  | Kemper Cas Ins Co                    | 1 Kemper Drive                          | Long Grove   | IL    | 60049-0001 | 847-320-4509       | \$ 28,584                                    | 0.02%                                        |
| 13935  | Federated Mut Ins Co                 | 121 East Park Square                    | Owatonna     | MN    | 55060      | 507-444-7133       | \$ 27,709                                    | 0.02%                                        |
| 25879  | Fidelity & Guaranty Ins Underwriters | 385 Washington Street                   | St. Paul     | MN    | 55102      | 651-310-8644       | \$ 25,642                                    | 0.01%                                        |
| 30104  | Hartford Underwriters Ins Co         | Hartford Plaza                          | Hartford     | CT    | 06115-0000 | 860-547-3935       | \$ 23,969                                    | 0.01%                                        |
| 19895  | Atlantic Mut Ins Co                  | 140 BROADWAY                            | NEW YORK     | NY    | 10005-1101 | 973-408-6142       | \$ 23,951                                    | 0.01%                                        |
| 24295  | Providence Washington Ins Co         | P. O. Box 518                           | Providence   | RI    | 02901-0518 | 401-453-7132       | \$ 21,914                                    | 0.01%                                        |
| 11762  | Vesta Fire Ins Corp                  | P. O. BOX 43360                         | AM           | AL    | 35243      | 205-970-7239       | \$ 21,287                                    | 0.01%                                        |
| 21423  | Union Ins Co Of Providence           | PO BOX 712                              | MOINES       | IA    | 50303-0712 | 515-280-2789       | \$ 21,124                                    | 0.01%                                        |
| 20427  | American Cas Co Of Reading PA        | CNA PLAZA                               | CHICAGO      | IL    | 60685      | 312-822-1538       | \$ 20,977                                    | 0.01%                                        |
| 29459  | Twin City Fire Ins Co Co             | Hartford Plaza                          | Hartford     | CT    | 06115-0000 | 860-547-3935       | \$ 20,770                                    | 0.01%                                        |

## Division of Insurance

Line of Business:  
Inland Marine

| NAIC # | Company Name                       | Address                                 | City          | State | ZIP        | Telephone           | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|------------------------------------|-----------------------------------------|---------------|-------|------------|---------------------|----------------------------------------------|----------------------------------------------|
| 20699  | Ace Prop & Cas Ins Co              | 1601 CHESTNUT STREET, P.O. Box 41484    | Philadelphia  | PA    | 19101-1484 | 215-640-2324        | \$ 17,513                                    | 0.01%                                        |
| 23329  | Merchants Mut Ins Co               | 250 Main Street                         | Buffalo       | NY    | 14240-0903 | (716)849-3333 -3184 | \$ 17,405                                    | 0.01%                                        |
| 23337  | Merchants Ins Co Of NH Inc         | 250 Main Street                         | Buffalo       | NY    | 14240-0903 | (716)849-3333 -3184 | \$ 15,567                                    | 0.01%                                        |
| 41181  | Universal Underwriters Ins Co      | 7045 College Boulevard                  | Park          | KS    | 66211      | 913-339-1000-3088   | \$ 14,324                                    | 0.01%                                        |
| 19690  | American Economy Ins Co            | SAFECO PLAZA                            | SEATTLE       | WA    | 98185      | 206-545-5000        | \$ 14,108                                    | 0.01%                                        |
| 14826  | New London Cty Mut Ins Co          | 101 High Street, P.O. Box 40            | Norwich       | CT    | 06360-0040 | 860-887-3553-4237   | \$ 12,228                                    | 0.01%                                        |
| 10677  | Cincinnati Ins Co                  | P.O. BOX 145496                         | I             | OH    | 45250-5496 | 513-870-2604        | \$ 11,818                                    | 0.01%                                        |
| 24813  | Balboa Ins Co                      | P.O. BOX 19702                          | IRVINE        | CA    | 92623-9702 | 949-222-8000        | \$ 11,307                                    | 0.01%                                        |
| 25518  | TIG Premier Ins Co                 | P.O. Box 152870                         | Irving        | TX    | 75015      | 972-831-6504        | \$ 11,277                                    | 0.01%                                        |
| 37850  | Pacific Specialty Ins Co           | 3601 Haven Avenue                       | Menlo Park    | CA    | 94025      | 650-780-4800        | \$ 10,817                                    | 0.01%                                        |
| 24554  | XL Ins Amer Inc                    | Seaview House, 70 Seaview Avenue        | Stamford      | CT    | 53596      | 203-964-5221        | \$ 10,635                                    | 0.01%                                        |
| 34266  | Frontier Ins Co                    | 195 LAKE LOUISE MARIE ROAD              | ROCK HILL     | NY    | 12775-8000 | 845-796-2100-5069   | \$ 9,982                                     | 0.01%                                        |
| 11150  | Arch Ins Co                        | One Liberty Plaza, 53rd Floor           | New York      | NY    | 10006      | 212-651-6500        | \$ 9,955                                     | 0.01%                                        |
| 24147  | Old Republic Ins Co                | PO Box 789                              | Greensburg    | PA    | 15601-0789 | 724-834-5000-5406   | \$ 9,815                                     | 0.01%                                        |
| 11045  | Excelsior Ins Co                   | 62 Maple Avenue                         | Keene         | NH    | 03431      | 603-358-4143-       | \$ 8,879                                     | 0.00%                                        |
| 26247  | American Guarantee & Liability Ins | 1400 American Lane, Tower 1, 19th Floor | Schaumburg    | IL    | 60196-1056 | 847-762-7365        | \$ 7,765                                     | 0.00%                                        |
| 21296  | Associates Ins Co                  | P.O. Box 222038                         | Dallas        | TX    | 75222-2038 | 000-000-0000-       | \$ 6,976                                     | 0.00%                                        |
| 37257  | Insurance Corp Of Hannover         | 333 South Hope Street, Suite 2400       | Los Angeles   | CA    | 90071      | 213-613-0108-1403   | \$ 6,603                                     | 0.00%                                        |
| 10815  | Verlan Fire Ins Co MD              | 8401 Colesville Road, Suite 110         | Silver Spring | MD    | 20910-3352 | 301-495-7722        | \$ 6,383                                     | 0.00%                                        |
| 25992  | Northern Security Ins Co Inc       | P.O. Box 188                            | Montpelier    | VT    | 05601-0188 | 802-223-2341        | \$ 5,768                                     | 0.00%                                        |
| 20524  | Specialty Natl Ins Co              | 7501 E. McCormick Pkwy                  | Scottsdale    | AZ    | 85258      | 847-320-4509        | \$ 5,731                                     | 0.00%                                        |
| 21326  | Empire Fire & Marine Ins Co        | 13810 FNB Parkway                       | Omaha         | NE    | 68154-5202 | 847-762-7365        | \$ 3,987                                     | 0.00%                                        |
| 31135  | Great American Security Ins Co     | 580 Walnut Street                       | Cincinnati    | OH    | 45202      | 513-369-5092        | \$ 3,649                                     | 0.00%                                        |
| 20508  | Valley Forge Ins Co                | CNA PLAZA                               | CHICAGO       | IL    | 60685      | 312-822-1538        | \$ 3,618                                     | 0.00%                                        |
| 18910  | American Protection Ins Co         | 1 Kemper Drive                          | Long Grove    | IL    | 60049-0001 | 847-320-4509        | \$ 3,181                                     | 0.00%                                        |
| 23108  | Lumbermens Underwriting Alliance   | 2501 North Military Trail               | Boca Raton    | FL    | 33431      | 561-994-1900-250    | \$ 2,815                                     | 0.00%                                        |
| 18023  | Star Ins Co                        | 26600 Telegraph Road                    | Southfield    | MI    | 48034      | 248-358-1100-8102   | \$ 2,276                                     | 0.00%                                        |
| 19720  | American Alt Ins Corp              | 555 COLLEGE ROAD EAST - P.O. BOX 5241   | N             | NJ    | 08543      | 609-243-4599        | \$ 2,167                                     | 0.00%                                        |
| 30562  | American Manufacturers Mut Ins Co  | 1 Kemper Drive                          | Long Grove    | IL    | 60049-0001 | 847-320-4509        | \$ 2,121                                     | 0.00%                                        |
| 10499  | DaimlerChrysler Ins Co             | CIMS:405-26-10, P.O. Box 9217           | Hills         | MI    | 48333-9217 | 248-427-5586        | \$ 2,083                                     | 0.00%                                        |
| 13463  | Barnstable County Mut Ins Co       | PO Box 339                              | Port          | MA    | 02675-0339 | 508-362-4567 -16    | \$ 1,853                                     | 0.00%                                        |

## Division of Insurance

Line of Business:

Inland Marine

| NAIC # | Company Name                     | Address                              | City         | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|----------------------------------|--------------------------------------|--------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 42404  | Liberty Ins Corp                 | 175 Berkeley Street                  | Boston       | MA    | 02117      | 617-357-9500-43660 | \$ 1,665                                     | 0.00%                                        |
| 19399  | AIU Ins Co                       | 70 PINE STREET                       | NEW YORK     | NY    | 10270      | 212-770-0705       | \$ 1,507                                     | 0.00%                                        |
| 12866  | THIE Ins Co                      | P. O. BOX 67008                      | ISLAND       | FL    | 33736-7008 | 727-367-6900-202   | \$ 1,423                                     | 0.00%                                        |
| 21881  | National Surety Corp             | 233 South Wacker Drive, Suite 2000   | Chicago      | IL    | 60606-6308 | 312-441-6401       | \$ 1,307                                     | 0.00%                                        |
| 20478  | National Fire Ins Co Of Hartford | CNA PLAZA                            | CHICAGO      | IL    | 60685      | 312-822-1538       | \$ 1,011                                     | 0.00%                                        |
| 26042  | Wausau Underwriters Ins Co       | Post Office Box 8017                 | Wausau       | WI    | 54402-8017 | 617-357-9500-43660 | \$ 987                                       | 0.00%                                        |
| 19402  | Birmingham Fire Ins Co Of PA     | 70 PINE STREET                       | NEW YORK     | NY    | 10270      | 212-770-0705       | \$ 970                                       | 0.00%                                        |
| 25496  | TIG Ind Co                       | P. O. Box 152870                     | Irving       | TX    | 75015      | 972-831-6504       | \$ 880                                       | 0.00%                                        |
| 23779  | Nationwide Mut Fire Ins Co       | One Nationwide Plaza                 | Columbus     | OH    | 43215-2220 | 614-249-1545       | \$ 842                                       | 0.00%                                        |
| 26433  | Harco Natl Ins Co                | P. O. Box 68309                      | Schaumburg   | IL    | 60168-0309 | 847-321-4974-      | \$ 805                                       | 0.00%                                        |
| 22748  | Pacific Employers Ins Co         | 1601 Chestnut Street, P.O. BOX 41484 | Philadelphia | PA    | 19191-1484 | 215-649-2324       | \$ 738                                       | 0.00%                                        |
| 14990  | Pennsylvania Ntl Mut Cas Ins Co  | P. O. Box 2361                       | Harrisburg   | PA    | 17105-2361 | 717-255-6316       | \$ 707                                       | 0.00%                                        |
| 13714  | Pharmacists Mut Ins Co           | PO BOX 370                           | ALGONA       | IA    | 50511      | 515-295-2461-255   | \$ 615                                       | 0.00%                                        |
| 24732  | General Ins Co Of Amer           | SAFECO PLAZA                         | SEATTLE      | WA    | 98185      | 206-545-5000       | \$ 529                                       | 0.00%                                        |
| 19062  | Automobile Ins Co Of Hartford CT | ONE TOWER SQUARE                     | HARTFORD     | CT    | 06183-6014 | 860-277-3966       | \$ 453                                       | 0.00%                                        |
| 22195  | Insurance Co Of Greater NY       | 200 Madison Avenue                   | New York     | NY    | 10016-3903 | 212-683-9700-211   | \$ 445                                       | 0.00%                                        |
| 12475  | Republic-Franklin Ins Co         | Post Office Box 530                  | Utica        | NY    | 13503-0530 | 315-734-2385       | \$ 421                                       | 0.00%                                        |
| 37893  | Ulico Cas Co                     | 111 Massachusetts Avenue, N.W.       | Washington   | DC    | 20001      | 202-682-6689       | \$ 320                                       | 0.00%                                        |
| 12777  | Chubb Ind Ins Co                 | 15 Mountain View Road, P.O. Box 1615 | Warren       | NJ    | 07061-1615 | 908-903-2525       | \$ 172                                       | 0.00%                                        |
| 42978  | American Security Ins Co         | 260 Interstate North Circle, NW      | Atlanta      | GA    | 30339      | 770-763-1336       | \$ 130                                       | 0.00%                                        |
| 39659  | Eastern Cas Ins Co               | 325 DONALD J. LYNCH BOULEVARD        | OUGH         | MA    | 1752       | 508-303-1000       | \$ 122                                       | 0.00%                                        |
| 10847  | Cumis Ins Society Inc            | P. O. Box 1084                       | Madison      | WI    | 53701      | 608-238-5851 -6092 | \$ 72                                        | 0.00%                                        |
| 23809  | Granite State Ins Co             | 70 PINE STREET                       | NEW YORK     | NY    | 10270      | 212-770-0705       | \$ 50                                        | 0.00%                                        |
| 19917  | Liberty Ins Underwriters Inc     | 55 WATER STREET 18TH FLOOR           | NEW YORK     | NY    | 10041      | 212-208-4220       | \$ 47                                        | 0.00%                                        |
| 44784  | Fairfield Ins Co                 | 695 EAST MAIN STREET; P.O. BOX 10350 | STAMFORD     | CT    | 06904-2350 | 203-328-6461       | \$ 29                                        | 0.00%                                        |
| 24376  | American General Ind Co          | 3600 Route 66                        | Neptune      | NJ    | 60173-4793 | 732-922-7415-      | \$ 29                                        | 0.00%                                        |
| 22187  | Greater NY Mut Ins Co            | 200 Madison Avenue                   | New York     | NY    | 10016-3903 | 212-683-9700-211   | \$ 23                                        | 0.00%                                        |
| 16578  | First Comm Ins Co                | 360 Central Avenue                   | Petersburg   | FL    | 33701      | 727-823-4000-4418  | \$ 8                                         | 0.00%                                        |
| 10022  | Countryway Ins Co                | PO Box 4851                          | Syracuse     | NY    | 13221-4851 | 315-449-6765       | \$ 5                                         | 0.00%                                        |
| 23396  | Americus Mut Ins Co              | P. O. Box 2060                       | Hills        | MI    | 48333-2060 | 248-615-9000-67968 | \$ 3                                         | 0.00%                                        |
| 21130  | Scaco Ins Co                     | One Speen Street, P.O. Box 9165      | Framingham   | MA    | 01701-9165 | 508-620-9575-4617  | \$ (63)                                      | 0.00%                                        |

## Division of Insurance

Line of Business:

Inland Marine

| NAIC # | Company Name                | Address                           | City      | State | ZIP        | Telephone         | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-----------------------------|-----------------------------------|-----------|-------|------------|-------------------|----------------------------------------------|----------------------------------------------|
| 31887  | Arkwright Ins Co            | P.O. Box 7500                     | Johnston  | RI    | 02919-0500 | 401-275-3000-1665 | \$ (147)                                     | 0.00%                                        |
| 26492  | Courtesy Ins Co             | 500 Jim Moran Boulevard           | Beach     | FL    | 33442      | 954-429-2541      | \$ (389)                                     | 0.00%                                        |
| 23434  | Middlesex Ins Co            | 1800 NORTH POINT DRIVE            | POINT     | WI    | 54481-8020 | 715-346-6000      | \$ (464)                                     | 0.00%                                        |
| 24902  | Security Ins Co Of Hartford | 9300 Arrowpoint Blvd. PO Box 1000 | Charlotte | NC    | 28201-1000 | 704-522-2914      | \$ (12,931)                                  | -0.01%                                       |
|        |                             |                                   |           |       |            |                   | \$ 183,017,240                               |                                              |

***MASSACHUSETTS  
DIRECT PREMIUM WRITTEN  
FOR COMPANIES  
OTHER LIABILITY***

## Division of Insurance

Line of Business:

Other Liability

| NAIC # | Company Name                        | Address                                    | City          | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-------------------------------------|--------------------------------------------|---------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 19380  | American Home Assur Co              | 70 PINE STREET                             | NEW YORK      | NY    | 10270      | 212-770-0705       | \$ 80,086,459                                | 10.92%                                       |
| 19445  | National Union Fire Ins Co Of Pitts | 70 PINE STREET                             | NEW YORK      | NY    | 10270      | 212-770-0705       | \$ 73,576,678                                | 10.03%                                       |
| 20281  | Federal Ins Co                      | 15 Mountain View Road, P. O. Box 1615      | Warren        | NJ    | 07061-1615 | 908-903-2525       | \$ 60,543,632                                | 8.26%                                        |
| 22977  | Lumbermens Mut Cas Co               | 1 Kemper Drive                             | Long Grove    | IL    | 60049-0001 | 847-320-4509       | \$ 25,245,632                                | 3.44%                                        |
| 20443  | Continental Cas Co                  | CNA PLAZA                                  | CHICAGO       | IL    | 60685      | 312-822-1538       | \$ 19,704,251                                | 2.69%                                        |
| 23043  | Liberty Mut Ins Co                  | 175 Berkeley Street                        | Boston        | MA    | 02117      | 617-357-9500-43660 | \$ 15,221,400                                | 2.08%                                        |
| 16535  | Zurich American Ins Co              | 1400 American Lane, Tower I, 19th Floor    | Schaumburg    | IL    | 60196-1056 | 847-762-7365       | \$ 14,482,848                                | 1.97%                                        |
| 35181  | Executive Risk Ind Inc              | 15 Mountain View Road, P.O. Box 1615       | Warren        | NJ    | 07061-1615 | 908-903-2525       | \$ 14,201,210                                | 1.94%                                        |
| 24422  | Legion Ins Co                       | One Logan Square, Suite 1400               | Philadelphia  | PA    | 19103      | 414-225-4516       | \$ 14,139,700                                | 1.93%                                        |
| 24767  | St Paul Fire & Marine Ins Co        | 385 Washington Street                      | St. Paul      | MN    | 55102      | 651-310-8644       | \$ 14,046,821                                | 1.92%                                        |
| 22217  | Gulf Ins Co                         | P.O. Box 131771                            | Dallas        | TX    | 75313-1771 | 972-650-2887       | \$ 13,520,030                                | 1.84%                                        |
| 22713  | Insurance Co Of North Amer          | 1601 CHESTNUT STREET, P.O. Box 41484       | Philadelphia  | PA    | 19101-1484 | 215-640-2324       | \$ 13,310,737                                | 1.82%                                        |
| 34207  | Westport Ins Corp                   | P.O. Box 2991                              | Overland Park | KS    | 66201-1391 | 913-676-5710       | \$ 11,453,564                                | 1.56%                                        |
| 38962  | Genesis Ins Co                      | 695 EAST MAIN STREET, P.O. BOX 10352       | STAMFORD      | CT    | 06904-2352 | 203-328-5929       | \$ 11,154,692                                | 1.52%                                        |
| 41360  | Arbella Protection Ins Co           | 1100 Crown Colony Drive                    | Quincy        | MA    | 02269-9103 | 617-328-2936       | \$ 9,888,458                                 | 1.35%                                        |
| 24791  | St Paul Mercury Ins Co              | 385 Washington Street                      | St. Paul      | MN    | 55102      | 651-310-8644       | \$ 9,654,093                                 | 1.32%                                        |
| 22292  | Hanover Ins Co                      | 440 Lincoln Street                         | WORCESTER     | MA    | 01653      | 508-853-7200-4476  | \$ 9,295,175                                 | 1.27%                                        |
| 25534  | TIG Ins Co                          | P.O. Box 152870                            | Irving        | TX    | 75015      | 972-831-6504       | \$ 9,040,200                                 | 1.23%                                        |
| 35637  | Landmark Ins Co                     | 200 STATE STREET                           | BOSTON        | MA    | 02109      | 212-770-0705       | \$ 9,007,275                                 | 1.23%                                        |
| 20532  | Clarendon Natl Ins Co               | 1177 AVENUE OF THE AMERICAS                | NEW YORK      | NY    | 10036      | 212-805-9700       | \$ 8,732,808                                 | 1.19%                                        |
| 24902  | Security Ins Co Of Hartford         | 9300 Arrowpoint Blvd. PO Box 1000          | Charlotte     | NC    | 28201-1000 | 704-522-2914       | \$ 8,533,770                                 | 1.16%                                        |
| 25674  | Travelers Ind Co Of IL              | 215 SHUMAN BOULEVARD                       | NAPERVILLE    | IL    | 60563      | 860-277-3966       | \$ 8,329,537                                 | 1.14%                                        |
| 26247  | American Guarantee & Liability Ins  | 1400 American Lane, Tower I, 19th Floor    | Schaumburg    | IL    | 60196-1056 | 847-762-7365       | \$ 8,213,152                                 | 1.12%                                        |
| 29459  | Twin City Fire Ins Co Co            | Hartford Plaza                             | Hartford      | CT    | 06115-0000 | 860-547-3935       | \$ 8,075,102                                 | 1.10%                                        |
| 21113  | United States Fire Ins Co           | 305 Madison Avenue                         | Morristown    | NJ    | 07960      | 973-490-6822       | \$ 7,999,443                                 | 1.09%                                        |
| 20621  | OneBeacon America Ins Co            | ONE BEACON STREET                          | BOSTON        | MA    | 02108-3100 | 617-725-6522-      | \$ 7,879,517                                 | 1.07%                                        |
| 19429  | Insurance Co Of The State Of PA     | 70 PINE STREET                             | NEW YORK      | NY    | 10270      | 212-770-0705       | \$ 7,428,738                                 | 1.01%                                        |
| 24147  | Old Republic Ins Co                 | PO Box 789                                 | Greensburg    | PA    | 15601-0789 | 724-834-5000-5406  | \$ 6,741,803                                 | 0.92%                                        |
| 26980  | Royal Ins Co Of Amer                | 1240 E. Diehl Rd., Ste 500, P. O. Box 3144 | Naperville    | IL    | 60566      | 704-522-2914       | \$ 6,418,248                                 | 0.88%                                        |
| 25658  | Travelers Ind Co                    | ONE TOWER SQUARE                           | HARTFORD      | CT    | 06183-6014 | 860-277-3966       | \$ 6,270,842                                 | 0.86%                                        |
| 16691  | Great American Ins Co               | 580 Walnut Street                          | Cincinnati    | OH    | 45202      | 513-369-5092       | \$ 6,190,772                                 | 0.84%                                        |

# Division of Insurance

Line of Business:

Other Liability

| NAIC # | Company Name                      | Address                              | City          | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-----------------------------------|--------------------------------------|---------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 25976  | Utica Mut Ins Co                  | Post Office Box 530                  | Utica         | NY    | 13503-0530 | 315-734-2385       | \$ 6,021,441                                 | 0.82%                                        |
| 21857  | American Ins Co                   | 777 San Marin Drive                  | Novato        | CA    | 94998      | 415-899-3033       | \$ 5,709,545                                 | 0.78%                                        |
| 22322  | Greenwich Ins Co                  | Seaview House, 70 Seaview Avenue     | Stamford      | CT    | 06902-6040 | 203-964-5221       | \$ 5,486,372                                 | 0.75%                                        |
| 19798  | Merrimack Mut Fire Ins Co         | 95 Old River Road                    | Andover       | MA    | 01810-1078 | 978-475-3300-155   | \$ 5,313,977                                 | 0.72%                                        |
| 23035  | Liberty Mut Fire Ins Co           | 175 Berkeley Street                  | Boston        | MA    | 02117      | 617-357-9500-43660 | \$ 5,279,794                                 | 0.72%                                        |
| 31194  | Travelers Cas & Surety Co Of Amer | ONE TOWER SQUARE                     | HARTFORD      | CT    | 06183-6014 | 860-277-3966       | \$ 4,863,770                                 | 0.66%                                        |
| 22810  | Chicago Ins Co                    | 55 East Monroe Street                | Chicago       | IL    | 60603      | 415-899-3033       | \$ 4,758,120                                 | 0.65%                                        |
| 24074  | Ohio Cas Ins Co                   | 9450 Seward Road                     | Fairfield     | OH    | 45014      | 513-603-2245       | \$ 4,696,088                                 | 0.64%                                        |
| 11991  | National Cas Co                   | P.O. Box 4110                        | Scottsdale    | AZ    | 85261-4110 | 480-365-4000-2324  | \$ 4,624,211                                 | 0.63%                                        |
| 37885  | XL Specialty Ins Co               | Seaview House, 70 Seaview Avenue     | Stamford      | CT    | 60173-2231 | 203-964-5221       | \$ 4,577,837                                 | 0.62%                                        |
| 18058  | Philadelphia Ind Ins Co           | ONE BALA PLAZA, SUITE 100            | BALA CYNWYD   | PA    | 19004      | 610-617-7900-7684  | \$ 4,553,422                                 | 0.62%                                        |
| 20494  | Transportation Ins Co             | CNA PLAZA                            | CHICAGO       | IL    | 60685      | 312-822-1538       | \$ 4,106,912                                 | 0.56%                                        |
| 27120  | Trumbull Ins Co                   | Hartford Plaza                       | Hartford      | CT    | 06115-0000 | 860-547-3935       | \$ 3,814,508                                 | 0.52%                                        |
| 22667  | Ace American Ins Co               | 1601 CHESTNUT STREET, P.O. BOX 41484 | Philadelphia  | PA    | 19101-1484 | 215-640-2324       | \$ 3,668,620                                 | 0.50%                                        |
| 41181  | Universal Underwriters Ins Co     | 7045 College Boulevard               | Overland Park | KS    | 66211      | 913-339-1000-3088  | \$ 3,648,563                                 | 0.50%                                        |
| 26522  | Mount Vernon Fire Ins Co          | 190 South Warner Road, P.O. Box 6700 | Wayne         | PA    | 19087-2191 | 610-225-2212       | \$ 3,422,171                                 | 0.47%                                        |
| 20346  | Pacific Ind Co                    | 15 Mountain View Road, P.O. Box 1615 | Warren        | NJ    | 07061-1615 | 908-903-2525       | \$ 3,319,322                                 | 0.45%                                        |
| 10510  | Carolina Cas Ins Co               | P.O. Box 2575                        | JACKSONVILLE  | FL    | 32203      | 904-363-8041       | \$ 3,292,541                                 | 0.45%                                        |
| 29424  | Hartford Cas Ins Co               | Hartford Plaza                       | Hartford      | CT    | 06115-0000 | 860-547-3935       | \$ 3,210,213                                 | 0.44%                                        |
| 24678  | Royal Ind Co                      | 9300 Arrowpoint Blvd., P.O. Box 1000 | Charlotte     | NC    | 28201-1000 | 704-522-2914       | \$ 3,168,752                                 | 0.43%                                        |
| 26018  | Vermont Mut Ins Co                | P.O. Box 188                         | Montpelier    | VT    | 05601-0188 | 802-223-2341       | \$ 3,113,557                                 | 0.42%                                        |
| 19682  | Hartford Fire In Co               | Hartford Plaza                       | Hartford      | CT    | 06115-0000 | 860-547-3935       | \$ 3,099,411                                 | 0.42%                                        |
| 25887  | US Fidelity & Guaranty Co         | 385 Washington Street                | St. Paul      | MN    | 55102      | 651-310-8644       | \$ 2,808,929                                 | 0.38%                                        |
| 31325  | Acadia Ins Co                     | P.O. Box 9010                        | Westbrook     | ME    | 04098-5010 | 207-772-4300       | \$ 2,679,316                                 | 0.37%                                        |
| 13056  | RLI Ins Co                        | 9025 N. Lindbergh Drive              | Peoria        | IL    | 61615      | 309-692-1000-5357  | \$ 2,661,177                                 | 0.36%                                        |
| 15105  | Safety Natl Cas Corp              | 2043 Woodland Parkway, Suite 200     | St. Louis     | MO    | 63146      | 314-995-5300 -316  | \$ 2,558,907                                 | 0.35%                                        |
| 25623  | Phoenix Ins Co                    | ONE TOWER SQUARE                     | HARTFORD      | CT    | 06183-6014 | 860-277-3966       | \$ 2,532,192                                 | 0.35%                                        |
| 13803  | Farm Family Cas Ins Co            | P.O. Box 656                         | Albany        | NY    | 12201-0656 | 518-431-5040       | \$ 2,483,155                                 | 0.34%                                        |
| 42048  | Diamond State Ins Co              | THREE BALA PLAZA, EAST, SUITE 300    | BALA CYNWYD   | PA    | 19004      | 610-664-1500       | \$ 2,464,760                                 | 0.34%                                        |
| 24775  | St Paul Guardian Ins Co           | 385 Washington Street                | St. Paul      | MN    | 55102      | 651-310-8644       | \$ 2,269,679                                 | 0.31%                                        |
| 21970  | OneBeacon Ins Co                  | ONE BEACON STREET                    | BOSTON        | MA    | 02108-3100 | 617-725-6522-0000  | \$ 2,179,123                                 | 0.30%                                        |

## Division of Insurance

Line of Business:

Other Liability

| NAIC # | Company Name                       | Address                                 | City         | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|------------------------------------|-----------------------------------------|--------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 10206  | Medical Professional Mut Ins Co    | 101 Arch Street, P.O. Box 55178         | Boston       | MA    | 02205      | 617-330-1755-254   | \$ 2,110,071                                 | 0.29%                                        |
| 21121  | Westchester Fire Ins Co            | 1601 CHESTNUT STREET, P.O. BOX 41484    | PHILADELPHIA | PA    | 19101-1484 | 215-640-2324       | \$ 2,088,119                                 | 0.28%                                        |
| 21849  | American Automobile Ins Co         | 777 San Marin Drive                     | Novato       | CA    | 94998      | 415-899-3033       | \$ 2,086,903                                 | 0.28%                                        |
| 19976  | Amica Mut Ins Co                   | P.O. Box 6008                           | Providence   | RI    | 02940-6008 | 800-652-6422       | \$ 2,080,495                                 | 0.28%                                        |
| 20427  | American Cas Co Of Reading PA      | CNA PLAZA                               | CHICAGO      | IL    | 60685      | 312-822-1538       | \$ 2,075,605                                 | 0.28%                                        |
| 15024  | Preferred Mut Ins Co               | One Preferred Way                       | New Berlin   | NY    | 13411-1896 | 607-847-6161-1317  | \$ 2,038,145                                 | 0.28%                                        |
| 29874  | North American Specialty Ins Co    | 650 Elm Street                          | Manchester   | NH    | 03101      | 603-644-6600-676   | \$ 1,997,701                                 | 0.27%                                        |
| 26344  | Great American Assur Co            | 580 Walnut Street                       | Cincinnati   | OH    | 45202      | 513-369-5092       | \$ 1,899,181                                 | 0.26%                                        |
| 10205  | Mountain Valley Ind Co             | 95 Route 17 South                       | Paramus      | NJ    | 07653-0931 | 201-291-7401       | \$ 1,853,592                                 | 0.25%                                        |
| 19771  | Cambridge Mut Fire Ins Co          | 95 Old River Road                       | Andover      | MA    | 01810-1078 | 978-475-3300-155   | \$ 1,827,898                                 | 0.25%                                        |
| 26298  | Metropolitan Property & Cas Ins Co | PO Box 350 700 Quaker Lane              | Warwick      | RI    | 02887-0350 | 800-638-4208       | \$ 1,823,830                                 | 0.25%                                        |
| 26182  | Harleysville Worcester Ins Co      | 120 Front Street, Suite 500             | Worcester    | MA    | 01608-1408 | 315-782-1160 -224  | \$ 1,739,797                                 | 0.24%                                        |
| 36153  | Aetna Ins Co of CT                 | 151 Farmington Avenue, RT21             | Hartford     | CT    | 06156-0417 | 860-273-7126       | \$ 1,624,908                                 | 0.22%                                        |
| 39454  | Safety Ins Co                      | 20 Custom House Street                  | Boston       | MA    | 02110      | 617-951-0600-4020  | \$ 1,567,913                                 | 0.21%                                        |
| 24260  | Progressive Cas Ins Co             | 6300 WILSON MILLS ROAD, W33             | VILLAGE      | OH    | 44143-2182 | 440-395-4460       | \$ 1,556,054                                 | 0.21%                                        |
| 25941  | United Services Auto Assoc         | 9800 Fredericksburg Road                | San Antonio  | TX    | 78288      | 210-498-2211       | \$ 1,537,274                                 | 0.21%                                        |
| 21784  | Firemens Ins Co Of Washington DC   | P.O. Box 61038                          | Richmond     | VA    | 23261      | 804-289-3821       | \$ 1,503,950                                 | 0.21%                                        |
| 24872  | Connecticut Ind Co                 | 9300 Arrowpoint Blvd. PO Box 1000       | Charlotte    | NC    | 28201-1000 | 704-522-2914       | \$ 1,478,382                                 | 0.20%                                        |
| 25682  | Travelers Ind Co Of CT             | ONE TOWER SQUARE                        | HARTFORD     | CT    | 06183-6014 | 860-277-3966       | \$ 1,440,566                                 | 0.20%                                        |
| 21458  | Employers Ins of Wausau            | Post Office Box 8017                    | Wausau       | WI    | 54402-8017 | 617-357-9500-43660 | \$ 1,439,203                                 | 0.20%                                        |
| 20303  | Great Northern Ins Co              | 15 Mountain View Road, P.O. Box 1615    | Warren       | NJ    | 07061-1615 | 908-903-2525       | \$ 1,429,600                                 | 0.19%                                        |
| 21873  | Firemans Fund Ins Co               | 777 San Marin Drive                     | Novato       | CA    | 94998      | 415-899-3033       | \$ 1,405,327                                 | 0.19%                                        |
| 20486  | Transcontinental Ins Co            | CNA PLAZA                               | CHICAGO      | IL    | 60685      | 312-822-1538       | \$ 1,391,579                                 | 0.19%                                        |
| 42404  | Liberty Ins Corp                   | 175 Berkeley Street                     | Boston       | MA    | 02117      | 617-357-9500-43660 | \$ 1,356,401                                 | 0.18%                                        |
| 40274  | Citation Ins Co                    | 211 MAIN STREET                         | WEBSTER      | MA    | 01570-0758 | 508-949-4452       | \$ 1,336,350                                 | 0.18%                                        |
| 40827  | Combined Specialty Ins Co          | 1000 Milwaukee Avenue                   | Glenview     | IL    | 60025      | 847-953-8720       | \$ 1,308,877                                 | 0.18%                                        |
| 18910  | American Protection Ins Co         | 1 Kemper Drive                          | Long Grove   | IL    | 60049-0001 | 847-320-4509       | \$ 1,262,964                                 | 0.17%                                        |
| 40142  | American Zurich Ins Co             | 1400 American Lane, Tower 1, 19th Floor | Schaumburg   | IL    | 60196-1056 | 847-762-7365       | \$ 1,239,831                                 | 0.17%                                        |
| 21415  | Employers Mut Cas Co               | P. O. BOX 712                           | DES MOINES   | IA    | 50303-0712 | 515-280-2789       | \$ 1,211,868                                 | 0.17%                                        |
| 34754  | Commerce Ins Co                    | 211 MAIN STREET                         | WEBSTER      | MA    | 01570-0758 | 508-949-4452       | \$ 1,202,542                                 | 0.16%                                        |
| 22748  | Pacific Employers Ins Co           | 1601 Chestnut Street, P.O. BOX 41484    | Philadelphia | PA    | 19191-1484 | 215-649-2324       | \$ 1,180,909                                 | 0.16%                                        |

## Division of Insurance

Line of Business:  
Other Liability

| NAIC # | Company Name                   | Address                                 | City           | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------------------------|-----------------------------------------|----------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 26042  | Wausau Underwriters Ins Co     | Post Office Box 8017                    | Wausau         | WI    | 54402-8017 | 617-357-9500-43660 | \$ 1,056,325                                 | 0.14%                                        |
| 24732  | General Ins Co Of Amer         | SAFECO PLAZA                            | SEATTLE        | WA    | 98185      | 206-545-5000       | \$ 1,014,164                                 | 0.14%                                        |
| 10638  | Proselect Ins Co               | 101 Arch Street, P.O. Box 55178         | Boston         | MA    | 02205      | 617-330-1755-254   | \$ 979,841                                   | 0.13%                                        |
| 11255  | Caterpillar Ins Co             | P.O. Box 340001                         | Nashville      | TN    | 37203-0001 | 615-341-8147-      | \$ 973,507                                   | 0.13%                                        |
| 28932  | Markel American Ins Co         | 4600 Cox Road                           | Glen Allen     | VA    | 23060      | 800-236-2862-3346  | \$ 952,328                                   | 0.13%                                        |
| 18279  | Bankers Standard Ins Co        | 1601 CHESTNUT STREET, P.O. BOX 41484    | Philadelphia   | PA    | 19101-1484 | 215-640-2324       | \$ 947,268                                   | 0.13%                                        |
| 19410  | Commerce & Industry Ins Co     | 70 PINE STREET                          | NEW YORK,      | NY    | 10270      | 212-770-0705       | \$ 944,535                                   | 0.13%                                        |
| 35386  | Fidelity & Guaranty Ins Co     | 385 Washington Street                   | St. Paul       | MN    | 55102      | 651-310-8644       | \$ 944,324                                   | 0.13%                                        |
| 24740  | Safeco Ins Co Of Amer          | SAFECO PLAZA                            | SEATTLE        | WA    | 98185      | 206-545-5000       | \$ 941,503                                   | 0.13%                                        |
| 14788  | Natl Grange Mut Ins Co         | 55 WEST STREET                          | KEENE          | NH    | 03431      | 603-358-1225       | \$ 941,406                                   | 0.13%                                        |
| 17000  | Arbella Mut Ins Co             | 1100 Crown Colony Drive                 | Quincy         | MA    | 02269-9103 | 617-328-2936       | \$ 929,576                                   | 0.13%                                        |
| 14206  | Holyoke Mut Ins Co In Salem    | Holyoke Square                          | Salem          | MA    | 01970-6506 | 978-740-2212       | \$ 923,897                                   | 0.13%                                        |
| 10847  | Cumis Ins Society Inc          | P.O. Box 1084                           | Madison        | WI    | 53701      | 608-238-5851 -6092 | \$ 920,799                                   | 0.13%                                        |
| 21180  | Sentry Select Ins Co           | 1800 NORTH POINT DRIVE                  | POINT          | WI    | 54481-8020 | 715-346-6000       | \$ 920,050                                   | 0.13%                                        |
| 25984  | Graphic Arts Mut Ins Co        | Post Office Box 530                     | Utica          | NY    | 13503-0530 | 315-734-2385       | \$ 868,776                                   | 0.12%                                        |
| 34231  | Medical Liability Mut Ins Co   | 8 British American Boulevard            | Latham         | NY    | 12110-1414 | 800-635-0666-2720  | \$ 812,734                                   | 0.11%                                        |
| 15059  | Public Service Mut Ins Co      | One Park Avenue                         | New York       | NY    | 10016-5802 | 212-591-9438       | \$ 787,737                                   | 0.11%                                        |
| 38245  | BCS Ins Co                     | 676 North St. Clair Street              | Chicago        | IL    | 60611      | 312-951-7863       | \$ 774,286                                   | 0.11%                                        |
| 14931  | Pawtucket Mut Ins Co           | P.O. Box 820                            | Pawtucket      | RI    | 02862-0820 | 401-725-5600 -228  | \$ 767,800                                   | 0.10%                                        |
| 39306  | Fidelity & Deposit Co Of MD    | 1400 American Lane, Tower I, 19th Floor | Schaumburg     | IL    | 60196-1056 | 847-762-7365       | \$ 748,481                                   | 0.10%                                        |
| 20508  | Valley Forge Ins Co            | CNA PLAZA                               | CHICAGO        | IL    | 60685      | 312-822-1538       | \$ 714,765                                   | 0.10%                                        |
| 21881  | National Surety Corp           | 233 South Wacker Drive, Suite 2000      | Chicago        | IL    | 60606-6308 | 312-441-6401       | \$ 711,930                                   | 0.10%                                        |
| 24295  | Providence Washington Ins Co   | P.O. Box 518                            | Providence     | RI    | 02901-0518 | 401-453-7132       | \$ 706,754                                   | 0.10%                                        |
| 24589  | American & Foreign Ins Co      | 9300 Arrowpoint Blvd., P. O. Box 1000   | Charlotte      | NC    | 28201-1000 | 704-522-2914       | \$ 702,443                                   | 0.10%                                        |
| 26921  | Everest Reins Co               | P.O. Box 830                            | Liberty Corner | NJ    | 07938-0830 | 908-604-3359       | \$ 700,042                                   | 0.10%                                        |
| 26832  | Great American Alliance Ins Co | 580 Walnut Street                       | Cincinnati     | OH    | 45202      | 513-369-5092       | \$ 683,067                                   | 0.09%                                        |
| 35300  | Allianz Ins Co                 | P.O. BOX 7780                           | BURBANK        | CA    | 91510-7780 | 818-260-7109       | \$ 679,101                                   | 0.09%                                        |
| 13943  | Fitchburg Mut Ins Co           | 781 Main Street                         | Fitchburg      | MA    | 01420      | 978-345-7516       | \$ 671,913                                   | 0.09%                                        |
| 34100  | Masswest Ins Co Inc            | One General Drive                       | Sun Prairie    | WI    | 53596      | 608-825-5718       | \$ 663,091                                   | 0.09%                                        |
| 24031  | Northland Cas Co               | PO BOX 64816                            | ST PAUL        | MN    | 55164-0816 | 651-688-4290       | \$ 641,832                                   | 0.09%                                        |
| 20230  | Central Mut Ins Co             | 800 South Washington Street             | Van Wert       | OH    | 45891      | 419-238-5551 -2437 | \$ 639,246                                   | 0.09%                                        |

## Division of Insurance

Line of Business:

Other Liability

| NAIC # | Company Name                         | Address                              | City          | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------------------------------|--------------------------------------|---------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 23965  | Norfolk & Dedham Mut Fire Ins Co     | P. O. Box 9109                       | Dedham        | MA    | 02027-9109 | 781-326-4010-1235  | \$ 628,778                                   | 0.09%                                        |
| 22918  | American Motorists Ins Co            | I Kemper Drive                       | Long Grove    | IL    | 60049-0001 | 847-320-4509       | \$ 616,796                                   | 0.08%                                        |
| 14192  | Hingham Mut Fire Ins Co              | 230 Beal Street                      | Hingham       | MA    | 02043      | 781-749-0841 -122  | \$ 609,313                                   | 0.08%                                        |
| 22578  | Horace Mann Ins Co                   | #1 HORACE MANN PLAZA                 | SPRINGFIELD   | IL    | 62715      | 217-788-8530       | \$ 582,335                                   | 0.08%                                        |
| 38970  | Markel Ins Co                        | 4600 Cox Road                        | Glen Allen    | VA    | 23060      | 800-431-1270-7697  | \$ 530,452                                   | 0.07%                                        |
| 24988  | Sentry Ins A Mut Co                  | 1800 NORTH POINT DRIVE               | POINT         | WI    | 54481-8020 | 715-346-6000       | \$ 526,853                                   | 0.07%                                        |
| 20478  | National Fire Ins Co Of Hartford     | CNA PLAZA                            | CHICAGO       | IL    | 60685      | 312-822-1538       | \$ 526,129                                   | 0.07%                                        |
| 19704  | American States Ins Co               | SAFECO PLAZA                         | SEATTLE       | WA    | 98185      | 206-545-5000       | \$ 514,278                                   | 0.07%                                        |
| 21326  | Empire Fire & Marine Ins Co          | 13810 FNB Parkway                    | Omaha         | NE    | 68154-5202 | 847-762-7365       | \$ 510,199                                   | 0.07%                                        |
| 20397  | Vigilant Ins Co                      | 15 Mountain View Road, P.O. Box 1615 | Warren        | NJ    | 07061-1615 | 908-903-2525       | \$ 504,585                                   | 0.07%                                        |
| 12416  | Protective Ins Co                    | 1099 North Meridian Street           | Indianapolis  | IN    | 46204      | 317-636-9800 -356  | \$ 494,132                                   | 0.07%                                        |
| 20524  | Specialty Natl Ins Co                | 7501 E. McCormick Pkwy               | Scottsdale    | AZ    | 85258      | 847-320-4509       | \$ 484,757                                   | 0.07%                                        |
| 30562  | American Manufacturers Mut Ins Co    | I Kemper Drive                       | Long Grove    | IL    | 60049-0001 | 847-320-4509       | \$ 484,406                                   | 0.07%                                        |
| 41769  | Athena Assur Co                      | 385 Washington Street                | St. Paul      | MN    | 55102      | 651-310-8644       | \$ 482,531                                   | 0.07%                                        |
| 21318  | Coregis Ins Co                       | 525 West Van Buren, Suite 500        | Chicago       | IL    | 60607      | 913-676-6723       | \$ 480,679                                   | 0.07%                                        |
| 37893  | Ulico Cas Co                         | 111 Massachusetts Avenue, N.W.       | Washington    | DC    | 20001      | 202-682-6689       | \$ 454,752                                   | 0.06%                                        |
| 13463  | Barnstable County Mut Ins Co         | PO Box 339                           | Yarmouth Port | MA    | 02675-0339 | 508-362-4567 -16   | \$ 437,053                                   | 0.06%                                        |
| 14982  | Penn Millers Ins Co                  | P.O. BOX P                           | WILKES-BARRE  | PA    | 18773-0016 | 570-822-8111       | \$ 412,289                                   | 0.06%                                        |
| 27928  | Amex Assur Co                        | 3500 Packerland Drive                | De Pere       | WI    | 54115-9070 | 920-330-5250       | \$ 408,048                                   | 0.06%                                        |
| 13706  | Dorchester Mut Fire Ins Co           | P. O. Box 9109                       | Dedham        | MA    | 02027-9109 | 781-326-4010-1235  | \$ 406,654                                   | 0.06%                                        |
| 19828  | Argonaut-Midwest Ins Co              | 10101 REUNION PLACE, SUITE 500       | SAN ANTONIO   | TX    | 78216      | 800-470-7958-8451  | \$ 394,242                                   | 0.05%                                        |
| 26077  | Laneer Ins Co                        | 370 West Park Avenue                 | Long Beach    | NY    | 11561-3245 | 516-431-4441-3254  | \$ 391,196                                   | 0.05%                                        |
| 14826  | New London Cty Mut Ins Co            | 101 High Street, P.O. Box 40         | Norwich       | CT    | 06360-0040 | 860-887-3553-4237  | \$ 377,581                                   | 0.05%                                        |
| 11967  | General Star Natl Ins Co             | 695 EAST MAIN STREET, P.O. BOX 10360 | STAMFORD      | CT    | 06904-2358 | 203-328-5875       | \$ 374,691                                   | 0.05%                                        |
| 25879  | Fidelity & Guaranty Ins Underwriters | 385 Washington Street                | St. Paul      | MN    | 55102      | 651-310-8644       | \$ 355,652                                   | 0.05%                                        |
| 21865  | Associated Ind Corp                  | 777 San Marin Drive                  | Novato        | CA    | 94998      | 415-899-3033       | \$ 341,126                                   | 0.05%                                        |
| 12475  | Republic-Franklin Ins Co             | Post Office Box 530                  | Utica         | NY    | 13503-0530 | 315-734-2385       | \$ 337,971                                   | 0.05%                                        |
| 15040  | Providence Mut Fire Ins Co           | P.O. Box 6066                        | Providence    | RI    | 02940-6066 | 401-827-1800-125   | \$ 330,869                                   | 0.05%                                        |
| 24554  | XL Ins Amer Inc                      | Seaview House, 70 Seaview Avenue     | Stamford      | CT    | 53596      | 203-964-5221       | \$ 330,855                                   | 0.05%                                        |
| 23469  | American Modern Home Ins Co          | P.O. Box 5323                        | Cincinnati    | OH    | 45201-5323 | 800-543-2644 -5289 | \$ 324,538                                   | 0.04%                                        |
| 21172  | Vanliner Ins Co                      | ONE PREMIER DRIVE                    | ST. LOUIS     | MO    | 63026      | 636-349-3985       | \$ 320,831                                   | 0.04%                                        |

## Division of Insurance

Line of Business:

Other Liability

| NAIC # | Company Name                         | Address                                 | City            | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------------------------------|-----------------------------------------|-----------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 14923  | Patrons Mut Ins Co Of Ct             | P O BOX 6517                            | GLASTONBURY     | CT    | 06033      | 860-633-4678-3314  | \$ 315,961                                   | 0.04%                                        |
| 19909  | Centennial Ins Co                    | 140 BROADWAY                            | NEW YORK        | NY    | 10005-1101 | 973-408-6142       | \$ 309,959                                   | 0.04%                                        |
| 25860  | Union Mut Fire Ins Co                | P.O. BOX 158                            | MONTPELIER      | VT    | 05601      | 802-229-5514-      | \$ 308,330                                   | 0.04%                                        |
| 21261  | Electric Ins Co                      | 152 Conant Street, PO Box 1029          | Beverly         | MA    | 01915-0729 | 978-524-5367       | \$ 306,313                                   | 0.04%                                        |
| 20796  | GE Cas Ins Co                        | 500 Virginia Drive                      | Fort Washington | PA    | 19034      | 804-662-2617       | \$ 293,269                                   | 0.04%                                        |
| 13331  | American Hardware Mut Ins Co         | 471 East Broad Street                   | Columbus        | OH    | 43215      | 614-225-8331       | \$ 284,838                                   | 0.04%                                        |
| 13935  | Federated Mut Ins Co                 | 121 East Park Square                    | Owatonna        | MN    | 55060      | 507-444-7133       | \$ 267,511                                   | 0.04%                                        |
| 16551  | Savers Prop & Cas Ins Co             | 10985 Cody, Suite 135                   | Overland Park   | KS    | 66210-1224 | 248-204-1100-8102  | \$ 266,655                                   | 0.04%                                        |
| 19720  | American Alt Ins Corp                | 555 COLLEGE ROAD EAST - P.O. BOX 5241   | PRINCETON       | NJ    | 08543      | 609-243-4599       | \$ 260,932                                   | 0.04%                                        |
| 26069  | Wausau Business Ins Co               | Post Office Box 8017                    | Wausau          | WI    | 54402-8017 | 617-357-9500-43660 | \$ 258,652                                   | 0.04%                                        |
| 22306  | Massachusetts Bay Ins Co             | 440 Lincoln St                          | WORCESTER       | MA    | 01653      | 508-853-7200-4476  | \$ 258,194                                   | 0.04%                                        |
| 20613  | American Employers Ins Co            | ONE BEACON STREET                       | BOSTON          | MA    | 02108-3100 | 617-725-6522-      | \$ 257,647                                   | 0.04%                                        |
| 21105  | North River Ins Co                   | 305 Madison Avenue                      | Morristown      | NJ    | 07960      | 973-490-6822       | \$ 256,601                                   | 0.03%                                        |
| 40436  | Stratford Ins Co                     | 400 PARSON'S POND DRIVE                 | LAKES           | NJ    | 07417-2600 | 201-847-8600-2869  | \$ 250,173                                   | 0.03%                                        |
| 19372  | Northern Ins Co Of NY                | 1400 American Lane, Tower 1, 19th Floor | Schaumburg      | IL    | 60196-1056 | 847-762-7365       | \$ 248,154                                   | 0.03%                                        |
| 14974  | Pennsylvania Lumbermens Mut Ins      | 170 S. Independence Mall West Ste 200E  | Philadelphia    | PA    | 19106-3388 | 215-625-9233-310   | \$ 240,653                                   | 0.03%                                        |
| 13978  | Florists Mut Ins Co                  | #1 Horticultural Lane                   | Edwardsville    | IL    | 62025      | 618-655-1813       | \$ 223,917                                   | 0.03%                                        |
| 25666  | Travelers Ind Co Of Amer             | ONE TOWER SQUARE                        | HARTFORD        | CT    | 06183-6014 | 860-277-3966       | \$ 221,765                                   | 0.03%                                        |
| 39659  | Eastern Cas Ins Co                   | 325 DONALD J. LYNCH BOULEVARD           | H               | MA    | 1752       | 508-303-1000       | \$ 207,101                                   | 0.03%                                        |
| 23973  | West Newbury Mut Fire Ins Co         | P. O. box 9109                          | Dedham          | MA    | 02027-9109 | 781-326-4010-1235  | \$ 200,429                                   | 0.03%                                        |
| 25968  | USAA Cas Ins Co                      | 9800 Fredericksburg Road                | San Antonio     | TX    | 78288      | 210-498-2211       | \$ 200,283                                   | 0.03%                                        |
| 20761  | Boston Old Colony Ins Co             | CNA PLAZA                               | CHICAGO         | IL    | 60685      | 312-822-1538       | \$ 198,573                                   | 0.03%                                        |
| 32220  | American Intl Ins Co                 | 3 BEAVER VALLEY ROAD                    | WILMINGTON      | DE    | 19803-1115 | 302-252-2093       | \$ 191,864                                   | 0.03%                                        |
| 27138  | Kemper Cas Ins Co                    | 1 Kemper Drive                          | Long Grove      | IL    | 60049-0001 | 847-320-4509       | \$ 181,186                                   | 0.02%                                        |
| 18023  | Star Ins Co                          | 26600 Telegraph Road                    | Southfield      | MI    | 48034      | 248-358-1100-8102  | \$ 178,219                                   | 0.02%                                        |
| 25615  | Charter Oak Fire Ins Co              | ONE TOWER SQUARE                        | HARTFORD        | CT    | 06183-6014 | 860-277-3966       | \$ 170,996                                   | 0.02%                                        |
| 14990  | Pennsylvania Ntl Mut Cas Ins Co      | P. O. Box 2361                          | Harrisburg      | PA    | 17105-2361 | 717-255-6316       | \$ 166,687                                   | 0.02%                                        |
| 12904  | Tokio Marine & Fire Ins Co Ltd Us Br | 230 Park Avenue                         | New York        | NY    | 10169-0005 | 212-297-6600-6687  | \$ 159,036                                   | 0.02%                                        |
| 25518  | TIG Premier Ins Co                   | P.O. Box 152870                         | Irving          | TX    | 75015      | 972-831-6504       | \$ 156,149                                   | 0.02%                                        |
| 25143  | State Farm Fire And Cas Co           | One State Farm Plaza                    | Bloomington     | IL    | 61710      | 309-766-6714       | \$ 150,884                                   | 0.02%                                        |
| 39845  | Employers Reins Corp                 | P.O. Box 2991                           | Overland Park   | KS    | 66201-1391 | 913-676-5200-5399  | \$ 147,457                                   | 0.02%                                        |

## Division of Insurance

Line of Business:

Other Liability

| NAIC # | Company Name                      | Address                                 | City         | State | ZIP        | Telephone           | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-----------------------------------|-----------------------------------------|--------------|-------|------------|---------------------|----------------------------------------------|----------------------------------------------|
| 22136  | Great American Ins Co of NY       | 580 Walnut Street                       | Cincinnati   | OH    | 45202      | 513-369-5092        | \$ 145,863                                   | 0.02%                                        |
| 12866  | THE Ins Co                        | P.O. BOX 67008                          | ISLAND       | FL    | 33736-7008 | 727-367-6900-202    | \$ 143,670                                   | 0.02%                                        |
| 43575  | Indemnity Ins Co Of North Amer    | 1601 CHESTNUT STREET, P.O. Box 41484    | Philadelphia | PA    | 19101-1484 | 215-640-2324        | \$ 141,976                                   | 0.02%                                        |
| 23337  | Merchants Ins Co Of NH Inc        | 250 Main Street                         | Buffalo      | NY    | 14240-0903 | (716)849-3333 -3184 | \$ 140,204                                   | 0.02%                                        |
| 36340  | Camico Mut Ins Co                 | 1235 Radio Road                         | Redwood City | CA    | 94065-1217 | 650-802-2513        | \$ 139,032                                   | 0.02%                                        |
| 36463  | Discover Prop & Cas Ins Co        | 385 Washington Street                   | St. Paul     | MN    | 55102      | 651-310-8644        | \$ 134,969                                   | 0.02%                                        |
| 22187  | Greater NY Mut Ins Co             | 200 Madison Avenue                      | New York     | NY    | 10016-3903 | 212-683-9700-211    | \$ 116,646                                   | 0.02%                                        |
| 13188  | Western Surety Co                 | P.O. Box 5077                           | Sioux Falls  | SD    | 57117-5077 | 605-336-0850 -4681  | \$ 113,981                                   | 0.02%                                        |
| 19356  | Maryland Cas Co                   | 1400 American Lane, Tower 1, 19th Floor | Schaumburg   | IL    | 60196-1056 | 847-762-7365        | \$ 111,290                                   | 0.02%                                        |
| 25992  | Northern Security Ins Co Inc      | P.O. Box 188                            | Montpelier   | VT    | 05601-0188 | 802-223-2341        | \$ 108,059                                   | 0.01%                                        |
| 19895  | Atlantic Mut Ins Co               | 140 BROADWAY                            | NEW YORK     | NY    | 10005-1101 | 973-408-6142        | \$ 107,031                                   | 0.01%                                        |
| 22489  | Highlands Ins Co                  | 275 Phillips Boulevard                  | Trenton      | NJ    | 77042-4123 | 713-952-9555-8491   | \$ 105,999                                   | 0.01%                                        |
| 24600  | Globe Ind Co                      | 9300 Arrowpoint Blvd., P. O. Box 1000   | Charlotte    | NC    | 28201-1000 | 704-522-2914        | \$ 101,067                                   | 0.01%                                        |
| 37478  | Hartford Ins Co Of The Midwest    | Hartford Plaza                          | Hartford     | CT    | 06115-0000 | 860-547-3935        | \$ 97,724                                    | 0.01%                                        |
| 20648  | Employers Fire Ins Co             | ONE BEACON STREET                       | BOSTON       | MA    | 02108-3100 | 617-725-6522-       | \$ 87,499                                    | 0.01%                                        |
| 37621  | Toyota Motor Ins Co               | 19001 South Western Avenue, TC22        | Torrance     | CA    | 90509      | 310-468-8052        | \$ 84,560                                    | 0.01%                                        |
| 33022  | AXA Corp Solutions Ins Co         | 199 WATER STREET                        | NEW YORK     | NY    | 10038-3526 | 212-493-9300        | \$ 81,079                                    | 0.01%                                        |
| 23329  | Merchants Mut Ins Co              | 250 Main Street                         | Buffalo      | NY    | 14240-0903 | (716)849-3333 -3184 | \$ 79,818                                    | 0.01%                                        |
| 37052  | Regis Ins Co                      | P.O. Box 686                            | Southeastern | PA    | 19399      | 610-647-1280        | \$ 75,926                                    | 0.01%                                        |
| 18767  | Church Mut Ins Co                 | P. O. Box 357                           | Merrill      | WI    | 54452      | 715-536-5577-4808   | \$ 72,716                                    | 0.01%                                        |
| 30503  | Shelby Cas Ins Comp               | P. O. BOX 43360                         | BIRMINGHAM   | AL    | 35243      | 205-970-7239        | \$ 71,053                                    | 0.01%                                        |
| 23167  | Manufacturers & Mchts Mut Ins Co  | P.O. BOX 900                            | CONCORD      | NH    | 03302-0900 | 603-225-2773 -2902  | \$ 67,293                                    | 0.01%                                        |
| 32352  | Prudential Prop & Cas Ins Co      | 23 Main Street                          | Holmdel      | NJ    | 07733      | 732-817-8044        | \$ 65,709                                    | 0.01%                                        |
| 14486  | Co                                | 62 Maple Avenue                         | Keene        | NH    | 17105      | 603-358-4143-       | \$ 65,578                                    | 0.01%                                        |
| 24880  | Fire & Cas Ins Co Of CT           | 9300 Arrowpoint Blvd., PO Box 1000      | Charlotte    | NC    | 28201-1000 | 704-522-2914        | \$ 64,656                                    | 0.01%                                        |
| 34347  | Colonial American Cas & Surety Co | 1400 American Lane, Tower 1, 19th Floor | Schaumburg   | IL    | 60196-1056 | 847-762-7365        | \$ 59,300                                    | 0.01%                                        |
| 22837  | Interstate Ind Co                 | 55 East Monroe Street                   | Chicago      | IL    | 60603      | 415-899-3033        | \$ 58,209                                    | 0.01%                                        |
| 35270  | Fidelity & Cas Co Of NY           | CNA PLAZA                               | CHICAGO      | IL    | 60685      | 312-822-1538        | \$ 57,637                                    | 0.01%                                        |
| 24325  | York Ins Co                       | P.O. Box 518                            | Providence   | RI    | 02901-0518 | 401-453-7132        | \$ 56,830                                    | 0.01%                                        |
| 38369  | Northern Assur Co Of Amer         | ONE BEACON STREET                       | BOSTON       | MA    | 02108-3100 | 617-725-6522-       | \$ 54,910                                    | 0.01%                                        |
| 24384  | Ranger Ins Co                     | P.O. Box 2807                           | Houston      | TX    | 77042      | 972-831-6504        | \$ 54,404                                    | 0.01%                                        |

## Division of Insurance

Line of Business:

Other Liability

| NAIC # | Company Name                       | Address                                  | City             | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|------------------------------------|------------------------------------------|------------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 10936  | Seneca Ins Co Inc                  | 160 Water Street                         | New York         | NY    | 10038-4922 | 212-344-3000       | \$ 54,140                                    | 0.01%                                        |
| 44393  | West American Ins Co               | 9450 Seward Road                         | Fairfield        | OH    | 45014      | 513-603-2245       | \$ 54,063                                    | 0.01%                                        |
| 38237  | American Country Ins Co            | 500 West Madison, Suite 600              | Chicago          | IL    | 60661      | 312-373-4415       | \$ 51,346                                    | 0.01%                                        |
| 20680  | Green Mountain Ins Co Inc          | PO Box 870                               | Montpelier       | VT    | 05602      | 603-224-4086       | \$ 51,027                                    | 0.01%                                        |
| 24198  | Peerless Ins Co                    | 62 Maple Avenue                          | Keene            | NH    | 03431      | 603-358-4143-      | \$ 46,378                                    | 0.01%                                        |
| 23620  | Burlington Ins Co                  | 238 International Road                   | Burlington       | NC    | 27215      | 336-586-2830       | \$ 45,528                                    | 0.01%                                        |
| 10111  | American Bankers Ins Co Of FL      | 11222 QUAIL ROOST DRIVE                  | MIAMI            | FL    | 33157      | 305-253-2244-3019  | \$ 44,186                                    | 0.01%                                        |
| 41459  | Armed Forces Ins Exchange          | PO Box G                                 | Fort Leavenworth | KS    | 66027      | 913-727-4352-      | \$ 43,995                                    | 0.01%                                        |
| 40134  | Potomac Ins Co Of IL               | ONE BEACON STREET                        | BOSTON           | MA    | 02108-3100 | 617-725-6522-      | \$ 41,167                                    | 0.01%                                        |
| 18538  | Bancinsure Inc                     | P.O. Box 26104                           | Oklahoma City    | OK    | 73126      | 405-290-5678-288   | \$ 40,489                                    | 0.01%                                        |
| 22357  | Hartford Accid & Ind Co            | Hartford Plaza                           | Hartford         | CT    | 06115-0000 | 860-547-3935       | \$ 39,253                                    | 0.01%                                        |
| 19917  | Liberty Ins Underwriters Inc       | 55 WATER STREET 18TH FLOOR               | NEW YORK         | NY    | 10041      | 212-208-4220       | \$ 37,774                                    | 0.01%                                        |
| 20362  | Sumitomo Mar & Fire Ins Co of Amer | 15 Independence Boulevard, P.O. Box 4602 | Warren           | NJ    | 07059-4602 | 908-604-2833       | \$ 37,589                                    | 0.01%                                        |
| 42668  | Vesta Ins Corp                     | P. O. BOX 43360                          | BIRMINGHAM       | AL    | 35243      | 205-970-7239       | \$ 36,838                                    | 0.01%                                        |
| 21962  | Pennsylvania General Ins Co        | ONE BEACON STREET                        | BOSTON           | MA    | 02108-3100 | 617-725-6522-      | \$ 35,807                                    | 0.00%                                        |
| 24066  | American Fire & Cas Co             | 9450 Seward Road                         | Fairfield        | OH    | 45014      | 513-603-2245       | \$ 35,247                                    | 0.00%                                        |
| 37257  | Insurance Corp Of Hannover         | 333 South Hope Street, Suite 2400        | Los Angeles      | CA    | 90071      | 213-613-0108-1403  | \$ 34,778                                    | 0.00%                                        |
| 34266  | Frontier Ins Co                    | 195 LAKE LOUISE MARIE ROAD               | ROCK HILL        | NY    | 12775-8000 | 845-796-2100-5069  | \$ 32,282                                    | 0.00%                                        |
| 22195  | Insurance Co Of Greater NY         | 200 Madison Avenue                       | New York         | NY    | 10016-3903 | 212-683-9700-211   | \$ 19,640                                    | 0.00%                                        |
| 19690  | American Economy Ins Co            | SAFECO PLAZA                             | SEATTLE          | WA    | 98185      | 206-545-5000       | \$ 19,229                                    | 0.00%                                        |
| 41483  | Farmington Cas Co                  | ONE TOWER SQUARE                         | HARTFORD         | CT    | 06183-6014 | 860-277-3966       | \$ 18,783                                    | 0.00%                                        |
| 15032  | Guideone Mut Ins Co                | 1111 ASHWORTH ROAD                       | MOINES           | IA    | 50265-3538 | 515-267-5748       | \$ 18,302                                    | 0.00%                                        |
| 23809  | Granite State Ins Co               | 70 PINE STREET                           | NEW YORK         | NY    | 10270      | 212-770-0705       | \$ 17,879                                    | 0.00%                                        |
| 15865  | NCMIC Ins Co                       | P.O. Box 9118                            | Des Moines       | IA    | 50306-9118 | 515-222-2927       | \$ 17,346                                    | 0.00%                                        |
| 10677  | Cincinnati Ins Co                  | P.O. BOX 145496                          | CINCINNATI       | OH    | 45250-5496 | 513-870-2604       | \$ 16,610                                    | 0.00%                                        |
| 11762  | Vesta Fire Ins Corp                | P. O. BOX 43360                          | BIRMINGHAM       | AL    | 35243      | 205-970-7239       | \$ 16,510                                    | 0.00%                                        |
| 44784  | Fairfield Ins Co                   | 695 EAST MAIN STREET; P.O. BOX 10350     | STAMFORD         | CT    | 06904-2350 | 203-328-6461       | \$ 16,380                                    | 0.00%                                        |
| 13714  | Pharmacists Mut Ins Co             | PO BOX 370                               | ALGONA           | IA    | 50511      | 515-295-2461-255   | \$ 15,944                                    | 0.00%                                        |
| 21237  | Casualty Reciprocal Exch           | 9201 STATE LINE ROAD                     | KANSAS CITY      | MO    | 64114-3234 | 816-760-5447       | \$ 15,208                                    | 0.00%                                        |
| 20222  | All Amer Ins Co                    | 800 South Washington Street              | Van Wert         | OH    | 45891      | 419-238-5551 -2437 | \$ 15,197                                    | 0.00%                                        |
| 24694  | Safeguard Ins Co                   | 9300 Arrowpoint Blvd., P. O. Box 1000    | Charlotte        | NC    | 28201-1000 | 704-522-2914       | \$ 14,487                                    | 0.00%                                        |

## Division of Insurance

Line of Business:  
Other Liability

| NAIC # | Company Name                     | Address                              | City          | State | ZIP        | Telephone         | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|----------------------------------|--------------------------------------|---------------|-------|------------|-------------------|----------------------------------------------|----------------------------------------------|
| 43001  | Narragansett Bay Ins Co          | P.O. Box 820                         | Pawtucket     | RI    | 02862-0820 | 401-725-5600 -228 | \$ 12,059                                    | 0.00%                                        |
| 33618  | Safety Ind Ins Co                | 20 Custom House Street               | Boston        | MA    | 02110      | 617-951-0600-4020 | \$ 11,350                                    | 0.00%                                        |
| 30104  | Hartford Underwriters Ins Co     | Hartford Plaza                       | Hartford      | CT    | 06115-0000 | 860-547-3935      | \$ 10,071                                    | 0.00%                                        |
| 20702  | Ace Fire Underwriters Ins Co     | 1601 CHESTNUT STREET, P.O. Box 41484 | Philadelphia  | PA    | 19101-1484 | 215-640-2324      | \$ 9,566                                     | 0.00%                                        |
| 39969  | American Safety Cas Ins Co       | 1845 The Exchange, Suite 200         | Atlanta       | GA    | 30339      | 770-916-1908      | \$ 9,524                                     | 0.00%                                        |
| 22527  | Home Ins Co                      | 59 Maiden Lane 5th Floor             | New York      | NY    | 10038-4502 | 212-530-7164      | \$ 8,965                                     | 0.00%                                        |
| 19577  | Villanova Ins Co                 | One Logan Square, Suite 1400         | Philadelphia  | PA    | 19103      | 414-225-4516      | \$ 4,264                                     | 0.00%                                        |
| 23108  | Lumbermens Underwriting Alliance | 2501 North Military Trail            | Boca Raton    | FL    | 33431      | 561-994-1900-250  | \$ 4,158                                     | 0.00%                                        |
| 26433  | Harco Natl Ins Co                | P.O. Box 68309                       | Schaumburg    | IL    | 60168-0309 | 847-321-4974-     | \$ 4,146                                     | 0.00%                                        |
| 31895  | American Interstate Ins Co       | 2301 Highway 190 West                | DeRidder      | LA    | 70634-6005 | 800-256-9052      | \$ 2,961                                     | 0.00%                                        |
| 35696  | Harleysville Preferred Ins Co    | 355 Maple Avenue                     | Harleysville  | PA    | 19438-2297 | 215-256-5000      | \$ 2,451                                     | 0.00%                                        |
| 11630  | Jefferson Ins Co                 | Newport Tower, 525 Washington Blvd.  | Jersey City   | NJ    | 07310-1693 | 415-899-3033      | \$ 2,396                                     | 0.00%                                        |
| 18619  | Platte River Ins Co.             | P.O. Box 5900                        | Madison       | WI    | 53705-0900 | 608-232-5553      | \$ 2,091                                     | 0.00%                                        |
| 34622  | Glens Falls Ins Co               | CNA PLAZA                            | CHICAGO       | IL    | 60685      | 312-822-1538      | \$ 2,072                                     | 0.00%                                        |
| 41343  | Gerling Amer Ins Co              | 717 Fifth Avenue                     | New York      | NY    | 10022      | 212-756-2600-776  | \$ 1,242                                     | 0.00%                                        |
| 21296  | Associates Ins Co                | P.O. Box 222038                      | Dallas        | TX    | 75222-2038 | 000-000-0000-     | \$ 1,012                                     | 0.00%                                        |
| 10022  | Countryway Ins Co                | PO Box 4851                          | Syracuse      | NY    | 13221-4851 | 315-449-6765      | \$ 957                                       | 0.00%                                        |
| 14435  | Lumber Mut Ins Co                | One Speen Street, P.O. Box 9165      | Framingham    | MA    | 01701-9165 | 508-620-9575-4617 | \$ 896                                       | 0.00%                                        |
| 32620  | National Interstate Ins Co       | 3250 Interstate Drive                | Richfield     | OH    | 44286      | 330-659-8900 -307 | \$ 800                                       | 0.00%                                        |
| 19062  | Automobile Ins Co Of Hartford CT | ONE TOWER SQUARE                     | HARTFORD      | CT    | 06183-6014 | 860-277-3966      | \$ 582                                       | 0.00%                                        |
| 21652  | Farmers Ins Exch                 | P.O. Box 2478 Terminal Annex         | Los Angeles   | CA    | 90051      | 323-932-3441      | \$ 446                                       | 0.00%                                        |
| 24503  | Blue Ridge Ins Co                | One General Drive                    | Sun Prairie   | WI    | 53596      | 608-825-5718      | \$ 436                                       | 0.00%                                        |
| 24724  | First Natl Ins Co Of Amer        | SAFECO PLAZA                         | SEATTLE       | WA    | 98185      | 206-545-5000      | \$ 434                                       | 0.00%                                        |
| 41955  | Barnstable County Ins Co         | PO Box 339                           | Yarmouth Port | MA    | 02675-0339 | 508-362-4567 -16  | \$ 388                                       | 0.00%                                        |
| 24414  | General Cas Co Of WI             | One General Drive                    | Sun Prairie   | WI    | 53596-0001 | 608-825-5718      | \$ 302                                       | 0.00%                                        |
| 31135  | Great American Security Ins Co   | 580 Walnut Street                    | Cincinnati    | OH    | 45202      | 513-369-5092      | \$ 293                                       | 0.00%                                        |
| 27073  | Nipponkoa Ins Co Ltd U.S. Branch | U.S. BRANCH-14 WALL STREET, 8TH FL.  | NEW YORK      | NY    | 10005      | 860-277-3966      | \$ 261                                       | 0.00%                                        |
| 11126  | Sompo Japan Ins Co of Amer       | FLOOR                                | NEW YORK      | NY    | 10281-1058 | 212-416-1311      | \$ 257                                       | 0.00%                                        |
| 20818  | Commercial Ins Co Of Newark NJ   | CNA PLAZA                            | CHICAGO       | IL    | 60685      | 312-822-1538      | \$ 144                                       | 0.00%                                        |
| 12777  | Chubb Ind Ins Co                 | 15 Mountain View Road, P.O. Box 1615 | Warren        | NJ    | 07061-1615 | 908-903-2525      | \$ 107                                       | 0.00%                                        |
| 36234  | Preferred Professional Ins Co    | PO Box 540658                        | Omaha         | NE    | 68154-0658 | 402-392-1566-220  | \$ 100                                       | 0.00%                                        |

## Division of Insurance

Line of Business:

Other Liability

| NAIC # | Company Name                         | Address                                 | City       | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------------------------------|-----------------------------------------|------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 10669  | Church Ins Co                        | 445 Fifth Avenue                        | New York   | NY    | 10016-0109 | 212-592-1800-648   | \$ 99                                        | 0.00%                                        |
| 19224  | Northbrook Prop & Cas Ins Co         | 385 Washington Street                   | St. Paul   | MN    | 55102      | 651-310-8644       | \$ 66                                        | 0.00%                                        |
| 20885  | Kansas City Fire & Marine Ins Co     | CNA PLAZA                               | CHICAGO    | IL    | 60685      | 312-822-1538       | \$ 27                                        | 0.00%                                        |
| 20850  | Firemens Ins Co Of Newark NJ         | CNA PLAZA                               | CHICAGO    | IL    | 60685      | 312-822-1538       | \$ 6                                         | 0.00%                                        |
| 23647  | Mutual Service Cas Ins Co            | P.O. Box 64035                          | St. Paul   | MN    | 55164-0035 | 651-631-4620       | \$ 2                                         | 0.00%                                        |
| 19305  | Assurance Co Of Amer                 | 1400 American Lane, Tower 1, 19th Floor | Schaumburg | IL    | 60196-1056 | 847-762-7365       | \$ (91)                                      | 0.00%                                        |
| 23787  | Nationwide Mut Ins Co                | One Nationwide Plaza                    | Columbus   | OH    | 43215-2220 | 614-249-1545       | \$ (181)                                     | 0.00%                                        |
| 12262  | Pennsylvania Manufacturers Asn Ins C | P.O. Box 3031                           | Blue Bell  | PA    | 19422-0754 | 610-397-5094       | \$ (451)                                     | 0.00%                                        |
| 43702  | North American Lumber Ins Co         | One Speen Street, P.O. Box 9165         | Framingham | MA    | 01701-9165 | 508-620-9575-4617  | \$ (619)                                     | 0.00%                                        |
| 19402  | Birmingham Fire Ins Co Of PA         | 70 PINE STREET                          | NEW YORK   | NY    | 10270      | 212-770-0705       | \$ (1,611)                                   | 0.00%                                        |
| 23434  | Middlesex Ins Co                     | 1800 NORTH POINT DRIVE                  | POINT      | WI    | 54481-8020 | 715-346-6000       | \$ (1,644)                                   | 0.00%                                        |
| 33600  | LM Ins Corp                          | 175 Berkeley Street                     | Boston     | MA    | 02117      | 617-357-9500-43660 | \$ (2,521)                                   | 0.00%                                        |
| 21130  | Seaco Ins Co                         | One Speen Street, P.O. Box 9165         | Framingham | MA    | 01701-9165 | 508-620-9575-4617  | \$ (16,377)                                  | 0.00%                                        |
| 23817  | Illinois Natl Ins Co                 | 500 WEST MADISON STREET                 | CHICAGO,   | IL    | 60606-2511 | 212-770-0705       | \$ (72,669)                                  | -0.01%                                       |
| 35289  | Continental Ins Co                   | CNA PLAZA                               | CHICAGO    | IL    | 60685      | 312-822-1538       | \$ (198,996)                                 | -0.03%                                       |
| 23841  | New Hampshire Ins Co                 | 70 PINE STREET                          | NEW YORK,  | NY    | 10270      | 212-770-0705       | \$ (617,043)                                 | -0.08%                                       |
| 19038  | Travelers Cas & Surety Co            | ONE TOWER SQUARE                        | HARTFORD   | CT    | 06183-6014 | 860-277-3966       | \$ (1,324,729)                               | -0.18%                                       |
|        |                                      |                                         |            |       |            |                    | \$ 733,351,376                               |                                              |

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

Division of Insurance

2002 Annual Report

***MASSACHUSETTS  
DIRECT PREMIUM WRITTEN  
FOR COMPANIES  
PRIVATE PASSENGER AUTO***

## Division of Insurance

Line of Business:

Private Passenger Auto No-Fault

| NAIC # | Company Name                       | Address                        | City          | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|------------------------------------|--------------------------------|---------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 34754  | Commerce Ins Co                    | 211 MAIN STREET                | WEBSTER       | MA    | 01570-0758 | 508-949-4452       | \$ 51,559,230                                | 22.88%                                       |
| 17000  | Arbella Mut Ins Co                 | 1100 Crown Colony Drive        | Quincy        | MA    | 02269-9103 | 617-328-2936       | \$ 25,681,208                                | 11.39%                                       |
| 39454  | Safety Ins Co                      | 20 Custom House Street         | Boston        | MA    | 02110      | 617-951-0600-4020  | \$ 23,647,184                                | 10.49%                                       |
| 26298  | Metropolitan Property & Cas Ins Co | PO Box 350 700 Quaker Lane     | Warwick       | RI    | 02887-0350 | 800-638-4208       | \$ 17,101,339                                | 7.59%                                        |
| 23043  | Liberty Mut Ins Co                 | 175 Berkeley Street            | Boston        | MA    | 02117      | 617-357-9500-43660 | \$ 15,617,309                                | 6.93%                                        |
| 22292  | Hanover Ins Co                     | 440 Lincoln Street             | WORCESTER     | MA    | 01653      | 508-853-7200-4476  | \$ 15,390,112                                | 6.83%                                        |
| 12850  | Premier Ins Co Of MA               | Ten Chestnut Street, Suite 410 | Worcester     | MA    | 01608-2898 | 508-751-4201       | \$ 15,312,139                                | 6.79%                                        |
| 40320  | Massachusetts Homeland Ins Co      | ONE BEACON STREET              | BOSTON        | MA    | 02108-3100 | 617-725-6522-      | \$ 13,427,411                                | 5.96%                                        |
| 14737  | Plymouth Rock Assur Corp           | 695 Atlantic Avenuc            | Boston        | MA    | 02111      | 617-951-1515       | \$ 7,592,774                                 | 3.37%                                        |
| 19976  | Amica Mut Ins Co                   | P.O. Box 6008                  | Providence    | RI    | 02940-6008 | 800-652-6422       | \$ 6,925,940                                 | 3.07%                                        |
| 20761  | Boston Old Colony Ins Co           | CNA PLAZA                      | CHICAGO       | IL    | 60685      | 312-822-1538       | \$ 4,771,323                                 | 2.12%                                        |
| 21849  | American Automobile Ins Co         | 777 San Marin Drive            | Novato        | CA    | 94998      | 415-899-3033       | \$ 3,257,908                                 | 1.45%                                        |
| 14788  | Natl Grangc Mut Ins Co             | 55 WEST STREET                 | KEENE         | NH    | 03431      | 603-358-1225       | \$ 2,727,304                                 | 1.21%                                        |
| 13498  | Berkshire Mut Ins Co               | P.O. Box 1164                  | Pittsfield    | MA    | 01202-1164 | 413-443-4463       | \$ 2,706,674                                 | 1.20%                                        |
| 15067  | Quincy Mut Fire Ins Co             | P.O. Box 9155                  | Quincy        | MA    | 02269-9155 | 617-770-5152       | \$ 2,547,197                                 | 1.13%                                        |
| 14206  | Holyoke Mut Ins Co In Salem        | Holyoke Square                 | Salem         | MA    | 01970-6506 | 978-740-2212       | \$ 2,025,846                                 | 0.90%                                        |
| 23965  | Norfolk & Dedham Mut Fire Ins Co   | P. O. Box 9109                 | Dedham        | MA    | 02027-9109 | 781-326-4010-1235  | \$ 1,808,292                                 | 0.80%                                        |
| 25941  | United Services Auto Assoc         | 9800 Fredericksburg Road       | San Antonio   | TX    | 78288      | 210-498-2211       | \$ 1,687,929                                 | 0.75%                                        |
| 25968  | USAA Cas Ins Co                    | 9800 Fredericksburg Road       | San Antonio   | TX    | 78288      | 210-498-2211       | \$ 1,658,534                                 | 0.74%                                        |
| 21750  | Pilgrim Ins Co                     | 695 ATLANTIC AVENUE            | BOSTON        | MA    | 02111-2217 | 617-956-6340       | \$ 1,647,911                                 | 0.73%                                        |
| 15625  | Peoples Services Ins Co            | PO Box 2288                    | Acton         | MA    | 01720-6288 | 603-224-4086 -6212 | \$ 1,365,670                                 | 0.61%                                        |
| 22578  | Horace Mann Ins Co                 | #1 HORACE MANN PLAZA           | SPRINGFIELD   | IL    | 62715      | 217-788-8530       | \$ 1,328,690                                 | 0.59%                                        |
| 13943  | Fitchburg Mut Ins Co               | 781 Main Street                | Fitchburg     | MA    | 01420      | 978-345-7516       | \$ 1,231,591                                 | 0.55%                                        |
| 21261  | Electric Ins Co                    | 152 Conant Street, PO Box 1029 | Beverly       | MA    | 01915-0729 | 978-524-5367       | \$ 829,456                                   | 0.37%                                        |
| 24988  | Scntry Ins A Mut Co                | 1800 NORTH POINT DRIVE         | STEVENS POINT | WI    | 54481-8020 | 715-346-6000       | \$ 820,773                                   | 0.36%                                        |
| 23434  | Middlesex Ins Co                   | 1800 NORTH POINT DRIVE         | STEVENS POINT | WI    | 54481-8020 | 715-346-6000       | \$ 792,872                                   | 0.35%                                        |
| 25178  | State Farm Mut Auto Ins Co         | One State Farm Plaza           | Bloomington   | IL    | 61710      | 309-766-6714       | \$ 700,763                                   | 0.31%                                        |
| 22683  | Teachers Ins Co                    | #1 HORACE MANN PLAZA           | SPRINGFIELD   | IL    | 62715      | 217-788-8530       | \$ 612,989                                   | 0.27%                                        |
| 34100  | Masswest Ins Co Inc                | One General Drive              | Sun Prairie   | WI    | 53596      | 608-825-5718       | \$ 505,148                                   | 0.22%                                        |
| 13803  | Farm Family Cas Ins Co             | P.O. Box 656                   | Albany        | NY    | 12201-0656 | 518-431-5040       | \$ 169,150                                   | 0.08%                                        |
| 25950  | Casco Ind Co                       | 42 Industrial Park Road        | Saco          | ME    | 04072-3512 | 207-284-8538 -103  | \$ 105,295                                   | 0.05%                                        |

# Division of Insurance

## Line of Business:

### Private Passenger Auto No-Fault

| NAIC # | Company Name                     | Address                                 | City       | State | ZIP        | Telephone           | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|----------------------------------|-----------------------------------------|------------|-------|------------|---------------------|----------------------------------------------|----------------------------------------------|
| 23329  | Merchants Mut Ins Co             | 250 Main Street                         | Buffalo    | NY    | 14240-0903 | (716)849-3333 -3184 | \$ 8,245                                     | 0.00%                                        |
| 19356  | Maryland Cas Co                  | 1400 American Lane, Tower 1, 19th Floor | Schaumburg | IL    | 60196-1056 | 847-762-7365        | \$ 5,755                                     | 0.00%                                        |
| 23337  | Merchants Ins Co Of NH Inc       | 250 Main Street                         | Buffalo    | NY    | 14240-0903 | (716)849-3333 -3184 | \$ 181                                       | 0.00%                                        |
| 11126  | Sompo Japan Ins Co of Amer       | 43RD FLOOR                              | NEW YORK   | NY    | 10281-1058 | 212-416-1311        | \$ 71                                        | 0.00%                                        |
| 20621  | OneBeacon America Ins Co         | ONE BEACON STREET                       | BOSTON     | MA    | 02108-3100 | 617-725-6522-       | \$ 62                                        | 0.00%                                        |
| 20508  | Valley Forge Ins Co              | CNA PLAZA                               | CHICAGO    | IL    | 60685      | 312-822-1538        | \$ (17)                                      | 0.00%                                        |
| 19704  | American States Ins Co           | SAFECO PLAZA                            | SEATTLE    | WA    | 98185      | 206-545-5000        | \$ (188)                                     | 0.00%                                        |
| 20478  | National Fire Ins Co Of Hartford | CNA PLAZA                               | CHICAGO    | IL    | 60685      | 312-822-1538        | \$ (244)                                     | 0.00%                                        |
| 10231  | Commonwealth Mut Ins Co          | 1100 Crown Colony Drive                 | Quincy     | MA    | 02269-9103 | 617-328-2936        | \$ (192,537)                                 | -0.09%                                       |
|        |                                  |                                         |            |       |            |                     | \$ 225,377,289                               |                                              |

## Division of Insurance

Line of Business:

Private Passenger Auto Physical Damage

| NAIC # | Company Name                       | Address                        | City          | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|------------------------------------|--------------------------------|---------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 34754  | Commerce Ins Co                    | 211 MAIN STREET                | WEBSTER       | MA    | 01570-0758 | 508-949-4452       | \$ 320,855,628                               | 22.80%                                       |
| 17000  | Arbella Mut Ins Co                 | 1100 Crown Colony Drive        | Quincy        | MA    | 02269-9103 | 617-328-2936       | \$ 153,101,202                               | 10.88%                                       |
| 39454  | Safety Ins Co                      | 20 Custom House Street         | Boston        | MA    | 02110      | 617-951-0600-4020  | \$ 146,204,229                               | 10.39%                                       |
| 26298  | Metropolitan Property & Cas Ins Co | PO Box 350 700 Quaker Lane     | Warwick       | RI    | 02887-0350 | 800-638-4208       | \$ 111,874,644                               | 7.95%                                        |
| 23043  | Liberty Mut Ins Co                 | 175 Berkeley Street            | Boston        | MA    | 02117      | 617-357-9500-43660 | \$ 100,215,317                               | 7.12%                                        |
| 22292  | Hanover Ins Co                     | 440 Lincoln Street             | WORCESTER     | MA    | 01653      | 508-853-7200-4476  | \$ 92,433,112                                | 6.57%                                        |
| 12850  | Premier Ins Co Of MA               | Ten Chestnut Street, Suite 410 | Worcester     | MA    | 01608-2898 | 508-751-4201       | \$ 91,333,966                                | 6.49%                                        |
| 40320  | Massachusetts Homeland Ins Co      | ONE BEACON STREET              | BOSTON        | MA    | 02108-3100 | 617-725-6522-      | \$ 81,743,987                                | 5.81%                                        |
| 14737  | Plymouth Rock Assur Corp           | 695 Atlantic Avenue            | Boston        | MA    | 02111      | 617-951-1515       | \$ 47,930,382                                | 3.41%                                        |
| 19976  | Amica Mut Ins Co                   | P.O. Box 6008                  | Providence    | RI    | 02940-6008 | 800-652-6422       | \$ 42,349,430                                | 3.01%                                        |
| 20761  | Boston Old Colony Ins Co           | CNA PLAZA                      | CHICAGO       | IL    | 60685      | 312-822-1538       | \$ 28,859,615                                | 2.05%                                        |
| 21849  | American Automobile Ins Co         | 777 San Marin Drive            | Novato        | CA    | 94998      | 415-899-3033       | \$ 20,737,511                                | 1.47%                                        |
| 13498  | Berkshire Mut Ins Co               | P.O. Box 1164                  | Pittsfield    | MA    | 01202-1164 | 413-443-4463       | \$ 17,121,448                                | 1.22%                                        |
| 25941  | United Services Auto Assoc         | 9800 Fredericksburg Road       | San Antonio   | TX    | 78288      | 210-498-2211       | \$ 16,246,186                                | 1.15%                                        |
| 15067  | Quincy Mut Fire Ins Co             | P.O. Box 9155                  | Quincy        | MA    | 02269-9155 | 617-770-5152       | \$ 16,215,036                                | 1.15%                                        |
| 14788  | Natl Grange Mut Ins Co             | 55 WEST STREET                 | KEENE         | NH    | 03431      | 603-358-1225       | \$ 15,851,263                                | 1.13%                                        |
| 25968  | USAA Cas Ins Co                    | 9800 Fredericksburg Road       | San Antonio   | TX    | 78288      | 210-498-2211       | \$ 14,121,733                                | 1.00%                                        |
| 14206  | Holyoke Mut Ins Co In Salem        | Holyoke Square                 | Salem         | MA    | 01970-6506 | 978-740-2212       | \$ 12,537,970                                | 0.89%                                        |
| 23965  | Norfolk & Dedham Mut Fire Ins Co   | P. O. Box 9109                 | Dedham        | MA    | 02027-9109 | 781-326-4010-1235  | \$ 11,459,617                                | 0.81%                                        |
| 15625  | Peoples Services Ins Co            | PO Box 2288                    | Acton         | MA    | 01720-6288 | 603-224-4086 -6212 | \$ 8,391,768                                 | 0.60%                                        |
| 22578  | Horace Mann Ins Co                 | #1 HORACE MANN PLAZA           | SPRINGFIELD   | IL    | 62715      | 217-788-8530       | \$ 8,266,333                                 | 0.59%                                        |
| 21750  | Pilgrim Ins Co                     | 695 ATLANTIC AVENUE            | BOSTON        | MA    | 02111-2217 | 617-956-6340       | \$ 7,897,856                                 | 0.56%                                        |
| 13943  | Fitchburg Mut Ins Co               | 781 Main Street                | Fitchburg     | MA    | 01420      | 978-345-7516       | \$ 7,472,330                                 | 0.53%                                        |
| 21261  | Electric Ins Co                    | 152 Conant Street, PO Box 1029 | Beverly       | MA    | 01915-0729 | 978-524-5367       | \$ 5,959,251                                 | 0.42%                                        |
| 25178  | State Farm Mut Auto Ins Co         | One State Farm Plaza           | Bloomington   | IL    | 61710      | 309-766-6714       | \$ 5,770,696                                 | 0.41%                                        |
| 24988  | Sentry Ins A Mut Co                | 1800 NORTH POINT DRIVE         | STEVENS POINT | WI    | 54481-8020 | 715-346-6000       | \$ 5,706,434                                 | 0.41%                                        |
| 22683  | Teachers Ins Co                    | #11 HORACE MANN PLAZA          | SPRINGFIELD   | IL    | 62715      | 217-788-8530       | \$ 4,636,607                                 | 0.33%                                        |
| 23434  | Middlesex Ins Co                   | 1800 NORTH POINT DRIVE         | STEVENS POINT | WI    | 54481-8020 | 715-346-6000       | \$ 4,048,496                                 | 0.29%                                        |
| 34100  | Masswest Ins Co Inc                | One General Drive              | Sun Prairie   | WI    | 53596      | 608-825-5718       | \$ 2,972,072                                 | 0.21%                                        |
| 35424  | Old Republic Minnchoma Ins Co      | P. O. Box 35008                | Tulsa         | OK    | 74153-0008 | 918-307-1000-7329  | \$ 1,343,075                                 | 0.10%                                        |
| 13803  | Farm Family Cas Ins Co             | P.O. Box 656                   | Albany        | NY    | 12201-0656 | 518-431-5040       | \$ 1,085,463                                 | 0.08%                                        |

## Division of Insurance

Line of Business:

Private Passenger Auto Physical Damage

| NAIC # | Company Name                    | Address                         | City         | State | ZIP        | Telephone           | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|---------------------------------|---------------------------------|--------------|-------|------------|---------------------|----------------------------------------------|----------------------------------------------|
| 26522  | Mount Vernon Fire Ins Co        | 6700                            | Wayne        | PA    | 19087-2191 | 610-225-2212        | \$ 857,879                                   | 0.06%                                        |
| 25950  | Casco Ind Co                    | 42 Industrial Park Road         | Saco         | ME    | 04072-3512 | 207-284-8538 -103   | \$ 741,924                                   | 0.05%                                        |
| 11185  | Foremost Ins Co                 | P.O. Box 2450                   | Grand Rapids | MI    | 49501-2450 | 616-956-3515        | \$ 479,330                                   | 0.03%                                        |
| 11150  | Arch Ins Co                     | One Liberty Plaza, 53rd Floor   | New York     | NY    | 10006      | 212-651-6500        | \$ 136,358                                   | 0.01%                                        |
| 19356  | Maryland Cas Co                 | Floor                           | Schaumburg   | IL    | 60196-1056 | 847-762-7365        | \$ 132,655                                   | 0.01%                                        |
| 10111  | American Bankers Ins Co Of FL   | 11222 QUAIL ROOST DRIVE         | MIAMI        | FL    | 33157      | 305-253-2244-3019   | \$ 114,272                                   | 0.01%                                        |
| 23329  | Merchants Mut Ins Co            | 250 Main Street                 | Buffalo      | NY    | 14240-0903 | (716)849-3333 -3184 | \$ 59,535                                    | 0.00%                                        |
| 34622  | Glens Falls Ins Co              | CNA PLAZA                       | CHICAGO      | IL    | 60685      | 312-822-1538        | \$ 23,443                                    | 0.00%                                        |
| 24031  | Northland Cas Co                | PO BOX 64816                    | ST PAUL      | MN    | 55164-0816 | 651-688-4290        | \$ 23,016                                    | 0.00%                                        |
| 40827  | Combined Specialty Ins Co       | 1000 Milwaukee Avenue           | Glenview     | IL    | 60025      | 847-953-8720        | \$ 4,191                                     | 0.00%                                        |
| 42978  | American Security Ins Co        | 260 Interstate North Circle, NW | Atlanta      | GA    | 30339      | 770-763-1336        | \$ 1,917                                     | 0.00%                                        |
| 23337  | Merchants Ins Co Of NH Inc      | 250 Main Street                 | Buffalo      | NY    | 14240-0903 | (716)849-3333 -3184 | \$ 796                                       | 0.00%                                        |
| 20621  | OneBeacon America Ins Co        | ONE BEACON STREET               | BOSTON       | MA    | 02108-3100 | 617-725-6522-       | \$ 732                                       | 0.00%                                        |
| 11126  | Sompo Japan Ins Co of Amer      | CENTER, 43RD FLOOR              | NEW YORK     | NY    | 10281-1058 | 212-416-1311        | \$ 631                                       | 0.00%                                        |
| 20508  | Valley Forge Ins Co             | CNA PLAZA                       | CHICAGO      | IL    | 60685      | 312-822-1538        | \$ 460                                       | 0.00%                                        |
| 20648  | Employers Fire Ins Co           | ONE BEACON STREET               | BOSTON       | MA    | 02108-3100 | 617-725-6522-       | \$ 450                                       | 0.00%                                        |
| 31089  | Republic Western Ins Co         | 2721 NORTH CENTRAL AVENUE       | PHOENIX      | AZ    | 85004-1163 | 602-263-6755        | \$ 189                                       | 0.00%                                        |
| 19429  | Insurance Co Of The State Of PA | 70 PINE STREET                  | NEW YORK     | NY    | 10270      | 212-770-0705        | \$ 1                                         | 0.00%                                        |
| 20427  | American Cas Co Of Reading PA   | CNA PLAZA                       | CHICAGO      | IL    | 60685      | 312-822-1538        | \$ (3)                                       | 0.00%                                        |
| 18600  | USAA General Ind Co             | 9800 Fredericksburg Road        | San Antonio  | TX    | 78288      | 210-498-2211        | \$ (41)                                      | 0.00%                                        |
| 20494  | Transportation Ins Co           | CNA PLAZA                       | CHICAGO      | IL    | 60685      | 312-822-1538        | \$ (100)                                     | 0.00%                                        |
| 19704  | American States Ins Co          | SAFECO PLAZA                    | SEATTLE      | WA    | 98185      | 206-545-5000        | \$ (839)                                     | 0.00%                                        |
| 35289  | Continental Ins Co              | CNA PLAZA                       | CHICAGO      | IL    | 60685      | 312-822-1538        | \$ (1,741)                                   | 0.00%                                        |
| 10231  | Commonwealth Mut Ins Co         | 1100 Crown Colony Drive         | Quincy       | MA    | 02269-9103 | 617-328-2936        | \$ (15,416)                                  | 0.00%                                        |
|        |                                 |                                 |              |       |            |                     | \$ 1,407,302,296                             |                                              |

## Division of Insurance

Line of Business:

Other Private Passenger Auto Liability

| NAIC # | Company Name                       | Address                        | City          | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|------------------------------------|--------------------------------|---------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 34754  | Commerce Ins Co                    | 211 MAIN STREET                | WEBSTER       | MA    | 01570-0758 | 508-949-4452       | \$ 487,224,368                               | 23.01%                                       |
| 17000  | Arbella Mut Ins Co                 | 1100 Crown Colony Drive        | Quincy        | MA    | 02269-9103 | 617-328-2936       | \$ 233,159,896                               | 11.01%                                       |
| 39454  | Safety Ins Co                      | 20 Custom House Street         | Boston        | MA    | 02110      | 617-951-0600-4020  | \$ 222,482,250                               | 10.51%                                       |
| 26298  | Metropolitan Property & Cas Ins Co | PO Box 350 700 Quaker Lane     | Warwick       | RI    | 02887-0350 | 800-638-4208       | \$ 157,167,891                               | 7.42%                                        |
| 12850  | Premier Ins Co Of MA               | Ten Chestnut Street, Suite 410 | Worcester     | MA    | 01608-2898 | 508-751-4201       | \$ 143,847,496                               | 6.79%                                        |
| 23043  | Liberty Mut Ins Co                 | 175 Berkeley Street            | Boston        | MA    | 02117      | 617-357-9500-43660 | \$ 142,938,851                               | 6.75%                                        |
| 22922  | Hanover Ins Co                     | 440 Lincoln Street             | WORCESTER     | MA    | 01653      | 508-853-7200-4476  | \$ 141,226,526                               | 6.67%                                        |
| 40320  | Massachusetts Homeland Ins Co      | ONE BEACON STREET              | BOSTON        | MA    | 02108-3100 | 617-725-6522-      | \$ 125,349,903                               | 5.92%                                        |
| 19976  | Amica Mut Ins Co                   | P.O. Box 6008                  | Providence    | RI    | 02940-6008 | 800-652-6422       | \$ 72,197,967                                | 3.41%                                        |
| 14737  | Plymouth Rock Assur Corp           | 695 Atlantic Avenue            | Boston        | MA    | 02111      | 617-951-1515       | \$ 70,970,699                                | 3.35%                                        |
| 20761  | Boston Old Colony Ins Co           | CNA PLAZA                      | CHICAGO       | IL    | 60685      | 312-822-1538       | \$ 44,305,179                                | 2.09%                                        |
| 21849  | American Automobile Ins Co         | 777 San Marin Drive            | Novato        | CA    | 94998      | 415-899-3033       | \$ 29,602,472                                | 1.40%                                        |
| 13498  | Berkshire Mut Ins Co               | P.O. Box 1164                  | Pittsfield    | MA    | 01202-1164 | 413-443-4463       | \$ 25,734,869                                | 1.22%                                        |
| 14788  | Natl Grange Mut Ins Co             | 55 WEST STREET                 | KEENE         | NH    | 03431      | 603-358-1225       | \$ 25,348,140                                | 1.20%                                        |
| 15067  | Quincy Mut Fire Ins Co             | P.O. Box 9155                  | Quincy        | MA    | 02269-9155 | 617-770-5152       | \$ 25,150,279                                | 1.19%                                        |
| 25941  | United Services Auto Assoc         | 9800 Fredericksburg Road       | San Antonio   | TX    | 78288      | 210-498-2211       | \$ 23,525,932                                | 1.11%                                        |
| 14206  | Holyoke Mut Ins Co In Salem        | Holyoke Square                 | Salem         | MA    | 01970-6506 | 978-740-2212       | \$ 19,291,694                                | 0.91%                                        |
| 25968  | USAA Cas Ins Co                    | 9800 Fredericksburg Road       | San Antonio   | TX    | 78288      | 210-498-2211       | \$ 18,818,360                                | 0.89%                                        |
| 23965  | Norfolk & Dedham Mut Fire Ins Co   | P. O. Box 9109                 | Dedham        | MA    | 02027-9109 | 781-326-4010-1235  | \$ 17,670,319                                | 0.83%                                        |
| 21750  | Pilgrim Ins Co                     | 695 ATLANTIC AVENUE            | BOSTON        | MA    | 02111-2217 | 617-956-6340       | \$ 12,743,335                                | 0.60%                                        |
| 15625  | Peoples Services Ins Co            | PO Box 2288                    | Acton         | MA    | 01720-6288 | 603-224-4086 -6212 | \$ 12,412,543                                | 0.59%                                        |
| 13943  | Fitchburg Mut Ins Co               | 781 Main Street                | Fitchburg     | MA    | 01420      | 978-345-7516       | \$ 11,409,929                                | 0.54%                                        |
| 22578  | Horace Mann Ins Co                 | #1 HORACE MANN PLAZA           | SPRINGFIELD   | IL    | 62715      | 217-788-8530       | \$ 11,197,483                                | 0.53%                                        |
| 21261  | Electric Ins Co                    | 152 Conant Street, PO Box 1029 | Beverly       | MA    | 01915-0729 | 978-524-5367       | \$ 8,704,213                                 | 0.41%                                        |
| 24988  | Sentry Ins A Mut Co                | 1800 NORTH POINT DRIVE         | STEVENS POINT | WI    | 54481-8020 | 715-346-6000       | \$ 8,242,413                                 | 0.39%                                        |
| 25178  | State Farm Mut Auto Ins Co         | One State Farm Plaza           | Bloomington   | IL    | 61710      | 309-766-6714       | \$ 7,974,464                                 | 0.38%                                        |
| 22683  | Teachers Ins Co                    | #1 HORACE MANN PLAZA           | SPRINGFIELD   | IL    | 62715      | 217-788-8530       | \$ 6,794,409                                 | 0.32%                                        |
| 23434  | Middlesex Ins Co                   | 1800 NORTH POINT DRIVE         | STEVENS POINT | WI    | 54481-8020 | 715-346-6000       | \$ 6,065,252                                 | 0.29%                                        |
| 34100  | Masswest Ins Co Inc                | One General Drive              | Sun Prairie   | WI    | 53596      | 608-825-5718       | \$ 4,490,636                                 | 0.21%                                        |
| 13803  | Farm Family Cas Ins Co             | P.O. Box 656                   | Albany        | NY    | 12201-0656 | 518-431-5040       | \$ 1,861,315                                 | 0.09%                                        |
| 25950  | Casco Ind Co                       | 42 Industrial Park Road        | Saco          | ME    | 04072-3512 | 207-284-8538 -103  | \$ 1,058,305                                 | 0.05%                                        |

## Division of Insurance

### Line of Business:

#### Other Private Passenger Auto Liability

| NAIC # | Company Name                     | Address                               | City        | State | ZIP        | Telephone           | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|----------------------------------|---------------------------------------|-------------|-------|------------|---------------------|----------------------------------------------|----------------------------------------------|
| 26522  | Mount Vernon Fire Ins Co         | 190 South Warner Road, P.O. Box 6700  | Wayne       | PA    | 19087-2191 | 610-225-2212        | \$ 219,842                                   | 0.01%                                        |
| 23329  | Merchants Mut Ins Co             | 250 Main Street                       | Buffalo     | NY    | 14240-0903 | (716)849-3333 -3184 | \$ 89,745                                    | 0.00%                                        |
| 19356  | Maryland Cas Co                  | Floor                                 | Schaumburg  | IL    | 60196-1056 | 847-762-7365        | \$ 65,986                                    | 0.00%                                        |
| 24031  | Northland Cas Co                 | PO BOX 64816                          | ST PAUL     | MN    | 55164-0816 | 651-688-4290        | \$ 7,622                                     | 0.00%                                        |
| 35289  | Continental Ins Co               | CNA PLAZA                             | CHICAGO     | IL    | 60685      | 312-822-1538        | \$ 6,195                                     | 0.00%                                        |
| 34622  | Glens Falls Ins Co               | CNA PLAZA                             | CHICAGO     | IL    | 60685      | 312-822-1538        | \$ 3,909                                     | 0.00%                                        |
| 20281  | Federal Ins Co                   | 15 Mountain View Road, P. O. Box 1615 | Warren      | NJ    | 07061-1615 | 908-903-2525        | \$ 3,540                                     | 0.00%                                        |
| 25658  | Travelers Ind Co                 | ONE TOWER SQUARE                      | HARTFORD    | CT    | 06183-6014 | 860-277-3966        | \$ 2,513                                     | 0.00%                                        |
| 20346  | Pacific Ind Co                   | 15 Mountain View Road, P.O. Box 1615  | Warren      | NJ    | 07061-1615 | 908-903-2525        | \$ 2,493                                     | 0.00%                                        |
| 23337  | Merchants Ins Co Of NH Inc       | 250 Main Street                       | Buffalo     | NY    | 14240-0903 | (716)849-3333 -3184 | \$ 1,493                                     | 0.00%                                        |
| 20303  | Great Northern Ins Co            | 15 Mountain View Road, P.O. Box 1615  | Warren      | NJ    | 07061-1615 | 908-903-2525        | \$ 1,056                                     | 0.00%                                        |
| 11126  | Sompo Japan Ins Co of Amer       | 43RD FLOOR                            | NEW YORK    | NY    | 10281-1058 | 212-416-1311        | \$ 790                                       | 0.00%                                        |
| 20397  | Vigilant Ins Co                  | 15 Mountain View Road, P.O. Box 1615  | Warren      | NJ    | 07061-1615 | 908-903-2525        | \$ 526                                       | 0.00%                                        |
| 31089  | Republic Western Ins Co          | 2721 NORTH CENTRAL AVENUE             | PHOENIX     | AZ    | 85004-1163 | 602-263-6755        | \$ 124                                       | 0.00%                                        |
| 32352  | Prudential Prop & Cas Ins Co     | 23 Main Street                        | Holmdel     | NJ    | 07733      | 732-817-8044        | \$ 100                                       | 0.00%                                        |
| 20427  | American Cas Co Of Reading PA    | CNA PLAZA                             | CHICAGO     | IL    | 60685      | 312-822-1538        | \$ 96                                        | 0.00%                                        |
| 19372  | Northern Ins Co Of NY            | Floor                                 | Schaumburg  | IL    | 60196-1056 | 847-762-7365        | \$ 70                                        | 0.00%                                        |
| 12777  | Chubb Ind Ins Co                 | 15 Mountain View Road, P.O. Box 1615  | Warren      | NJ    | 07061-1615 | 908-903-2525        | \$ 30                                        | 0.00%                                        |
| 20532  | Clarendon Natl Ins Co            | 1177 AVENUE OF THE AMERICAS           | NEW YORK    | NY    | 10036      | 212-805-9700        | \$ 25                                        | 0.00%                                        |
| 10111  | American Bankers Ins Co Of FL    | 11222 QUAIL ROOST DRIVE               | MIAMI       | FL    | 33157      | 305-253-2244-3019   | \$ 1                                         | 0.00%                                        |
| 19429  | Insurance Co Of The State Of PA  | 70 PINE STREET                        | NEW YORK    | NY    | 10270      | 212-770-0705        | \$ (1)                                       | 0.00%                                        |
| 31534  | Citizens Ins Co Of Amer          | 645 W. GRAND RIVER AVE.               | HOWELL      | MI    | 48843      | 508-853-7200-4476   | \$ (6)                                       | 0.00%                                        |
| 18600  | USAA General Ind Co              | 9800 Fredericksburg Road              | San Antonio | TX    | 78288      | 210-498-2211        | \$ (34)                                      | 0.00%                                        |
| 20478  | National Fire Ins Co Of Hartford | CNA PLAZA                             | CHICAGO     | IL    | 60685      | 312-822-1538        | \$ (972)                                     | 0.00%                                        |
| 22306  | Massachusetts Bay Ins Co         | 440 Lincoln St                        | WORCESTER   | MA    | 01653      | 508-853-7200-4476   | \$ (1,883)                                   | 0.00%                                        |
| 19704  | American States Ins Co           | SAFECO PLAZA                          | SEATTLE     | WA    | 98185      | 206-545-5000        | \$ (1,989)                                   | 0.00%                                        |
| 38369  | Northern Assur Co Of Amer        | ONE BEACON STREET                     | BOSTON      | MA    | 02108-3100 | 617-725-6522-       | \$ (3,215)                                   | 0.00%                                        |
| 20613  | American Employers Ins Co        | ONE BEACON STREET                     | BOSTON      | MA    | 02108-3100 | 617-725-6522-       | \$ (5,724)                                   | 0.00%                                        |
| 21970  | OneBeacon Ins Co                 | ONE BEACON STREET                     | BOSTON      | MA    | 02108-3100 | 617-725-6522-0000   | \$ (8,953)                                   | 0.00%                                        |
| 20648  | Employers Fire Ins Co            | ONE BEACON STREET                     | BOSTON      | MA    | 02108-3100 | 617-725-6522-       | \$ (9,360)                                   | 0.00%                                        |
| 22357  | Hartford Accid & Ind Co          | Hartford Plaza                        | Hartford    | CT    | 06115-0000 | 860-547-3935        | \$ (14,271)                                  | 0.00%                                        |

## Division of Insurance

Line of Business:

Other Private Passenger Auto Liability

| NAIC # | Company Name                        | Address           | City     | State | ZIP        | Telephone     | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-------------------------------------|-------------------|----------|-------|------------|---------------|----------------------------------------------|----------------------------------------------|
| 19445  | National Union Fire Ins Co Of Pitts | 70 PINE STREET    | NEW YORK | NY    | 10270      | 212-770-0705  | \$ (31,000)                                  | 0.00%                                        |
| 20508  | Valley Forge Ins Co                 | CNA PLAZA         | CHICAGO  | IL    | 60685      | 312-822-1538  | \$ (38,666)                                  | 0.00%                                        |
| 20621  | OneBeacon America Ins Co            | ONE BEACON STREET | BOSTON   | MA    | 02108-3100 | 617-725-6522- | \$ (250,929)                                 | -0.01%                                       |
| 37478  | Hartford Ins Co Of The Midwest      | Hartford Plaza    | Hartford | CT    | 06115-0000 | 860-547-3935  | \$ (1,254,000)                               | -0.06%                                       |
|        |                                     |                   |          |       |            |               | \$ 2,117,752,541                             |                                              |

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***MASSACHUSETTS  
DIRECT PREMIUM WRITTEN  
FOR COMPANIES  
PRODUCTS LIABILITY***

# Division of Insurance

Line of Business:

Products Liability

| NAIC # | Company Name                        | Address                                    | City         | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-------------------------------------|--------------------------------------------|--------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 19445  | National Union Fire Ins Co Of Pitts | 70 PINE STREET                             | NEW YORK     | NY    | 10270      | 212-770-0705       | \$ 7,510,863                                 | 15.95%                                       |
| 22241  | Medmarc Cas Ins Co                  | PO Box 10809                               | Chantilly    | VA    | 20153-0809 | 703-273-1995-316   | \$ 4,803,199                                 | 10.20%                                       |
| 20281  | Federal Ins Co                      | 15 Mountain View Road, P. O. Box 1615      | Warren       | NJ    | 07061-1615 | 908-903-2525       | \$ 4,337,549                                 | 9.21%                                        |
| 24767  | St Paul Fire & Marine Ins Co        | 385 Washington Street                      | St. Paul     | MN    | 55102      | 651-310-8644       | \$ 3,979,846                                 | 8.45%                                        |
| 16335  | Zurich American Ins Co              | 1400 American Lane, Tower 1, 19th Floor    | Schaumburg   | IL    | 60196-1056 | 847-762-7365       | \$ 2,166,882                                 | 4.60%                                        |
| 23035  | Liberty Mut Fire Ins Co             | 175 Berkeley Street                        | Boston       | MA    | 02117      | 617-357-9500-43660 | \$ 2,014,896                                 | 4.28%                                        |
| 21113  | United States Fire Ins Co           | 305 Madison Avenue                         | Morristown   | NJ    | 07960      | 973-490-6822       | \$ 1,823,899                                 | 3.87%                                        |
| 24791  | St Paul Mercury Ins Co              | 385 Washington Street                      | St. Paul     | MN    | 55102      | 651-310-8644       | \$ 1,372,255                                 | 2.91%                                        |
| 20397  | Vigilant Ins Co                     | 15 Mountain View Road, P.O. Box 1615       | Warren       | NJ    | 07061-1615 | 908-903-2525       | \$ 1,195,554                                 | 2.54%                                        |
| 24554  | XL Ins Amer Inc                     | Seaview House, 70 Seaview Avenue           | Stamford     | CT    | 53596      | 203-964-5221       | \$ 1,157,406                                 | 2.46%                                        |
| 35300  | Allianz Ins Co                      | P.O. BOX 7780                              | BURBANK      | CA    | 91510-7780 | 818-260-7109       | \$ 1,087,512                                 | 2.31%                                        |
| 22977  | Lumbermens Mut Cas Co               | 1 Kemper Drive                             | Long Grove   | IL    | 60049-0001 | 847-320-4509       | \$ 1,032,975                                 | 2.19%                                        |
| 24775  | St Paul Guardian Ins Co             | 385 Washington Street                      | St. Paul     | MN    | 55102      | 651-310-8644       | \$ 965,902                                   | 2.05%                                        |
| 26980  | Royal Ins Co Of Amer                | 1240 E. Diehl Rd., Ste 500, P. O. Box 3144 | Naperville   | IL    | 60566      | 704-522-2914       | \$ 875,819                                   | 1.86%                                        |
| 26247  | American Guarantee & Liability Ins  | 1400 American Lane, Tower 1, 19th Floor    | Schaumburg   | IL    | 60196-1056 | 847-762-7365       | \$ 869,083                                   | 1.85%                                        |
| 23043  | Liberty Mut Ins Co                  | 175 Berkeley Street                        | Boston       | MA    | 02117      | 617-357-9500-43660 | \$ 774,707                                   | 1.65%                                        |
| 19429  | Insurance Co Of The State Of PA     | 70 PINE STREET                             | NEW YORK     | NY    | 10270      | 212-770-0705       | \$ 650,008                                   | 1.38%                                        |
| 21857  | American Ins Co                     | 777 San Marin Drive                        | Novato       | CA    | 94998      | 415-899-3033       | \$ 612,459                                   | 1.30%                                        |
| 24678  | Royal Ind Co                        | 9300 Arrowpoint Blvd., P. O. Box 1000      | Charlotte    | NC    | 28201-1000 | 704-522-2914       | \$ 556,978                                   | 1.18%                                        |
| 29459  | Twin City Fire Ins Co Co            | Hartford Plaza                             | Hartford     | CT    | 06115-0000 | 860-547-3935       | \$ 438,533                                   | 0.93%                                        |
| 20346  | Pacific Ind Co                      | 15 Mountain View Road, P.O. Box 1615       | Warren       | NJ    | 07061-1615 | 908-903-2525       | \$ 413,364                                   | 0.88%                                        |
| 41769  | Athena Assur Co                     | 385 Washington Street                      | St. Paul     | MN    | 55102      | 651-310-8644       | \$ 400,872                                   | 0.85%                                        |
| 20303  | Great Northern Ins Co               | 15 Mountain View Road, P.O. Box 1615       | Warren       | NJ    | 07061-1615 | 908-903-2525       | \$ 399,735                                   | 0.85%                                        |
| 20222  | All Amer Ins Co                     | 800 South Washington Street                | Van Wert     | OH    | 45891      | 419-238-5551 -2437 | \$ 381,506                                   | 0.81%                                        |
| 18910  | American Protection Ins Co          | 1 Kemper Drive                             | Long Grove   | IL    | 60049-0001 | 847-320-4509       | \$ 343,560                                   | 0.73%                                        |
| 22667  | Ace American Ins Co                 | 1601 CHESTNUT STREET, P.O. BOX 41484       | Philadelphia | PA    | 19101-1484 | 215-640-2324       | \$ 335,675                                   | 0.71%                                        |
| 19682  | Hartford Fire In Co                 | Hartford Plaza                             | Hartford     | CT    | 06115-0000 | 860-547-3935       | \$ 310,823                                   | 0.66%                                        |
| 22322  | Greenwich Ins Co                    | Seaview House, 70 Seaview Avenue           | Stamford     | CT    | 06902-6040 | 203-964-5221       | \$ 300,600                                   | 0.64%                                        |
| 23809  | Granite State Ins Co                | 70 PINE STREET                             | NEW YORK     | NY    | 10270      | 212-770-0705       | \$ 292,252                                   | 0.62%                                        |
| 20230  | Central Mut Ins Co                  | 800 South Washington Street                | Van Wert     | OH    | 45891      | 419-238-5551 -2437 | \$ 272,697                                   | 0.58%                                        |
| 22748  | Pacific Employers Ins Co            | 1601 Chestnut Street, P.O. BOX 41484       | Philadelphia | PA    | 19191-1484 | 215-649-2324       | \$ 262,066                                   | 0.56%                                        |

Division of Insurance

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2002 Annual Report

## Division of Insurance

Line of Business:

Products Liability

| NAIC # | Company Name                     | Address                                | City          | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|----------------------------------|----------------------------------------|---------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 27138  | Kemper Cas Ins Co                | 1 Kemper Drive                         | Long Grove    | IL    | 60049-0001 | 847-320-4509       | \$ 234,286                                   | 0.50%                                        |
| 33022  | AXA Corp Solutions Ins Co        | 199 WATER STREET                       | NEW YORK      | NY    | 10038-3526 | 212-493-9300       | \$ 230,760                                   | 0.49%                                        |
| 41181  | Universal Underwriters Ins Co    | 7045 College Boulevard                 | Overland Park | KS    | 66211      | 913-339-1000-3088  | \$ 211,471                                   | 0.45%                                        |
| 25534  | TIG Ins Co                       | P. O. Box 152870                       | Irving        | TX    | 75015      | 972-831-6504       | \$ 198,255                                   | 0.42%                                        |
| 24147  | Old Republic Ins Co              | PO Box 789                             | Greensburg    | PA    | 15601-0789 | 724-834-5000-5406  | \$ 194,024                                   | 0.41%                                        |
| 20621  | OneBeacon America Ins Co         | ONE BEACON STREET                      | BOSTON        | MA    | 02108-3100 | 617-725-6522-      | \$ 193,326                                   | 0.41%                                        |
| 42404  | Liberty Ins Corp                 | 175 Berkeley Street                    | Boston        | MA    | 02117      | 617-357-9500-43660 | \$ 188,194                                   | 0.40%                                        |
| 21458  | Employers Ins of Wausau          | Post Office Box 8017                   | Wausau        | WI    | 54402-8017 | 617-357-9500-43660 | \$ 175,924                                   | 0.37%                                        |
| 21180  | Sentry Select Ins Co             | 1800 NORTH POINT DRIVE                 | STEVENS POINT | WI    | 54481-8020 | 715-346-6000       | \$ 170,581                                   | 0.36%                                        |
| 24988  | Sentry Ins A Mut Co              | 1800 NORTH POINT DRIVE                 | STEVENS POINT | WI    | 54481-8020 | 715-346-6000       | \$ 168,281                                   | 0.36%                                        |
| 19410  | Commerce & Industry Ins Co       | 70 PINE STREET                         | NEW YORK,     | NY    | 10270      | 212-770-0705       | \$ 151,563                                   | 0.32%                                        |
| 20427  | American Cas Co Of Reading PA    | CNA PLAZA                              | CHICAGO       | IL    | 60685      | 312-822-1538       | \$ 145,454                                   | 0.31%                                        |
| 23841  | New Hampshire Ins Co             | 70 PINE STREET                         | NEW YORK,     | NY    | 10270      | 212-770-0705       | \$ 125,919                                   | 0.27%                                        |
| 13056  | RLI Ins Co                       | 9025 N. Lindbergh Drive                | Peoria        | IL    | 61615      | 309-692-1000-5357  | \$ 124,267                                   | 0.26%                                        |
| 25682  | Travelers Ind Co Of CT           | ONE TOWER SQUARE                       | HARTFORD      | CT    | 06183-6014 | 860-277-3966       | \$ 123,687                                   | 0.26%                                        |
| 20508  | Valley Forge Ins Co              | CNA PLAZA                              | CHICAGO       | IL    | 60685      | 312-822-1538       | \$ 123,684                                   | 0.26%                                        |
| 21970  | OneBeacon Ins Co                 | ONE BEACON STREET                      | BOSTON        | MA    | 02108-3100 | 617-725-6522-0000  | \$ 121,396                                   | 0.26%                                        |
| 22306  | Massachusetts Bay Ins Co         | 440 Lincoln St                         | WORCESTER     | MA    | 01653      | 508-853-7200-4476  | \$ 105,464                                   | 0.22%                                        |
| 14974  | Pennsylvania Lumbermens Mut Ins  | 170 S. Independence Mall West Ste 200E | Philadelphia  | PA    | 19106-3388 | 215-625-9233-310   | \$ 104,485                                   | 0.22%                                        |
| 29874  | North American Specialty Ins Co  | 650 Elm Street                         | Manchester    | NH    | 03101      | 603-644-6600-676   | \$ 102,955                                   | 0.22%                                        |
| 34100  | Masswest Ins Co Inc              | One General Drive                      | Sun Prairie   | WI    | 53596      | 608-825-5718       | \$ 101,897                                   | 0.22%                                        |
| 26069  | Wausau Business Ins Co           | Post Office Box 8017                   | Wausau        | WI    | 54402-8017 | 617-357-9500-43660 | \$ 91,968                                    | 0.20%                                        |
| 21415  | Employers Mut Cas Co             | P. O. BOX 712                          | DES MOINES    | IA    | 50303-0712 | 515-280-2789       | \$ 90,246                                    | 0.19%                                        |
| 25887  | US Fidelity & Guaranty Co        | 385 Washington Street                  | St. Paul      | MN    | 55102      | 651-310-8644       | \$ 81,700                                    | 0.17%                                        |
| 35386  | Fidelity & Guaranty Ins Co       | 385 Washington Street                  | St. Paul      | MN    | 55102      | 651-310-8644       | \$ 79,535                                    | 0.17%                                        |
| 20478  | National Fire Ins Co Of Hartford | CNA PLAZA                              | CHICAGO       | IL    | 60685      | 312-822-1538       | \$ 76,854                                    | 0.16%                                        |
| 21881  | National Surety Corp             | 233 South Wacker Drive, Suite 2000     | Chicago       | IL    | 60606-6308 | 312-441-6401       | \$ 74,776                                    | 0.16%                                        |
| 20494  | Transportation Ins Co            | CNA PLAZA                              | CHICAGO       | IL    | 60685      | 312-822-1538       | \$ 69,767                                    | 0.15%                                        |
| 26042  | Wausau Underwriters Ins Co       | Post Office Box 8017                   | Wausau        | WI    | 54402-8017 | 617-357-9500-43660 | \$ 66,841                                    | 0.14%                                        |
| 22918  | American Motorists Ins Co        | 1 Kemper Drive                         | Long Grove    | IL    | 60049-0001 | 847-320-4509       | \$ 59,781                                    | 0.13%                                        |
| 22217  | Gulf Ins Co                      | P.O. Box 131771                        | Dallas        | TX    | 75313-1771 | 972-650-2887       | \$ 58,314                                    | 0.12%                                        |

## Division of Insurance

Line of Business:

Products Liability

| NAIC # | Company Name                         | Address                               | City       | State | ZIP        | Telephone         | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------------------------------|---------------------------------------|------------|-------|------------|-------------------|----------------------------------------------|----------------------------------------------|
| 22292  | Hanover Ins Co                       | 440 Lincoln Street                    | WORCESTER  | MA    | 01653      | 508-853-7200-4476 | \$ 57,906                                    | 0.12%                                        |
| 24600  | Globe Ind Co                         | 9300 Arrowpoint Blvd., P. O. Box 1000 | Charlotte  | NC    | 28201-1000 | 704-522-2914      | \$ 52,986                                    | 0.11%                                        |
| 20613  | American Employers Ins Co            | ONE BEACON STREET                     | BOSTON     | MA    | 02108-3100 | 617-725-6522-     | \$ 50,353                                    | 0.11%                                        |
| 20443  | Continental Cas Co                   | CNA PLAZA                             | CHICAGO    | IL    | 60685      | 312-822-1538      | \$ 48,546                                    | 0.10%                                        |
| 13803  | Farm Family Cas Ins Co               | P.O. Box 656                          | Albany     | NY    | 12201-0656 | 518-431-5040      | \$ 48,508                                    | 0.10%                                        |
| 12904  | Tokio Marine & Fire Ins Co Ltd Us Br | 230 Park Avenue                       | New York   | NY    | 10169-0005 | 212-297-6600-6687 | \$ 46,917                                    | 0.10%                                        |
| 25674  | Travelers Ind Co Of IL               | 215 SHUMAN BOULEVARD                  | NAPERVILLE | IL    | 60563      | 860-277-3966      | \$ 45,590                                    | 0.10%                                        |
| 30562  | American Manufacturers Mut Ins Co    | 1 Kemper Drive                        | Long Grove | IL    | 60049-0001 | 847-320-4509      | \$ 45,187                                    | 0.10%                                        |
| 21873  | Firemans Fund Ins Co                 | 777 San Marin Drive                   | Novato     | CA    | 94998      | 415-899-3033      | \$ 44,410                                    | 0.09%                                        |
| 24589  | American & Foreign Ins Co            | 9300 Arrowpoint Blvd., P. O. Box 1000 | Charlotte  | NC    | 28201-1000 | 704-522-2914      | \$ 43,542                                    | 0.09%                                        |
| 20486  | Transcontinental Ins Co              | CNA PLAZA                             | CHICAGO    | IL    | 60685      | 312-822-1538      | \$ 40,690                                    | 0.09%                                        |
| 15024  | Preferred Mut Ins Co                 | One Preferred Way                     | New Berlin | NY    | 13411-1896 | 607-847-6161-1317 | \$ 38,154                                    | 0.08%                                        |
| 10677  | Cincinnati Ins Co                    | P.O. BOX 145496                       | CINCINNATI | OH    | 45250-5496 | 513-870-2604      | \$ 37,907                                    | 0.08%                                        |
| 25666  | Travelers Ind Co Of Amer             | ONE TOWER SQUARE                      | HARTFORD   | CT    | 06183-6014 | 860-277-3966      | \$ 35,286                                    | 0.07%                                        |
| 24295  | Providence Washington Ins Co         | P.O. Box 518                          | Providence | RI    | 02901-0518 | 401-453-7132      | \$ 33,553                                    | 0.07%                                        |
| 29424  | Hartford Cas Ins Co                  | Hartford Plaza                        | Hartford   | CT    | 06115-0000 | 860-547-3935      | \$ 31,803                                    | 0.07%                                        |
| 34754  | Commerce Ins Co                      | 211 MAIN STREET                       | WEBSTER    | MA    | 01570-0758 | 508-949-4452      | \$ 31,081                                    | 0.07%                                        |
| 25976  | Utica Mut Ins Co                     | Post Office Box 530                   | Utica      | NY    | 13503-0530 | 315-734-2385      | \$ 30,545                                    | 0.06%                                        |
| 24325  | York Ins Co                          | P.O. Box 518                          | Providence | RI    | 02901-0518 | 401-453-7132      | \$ 29,062                                    | 0.06%                                        |
| 24074  | Ohio Cas Ins Co                      | 9450 Seward Road                      | Fairfield  | OH    | 45014      | 513-603-2245      | \$ 28,895                                    | 0.06%                                        |
| 25879  | Fidelity & Guaranty Ins Underwriters | 385 Washington Street                 | St. Paul   | MN    | 55102      | 651-310-8644      | \$ 25,944                                    | 0.06%                                        |
| 13331  | American Hardware Mut Ins Co         | 471 East Broad Street                 | Columbus   | OH    | 43215      | 614-225-8331      | \$ 25,516                                    | 0.05%                                        |
| 19895  | Atlantic Mut Ins Co                  | 140 BROADWAY                          | NEW YORK   | NY    | 10005-1101 | 973-408-6142      | \$ 23,476                                    | 0.05%                                        |
| 13935  | Federated Mut Ins Co                 | 121 East Park Square                  | Owatonna   | MN    | 55060      | 507-444-7133      | \$ 23,471                                    | 0.05%                                        |
| 26832  | Great American Alliance Ins Co       | 580 Walnut Street                     | Cincinnati | OH    | 45202      | 513-369-5092      | \$ 23,060                                    | 0.05%                                        |
| 26182  | Harleysville Worcester Ins Co        | 120 Front Street, Suite 500           | Worcester  | MA    | 01608-1408 | 315-782-1160 -224 | \$ 22,414                                    | 0.05%                                        |
| 36463  | Discover Prop & Cas Ins Co           | 385 Washington Street                 | St. Paul   | MN    | 55102      | 651-310-8644      | \$ 21,244                                    | 0.05%                                        |
| 25615  | Charter Oak Fire Ins Co              | ONE TOWER SQUARE                      | HARTFORD   | CT    | 06183-6014 | 860-277-3966      | \$ 19,839                                    | 0.04%                                        |
| 26018  | Vermont Mut Ins Co                   | P.O. Box 188                          | Montpelier | VT    | 05601-0188 | 802-223-2341      | \$ 18,816                                    | 0.04%                                        |
| 24066  | American Fire & Cas Co               | 9450 Seward Road                      | Fairfield  | OH    | 45014      | 513-603-2245      | \$ 18,250                                    | 0.04%                                        |
| 44393  | West American Ins Co                 | 9450 Seward Road                      | Fairfield  | OH    | 45014      | 513-603-2245      | \$ 13,884                                    | 0.03%                                        |

**Division of Insurance**  
Line of Business:  
Products Liability

| NAIC # | Company Name                     | Address                              | City         | State | ZIP        | Telephone           | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|----------------------------------|--------------------------------------|--------------|-------|------------|---------------------|----------------------------------------------|----------------------------------------------|
| 41343  | Gerling Amer Ins Co              | 717 Fifth Avenue                     | New York     | NY    | 10022      | 212-756-2600-776    | \$ 12,095                                    | 0.03%                                        |
| 14788  | Natl Grange Mut Ins Co           | 55 WEST STREET                       | KEENE        | NH    | 03431      | 603-358-1225        | \$ 11,265                                    | 0.02%                                        |
| 21105  | North River Ins Co               | 305 Madison Avenue                   | Morristown   | NJ    | 07960      | 973-490-6822        | \$ 10,400                                    | 0.02%                                        |
| 18279  | Bankers Standard Ins Co          | 1601 CHESTNUT STREET, P.O. BOX 41484 | Philadelphia | PA    | 19101-1484 | 215-640-2324        | \$ 9,385                                     | 0.02%                                        |
| 24384  | Ranger Ins Co                    | P.O. Box 2807                        | Houston      | TX    | 77042      | 972-831-6504        | \$ 9,254                                     | 0.02%                                        |
| 24872  | Connecticut Ind Co               | 9300 Arrowpoint Blvd. PO Box 1000    | Charlotte    | NC    | 28201-1000 | 704-522-2914        | \$ 8,674                                     | 0.02%                                        |
| 14206  | Holyoke Mut Ins Co In Salem      | Holyoke Square                       | Salem        | MA    | 01970-6506 | 978-740-2212        | \$ 8,063                                     | 0.02%                                        |
| 14982  | Penn Millers Ins Co              | P.O. BOX P                           | WILKES-BARRE | PA    | 18773-0016 | 570-822-8111        | \$ 8,063                                     | 0.02%                                        |
| 19704  | American States Ins Co           | SAFECO PLAZA                         | SEATTLE      | WA    | 98185      | 206-545-5000        | \$ 7,997                                     | 0.02%                                        |
| 19224  | Northbrook Prop & Cas Ins Co     | 385 Washington Street                | St. Paul     | MN    | 55102      | 651-310-8644        | \$ 7,757                                     | 0.02%                                        |
| 21121  | Westchester Fire Ins Co          | 1601 CHESTNUT STREET, P.O. BOX 41484 | PHILADELPHIA | PA    | 19101-1484 | 215-640-2324        | \$ 6,338                                     | 0.01%                                        |
| 44784  | Fairfield Ins Co                 | 695 EAST MAIN STREET, P.O. BOX 10350 | STAMFORD     | CT    | 06904-2350 | 203-328-6461        | \$ 5,993                                     | 0.01%                                        |
| 20648  | Employers Fire Ins Co            | ONE BEACON STREET                    | BOSTON       | MA    | 02108-3100 | 617-725-6522-       | \$ 5,696                                     | 0.01%                                        |
| 24422  | Legion Ins Co                    | One Logan Square, Suite 1400         | Philadelphia | PA    | 19103      | 414-225-4516        | \$ 4,910                                     | 0.01%                                        |
| 20702  | Acc Fire Underwriters Ins Co     | 1601 CHESTNUT STREET, P.O. Box 41484 | Philadelphia | PA    | 19101-1484 | 215-640-2324        | \$ 4,454                                     | 0.01%                                        |
| 14990  | Pennsylvania Ntl Mut Cas Ins Co  | P. O. Box 2361                       | Harrisburg   | PA    | 17105-2361 | 717-255-6316        | \$ 4,203                                     | 0.01%                                        |
| 22357  | Hartford Accid & Ind Co          | Hartford Plaza                       | Hartford     | CT    | 06115-0000 | 860-547-3935        | \$ 4,113                                     | 0.01%                                        |
| 14486  | Co                               | 62 Maple Avenue                      | Keene        | NH    | 17105      | 603-358-4143-       | \$ 4,080                                     | 0.01%                                        |
| 23329  | Merchants Mut Ins Co             | 250 Main Street                      | Buffalo      | NY    | 14240-0903 | (716)849-3333 -3184 | \$ 3,118                                     | 0.01%                                        |
| 23108  | Lumbermens Underwriting Alliance | 2501 North Military Trail            | Boca Raton   | FL    | 33431      | 561-994-1900-250    | \$ 3,079                                     | 0.01%                                        |
| 24880  | Fire & Cas Ins Co Of CT          | 9300 Arrowpoint Blvd., PO Box 1000   | Charlotte    | NC    | 28201-1000 | 704-522-2914        | \$ 2,751                                     | 0.01%                                        |
| 24732  | General Ins Co Of Amer           | SAFECO PLAZA                         | SEATTLE      | WA    | 98185      | 206-545-5000        | \$ 2,750                                     | 0.01%                                        |
| 19690  | American Economy Ins Co          | SAFECO PLAZA                         | SEATTLE      | WA    | 98185      | 206-545-5000        | \$ 2,680                                     | 0.01%                                        |
| 22136  | Great American Ins Co of NY      | 580 Walnut Street                    | Cincinnati   | OH    | 45202      | 513-369-5092        | \$ 2,581                                     | 0.01%                                        |
| 33600  | LM Ins Corp                      | 175 Berkeley Street                  | Boston       | MA    | 02117      | 617-357-9500-43660  | \$ 2,521                                     | 0.01%                                        |
| 34266  | Frontier Ins Co                  | 195 LAKE LOUISE MARIE ROAD           | ROCK HILL    | NY    | 12775-8000 | 845-796-2100-5069   | \$ 2,197                                     | 0.00%                                        |
| 21849  | American Automobile Ins Co       | 777 San Marin Drive                  | Novato       | CA    | 94998      | 415-899-3033        | \$ 2,105                                     | 0.00%                                        |
| 38970  | Markel Ins Co                    | 4600 Cox Road                        | Glen Allen   | VA    | 23060      | 800-431-1270-7697   | \$ 1,581                                     | 0.00%                                        |
| 24740  | Safeco Ins Co Of Amer            | SAFECO PLAZA                         | SEATTLE      | WA    | 98185      | 206-545-5000        | \$ 1,342                                     | 0.00%                                        |
| 24198  | Peerless Ins Co                  | 62 Maple Avenue                      | Keene        | NH    | 03431      | 603-358-4143-       | \$ 1,022                                     | 0.00%                                        |
| 23337  | Merchants Ins Co Of NH Inc       | 250 Main Street                      | Buffalo      | NY    | 14240-0903 | (716)849-3333 -3184 | \$ 896                                       | 0.00%                                        |

## Division of Insurance

Line of Business:  
Products Liability

| NAIC # | Company Name                         | Address                                 | City          | State | ZIP        | Telephone         | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------------------------------|-----------------------------------------|---------------|-------|------------|-------------------|----------------------------------------------|----------------------------------------------|
| 35289  | Continental Ins Co                   | CNA PLAZA                               | CHICAGO       | IL    | 60685      | 312-822-1538      | \$ 892                                       | 0.00%                                        |
| 24694  | Safeguard Ins Co                     | 9300 Arrowpoint Blvd., P. O. Box 1000   | Charlotte     | NC    | 28201-1000 | 704-522-2914      | \$ 756                                       | 0.00%                                        |
| 40142  | American Zurich Ins Co               | 1400 American Lane, Tower I, 19th Floor | Schaumburg    | IL    | 60196-1056 | 847-762-7365      | \$ 483                                       | 0.00%                                        |
| 37877  | Nationwide Prop & Cas Ins Co         | One Nationwide Plaza                    | Columbus      | OH    | 43215-2220 | 614-249-1545      | \$ 383                                       | 0.00%                                        |
| 25992  | Northern Security Ins Co Inc         | P.O. Box 188                            | Montpelier    | VT    | 05601-0188 | 802-223-2341      | \$ 377                                       | 0.00%                                        |
| 21962  | Pennsylvania General Ins Co          | ONE BEACON STREET                       | BOSTON        | MA    | 02108-3100 | 617-725-6522-     | \$ 286                                       | 0.00%                                        |
| 23434  | Middlesex Ins Co                     | 1800 NORTH POINT DRIVE                  | STEVENS POINT | WI    | 54481-8020 | 715-346-6000      | \$ 217                                       | 0.00%                                        |
| 22489  | Highlands Ins Co                     | 275 Phillips Boulevard                  | Trenton       | NJ    | 77042-4123 | 713-952-9555-8491 | \$ 55                                        | 0.00%                                        |
| 26344  | Great American Assur Co              | 580 Walnut Street                       | Cincinnati    | OH    | 45202      | 513-369-5092      | \$ 55                                        | 0.00%                                        |
| 24031  | Northland Cas Co                     | PO BOX 64816                            | ST PAUL       | MIN   | 55164-0816 | 651-688-4290      | \$ 25                                        | 0.00%                                        |
| 21130  | Seaco Ins Co                         | One Speen Street, P.O. Box 9165         | Framingham    | MA    | 01701-9165 | 508-620-9575-4617 | \$ (119)                                     | 0.00%                                        |
| 26522  | Mount Vernon Fire Ins Co             | 190 South Warner Road, P.O. Box 6700    | Wayne         | PA    | 19087-2191 | 610-225-2212      | \$ (135)                                     | 0.00%                                        |
| 12262  | Pennsylvania Manufacturers Asn Ins C | P.O. Box 3031                           | Blue Bell     | PA    | 19422-0754 | 610-397-5094      | \$ (407)                                     | 0.00%                                        |
| 18023  | Star Ins Co                          | 26600 Telegraph Road                    | Southfield    | MI    | 48034      | 248-358-1100-8102 | \$ (4,296)                                   | -0.01%                                       |
| 10205  | Mountain Valley Ind Co               | 95 Route 17 South                       | Paramus       | NJ    | 07653-0931 | 201-291-7401      | \$ (5,159)                                   | -0.01%                                       |
| 16691  | Great American Ins Co                | 580 Walnut Street                       | Cincinnati    | OH    | 45202      | 513-369-5092      | \$ (8,969)                                   | -0.02%                                       |
| 25623  | Phoenix Ins Co                       | ONE TOWER SQUARE                        | HARTFORD      | CT    | 06183-6014 | 860-277-3966      | \$ (15,886)                                  | -0.03%                                       |
| 19380  | American Home Assur Co               | 70 PINE STREET                          | NEW YORK      | NY    | 10270      | 212-770-0705      | \$ (17,527)                                  | -0.04%                                       |
| 19372  | Northern Ins Co Of NY                | 1400 American Lane, Tower 1, 19th Floor | Schaumburg    | IL    | 60196-1056 | 847-762-7365      | \$ (29,741)                                  | -0.06%                                       |
| 25658  | Travelers Ind Co                     | ONE TOWER SQUARE                        | HARTFORD      | CT    | 06183-6014 | 860-277-3966      | \$ (36,169)                                  | -0.08%                                       |
|        |                                      |                                         |               |       |            |                   | \$ 47,088,449                                |                                              |

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

***MASSACHUSETTS  
DIRECT PREMIUM WRITTEN  
FOR COMPANIES  
PROPERTY & CASUALTY***

# Division of Insurance Total Property and Casualty Business Written in Massachusetts

| NAIC # | Company Name                        | Address                               | City         | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-------------------------------------|---------------------------------------|--------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 34754  | Commerce Ins Co                     | 211 Main Street                       | Webster      | MA    | 01570-0758 | 508-949-4452       | \$ 963,281,567                               | 10.87%                                       |
| 17000  | Arbella Mut Ins Co                  | 1100 Crown Colony Drive               | Quincy       | MA    | 02269-9103 | 617-328-2936       | \$ 452,013,558                               | 5.10%                                        |
| 39454  | Safety Ins Co                       | 20 Custom House Street                | Boston       | MA    | 02110      | 617-951-0600-4020  | \$ 428,218,994                               | 4.83%                                        |
| 26298  | Metropolitan Property & Cas Ins Co  | PO Box 350 700 Quaker Lane            | Warwick      | RI    | 02887-0350 | 800-638-4208       | \$ 325,100,408                               | 3.67%                                        |
| 23043  | Liberty Mut Ins Co                  | 175 Berkeley Street                   | Boston       | MA    | 02117      | 617-357-9500-43660 | \$ 323,614,611                               | 3.65%                                        |
| 22292  | Hanover Ins Co                      | 100 North Parkway                     | Worcester    | MA    | 01605      | 508-853-7200-4476  | \$ 321,728,490                               | 3.63%                                        |
| 12850  | Premier Ins Co Of Ma                | Ten Chestnut Street, Suite 410        | Worcester    | MA    | 01608-2898 | 508-751-4201       | \$ 250,493,601                               | 2.83%                                        |
| 40320  | Massachusetts Homeland Ins Co       | One Beacon Street                     | Boston       | MA    | 02108-3100 | 617-725-7157-      | \$ 224,257,424                               | 2.53%                                        |
| 19976  | Amica Mut Ins Co                    | P.O. Box 6008                         | Providence   | RI    | 02940-6008 | 800-652-6422-4260  | \$ 152,471,344                               | 1.72%                                        |
| 41360  | Arbella Protection Ins Co           | 1100 Crown Colony Drive               | Quincy       | MA    | 02269-9103 | 617-328-2936       | \$ 139,141,186                               | 1.57%                                        |
| 20281  | Federal Ins Co                      | 15 Mountain View Road, P. O. Box 1615 | Warren       | NJ    | 07061-1615 | 908-903-2525       | \$ 132,740,353                               | 1.50%                                        |
| 14737  | Plymouth Rock Assur Corp            | 695 Atlantic Avenue                   | Boston       | MA    | 02111      | 617-951-1515       | \$ 126,493,855                               | 1.43%                                        |
| 19380  | American Home Assur Co              | 70 PINE STREET                        | New York     | NY    | 10270      | 212-770-0705       | \$ 123,571,883                               | 1.39%                                        |
| 15067  | Quincy Mut Fire Ins Co              | P.O. Box 9155                         | Quincy       | MA    | 02269-9155 | 617-770-5152       | \$ 115,373,557                               | 1.30%                                        |
| 25658  | Travelers Ind Co                    | ONE TOWER SQUARE                      | Hartford     | CT    | 06183-6014 | 860-277-3966       | \$ 103,726,140                               | 1.17%                                        |
| 10206  | Medical Professional Mut Ins Co     | 101 Arch Street, P.O. Box 55178       | Boston       | MA    | 02205      | 617-330-1755-254   | \$ 103,253,713                               | 1.17%                                        |
| 25674  | Travelers Ind Co Of Il              | 215 SHUMAN BOULEVARD                  | Naperville   | IL    | 60563      | 860-277-3966       | \$ 103,232,272                               | 1.17%                                        |
| 23035  | Liberty Mut Fire Ins Co             | 175 Berkeley Street                   | Boston       | MA    | 02117      | 617-357-9500-43660 | \$ 102,171,929                               | 1.15%                                        |
| 20621  | Onebeacon America Ins Co            | One Beacon Street                     | Boston       | MA    | 02108-3100 | 617-725-7157-      | \$ 95,409,937                                | 1.08%                                        |
| 20761  | Boston Old Colony Ins Co            | CNA PLAZA                             | Chicago      | IL    | 60685      | 312-822-1538       | \$ 89,743,062                                | 1.01%                                        |
| 14788  | Natl Grange Mut Ins Co              | 55 WEST STREET                        | Keene        | NH    | 03431      | 603-358-1225       | \$ 84,174,958                                | 0.95%                                        |
| 19798  | Merrimack Mut Fire Ins Co           | 95 Old River Road                     | Andover      | MA    | 01810-1078 | 800-225-0770-155   | \$ 83,339,536                                | 0.94%                                        |
| 39659  | Eastern Cas Ins Co                  | 325 DONALD J. LYNCH BOULEVARD         | Marlborough  | MA    | 1752       | 508-303-1000       | \$ 82,815,458                                | 0.93%                                        |
| 20443  | Continental Cas Co                  | CNA PLAZA                             | Chicago      | IL    | 60685      | 312-822-1538       | \$ 82,579,234                                | 0.93%                                        |
| 26182  | Harleysville Worcester Ins Co       | 120 Front Street, Suite 400           | Worcester    | MA    | 01608-1408 | 315-782-1160 -224  | \$ 70,834,606                                | 0.80%                                        |
| 19445  | National Union Fire Ins Co Of Pitts | 70 PINE STREET                        | New York     | NY    | 10270      | 212-770-0705       | \$ 70,684,486                                | 0.80%                                        |
| 24422  | Legion Ins Co                       | Onc Logan Squarc, Suite 1400          | Philadelphia | PA    | 19103      | 414-225-4516       | \$ 67,327,210                                | 0.76%                                        |
| 24767  | St Paul Fire & Marine Ins Co        | 385 Washington Street                 | St. Paul     | MN    | 55102      | 651-310-8644       | \$ 65,063,119                                | 0.73%                                        |
| 22306  | Massachusetts Bay Ins Co            | 100 North Parkway                     | Worcester    | MA    | 01605      | 508-853-7200-4476  | \$ 64,455,697                                | 0.73%                                        |
| 21849  | American Automobile Ins Co          | 777 San Marin Drive                   | Novato       | CA    | 94998      | 415-899-3008       | \$ 64,035,767                                | 0.72%                                        |
| 33758  | Associated Industries Of Ma Mut Ins | P.O. Box 4070                         | Burlington   | MA    | 01803-0970 | 781-221-1600 -1800 | \$ 63,247,945                                | 0.71%                                        |

# **Division of Insurance** Total Property and Casualty Business Written in Massachusetts

| NAIC # | Company Name                     | Address                                    | City          | State | ZIP        | Telephone         | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|----------------------------------|--------------------------------------------|---------------|-------|------------|-------------------|----------------------------------------------|----------------------------------------------|
| 25941  | United Services Auto Assoc       | 9800 Fredericksburg Road                   | San Antonio   | TX    | 78288      | 210-498-2211      | \$ 59,768,407                                | 0.67%                                        |
| 22977  | Lumbermens Mut Cas Co            | I Kemper Drive                             | Long Grove    | IL    | 60049-0001 | 847-320-4509      | \$ 59,288,646                                | 0.67%                                        |
| 26018  | Vermont Mut Ins Co               | P.O. Box 188                               | Montpelier    | VT    | 05601-0188 | 802-223-2341      | \$ 55,649,067                                | 0.63%                                        |
| 23965  | Norfolk & Dedham Mut Fire Ins Co | P. O. Box 9109                             | Dedham        | MA    | 02027-9109 | 781-326-4010-1235 | \$ 54,872,784                                | 0.62%                                        |
| 14206  | Holyoke Mut Ins Co In Salem      | Holyoke Square                             | Salem         | MA    | 01970-6506 | 978-740-2202      | \$ 52,316,952                                | 0.59%                                        |
| 25623  | Phoenix Ins Co                   | ONE TOWER SQUARE                           | Hartford      | CT    | 06183-6014 | 860-277-3966      | \$ 50,854,228                                | 0.57%                                        |
| 16535  | Zurich American Ins Co           | 1400 American Lane, Tower 1, 19th Floor    | Schaumburg    | IL    | 60196-1056 | 847-762-7365      | \$ 47,971,402                                | 0.54%                                        |
| 19682  | Hartford Fire In Co              | Hartford Plaza                             | Hartford      | CT    | 06115-0000 | 860-547-3935      | \$ 47,103,631                                | 0.53%                                        |
| 13498  | Berkshire Mut Ins Co             | P.O. Box 1164                              | Pittsfield    | MA    | 01202-1164 | 413-443-4463      | \$ 45,562,991                                | 0.51%                                        |
| 40274  | Citation Ins Co                  | 211 MAIN STREET                            | Webster       | MA    | 01570-0758 | 508-949-4452      | \$ 45,514,941                                | 0.51%                                        |
| 21750  | Pilgrim Ins Co                   | 695 ATLANTIC AVENUE                        | Boston        | MA    | 02111-2217 | 617-956-6340      | \$ 43,874,558                                | 0.50%                                        |
| 25682  | Travelers Ind Co Of Ct           | ONE TOWER SQUARE                           | Hartford      | CT    | 06183-6014 | 860-277-3966      | \$ 43,708,179                                | 0.49%                                        |
| 33618  | Safety Ind Ins Co                | 20 Custom House Street                     | Boston        | MA    | 02110      | 617-951-0600-4020 | \$ 43,647,197                                | 0.49%                                        |
| 25615  | Charter Oak Fire Ins Co          | ONE TOWER SQUARE                           | Hartford      | CT    | 06183-6014 | 860-277-3966      | \$ 43,608,465                                | 0.49%                                        |
| 25968  | Usaa Cas Ins Co                  | 9800 Fredericksburg Road                   | San Antonio   | TX    | 78288      | 210-498-2211      | \$ 43,476,537                                | 0.49%                                        |
| 13943  | Fitchburg Mut Ins Co             | 781 Main Street                            | Fitchburg     | MA    | 01420      | 978-345-7516      | \$ 39,716,487                                | 0.45%                                        |
| 20346  | Pacific Ind Co                   | 15 Mountain View Road, P.O. Box 1615       | Warren        | NJ    | 07061-1615 | 908-903-2525      | \$ 38,508,959                                | 0.43%                                        |
| 20494  | Transportation Ins Co            | CNA PLAZA                                  | Chicago       | IL    | 60685      | 312-822-1538      | \$ 37,046,897                                | 0.42%                                        |
| 31325  | Acadia Ins Co                    | P.O. Box 9010                              | Westbrook     | ME    | 04098-5010 | 207-772-4300      | \$ 35,456,633                                | 0.40%                                        |
| 14192  | Hingham Mut Fire Ins Co          | 230 Bcal Street                            | Hingham       | MA    | 02043      | 781-749-0841 -122 | \$ 34,225,536                                | 0.39%                                        |
| 26980  | Royal Ins Co Of Amer             | 1240 E. Diehl Rd., Ste 500, P. O. Box 3144 | Naperville    | IL    | 60566      | 704-522-2914      | \$ 33,378,802                                | 0.38%                                        |
| 19771  | Cambridge Mut Fire Ins Co        | 95 Old River Road                          | Andover       | MA    | 01810-1078 | 978-475-3300-155  | \$ 30,977,729                                | 0.35%                                        |
| 21970  | Onebeacon Ins Co                 | One Beacon Street                          | Boston        | MA    | 02108-3100 | 617-725-7157-0000 | \$ 30,814,673                                | 0.35%                                        |
| 19356  | Maryland Cas Co                  | 1400 American Lanc, Tower 1, 19th Floor    | Schaumburg    | IL    | 60196-1056 | 847-762-7365      | \$ 30,547,633                                | 0.34%                                        |
| 34207  | Westport Ins Corp                | P.O. Box 2991 Mail Code OPN232             | Overland Park | KS    | 66201-1391 | 913-676-5710      | \$ 30,481,008                                | 0.34%                                        |
| 41181  | Universal Underwriters Ins Co    | 7045 College Boulevard                     | Overland Park | KS    | 66211      | 913-339-1000      | \$ 29,704,281                                | 0.34%                                        |
| 25976  | Utica Mut Ins Co                 | Post Office Box 530                        | Utica         | NY    | 13503-0530 | 315-734-2385      | \$ 29,702,073                                | 0.34%                                        |
| 25666  | Travelers Ind Co Of Amer         | ONE TOWER SQUARE                           | Hartford      | CT    | 06183-6014 | 860-277-3966      | \$ 28,133,777                                | 0.32%                                        |
| 24988  | Sentry Ins A Mut Co              | 1800 NORTH POINT DRIVE                     | Stevens Point | WI    | 54481-8020 | 715-346-6000      | \$ 28,053,015                                | 0.32%                                        |
| 38369  | Northern Assur Co Of Amer        | One Beacon Street                          | Boston        | MA    | 02108-3100 | 617-725-7157-     | \$ 27,955,742                                | 0.32%                                        |
| 29459  | Twin City Fire Ins Co Co         | Hartford Plaza                             | Hartford      | CT    | 06115-0000 | 860-547-3935      | \$ 27,383,215                                | 0.31%                                        |

## Division of Insurance

### Total Property and Casualty Business Written in Massachusetts

| NAIC # | Company Name                     | Address                               | City         | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|----------------------------------|---------------------------------------|--------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 29424  | Hartford Cas Ins Co              | Hartford Plaza                        | Hartford     | CT    | 06115-0000 | 860-547-3935       | \$ 27,375,081                                | 0.31%                                        |
| 23809  | Granite State Ins Co             | 70 PINE STREET                        | New York     | NY    | 10270      | 212-770-0705       | \$ 27,117,377                                | 0.31%                                        |
| 18708  | Ambae Assur Corp                 | One State Street Plaza                | New York     | NY    | 10004      | 212-668-0340       | \$ 26,996,450                                | 0.30%                                        |
| 21482  | Factory Mut Ins Co               | P.O. Box 7500                         | Johnston     | RI    | 02919-0500 | 401-275-3000-1665  | \$ 26,638,580                                | 0.30%                                        |
| 20427  | American Cas Co Of Reading Pa    | CNA PLAZA                             | Chicago      | IL    | 60685      | 312-822-1538       | \$ 26,582,167                                | 0.30%                                        |
| 20486  | Transcontinental Ins Co          | CNA PLAZA                             | Chicago      | IL    | 60685      | 312-822-1538       | \$ 26,534,156                                | 0.30%                                        |
| 29858  | Mortgage Guaranty Ins Corp       | P.O. Box 756                          | Milwaukee    | WI    | 53201      | 800-558-9900-6361  | \$ 25,951,533                                | 0.29%                                        |
| 31534  | Citizens Ins Co Of Amer          | 645 W. GRAND RIVER AVENUE             | Howell       | MI    | 48843      | 508-853-7200-4476  | \$ 25,679,282                                | 0.29%                                        |
| 34100  | Masswest Ins Co Inc              | One General Drive                     | Sun Prairie  | WI    | 53596      | 608-825-5718       | \$ 25,605,025                                | 0.29%                                        |
| 22578  | Horace Mann Ins Co               | #1 HORACE MANN PLAZA                  | Springfield  | IL    | 62715      | 217-788-8530       | \$ 25,256,702                                | 0.29%                                        |
| 20648  | Employers Fire Ins Co            | One Beacon Street                     | Boston       | MA    | 02108-3100 | 617-725-7157-      | \$ 25,089,946                                | 0.28%                                        |
| 25887  | Us Fidelity & Guaranty Co        | 385 Washington Street                 | St. Paul     | MN    | 55102      | 651-310-8644       | \$ 25,000,304                                | 0.28%                                        |
| 10394  | Bunker Hill Ins Co               | 695 Atlantic Avenue                   | Boston       | MA    | 02111-2217 | 617-956-6340       | \$ 24,910,406                                | 0.28%                                        |
| 22217  | Gulf Ins Co                      | P.O. Box 131771                       | Dallas       | TX    | 75313-1771 | 972-650-2887       | \$ 24,886,162                                | 0.28%                                        |
| 44326  | Atlantic Charter Ins Co          | 25 New Chardon St.                    | Boston       | MA    | 2114       | 617-488-6500       | \$ 22,934,547                                | 0.26%                                        |
| 21113  | United States Fire Ins Co        | 305 Madison Avenue                    | Morristown   | NJ    | 07960      | 973-490-6822       | \$ 22,900,838                                | 0.26%                                        |
| 20397  | Vigilant Ins Co                  | 15 Mountain View Road, P.O. Box 1615  | Warren       | NJ    | 07061-1615 | 908-903-2525       | \$ 22,701,392                                | 0.26%                                        |
| 21261  | Electric Ins Co                  | 152 Conant Street, PO Box 1029        | Beverly      | MA    | 01915-0729 | 978-524-5367       | \$ 22,500,911                                | 0.25%                                        |
| 20508  | Valley Forge Ins Co              | CNA PLAZA                             | Chicago      | IL    | 60685      | 312-822-1538       | \$ 22,457,688                                | 0.25%                                        |
| 22713  | Insurance Co Of North Amer       | 1601 CHESTNUT STREET, P.O. Box 41484  | Philadelphia | PA    | 19101-1484 | 215-640-2324       | \$ 22,416,336                                | 0.25%                                        |
| 15625  | Peoples Services Ins Co          | PO Box 2288                           | Acton        | MA    | 01720-6288 | 603-224-4086 -6212 | \$ 22,169,981                                | 0.25%                                        |
| 35106  | Niagara Fire Ins Co              | CNA PLAZA                             | Chicago      | IL    | 60685      | 312-822-1538       | \$ 22,115,152                                | 0.25%                                        |
| 24678  | Royal Ind Co                     | 9300 Arrowpoint Blvd., P. O. Box 1000 | Charlotte    | NC    | 28201-1000 | 704-522-2914       | \$ 21,406,749                                | 0.24%                                        |
| 12041  | Mbia Ins Corp                    | 113 King Street                       | Armonk       | NY    | 10504-1610 | 914-273-4545       | \$ 21,208,541                                | 0.24%                                        |
| 24791  | St Paul Mereury Ins Co           | 385 Washington Street                 | St. Paul     | MN    | 55102      | 651-310-8644       | \$ 21,144,097                                | 0.24%                                        |
| 22667  | Ace American Ins Co              | 1601 CHESTNUT STREET, P.O. BOX 41484  | Philadelphia | PA    | 19101-1484 | 215-640-2324       | \$ 21,064,581                                | 0.24%                                        |
| 20303  | Great Northern Ins Co            | 15 Mountain View Road, P.O. Box 1615  | Warren       | NJ    | 07061-1615 | 908-903-2525       | \$ 20,991,435                                | 0.24%                                        |
| 20478  | National Fire Ins Co Of Hartford | CNA PLAZA                             | Chicago      | IL    | 60685      | 312-822-1538       | \$ 20,204,014                                | 0.23%                                        |
| 42404  | Liberty Ins Corp                 | 175 Berkeley Street                   | Boston       | MA    | 02117      | 617-357-9500-43660 | \$ 20,074,400                                | 0.23%                                        |
| 21857  | American Ins Co                  | 777 San Marin Drive                   | Novato       | CA    | 94998      | 415-899-3008       | \$ 19,888,656                                | 0.22%                                        |
| 25534  | Tig Ins Co                       | P.O. Box 152870                       | Irving       | TX    | 75015      | 972-831-6504       | \$ 19,551,895                                | 0.22%                                        |

Division of Insurance

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

2002 Annual Report

# Division of Insurance

## Total Property and Casualty Business Written in Massachusetts

| NAIC # | Company Name                       | Address                                 | City         | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|------------------------------------|-----------------------------------------|--------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 13803  | Farm Family Cas Ins Co             | P.O. Box 656                            | Albany       | NY    | 12201-0656 | 518-431-5040       | \$ 18,985,022                                | 0.21%                                        |
| 19410  | Commerce & Industry Ins Co         | 70 PINE STREET                          | New York,    | NY    | 10270      | 212-770-0705       | \$ 18,583,257                                | 0.21%                                        |
| 38458  | General Electric Mortgage Ins Corp | PO Box 177800                           | Raleigh      | NC    | 27619      | 919-846-4125       | \$ 18,562,469                                | 0.21%                                        |
| 15024  | Preferred Mut Ins Co               | One Preferred Way                       | New Berlin   | NY    | 13411-1896 | 607-847-6161-1568  | \$ 18,556,317                                | 0.21%                                        |
| 19305  | Assurance Co Of Amer               | 1400 American Lane, Tower 1, 19th Floor | Schaumburg   | IL    | 60196-1056 | 847-762-7365       | \$ 18,012,908                                | 0.20%                                        |
| 21458  | Employers Ins Of Wausau            | Post Office Box 8017                    | Wausau       | WI    | 54402-8017 | 617-357-9500-43660 | \$ 18,003,062                                | 0.20%                                        |
| 22918  | American Motorists Ins Co          | 1 Kemper Drive                          | Long Grove   | IL    | 60049-0001 | 847-320-4509       | \$ 17,916,173                                | 0.20%                                        |
| 10367  | Avenco Ins Co                      | 411 AVIATION WAY                        | Frederick    | MD    | 21701      | 301-694-5700       | \$ 17,743,822                                | 0.20%                                        |
| 15059  | Public Service Mut Ins Co          | One Park Avenue                         | New York     | NY    | 10016-5802 | 212-591-9438       | \$ 17,134,507                                | 0.19%                                        |
| 26247  | American Guarantee & Liability Ins | 1400 American Lane, Tower I, 19th Floor | Schaumburg   | IL    | 60196-1056 | 847-762-7365       | \$ 17,123,294                                | 0.19%                                        |
| 30562  | American Manufacturers Mut Ins Co  | 1 Kemper Drive                          | Long Grove   | IL    | 60049-0001 | 847-320-4509       | \$ 17,112,214                                | 0.19%                                        |
| 27251  | Pmi Mortgage Ins Co                | 3003 Oak Road                           | Walnut Creek | CA    | 94597      | 800-288-1970       | \$ 16,399,286                                | 0.19%                                        |
| 31194  | Travelers Cas & Surety Co Of Amer  | ONE TOWER SQUARE                        | Hartford     | CT    | 06183-6014 | 860-277-3966       | \$ 16,302,372                                | 0.18%                                        |
| 20532  | Clarendon Natl Ins Co              | 1177 AVENUE OF THE AMERICAS             | New York     | NY    | 10036      | 212-805-9700       | \$ 16,190,249                                | 0.18%                                        |
| 24589  | American & Foreign Ins Co          | 9300 Arrowpoint Blvd., P. O. Box 1000   | Charlotte    | NC    | 28201-1000 | 704-522-2914       | \$ 15,936,101                                | 0.18%                                        |
| 21121  | Westchester Fire Ins Co            | 1601 Chestnut Street, P.O. BOX 41484    | Philadelphia | PA    | 19101-1484 | 215-640-2324       | \$ 15,728,455                                | 0.18%                                        |
| 24902  | Security Ins Co Of Hartford        | 9300 Arrowpoint Blvd. PO Box 1000       | Charlotte    | NC    | 28201-1000 | 704-522-2914       | \$ 15,678,778                                | 0.18%                                        |
| 14826  | New London Cty Mut Ins Co          | 101 High Street, P.O. Box 40            | Norwich      | CT    | 06360-0040 | 860-887-3553-4237  | \$ 15,447,237                                | 0.17%                                        |
| 20613  | American Employers Ins Co          | One Beacon Street                       | Boston       | MA    | 02108-3100 | 617-725-7157-      | \$ 15,278,493                                | 0.17%                                        |
| 35181  | Executive Risk Ind Inc             | 15 Mountain View Road, P.O. Box 1615    | Warren       | NJ    | 07061-1615 | 908-903-2525       | \$ 15,196,599                                | 0.17%                                        |
| 25178  | State Farm Mut Auto Ins Co         | One State Farm Plaza                    | Bloomington  | IL    | 61710      | 309-766-6714       | \$ 14,762,669                                | 0.17%                                        |
| 18910  | American Protection Ins Co         | 1 Kemper Drive                          | Long Grove   | IL    | 60049-0001 | 847-320-4509       | \$ 14,638,174                                | 0.17%                                        |
| 22683  | Teachers Ins Co                    | #1 HORACE MANN PLAZA                    | Springfield  | IL    | 62715      | 217-788-8530       | \$ 14,559,904                                | 0.16%                                        |
| 18058  | Philadelphia Ind Ins Co            | ONE BALA PLAZA, SUITE 100               | Bala Cynwyd  | PA    | 19004      | 610-617-7900-7684  | \$ 14,521,543                                | 0.16%                                        |
| 21784  | Firemens Ins Co Of Washington De   | P.O. Box 61038                          | Richmond     | VA    | 23261      | 804-289-3821       | \$ 14,495,826                                | 0.16%                                        |
| 31470  | Norguard Ins Co                    | P.O. Box A-H                            | Wilkes-Barre | PA    | 18703      | 570-825-9900-3071  | \$ 14,494,685                                | 0.16%                                        |
| 19429  | Insurance Co Of The State Of Pa    | 70 PINE STREET                          | New York     | NY    | 10270      | 212-770-0705       | \$ 14,443,689                                | 0.16%                                        |
| 10111  | American Bankers Ins Co Of Fl      | 11222 QUAIL ROOST DRIVE                 | Miami        | FL    | 33157      | 305-253-2244-3019  | \$ 14,383,701                                | 0.16%                                        |
| 25984  | Graphic Arts Mut Ins Co            | Post Office Box 530                     | Utica        | NY    | 13503-0530 | 315-734-2385       | \$ 13,679,077                                | 0.15%                                        |
| 15873  | United Gty Residential Ins Co      | POST OFFICE BOX 20597                   | Greensboro   | NC    | 27420      | 336-333-0247       | \$ 13,352,187                                | 0.15%                                        |
| 15040  | Providence Mut Fire Ins Co         | P.O. Box 6066                           | Providence   | RI    | 02940-6066 | 401-827-1800-125   | \$ 13,211,354                                | 0.15%                                        |

Division of Insurance

Total Property and Casualty Business Written in Massachusetts

| NAIC # | Company Name                    | Address                                    | City          | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|---------------------------------|--------------------------------------------|---------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 14923  | Patrons Mut Ins Co Of Ct        | P O BOX 6517                               | Glastonbury   | CT    | 06033      | 860-633-4678-3314  | \$ 13,168,428                                | 0.15%                                        |
| 19070  | Standard Fire Ins Co            | ONE TOWER SQUARE                           | Hartford      | CT    | 06183-6014 | 860-277-3966       | \$ 12,907,307                                | 0.15%                                        |
| 21873  | Firemans Fund Ins Co            | 777 San Marin Drive                        | Novato        | CA    | 94998      | 415-899-3008       | \$ 12,871,023                                | 0.15%                                        |
| 34231  | Medical Liability Mut Ins Co    | 8 British American Boulevard               | Latham        | NY    | 12110-1414 | 800-635-0666-2720  | \$ 12,706,365                                | 0.14%                                        |
| 14931  | Pawtucket Mut Ins Co            | P.O. Box 820                               | Pawtucket     | RI    | 02862-0820 | 401-725-5600 -228  | \$ 12,667,293                                | 0.14%                                        |
| 23434  | Middlesex Ins Co                | 1800 NORTH POINT DRIVE                     | Stevens Point | WI    | 54481-8020 | 715-346-6000       | \$ 12,620,110                                | 0.14%                                        |
| 25852  | New England Guaranty Ins Co Inc | P.O. BOX 158                               | Montpelier    | VT    | 05601-0158 | 802-229-5514-      | \$ 12,220,170                                | 0.14%                                        |
| 35386  | Fidelity & Guaranty Ins Co      | 385 Washington Street                      | St. Paul      | MN    | 55102      | 651-310-8644       | \$ 11,407,728                                | 0.13%                                        |
| 38962  | Genesis Ins Co                  | 695 EAST MAIN STREET, P.O. BOX 10352       | Stamford      | CT    | 06904-2352 | 203-328-5929       | \$ 11,353,967                                | 0.13%                                        |
| 33790  | Radian Guaranty Inc             | 1601 Market Street                         | Philadelphia  | PA    | 19103      | 215-231-1403       | \$ 11,011,032                                | 0.12%                                        |
| 13463  | Barnstable County Mut Ins Co    | PO Box 339                                 | Yarmouth Port | MA    | 02675-0339 | 508-362-4567 -16   | \$ 10,963,878                                | 0.12%                                        |
| 30104  | Hartford Underwriters Ins Co    | Hartford Plaza                             | Hartford      | CT    | 06115-0000 | 860-547-3935       | \$ 10,905,830                                | 0.12%                                        |
| 10017  | Arbella Ind Ins Co              | 1100 Crown Colony Drive                    | Quincy        | MA    | 02269-9103 | 617-328-2936       | \$ 10,842,605                                | 0.12%                                        |
| 24147  | Old Republic Ins Co             | PO Box 789                                 | Greensburg    | PA    | 15601-0789 | 724-834-5000-5406  | \$ 10,793,775                                | 0.12%                                        |
| 16551  | Savers Prop & Cas Ins Co        | 10985 Cody, Suite 135                      | Overland Park | KS    | 66210-1224 | 248-204-1100-8102  | \$ 10,781,226                                | 0.12%                                        |
| 44784  | Fairfield Ins Co                | 695 EAST MAIN STREET; P.O. BOX 10350       | Stamford      | CT    | 06904-2350 | 203-328-6461       | \$ 10,644,082                                | 0.12%                                        |
| 24295  | Providence Washington Ins Co    | P.O. Box 518                               | Providence    | RI    | 02901-0518 | 401-453-7132       | \$ 10,628,040                                | 0.12%                                        |
| 19895  | Atlantic Mut Ins Co             | 140 BROADWAY                               | New York      | NY    | 10005-1101 | 973-408-6142       | \$ 10,544,335                                | 0.12%                                        |
| 27928  | Amcx Assur Co                   | 3500 Packerland Drive                      | De Pere       | WI    | 54115-9070 | 920-330-5250       | \$ 10,304,422                                | 0.12%                                        |
| 45934  | American Compensation Ins Co    | 8500 Normandale Lake Boulevard, Suite 1400 | Bloomington   | MN    | 55437      | 952-893-0403-      | \$ 10,106,096                                | 0.11%                                        |
| 24872  | Connecticut Ind Co              | 9300 Arrowpoint Blvd. PO Box 1000          | Charlotte     | NC    | 28201-1000 | 704-522-2914       | \$ 9,864,669                                 | 0.11%                                        |
| 16691  | Great American Ins Co           | 580 Walnut Street                          | Cincinnati    | OH    | 45202      | 513-369-5092       | \$ 9,775,027                                 | 0.11%                                        |
| 24074  | Ohio Cas Ins Co                 | 9450 Seward Road                           | Fairfield     | OH    | 45014      | 513-603-2245       | \$ 9,544,453                                 | 0.11%                                        |
| 24775  | St Paul Guardian Ins Co         | 385 Washington Street                      | St. Paul      | MN    | 55102      | 651-310-8644       | \$ 9,400,279                                 | 0.11%                                        |
| 13706  | Dorchester Mut Fire Ins Co      | P. O. Box 9109                             | Dedham        | MA    | 02027-9109 | 781-326-4010-1235  | \$ 9,173,984                                 | 0.10%                                        |
| 10014  | Affiliated Fm Ins Co            | P.O. Box 7500                              | Johnston      | RI    | 02919-0500 | 401-275-3000-1665  | \$ 9,023,194                                 | 0.10%                                        |
| 35637  | Landmark Ins Co                 | 200 STATE STREET                           | Boston        | MA    | 02109      | 212-770-0705       | \$ 9,007,275                                 | 0.10%                                        |
| 22748  | Pacific Employers Ins Co        | 1601 Chestnut Street, P.O. BOX 41484       | Philadelphia  | PA    | 19191-1484 | 215-649-2324       | \$ 8,883,991                                 | 0.10%                                        |
| 20230  | Central Mut Ins Co              | 800 South Washington Street                | Van Wert      | OH    | 45891      | 419-238-5551 -2437 | \$ 8,793,376                                 | 0.10%                                        |
| 35696  | Harleysville Preferred Ins Co   | 355 Maple Avenue                           | Harleysville  | PA    | 19438-2297 | 215-256-5000       | \$ 8,578,112                                 | 0.10%                                        |
| 38830  | Fort Wayne Hlth & Cas Ins Co    | One Reinsurance Place, 1700 Magnavox Way   | Fort Wayne    | IN    | 46804      | 914-828-8184       | \$ 8,536,759                                 | 0.10%                                        |

## Division of Insurance

### Total Property and Casualty Business Written in Massachusetts

| NAIC # | Company Name                   | Address                                 | City          | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------------------------|-----------------------------------------|---------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 21881  | National Surety Corp           | 233 South Wacker Drive, Suite 2000      | Chicago       | IL    | 60606-6308 | 312-441-6492       | \$ 8,526,242                                 | 0.10%                                        |
| 35300  | Allianz Ins Co                 | P.O. BOX 7780                           | Burbank       | CA    | 91510-7780 | 818-260-7109       | \$ 8,512,866                                 | 0.10%                                        |
| 37885  | X1 Specialty Ins Co            | Seaview House, 70 Seaview Avenue        | Stamford      | CT    | 60173-2231 | 203-964-5221       | \$ 8,493,681                                 | 0.10%                                        |
| 21350  | Empire Ins Co                  | 45 MAIN STREET, 3RD FLOOR               | Brooklyn      | NY    | 11201-1021 | 718-422-4380       | \$ 8,313,820                                 | 0.09%                                        |
| 22810  | Chicago Ins Co                 | 55 East Monroe Street                   | Chicago       | IL    | 60603      | 415-899-3008       | \$ 8,197,996                                 | 0.09%                                        |
| 22322  | Greenwich Ins Co               | Seaview House, 70 Seaview Avenue        | Stamford      | CT    | 06902-6040 | 203-964-5221       | \$ 8,166,836                                 | 0.09%                                        |
| 23841  | New Hampshire Ins Co           | 70 PINE STREET                          | New York,     | NY    | 10270      | 212-770-0705       | \$ 8,088,704                                 | 0.09%                                        |
| 10664  | Endeavour Ins Co               | 25 New Chardon St                       | Boston        | MA    | 02114-4721 | 617-488-6500       | \$ 7,913,447                                 | 0.09%                                        |
| 18023  | Star Ins Co                    | 26600 Telegraph Road                    | Southfield    | MI    | 48034      | 248-358-1100-8102  | \$ 7,904,891                                 | 0.09%                                        |
| 19038  | Travelers Cas & Surety Co      | ONE TOWER SQUARE                        | Hartford      | CT    | 06183-6014 | 860-277-3966       | \$ 7,851,163                                 | 0.09%                                        |
| 14486  | Co                             | 62 Maple Avenue                         | Kecne         | NH    | 17105      | 603-358-4143-      | \$ 7,377,295                                 | 0.08%                                        |
| 35289  | Continental Ins Co             | CNA PLAZA                               | Chicago       | IL    | 60685      | 312-822-1538       | \$ 7,010,456                                 | 0.08%                                        |
| 25860  | Union Mut Fire Ins Co          | P.O. BOX 158                            | Montpelier    | VT    | 05601      | 802-229-5514-      | \$ 6,952,432                                 | 0.08%                                        |
| 39306  | Fidelity & Deposit Co Of Md    | 1400 American Lane, Tower I, 19th Floor | Schaumburg    | IL    | 60196-1056 | 847-762-7365       | \$ 6,814,768                                 | 0.08%                                        |
| 40827  | Combined Specialty Ins Co      | 1000 Milwaukee Avenue                   | Glenview      | IL    | 60025      | 847-953-8720       | \$ 6,773,351                                 | 0.08%                                        |
| 19909  | Centennial Ins Co              | 140 BROADWAY                            | New York      | NY    | 10005-1101 | 973-408-6142       | \$ 6,610,231                                 | 0.07%                                        |
| 19372  | Northern Ins Co Of Ny          | 1400 American Lane, Tower I, 19th Floor | Schaumburg    | IL    | 60196-1056 | 847-762-7365       | \$ 6,599,260                                 | 0.07%                                        |
| 37478  | Hartford Ins Co Of The Midwest | Hartford Plaza                          | Hartford      | CT    | 06115-0000 | 860-547-3935       | \$ 6,559,247                                 | 0.07%                                        |
| 24880  | Fire & Cas Ins Co Of Ct        | 9300 Arrowpoint Blvd., PO Box 1000      | Charlotte     | NC    | 28201-1000 | 704-522-2914       | \$ 6,505,012                                 | 0.07%                                        |
| 32352  | Prudential Prop & Cas Ins Co   | 23 Main Street                          | Holmdel       | NJ    | 07733      | 732-817-8044       | \$ 6,402,580                                 | 0.07%                                        |
| 10231  | Commonwealth Mut Ins Co        | 1100 Crown Colony Drive                 | Quincy        | MA    | 02269-9103 | 617-328-2936       | \$ 6,312,450                                 | 0.07%                                        |
| 14982  | Penn Millers Ins Co            | P.O. BOX P                              | Wilkes-Barre  | PA    | 18773-0016 | 570-822-8111       | \$ 6,206,926                                 | 0.07%                                        |
| 20222  | All Amer Ins Co                | 800 South Washington Street             | Van Wert      | OH    | 45891      | 419-238-5551 -2437 | \$ 6,160,074                                 | 0.07%                                        |
| 21326  | Empire Fire & Marine Ins Co    | 13810 FNB Parkway                       | Omaha         | NE    | 68154-5202 | 847-762-7365       | \$ 6,129,475                                 | 0.07%                                        |
| 26042  | Wausau Underwriters Ins Co     | Post Office Box 8017                    | Wausau        | WI    | 54402-8017 | 617-357-9500-43660 | \$ 6,087,347                                 | 0.07%                                        |
| 25992  | Northern Security Ins Co Inc   | P.O. Box 188                            | Montpelier    | VT    | 05601-0188 | 802-223-2341       | \$ 6,006,798                                 | 0.07%                                        |
| 23973  | West Newbury Mut Fire Ins Co   | P. O. box 9109                          | Dedham        | MA    | 02027-9109 | 781-326-4010-1235  | \$ 5,993,468                                 | 0.07%                                        |
| 22136  | Great American Ins Co Of Ny    | 580 Walnut Street                       | Cincinnati    | OH    | 45202      | 513-369-5092       | \$ 5,814,966                                 | 0.07%                                        |
| 24740  | Safeco Ins Co Of Amer          | SAFECO PLAZA                            | Seattle       | WA    | 98185      | 206-545-5000       | \$ 5,736,603                                 | 0.06%                                        |
| 21180  | Sentry Select Ins Co           | 1800 NORTH POINT DRIVE                  | Stevens Point | WI    | 54481-8020 | 715-346-6000       | \$ 5,414,734                                 | 0.06%                                        |
| 12475  | Republic-Franklin Ins Co       | Post Office Box 530                     | Utica         | NY    | 13503-0530 | 315-734-2385       | \$ 5,392,103                                 | 0.06%                                        |

Division of Insurance

Total Property and Casualty Business Written in Massachusetts

| NAIC # | Company Name                        | Address                                 | City          | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-------------------------------------|-----------------------------------------|---------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 29874  | North American Specialty Ins Co     | 650 Elm Street                          | Manchester    | NH    | 03101      | 603-644-6676       | \$ 5,387,956                                 | 0.06%                                        |
| 40142  | American Zurich Ins Co              | 1400 American Lane, Tower 1, 19th Floor | Schaumburg    | IL    | 60196-1056 | 847-762-7365       | \$ 5,291,384                                 | 0.06%                                        |
| 26344  | Great American Assur Co             | 580 Walnut Street                       | Cincinnati    | OH    | 45202      | 513-369-5092       | \$ 5,091,355                                 | 0.06%                                        |
| 10847  | Cumis Ins Society Inc               | Post Office Box 1084                    | Madison       | WI    | 53701      | 608-238-5851-6092  | \$ 4,953,810                                 | 0.06%                                        |
| 10205  | Mountain Valley Ind Co              | 95 Route 17 South                       | Paramus       | NJ    | 07653-0931 | 201-291-7401       | \$ 4,951,258                                 | 0.06%                                        |
| 13056  | Rli Ins Co                          | 9025 N. Lindbergh Drive                 | Peoria        | IL    | 61615      | 309-692-1000-5357  | \$ 4,868,843                                 | 0.05%                                        |
| 11452  | Hartford Steam Boil Inspec & Ins Co | One State Street, P.O. Box 5024         | Hartford      | CT    | 06102-5024 | 860-722-5160       | \$ 4,847,180                                 | 0.05%                                        |
| 21865  | Associated Ind Corp                 | 777 San Marin Drive                     | Novato        | CA    | 94998      | 415-899-3008       | \$ 4,839,364                                 | 0.05%                                        |
| 11991  | National Cas Co                     | P.O. Box 4110                           | Scottsdale    | AZ    | 85261-4110 | 480-365-2324       | \$ 4,808,137                                 | 0.05%                                        |
| 22241  | Medmarc Cas Ins Co                  | PO Box 10809                            | Charlilly     | VA    | 20153-0809 | 703-652-1300-316   | \$ 4,803,199                                 | 0.05%                                        |
| 13374  | Arrow Mut Liability Ins Co          | 23 Commonwealth Avenue                  | Chestnut Hill | MA    | 2467       | 617-244-5730       | \$ 4,746,164                                 | 0.05%                                        |
| 43001  | Narragansett Bay Ins Co             | P.O. Box 820                            | Pawtucket     | RI    | 02862-0820 | 401-725-5600 -228  | \$ 4,574,981                                 | 0.05%                                        |
| 26522  | Mount Vernon Fire Ins Co            | 190 South Warner Road, P.O. Box 6700    | Wayne         | PA    | 19087-2191 | 610-225-2212       | \$ 4,508,820                                 | 0.05%                                        |
| 13188  | Western Surety Co                   | P.O. Box 5077                           | Sioux Falls   | SD    | 57117-5077 | 605-336-0850 -4681 | \$ 4,271,333                                 | 0.05%                                        |
| 27120  | Trumbull Ins Co                     | Hartford Plaza                          | Hartford      | CT    | 06115-0000 | 860-547-3935       | \$ 4,230,078                                 | 0.05%                                        |
| 18975  | Hphe Ins Co Inc                     | 93 Worcester Street                     | Wellesley     | MA    | 02481-9181 | 617-509-5679       | \$ 4,189,859                                 | 0.05%                                        |
| 24600  | Globe Ind Co                        | 9300 Arrowpoint Blvd., P. O. Box 1000   | Charlotte     | NC    | 28201-1000 | 704-522-2914       | \$ 4,163,722                                 | 0.05%                                        |
| 18279  | Bankers Standard Ins Co             | 1601 CHESTNUT STREET, P.O. BOX 41484    | Philadelphia  | PA    | 19101-1484 | 215-640-2324       | \$ 4,152,529                                 | 0.05%                                        |
| 24503  | Blue Ridge Ins Co                   | One General Drive                       | Sun Prairie   | WI    | 53596      | 608-825-5718       | \$ 4,081,311                                 | 0.05%                                        |
| 20516  | Euler American Crcdit Ind Co        | 100 East Pratt Street - 5th Floor       | Baltimore     | MD    | 21202-1008 | 410-554-0864       | \$ 4,078,603                                 | 0.05%                                        |
| 24325  | York Ins Co                         | P.O. Box 518                            | Providence    | RI    | 02901-0518 | 401-453-7132       | \$ 3,915,681                                 | 0.04%                                        |
| 23329  | Merchants Mut Ins Co                | 250 Main Street                         | Buffalo       | NY    | 14240-0903 | 716-849-3333 -3184 | \$ 3,814,286                                 | 0.04%                                        |
| 28452  | Republic Mortgage Ins Co            | P.O. Box 2514                           | Winston-Salem | NC    | 27102      | 336-661-4317       | \$ 3,805,002                                 | 0.04%                                        |
| 33588  | First Liberty Ins Corp              | 175 Berkeley Street                     | Boston        | MA    | 02117      | 617-357-9500-43660 | \$ 3,782,567                                 | 0.04%                                        |
| 21105  | North River Ins Co                  | 305 Madison Avenue                      | Morristown    | NJ    | 07960      | 973-490-6822       | \$ 3,762,092                                 | 0.04%                                        |
| 18864  | Fairmont Ins Co                     | P.O. Box 152870                         | Irving        | TX    | 75015      | 972-831-6504       | \$ 3,748,188                                 | 0.04%                                        |
| 26069  | Wausau Business Ins Co              | Post Office Box 8017                    | Wausau        | WI    | 54402-8017 | 617-357-9500-43660 | \$ 3,711,361                                 | 0.04%                                        |
| 24066  | American Fire & Cas Co              | 9450 Seward Road                        | Fairfield     | OH    | 45014      | 513-603-2245       | \$ 3,682,157                                 | 0.04%                                        |
| 23469  | American Modern Home Ins Co         | P.O. Box 5323                           | Cincinnati    | OH    | 45201-5323 | 800-543-2644-5289  | \$ 3,671,903                                 | 0.04%                                        |
| 34649  | Centre Ins Co                       | One Chase Manhattan Plaza               | New York      | NY    | 10005      | 212-898-5447       | \$ 3,577,381                                 | 0.04%                                        |
| 42978  | American Security Ins Co            | 260 Interstate North Circle, NW         | Atlanta       | GA    | 30339      | 770-763-1336       | \$ 3,556,999                                 | 0.04%                                        |

# Division of Insurance

## Total Property and Casualty Business Written in Massachusetts

| NAIC # | Company Name                         | Address                               | City          | State | ZIP        | Telephone           | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------------------------------|---------------------------------------|---------------|-------|------------|---------------------|----------------------------------------------|----------------------------------------------|
| 24732  | General Ins Co Of Amer               | SAFECO PLAZA                          | Seattle       | WA    | 98185      | 206-545-5000        | \$ 3,526,016                                 | 0.04%                                        |
| 19631  | American Road Ins Co                 | The American Road                     | Dearborn      | MI    | 48121-6027 | 313-337-1102        | \$ 3,494,268                                 | 0.04%                                        |
| 26565  | Ohio Ind Co                          | 250 East Broad Street, 10th Floor     | Columbus      | OH    | 43215      | 614-228-2800 -104   | \$ 3,473,178                                 | 0.04%                                        |
| 22535  | Seaboard Surety Co                   | 5801 Smith Avenue                     | Baltimore     | MD    | 21209-3653 | 651-310-8644        | \$ 3,472,527                                 | 0.04%                                        |
| 30503  | Shelby Cas Ins Comp                  | P. O. BOX 43360                       | Birmingham    | AL    | 35243      | 205-970-7239        | \$ 3,426,474                                 | 0.04%                                        |
| 21415  | Employers Mut Cas Co                 | P. O. BOX 712                         | Des Moines    | IA    | 50303-0712 | 515-280-2789        | \$ 3,401,583                                 | 0.04%                                        |
| 11104  | Associated Employers Ins Co          | P.O. Box 4070                         | Burlington    | MA    | 01803      | 781-221-1600 -1800  | \$ 3,377,296                                 | 0.04%                                        |
| 28916  | Lawrenceville Prop & Cas Co          | Two Princess Road                     | Lawrenceville | NJ    | 08648      | 609-896-2404 - 1311 | \$ 3,311,766                                 | 0.04%                                        |
| 10510  | Carolina Cas Ins Co                  | P.O. Box 2575                         | Jacksonville  | FL    | 32203      | 904-363-8041        | \$ 3,299,981                                 | 0.04%                                        |
| 32620  | National Interstate Ins Co           | 3250 Interstate Drive                 | Richfield     | OH    | 44286      | 330-659-8900 -307   | \$ 3,272,810                                 | 0.04%                                        |
| 38970  | Markel Ins Co                        | 4600 Cox Road                         | Glenn Allen   | VA    | 23060      | 800-431-1270-7697   | \$ 3,236,567                                 | 0.04%                                        |
| 43575  | Indemnity Ins Co Of North Amer       | 1601 CHESTNUT STREET, P.O. Box 41484  | Philadelphia  | PA    | 19101-1484 | 215-640-2324        | \$ 3,222,270                                 | 0.04%                                        |
| 23337  | Merchants Ins Co Of Nh Inc           | 250 Main Street                       | Buffalo       | NY    | 14240-0903 | 716-849-3333 -3184  | \$ 3,081,222                                 | 0.03%                                        |
| 10638  | Prosect Ins Co                       | 101 Arch Street, P.O. Box 55178       | Boston        | MA    | 02205      | 617-330-1755-254    | \$ 3,041,213                                 | 0.03%                                        |
| 15105  | Safety Natl Cas Corp                 | 2043 Woodland Parkway, Suite 200      | St. Louis     | MO    | 63146      | 314-995-5300 -316   | \$ 2,961,368                                 | 0.03%                                        |
| 42048  | Diamond State Ins Co                 | THREE BALA PLAZA, EAST, SUITE 300     | Bala Cynwyd   | PA    | 19004      | 610-664-1500        | \$ 2,940,084                                 | 0.03%                                        |
| 13331  | American Hardware Mut Ins Co         | 471 East Broad Street                 | Columbus      | OH    | 43215      | 614-225-8331        | \$ 2,916,169                                 | 0.03%                                        |
| 13978  | Florists Mut Ins Co                  | #1 Horticultural Lane                 | Edwardsville  | IL    | 62025      | 618-655-1813        | \$ 2,874,166                                 | 0.03%                                        |
| 41211  | Triton Ins Co                        | 3001 Meacham Boulevard, Suite 200     | Fort Worth    | TX    | 76137      | 817-348-7565        | \$ 2,815,746                                 | 0.03%                                        |
| 37540  | Omaha Prop & Cas Ins Co              | 3102 Farnam Street                    | Omaha         | NE    | 68131-3504 | 402-351-6064        | \$ 2,808,390                                 | 0.03%                                        |
| 24694  | Safeguard Ins Co                     | 9300 Arrowpoint Blvd., P. O. Box 1000 | Charlotte     | NC    | 28201-1000 | 704-522-2914        | \$ 2,801,095                                 | 0.03%                                        |
| 19720  | American Alt Ins Corp                | 555 COLLEGE ROAD EAST - P.O. BOX 5241 | Princeton     | NJ    | 08543      | 609-243-4599        | \$ 2,794,699                                 | 0.03%                                        |
| 25879  | Fidelity & Guaranty Ins Underwriters | 385 Washington Street                 | St. Paul      | MN    | 55102      | 651-310-8644        | \$ 2,751,616                                 | 0.03%                                        |
| 20702  | Ace Fire Underwriters Ins Co         | 1601 CHESTNUT STREET, P.O. BOX 41484  | Philadelphia  | PA    | 19101-1484 | 215-640-2324        | \$ 2,717,725                                 | 0.03%                                        |
| 25143  | State Farm Fire And Cas Co           | One State Farm Plaza                  | Bloomington   | IL    | 61710      | 309-766-6714        | \$ 2,707,745                                 | 0.03%                                        |
| 19690  | American Economy Ins Co              | SAFECO PLAZA                          | Seattle       | WA    | 98185      | 206-545-5000        | \$ 2,680,757                                 | 0.03%                                        |
| 19704  | American States Ins Co               | SAFECO PLAZA                          | Seattle       | WA    | 98185      | 206-545-5000        | \$ 2,680,119                                 | 0.03%                                        |
| 19577  | Villanova Ins Co                     | One Logan Square, Suite 1400          | Philadelphia  | PA    | 19103      | 414-225-4516        | \$ 2,668,561                                 | 0.03%                                        |
| 44393  | West American Ins Co                 | 9450 Seward Road                      | Fairfield     | OH    | 45014      | 513-603-2245        | \$ 2,660,508                                 | 0.03%                                        |
| 39357  | Travelers Ins Co Accident Dept       | P.O. BOX 990027                       | Hartford      | CT    | 06183-6014 | 860-308-7397        | \$ 2,537,140                                 | 0.03%                                        |
| 12815  | Financial Guaranty Ins Co            | 125 Park Avenue                       | New York      | NY    | 10017      | 212-312-3314        | \$ 2,510,426                                 | 0.03%                                        |

# Division of Insurance

## Total Property and Casualty Business Written in Massachusetts

| NAIC # | Company Name                         | Address                                | City           | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------------------------------|----------------------------------------|----------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 42390  | Amguard Ins Co                       | P.O. Box A-H                           | Wilkes-Barre   | PA    | 18703      | 570-825-9900-3071  | \$ 2,389,483                                 | 0.03%                                        |
| 21237  | Casualty Reciprocal Exch             | 9201 STATE LINE ROAD                   | Kansas City    | MO    | 64114-3234 | 816-760-5447       | \$ 2,365,256                                 | 0.03%                                        |
| 25518  | Tig Premier Ins Co                   | P.O. Box 152870                        | Irving         | TX    | 75015      | 972-831-6504       | \$ 2,359,008                                 | 0.03%                                        |
| 11185  | Foremost Ins Co                      | P.O. Box 2450                          | Grand Rapids   | MI    | 49501-2450 | 616-956-3515       | \$ 2,349,729                                 | 0.03%                                        |
| 24260  | Progressive Cas Ins Co               | 6300 WILSON MILLS ROAD, W33            | Village        | OH    | 44143-2182 | 440-395-4460       | \$ 2,306,463                                 | 0.03%                                        |
| 21172  | Vanliner Ins Co                      | ONE PREMIER DRIVE                      | St. Louis      | MO    | 63026      | 636-349-3985       | \$ 2,252,708                                 | 0.03%                                        |
| 12904  | Tokio Marine & Fire Ins Co Ltd Us Br | 230 Park Avenue                        | New York       | NY    | 10169-0005 | 212-297-6600-6687  | \$ 2,236,924                                 | 0.03%                                        |
| 24813  | Balboa Ins Co                        | P.O. BOX 19702                         | Irvine         | CA    | 92623-9702 | 949-222-8000       | \$ 2,147,777                                 | 0.02%                                        |
| 38245  | Bes Ins Co                           | 676 North St. Clair Street             | Chicago        | IL    | 60611      | 312-951-7863       | \$ 2,107,623                                 | 0.02%                                        |
| 40177  | Paramount Ins Co                     | One Park Avenue                        | New York       | NY    | 10016-5802 | 212-591-9438       | \$ 2,037,804                                 | 0.02%                                        |
| 29939  | Main St Amer Assur Co                | 55 WEST STREET                         | Keene          | NH    | 03431      | 603-358-1225       | \$ 2,034,747                                 | 0.02%                                        |
| 26921  | Everest Reins Co                     | P.O. Box 830                           | Liberty Corner | NJ    | 07938-0830 | 908-604-3359       | \$ 1,964,320                                 | 0.02%                                        |
| 25950  | Casco Ind Co                         | 42 Industrial Park Road                | Saco           | ME    | 04072-3512 | 207-284-8538 -103  | \$ 1,905,524                                 | 0.02%                                        |
| 23817  | Illinois Natl Ins Co                 | 500 WEST MADISON STREET                | Chicago,       | IL    | 60606-2511 | 212-770-0705       | \$ 1,897,072                                 | 0.02%                                        |
| 22195  | Insurance Co Of Greater Ny           | 200 Madison Avenue                     | Ncw York       | NY    | 10016-3903 | 212-683-9700-211   | \$ 1,874,906                                 | 0.02%                                        |
| 21962  | Pennsylvania Gencral Ins Co          | One Beacon Street                      | Boston         | MA    | 02108-3100 | 617-725-7157-      | \$ 1,841,917                                 | 0.02%                                        |
| 28932  | Markel American Ins Co               | 4600 Cox Road                          | Glen Allen     | VA    | 23060      | 800-236-2862-3346  | \$ 1,817,172                                 | 0.02%                                        |
| 33022  | Axa Corp Solutions Ins Co            | 17 STATE STREET                        | New York       | NY    | 10004-1501 | 212-658-8755-755   | \$ 1,786,289                                 | 0.02%                                        |
| 35424  | Old Republic Minnehoma Ins Co        | P. O. Box 35008                        | Tulsa          | OK    | 74153-0008 | 918-307-1000-7329  | \$ 1,773,928                                 | 0.02%                                        |
| 21318  | Coregis Ins Co                       | 525 West Van Buren, Suite 500          | Chicago        | IL    | 60607      | 913-676-6723       | \$ 1,736,845                                 | 0.02%                                        |
| 20850  | Firemens Ins Co Of Newark Nj         | CNA PLAZA                              | Chicago        | IL    | 60685      | 312-822-1538       | \$ 1,716,447                                 | 0.02%                                        |
| 26832  | Great American Alliance Ins Co       | 580 Walnut Street                      | Cincinnati     | OH    | 45202      | 513-369-5092       | \$ 1,702,300                                 | 0.02%                                        |
| 24554  | Xl Ins Amer Inc                      | Seaview House, 70 Seaview Avenue       | Stamford       | CT    | 53596      | 203-964-5221       | \$ 1,663,331                                 | 0.02%                                        |
| 39845  | Employers Reins Corp                 | P.O. Box 2991                          | Overland Park  | KS    | 66201-1391 | 913-676-5200-5399  | \$ 1,656,899                                 | 0.02%                                        |
| 33600  | Lm Ins Corp                          | 175 Berkeley Street                    | Boston         | MA    | 02117      | 617-357-9500-43660 | \$ 1,654,779                                 | 0.02%                                        |
| 32778  | Washington Intl Ins Co               | 1200 Arlington Heights Road, Suite 400 | Itasea         | IL    | 60143      | 630-227-4700       | \$ 1,636,280                                 | 0.02%                                        |
| 20680  | Green Mountain Ins Co Inc            | PO Box 870                             | Montpelier     | VT    | 05602      | 603-224-4086 -6293 | \$ 1,628,782                                 | 0.02%                                        |
| 36153  | Aetna Ins Co Of Ct                   | 151 Farmington Avenue, RT21            | Hartford       | CT    | 06156-0417 | 860-273-7126       | \$ 1,624,908                                 | 0.02%                                        |
| 23175  | Phenix Mut Fire Ins Co               | P.O. BOX 900                           | Concord        | NH    | 03302-0900 | 603-225-2773 -2902 | \$ 1,558,725                                 | 0.02%                                        |
| 14354  | Jewelers Mut Ins Co                  | P. O. Box 468                          | Neenah         | WI    | 54957-0468 | 920-725-4326-2346  | \$ 1,541,741                                 | 0.02%                                        |
| 30872  | Amerin Guaranty Corp                 | 1601 Market Street                     | Philadelphia   | PA    | 19103      | 215-231-1403       | \$ 1,515,973                                 | 0.02%                                        |

Division of Insurance

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

# Division of Insurance

## Total Property and Casualty Business Written in Massachusetts

| NAIC # | Company Name                         | Address                                  | City          | State | ZIP        | Telephone         | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share In<br>MA as of<br>12/31/2001 |
|--------|--------------------------------------|------------------------------------------|---------------|-------|------------|-------------------|----------------------------------------------|----------------------------------------------|
| 40266  | Cmg Mortgage Ins Co                  | 5910 Mineral Point Road                  | Madison       | WI    | 53705      | 800-288-1970      | \$ 1,495,129                                 | 0.02%                                        |
| 36250  | Radian Asset Assur Inc               | 335 Madison Avenue                       | New York      | NY    | 10017-4605 | 212-983-5859-207  | \$ 1,483,600                                 | 0.02%                                        |
| 20362  | Sumitomo Mar & Fire Ins Co Of Amer   | 15 Independence Boulevard, P.O. Box 4602 | Warren        | NJ    | 07059-4602 | 908-604-2833      | \$ 1,471,669                                 | 0.02%                                        |
| 42668  | Vesta Ins Corp                       | P. O. BOX 43360                          | Birmingham    | AL    | 35243      | 205-970-7239      | \$ 1,424,030                                 | 0.02%                                        |
| 15865  | Nemie Ins Co                         | P.O. Box 9118                            | Des Moines    | IA    | 50306-9118 | 515-313-4527      | \$ 1,420,895                                 | 0.02%                                        |
| 36226  | United Cas & Surety Ins Co           | 170 Milk Street                          | Boston        | MA    | 02109      | 617-542-3232-109  | \$ 1,378,575                                 | 0.02%                                        |
| 18767  | Church Mut Ins Co                    | P. O. Box 357                            | Merrill       | WI    | 54452      | 715-536-5577-4808 | \$ 1,373,845                                 | 0.02%                                        |
| 19615  | Ameriean Reliable Ins Co             | 8655 EAST VIA DE VENTURA                 | Scottsdale    | AZ    | 85258      | 480-483-8666      | \$ 1,348,725                                 | 0.02%                                        |
| 10936  | Seneca Ins Co Inc                    | 160 Water Street                         | New York      | NY    | 10038-4922 | 212-344-3000      | \$ 1,347,080                                 | 0.02%                                        |
| 29599  | Us Specialty Ins Co                  | 13403 Northwest Freeway                  | Houston       | TX    | 77040-6094 | 713-744-3700      | \$ 1,346,861                                 | 0.02%                                        |
| 12262  | Pennsylvania Manufacturers Asn Ins C | P. O. Box 3031                           | Blue Bell     | PA    | 19422-0754 | 610-397-5094      | \$ 1,328,713                                 | 0.01%                                        |
| 24031  | Northland Cas Co                     | PO BOX 64816                             | St Paul       | MN    | 55164-0816 | 651-688-4290      | \$ 1,326,567                                 | 0.01%                                        |
| 22012  | Motors Ins Corp                      | 300 GALLERIA OFFICENTRE                  | Southfield    | MI    | 48034      | 248-263-6936      | \$ 1,288,559                                 | 0.01%                                        |
| 31895  | American Interstate Ins Co           | 2301 Highway 190 West                    | Deridder      | LA    | 70634-6005 | 800-256-9052      | \$ 1,270,052                                 | 0.01%                                        |
| 13935  | Federated Mut Ins Co                 | 121 East Park Square                     | Owatonna      | MN    | 55060      | 507-444-7133-     | \$ 1,246,331                                 | 0.01%                                        |
| 20699  | Aee Prop & Cas Ins Co                | 1601 CHESTNUT STREET, P.O. Box 41484     | Philadelphia  | PA    | 19101-1484 | 215-640-2324      | \$ 1,244,937                                 | 0.01%                                        |
| 34274  | Central States Ind Co Of Omaha       | P.O. Box 34888                           | Omaha         | NE    | 68134      | 402-997-8349      | \$ 1,242,426                                 | 0.01%                                        |
| 41769  | Athena Assur Co                      | 385 Washington Street                    | St. Paul      | MN    | 55102      | 651-310-8644      | \$ 1,236,799                                 | 0.01%                                        |
| 16578  | First Comm Ins Co                    | 4050 Calle Real Suite 290                | Santa Barbara | CA    | 93110      | 805-696-7000-     | \$ 1,233,952                                 | 0.01%                                        |
| 23612  | Midwest Employers Cas Co             | 13801 Riverport Drive, Suite 200         | Heights       | MO    | 63043-4828 | 314-298-7332      | \$ 1,221,964                                 | 0.01%                                        |
| 11762  | Vesta Fire Ins Corp                  | P. O. BOX 43360                          | Birmingham    | AL    | 35243      | 205-970-7239      | \$ 1,199,289                                 | 0.01%                                        |
| 12513  | Professional Liab Ins Co Of Amer     | Two Park Avenue, Room 2500               | New York      | NY    | 10016      | 212-576-9801      | \$ 1,188,784                                 | 0.01%                                        |
| 11592  | International Fidelity Ins Co        | One Newark Center                        | Newark        | NJ    | 07102-5207 | 973-624-7200 -205 | \$ 1,182,001                                 | 0.01%                                        |
| 21040  | Fremont Ind Co                       | 500 North Brand Boulevard                | Glendale      | CA    | 91203-3392 | 818-549-4635      | \$ 1,161,050                                 | 0.01%                                        |
| 19321  | Maine Bonding & Cas Co               | 1400 American Lane, Tower 1, 19th Floor  | Schaumburg    | IL    | 60196-1056 | 847-762-7365      | \$ 1,158,056                                 | 0.01%                                        |
| 18287  | Financial Security Assur Inc         | 350 Park Ave.                            | New York      | NY    | 10022-6022 | 212-339-3492      | \$ 1,088,739                                 | 0.01%                                        |
| 11843  | Medical Protective Co                | 5814 Reed Road                           | Fort Wayne    | IN    | 46835      | 260-485-9622      | \$ 1,051,367                                 | 0.01%                                        |
| 11630  | Jefferson Ins Co                     | Newport Tower, 525 Washington Blvd.      | Jersey City   | NJ    | 07310-1693 | 415-899-3008      | \$ 1,046,403                                 | 0.01%                                        |
| 15032  | Guideone Mut Ins Co                  | 1111 Ashworth Road                       | Moines        | IA    | 50265-3538 | 515-267-5748      | \$ 1,023,688                                 | 0.01%                                        |
| 24198  | Peerless Ins Co                      | 62 Maple Avenue                          | Keene         | NH    | 03431      | 603-358-4143-     | \$ 1,010,535                                 | 0.01%                                        |
| 19917  | Liberty Ins Underwriters Inc         | 55 WATER STREET, 18TH FLOOR              | New York      | NY    | 10041      | 212-208-4258      | \$ 1,001,878                                 | 0.01%                                        |

# Division of Insurance

## Total Property and Casualty Business Written in Massachusetts

| NAIC # | Company Name                    | Address                                | City            | State | ZIP        | Telephone         | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|---------------------------------|----------------------------------------|-----------------|-------|------------|-------------------|----------------------------------------------|----------------------------------------------|
| 11255  | Caterpillar Ins Co              | P.O. Box 340001                        | Nashville       | TN    | 37203-0001 | 615-341-8147-     | \$ 973,507                                   | 0.01%                                        |
| 34711  | Computer Ins Co                 | 10 Weybosset Street, Suite 502         | Providence      | RI    | 02903-2818 | 401-431-2920      | \$ 956,272                                   | 0.01%                                        |
| 14559  | Guidcone Specialty Mut Ins Co   | 1111 Ashworth Road                     | Moines          | IA    | 50265-3538 | 515-267-5748      | \$ 943,096                                   | 0.01%                                        |
| 14974  | Pennsylvania Lumbermens Mut Ins | 170 S. Independence Mall West Ste 200E | Philadelphia    | PA    | 19106-3388 | 215-625-9233-310  | \$ 903,504                                   | 0.01%                                        |
| 20877  | Capital Markets Assr Corp       | 113 King Street                        | Armonk          | NY    | 10504-1610 | 914-273-4545      | \$ 893,216                                   | 0.01%                                        |
| 31089  | Republic Western Ins Co         | 2721 NORTH CENTRAL AVENUE              | Phoenix         | AZ    | 85004-1163 | 602-263-6755      | \$ 881,143                                   | 0.01%                                        |
| 38237  | American Country Ins Co         | 500 West Madison, Suite 600            | Chicago         | IL    | 60661      | 312-373-4415      | \$ 873,352                                   | 0.01%                                        |
| 12866  | T.H.E. Ins Co                   | P.O. BOX 67008                         | Treasure Island | FL    | 33736-7008 | 727-367-6900-202  | \$ 863,482                                   | 0.01%                                        |
| 11967  | General Star Natl Ins Co        | 695 EAST MAIN STREET, P.O. BOX 10360   | Stamford        | CT    | 06904-2358 | 203-328-5875      | \$ 850,730                                   | 0.01%                                        |
| 22187  | Greater Ny Mut Ins Co           | 200 Madison Avenue                     | New York        | NY    | 10016-3903 | 212-683-9700-211  | \$ 850,433                                   | 0.01%                                        |
| 10499  | Daimlerchrysler Ins Co          | CIMS:405-26-10, P.O. Box 9217          | Hills           | MI    | 48333-9217 | 248-427-5586      | \$ 842,652                                   | 0.01%                                        |
| 24953  | South Carolina Ins Co           | P.O. Box 1                             | Columbia        | SC    | 29202      | 803-748-2841      | \$ 820,680                                   | 0.01%                                        |
| 19828  | Argonaut-Midwest Ins Co         | 10101 REUNION PLACE, SUITE 500         | San Antonio     | TX    | 78216      | 800-470-7958-8451 | \$ 809,087                                   | 0.01%                                        |
| 26077  | Lancer Ins Co                   | 370 West Park Avenue                   | Long Beach      | NY    | 11561-3245 | 516-431-4441-3254 | \$ 804,208                                   | 0.01%                                        |
| 29530  | Axa Art Ins Corp                | 4 West 58th Street                     | New York        | NY    | 10019-2515 | 212-415-8421      | \$ 786,174                                   | 0.01%                                        |
| 10677  | Cincinnati Ins Co               | P.O. BOX 145496                        | Cincinnati      | OH    | 45250-5496 | 513-870-2000      | \$ 773,534                                   | 0.01%                                        |
| 32220  | American Intl Ins Co            | ONE AIG CENTER                         | Wilmingon       | DE    | 19803-1115 | 302-252-2093      | \$ 735,989                                   | 0.01%                                        |
| 24350  | Triad Guaranty Ins Corp         | Post Office Box 2300                   | Winston-Salcm   | NC    | 27102-2300 | 336-723-1282-1137 | \$ 725,066                                   | 0.01%                                        |
| 25422  | Gerling Ncm Credit Ins Inc      | 5026 Campbell Boulevard, Suite C       | Baltimore       | MD    | 21236      | 410-246-5510      | \$ 714,168                                   | 0.01%                                        |
| 31232  | Monumental General Cas Co       | 520 Park Avenue                        | Baltimore       | MD    | 21201      | 319-398-8790      | \$ 661,402                                   | 0.01%                                        |
| 34266  | Frontier Ins Co                 | 195 LAKE LOUISE MARIE ROAD             | Rock Hill       | NY    | 12775-8000 | 845-796-2100-5069 | \$ 660,805                                   | 0.01%                                        |
| 23442  | Patriot General Ins Co          | 1800 NORTH POINT DRIVE                 | Stevens Point   | WI    | 54481      | 715-346-6000      | \$ 658,629                                   | 0.01%                                        |
| 39527  | Heritage Ind Co                 | 7125 West Jefferson Avenue, Suite 200  | Lakewood        | CO    | 80235      | 303-987-4306      | \$ 652,950                                   | 0.01%                                        |
| 10669  | Church Ins Co                   | 445 Fifth Avenue                       | New York        | NY    | 10016-0109 | 212-592-1800-648  | \$ 639,001                                   | 0.01%                                        |
| 12416  | Protective Ins Co               | 1099 North Meridian Street             | Indianapolis    | IN    | 46204      | 317-636-9800 -356 | \$ 605,090                                   | 0.01%                                        |
| 24724  | First Natl Ins Co Of Amer       | SAFECO PLAZA                           | Seattle         | WA    | 98185      | 206-545-5000      | \$ 595,177                                   | 0.01%                                        |
| 10243  | National Continental Ins Co     | 6300 WILSON MILLS ROAD, W33            | Village         | OH    | 44143-2182 | 440-395-4460      | \$ 593,108                                   | 0.01%                                        |
| 20524  | Specialty Natl Ins Co           | 7501 E. McCormick Pkwy                 | Scottsdale      | AZ    | 85258      | 847-320-4509      | \$ 574,231                                   | 0.01%                                        |
| 41459  | Armed Forces Ins Exchange       | PO Box G                               | Leavenworth     | KS    | 66027      | 913-727-4352-     | \$ 567,066                                   | 0.01%                                        |
| 37893  | Ulico Cas Co                    | 111 Massachusetts Avenue, N.W.         | Washington      | DC    | 20001      | 202-682-6717      | \$ 514,415                                   | 0.01%                                        |
| 35971  | Voyager Property & Cas Ins Co   | 260 INTERSTATE NORTH CIRCLE NW         | Atlanta         | GA    | 30339      | 770-763-1074      | \$ 511,202                                   | 0.01%                                        |

Division of Insurance

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

2002 Annual Report

## Division of Insurance

### Total Property and Casualty Business Written in Massachusetts

| NAIC # | Company Name                      | Address                                   | City           | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-----------------------------------|-------------------------------------------|----------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 10815  | Verlan Fire Ins Co Mid            | 8401 Colesville Road, Suite 110           | Silver Spring  | MD    | 20910-3352 | 301-495-7722       | \$ 488,044                                   | 0.01%                                        |
| 37052  | Regis Ins Co                      | P.O. Box 686                              | Southeastern   | PA    | 19399      | 610-647-1280       | \$ 449,577                                   | 0.01%                                        |
| 21423  | Union Ins Co Of Providence        | PO BOX 712                                | Des Moines     | IA    | 50303-0712 | 515-280-2789       | \$ 449,330                                   | 0.01%                                        |
| 18600  | Usaa General Ind Co               | 9800 Fredericksburg Road                  | San Antonio    | TX    | 78288      | 210-498-2211       | \$ 446,473                                   | 0.01%                                        |
| 27138  | Kemper Cas Ins Co                 | 1 Kemper Drive                            | Long Grove     | IL    | 60049-0001 | 847-320-4509       | \$ 444,056                                   | 0.01%                                        |
| 11126  | Sompo Japan Ins Co Of Amer        | FLOOR                                     | New York       | NY    | 10281-1058 | 212-416-1311       | \$ 441,444                                   | 0.00%                                        |
| 36064  | Hanover Amer Ins Co               | 440 LINCOLN STREET                        | Worcester      | MA    | 01605      | 508-853-7200-4476  | \$ 438,516                                   | 0.00%                                        |
| 22527  | Home Ins Co                       | 56 Old Suncook Road                       | Concord        | NH    | 03301      | 603-271-2261       | \$ 429,273                                   | 0.00%                                        |
| 20796  | Ge Cas Ins Co                     | 500 Virginia Drive                        | Washington     | PA    | 19034      | 804-662-2617       | \$ 422,354                                   | 0.00%                                        |
| 22489  | Highlands Ins Co                  | 275 Phillips Boulevard                    | Trenton        | NJ    | 77042-4123 | 713-952-9555-8443  | \$ 404,106                                   | 0.00%                                        |
| 37303  | Redland Ins Co                    | 1177 AVENUE OF THE AMERICAS               | New York       | NY    | 10036      | 212-805-9700       | \$ 402,694                                   | 0.00%                                        |
| 34347  | Colonial American Cas & Surety Co | 1400 American Lane, Tower I, 19th Floor   | Schaumburg     | IL    | 60196-1056 | 847-762-7365       | \$ 389,188                                   | 0.00%                                        |
| 13730  | Selective Ins Co Of Ny            | 40 Wantage Avenue                         | Branchville    | NJ    | 07890      | 973-948-1197       | \$ 378,228                                   | 0.00%                                        |
| 30830  | Western Diversified Cas Ins Co    | P.O. BOX 770                              | Deerfield      | IL    | 60015      | 314-275-5295       | \$ 377,484                                   | 0.00%                                        |
| 22357  | Hartford Accid & Ind Co           | Hartford Plaza                            | Hartford       | CT    | 06115-0000 | 860-547-3935       | \$ 354,810                                   | 0.00%                                        |
| 34495  | Doctors Co An Interins Exchn      | 185 Greenwood Road                        | Napa           | CA    | 94558      | 707-226-0100       | \$ 343,523                                   | 0.00%                                        |
| 41343  | Gerling Amer Ins Co               | 717 Fifth Avenue                          | New York       | NY    | 10022      | 212-756-2600-776   | \$ 340,159                                   | 0.00%                                        |
| 16608  | New York Marine & Gnrl Ins Co     | 330 MADISON AVENUE                        | New York       | NY    | 10017      | 212-551-0645       | \$ 332,293                                   | 0.00%                                        |
| 36463  | Discover Prop & Cas Ins Co        | 385 Washington Street                     | St. Paul       | MN    | 55102      | 651-310-8644       | \$ 332,101                                   | 0.00%                                        |
| 18538  | Bancinsure Inc                    | P.O. Box 26104                            | Oklahoma City  | OK    | 73126      | 405-290-5678-288   | \$ 318,298                                   | 0.00%                                        |
| 23108  | Lumbermens Underwriting Alliance  | 2501 North Military Trail                 | Boca Raton     | FL    | 33431      | 561-994-1900-250   | \$ 316,764                                   | 0.00%                                        |
| 22950  | Acstar Ins Co                     | P.O. BOX 2350                             | New Britain    | CT    | 06050-2350 | 860-224-2000-2527  | \$ 299,907                                   | 0.00%                                        |
| 11800  | Foremost Property & Cas Ins Co    | P.O. Box 2450                             | Grand Rapids   | MI    | 49501-2450 | 616-956-3515       | \$ 298,722                                   | 0.00%                                        |
| 26425  | Wausau General Ins Co             | Post Office Box 8017                      | Wausau         | WI    | 54402-8017 | 617-357-9500-43660 | \$ 268,128                                   | 0.00%                                        |
| 40436  | Stratford Ins Co                  | 400 PARSON'S POND DRIVE                   | Franklin Lakes | NJ    | 07417-2600 | 201-847-8600-2869  | \$ 263,489                                   | 0.00%                                        |
| 22039  | General Rein Corp                 | P.O.Box 10350                             | Stamford       | CT    | 06904-2350 | 203-328-5962       | \$ 262,940                                   | 0.00%                                        |
| 19801  | Argonaut Ins Co                   | 10101 REUNION PLACE, SUITE 500            | San Antonio    | TX    | 78216      | 800-470-7958-8451  | \$ 257,079                                   | 0.00%                                        |
| 33898  | Aegis Security Ins Co             | P.O. Box 3153                             | Harrisburg     | PA    | 17105      | 717-657-9671-3060  | \$ 252,883                                   | 0.00%                                        |
| 28497  | Usplate Glass Ins Co              | One Westbrook Corporate Center, Suite 320 | Westchester    | IL    | 60154      | 708-449-6060-      | \$ 245,285                                   | 0.00%                                        |
| 13714  | Pharmacists Mut Ins Co            | PO BOX 370                                | Algona         | IA    | 50511      | 515-295-2461-255   | \$ 243,093                                   | 0.00%                                        |
| 37206  | Contractors Bonding & Ins Co      | P.O. Box 9271                             | Seattle        | WA    | 98109-0271 | 206-628-7216-      | \$ 241,147                                   | 0.00%                                        |

# Division of Insurance

## Total Property and Casualty Business Written in Massachusetts

| NAIC # | Company Name                        | Address                                 | City           | State | ZIP        | Telephone         | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share In<br>MA as of<br>12/31/2001 |
|--------|-------------------------------------|-----------------------------------------|----------------|-------|------------|-------------------|----------------------------------------------|----------------------------------------------|
| 25011  | Wesco Ins Co                        | 200 Somerset Corporate Blvd., Suite 100 | Bridgewater    | NJ    | 08807      | 908-203-2127      | \$ 230,935                                   | 0.00%                                        |
| 24171  | Netherlands Ins Co The              | 62 Maple Avenue                         | Keene          | NH    | 03431      | 603-358-4143-     | \$ 220,988                                   | 0.00%                                        |
| 14990  | Pennsylvania Ntl Mut Cas Ins Co     | P. O. Box 2361                          | Harrisburg     | PA    | 17105-2361 | 717-255-6316      | \$ 205,014                                   | 0.00%                                        |
| 35769  | Lyndon Property Ins Co              | 520 Maryville Centre Drive, Suite 500   | St. Louis      | MO    | 63141      | 314-275-5295      | \$ 192,830                                   | 0.00%                                        |
| 32301  | Nichido Fire & Marine Ins Co Ltd    | 70 PINE STREET                          | New York       | NY    | 10270      | 212-770-0717      | \$ 175,100                                   | 0.00%                                        |
| 21130  | Seaco Ins Co                        | One Speen Street, P.O. Box 9165         | Framingham     | MA    | 01701-9165 | 508-620-9575-4617 | \$ 167,823                                   | 0.00%                                        |
| 14435  | Lumber Mut Ins Co                   | One Speen Street, P.O. Box 9165         | Framingham     | MA    | 01701-9165 | 508-620-9575-4617 | \$ 166,800                                   | 0.00%                                        |
| 37060  | Old United Cas Co                   | Post Office Box 795                     | Mission        | KS    | 66201      | 913-895-0200-241  | \$ 164,817                                   | 0.00%                                        |
| 24660  | Cumberland Cas & Surety Co          | 4311 West Waters Avenue Suite 401       | Tampa          | FL    | 33614      | 813-889-4019      | \$ 162,834                                   | 0.00%                                        |
| 10758  | Colonial Surety Co                  | 50 Chestnut Ridge Road                  | Montvale       | NJ    | 07645      | 201 573 8788      | \$ 160,673                                   | 0.00%                                        |
| 19062  | Automobile Ins Co Of Hartford Ct    | ONE TOWER SQUARE                        | Hartford       | CT    | 06183-6014 | 860-277-3966      | \$ 156,707                                   | 0.00%                                        |
| 37869  | Pre-Paid Legal Cas Inc              | P.O. BOX 145                            | Ada            | OK    | 74821      | (580) 436-1234    | \$ 152,669                                   | 0.00%                                        |
| 11150  | Arch Ins Co                         | One Liberty Plaza, 53rd Floor           | New York       | NY    | 10006      | 646-746-8225      | \$ 152,355                                   | 0.00%                                        |
| 34789  | Ge Prop & Cas Ins Co                | 500 Virginia Drive                      | Washington     | PA    | 19034      | 804-662-2617      | \$ 142,117                                   | 0.00%                                        |
| 36340  | Camico Mut Ins Co                   | 1235 Radio Road                         | Redwood City   | CA    | 94065-1217 | 650-802-2513      | \$ 139,032                                   | 0.00%                                        |
| 35408  | Sirius Amer Ins Co                  | 375 Park Avenue Suite 2107              | New York       | NY    | 10152-2102 | 212-702-3704      | \$ 129,263                                   | 0.00%                                        |
| 15679  | National Fire & Ind Exch            | P O BOX 39903                           | St. Louis      | MO    | 63139      | 314-832-1118 -319 | \$ 123,689                                   | 0.00%                                        |
| 40134  | Potomac Ins Co Of Il                | One Beacon Street                       | Boston         | MA    | 02108-3100 | 617-725-7157-     | \$ 123,577                                   | 0.00%                                        |
| 12750  | Evergreen Natl Ind Co               | P.O. BOX 163340                         | Columbus       | OH    | 43216-3340 | 614-895-2000      | \$ 113,647                                   | 0.00%                                        |
| 43702  | North American Lumber Ins Co        | One Speen Street, P.O. Box 9165         | Framingham     | MA    | 01701-9165 | 508-620-9575-4617 | \$ 113,256                                   | 0.00%                                        |
| 11045  | Excelsior Ins Co                    | 62 Maple Avenue                         | Keene          | NH    | 03431      | 603-358-4143-     | \$ 112,982                                   | 0.00%                                        |
| 10340  | Stonington Ins Co                   | 8001 LBJ Freeway Suite 200              | Dallas         | TX    | 75251-1301 | 972-664-7034-7034 | \$ 110,753                                   | 0.00%                                        |
| 26433  | Hareo Natl Ins Co                   | P.O. BOX 68309                          | Seahamburg     | IL    | 60168-0309 | 847-321-4974-     | \$ 108,902                                   | 0.00%                                        |
| 26166  | Windsor Mount Joy Mut Ins Co        | PO BOX 587                              | Ephrata        | PA    | 17522      | 717-733-8648 -233 | \$ 97,014                                    | 0.00%                                        |
| 24384  | Ranger Ins Co                       | P.O. Box 2807                           | Houston        | TX    | 77042      | 972-831-6504      | \$ 93,936                                    | 0.00%                                        |
| 16667  | United Gty Residential Ins Co Of Ne | POST OFFICE BOX 20597                   | Greensboro     | NC    | 27420      | 336-333-0247      | \$ 92,323                                    | 0.00%                                        |
| 26999  | United Guaranty Mgt Indem Co        | Post Office Box 20597                   | Greensboro     | NC    | 27420      | 336-333-0247      | \$ 89,244                                    | 0.00%                                        |
| 22837  | Interstate Ind Co                   | 55 East Monroe Street                   | Chicago        | IL    | 60603      | 415-899-3008      | \$ 87,414                                    | 0.00%                                        |
| 13269  | Zenith Ins Co                       | 21255 CALIFA STREET                     | Woodland Hills | CA    | 91367      | 818-676-3936      | \$ 86,571                                    | 0.00%                                        |
| 11371  | Great West Cas Co                   | PO Box 277                              | City           | NE    | 68776-0277 | 402-494-7482      | \$ 86,472                                    | 0.00%                                        |
| 37621  | Toyota Motor Ins Co                 | 19001 South Western Avenue, TC22        | Torrance       | CA    | 90509      | 310-468-8052      | \$ 84,560                                    | 0.00%                                        |

Division of Insurance

Amounts from December 31, 2001 Annual Statements  
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# **Division of Insurance** Total Property and Casualty Business Written in Massachusetts

| NAIC # | Company Name                      | Address                              | City         | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-----------------------------------|--------------------------------------|--------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 18619  | Platte River Ins Co.              | P. O. Box 5900                       | Madison      | WI    | 53705-0900 | 608-232-5553       | \$ 82,923                                    | 0.00%                                        |
| 14702  | Eastguard Ins Co                  | P. O. Box A-H                        | Wilkes-Barre | PA    | 18703      | 570-825-9900-3071  | \$ 81,115                                    | 0.00%                                        |
| 12777  | Chubb Ind Ins Co                  | 15 Mountain View Road, P.O. Box 1615 | Warren       | NJ    | 07061-1615 | 908-903-2525-      | \$ 75,091                                    | 0.00%                                        |
| 22004  | Cim Ins Corp                      | 300 GALLERIA OFFICENTRE              | Southfield   | MI    | 48034      | 248-263-6936       | \$ 72,765                                    | 0.00%                                        |
| 14168  | Harleysville Mut Ins Co           | 355 Maple Avenue                     | Harleysville | PA    | 19438-2297 | 215-256-5000       | \$ 70,597                                    | 0.00%                                        |
| 12190  | Nipponkoa Ins Co Of America       | 830 Third Ave. Suite 810             | New York     | NY    | 10022      | 212-838-9700-19    | \$ 63,540                                    | 0.00%                                        |
| 10022  | Countryway Ins Co                 | P. O. Box 4851                       | Syracuse     | NY    | 13214      | 315-449-6765       | \$ 59,475                                    | 0.00%                                        |
| 23620  | Burlington Ins Co                 | 238 International Road               | Burlington   | NC    | 27215      | 860-756-7778       | \$ 48,577                                    | 0.00%                                        |
| 24414  | General Cas Co Of Wi              | One General Drive                    | Sun Prairie  | WI    | 53596-0001 | 608-825-5718       | \$ 45,698                                    | 0.00%                                        |
| 37257  | Insurance Corp Of Hannover        | 333 South Hope Street, Suite 2400    | Los Angeles  | CA    | 90071      | 213-613-0108-1403  | \$ 45,254                                    | 0.00%                                        |
| 18759  | Verex Assure Inc                  | PO Box 177800                        | Raleigh      | NC    | 27619      | 919-846-4125       | \$ 43,417                                    | 0.00%                                        |
| 34622  | Glens Falls Ins Co                | CNA PLAZA                            | Chicago      | IL    | 60685      | 312-822-1538       | \$ 39,539                                    | 0.00%                                        |
| 22896  | Aca Financial Guaranty Corp       | 140 Broadway, 47th Floor             | New York     | NY    | 10005-1101 | 212-375-2053       | \$ 38,663                                    | 0.00%                                        |
| 43460  | Ffg Ins Co                        | P.O. Box 130745                      | Dallas       | TX    | 75313-0745 | 214-965-9076-315   | \$ 37,589                                    | 0.00%                                        |
| 37346  | Danbury Ins Co                    | 230 Beal Street                      | Hingham      | MA    | 02043      | 781-749-0841 -122  | \$ 33,416                                    | 0.00%                                        |
| 10200  | American Live Stock Ins Co        | P. O. BOX 520                        | Geneva       | IL    | 60134-0520 | 630-232-2100-      | \$ 31,287                                    | 0.00%                                        |
| 31135  | Great American Security Ins Co    | 580 Walnut Street                    | Cincinnati   | OH    | 45202      | 513-369-5092       | \$ 31,249                                    | 0.00%                                        |
| 41483  | Farmington Cas Co                 | ONE TOWER SQUARE                     | Hartford     | CT    | 06183-6014 | 860-277-3966       | \$ 30,698                                    | 0.00%                                        |
| 34690  | Property & Cas Ins Co Of Hartford | Hartford Plaza                       | Hartford     | CT    | 06115-0000 | 860-547-3935       | \$ 29,098                                    | 0.00%                                        |
| 39969  | American Safety Cas Ins Co        | 1845 The Exchange, Suite 200         | Atlanta      | GA    | 30339      | 770-916-1908       | \$ 27,663                                    | 0.00%                                        |
| 19399  | Aiu Ins Co                        | 70 PINE STREET                       | New York     | NY    | 10270      | 212-770-0705       | \$ 26,804                                    | 0.00%                                        |
| 21296  | Associates Ins Co                 | P.O. Box 222038                      | Dallas       | TX    | 75222-2038 | 000-000-0000-      | \$ 26,365                                    | 0.00%                                        |
| 36234  | Preferred Professional Ins Co     | PO Box 540658                        | Omaha        | NE    | 68154-0658 | 402-392-1566-220   | \$ 24,633                                    | 0.00%                                        |
| 23396  | Amerisure Mut Ins Co              | P. O. Box 2060                       | Hills        | MI    | 48333-2060 | 248-615-9000-67968 | \$ 20,010                                    | 0.00%                                        |
| 25496  | Tig Ind Co                        | P.O. Box 152870                      | Irving       | TX    | 75015      | 972-831-6504       | \$ 19,945                                    | 0.00%                                        |
| 18740  | Mgic Ind Corp                     | P.O. Box 756                         | Milwaukee    | WI    | 53201      | 800-558-9900-6361  | \$ 19,617                                    | 0.00%                                        |
| 24449  | Regent Ins Co                     | One General Drive                    | Sun Prairie  | WI    | 53596-0001 | 608-825-5718       | \$ 19,242                                    | 0.00%                                        |
| 41238  | Trans Pacific Ins Co              | 230 Park Avenue                      | New York     | NY    | 10169-0005 | 212-297-6600-6687  | \$ 16,321                                    | 0.00%                                        |
| 31119  | Mutual Protective Ins Co          | P. O. Box 3477                       | Omaha        | NE    | 68103      | 402-391-6900 -861  | \$ 14,578                                    | 0.00%                                        |
| 19224  | Northbrook Prop & Cas Ins Co      | 385 Washington Street                | St. Paul     | MN    | 55102      | 651-310-8644       | \$ 12,759                                    | 0.00%                                        |
| 37850  | Pacific Specialty Ins Co          | 3601 Haven Avenue                    | Menlo Park   | CA    | 94025      | 650-556-8222       | \$ 10,817                                    | 0.00%                                        |

# Division of Insurance

## Total Property and Casualty Business Written in Massachusetts

| NAIC # | Company Name                        | Address                               | City            | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-------------------------------------|---------------------------------------|-----------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 39322  | General Security Ntl Ins Co         | 199 Water Street                      | New York        | NY    | 10038-3526 | 212-884-9086       | \$ 10,810                                    | 0.00%                                        |
| 23787  | Nationwide Mut Ins Co               | One Nationwide Plaza                  | Columbus        | OH    | 43215-2220 | 614-249-1545       | \$ 10,800                                    | 0.00%                                        |
| 33162  | Bankers Ins Co                      | P.O. Box 15707                        | St. Petersburg  | FL    | 33733      | 727-823-4000-4418  | \$ 8,457                                     | 0.00%                                        |
| 29823  | Ge Residential Mortgage Ins Corp Nc | PO Box 177800                         | Raleigh         | NC    | 27619      | 919-846-4125       | \$ 7,016                                     | 0.00%                                        |
| 41955  | Barnstable County Ins Co            | PO Box 339                            | Yarmouth Port   | MA    | 02675-0339 | 508-362-4567 -16   | \$ 4,340                                     | 0.00%                                        |
| 42757  | Agri General Ins Co                 | 9200 Northpark Drive, Suite 350       | Johnston        | IA    | 50131-3007 | 515-559-1172       | \$ 3,446                                     | 0.00%                                        |
| 11149  | Maine Employers Mut Ins Co          | 261 Commercial Street, P.O. Box 11409 | Portland        | ME    | 04104-7409 | 207-791-3308       | \$ 3,442                                     | 0.00%                                        |
| 37877  | Nationwide Prop & Cas Ins Co        | One Nationwide Plaza                  | Columbus        | OH    | 43215-2220 | 614-249-1545       | \$ 3,281                                     | 0.00%                                        |
| 27073  | Nipponkoa Ins Co Ltd U.S. Branch    | U.S. BRANCH-14 WALL STREET, 8TH FL.   | New York        | NY    | 10005      | 860-277-3966       | \$ 2,992                                     | 0.00%                                        |
| 23779  | Nationwide Mut Fire Ins Co          | One Nationwide Plaza                  | Columbus        | OH    | 43215-2220 | 614-249-1545       | \$ 2,534                                     | 0.00%                                        |
| 23914  | Northwestern Ntl Ins Co Milwaukee   | 709 Curtis Street                     | Middletown      | OH    | 45044-3999 | 513-425-5962       | \$ 2,317                                     | 0.00%                                        |
| 24082  | Ohio Security Ins Co                | 9450 Seward Road                      | Fairfield       | OH    | 45014      | 513-603-2245       | \$ 2,241                                     | 0.00%                                        |
| 35262  | Phoenix Assur Co Of Ny              | 9300 Arrowpoint Blvd. P. O. Box 1000  | Charlotte       | NC    | 28201-1000 | 704-522-2914       | \$ 2,217                                     | 0.00%                                        |
| 20109  | Bituminous Fire & Marine Ins Co     | 320 - 18th Street                     | Rock Island     | IL    | 61201      | 309-732-0409       | \$ 1,819                                     | 0.00%                                        |
| 20095  | Bituminous Cas Corp                 | 320 - 18th Street                     | Rock Island     | IL    | 61201-8744 | 309-732-0409       | \$ 1,702                                     | 0.00%                                        |
| 25151  | State Farm General Ins Co           | One State Farm Plaza                  | Bloomington     | IL    | 61710      | 309-766-6714       | \$ 1,644                                     | 0.00%                                        |
| 19941  | American Commerce Ins Co            | 211 MAIN STREET                       | Webster         | MA    | 01570      | 508-949-4310       | \$ 1,059                                     | 0.00%                                        |
| 22063  | Government Employees Ins Co         | ONE GEICO PLAZA                       | Washington      | DC    | 20076-0001 | 301-986-2669       | \$ 754                                       | 0.00%                                        |
| 38601  | Mic Prop & Cas Ins Corp             | 300 GALLERIA OFFICENTRE               | Southfield      | MI    | 48034      | 248-263-6936       | \$ 563                                       | 0.00%                                        |
| 37273  | Firemans Fund Ins Co Of Wi          | 777 San Marin Drive                   | Novato          | CA    | 94998      | 415-899-3008       | \$ 509                                       | 0.00%                                        |
| 10030  | Ace Ind Ins Co                      | 1601 CHESTNUT STREET, P.O. BOX 41484  | Philadelphia    | PA    | 19101-1484 | 215-640-2324       | \$ 448                                       | 0.00%                                        |
| 21652  | Farmers Ins Exch                    | P.O. Box 2478 Terminal Annex          | Los Angeles     | CA    | 90051      | 323-932-3441       | \$ 446                                       | 0.00%                                        |
| 16675  | Gen Elce Mortgage Ins Corp Of Ne    | PO Box 177800                         | Raleigh         | NC    | 27619      | 919-846-4125       | \$ 120                                       | 0.00%                                        |
| 10952  | Stonebridge Casualty Ins Co         | 520 Park Avenue                       | Baltimore       | MD    | 21201      | 319-398-8790       | \$ 119                                       | 0.00%                                        |
| 16160  | Groveland Mut Ins Co                | P. O. Box 9109                        | Dedham          | MA    | 02027-9109 | 781-326-4010-1235  | \$ 110                                       | 0.00%                                        |
| 24376  | American General Ind Co             | 3600 Route 66                         | Neptune         | NJ    | 60173-4793 | 732-922-7415-      | \$ 29                                        | 0.00%                                        |
| 20885  | Kansas City Fire & Marine Ins Co    | CNA PLAZA                             | Chicago         | IL    | 60685      | 312-822-1538       | \$ 27                                        | 0.00%                                        |
| 23647  | Mutual Service Cas Ins Co           | P.O. Box 64035                        | St. Paul        | MN    | 55164-0035 | 651-631-4620       | \$ 2                                         | 0.00%                                        |
| 19488  | Amerisure Ins Co                    | P. O. Box 2060                        | Hills           | MI    | 48333-2060 | 248-615-9000-67968 | \$ (295)                                     | 0.00%                                        |
| 26492  | Courtesy Ins Co                     | 500 Jim Moran Boulevard               | Deerfield Beach | FL    | 33442      | 954-429-2541       | \$ (389)                                     | 0.00%                                        |
| 20818  | Commercial Ins Co Of Newark Nj      | CNA PLAZA                             | Chicago         | IL    | 60685      | 312-822-1538       | \$ (1,083)                                   | 0.00%                                        |

## Division of Insurance

### Total Property and Casualty Business Written in Massachusetts

| NAIC # | Company Name                     | Address                                | City      | State | ZIP        | Telephone         | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|----------------------------------|----------------------------------------|-----------|-------|------------|-------------------|----------------------------------------------|----------------------------------------------|
| 31887  | Arkwright Ins Co                 | P.O. Box 7500                          | Johnston  | RI    | 02919-0500 | 401-275-3000-1665 | \$ (1,090)                                   | 0.00%                                        |
| 22730  | Converium Ins North Amer Inc     | One Chase Manhattan Plaza              | New York  | NY    | 10005      | 203-965-8826      | \$ (1,565)                                   | 0.00%                                        |
| 18139  | Peak Prop & Cas Ins Corp         | 9300 Arrowpoint Boulevard, PO Box 1000 | Charlotte | NC    | 28201-1000 | 704-522-2914      | \$ (3,044)                                   | 0.00%                                        |
| 12297  | Petroleum Cas Co                 | P O BOX 3342                           | Houston   | TX    | 77253      | 713-680-7148-     | \$ (10,813)                                  | 0.00%                                        |
| 38849  | Houston General Ins Co           | One Beacon Street, B07-11              | Boston    | MA    | 02108-3100 | 617-725-7157      | \$ (14,565)                                  | 0.00%                                        |
| 42307  | Navigators Ins Co                | One Penn Plaza - 55th Floor            | New York  | NY    | 10119-0002 | 212-613-4289      | \$ (34,950)                                  | 0.00%                                        |
| 37710  | First American Prop & Cas Ins Co | 114 East Fifth Street                  | Santa Ana | CA    | 92701      | 714-560-7850-7833 | \$ (39,501)                                  | 0.00%                                        |
| 19402  | Birmingham Fire Ins Co Of Pa     | 70 PINE STREET                         | New York  | NY    | 10270      | 212-770-0705      | \$ (94,326)                                  | 0.00%                                        |
| 35270  | Fidelity & Cas Co Of Ny          | CNA PLAZA                              | Chicago   | IL    | 60685      | 312-822-1538      | \$ (101,814)                                 | 0.00%                                        |
| 23795  | American Intl Pacific Ins        | 70 PINE STREET                         | New York  | NY    | 10270      | 212-770-0705      | \$ (159,268)                                 | 0.00%                                        |
|        |                                  |                                        |           |       |            |                   | \$ 8,859,023,693                             |                                              |

***MASSACHUSETTS  
DIRECT PREMIUM WRITTEN  
FOR COMPANIES  
WORKERS' COMPENSATION***

**Division of Insurance**  
Line of Business:  
Workers' Compensation

| NAIC # | Company Name                        | Address                                        | City                      | State | ZIP                | Telephone                          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-------------------------------------|------------------------------------------------|---------------------------|-------|--------------------|------------------------------------|----------------------------------------------|----------------------------------------------|
| 39659  | Eastern Cas Ins Co                  | 325 DONALD J. LYNCH BOULEVARD<br>P.O. Box 4070 | MARLBOROUGH<br>Burlington | MA    | 1752<br>01803-0970 | 508-303-1000<br>781-221-1600 -1800 | \$ 79,297,520<br>\$ 63,247,945               | 9.06%<br>7.23%                               |
| 33758  | Associated Industries Of MA Mut Ins | 215 SHUMAN BOULEVARD                           | NAPERVILLE                | IL    | 60563              | 860-277-3966                       | \$ 34,943,218                                | 3.99%                                        |
| 25674  | Travelers Ind Co Of IL              | 175 Berkeley Street                            | Boston                    | MA    | 02117              | 617-357-9500-43660                 | \$ 31,870,108                                | 3.64%                                        |
| 23043  | Liberty Mut Ins Co                  | 175 Berkeley Street                            | Boston                    | MA    | 02117              | 617-357-9500-43660                 | \$ 24,923,367                                | 2.85%                                        |
| 23035  | Liberty Mut Fire Ins Co             | 70 PINE STREET                                 | NEW YORK                  | NY    | 10270              | 212-770-0705                       | \$ 24,677,030                                | 2.82%                                        |
| 23809  | Granite State Ins Co                | 25 New Chardon St.                             | Boston                    | MA    | 2114               | 617-488-6500                       | \$ 22,934,547                                | 2.62%                                        |
| 44326  | Atlantic Charter Ins Co             | 70 PINE STREET                                 | NEW YORK                  | NY    | 10270              | 212-770-0705                       | \$ 22,482,117                                | 2.57%                                        |
| 19380  | American Home Assur Co              | CNA PLAZA                                      | CHICAGO                   | IL    | 60685              | 312-822-1538                       | \$ 22,047,533                                | 2.52%                                        |
| 20494  | Transportation Ins Co               | One Logan Square, Suite 1400                   | Philadelphia              | PA    | 19103              | 414-225-4516                       | \$ 18,272,652                                | 2.09%                                        |
| 24422  | Legion Ins Co                       | 175 Berkeley Street                            | Boston                    | MA    | 02117              | 617-357-9500-43660                 | \$ 17,742,424                                | 2.03%                                        |
| 42404  | Liberty Ins Corp                    | ONE TOWER SQUARE                               | HARTFORD                  | CT    | 06183-6014         | 860-277-3966                       | \$ 17,634,593                                | 2.02%                                        |
| 25682  | Travelers Ind Co Of CT              | ONE TOWER SQUARE                               | HARTFORD                  | CT    | 06183-6014         | 860-277-3966                       | \$ 16,719,992                                | 1.91%                                        |
| 25658  | Travelers Ind Co                    | 70 PINE STREET                                 | NEW YORK,                 | NY    | 10270              | 212-770-0705                       | \$ 15,963,377                                | 1.82%                                        |
| 19410  | Commerce & Industry Ins Co          | P.O. Box A-H                                   | Wilkes-Barre              | PA    | 18703              | 570-825-9900-3071                  | \$ 14,494,685                                | 1.66%                                        |
| 31470  | Norguard Ins Co                     | 1 Kemper Drive                                 | Long Grove                | IL    | 60049-0001         | 847-320-4509                       | \$ 14,050,101                                | 1.61%                                        |
| 22977  | Lumbermens Mut Cas Co               | Hartford Plaza                                 | Hartford                  | CT    | 06115-0000         | 860-547-3935                       | \$ 13,750,864                                | 1.57%                                        |
| 29459  | Twin City Fire Ins Co Co            | 385 Washington Street                          | St. Paul                  | MN    | 55102              | 651-310-8644                       | \$ 13,491,551                                | 1.54%                                        |
| 24767  | St Paul Fire & Marine Ins Co        | 1 Kemper Drive                                 | Long Grove                | IL    | 60049-0001         | 847-320-4509                       | \$ 13,019,485                                | 1.49%                                        |
| 18910  | American Protection Ins Co          | 1 Kemper Drive                                 | Long Grove                | IL    | 60049-0001         | 847-320-4509                       | \$ 12,293,787                                | 1.41%                                        |
| 30562  | American Manufacturers Mut Ins Co   | 1100 Crown Colony Drive                        | Quincy                    | MA    | 02269-9103         | 617-328-2936                       | \$ 10,842,605                                | 1.24%                                        |
| 10017  | Arbella Ind Ins Co                  | 10985 Cody, Suite 135                          | Overland Park             | KS    | 66210-1224         | 248-204-1100-8102                  | \$ 10,514,571                                | 1.20%                                        |
| 16551  | Savers Prop & Cas Ins Co            | 8500 Normandale Lake Boulevard, Suite 1400     | Bloomington               | MN    | 55437              | 952-893-0403-                      | \$ 10,106,096                                | 1.16%                                        |
| 45934  | American Compensation Ins Co        | 1240 E. Diehl Rd., Ste 500, P. O. Box 3144     | Naperville                | IL    | 60566              | 704-522-2914                       | \$ 9,703,933                                 | 1.11%                                        |
| 26980  | Royal Ins Co Of Amer                | 695 EAST MAIN STREET; P.O. BOX 10350           | STAMFORD                  | CT    | 06904-2350         | 203-328-6461                       | \$ 9,614,992                                 | 1.10%                                        |
| 44784  | Fairfield Ins Co                    | 120 Front Street, Suite 500                    | Worcester                 | MA    | 01608-1408         | 315-782-1160 -224                  | \$ 9,506,270                                 | 1.09%                                        |
| 26182  | Harleysville Worcester Ins Co       | ONE TOWER SQUARE                               | HARTFORD                  | CT    | 06183-6014         | 860-277-3966                       | \$ 9,092,700                                 | 1.04%                                        |
| 25666  | Travelers Ind Co Of Amer            | ONE BEACON STREET                              | BOSTON                    | MA    | 02108-3100         | 617-725-6522-0000                  | \$ 9,088,334                                 | 1.04%                                        |
| 21970  | OneBeacon Ins Co                    | 1400 American Lane, Tower 1, 19th Floor        | Schaumburg                | IL    | 60196-1056         | 847-762-7365                       | \$ 8,885,173                                 | 1.02%                                        |
| 16535  | Zurich American Ins Co              | Hartford Plaza                                 | Hartford                  | CT    | 06115-0000         | 860-547-3935                       | \$ 8,641,275                                 | 0.99%                                        |
| 30104  | Hartford Underwriters Ins Co        | 440 Lincoln Street                             | WORCESTER                 | MA    | 01653              | 508-853-7200-4476                  | \$ 8,497,234                                 | 0.97%                                        |
| 22292  | Hanover Ins Co                      |                                                |                           |       |                    |                                    |                                              |                                              |

## Division of Insurance

### Line of Business: Workers' Compensation

| NAIC # | Company Name                     | Address                                 | City          | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|----------------------------------|-----------------------------------------|---------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 21458  | Employers Ins of Wausau          | Post Office Box 8017                    | Wausau        | WI    | 54402-8017 | 617-357-9500-43660 | \$ 8,353,066                                 | 0.95%                                        |
| 19356  | Maryland Cas Co                  | 1400 American Lane, Tower I, 19th Floor | Schaumburg    | IL    | 60196-1056 | 847-762-7365       | \$ 7,986,325                                 | 0.91%                                        |
| 10664  | Endeavour Ins Co                 | 25 New Chardon St                       | Boston        | MA    | 02114-4721 | 617-488-6500       | \$ 7,913,447                                 | 0.90%                                        |
| 25534  | TIG Ins Co                       | P.O. Box 152870                         | Irving        | TX    | 75015      | 972-831-6504       | \$ 7,796,114                                 | 0.89%                                        |
| 18023  | Star Ins Co                      | 26600 Telegraph Road                    | Southfield    | MI    | 48034      | 248-358-1100-8102  | \$ 7,664,348                                 | 0.88%                                        |
| 20281  | Federal Ins Co                   | 15 Mountain View Road, P. O. Box 1615   | Warren        | NJ    | 07061-1615 | 908-903-2525       | \$ 7,495,199                                 | 0.86%                                        |
| 20508  | Valley Forge Ins Co              | CNA PLAZA                               | CHICAGO       | IL    | 60685      | 312-822-1538       | \$ 7,007,914                                 | 0.80%                                        |
| 20443  | Continental Cas Co               | CNA PLAZA                               | CHICAGO       | IL    | 60685      | 312-822-1538       | \$ 6,960,986                                 | 0.80%                                        |
| 37478  | Hartford Ins Co Of The Midwest   | Hartford Plaza                          | Hartford      | CT    | 06115-0000 | 860-547-3935       | \$ 6,883,387                                 | 0.79%                                        |
| 24902  | Security Ins Co Of Hartford      | 9300 Arrowpoint Blvd. PO Box 1000       | Charlotte     | NC    | 28201-1000 | 704-522-2914       | \$ 6,841,443                                 | 0.78%                                        |
| 19038  | Travelers Cas & Surety Co        | ONE TOWER SQUARE                        | HARTFORD      | CT    | 06183-6014 | 860-277-3966       | \$ 6,538,131                                 | 0.75%                                        |
| 15059  | Public Service Mut Ins Co        | One Park Avenue                         | New York      | NY    | 10016-5802 | 212-591-9438       | \$ 6,153,717                                 | 0.70%                                        |
| 24988  | Sentry Ins A Mut Co              | 1800 NORTH POINT DRIVE                  | STEVENS POINT | WI    | 54481-8020 | 715-346-6000       | \$ 5,910,657                                 | 0.68%                                        |
| 31325  | Acadia Ins Co                    | P.O. Box 9010                           | Westbrook     | ME    | 04098-5010 | 207-772-4300       | \$ 5,722,377                                 | 0.65%                                        |
| 22918  | American Motorists Ins Co        | 1 Kemper Drive                          | Long Grove    | IL    | 60049-0001 | 847-320-4509       | \$ 5,682,873                                 | 0.65%                                        |
| 22748  | Pacific Employers Ins Co         | 1601 Chestnut Street, P.O. BOX 41484    | Philadelphia  | PA    | 19191-1484 | 215-649-2324       | \$ 5,628,877                                 | 0.64%                                        |
| 20486  | Transcontinental Ins Co          | CNA PLAZA                               | CHICAGO       | IL    | 60685      | 312-822-1538       | \$ 5,259,657                                 | 0.60%                                        |
| 41181  | Universal Underwriters Ins Co    | 7045 College Boulevard                  | Overland Park | KS    | 66211      | 913-339-1000-3088  | \$ 5,083,261                                 | 0.58%                                        |
| 25615  | Charter Oak Fire Ins Co          | ONE TOWER SQUARE                        | HARTFORD      | CT    | 06183-6014 | 860-277-3966       | \$ 5,029,254                                 | 0.57%                                        |
| 19682  | Hartford Fire In Co              | Hartford Plaza                          | Hartford      | CT    | 06115-0000 | 860-547-3935       | \$ 4,940,875                                 | 0.56%                                        |
| 29424  | Hartford Cas Ins Co              | Hartford Plaza                          | Hartford      | CT    | 06115-0000 | 860-547-3935       | \$ 4,852,604                                 | 0.55%                                        |
| 13374  | Arrow Mut Liability Ins Co       | 23 Commonwealth Avenue                  | Chestnut Hill | MA    | 2467       | 617-244-5730       | \$ 4,746,164                                 | 0.54%                                        |
| 19429  | Insurance Co Of The State Of PA  | 70 PINE STREET                          | NEW YORK      | NY    | 10270      | 212-770-0705       | \$ 4,731,772                                 | 0.54%                                        |
| 21784  | Firemens Ins Co Of Washington DC | P.O. Box 61038                          | Richmond      | VA    | 23261      | 804-289-3821       | \$ 4,640,027                                 | 0.53%                                        |
| 22667  | Acc American Ins Co              | 1601 CHESTNUT STREET, P.O. BOX 41484    | Philadelphia  | PA    | 19101-1484 | 215-640-2324       | \$ 4,634,644                                 | 0.53%                                        |
| 25976  | Utica Mut Ins Co                 | Post Office Box 530                     | Utica         | NY    | 13503-0530 | 315-734-2385       | \$ 4,585,586                                 | 0.52%                                        |
| 20230  | Central Mut Ins Co               | 800 South Washington Street             | Van Wert      | OH    | 45891      | 419-238-5551 -2437 | \$ 4,188,199                                 | 0.48%                                        |
| 24872  | Connecticut Ind Co               | 9300 Arrowpoint Blvd. PO Box 1000       | Charlotte     | NC    | 28201-1000 | 704-522-2914       | \$ 4,183,707                                 | 0.48%                                        |
| 40142  | American Zurich Ins Co           | 1400 American Lane, Tower I, 19th Floor | Schaumburg    | IL    | 60196-1056 | 847-762-7365       | \$ 4,161,270                                 | 0.48%                                        |
| 35386  | Fidelity & Guaranty Ins Co       | 385 Washington Street                   | St. Paul      | MN    | 55102      | 651-310-8644       | \$ 4,071,254                                 | 0.47%                                        |
| 24791  | St Paul Mercury Ins Co           | 385 Washington Street                   | St. Paul      | MN    | 55102      | 651-310-8644       | \$ 4,019,092                                 | 0.46%                                        |

## Division of Insurance

Line of Business:

Workers' Compensation

| NAIC # | Company Name                     | Address                               | City         | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|----------------------------------|---------------------------------------|--------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 18864  | Fairmont Ins Co                  | P.O. Box 152870                       | Irving       | TX    | 75015      | 972-831-6504       | \$ 3,748,188                                 | 0.43%                                        |
| 33588  | First Liberty Ins Corp           | 175 Berkeley Street                   | Boston       | MA    | 02117      | 617-357-9500-43660 | \$ 3,745,942                                 | 0.43%                                        |
| 24880  | Fire & Cas Ins Co Of CT          | 9300 Arrowpoint Blvd., PO Box 1000    | Charlotte    | NC    | 28201-1000 | 704-522-2914       | \$ 3,680,173                                 | 0.42%                                        |
| 21261  | Electric Ins Co                  | 152 Conant Street, PO Box 1029        | Beverly      | MA    | 01915-0729 | 978-524-5367       | \$ 3,423,904                                 | 0.39%                                        |
| 11104  | Associated Employers Ins Co      | P.O. Box 4070                         | Burlington   | MA    | 01803      | 781-221-1600 -1800 | \$ 3,377,296                                 | 0.39%                                        |
| 13803  | Farm Family Cas Ins Co           | P.O. Box 656                          | Albany       | NY    | 12201-0656 | 518-431-5040       | \$ 3,284,062                                 | 0.38%                                        |
| 20346  | Pacific Ind Co                   | 15 Mountain View Road, P.O. Box 1615  | Warren       | NJ    | 07061-1615 | 908-903-2525       | \$ 3,236,014                                 | 0.37%                                        |
| 25984  | Graphic Arts Mut Ins Co          | Post Office Box 530                   | Utica        | NY    | 13503-0530 | 315-734-2385       | \$ 3,218,538                                 | 0.37%                                        |
| 24589  | American & Foreign Ins Co        | 9300 Arrowpoint Blvd., P. O. Box 1000 | Charlotte    | NC    | 28201-1000 | 704-522-2914       | \$ 2,939,162                                 | 0.34%                                        |
| 24678  | Royal Ind Co                     | 9300 Arrowpoint Blvd., P. O. Box 1000 | Charlotte    | NC    | 28201-1000 | 704-522-2914       | \$ 2,707,473                                 | 0.31%                                        |
| 24694  | Safeguard Ins Co                 | 9300 Arrowpoint Blvd., P. O. Box 1000 | Charlotte    | NC    | 28201-1000 | 704-522-2914       | \$ 2,687,605                                 | 0.31%                                        |
| 26042  | Wausau Underwriters Ins Co       | Post Office Box 8017                  | Wausau       | WI    | 54402-8017 | 617-357-9500-43660 | \$ 2,667,679                                 | 0.30%                                        |
| 19577  | Villanova Ins Co                 | One Logan Square, Suite 1400          | Philadelphia | PA    | 19103      | 414-225-4516       | \$ 2,660,323                                 | 0.30%                                        |
| 24074  | Ohio Cas Ins Co                  | 9450 Seward Road                      | Fairfield    | OH    | 45014      | 513-603-2245       | \$ 2,600,425                                 | 0.30%                                        |
| 24066  | American Fire & Cas Co           | 9450 Seward Road                      | Fairfield    | OH    | 45014      | 513-603-2245       | \$ 2,554,116                                 | 0.29%                                        |
| 39357  | Travelers Ins Co Accident Dept   | P.O. BOX 990027                       | HARTFORD     | CT    | 06183-6014 | 860-308-7397       | \$ 2,537,140                                 | 0.29%                                        |
| 25623  | Phoenix Ins Co                   | ONE TOWER SQUARE                      | HARTFORD     | CT    | 06183-6014 | 860-277-3966       | \$ 2,437,762                                 | 0.28%                                        |
| 42390  | Amguard Ins Co                   | P.O. Box A-H                          | Wilkes-Barre | PA    | 18703      | 570-825-9900-3071  | \$ 2,389,483                                 | 0.27%                                        |
| 21237  | Casualty Reciprocal Exch         | 9201 STATE LINE ROAD                  | KANSAS CITY  | MO    | 64114-3234 | 816-760-5447       | \$ 2,350,048                                 | 0.27%                                        |
| 23965  | Norfolk & Dedham Mut Fire Ins Co | P. O. Box 9109                        | Dedham       | MA    | 02027-9109 | 781-326-4010-1235  | \$ 2,348,517                                 | 0.27%                                        |
| 41360  | Arbella Protection Ins Co        | 1100 Crown Colony Drive               | Quincy       | MA    | 02269-9103 | 617-328-2936       | \$ 2,347,973                                 | 0.27%                                        |
| 21113  | United States Fire Ins Co        | 305 Madison Avenue                    | Morristown   | NJ    | 07960      | 973-490-6822       | \$ 2,234,634                                 | 0.26%                                        |
| 18279  | Bankers Standard Ins Co          | 1601 CHESTNUT STREET, P.O. BOX 41484  | Philadelphia | PA    | 19101-1484 | 215-640-2324       | \$ 2,122,471                                 | 0.24%                                        |
| 35696  | Harleysville Preferred Ins Co    | 355 Maple Avenue                      | Harleysville | PA    | 19438-2297 | 215-256-5000       | \$ 2,104,742                                 | 0.24%                                        |
| 23841  | New Hampshire Ins Co             | 70 PINE STREET                        | NEW YORK,    | NY    | 10270      | 212-770-0705       | \$ 2,083,197                                 | 0.24%                                        |
| 19895  | Atlantic Mut Ins Co              | 140 BROADWAY                          | NEW YORK     | NY    | 10005-1101 | 973-408-6142       | \$ 2,077,859                                 | 0.24%                                        |
| 19909  | Centennial Ins Co                | 140 BROADWAY                          | NEW YORK     | NY    | 10005-1101 | 973-408-6142       | \$ 2,064,209                                 | 0.24%                                        |
| 40177  | Paramount Ins Co                 | One Park Avenue                       | New York     | NY    | 10016-5802 | 212-591-9438       | \$ 2,037,804                                 | 0.23%                                        |
| 29939  | Main St Amer Assur Co            | 55 WEST STREET                        | KEENE        | NH    | 03431      | 603-358-1225       | \$ 2,034,747                                 | 0.23%                                        |
| 23817  | Illinois Natl Ins Co             | 500 WEST MADISON STREET               | CHICAGO,     | IL    | 60606-2511 | 212-770-0705       | \$ 2,025,365                                 | 0.23%                                        |
| 21857  | American Ins Co                  | 777 San Marin Drive                   | Novato       | CA    | 94998      | 415-899-3033       | \$ 1,983,260                                 | 0.23%                                        |

## Division of Insurance

Line of Business:

Workers' Compensation

| NAIC # | Company Name                         | Address                                 | City          | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share In<br>MA as of<br>12/31/2001 |
|--------|--------------------------------------|-----------------------------------------|---------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 20397  | Vigilant Ins Co                      | 15 Mountain View Road, P.O. Box 1615    | Warren        | NJ    | 07061-1615 | 908-903-2525       | \$ 1,940,110                                 | 0.22%                                        |
| 19372  | Northern Ins Co Of NY                | 1400 American Lane, Tower 1, 19th Floor | Schaumburg    | IL    | 60196-1056 | 847-762-7365       | \$ 1,918,557                                 | 0.22%                                        |
| 20702  | Ace Fire Underwriters Ins Co         | 1601 CHESTNUT STREET, P.O. Box 41484    | Philadelphia  | PA    | 19101-1484 | 215-640-2324       | \$ 1,914,721                                 | 0.22%                                        |
| 25518  | TIG Premier Ins Co                   | P.O. Box 152870                         | Irving        | TX    | 75015      | 972-831-6504       | \$ 1,881,318                                 | 0.22%                                        |
| 26247  | American Guarantee & Liability Ins   | 1400 American Lane, Tower 1, 19th Floor | Schaumburg    | IL    | 60196-1056 | 847-762-7365       | \$ 1,833,169                                 | 0.21%                                        |
| 35289  | Continental Ins Co                   | CNA PLAZA                               | CHICAGO       | IL    | 60685      | 312-822-1538       | \$ 1,812,420                                 | 0.21%                                        |
| 22306  | Massachusetts Bay Ins Co             | 440 Lincoln St                          | WORCESTER     | MA    | 01653      | 508-853-7200-4476  | \$ 1,795,374                                 | 0.21%                                        |
| 14788  | Natl Grangc Mut Ins Co               | 55 WEST STREET                          | KEENE         | NH    | 03431      | 603-358-1225       | \$ 1,783,115                                 | 0.20%                                        |
| 20427  | American Cas Co Of Reading PA        | CNA PLAZA                               | CHICAGO       | IL    | 60685      | 312-822-1538       | \$ 1,780,625                                 | 0.20%                                        |
| 26069  | Wausau Business Ins Co               | Post Office Box 8017                    | Wausau        | WI    | 54402-8017 | 617-357-9500-43660 | \$ 1,738,279                                 | 0.20%                                        |
| 20222  | All Amer Ins Co                      | 800 South Washington Street             | Van Wert      | OH    | 45891      | 419-238-5551 -2437 | \$ 1,682,647                                 | 0.19%                                        |
| 12475  | Republic-Franklin Ins Co             | Post Office Box 530                     | Utica         | NY    | 13503-0530 | 315-734-2385       | \$ 1,639,778                                 | 0.19%                                        |
| 20621  | OneBeacon America Ins Co             | ONE BEACON STREET                       | BOSTON        | MA    | 02108-3100 | 617-725-6522-      | \$ 1,567,489                                 | 0.18%                                        |
| 33600  | LM Ins Corp                          | 175 Berkeley Street                     | Boston        | MA    | 02117      | 617-357-9500-43660 | \$ 1,562,850                                 | 0.18%                                        |
| 13978  | Florists Mut Ins Co                  | #1 Horticultural Lane                   | Edwardsville  | IL    | 62025      | 618-655-1813       | \$ 1,483,065                                 | 0.17%                                        |
| 12262  | Pennsylvania Manufacturers Asn Ins C | P.O. Box 3031                           | Blue Bell     | PA    | 19422-0754 | 610-397-5094       | \$ 1,299,114                                 | 0.15%                                        |
| 31895  | American Interstate Ins Co           | 2301 Highway 190 West                   | DeRidder      | LA    | 70634-6005 | 800-256-9052       | \$ 1,267,090                                 | 0.14%                                        |
| 12513  | Professional Liab Ins Co Of Amer     | Two Park Avenue, Room 2500              | New York      | NY    | 10016      | 212-576-9696       | \$ 1,188,784                                 | 0.14%                                        |
| 21040  | Fremont Ind Co                       | 500 North Brand Blvd.                   | Glendale      | CA    | 91203      | 818-549-4635       | \$ 1,161,050                                 | 0.13%                                        |
| 24775  | St Paul Guardian Ins Co              | 385 Washington Street                   | St. Paul      | MN    | 55102      | 651-310-8644       | \$ 1,158,718                                 | 0.13%                                        |
| 19321  | Maine Bonding & Cas Co               | 1400 American Lane, Tower 1, 19th Floor | Schaumburg    | IL    | 60196-1056 | 847-762-7365       | \$ 1,157,951                                 | 0.13%                                        |
| 34100  | Masswest Ins Co Inc                  | One General Drive                       | Sun Prairie   | WI    | 53596      | 608-825-5718       | \$ 1,124,376                                 | 0.13%                                        |
| 19070  | Standard Fire Ins Co                 | ONE TOWER SQUARE                        | HARTFORD      | CT    | 06183-6014 | 860-277-3966       | \$ 1,033,883                                 | 0.12%                                        |
| 19305  | Assurance Co Of Amer                 | 1400 American Lane, Tower 1, 19th Floor | Schaumburg    | IL    | 60196-1056 | 847-762-7365       | \$ 983,066                                   | 0.11%                                        |
| 21849  | American Automobile Ins Co           | 777 San Marin Drive                     | Novato        | CA    | 94998      | 415-899-3033       | \$ 960,774                                   | 0.11%                                        |
| 24295  | Providence Washington Ins Co         | P.O. Box 518                            | Providence    | RI    | 02901-0518 | 401-453-7132       | \$ 941,337                                   | 0.11%                                        |
| 21180  | Sentry Select Ins Co                 | 1800 NORTH POINT DRIVE                  | STEVENS POINT | WI    | 54481-8020 | 715-346-6000       | \$ 884,713                                   | 0.10%                                        |
| 20613  | American Employers Ins Co            | ONE BEACON STREET                       | BOSTON        | MA    | 02108-3100 | 617-725-6522-      | \$ 784,104                                   | 0.09%                                        |
| 20532  | Clarendon Natl Ins Co                | 1177 AVENUE OF THE AMERICAS             | NEW YORK      | NY    | 10036      | 212-805-9700       | \$ 741,983                                   | 0.08%                                        |
| 12904  | Tokio Marine & Fire Ins Co Ltd Us Br | 230 Park Avenue                         | New York      | NY    | 10169-0005 | 212-297-6600-6687  | \$ 706,225                                   | 0.08%                                        |
| 43575  | Indemnity Ins Co Of North Amer       | 1601 CHESTNUT STREET, P.O. Box 41484    | Philadelphia  | PA    | 19101-1484 | 215-640-2324       | \$ 673,809                                   | 0.08%                                        |

Division of Insurance

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

2002 Annual Report

**Division of Insurance**  
Line of Business:  
Workers' Compensation

| NAIC # | Company Name                       | Address                                  | City          | State | ZIP        | Telephone           | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|------------------------------------|------------------------------------------|---------------|-------|------------|---------------------|----------------------------------------------|----------------------------------------------|
| 21962  | Pennsylvania General Ins Co        | ONE BEACON STREET                        | BOSTON        | MA    | 02108-3100 | 617-725-6522-       | \$ 661,854                                   | 0.08%                                        |
| 23442  | Patriot General Ins Co             | 1800 NORTH POINT DRIVE                   | STEVENS POINT | WI    | 54481      | 715-346-6000        | \$ 656,539                                   | 0.08%                                        |
| 20362  | Sumitomo Mar & Fire Ins Co of Amer | 15 Independence Boulevard, P.O. Box 4602 | Warren        | NJ    | 07059-4602 | 908-604-2833        | \$ 645,914                                   | 0.07%                                        |
| 23329  | Merchants Mut Ins Co               | 250 Main Street                          | Buffalo       | NY    | 14240-0903 | (716)849-3333 -3184 | \$ 637,205                                   | 0.07%                                        |
| 16691  | Great American Ins Co              | 580 Walnut Street                        | Cincinnati    | OH    | 45202      | 513-369-5092        | \$ 603,344                                   | 0.07%                                        |
| 19704  | American States Ins Co             | SAFECO PLAZA                             | SEATTLE       | WA    | 98185      | 206-545-5000        | \$ 567,322                                   | 0.06%                                        |
| 20478  | National Fire Ins Co Of Hartford   | CNA PLAZA                                | CHICAGO       | IL    | 60685      | 312-822-1538        | \$ 566,773                                   | 0.06%                                        |
| 24325  | York Ins Co                        | P.O. Box 518                             | Providence    | RI    | 02901-0518 | 401-453-7132        | \$ 562,201                                   | 0.06%                                        |
| 20303  | Great Northern Ins Co              | 15 Mountain View Road, P.O. Box 1615     | Warren        | NJ    | 07061-1615 | 908-903-2525        | \$ 555,988                                   | 0.06%                                        |
| 22136  | Great American Ins Co of NY        | 580 Walnut Street                        | Cincinnati    | OH    | 45202      | 513-369-5092        | \$ 547,174                                   | 0.06%                                        |
| 23337  | Merchants Ins Co Of NH Inc         | 250 Main Street                          | Buffalo       | NY    | 14240-0903 | (716)849-3333 -3184 | \$ 469,235                                   | 0.05%                                        |
| 24732  | General Ins Co Of Amer             | SAFECO PLAZA                             | SEATTLE       | WA    | 98185      | 206-545-5000        | \$ 460,200                                   | 0.05%                                        |
| 19690  | American Economy Ins Co            | SAFECO PLAZA                             | SEATTLE       | WA    | 98185      | 206-545-5000        | \$ 458,973                                   | 0.05%                                        |
| 22217  | Gulf Ins Co                        | P.O. Box 131771                          | Dallas        | TX    | 75313-1771 | 972-650-2887        | \$ 448,833                                   | 0.05%                                        |
| 25887  | US Fidelity & Guaranty Co          | 385 Washington Street                    | St. Paul      | MN    | 55102      | 651-310-8644        | \$ 447,166                                   | 0.05%                                        |
| 29874  | North American Specialty Ins Co    | 650 Elm Street                           | Manchester    | NH    | 03101      | 603-644-6600-676    | \$ 442,352                                   | 0.05%                                        |
| 24147  | Old Republic Ins Co                | PO Box 789                               | Greensburg    | PA    | 15601-0789 | 724-834-5000-5406   | \$ 440,197                                   | 0.05%                                        |
| 36064  | Hanover Amer Ins Co                | 100 NORTH PARKWAY                        | WORCESTER     | MA    | 01605      | 508-853-7200-4476   | \$ 438,516                                   | 0.05%                                        |
| 19720  | American Alt Ins Corp              | 555 COLLEGE ROAD EAST - P.O. BOX 5241    | PRINCETON     | NJ    | 08543      | 609-243-4599        | \$ 426,601                                   | 0.05%                                        |
| 22527  | Home Ins Co                        | 59 Maiden Lane 5th Floor                 | New York      | NY    | 10038-4502 | 212-530-7164        | \$ 417,826                                   | 0.05%                                        |
| 19828  | Argonaut-Midwest Ins Co            | 10101 REUNION PLACE, SUITE 500           | SAN ANTONIO   | TX    | 78216      | 800-470-7958-8451   | \$ 414,845                                   | 0.05%                                        |
| 21130  | Seaco Ins Co                       | One Speen Street, P.O. Box 9165          | Framingham    | MA    | 01701-9165 | 508-620-9575-4617   | \$ 391,939                                   | 0.04%                                        |
| 21172  | Vanliner Ins Co                    | ONE PREMIER DRIVE                        | ST. LOUIS     | MO    | 63026      | 636-349-3985        | \$ 366,046                                   | 0.04%                                        |
| 26832  | Great American Alliance Ins Co     | 580 Walnut Street                        | Cincinnati    | OH    | 45202      | 513-369-5092        | \$ 312,693                                   | 0.04%                                        |
| 37885  | XL Specialty Ins Co                | Seaview House, 70 Seaview Avenue         | Stamford      | CT    | 60173-2231 | 203-964-5221        | \$ 295,003                                   | 0.03%                                        |
| 23108  | Lumbermens Underwriting Alliance   | 2501 North Military Trail                | Boca Raton    | FL    | 33431      | 561-994-1900-250    | \$ 290,809                                   | 0.03%                                        |
| 40827  | Combined Specialty Ins Co          | 1000 Milwaukee Avenue                    | Glenview      | IL    | 60025      | 847-953-8720        | \$ 269,429                                   | 0.03%                                        |
| 26425  | Wausau General Ins Co              | Post Office Box 8017                     | Wausau        | WI    | 54402-8017 | 617-357-9500-43660  | \$ 268,128                                   | 0.03%                                        |
| 14982  | Penn Millers Ins Co                | P.O. BOX P                               | WILKES-BARRE  | PA    | 18773-0016 | 570-822-8111        | \$ 259,346                                   | 0.03%                                        |
| 19801  | Argonaut Ins Co                    | 10101 REUNION PLACE, SUITE 500           | SAN ANTONIO   | TX    | 78216      | 800-470-7958-8451   | \$ 257,079                                   | 0.03%                                        |
| 34266  | Frontier Ins Co                    | 195 LAKE LOUISE MARIE ROAD               | ROCK HILL     | NY    | 12775-8000 | 845-796-2100-5069   | \$ 254,239                                   | 0.03%                                        |

## Division of Insurance

Line of Business:

Workers' Compensation

| NAIC # | Company Name                | Address                                 | City             | State | ZIP        | Telephone         | Premium<br>Written In MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|-----------------------------|-----------------------------------------|------------------|-------|------------|-------------------|----------------------------------------------|----------------------------------------------|
| 22195  | Insurance Co Of Greater NY  | 200 Madison Avenue                      | New York         | NY    | 10016-3903 | 212-683-9700-211  | \$ 253,158                                   | 0.03%                                        |
| 15105  | Safety Natl Cas Corp        | 2043 Woodland Parkway, Suite 200        | St. Louis        | MO    | 63146      | 314-995-5300 -316 | \$ 242,260                                   | 0.03%                                        |
| 18767  | Church Mut Ins Co           | P. O. Box 357                           | Merrill          | WI    | 54452      | 715-536-5577-4808 | \$ 233,577                                   | 0.03%                                        |
| 10677  | Cincinnati Ins Co           | P.O. BOX 145496                         | CINCINNATI       | OH    | 45250-5496 | 513-870-2604      | \$ 211,610                                   | 0.02%                                        |
| 22322  | Greenwich Ins Co            | Seaview House, 70 Seaview Avenue        | Stamford         | CT    | 06902-6040 | 203-964-5221      | \$ 208,099                                   | 0.02%                                        |
| 21881  | National Surety Corp        | 233 South Wacker Drive, Suite 2000      | Chicago          | IL    | 60606-6308 | 312-441-6401      | \$ 186,769                                   | 0.02%                                        |
| 13935  | Federated Mut Ins Co        | 121 East Park Square                    | Owatonna         | MN    | 55060      | 507-444-7133      | \$ 185,201                                   | 0.02%                                        |
| 24198  | Peerless Ins Co             | 62 Maple Avenue                         | Keene            | NH    | 03431      | 603-358-4143-     | \$ 180,160                                   | 0.02%                                        |
| 31534  | Citizens Ins Co Of Amer     | 645 W. GRAND RIVER AVE.                 | HOWELL           | MI    | 48843      | 508-853-7200-4476 | \$ 171,662                                   | 0.02%                                        |
| 21865  | Associated Ind Corp         | 777 San Marin Drive                     | Novato           | CA    | 94998      | 415-899-3033      | \$ 162,143                                   | 0.02%                                        |
| 14435  | Lumber Mut Ins Co           | One Speen Street, P.O. Box 9165         | Framingham       | MA    | 01701-9165 | 508-620-9575-4617 | \$ 159,810                                   | 0.02%                                        |
| 21415  | Employers Mut Cas Co        | P. O. BOX 712                           | DES MOINES       | IA    | 50303-0712 | 515-280-2789      | \$ 147,591                                   | 0.02%                                        |
| 24503  | Blue Ridge Ins Co           | One General Drive                       | Sun Prairie      | WI    | 53596      | 608-825-5718      | \$ 121,601                                   | 0.01%                                        |
| 21873  | Firemans Fund Ins Co        | 777 San Marin Drive                     | Novato           | CA    | 94998      | 415-899-3033      | \$ 117,953                                   | 0.01%                                        |
| 22357  | Hartford Accid & Ind Co     | Hartford Plaza                          | Hartford         | CT    | 06115-0000 | 860-547-3935      | \$ 109,618                                   | 0.01%                                        |
| 39306  | Fidelity & Deposit Co Of MD | 1400 American Lane, Tower I, 19th Floor | Schaumburg       | IL    | 60196-1056 | 847-762-7365      | \$ 107,786                                   | 0.01%                                        |
| 15032  | Guideone Mut Ins Co         | 1111 ASHWORTH ROAD                      | WEST DES MOINES  | IA    | 50265-3538 | 515-267-5748      | \$ 103,200                                   | 0.01%                                        |
| 37303  | Redland Ins Co              | 1177 AVENUE OF THE AMERICAS             | NEW YORK         | NY    | 10036      | 212-805-9700      | \$ 100,164                                   | 0.01%                                        |
| 23434  | Middlesex Ins Co            | 1800 NORTH POINT DRIVE                  | STEVENS POINT    | WI    | 54481-8020 | 715-346-6000      | \$ 98,488                                    | 0.01%                                        |
| 11126  | Sompo Japan Ins Co of Amer  | FLOOR                                   | NEW YORK         | NY    | 10281-1058 | 212-416-1311      | \$ 92,750                                    | 0.01%                                        |
| 10205  | Mountain Valley Ind Co      | 95 Route 17 South                       | Paramus          | NJ    | 07653-0931 | 201-291-7401      | \$ 92,329                                    | 0.01%                                        |
| 13714  | Pharmacists Mut Ins Co      | PO BOX 370                              | ALGONA           | IA    | 50511      | 515-295-2461-255  | \$ 90,600                                    | 0.01%                                        |
| 13269  | Zenith Ins Co               | 21255 CALIFA STREET                     | WOODLAND HILLS   | CA    | 91367      | 818-676-3936      | \$ 86,571                                    | 0.01%                                        |
| 11371  | Great West Cas Co           | PO Box 277                              | South Sioux City | NE    | 68776-0277 | 402-494-7482      | \$ 86,472                                    | 0.01%                                        |
| 20699  | Ace Prop & Cas Ins Co       | 1601 CHESTNUT STREET, P.O. Box 41484    | Philadelphia     | PA    | 19101-1484 | 215-640-2324      | \$ 82,462                                    | 0.01%                                        |
| 14702  | Eastguard Ins Co            | P.O. Box A-H                            | Wilkes-Barre     | PA    | 18703      | 570-825-9900-3071 | \$ 81,115                                    | 0.01%                                        |
| 26344  | Great American Assur Co     | 580 Walnut Street                       | Cincinnati       | OH    | 45202      | 513-369-5092      | \$ 78,388                                    | 0.01%                                        |
| 22187  | Greater NY Mut Ins Co       | 200 Madison Avenue                      | New York         | NY    | 10016-3903 | 212-683-9700-211  | \$ 78,290                                    | 0.01%                                        |
| 12416  | Protective Ins Co           | 1099 North Meridian Street              | Indianapolis     | IN    | 46204      | 317-636-9800 -356 | \$ 77,701                                    | 0.01%                                        |
| 12777  | Chubb Ind Ins Co            | 15 Mountain View Road, P.O. Box 1615    | Warren           | NJ    | 07061-1615 | 908-903-2525      | \$ 73,041                                    | 0.01%                                        |
| 11045  | Excelsior Ins Co            | 62 Maple Avenue                         | Keene            | NH    | 03431      | 603-358-4143-     | \$ 71,977                                    | 0.01%                                        |

Division of Insurance

Amounts from December 31, 2001 Annual Statements  
on file at the Massachusetts Division of Insurance

2002 Annual Report

**Division of Insurance**  
Line of Business:  
Workers' Compensation

| NAIC # | Company Name                     | Address                               | City             | State | ZIP        | Telephone          | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|----------------------------------|---------------------------------------|------------------|-------|------------|--------------------|----------------------------------------------|----------------------------------------------|
| 43702  | North American Lumber Ins Co     | One Speen Street, P.O. Box 9165       | Framingham       | MA    | 01701-9165 | 508-620-9575-4617  | \$ 48,701                                    | 0.01%                                        |
| 25143  | State Farm Fire And Cas Co       | One State Farm Plaza                  | Bloomington      | IL    | 61710      | 309-766-6714       | \$ 46,418                                    | 0.01%                                        |
| 21318  | Coregis Ins Co                   | 525 West Van Buren, Suite 500         | Chicago          | IL    | 60607      | 913-676-6723       | \$ 43,528                                    | 0.00%                                        |
| 24600  | Globe Ind Co                     | 9300 Arrowpoint Blvd., P. O. Box 1000 | Charlotte        | NC    | 28201-1000 | 704-522-2914       | \$ 42,477                                    | 0.00%                                        |
| 44393  | West American Ins Co             | 9450 Seward Road                      | Fairfield        | OH    | 45014      | 513-603-2245       | \$ 40,149                                    | 0.00%                                        |
| 37893  | Ullico Cas Co                    | 111 Massachusetts Avenue, N.W.        | Washington       | DC    | 20001      | 202-682-6689       | \$ 39,289                                    | 0.00%                                        |
| 22489  | Highlands Ins Co                 | 275 Phillips Boulevard                | Trenton          | NJ    | 77042-4123 | 713-952-9555-8491  | \$ 34,277                                    | 0.00%                                        |
| 24171  | Netherlands Ins Co The           | 62 Maple Avenue                       | Keene            | NH    | 03431      | 603-358-4143-      | \$ 33,455                                    | 0.00%                                        |
| 24414  | General Cas Co Of WI             | One General Drive                     | Sun Prairie      | WI    | 53596-0001 | 608-825-5718       | \$ 31,418                                    | 0.00%                                        |
| 38369  | Northern Assur Co Of Amer        | ONE BEACON STREET                     | BOSTON           | MA    | 02108-3100 | 617-725-6522-      | \$ 30,738                                    | 0.00%                                        |
| 20648  | Employers Fire Ins Co            | ONE BEACON STREET                     | BOSTON           | MA    | 02108-3100 | 617-725-6522-      | \$ 29,203                                    | 0.00%                                        |
| 21105  | North River Ins Co               | 305 Madison Avenue                    | Morristown       | NJ    | 07960      | 973-490-6822       | \$ 27,166                                    | 0.00%                                        |
| 14990  | Pennsylvania Ntl Mut Cas Ins Co  | P. O. Box 2361                        | Harrisburg       | PA    | 17105-2361 | 717-255-6316       | \$ 24,658                                    | 0.00%                                        |
| 34207  | Westport Ins Corp                | P.O. Box 2991                         | Overland Park    | KS    | 66201-1391 | 913-676-5710       | \$ 19,915                                    | 0.00%                                        |
| 23396  | Amerisure Mut Ins Co             | P. O. Box 2060                        | Farmington Hills | MI    | 48333-2060 | 248-615-9000-67968 | \$ 19,641                                    | 0.00%                                        |
| 24449  | Regent Ins Co                    | One General Drive                     | Sun Prairie      | WI    | 53596-0001 | 608-825-5718       | \$ 17,544                                    | 0.00%                                        |
| 41238  | Trans Pacific Ins Co             | 230 Park Avenue                       | New York         | NY    | 10169-0005 | 212-297-6600-6687  | \$ 16,321                                    | 0.00%                                        |
| 26433  | Harco Natl Ins Co                | P.O. Box 68309                        | Schaumburg       | IL    | 60168-0309 | 847-321-4974-      | \$ 14,977                                    | 0.00%                                        |
| 39969  | American Safety Cas Ins Co       | 1845 The Exehange, Suite 200          | Atlanta          | GA    | 30339      | 770-916-1908       | \$ 14,736                                    | 0.00%                                        |
| 23612  | Midwest Employers Cas Co         | 13801 Riverport Drive, Suite 200      | Maryland Heights | MO    | 63043-4828 | 314-298-7332-2354  | \$ 13,585                                    | 0.00%                                        |
| 10847  | Cumis Ins Society Inc            | P.O. Box 1084                         | Madison          | WI    | 53701      | 608-238-5851 -6092 | \$ 13,121                                    | 0.00%                                        |
| 24384  | Ranger Ins Co                    | P.O. Box 2807                         | Houston          | TX    | 77042      | 972-831-6504       | \$ 9,580                                     | 0.00%                                        |
| 26921  | Everest Reins Co                 | P.O. Box 830                          | Liberty Corner   | NJ    | 07938-0830 | 908-604-3359       | \$ 4,205                                     | 0.00%                                        |
| 11149  | Maine Employers Mut Ins Co       | 261 Commercial Street, P.O. Box 11409 | Portland         | ME    | 04104-7409 | 207-791-3308       | \$ 3,442                                     | 0.00%                                        |
| 19488  | Amerisure Ins Co                 | P. O. Box 2060                        | Farmington Hills | MI    | 48333-2060 | 248-615-9000-67968 | \$ 3,343                                     | 0.00%                                        |
| 23787  | Nationwide Mut Ins Co            | One Nationwide Plaza                  | Columbus         | OH    | 43215-2220 | 614-249-1545       | \$ 2,850                                     | 0.00%                                        |
| 24082  | Ohio Security Ins Co             | 9450 Seward Road                      | Fairfield        | OH    | 45014      | 513-603-2245       | \$ 2,241                                     | 0.00%                                        |
| 19399  | AIU Ins Co                       | 70 PINE STREET                        | NEW YORK         | NY    | 10270      | 212-770-0705       | \$ 2,236                                     | 0.00%                                        |
| 27073  | Nipponkoa Ins Co Ltd U.S. Branch | U.S. BRANCH-14 WALL STREET, 8TH FL.   | NEW YORK         | NY    | 10005      | 860-277-3966       | \$ 1,829                                     | 0.00%                                        |
| 20109  | Bituminous Fire & Marine Ins Co  | 320 - 18th Street                     | Roek Island      | IL    | 61201      | 309-732-0409       | \$ 1,819                                     | 0.00%                                        |
| 13331  | American Hardware Mut Ins Co     | 471 East Broad Street                 | Columbus         | OH    | 43215      | 614-225-8331       | \$ 1,217                                     | 0.00%                                        |

## Division of Insurance

Line of Business:

Workers' Compensation

| NAIC # | Company Name                         | Address                              | City         | State | ZIP        | Telephone     | Premium<br>Written in MA<br>as of 12/31/2001 | Market<br>Share in<br>MA as of<br>12/31/2001 |
|--------|--------------------------------------|--------------------------------------|--------------|-------|------------|---------------|----------------------------------------------|----------------------------------------------|
| 18619  | Platte River Ins Co.                 | P.O. Box 5900                        | Madison      | WI    | 53705-0900 | 608-232-5553  | \$ 1,179                                     | 0.00%                                        |
| 23779  | Nationwide Mut Firc Ins Co           | One Nationwide Plaza                 | Columbus     | OH    | 43215-2220 | 614-249-1545  | \$ 1,152                                     | 0.00%                                        |
| 10030  | Ace Ind Ins Co                       | 1601 CHESTNUT STREET, P.O. BOX 41484 | Philadelphia | PA    | 19101-1484 | 215-640-2324  | \$ 448                                       | 0.00%                                        |
| 37273  | Firemans Fund Ins Co Of WI           | 777 San Marin Drive                  | Novato       | CA    | 94998      | 415-899-3033  | \$ 267                                       | 0.00%                                        |
| 38962  | Genesis Ins Co                       | 695 EAST MAIN STREET, P.O. BOX 10352 | STAMFORD     | CT    | 06904-2352 | 203-328-5929  | \$ 177                                       | 0.00%                                        |
| 36463  | Discover Prop & Cas Ins Co           | 385 Washington Street                | St. Paul     | MN    | 55102      | 651-310-8644  | \$ 128                                       | 0.00%                                        |
| 20095  | Bituminous Cas Corp                  | 320 - 18th Street                    | Rock Island  | IL    | 61201-8744 | 309-732-0409  | \$ (80)                                      | 0.00%                                        |
| 40134  | Potomac Ins Co Of IL                 | ONE BEACON STREET                    | BOSTON       | MA    | 02108-3100 | 617-725-6522- | \$ (1,701)                                   | 0.00%                                        |
| 22713  | Insurance Co Of North Amer           | 1601 CHESTNUT STREET, P.O. Box 41484 | Philadelphia | PA    | 19101-1484 | 215-640-2324  | \$ (3,450)                                   | 0.00%                                        |
| 12297  | Petroleum Cas Co                     | P O BOX 3342                         | HOUSTON      | TX    | 77253      | 713-680-7148- | \$ (10,813)                                  | 0.00%                                        |
| 23879  | Fidelity & Guaranty Ins Underwriters | 385 Washington Street                | St. Paul     | MN    | 55102      | 651-310-8644  | \$ (14,480)                                  | 0.00%                                        |
| 38849  | Houston General Ins Co               | One Beacon Street, B07-11            | Boston       | MA    | 02108-3100 | 617-725-6522  | \$ (14,565)                                  | 0.00%                                        |
| 34649  | Centre Ins Co                        | One Chase Manhattan Plaza            | New York     | NY    | 10005      | 212-898-5447  | \$ (20,195)                                  | 0.00%                                        |
| 19402  | Birmingham Fire Ins Co Of PA         | 70 PINE STREET                       | NEW YORK     | NY    | 10270      | 212-770-0705  | \$ (93,685)                                  | -0.01%                                       |
| 35270  | Fidelity & Cas Co Of NY              | CNA PLAZA                            | CHICAGO      | IL    | 60685      | 312-822-1538  | \$ (159,451)                                 | -0.02%                                       |
| 23795  | American Intl Pacific Ins            | 70 PINE STREET                       | NEW YORK     | NY    | 10270      | 212-770-0705  | \$ (174,795)                                 | -0.02%                                       |
| 19445  | National Union Fire Ins Co Of Pitts  | 70 PINE STREET                       | NEW YORK     | NY    | 10270      | 212-770-0705  | \$ (45,343,174)                              | -5.18%                                       |
|        |                                      |                                      |              |       |            |               | \$ 874,854,267                               |                                              |

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